Case 8:24-cv-02646

Document 1

Filed 12/06/24 Page 1 of 23 Page ID #:1

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- ("Defendant" or "EyeBuyDirect") arising from its deceptive and untruthful promises to provide "free shipping" on clothing merchandise orders placed on its website.
- When consumers browse products on EyeBuyDirect's website, EyeBuyDirect prominently advertises "Free Shipping" on purchases exceeding a certain amount. However, that marketing representation is false because EyeBuyDirect surreptitiously adds a so-called "Shipping Insurance" to every online order.
- addition of the 3. "Shipping Insurance" deceptive renders EyeBuyDirect's promise of FREE or a flat, low-cost shipping false.
- Thousands of EyeBuyDirect customers like Plaintiffs have been assessed hidden shipping charges for which they did not bargain.
- 5. Consumers like Plaintiffs reasonably understand EyeBuyDirect's express FREE or flat, low-cost shipping representation to disclose the total additional cost they will pay to have their merchandise delivered.
- By unfairly obscuring its true shipping costs, EyeBuyDirect deceives 6. consumers and gains an unfair upper hand on competitors that fairly disclose their true shipping charges. To wit, other major e-commerce sites do not assess "Shipping Insurance" in addition to a shipping charge—for the simple reason that ensuring a package's arrival is an inextricable aspect of "shipping."
- 7. Plaintiffs seek damages and, among other remedies, public injunctive relief that fairly allows consumers to decide whether they will pay EyeBuyDirect's shipping costs.

PARTIES

- Plaintiff Erika Ramos is a resident and a citizen of Santa Ana, California. 8.
- Plaintiff Kimberley Henley is a resident and citizen of Maple Valley, 9. Washington.
 - 10. Plaintiff Jessica Ramirez is a resident and citizen of Tifton, Georgia
- 11. Defendant EyeBuyDirect is an online retailer for eyewear including prescription and nonprescription glasses headquartered in Austin, Texas.

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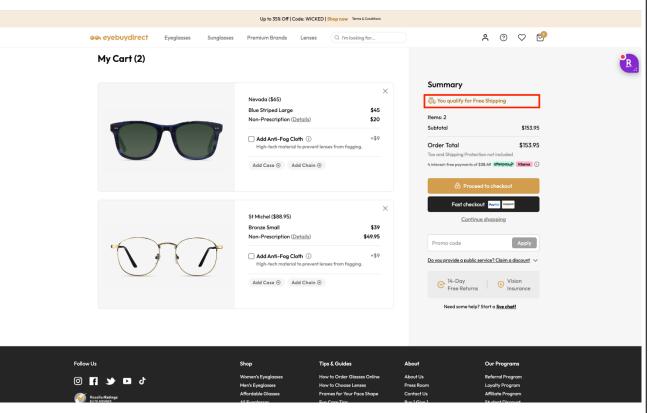
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JURISDICTION AND VENUE

- 12. This Court has original jurisdiction of this action under the Class Action Fairness Act of 2005. Pursuant to 28 U.S.C. § 1332(d), this Court has original jurisdiction because:
 - a. the proposed Class is comprised of at least 100 members; § 1332(d)(5)(B)
 - b. at least one member of the proposed class is a citizen of a State other than California, § 1332(d)(2)(A); and
 - c. the aggregate claims of the putative class members exceed \$5 million, exclusive of interest and costs. § 1332(d)(2), (6).
- 13. Venue is proper in this district pursuant to 28 U.S.C. § 1391 because Defendant is subject to personal jurisdiction here and regularly conducts business in this District, and because a substantial part of the events or omissions giving rise to the claims asserted herein occurred in this district.

FACTUAL BACKGROUND AND GENERAL ALLEGATIONS

- A. EyeBuyDirect Prominently and Plainly Promises FREE SHIPPING or Flat, Low-Cost Shipping on Its Website
- 14. EyeBuyDirect is an online-only retailer of prescription and nonprescription eyewear headquartered in Austin, Texas. It is a subsidiary of EssilorLuxtoticca.
- 15. EyeBuyDirect prominently features FREE SHIPPING or (on other orders) flat, low-cost shipping promises on its website. Such representations are made throughout its website, including on the pages of the multi-step purchase.
- 16. Such representations never carry a disclaimer or other warning that FREE SHIPPING does not actually mean "free shipping."
- 17. In the Shopping Cart, which is the first page of the checkout screenflow, the customer is informed that orders over a certain amount are entitled to Free Shipping. The total price displayed reflects the same:



19. On the second page of the checkout screenflow, after the consumer clicks the large beige "PROCEED TO CHECKOUT" button, the consumer is taken to another page where a "Shipping Insurance" fee that amounts to a portion of the transaction is automatically added without the consumer doing anything at all to add the fee.

Enjoy 14-day free and easy returns	
ee eyebuydirect	▣
Checkout	
1. Shipping	Edit
Shipping address *Required Information Shipping method	Nevada X1 Blue Striped, Large
Full name* Select shipping address to see shipping method options. Country* United States	St Michel X1 Bronze, Small
Address* Apt., Suite, etc. Zip code*	Subtotal \$153.95 Shipping Insurance \$1.54
City* State/province*	Order total \$155.49
Phone* v (201) 555-0123 Extensions Set as primary address	© 14-Day Vision Free Returns Vision
Save	Need some help? Stort o <u>live chat!</u> Call 1-855-978-2891 Enal systomesystoydirect.com
By proceeding to payment, you agree to Eyebaydirect's <u>Terms & Conditions</u> . <u>PrivacyPolicy. Cookie Notice.</u> and AdiPholicas, and consent to receive emails with news and offen about our products.	
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20. On the third page of the checkout flow, after the address is entered, consumers are presented with large options to select their shipping method. Below the shipping options, in a tiny toggle already checked, Shipping Protection is added. The Shipping Protection toggle is so tiny, and intentionally designed to go unnoticed by consumers:

