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3	SUPERIOR COURT CLERK E-FILED		
4	CASE #: 25-2-30048-0 KNT		
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6	IN THE SUPERIOR COURT OF THE STATE OF WASHINGTON IN THE COUNTY OF KING		
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8	HARJOT BAJWA, on his own behalf and on behalf of others similarly situated,	Case No.:	
9	Plaintiff,	CLASS ACTION COMPLAINT	
10	VS.	JURY TRIAL DEMANDED	
11 12	NATIONAL AUTOMOTIVE PARTS ASSOCIATION, LLC,		
13	Defendant.		
14		-	
15	Plaintiff Harjot Bajwa, on his own behalf and on behalf of others similarly situated, or		
16	information and belief except to his own experiences and matters of public record, complains or		
17	Defendant National Automotive Parts Association, LLC, ("NAPA") as follows:		
18	I. INTRODUCTION		
19	1. In 1998, to protect Washington	consumers from the annoyance and harassment	
20	caused by the burgeoning spam email industry, the Washington State Legislature enacted the		
21	Commercial Electronic Mail Act (CEMA), codified at chapter 190 of title 19 of the Revised Cod		
22	of Washington (RCW).		
23	2. Among other things, CEMA prob	nibits transmitting a commercial email with "false	
24	or misleading information in the subject line" to the email address of a Washington resident. RCV		
25	CLASS ACTION COMPLAINT – 1	STRAUSS BORRELLI PLLC 980 North Michigan Ave., Suite 1610 Chicago, Illinois 60611	

19.190.020(1)(b). 1 3. Defendant NAPA engages in the precise activity which CEMA prohibits. 2 4. NAPA spams Washington consumers, including Plaintiff, with commercial emails 3 whose subject lines employ various tactics to create a false sense of urgency in consumers' 4 minds—and ultimately, from consumers' wallets. 5 5. This false urgency wastes consumers' time by enticing them to engage with the 6 defendant's marketing efforts for fear of missing out. It also floods consumers' email inboxes with 7 repeated false notifications that the time to act—*i.e.* purchase—is short. 8 6. And through this deceptive time-sensitivity, NAPA falsely narrows the field— 9 steering consumers away from shopping for better deals—to its own products and services which 10 must be purchased now. 11 7. Plaintiff challenges the defendant's harassment of Washington consumers with 12 deceptive marketing for violations of the Commercial Electronic Mail Act (RCW 19.190.020) and 13 14 the Consumer Protection Act (RCW 19.86.020) for injuries caused, additionally seeking injunctive relief against such violations in the future. 15 II. **JURISDICTION AND VENUE** 16 17 8. The Court has jurisdiction of this case under RCW 2.08.010. 9. Venue is proper in King County under RCW 4.12.020(3) because Plaintiff's cause 18 19 of action, or some part thereof, arose in King County. III. **PARTIES** 20 10. Plaintiff Harjot Bajwa is a resident of King County, Washington. 21 11. Defendant National Automotive Parts Association, LLC, is a Georgia limited 22 liability company with its principal address at 2999 Wildwood Parkway, Atlanta, GA 30339. 23 24

IV. **FACTUAL ALLEGATIONS** 1 CEMA protects Washington consumers from deceptive spam emails. A. 2 The Supreme Court of Washington has made clear: "[A]ll Internet users ... bear the 12. 3 cost of deceptive spam." State v. Heckel, 143 Wn. 2d 824, 835 (2001) (en banc). 4 13. In 1998, the Legislature found that the "volume of commercial electronic mail" was 5 "growing," generating an "increasing number of consumer complaints." Laws of 1998, ch. 149, 6 § 1. 7 14. While it's been nearly three decades since CEMA's enactment, the problems caused 8 by unsolicited commercial email, i.e. spam email, have grown exponentially. 9 15. The problems, however, are not limited to email content. Subject lines of emails are 10 framed to attract consumers' attention away from the spam barrage to a message that entices 11 consumers to click and, ultimately, purchase. 12 16. In 2003, the United States Congress found that "[m]any senders of unsolicited 13 commercial electronic mail purposefully include misleading information in the messages' subject 14 lines in order to induce the recipients to view the messages." 15 U.S.C. § 7701(a)(8). 15 17. In 2012, one study estimated that Americans bear "costs of almost \$20 billion 16 17 annually" due to unsolicited commercial email. Justin M. Rao & David H. Reiley, The Economics of Spam, 26 J. of Econ. Perspectives 87, 88 (2012). 18 18. Even when bulk commercial email marketers are operating under color of consumer 19 20 consent, the reality is that "[m]ost privacy consent"—especially under the "notice-and-choice" approach predominant in the United States—"is a fiction." Daniel J. Solove, Murky Consent: An 21 22 Approach to the Fictions of Consent in Privacy Law, 104 Boston Univ. L. Rev. 593, 596 (2024).

