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9 *Attorneys for Plaintiff and the Proposed Class*

10
 11 **UNITED STATES DISTRICT COURT**
 12 **FOR THE CENTRAL DISTRICT OF CALIFORNIA**

13 DANIEL MENDEZ, individually and
 14 on behalf of all others similarly situated,

15 Plaintiff,

16 v.

17
 18 FORCE FACTOR, LLC, a Delaware
 19 Corporation,

20 Defendant.

Case No. 5:24-cv-2236

CLASS ACTION COMPLAINT

JURY TRIAL DEMANDED

1 Plaintiff Daniel Mendez (“Plaintiff”), on behalf of himself and all others
2 similarly situated, by and through his undersigned counsel, hereby sues Defendant
3 Force Factor, LLC (“Defendant”) and, upon information and belief and investigation
4 of counsel, alleges as follows:

5 **I. INTRODUCTION**

6 1. Defendant makes, distributes, sells, and markets a wide variety of
7 dietary supplements under the brand name Force Factor. The products at issue
8 include the following, in any size, count, or variation:

- 9 • Somnapure 3 mg Melatonin;
- 10 • Somnapure Extra Strength 10 mg Melatonin;
- 11 • Somnapure Gummies 10 mg Melatonin;
- 12 • Somnapure Muscle Recovery 5 mg Melatonin;
- 13 • Somnapure Softgels 5 mg Melatonin;
- 14 • Test X180 PM + 3 mg Melatonin;
- 15 • Cordyceps 1,000 mg;
- 16 • Horny Goat Weed Max 1,500 mg;
- 17 • L-Arginine 3,000 mg;
- 18 • Longjack Tongkat Ali Max 1,200 mg;
- 19 • MACA Max 2,000 mg;
- 20 • Tribulus Terrestris Max 2,000 mg;
- 21 • Women’s Probiotic 50 Billion CFUs;
- 22 • Women’s Fat Burner 500 mg Green Tea Extract

23 (collectively, the “Products”).

24 2. Defendant deceptively labels certain of its Force Factor products by
25 misrepresenting the dosage amount of each capsule, tablet, softgel, or gummy.
26 Specifically, the front labels of the Force Factor Products prominently advertise a
27 certain dosage amount, for example, “10 mg Melatonin.” The front labels also
28 advertise the number of capsules, tablets, softgels, or gummies included in each

1 Product, for example, 60 tablets. Reasonable consumers are led to believe that each
2 capsule, tablet, softgel, or gummy contains the advertised dosage amount, for
3 example, 10 mg of melatonin in each tablet.

4 3. The truth, however, is that each capsule does not contain the advertised
5 dosage amount. Instead, each capsule, tablet, softgel, or gummy contains only a
6 fraction of the advertised dosage and consumers must ingest two or more capsules
7 to achieve the advertised dosage. As a result, consumers grossly overpay for the
8 Products, receiving only half, a third, a quarter, or a fifth of the advertised value
9 while paying the full purchase price.

10 4. Plaintiff read and relied upon Defendant’s advertising when purchasing
11 the Force Factor Longjack Tongkat Ali Max 1,200 mg product and was damaged as
12 a result.

13 5. Plaintiff brings this action on behalf of himself and all other similarly
14 situated consumers in the United States, alleging violations of the California
15 Consumer Legal Remedies Act, Cal. Civ. Code §§ 1750 *et seq.* (“CLRA”), Unfair
16 Competition Law, Cal. Bus. & Prof. Code §§ 17200 *et seq.* (“UCL”), and False
17 Advertising Law, §§ 17500 *et seq.* (“FAL”). Plaintiff brings further causes of action
18 for breach of express and implied warranties, negligent misrepresentation,
19 intentional misrepresentation/fraud, and quasi-contract/unjust enrichment.

20 6. Plaintiff seeks an order compelling Defendant to (a) cease marketing
21 the Products using the misleading and unlawful tactics complained of herein, (b)
22 destroy all misleading deceptive, and unlawful materials, (c) conduct a corrective
23 advertising campaign, (d) restore the amounts by which it has been unjustly
24 enriched, and (e) pay restitution damages and punitive damages, as allowed by law.

25 **II. JURISDICTION AND VENUE**

26 7. This Court has original jurisdiction under 28 U.S.C. § 1332(d)(2) (The
27 Class Action Fairness Act) because the matter in controversy exceeds the sum or
28 value of \$5,000,000 exclusive of interest and costs and because more than two-thirds

1 of the members of the Class reside in states other than the state of which Defendant
2 is a citizen.

3 8. The court has personal jurisdiction over Defendant. Defendant
4 purposely availed itself to California because Defendant does business within this
5 judicial district, sells the Products in this judicial district, and is committing the acts
6 complained of below within this judicial district.

7 9. Venue is proper in this Court pursuant to 28 U.S.C. § 1391 because the
8 injury in this case substantially occurred in this District. Defendant has intentionally
9 availed itself of the laws and markets of this District through the promotion,
10 marketing, distribution, and sale of the Products in this District, and is subject to
11 personal jurisdiction in this District.