	Enjoy 14-day free and easy returns	
ee eyebuydirect		
Checkout 1. Shipping		Edit
Shipping address KalielGold PLLC,1100 15th St NW Ste 4,Washington, DC 20005-1784,United States, 222222 2222 P Edit 曾Remove	Shipping method Pree shipping for orders over \$119 USPS Ground Advantage 7 - 14 business days UPS Express 7 - 14 business days (overage 2-4 days faster than USPS) Green Shipping \$6.95 9-16 business days Well ship with localistic providers using	Nevada Blue Striped, Large St Michel Bronze, Small Subtotal \$153.95 Tax (6%) \$9.24 Shipping Insurance \$1.54 Order total \$164.73
By proceeding to payment, you agree to Eyebayelinet's <u>Terms & Conditions. Prior</u> and <u>PullPulsion</u> , and consent to receive smalls with news and offers about our proc	sustainable solutions to reduce climate impact. **Shipping Protection ()** **The Damage, Law C Therif for \$1.54* Continues to posyment.	Note: In compliance with the US Supreme Court decision of June 21, 2019 of South Dakota v. Weyfar In r.c., states may charge tax on online purchases made from out-of-state sellers. 14-Day Free Returns Vision Insurance Need some help? Start a live.chati

21. By the time the consumer enters the fourth page of the checkout flow, the Shipping Insurance cannot be removed from the cart. Thus, if consumers even notice the very small amount added to their transactions, consumers are still left entirely unaware that the added "Shipping Insurance" charge is optional, because it is presented in the cart as mandatory:

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- 1		
1	Enjoy 14-day free and easy returns	
1	ee eyebuydirect	▣
2	Checkout	
3	1. Shipping KallelGold PLLC,1100 15th St NW Ste 4, Washin USPS Ground Advantage	Edit
4	gton, DC 20005-1784, United States, 22222222 7 - 14 business days , (free) 22	Nevada X1 Blue Striped, Large
5	2. Payment Use EBD Credits	St Michel XI Bronze, Small
6	Use a Gift Card	
7	Credit card Name on card Name on card	Subtotal \$153.95 USPS Ground Advantage \$0 Tax (6%) \$9.24
8	Full name	Shipping Insurance \$1.54
	Card number	Order total \$164.73
9	Expiration date CVV/CVC MM / YY ***	Note: In compliance with the US Supreme Court decision of June 21, 2018 of South Dakota v. Wayfair Inc., states may charge tax
10	✓ Billing address is the same as shipping address. By clicking 'Confirm and pay', you are agreeing to have read	on online purchases made from out-of-state sellers.
11	and accepted the <u>ferms of Use Policy Policy</u>	14-Day Vision Free Returns Vision Insurance
12	○ PayPal ⁻	On Need some help? Start a live chat! Call 1-855-393-2891
13	○ PayPal CREDIT	Email eyecare@eyebuydirect.com
14	o amazon pay	
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22. Thus, reasonable consumers believe they have no other choice but to pay the Shipping Insurance charge, which they were never previously informed of. This is a classic bait & switch.

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B. EyeBuyDirect Omits and Conceals Material Facts About the Costs of Shipping

- 23. The "Shipping Insurance" is a disguised shipping charge, rendering EyeBuyDirect's promise to provide "Free Shipping" false.
- 24. Reasonable consumers like Plaintiffs understand shipping to include reasonable accourrements to effectuate that shipping, including that the package will reach its intended destination.
- 25. In short, there is no insurance needed for the purchased item, separate and apart from the shipping, and EyeBuyDirect deceived consumers by stating otherwise.
 - 26. By assessing add-on fees for certain aspects of "shipping," EyeBuyDirect

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renders its FREE SHIPPING or flat, low-cost shipping promises false.

- By unfairly obscuring its true shipping charges to consumers, EyeBuyDirect deceives consumers and gains an unfair upper hand on competitors that fairly disclose their true shipping charges. Indeed, other major e-commerce sites in the U.S. do not assess a Shipping Insurance in addition to a shipping charge—for the simple reason that package delivery is an essential, inextricable aspect of "shipping."
- 30. EyeBuyDirect does not inform consumers the true costs of shipping and it misrepresents its Shipping cost as FREE or low-price, when in fact those costs are actually higher.
- 31. Moreover, the "Shipping Insurance" is never reasonably disclosed to consumers until it shows up as a line item in their shopping cart—after the purchase process is largely complete. This process fails to provide an adequate advance warning to customers that a Shipping Insurance will be imposed on their purchases.
- Many consumers do not notice that "Shipping Insurance" is being added 32. to their order. Others believe that they have no choice but to pay this "Shipping Insurance". And others still notice the previously undisclosed "Shipping Insurance" but decide to go through with the purchase anyway unsure of how it can be removed from their cart after it was automatically added. The deceptive checkout practice has done its job and diverted the sale to EyeBuyDirect.
- In any of these situations, the result is the same: a consumer who otherwise 33. would have found a way to pay without paying the "Shipping Insurance", ends up paying the fee. Defendant profits; Plaintiffs and the class lose.
- This is a classic case of "Drip pricing". "Drip pricing" works because as 34. research has shown, "our brains tend to fix on the price we first encountered even after we learn the total cost. And even when consumers learn about the hidden fees, they often pay up rather than shop around . . . because they figure that 'investing more time into searching for it will not be worthwhile." Santul Narkar, It's a Great Deal, Before New York available the Times, *'Drip* Pricing', at