Consumers therefore routinely "consent" to receive flurries of commercial emails

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which they did not meaningfully request and in which they have no genuine interest.

- 20. This includes emails sent to consumers from businesses with which they have no prior relationship—by virtue of commercial data brokers and commercial data sharing agreements.
- 21. Simply conducting the routine affairs of daily life often exposes consumers to unanticipated and unwanted volumes of commercial email. "Nowadays, you need an email address for everything from opening a bank account to getting your dog's nails trimmed, and ... [o]nce you hand over your email address, companies often use it as an all-access pass to your inbox: Think of shopping websites that send account updates, deals, 'we miss you' messages, and holiday promotions throughout the year. It's too much." Kaitlyn Wells, *Email Unsubscribe Services Don't Really Work*, N.Y. Times Wirecutter (Aug. 19, 2024), https://perma.cc/U8S6-R8RU/.
- 22. The Legislature presciently intended CEMA to "provide some immediate relief" for these problems by prohibiting among other things commercial emails that "contain untrue or misleading information in the subject line." Laws of 1998, ch. 149, § 1.
- 23. CEMA thereby protects Washington consumers against the "harms resulting from deceptive commercial e-mails," which "resemble the type of harms remedied by nuisance or fraud actions." *Harbers v. Eddie Bauer, LLC*, 415 F. Supp. 3d 999, 1008 (W.D. Wash. 2019).
- 24. CEMA's "truthfulness requirements" increase the costs of sending deceptive commercial emails and thereby reduce their volume. *Heckel*, 143 Wn. 2d at 836.
- 25. CEMA's "truthfulness requirements" thereby advance the statute's aim of protecting consumers "from the problems associated with commercial bulk e-mail" while facilitating commerce "by eliminating fraud and deception." *Id*.
- 26. CEMA "mean[s] exactly what it says": in "broad" but "patently clear" language, CEMA unambiguously prohibits "sending Washington residents commercial e-mails that