12 **III. PARTIES**

13 10. Defendant Force Factor, LLC is a Delaware corporation with a
14 principal place of business located at 332 Congress St., Suite 200, Boston MA
15 02210. Defendant makes, labels, distributes, sells, and markets Force Factor branded
16 products throughout the United States and in California. Defendant is responsible
17 for the making, labelling, distribution, selling, and marketing of the Products
18 throughout the applicable statute of limitations period.

19 11. Plaintiff Daniel Mendez (“Plaintiff”) is a resident of California and
20 purchased the Force Factor Longjack Tongkat Ali Max 1,200 mg product at a
21 Vitamin Shoppe store located at 27310 W. Lugonia Ave., Redlands, CA 92374 in or
22 around June of 2024. Plaintiff saw the misrepresentations made on the Product label
23 prior to and at the time of purchase and understood them as representations and
24 warranties that each unit of the product contained the advertised dosage amount.
25 Plaintiff relied on the representations made on the Product’s label in deciding to
26 purchase the Product. These representations and warranties were part of his basis of
27 the bargain, in that he would not have purchased the Product, or would only have
28 been willing to purchase the Product at a lower price, had he known the

1 representations were false. Plaintiff would consider purchasing the Product again if
2 the advertising statements made on the Product labels were, in fact, truthful and
3 represented in a manner as not to deceive consumers.

4 **IV. NATURE OF THE ACTION**

5 12. Defendant sells the following Force Factor branded products (the
6 “Products”) with misleading dosage representations on the Product packaging and
7 labels:

- 8 • **Somnapure 3 mg Melatonin** – Two (2) tablets are required to achieve
9 the advertised dosage of 3 mg melatonin.
- 10 • **Somnapure Extra Strength 10 mg Melatonin** – Two (2) tablets are
11 required to achieve the advertised dosage of 10 mg melatonin.
- 12 • **Somnapure Gummies 10 mg Melatonin** – Two (2) gummies are
13 required to achieve the advertised dosage of 10 mg melatonin.
- 14 • **Somnapure Muscle Recovery 5 mg Melatonin** – Two (2) capsules
15 are required to achieve the advertised dosage of 5 mg melatonin.
- 16 • **Somnapure Softgels 5 mg Melatonin** – Two (2) softgels are required
17 to achieve the advertised dosage of 5 mg melatonin.
- 18 • **Test X180 PM + 3 mg Melatonin** – Four (4) tablets are required to
19 achieve the advertised dosage of 3 mg melatonin.
- 20 • **Cordyceps 1,000 mg** – Two (2) capsules are required to achieve the
21 advertised dosage of 1,000 mg cordyceps.
- 22 • **Horny Goat Weed Max 1,500 mg** – Three (3) capsules are required to
23 achieve the advertised dosage of 1,500 mg horny goat weed.
- 24 • **L-Arginine 3,000 mg** – Five (5) capsules are required to achieve the
25 advertised dosage of 3,000 mg l-arginine.
- 26 • **Longjack Tongkat Ali Max 1,200 mg** – Two (2) capsules are required
27 to achieve the advertised dosage of 1,200 mg longjack tongkat ali.
- 28 • **MACA Max 2,000 mg** – Four (4) capsules are required to achieve the

advertised dosage of 2,000 mg maca.

- **Tribulus Terrestris Max 2,000 mg** – Four (4) capsules are required to achieve the advertised dosage of 2,000 mg tribulus terrestris.
- **Women’s Probiotic 50 Billion CFUs** – Two (2) capsules are required to achieve the advertised dosage of 50 billion CFUs.
- **Women’s Fat Burner 500 mg Green Tea Extract** – Two (2) capsules are required to achieve the advertised dosage of 500 mg green tea extract.

13. True and correct copies of the Force Factor Products and the Products’ supplement facts from Defendant’s website, www.Force Factor.com, are shown below:

Somnapure 3 mg Melatonin



INGREDIENTS YOU CAN TRUST

- ✓ NO ARTIFICIAL COLORS
- ✓ NO ARTIFICIAL FLAVORS
- ✓ NO GELATIN
- ✓ NO SUGAR
- ✓ NO ARTIFICIAL SWEETENERS
- ✓ NO PRESERVATIVES

Supplement Facts

Serving Size 2 Tablets
Servings Per Container 30

	Amount Per Serving	%DV
Calcium (as Dicalcium Phosphate)	88 mg	7%
Phosphorus (as Dicalcium Phosphate)	68 mg	5%
Valerian (<i>Valeriana officinalis</i>) Extract (root)	500 mg	*
Lemon Balm (<i>Melissa officinalis</i>) Extract (leaf)	300 mg	*
L-Theanine	200 mg	*
Hops (<i>Humulus lupulus</i>) Extract (aerial parts)	120 mg	*
Chamomile (<i>Matricaria chamomilla</i>) Extract (aerial parts)	50 mg	*
Passion Flower (<i>Passiflora incarnata</i>) Extract (aerial parts)	50 mg	*
Melatonin	3 mg	*

*Daily Value (DV) not established

Other Ingredients: Microcrystalline Cellulose, Croscarmellose Sodium, Stearic Acid, Vegetable Magnesium Stearate, Silicon Dioxide, Hypromellose, Glycerin.