1	https://www.nytimes.com/interactive/2024/02/23/business/what-is-drip-pricing.html					
2	(quoting Professor David Friedman of Willamette University).					
3	35. By unfairly obscuring its charges to consumers, EyeBuyDirect deceive					
4	consumers and gains an unfair upper hand on competitors that fairly disclose their true					
5	charges.					
6	C. EyeBuyDirect's Shipping Insurance is a Junk Fee That Violates Federa					
7	Guidance and California law					
8	36. EyeBuyDirect's Shipping Insurances are precisely the type of "Junk Fee"					
9	that has come under government scrutiny in recent years:					
10	Junk fees are fees that are mandatory but not transparently disclosed to consumers. Consumers are lured in with the promise of a low price, but					
11	when they get to the register, they discover that price was never really available. Junk fees harm consumers and actively undermine competition					
12	by making it impractical for consumers to compare prices, a linchpin of					
13	our economic system.					
14	The White House, The Price Isn't Right: How Junk Fees Cost Consumers and					
15	Undermine Competition, March 5, 2024, available a					
16	https://www.whitehouse.gov/cea/written-materials/2024/03/05/the-price-isnt-right-					
17	how-junk-fees-cost-consumers-and-undermine-competition/#_ftnref3.					
18	37. As the Federal Trade Commission said recently in its effort to comba					
19	Junk Fees:					
20	they will have to pay, and disclose fees only after they are well into completing the transaction. They also said that sellers often misrepresent					
21						
22	or do not adequately disclose the nature or purpose of certain fees, leaving consumers wondering what they are paying for or if they are getting anything at all for the fee charged.					
23	anything at an for the recentaged.					
24	Federal Trade Commission, FTC Proposes Rule to Ban Junk Fees – Proposed rule					
25	would prohibit hidden and falsely advertised fees, October 11, 2023, available a					
26	https://www.ftc.gov/news-events/news/press-releases/2023/10/ftc-proposes-rule-ban-					
27	<u>junk-fees</u> .					
28	38. In July of 2024, California expanded its Consumer Legal Remedies Ac					

("CLRA") was amended to make illegal "drip pricing," which involves advertising a price that is less than the actual price that a consumer will have to pay for a good or service. California Civil Code Section 1770(a)(29). Under the new California law, it is now illegal to advertise a low price for a product, only for that product to be subject to additional or mandatory fees later. In other words, "the price listed or advertised to the consumer must be the full price that the consumer is required to pay." See California Department of Justice, Office of the Attorney General, *SB 478 Frequently Asked Questions*, available at https://oag.ca.gov/system/files/attachments/press-docs/SB%20478%20FAQ%20%28B%29.pdf (last accessed July 18, 2024). As the California Department of Justice stated:

Businesses are free to explain how they set their prices or to *subsequently* itemize the charges that make up the total price that they charge customers. However, the price they advertise or display must be the total price that customers will have to pay for the good or service. Knowing the price of a good of service is essential to competition, and displaying a price that is less than what the customer will actually be charged is deceptive.

Id. at p. 4 (emphasis added).

- 39. In its 2013 publication ".com Disclosures: How to Make Effective Disclosures in Digital Advertising, the FTC makes clear that when advertising and selling are combined on a website, and the consumer will be completing the transaction online, the disclosures should be provided before the consumer makes the decision to buy for example, before the consumer "add[s] to shopping cart." See Fed. Trade Comm'n, .com Disclosures: How to Make Effective Disclosures in Digital Advertising at ii, 14 (Mar. 2013), available at https://www.ftc.gov/sites/default/files/attachments/press-releases/ftc-staff-revises-online-advertising-disclosure-guidelines/130312dotcomdisclosures.pdf
- 40. Defendant violates federal guidance by adding the Shipping Insurances as line items well after the consumer "add[s] to shopping cart", and by failing to disclose the nature of these fees.

What's worse, it is entirely unclear what "Shipping Insurance" even is, 41. and whether consumers are getting any added benefit at all from the fee charged.

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Plaintiff Ramos's Experience D.

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- Plaintiff Ramos used EyeBuyDirect to purchase a pair of glasses. 42.
- When using the website, Plaintiff was repeatedly informed that she would 43. get "FREE SHIPPING" as part of her purchase.
- 44. However, Plaintiff Ramos' purchase included a \$3.12 charge for "Shipping Insurance" that was automatically and surreptitiously added to her cart, that—for the reasons described above—in fact represented an additional shipping charge.
- 45. Plaintiff Ramos would not have made the purchase if she had known the EyeBuyDirect shipping was not in fact FREE.
- 46. If she had known the true cost of shipping, he would have chosen another method or merchant for ordering her glasses.

Ε. **Plaintiff Henley's Experience**

- Plaintiff Henley used EyeBuyDirect to purchase a pair of glasses. 47.
- 48. When using the website, Plaintiff was repeatedly informed that she would get "FREE SHIPPING" as part of her purchase.
- 49. However, Plaintiff Henley's purchase included a \$0.98 charge for "Shipping Insurance" that was automatically and surreptitiously added to her cart, that—for the reasons described above—in fact represented an additional shipping charge.
- 50. Plaintiff Henley would not have made the purchase if she had known the EyeBuyDirect shipping was not in fact FREE.
- If she had known the true cost of shipping, he would have chosen another 51. method or merchant for ordering her glasses.