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1	contain any false or misleading information in the subject lines of such e-mails." Certification from	
2	U.S. Dist. Ct. for W. Dist. of Wash. in Brown v. Old Navy, LLC, 567 P.3d 38, 44, 46-47 (Wash	
3	2025).	
4	27.	CEMA's protections do not depend on whether any email was (really or fictively)
5	solicited by consumers, nor on whether consumers relied on any false or misleading statemen	
6	contained in i	ts subject line. See Harbers, 415 F. Supp. 3d at 1011.
7	28.	The statute's only concern is to suppress false or misleading information in the
8	subject line o	f commercial emails. See Brown, 567 P.3d at 44–45.
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10	В.	The subject lines of NAPA's marketing emails make false time scarcity claims.
11	29.	One common way online marketers "manipulate consumer choice by inducing false
12	beliefs" is to create a false sense of urgency or to falsely claim that consumers' time to act is scarce	
13	Fed. Trade Comm'n, Bringing Dark Patterns to Light 4 (2022), https://perma.cc/847M-EY69/; se	
14	also U.K. Competition & Mkts. Auth., Online Choice Architecture—How Digital Design Can	
15	Harm Compe	tition and Consumers 26 (2022), https://perma.cc/V848-7TVV/.
16	30.	The FTC has identified the "False Limited Time Message" as one example of false
17	time scarcity	claims, in which the marketer creates "pressure to buy immediately by saying the
18	offer is good only for a limited time or that the deal ends soon—but without a deadline or with	
19	meaningless deadline that just resets when reached." Bringing Dark Patterns to Light, supri	
20	para. 29, at 22.	
21	31.	"False or misleading scarcity claims can change the behaviour of consumers."
22	Online Choic	e Architecture, supra para. 29, at 27.
23	32.	Representations about the timing and duration of sales, discounts, and other special
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1	offers are fundamentally representations about prices, and such representations matter to ordinar				
2	consumers. S	See, e.g., Huiliang Zhao et al.,	Impact of Pri	cing and Product	Information on
3	Consumer Bu	uying Behavior with Consumer So	atisfaction in	a Mediating Role,	12 Frontiers in
4	Psychology	720151	(2021),	available	at
5	https://pmc.nc	cbi.nlm.nih.gov/articles/PMC8710	754/pdf/fpsyg	-12-720151.pdf/.	
6	33.	False scarcity claims are psychological	ologically effe	ective. As "consider	able evidence"
7	suggests, "cor	nsumers react to scarcity and dive	rt their attention	on to information w	here they might
8	miss opportun	nities." Online Choice Architecture	e, <i>supra</i> para. 2	29, at 26.	
9	34.	Invoking this time pressure ac	chieves a sel	ler's aim to narro	w the field of
10	competitive products and deals, by "induc[ing] consumers to rely on heuristics (mental shortcuts)			ental shortcuts),	
11	like limiting focus to a restricted set of attributes or deciding based on habit." <i>Id</i> .				
12	35.	Under time pressure, "consumers	might take up	an offer to minimise	the uncertainty
13	of passing it u	ıp." <i>Id</i> .			
14	36.	False time scarcity claims thus h	arm consumer	s by manipulatively	distorting their
15	decision-maki	ing to their detriment—and the set	ller's benefit.		
16	37.	Indeed, one 2019 study found the	hat "customers	s who took timed do	eals rather than
17	waiting to see	wider options ended up worse off	f than those wh	no waited." Id. at 27	
18	38.	False time scarcity claims also ha	rm market con	npetition. Consumer	s learn to ignore
19	scarcity claim	as, "meaning that when a product [or offer] is tru	ly scarce, the seller	will not be able
20	to credibly co	mmunicate this information." Id.			
21	39.	These false time scarcity claims	are a staple of	of the defendant's e	mail scheme to
22	compel consu	mers to purchase its products.			
23	40.	Urgent Spam Emails. NAPA i	is practiced in	this trick of luring	g in consumers
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	II				

- 67. However, with NAPA at the wheel, the buy 3, save 20% promotion was bound to see heavy mileage. The defendant would quickly spam consumers with the offer yet again, simultaneously proving the falsity of the May 19 subject line.
- 68. Despite consistently suggesting that the discount was a special offer and that consumers who passed on it were at risk of losing out, NAPA advertised a buy 3, save 20% offer again on June 2, 2023, in an email titled, "Buy 3 to Save BIG!" However, this time, consumers would have until June 30, 2023, to accept the offer.
- 69. Thus, the time limits and endings warned of in April and May were false. Those warnings are simply repeat examples of the defendant's deceptive strategy: manufacturing false pressure meant to drive consumers to its website and, ultimately, the checkout screen.
- 70. Later the same year, NAPA would rev up its misleading marketing campaign yet again. This time, the vehicle for deception would be a promotion encouraging consumers to spend \$120 or more on the defendant's website.
- 71. On August 9, 2023, NAPA sent consumers an email warning them of an allegedly time-limited offer. The email's subject line cautioned: "4 days only!" The contents of the message further explained the deal, providing a promotional code that would give consumers 20% off their online order totaling \$120 or more. According to text within the email, the offer would end on Saturday, August 12, 2023.
 - 72. NAPA, however, would only briefly pump the brakes on the promotion.
- 73. Within mere days, the defendant was back in consumer inboxes to announce the same offer in an August 16, 2023, email titled: "Save 20% instantly[.]" The body of the email provided terms that were identical to the August 9 email, save for the end date which was changed to August 19.