//

Somnapure Extra Strength 10 mg Melatonin



INGREDIENTS YOU CAN TRUST
 ✓ NO ARTIFICIAL DYES ✓ NO GELATIN ✓ NO ARTIFICIAL FLAVORS

Supplement Facts

Serving Size 2 Tablets
 Servings Per Container 30

	Amount Per Serving	%DV
Calcium (as Dicalcium Phosphate)	136 mg	10%
Phosphorus (as Dicalcium Phosphate)	105 mg	8%
Valerian (<i>Valeriana officinalis</i>) Extract (root)	500 mg	*
Lemon Balm (<i>Melissa officinalis</i>) Extract (leaf)	300 mg	*
L-Theanine	200 mg	*
Hops (<i>Humulus lupulus</i> L.) Extract (flower)	120 mg	*
Chamomile (<i>Matricaria chamomilla</i>) Extract (flower)	50 mg	*
Passion Flower (<i>Passiflora incarnata</i>) Extract (aerial parts)	50 mg	*
Melatonin	10 mg	*

*Daily Value (DV) not established

Other Ingredients: Microcrystalline Cellulose, Croscarmellose Sodium, Stearic Acid, Silicon Dioxide, Vegetable Magnesium Stearate, Hypromellose, Glycerin.

Somnapure Gummies 10 mg Melatonin



Somnapure Muscle Recovery 5 mg Melatonin



INGREDIENTS YOU CAN TRUST

- ✓ NO ARTIFICIAL COLORS ✓ NO ARTIFICIAL FLAVORS ✓ NO GELATIN
- ✓ NO SUGAR ✓ NO ARTIFICIAL SWEETENERS ✓ NO PRESERVATIVES

Supplement Facts

Serving Size 2 Vegetable Capsules
Servings Per Container 30

	Amount Per Serving	%DV
Muscle Recovery Blend	1035 mg	
NordicCherry® Tart Cherry (<i>Prunus cerasus</i>) Powder (fruit)	500 mg	*
Taurine	250 mg	*
L-Glutamic Acid	200 mg	*
Holy Basil (<i>Ocimum tenuiflorum</i>) Powder (leaf)	75 mg	*
BlueBoreal™ Blueberry Complex (<i>Vaccinium angustifolium</i> Ait., <i>Vaccinium angustifolium</i> ssp. <i>nigrum</i> , <i>Vaccinium myrtilloides</i>) Powder (fruit and aerial parts)	10 mg	*
Better Sleep Matrix	455 mg	
Gamma-Aminobutyric Acid (GABA)	250 mg	*
L-Theanine	200 mg	*
Melatonin	5 mg	*

*Daily Value (DV) not established

Other Ingredients: Hypromellose, Silica, Vegetable Magnesium Stearate.

Somnapure Softgels 5 mg Melatonin



INGREDIENTS YOU CAN TRUST

- ✓ NO SUGAR ✓ NO ARTIFICIAL SWEETENERS ✓ NO PRESERVATIVES

Supplement Facts

Serving Size 2 Softgels
Servings Per Container 30

	Amount Per Serving	%DV
Selenium (L-selenomethionine)	50 mcg	91%
Ashwagandha (<i>Withania somnifera</i>) Extract (root)	120 mg	*
L-Theanine	120 mg	*
Valerian (<i>Valerian officinalis</i>) Extract (root)	90 mg	*
Chamomile (<i>Matricaria chamomilla</i>) Extract (aerial parts)	15 mg	*
Hops (<i>Humulus lupulus</i>) Extract (aerial parts)	15 mg	*
Lemon Balm (<i>Melissa officinalis</i>) Extract (leaf)	15 mg	*
Passion Flower (<i>Passiflora incarnata</i>) Extract (aerial parts)	5 mg	*
Melatonin	5 mg	*
BioPerine® Black Pepper Extract (fruit)	5 mg	*

*Daily Value (DV) not established

Other Ingredients: Sunflower Oil, Gelatin, Glycerin, Beeswax, Purified Water, Sunflower Lecithin, Maltodextrin, Dicalcium Phosphate, Natural Fruit Juice and Carmine for color, Titanium Dioxide.