F. Plaintiff Ramirez's Experience

Plaintiff Ramirez used EyeBuyDirect to purchase a pair of glasses. 52.

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- 53. When using the website, Plaintiff was repeatedly informed that she would get "FREE SHIPPING" as part of her purchase.
- 54. However, Plaintiff Ramirez purchase included a \$1.29 charge for "Shipping Insurance" that was automatically and surreptitiously added to his cart, that—for the reasons described above—in fact represented an additional shipping charge.
- 55. Plaintiff Ramos would not have made the purchase if she had known the EyeBuyDirect shipping was not in fact FREE.
- 56. If she had known the true cost of shipping, he would have chosen another method or merchant for ordering her glasses.

CLASS ALLEGATIONS

57. Plaintiffs bring this action on behalf of themselves and all others similarly situated pursuant to Rule 23 of the Federal Rules of Civil Procedure. This action satisfies the numerosity, commonality, typicality, adequacy, predominance and superiority requirements:

All consumers in who, within the applicable statute of limitations preceding the filing of this action to the date of class certification paid EyeBuyDirect a Shipping Insurance fee

- 58. Plaintiffs also brings this action on behalf of a Washington and Georgia Subclass.
- 59. Excluded from the Class is Defendant, any entities in which it has a controlling interest, any of its parents, subsidiaries, affiliates, officers, directors, employees and members of such persons' immediate families, and the presiding judge(s) in this case, and their staff. Plaintiffs reserve the right to expand, limit, modify, or amend this class definition, including the addition of one or more subclasses, in connection with his motion for class certification, or at any other time, based upon, *inter alia*, changing circumstances and/or new facts obtained during discovery.
 - 60. Numerosity: At this time, Plaintiffs do not know the exact size of the

Class; however, due to the nature of the trade and commerce involved, Plaintiff
believe that the Class members are well into the thousands, and thus are so numerou
that joinder of all members is impractical. The number and identities of Class member
s administratively feasible and can be determined through appropriate discovery in the
possession of the Defendant.

- 61. **Commonality**: There are questions of law or fact common to the Class, which include, but are not limited to the following:
 - a. Whether during the class period, Defendant deceptively represented its Shipping cost for orders on eyebuydirect.com and on the EyeBuyDirect app;
 - b. Whether Defendant's alleged misconduct misled or had the tendency to mislead consumers;
 - c. Whether Defendant engaged in unfair, unlawful, and/or fraudulent business practices under the laws asserted;
 - d. Whether Defendant's alleged conduct constitutes violations of the laws asserted;
 - e. Whether Plaintiffs and members of the Class were harmed by Defendant's misrepresentations;
 - f. Whether Plaintiffs and the Class have been damaged, and if so, the proper measure of damages; and
 - g. Whether an injunction is necessary to prevent Defendant from continuing to deceptively represent the amount of the shipping costs for orders on EyeBuyDirect.com.
- 62. **Typicality**: Like Plaintiffs, many other consumers ordered goods for shipping from EyeBuyDirect's website or mobile app, believing shipping to be the flat fee represented based on Defendant's representations. Plaintiffs' claims are typical of the claims of the Class because Plaintiffs and each Class member was injured by Defendant's false representations about the true nature of the shipping cost. Plaintiffs

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- and the Class have suffered the same or similar injury as a result of Defendant's false, deceptive and misleading representations. Plaintiffs' claims and the claims of members of the Class emanate from the same legal theory, Plaintiffs' claims are typical of the claims of the Class, and, therefore, class treatment is appropriate.
- 63. Adequacy of Representation: Plaintiffs are committed to pursuing this action and has retained counsel competent and experienced in prosecuting and resolving consumer class actions. Plaintiffs will fairly and adequately represent the interests of the Class and does not have any interests adverse to those of the Class.
- The Proposed Class Satisfies Prerequisites for Injunctive Relief. Defendant has acted or refused to act on grounds generally applicable to the Class, thereby making appropriate final injunctive and equitable relief with respect to the Class as a whole. Plaintiffs remain interested in ordering goods for shipping through EyeBuyDirect's website; there is no way for his to know when or if Defendant will cease deceptively misrepresenting the cost of shipping.
- Specifically, Defendant should be ordered to cease from representing its 65. shipping service as a flat fee and to disclose the true nature of its mark-ups.
- 66. Defendant's ongoing and systematic practices make declaratory relief with respect to the Class appropriate.
- 67. The Proposed Class Satisfies the Prerequisites for Damages. The common questions of law and fact enumerated above predominate over questions affecting only individual members of the Class, and a class action is the superior method for fair and efficient adjudication of the controversy. The likelihood that individual members of the Class will prosecute separate actions is remote due to the extensive time and considerable expense necessary to conduct such litigation, especially when compared to the relatively modest amount of monetary, injunctive, and equitable relief at issue for each individual Class member.

CAUSES OF ACTION

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FIRST CLAIM FOR RELIEF Unjust Enrichment

(On Behalf of Plaintiffs and the Class)

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68. The preceding allegations are incorporated by reference.

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69. To the detriment of Plaintiffs and the Class, Defendant has been, and continues to be, unjustly enriched as a result of its wrongful conduct alleged herein.

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70. Plaintiffs and the Class conferred a benefit on Defendant when they paid Defendant the Shipping Insurances, which they did not agree to and could not reasonably avoid.

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71. Defendant unfairly, deceptively, unjustly, and/or unlawfully accepted said benefits, which under the circumstances, would be unjust to allow Defendant to retain.

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72. Defendant's unjust enrichment is traceable to, and resulted directly and proximately from, the conduct alleged herein.