1	74. Thus, the caution sent on August 9, 2023, was completely contrived. Within day	/s,
2	consumers would have access to the same deal once again.	
3	75. Despite the scarcity touted in its subject lines, NAPA would continue to male	ke
4	intermittent 20% off offers, often wrapping them in urgency.	
5	76. On March 5, 2024, NAPA transmitted an email with the subject line: "La	ıst
6	Chance[.]" This time, as confirmed by the text of the email, consumers were required to sper	nd
7	\$125 at NAPA's website to receive 20% off their purchase. The message also stated that deal wou	ld
8	end on March 5.	
9	77. True to form, NAPA quickly revived the offer.	
10	78. Consumers were again invited to take 20% off orders of \$125 and up in a Marc	ch
11	13, 2024, email titled: "Celebrate the Saving o' the Green[.]" The message explained that the off	er
12	would continue until March 18, thereby disproving the March 5, 2024, subject line.	
13	79. In fact, March 5 was anything but consumers' "last chance" to accept the offer	er.
14	Consumers would have multiple opportunities to get the 20% off deal, as provided in the following	ng
15	emails, all of which advertise the offer:	
16	a. April 2, 2024: "Save 20% Instantly"	
17	b. April 15, 2024: "Money You Don't Have to Claim on Your W2"	
18	c. April 20, 2024: "Spring into Action and Save"	
19	d. May 3, 2024: "[Recipient's name], Looking to Save Big?"	
20	e. May 11, 2024: "Happy Mother's Day from NAPA"	
21	f. May 16, 2024: "Shop NAPA Online and Save"	
22	g. June 4, 2024: "There's No Time to Waste"	
23	80. As the repeat opportunities demonstrate, there was nothing scarce about the 20	%
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off orders of \$125 or more offer. NAPA simply manufactured false time pressure to influence consumers and drive their buying decisions.

- 81. A similar example occurred on June 29, 2024, when NAPA sent an email with the heading: "[Recipient's name], Special Savings Ends Tomorrow[.]" The details of the offer are provided within the message which gives a promotional code that consumers may enter on NAPA's website and save 20% off on orders totaling \$150 and up.
- 82. Despite NAPA's claim that the chance for special savings was coming to an end, consumers would soon have another chance for 20% off.
- 83. On July 10, 2024, NAPA sent an email with the subject line: "Our Hottest Savings of the Summer[.]" Within the email, consumers were again offered 20% off their online purchase. However, this time, the required spend amount was lower. Consumers could obtain the 20% off offer by spending \$125 or more.
- 84. So, consumers who ignored NAPA's June 29 warning were, in effect, better off having done so. Pursuant to the July 10 email, consumers could still obtain the 20% rate but could do so without spending as much money. This fact aptly demonstrates the harm that consumers may experience when retailers torque the truth. The false time scarcity leveraged by NAPA might compel a buyer who is shopping for a certain product in late June to buy a more expensive brand or additional items simply so they can reach the \$150 threshold and qualify for the 20% offer. Were that buyer not deceived into thinking that the 20% off deal was a rarity, they might have researched other options or, at the very least, waited until early July when they could spend less to get the same discount.
- 85. Consistent with its typical pattern, NAPA would continue to revive the promotion, repacking it and spamming it right back into consumer's inboxes.

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itself offered a \$25 mail-in rebate with purchase of a new AAA battery. However, this time, consumers would have until the end of the month to act on the deal.

- 95. The February 11, 2023, email demonstrated that the January 30 subject line was false. Not only would consumers have another chance to participate in the promotion; the February 11 email gave recipients most of the following month to accept the rebate offer.
- 96. Upon information and belief, false scarcity claims such as this are likely to influence the behavior of consumers. An individual with limited funds and in need of a battery to ensure reliable travel to work would be exceptionally vulnerable to this kind of deceit. Believing that NAPA's January 30 subject line was truthful and that it was indeed the last chance to purchase a battery so affordably, such an individual is likely to forego additional research and potentially better deals so they can act quickly on the purportedly scarce offer. Simply put, lies of this sort have very real costs for many consumers.
- 97. As these subject lines demonstrate, NAPA engages in an email marketing strategy whereby it creates a false sense of urgency, misrepresents when sales end, and then strategically extends or revives those sales to pull in consumers with subject headings misrepresenting the availability of deals.
- 98. These and other examples of the commercial emails that NAPA has sent consumers containing subject lines with false or misleading statements are attached to this Class Action Complaint as Exhibit A.