Test X180 PM + 3 mg Melatonin



INGREDIENTS YOU CAN TRUST

- ✓ NO ARTIFICIAL COLORS ✓ NO ARTIFICIAL FLAVORS ✓ NO GELATIN
- ✓ NO SUGAR ✓ NO ARTIFICIAL SWEETENERS ✓ NO PRESERVATIVES

Supplement Facts
Serving Size 4 Tablets
Servings Per Container 30

	Amount Per Serving	%DV
Calcium (as Dicalcium Phosphate)	320 mg	25%
Vitamin D (as Cholecalciferol)	84 mcg (3360 IU)	420%
Vitamin B6 (as Pyridoxine HCl)	10.5 mg	618%
Phosphorus (as Dicalcium Phosphate)	247 mg	20%
Magnesium (as Magnesium Aspartate)	450 mg	107%
Zinc (as Zinc Aspartate)	30 mg	273%
Testosterone Boosting Sleep Matrix	1663 mg	
Gamma Aminobutyric Acid (GABA)	500 mg	*
Ashwagandha (<i>Withania somnifera</i>) Extract (root)	250 mg	*
L-Arginine HCl	250 mg	*
<i>Mucuna pruriens</i> Extract (seed) (std. for L-dopa)	150 mg	*
<i>Tribulus terrestris</i> Extract (fruit)	100 mg	*
Cordyceps (<i>Cordyceps sinensis</i>) Extract (mycelium)	100 mg	*
L-Theanine	100 mg	*
L-Tryptophan	100 mg	*
DL- Phenylalanine	100 mg	*
Boron (as Boron Citrate)	10 mg	*
Melatonin	3 mg	*
Overnight Testosterone Support Blend	2456 mg	*
Magnesium Aspartate, Zinc Aspartate		

*Daily Value (DV) not established

Other Ingredients: Microcrystalline Cellulose, Croscarmellose Sodium, Stearic acid, Silicon Dioxide, Vegetable Magnesium Stearate, Hypromellose, Glycerin, Natural Flavor.

Cordyceps 1,000 mg



INGREDIENTS YOU CAN TRUST

- ✓ NO ARTIFICIAL COLORS ✓ NO ARTIFICIAL FLAVORS ✓ NO GELATIN
- ✓ NO SUGAR ✓ NO ARTIFICIAL SWEETENERS ✓ NO PRESERVATIVES

Supplement Facts
Serving Size 2 Vegetable Capsules
Servings Per Container 30

	Amount Per Serving	%DV
Selenium (as L-Selenomethionine)	50 mcg	91%
Cordyceps (<i>Cordyceps sinensis</i>) Extract (mycelium)	1000 mg	*
BioPerine® Black Pepper Fruit Extract	5 mg	*

*Daily Value (DV) not established

Other Ingredients: Hypromellose, Microcrystalline Cellulose, Vegetable Magnesium Stearate, Silicon Dioxide.

Horny Goat Weed Max 1,500 mg



INGREDIENTS YOU CAN TRUST

- ✓ NO ARTIFICIAL COLORS
- ✓ NO ARTIFICIAL FLAVORS
- ✓ NO GELATIN
- ✓ NO SUGAR
- ✓ NO ARTIFICIAL SWEETENERS
- ✓ NO PRESERVATIVES

Supplement Facts

Serving Size 3 Vegetable Capsules
Servings Per Container 30

	Amount Per Serving	%DV
Selenium (as L-Selenomethionine)	50 mcg	91%
Triple-Extract Matrix	1500 mg	*
Horny Goat Weed (<i>Epimedium sagittatum</i>) Extract (aerial parts) (std. to icariin), Horny Goat Weed (<i>Epimedium grandiflorum</i>) Extract (aerial parts), Horny Goat Weed (<i>Epimedium sagittatum</i>) Extract (aerial parts)		
BioPerine® Black Pepper Fruit Extract	5 mg	*

*Daily Value (DV) not established

Other Ingredients: Hypromellose, Microcrystalline Cellulose, Silicon Dioxide, Vegetable Magnesium Stearate.

L-Arginine 3,000 mg



Supplement Facts

Serving Size 5 Capsules
Servings Per Container 30

	Amount Per Serving	%DV
Selenium (as L-Selenomethionine)	50 mcg	91%
L-Arginine HCl	3000 mg	*
BioPerine® Black Pepper Fruit Extract	5 mg	*

*Daily Value (DV) not established

Other Ingredients: Gelatin, Maltodextrin, Magnesium Stearate, Silicon Dioxide.

Longjack Tongkat Ali Max 1,200 mg



INGREDIENTS YOU CAN TRUST

- ✓ NO ARTIFICIAL COLORS
- ✓ NO GELATIN
- ✓ NO SUGAR
- ✓ NO PRESERVATIVES

Supplement Facts		
Serving Size 2 Vegetable Capsules		
Servings Per Container 30		
	Amount Per Serving	%DV
Selenium (as L-Selenomethionine)	50 mcg	91%
LJ Max Matrix		
Longjack Tongkat Ali (<i>Eurycoma longifolia</i>) Extract (root) (std. for eurycomanone)	1200 mg	*
BioPerine® Black Pepper Fruit Extract	5 mg	*

*Daily Value (DV) not established

MACA Max 2,000 mg



Tribulus Terrestris Max 2,000 mg



INGREDIENTS YOU CAN TRUST
✓ NO ARTIFICIAL COLORS ✓ NO ARTIFICIAL FLAVORS ✓ NO GELATIN
✓ NO SUGAR ✓ NO ARTIFICIAL SWEETENERS ✓ NO PRESERVATIVES

Supplement Facts
Serving Size 4 Vegetable Capsules
Servings Per Container 30

	Amount Per Serving	%DV
Selenium (as L-Selenomethionine)	50 mcg	91%
Triple-Tribulus Matrix	2000 mg	*
<i>Tribulus terrestris</i> Extract (fruit) (std. to 90% saponins), <i>Tribulus terrestris</i> Powder (fruit), <i>Tribulus terrestris</i> Extract (fruit) (std. to 40% prododiocin)		
BioPerine® Black Pepper Fruit Extract	5 mg	*

*Daily Value (DV) not established

Other Ingredients: Hypromellose, Microcrystalline Cellulose, Vegetable Magnesium Stearate, Silicon Dioxide.