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73. Plaintiffs and the Class, therefore, seek disgorgement of all wrongfully obtained fees received by Defendant as a result of its inequitable conduct as more fully stated herein.

SECOND CLAIM FOR RELIEF

(Cal. Bus. & Prof. Code § 17200, et seq.) (On Behalf of Plaintiffs and the Class)

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74. Plaintiffs hereby incorporate by reference the preceding paragraphs.

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75. Defendant's conduct described herein violates the Unfair Competition Law ("UCL"), codified at California Business and Professions Code section 17200, *et*

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seq.

76. The UCL prohibits, and provides civil remedies for, unfair competition.

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Its purpose is to protect both consumers and competitors by promoting fair competition in commercial markets for goods and services. In service of that purpose, the

Legislature framed the UCL's substantive provisions in broad, sweeping language.

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77. The UCL imposes strict liability. Plaintiffs need not prove that Defendant

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intentionally or negligently engaged in unlawful, unfair, or fraudulent business practices—but only that such practices occurred.

- A business act or practice is "unfair" under the UCL if it offends an 78. established public policy or is immoral, unethical, oppressive, unscrupulous, or substantially injurious to consumers, and that unfairness is determined by weighing the reasons, justifications, and motives of the practice against the gravity of the harm to the alleged victims.
- A business act or practice is "fraudulent" under the UCL if it is likely to deceive members of the public.
- A business act or practice is "unlawful" under the UCL if it violates any 80. other law or regulation.
- 81. Defendant committed unfair and fraudulent business acts and practices in violation of Cal. Bus. & Prof. Code § 17200, et seq., by affirmatively and knowingly misrepresenting its shipping practices, including by falsely advertising that it provides "free shipping" on qualifying orders.
- 82. Defendant's acts and practices offend an established public policy of truthful advertising in the marketplace, and constitute immoral, unethical, oppressive, and unscrupulous activities that are substantially injurious to consumers.
- The harm to Plaintiffs and the California Subclass outweighs the utility of 83. Defendant's practices. There were reasonably available alternatives to further Defendant's legitimate business interests, other than the misleading and deceptive conduct described herein.
- Defendant's conduct also constitutes an "unlawful" act under the UCL 84. because it also constitutes a violation of sections 1770(a)(5) and (a)(9) of the California Consumer Legal Remedies Act ("CLRA"), Cal. Civ. Code section 1750, et seq.
- Defendant's business practices have misled Plaintiffs and the proposed 85. California Subclass and, unless enjoined, will continue to mislead them in the future.
 - Plaintiffs relied on Defendant's misrepresentations in making his 86.

- 87. By falsely marketing its shipping fee practices, Defendant deceived Plaintiffs and class members into making purchases they otherwise would not make.
- 88. As a direct and proximate result of Defendant's unfair, fraudulent, and unlawful practices, Plaintiffs and class members suffered and will continue to suffer actual damages. Defendant's fraudulent conduct is ongoing and presents a continuing threat to Plaintiffs and California Subclass members that they will be deceived. Plaintiffs desire to conduct further business with Defendant but cannot rely on Defendant's representations unless an injunction is issued.
- 89. As a result of its unfair, fraudulent, and unlawful conduct, Defendant has been unjustly enriched and should be required to disgorge its unjust profits and make restitution to Plaintiffs and California Subclass members pursuant to Cal. Bus. & Prof. Code § 17203 and 17204.
- 90. Pursuant to Business & Professions Code §§ 17203 and 17500, Plaintiffs and the members of the California Subclass, on behalf of the general public, seek an order of this Court enjoining Defendant from continuing to engage, use, or employ their unfair, unlawful, and fraudulent practices.
- 91. Plaintiffs have no adequate remedy at law in part because Defendant continues to automatically add "Shipping Insurance" to all purchases. Plaintiffs therefore seek an injunction on behalf of the general public to prevent Defendant from continuing to engage in the deceptive and misleading practices described herein.

THIRD CLAIM FOR RELIEF False and Misleading Advertising (Bus. & Prof. Code §§ 17500, et seq.) (On Behalf of Plaintiffs and the Class)

- 92. Plaintiffs hereby incorporate by reference the preceding paragraphs if fully restated here.
- 93. California's False Advertising Law ("FAL"), Cal. Bus. & Prof. Code section 17500, states that "[i]t is unlawful for any . . . corporation . . . with intent . . . to

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- dispose of . . . personal property . . . to induce the public to enter into any obligation relating thereto, to make or disseminate or cause to be made or disseminated . . . from this state before the public in any state, in any newspaper or other publication, or any advertising device, or by public outcry or proclamation, or in any other manner or means whatever, including over the Internet, any statement . . . which is untrue or misleading and which is known, or which by the exercise of reasonable care should be known, to be untrue or misleading "
- Defendant's material misrepresentations and omissions alleged herein 94. violate Business and Professions Code section 17500.
- Defendant knew or should have known that its misrepresentations and 95. omissions were false, deceptive, and misleading.
- 96. Pursuant to Business and Professions Code sections 17203 and 17500, Plaintiffs and the members of the California subclass, on behalf of the general public, seek an order of this Court enjoining Defendant from continuing to engage, use, or employ their deceptive practices.
- Further, Plaintiffs request an order awarding Plaintiffs and class members restitution of the money wrongfully acquired by Defendant by means of said misrepresentations.
- 98. Additionally, Plaintiffs and class members seek an order requiring Defendant to pay attorneys' fees pursuant to California Civil Code section 1021.5.