C. NAPA knows when it sends emails to Washington residents.

99. A sophisticated commercial enterprise, like NAPA, which is engaged in persistent marketing through mass email campaigns across the United States, has several ways of knowing where the recipients of its marketing emails are located. The means it employs are peculiarly within

its knowledge. 1 100. First, the sheer volume of email marketing that NAPA engages in put it on notice 2 that Washington residents would receive its emails. 3 Second, NAPA may obtain location information tied to email addresses when 101. 4 consumers make purchases from NAPA through digital platforms, including the NAPA website, or 5 otherwise self-report such information to NAPA. 6 102. Third, NAPA may obtain location information tied to email addresses by tracking 7 the IP addresses of devices used to open its emails, which in turn can be correlated to physical 8 location (as illustrated, for example, by the website https://whatismyipaddress.com/). 9 103. Specifically, NAPA likely uses Klaviyo to manage its email marketing campaigns. 10 This platform should allow NAPA to access a list of every email address that was sent a marketing 11 email. It should also allow NAPA to determine who viewed each email and who clicked on any 12 links within them. 13 NAPA is likely able to infer the general geographic location of recipients by state 14 104. based on their IP address at the time of email open or link click. 15 105. Fourth, NAPA may obtain location information tied to email addresses by 16 17 purchasing consumer data from commercial data brokers such as Acxiom, Oracle, and Equifax, which sell access to databases linking email addresses to physical locations, among other 18 identifiers. 19 106. Fifth, NAPA may obtain location information tied to email addresses by using 20 "identity resolution" services offered by companies such as LiveRamp, which can connect 21 22 consumers' email addresses to their physical locations, among other identifiers. 107. Sixth, NAPA may obtain information that the recipients of its marketing emails are 23 24 STRAUSS BORRELLI PLLC 25

1	Washington residents because that information is available, upon request, from the registrant of		
2	the Internet domain names contained in the recipients' email addresses. See RCW 19.190.020(2)		
3	108.	It is thus highly probable that a seller with the size and sophistication of NAPA	
4	employs not just one but several means of tying consumers' email addresses to their physica		
5	locations, at least at the state level.		
6			
7	D.	NAPA violated Plaintiff's right under CEMA to be free from deceptive	
8		commercial emails.	
9	109.	NAPA has spammed Plaintiff with commercial emails whose subject lines contain	
10	false or misleading statements in violation of his right to be free from such annoyance an		
11	harassment under CEMA.		
12	110.	Plaintiff received the June 29, 2024, email titled: "[Recipient's name], Special	
13	Savings Ends Tomorrow[.]"		
14	111.	This email was false or misleading in violation of CEMA, for misrepresenting the	
15	timing of the	deals, as described herein.	
16	112.	The email contained false statements of fact as to the "duration or availability of a	
17	promotion." Brown, 567 P.3d at 47.		
18		V. CLASS ALLEGATIONS	
19	113.	Plaintiff brings this action under Civil Rule 23 on behalf of the following putative	
20	class ("Class'	'):	
21		All Washington citizens holding an email address to which	
22		Defendant sent or caused to be sent any email listed in Exhibit A	
23		during the Class Period.	
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- 114. Excluded from this definition of the Class are Defendant's officers, directors, and employees; Defendant's parents, subsidiaries, affiliates, and any entity in which Defendant has a controlling interest; undersigned counsel for Plaintiff; and all judges and court staff to whom this action may be assigned, as well as their immediate family members.
- 115. The Class Period extends from the date four years before this Class Action Complaint is filed to the date a class certification order is entered in this action.
- 116. Plaintiff reserves the right to amend the Class definition as discovery reveals additional emails containing false or misleading information in the subject line that Defendant sent or caused to be sent during the Class Period to email addresses held by Washington residents.
- 117. The Class is so numerous that joinder of all members is impracticable because the Class is estimated to minimally contain thousands of members.
- 118. There are questions of law or fact common to the class, including without limitation whether Defendant sent commercial emails containing false or misleading information in the subject line; whether Defendant sent such emails to email addresses it knew or had to reason to know were held by Washington residents; whether Defendant's conduct violated CEMA; whether Defendant's violation of CEMA constituted a *per se* violation of the Consumer Protection Act, RCW 19.86.020 (CPA); and whether Defendant should be enjoined from such conduct.
- 119. Plaintiff's claims are typical of the Class's because, among other reasons, Plaintiff and Class members share the same statutory rights under CEMA and the CPA, which Defendant violated in the same way by the uniform false or misleading marketing messages it sent to all putative members.
- 120. Plaintiff will fairly and adequately protect the Class's interests because, among other reasons, Plaintiff shares the Class's interest in avoiding unlawful false or misleading

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marketing; have no interest adverse to the Class; and have retained competent counsel extensively experienced in consumer protection and class action litigation.