Women's Probiotic 50 Billion CFUs



Women’s Fat Burner 500 mg Green Tea Extract



Supplement Facts		
Serving Size 2 Capsules		
Servings Per Container 30		
	Amount Per Serving	%DV
Chromium (as Chromium Amino Acid Chelate)	200 mcg	571%
Green Tea (<i>Camellia sinensis</i>) Extract (leaf) (containing Polyphenols, EGCGs, & caffeine)	500 mg	*
Acetyl-L-Carnitine HCl	150 mg	*
Ginger (<i>Zingiber officinale</i>) Powder (root)	50 mg	*
Theobromine	50 mg	*
BioPerine® Black Pepper Fruit Extract	5 mg	*

*Daily Value (DV) not established

Other Ingredients: Hypromellose, Microcrystalline Cellulose, Silicon Dioxide, Vegetable Magnesium Stearate.

14. Defendant’s dosing representations are prominently and conspicuously displayed to grab the consumer’s attention.

15. Contrary to the prominently advertised dosage amount on each of the Products’ labels, each capsule, tablet, softgel, or gummy contains only a fraction of the advertised dosage amount. For example, consumers must ingest two (2) capsules of the Longjack Tongkat Ali Max Product to achieve the advertised dosage of 1,200 mg. Consumers must ingest five (5) capsules of the L-Arginine 3,000 mg Product to achieve the advertised dosage of 3,000 mg l-arginine. This leads consumers to overpay for the Products by a significant margin.

16. Defendant’s advertising misleads reasonable consumers into believing that each capsule, tablet, softgel, or gummy unit contains the advertised dosage. However, contrary to the labeling, each unit only contains a fraction of the advertised dosage. Consequently, reasonable consumers believe that they are receiving two or more times the amount of dietary supplement per Product than what they are actually

1 receiving. As a result, Defendant has charged consumers a premium for the Products,
2 while cutting costs and reaping the financial benefits of selling dietary supplements
3 with less than the advertised dosage in each Product.

4 17. The label misrepresentations are material to reasonable consumers,
5 including Plaintiff. The dosage representations (number of milligrams) and unit
6 representations (number of capsules, tablets, softgels, or gummies) convey the type
7 and amount of dietary supplement provided by the Products, and the primary
8 purpose of the Products is to provide the amount of dietary supplement advertised
9 by the Product labels. Accordingly, reasonable consumers are likely to be deceived
10 by the Products' labels.

11 **DEMAND FOR DIETARY SUPPLEMENTS AND THE COMPETITIVE**
12 **MARKET**

13 18. Over the past 20 years, there has been a significant increase in the
14 prevalence of supplement use. The dietary supplement market has been growing in
15 terms of sales and products available on the market. Consumers are being presented
16 a large number of products, brands, and formulations, distributed through a wide
17 variety of marketing channels. The value of the global dietary supplements market
18 was estimated to be worth nearly USD 152 billion in 2021, and is expected to be
19 worth USD 300 billion by 2028.¹

20 19. In response to consumers' desire for dietary supplements, many
21 companies, like Defendant, have scrambled to manufacture, market, and sell
22 purportedly high dosages, at the same or lower costs, in an effort to gain market
23 share and outsell competitors. Unfortunately, rather than creating the actual high
24 dosage dietary supplements that consumers desire, Defendant makes products with
25 lower dosages than is advertised on the Products' packaging and front labels, and
26 then markets them to consumers through deceptive labeling and packaging claims.

27 _____
28 ¹ <https://www.ncbi.nlm.nih.gov/pmc/articles/PMC10421343/>

1 In doing so, Defendant misleads consumers into believing that the Products contain
 2 higher dosages in each capsule, tablet, softgel, or gummy than what is actually
 3 contained therein.

4 20. Defendant’s competitors correctly label and sell their products to show
 5 the correct dosage information on the products’ front labels. For example, the
 6 NutraBio Tongkat Ali 200 mg product contains exactly what it says: tongkat ali
 7 capsules each containing 200 mg of tongkat ali extract.

8 **NutraBio Tongkat Ali 200 mg²**



24 **Supplement Facts**

Serving Size: 1 vegetarian capsule
 Servings Per Container: 60

	Amount Per Serving	%DV
LJ100® TONGKAT ALI	200 mg	†
[<i>Eurycoma longifolia</i> extract (40% glycosaponins, 22% eurypeptides)(root)]		

†Daily Value (DV) not established.