RTH CLAIM FOR RELIEF Consumer Legal Remedies Act ("CLRA") Violation of California Cal. Civ. Code § 1750, et seq. (On Behalf of Plaintiffs and the Class)

- Plaintiffs incorporate the preceding allegations by reference as if fully set 99. forth herein.
- This cause of action is brought pursuant to the Consumers Legal Remedies Act (CLRA), California Civil Code § 1750, et seq. Plaintiffs and each member of the proposed Class are "consumers" as defined by California Civil Code § 1761(d).

Defendant's sale of merchandise to consumers were "transactions" within the meaning of California Civil Code § 1761(e). The merchandise purchased by Plaintiffs and the Class are "goods" within the meaning of California Civil Code § 1761(a).

- 101. Defendant violated and continues to violate the CLRA by engaging in the following practices proscribed by California Civil Code § 1770(a) in transactions with Plaintiffs and the Class which were intended to result in, and did result in, the sale of merchandise:
 - a. "Misrepresenting the affiliation, connection, or association with, or certification by, another" (a)(3);
 - b. "Representing that goods or services have . . . characteristics . . . that they do not have" (a)(5);
 - c. "Advertising goods or services with intent not to sell them as advertised" (a)(9);
 - d. "Representing that a transaction confers or involves rights, remedies, or obligations that it does not have or involve, or that are prohibited by law" (a)(14)
 - e. "Advertising that a product is being offered at a specific price plus a specific percentage of that price unless (A) the total price is set forth in the advertisement, which may include, but is not limited to, shelf tags, displays, and media advertising, in a size larger than any other price in that advertisement, and (B) the specific price plus a specific percentage of that price represents a markup from the seller's costs or from the wholesale price of the product" (a)(20); and
 - f. "Advertising, displaying, or offering a price for a good or service that does not include all mandatory fees or charges" (a)(29).
- 102. Specifically, EyeBuyDirect falsely advertised FREE or flat, low-cost shipping price on its website, and then deceptively added a Shipping Insurance to all

1 orders.

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103. Pursuant to § 1782(a) of the CLRA, Plaintiffs' counsel notified Defendant in writing by certified mail of the particular violations of §1770 of the CLRA and demanded that it rectify the problems associated with the actions detailed above and give notice to all affected consumers of Defendant's intent to act. If Defendant fails to respond to Plaintiffs' letter or agree to rectify the problems associated with the actions detailed above and give notice to all affected consumers within 30 days of the date of written notice, as proscribed by §1782, Plaintiffs will move to amend his Complaint to pursue claims for actual, punitive and statutory damages, as appropriate against Defendant. As to this cause of action, at this time, Plaintiffs seek only injunctive relief.

104. Plaintiffs also seek public injunctive relief, as described above.

FIFTH CLAIM FOR RELIEF

Violation of Washington Consumer Protection Act (On Behalf of Plaintiff Henley and the Washington Subclass)

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105. The preceding allegations are incorporated by reference and re-alleged as if fully set forth herein.

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106. Plaintiff Henley asserts this claim on behalf of herself and on behalf of the Class who are Washington citizens and enjoy the protections of Unfair Business Practices Act—Consumer Protection Act (CPA), RCW Chapter 19.86.

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107. Plaintiff Henley and members of the Class are "persons" within the meaning of RCW 19.86.010(1).

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108. Plaintiff Henley is a "person" within the meaning of RCW 19.86.010(1).

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109. Defendant's common course of conduct alleged above is unfair and deceptive and had, and continues to have, the capacity to deceive a substantial portion of the public.

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110. Defendant's policies and practices are deceptive and unfair because Defendant misleadingly and actively omits material facts and deceptively misrepresents its free or flat rate shipping rates.

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- Defendant's conduct was deceptive. By failing to honestly disclose its true Shipping Insurance practices and policies to its customers, Defendant made affirmative misrepresentations and omissions of material fact, and thus, engaged in deceptive acts or practices.
- 112. Defendant's conduct was also unfair. Defendant's practices of charging Shipping Insurance fees on transactions was and is likely to cause substantial injury to consumers. Consumers could not reasonably avoid these fees which were not outweighed by countervailing benefit.
- 113. Defendant's common course of unfair and deceptive conduct occurred in trade or commerce and impact the public interest because Defendant is in the business of providing eyeglasses to tens of thousands of consumers in Washington. Thousands of Washingtonians have been and continue to be affected by Defendant's unfair and deceptive acts and practices.
- 114. Defendant's common course of conduct caused injury to the business or property of Plaintiff and the Class.
- 115. Plaintiff Henley and the Class have been damaged in amounts to be determined at trial and, under RCW 19.86.090, Plaintiff Henley and the Class are entitled to recover such damages, including interest thereon, as well as three times actual damages (up to \$25,000.00), attorneys' fees and costs.
- 116. Under RCW 19.86.090, Plaintiff Henley and the Class are also entitled to an order enjoining Columbia CU from engaging in the illegal acts and practices described above.

Violation of Georgia Fair Business Practices Act (On Behalf of Plaintiff Ramirez and the Georgia Subclass)

117. The preceding allegations are incorporated by reference and re-alleged as if fully set forth herein.

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- 118. Defendant has engaged in consumer transactions and consumer acts or practices in the conduct of trade or commerce within the state of Georgia as defined in O.C.G.A. §§ 10-1-392(a)(7), (10), and (28).
- 119. Defendant misrepresented that Shipping was free or flat rate. Defendant's offers of free or flat rate shipping were reasonably relied upon by consumers in selecting a retailer for glasses. Had they known the actual costs of Shipping, Plaintiff Ramirez may not have participated in the transaction.
- 120. Defendant's acts and practices violate O.C.G.A. § 10-1 -393(a), which prohibits unfair or deceptive acts or practices in the conduct of consumer transactions and consumer acts or practices in the conduct of trade or commerce.