- 121. Defendant has acted on grounds generally applicable to the Class, in that, among other ways, it engaged in the uniform conduct of sending uniform commercial emails to Plaintiff and the Class, which violate CEMA and the CPA in the same way, and from which it may be enjoined as to Plaintiff and all Class members, thereby making appropriate final injunctive relief with respect to the Class as a whole.
- 122. The questions of law or fact common to the members of the Class predominate over any questions affecting only individual members, in that, among other ways, Defendant has violated their rights under the same laws by the same conduct, and the only matters for individual determination are the number of false or misleading emails received by each Class member and that Class member's resulting damages.
- 123. A class action is superior to other available methods for the fair and efficient adjudication of the controversy because, among other reasons, the claims at issue may be too small to justify individual litigation and management of this action as a class presents no special difficulties.

VI. CLAIMS TO RELIEF

First Claim to Relief

Violation of the Commercial Electronic Mail Act, RCW 19.190.020

- 124. Plaintiff incorporates and realleges paragraphs 1–112 above.
- 125. CEMA provides that "[n]o person may initiate the transmission, conspire with another to initiate the transmission, or assist the transmission, of a commercial electronic mail message ... to an electronic mail address that the sender knows, or has reason to know, is held by

1	a Washington resident that [c]ontains false or misleading information in the subject line.'	
2	RCW 19.190.020(1)(b).	
3	126. Defendant is a "person" within the meaning of CEMA. RCW 19.190.010(11).	
4	127. Defendant initiated the transmission, conspired with another to initiate the	
5	transmission, or assisted the transition of "commercial electronic mail messages" within the	
6	meaning of CEMA. RCW 19.190.010(2).	
7	128. Defendant initiated the transmission, conspired with another to initiate the	
8	transmission, or assisted the transmission of such messages to electronic mail addresses that	
9	Defendant knew, or had reason to know, were held by Washington residents, including because	
10	Defendant knew that Plaintiff and putative members were Washington residents as such	
11	"information is available, upon request, from the registrant of the internet domain name contained	
12	in the recipient's electronic mail address." RCW 19.190.020(b)(2).	
13	129. Defendant initiated the transmission, conspired with another to initiate the	
14	transmission, or assisted the transmission of such messages that contained false or misleading	
15	information in the subject line, as described herein, in violation of CEMA. RCW 19.190.020(1)(b)	
16	130. For Defendant's violation of CEMA, Plaintiff is entitled to all available relief	
17	including an injunction against further violations.	
18	Second Claim to Relief	
19	Violation of the Consumer Protection Act, RCW 19.86.020	
20	131. Plaintiff incorporates and realleges paragraphs 1–112 above.	
21	132. The CPA provides that "[u]nfair methods of competition and unfair or deceptive	
22	acts or practices in the conduct of any trade or commerce are hereby declared unlawful.'	
23	RCW 19.86.020.	
24		
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1	Civil Rule 38(b).		
2	VIII. PRAYER FOR RELIEF		
3	Plain	tiff asks that the Court:	
4	A.	Certify the proposed Class, appoint Plaintiff as Class representative, and appoint	
5	undersigned counsel as Class counsel;		
6	В.	Enter a judgment in Plaintiff's and the Class's favor permanently enjoining	
7	Defendant fro	om the unlawful conduct alleged;	
8	C.	Enter a judgment in Plaintiff's and the Class's favor awarding actual or liquidated	
9	damages, trebled, according to proof;		
10	D.	Award Plaintiff's costs of suit, including reasonable attorneys' fees; and	
11	E.	Order such further relief the Court finds appropriate.	
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		STRAUSS BORRELLI PLLC	

1	DATE: October 13, 2025	Respectfully submitted,
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20		* A 1:
20		* Applications for admission <i>pro hac</i> vice forthcoming
21		, vec formedining
22		
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24		
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