24 21. By falsely, misleadingly, and deceptively labeling and advertising the
 25 Products, Defendant sought an unfair advantage over its lawfully acting competitors.

26 _____
 27 ² https://nutrabiobio.com/products/tongkat-ali-lj100-200mg?srsid=AfmBOopJU5msDuU7BWTtopOyq_xw01Z5gF9SLfaoX1cyat1pTklAQFkW
 28

1 **PLAINTIFF’S PURCHASES, RELIANCE, AND INJURY**

2 22. Plaintiff Daniel Mendez purchased the Force Factor Longjack Tongkat
3 Ali Max 1,200 mg product from a Vitamin Shoppe store located at 27310 W.
4 Lugonia Ave., Redlands, CA 92374 in or around June 2024 in reliance on the
5 Product’s front label advertising.

6 23. In deciding to purchase the Product, Plaintiff read and relied on the
7 dosage information displayed on the front label, which led Plaintiff to believe that
8 each tablet in the product contained the advertised dosage – 1,200 mg of longjack
9 tongkat ali per capsule. At the time of purchase, Plaintiff did not know that the
10 advertised dosage was false and misleading, and that more than one capsule would
11 need to be consumed to receive the advertised dosage.

12 24. Plaintiff would not have purchased the Product, or would not have paid
13 as much as he did for it, had he known that each capsule contained only a fraction
14 of the advertised dosage. Plaintiff paid a premium for the Product due to the
15 misleading labelling on the Product’s packaging.

16 25. The representations on the Products’ label were and are false and
17 misleading, and had the capacity, tendency, and likelihood to confuse or confound
18 Plaintiff and other consumers acting reasonably (including the putative Class)
19 because, as described in detail herein, the Product labels misrepresent the dosage of
20 each capsule, tablet, softgel, or gummy.

21 26. Plaintiff and Class Members acted reasonably in relying on the
22 challenged claims that Defendant intentionally, prominently, and uniformly placed
23 on the Products’ label and packaging with the intent to induce average consumers
24 into purchasing them.

25 27. Plaintiff first discovered Defendant’s unlawful acts described herein in
26 September of 2024 when he learned that Defendant intentionally misrepresented the
27 dosage in the product that he purchased.

28 28. Plaintiff, in the exercise of reasonable diligence, could not have

1 discovered earlier Defendant's unlawful acts described herein because the violations
2 were known to Defendant, and not to his throughout the Class Period herein.

3 29. Plaintiff paid more for the Product, and would only have been willing
4 to pay less or unwilling to purchase it at all, absent the false and misleading labeling
5 statements complained of herein.

6 30. For these reasons, the Product was worth less than what Plaintiff paid
7 for it.

8 31. Plaintiff would like to, and would consider, purchasing the Products
9 again when he can do so with the assurance that the Products' labels are truthful and
10 consistent with the Products' actual ingredients.

11 32. Plaintiff will be unable to rely on the Products' advertising or labeling
12 in the future, and so will not purchase the Products again although he would like to.

13 33. Plaintiff lost money as a result of Defendant's deceptive claims and
14 practices in that he did not receive what he paid for when purchasing the Product.

15 34. Plaintiff detrimentally altered his position and suffered damages in an
16 amount equal to the premium he paid for the Product.

17 35. The senior officers and directors of Defendant allowed the Products to
18 be sold with full knowledge or reckless disregard that the challenged claims are
19 fraudulent, unlawful, and misleading.

20 **SUBSTANTIAL SIMILARITY**

21 36. Defendant's Force Factor Products described herein are substantially
22 similar, as they each contain (1) a dosage and unit representation conspicuously and
23 prominently placed on the primary display panel of the Products' front labels, and
24 (2) require consumption of two or more units to obtain the advertised dosage.

25 37. The misleading advertising on the Products' front labels are all the
26 same: consumers are led to believe that each capsule, tablet, softgel, or gummy
27 contains the advertised dosage amount; however, the Products only contain half, a
28 third, a quarter, or a fifth of the dosage amount advertised. Consumers therefore only

1 receive half, a third, a quarter, or a fifth of the amount of dietary supplement
2 promised and pay more than what the Products would be worth had Defendant’s
3 advertising been true.

4 **NO ADEQUATE REMEDY AT LAW**

5 38. Plaintiff seeks damages and, in the alternative, equitable restitution.
6 Plaintiff and members of the class are entitled to equitable relief as no adequate
7 remedy at law exists.

8 39. The statutes of limitations for the causes of action pled herein vary.
9 Class members who purchased the Products more than three years prior to the filing
10 of the complaint will be barred from recovery if equitable relief were not permitted
11 under the UCL.