PRAYER FOR RELIEF

WHEREFORE, Plaintiffs and the members of the Class seek an Order:

- 1. Certifying the proposed Class;
- 2. Declaring that Defendant is financially responsible for notifying the Class members of the pendency of this suit;
- 3. Declaring the Defendant has committed the violations of law alleged herein;
- 4. Providing for any and all public injunctive relief the Court deems appropriate;
- 5. Awarding statutory damages in the maximum amount for which the law provides;
- 6. Awarding monetary damages, including but not limited to any compensatory, incidental, or consequential damages in an amount that the Court or jury will determine, in accordance with applicable law;
- 7. Providing for any and all equitable monetary relief the Court deems appropriate;
- 8. Awarding punitive or exemplary damages in accordance with proof and in an amount consistent with applicable precedent;

- Awarding Plaintiffs their reasonable costs and expenses of suit, including 9. attorneys' fees;
- Awarding pre- and post-judgment interest to the extent the law allows; 10. and
 - Providing such further relief as this Court may deem just and proper. 11.

DEMAND FOR JURY TRIAL

Plaintiffs and all others similarly situated hereby demand trial by jury on all issues in this complaint that are so triable as a matter of right.

Dated: December 5, 2024

Respectfully submitted,

KA

By:_ phia Horen Hold Sophia G. Gold

Jeffrey D. Kaliel

Amanda J. Rosenberg

Case 8:24-cv-03646 STATES DISTRICT COURT, CENTRAL DISTRICT OF GALIFORNIA Page ID #:24 CIVIL COVER SHEET

I. (a	I. (a) PLAINTIFFS (Check box if you are representing yourself) DEFENDANTS (Check box if you are representing yourself)							
ERIKA RAMOS, KIMBERLEY HENLEY and JESSICA RAMIREZ, on behalf of themselves and all others similarly situated,				EYEBUYDIRECT, INC	EYEBUYDIRECT, INC.			
(b) County of Residence of First Listed Plaintiff Orange				County of Resid	ence of First Listed Defer	ndant Travis County,TX		
(EXCEPT IN U.S. PLAINTIFF CASES)				(IN U.S. PLAINTIFF CA	SES ONLY)			
(c) Attorneys (<i>Firm Name, Address and Telephone Number</i>) If you are representing yourself, provide the same information. Sohia Goren Gold KalielGold PLLC 490 43rd Street, No. 122 Oakland, CA 94609 (202) 350-4783					Attorneys (Firm Name, Address and Telephone Number) If you are representing yourself, provide the same information.			
II. I	BASIS OF JURISDIC	TION (Place an X in o	ne box only.)	III. CITIZENSHIP OF P	RINCIPAL PARTIES-For D	Diversity Cases Only		
	1. U.S. Government Plaintiff 2. U.S. Government Defendant		t Not a Party) Indicate Citizenship	Citizen of This State [Citizen of Another State [Citizen or Subject of a	of Business in t	r Principal Place PTF 4 DEF 4 4 4 4 4 4 4 4 4 4 5 4 5 5 5 5 5 5 5		
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V. F	REQUESTED IN COM	1PLAINT: JURY DE	MAND: X Yes	No (Check "Yes" o	only if demanded in com	plaint.)		
CL/	ASS ACTION under	F.R.Cv.P. 23: 🔀	 Yes □ No	MONEY DEMA	ANDED IN COMPLAINT:	\$		
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VI.	VI. CAUSE OF ACTION (Cite the U.S. Civil Statute under which you are filing and write a brief statement of cause. Do not cite jurisdictional statutes unless diversity.) 28 U.S.C. § 1332(d), 28 U.S.C. § 1332(d)(2)(A); 28 U.S.C. § 1332(d)(2), (6), and 28 U.S.C. § 1391							
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FOR OFFICE USE ONLY: Case Number:

Case 8:24-cv-03646 STATES DISTRICT COURT, CENTRAL DISTRICT OF GALIFORNIA Page ID #:25 CIVIL COVER SHEET

VIII. VENUE: Your answers to the questions below will determine the division of the Court to which this case will be initially assigned. This initial assignment is subject to change, in accordance with the Court's General Orders, upon review by the Court of your Complaint or Notice of Removal.

QUESTION A: Was this case removed from state court? Yes No	STATE CASE WAS PENDING	INITIAL DIV	INITIAL DIVISION IN CACD IS:			
If "no," skip to Question B. If "yes," check the	Los Angeles, Ventura, Santa Barbara, or San Luis Obispo			V	Western	
box to the right that applies, enter the	Orange			S	outhern	
corresponding division in response to Question E, below, and continue from there.	Riverside or San Bernardino			I	Eastern	
QUESTION B: Is the United States, or one of its agencies or employees, a PLAINTIFF in this action?	B.1. Do 50% or more of the defendants with the district reside in Orange Co.? check one of the boxes to the right	who reside in		hern" in response to Quest	d to the Southern Division. ion E, below, and continue	
☐ Yes ⊠ No	check one of the boxes to the right		NO. Continue to Question B.2.			
If "no, " skip to Question C. If "yes," answer Question B.1, at right.	the district reside in Riverside and/or San Bernardino			ES. Your case will initially be assigned to the Eastern Division. inter "Eastern" in response to Question E, below, and continue rom there.		
	check one of the boxes to the right	•		ase will initially be assigned ern" in response to Questi		
QUESTION C: Is the United States, or	C.1. Do 50% or more of the plaintiffs who	o reside in the	VEC Value	ann cuitt initiation and ann a	d to the Couthern Division	
one of its agencies or employees, a DEFENDANT in this action?	r C.1. Do 50% or more of the plaintiffs who reside in the district reside in Orange Co.? check one of the boxes to the right		YES. Your case will initially be assigned to the Southern Division. Enter "Southern" in response to Question E, below, and continue from there.			
☐ Yes ⊠ No			NO. Continue to Question C.2.			
If "no, " skip to Question D. If "yes," answer Question C.1, at right.	C.2. Do 50% or more of the plaintiffs who reside in the district reside in Riverside and/or San Bernardino Counties? (Consider the two counties together.)		YES. Your case will initially be assigned to the Eastern Division. Enter "Eastern" in response to Question E, below, and continue from there.			
	check one of the boxes to the right	•		ase will initially be assigned ern" in response to Questi		
QUESTION D: Location of plaintiff	s and defendants?	Orar	A. nge County	B. Riverside or San Bernardino County	C. Los Angeles, Ventura, Santa Barbara, or San Luis Obispo County	
Indicate the location(s) in which 50% or reside. (Check up to two boxes, or leave	more of <i>plaintiffs who reside in this dist</i> blank if none of these choices apply.)	trict	\boxtimes			
Indicate the location(s) in which 50% or district reside. (Check up to two boxes, capply.)	more of <i>defendants who reside in this</i> or leave blank if none of these choices					
D.1. Is there at least one	answer in Column A?		D.2. Is there a	t least one answer in C	Column B?	
Yes	⊠ No	☐ Yes ⊠ No				
If "yes," your case will initia	If "yes," your case will initially be assigned to the EASTERN DIVISION. Enter "Eastern" in response to Question E, below.					
SOUTHERN D						
Enter "Southern" in response to Question						
lf "no," go to questio	If "no," your case will be assigned to the WESTERN DIVISION. Enter "Western" in response to Question E, below.					
QUESTION E: Initial Division?		INITIAL DIVISION IN CACD				
Enter the initial division determined by (WESTERN			
QUESTION F: Northern Counties?						
Do 50% or more of plaintiffs or defendar	nts in this district reside in Ventura, Sa	nta Barbara,	or San Luis Obis	po counties?	Yes 🔀 No	

CV-71 (06/24) CIVIL COVER SHEET Page 2 of 3

Case 8:24-cv-03646 STATES DISTRICT COURT, CENTRAL DISTRICT OF GALIFORNIA Page ID #:26 CIVIL COVER SHEET

IX(a). IDENTICAL CA	SES: Has this acti	on been previously filed in this court ?	\boxtimes NO	YES
If yes, list case num	ber(s):			
IX(b). RELATED CASE	:S : Is this case rela	ated (as defined below) to any civil or criminal case(s) previously filed in this	court?	☐ YES
If yes, list case num	ber(s):			
	If yes, you must	file a Notice of Related Cases. See Local Rule 83-1.3.		
Civil cases are re	lated when they (check all that apply):		
A. Arise	e from the same o	r a closely related transaction, happening, or event;		
B. Call f	for determination	of the same or substantially related or similar questions of law and fact; or		
C. For c	other reasons wou	ld entail substantial duplication of labor if heard by different judges.		
Note: That cases	may involve the s	ame patent, trademark, or copyright is not, in itself, sufficient to deem cases	related.	
A civil forfeiture	case and a crimi	nal case are related when they (check all that apply):		
A. Arise	e from the same o	r a closely related transaction, happening, or event;		
B. Call f	for determination	of the same or substantially related or similar questions of law and fact; or		
	olve one or more d heard by differen	efendants from the criminal case in common and would entail substantial d t judges.	uplication of	
		.IEF : Does this case seek to bar or mandate enforcement of a state or federa r nationwide basis?	al law and seek d	eclaratory X YES
	If yes, see Local	Rule 83-11 for additional requirements.	_	
XI. SIGNATURE OF A	TTORNEY FED LITIGANT):	/s/ Sophia Goren Gold DATE:	12/06/2024	
Notice to Counsel/Part i neither replaces nor sup	ies: The submission	on of this Civil Cover Sheet is required by Local Rule 3-1. This Form CV-71 ang and service of pleadings or other papers as required by law, except as provistruction sheet (CV-071A).		_
Key to Statistical codes relat	ting to Social Securit	ty Cases:		
Nature of Suit Code	Abbreviation	Substantive Statement of Cause of Action		
861	HIA	All claims for health insurance benefits (Medicare) under Title 18, Part A, of the Social include claims by hospitals, skilled nursing facilities, etc., for certification as provider (42 U.S.C. 1935FF(b))		
862	BL	All claims for "Black Lung" benefits under Title 4, Part B, of the Federal Coal Mine Hea 923)	alth and Safety Act	of 1969. (30 U.S.C.
863	DIWC	All claims filed by insured workers for disability insurance benefits under Title 2 of thall claims filed for child's insurance benefits based on disability. (42 U.S.C. 405 (g))	e Social Security A	ct, as amended; plus
863	DIWW	All claims filed for widows or widowers insurance benefits based on disability under amended. (42 U.S.C. 405 (g))	Title 2 of the Socia	I Security Act, as

CV-71 (06/24) CIVIL COVER SHEET Page 3 of 3

864

865

SSID

RSI

All claims for supplemental security income payments based upon disability filed under Title 16 of the Social Security Act, as

All claims for retirement (old age) and survivors benefits under Title 2 of the Social Security Act, as amended. (42 U.S.C. 405 (g))