12 40. The scope of actionable misconduct under the unfair prong of the UCL
13 is also broader than the other causes of action asserted herein. It includes
14 Defendant’s overall unfair marketing scheme to promote and brand the Products
15 over a long period of time in order to gain an unfair advantage over competitor
16 products. The UCL also creates a cause of action for violations of law (such as
17 statutory or regulatory requirements and court orders related to similar
18 representations and omissions made on the type of products at issue). This is
19 especially important here because Plaintiff alleges Defendant has committed
20 “unlawful” acts and brings a claim for violation of the UCL’s “unlawful prong.”
21 Plaintiff’s UCL unlawful prong claim does not rest on the same conduct as his other
22 causes of action, and there is no adequate remedy at law for this specific unlawful
23 claim. Plaintiff and class members may also be entitled to restitution under the UCL,
24 while not entitled to damages under other causes of action asserted herein (e.g., the
25 FAL requires actual or constructive knowledge of the falsity; the CLRA is limited
26 to certain types of plaintiffs (an individual who seeks or acquires, by purchase or
27 lease, any goods or services for personal, family, or household purposes) and other
28 statutorily enumerated conduct).

1 41. Injunctive relief is appropriate on behalf of Plaintiff and members of
2 the class because Defendant continues to omit material facts about the Products.
3 Injunctive relief is necessary to prevent Defendant from continuing to engage in the
4 unfair, fraudulent, and/or unlawful conduct described herein and to prevent future
5 harm—none of which can be achieved through available legal remedies (such as
6 monetary damages to compensate past harm). Injunctive relief, in the form of
7 affirmative disclosures is necessary to dispel the public misperception about the
8 Products that has resulted from years of Defendant’s unfair, fraudulent, and unlawful
9 marketing efforts. Such disclosures would include, but are not limited to, publicly
10 disseminated statements that the Products’ labeling misrepresentations are untrue
11 and providing accurate information about the Products’ true nature; and/or requiring
12 prominent disclaimers on the Products’ front labels concerning the Products’ true
13 nature. An injunction requiring affirmative disclosures to dispel the public’s
14 misperception, and prevent the ongoing deception, is also not available through a
15 legal remedy (such as monetary damages). In addition, Plaintiff is currently unable
16 to accurately quantify the damages caused by Defendant’s future harm, because
17 discovery and Plaintiff’s investigation have not yet completed, rendering injunctive
18 relief necessary. Further, because a public injunction is available under the UCL,
19 damages will not adequately benefit the general public in a manner equivalent to an
20 injunction.

21 42. Moreover, a legal remedy is not adequate if it is not as certain as an
22 equitable remedy. Here, Plaintiff may lack an adequate remedy at law if, for instance,
23 damages resulting from his purchases of the Products are determined to be an amount
24 less than the premium price of the Products. Without compensation for the full
25 premium price of the Products, Plaintiff and class members would be left without
26 the parity in purchasing power to which they are entitled.

27 43. By the same token, Plaintiff’s common law claims require additional
28 showings, compared to the UCL, FAL, or unjust enrichment claims. For example,

1 to prevail on a breach of warranty claim, Plaintiff must show that the challenged
2 statements constitute a warranty and that the warranty was part of the basis of the
3 bargain. No such showings are required by the UCL or FAL, or for an unjust
4 enrichment theory. In fact, the UCL and the FAL were enacted specifically to create
5 new claims and remedies not available at common law. And unjust enrichment exists
6 in part because contractual claims are often more difficult to establish. In this way,
7 Plaintiff's UCL and FAL claims, and Plaintiff's unjust enrichment claims, are more
8 certain than their legal claims.

9 44. It is premature to determine whether an adequate remedy at law exists.
10 This is an initial pleading and discovery has not yet commenced and/or is at its initial
11 stages. No class has been certified yet. No expert discovery has commenced and/or
12 completed. The completion of fact/non-expert and expert discovery, as well as the
13 certification of this case as a class action, are necessary to finalize and determine the
14 adequacy and availability of all remedies, including legal and equitable, for
15 Plaintiff's individual claims and any certified class or subclass. Plaintiff therefore
16 reserves his right to amend this complaint and/or assert additional facts that
17 demonstrate this Court's jurisdiction to order equitable remedies where no adequate
18 legal remedies are available for either Plaintiff and/or any certified class or subclass.
19 Such proof, to the extent necessary, will be presented prior to the trial of any
20 equitable claims for relief and/or the entry of an order granting equitable relief.

21 V. CLASS ACTION ALLEGATIONS

22 45. Pursuant to Federal Rule of Civil Procedure 23, Plaintiff seeks
23 certification of the following Classes (or alternative Classes or Subclasses):

24 The Nationwide Class

25 All U.S. citizens who purchased the Products in their respective state of
26 citizenship for personal and household use and not for resale within the
27 applicable statute of limitations and until the date class notice is disseminated.

28 //

1 **The California Subclass**

2 All California citizens who purchased the Products in California for personal
3 and household use and not for resale within the applicable statute of
4 limitations and until the date class notice is disseminated.

5 46. The Classes and Subclasses described in this complaint will jointly be
6 referred to the “Class” or the “Classes” unless otherwise stated, and the proposed
7 members of the Classes and Subclasses will jointly be referred to as “Class
8 Members.”

9 47. Plaintiff and the Class reserve their right to amend or modify the Class
10 definitions with greater specificity or further division into subclasses or limitation to
11 particular issues as discovery and the orders of this Court warrant.

12 48. Excluded from the Class are governmental entities, Defendant, any
13 entity in which Defendant has a controlling interest, Defendant’s employees,
14 officers, directors, legal representatives, heirs, successors and wholly or partly
15 owned subsidiaries or affiliated companies, including all parent companies, and their
16 employees; and the judicial officers, their immediate family members and court staff
17 assigned to this case.

18 49. The members in the proposed Class are so numerous that individual
19 joinder of all members is impracticable. Due to the nature of the trade and commerce
20 involved, however, Plaintiff believes the total number of Class members is at least
21 in the hundreds and members of the Classes are numerous. While the exact number
22 and identities of the Class members are unknown at this time, such information can
23 be ascertained through appropriate investigation and discovery. The disposition of
24 the claims of the Class members in a single class action will provide substantial
25 benefits to all parties and to the Court.

26 50. Pursuant to Rule 23(b)(2), Defendant has acted or refused to act on
27 grounds generally applicable to the Classes, thereby making final injunctive relief
28 or corresponding declaratory relief and damages as to the Products appropriate with

1 respect to the Classes as a whole. In particular, Defendant has failed to disclose the
2 true nature of the Products being marketed as described herein.

3 51. There is a well-defined community of interest in the questions of law
4 and fact involved, affecting the Plaintiff and the Classes and these common
5 questions of fact and law include, but are not limited to, the following:

- 6 • Whether Defendant breached any express warranties made to Plaintiff
7 and the Class;
- 8 • Whether Defendant breached any implied warranties made to Plaintiff
9 and the Class;
- 10 • Whether Defendant violated consumer protection statutes, false
11 advertising statutes, or state deceptive business practices statutes;
- 12 • Whether Defendant engaged, and continues to engage, in unfair or
13 deceptive acts and practices in connection with the marketing,
14 advertising, and sales of the Products;
- 15 • Whether reasonable consumers are likely to be misled by Defendant's
16 advertising and labeling of the Products;
- 17 • Whether the Products' challenged representations are material
18 representations made to reasonable consumers;
- 19 • Whether the proposed class is suitable for class certification;
- 20 • The proper amount of restitution, damages, and punitive damages;
- 21 • The proper injunctive relief, including a corrective advertising
22 campaign;
- 23 • The proper amount of attorneys' fees.

24 52. These common questions of law and fact predominate over questions
25 that affect only individual Class Members.

26 53. Plaintiff's claims are typical of Class Members' claims because they
27 are based on the same underlying facts, events, and circumstances relating to
28 Defendant's conduct. Specifically, all Class Members, including Plaintiff, were

1 subjected to the same misleading and deceptive conduct when they purchased the
2 Products, and suffered economic injury because the Products were and still are
3 misrepresented. Absent Defendant's business practice of deceptively and unlawfully
4 labeling the Products, Plaintiff and Class Members would not have purchased the
5 Products, or would have paid less for them.

6 54. Plaintiff will fairly and adequately represent and protect the interests of
7 the Classes, has no interests incompatible with the interests of the Classes, and has
8 retained counsel with substantial experience in handling complex consumer class
9 action litigation. Plaintiff and his counsel are committed to vigorously prosecuting
10 this action on behalf of the Classes and have the financial resources to do so.

11 55. Plaintiff and the members of the Classes suffered, and will continue to
12 suffer harm as a result of Defendant's unlawful and wrongful conduct. A class action
13 is superior to other available methods for the fair and efficient adjudication of the
14 present controversy. Individual joinder of all members of the Classes is
15 impracticable. Even if individual Class members had the resources to pursue
16 individual litigation, it would be unduly burdensome to the courts in which the
17 individual litigation would proceed. Individual litigation magnifies the delay and
18 expense to all parties in the court system of resolving the controversies engendered
19 by Defendant's common course of conduct. The class action device allows a single
20 court to provide the benefits of unitary adjudication, judicial economy, and the fair
21 and efficient handling of all Class members' claims in a single forum. The conduct
22 of this action as a class action conserves the resources of the parties and of the
23 judicial system and protects the rights of the class members. Furthermore, for many,
24 if not most, a class action is the only feasible mechanism that allows an opportunity
25 for legal redress and justice.

26 56. Adjudication of individual Class members' claims with respect to
27 Defendant would, as a practical matter, be dispositive of the interests of other
28 members not parties to the adjudication, and could substantially impair or impede

1 the ability of other class members to protect their interests.

2 57. Defendant has acted on grounds applicable to the Class, thereby making
3 appropriate final public injunctive and declaratory relief concerning the Class as a
4 whole.

5 58. As a result of the foregoing, class treatment is appropriate.

6 **VI. CAUSES OF ACTION**

7 **FIRST CAUSE OF ACTION**

8 **Violations of the Unfair Competition Law,**

9 **Cal. Bus. & Prof. Code §§ 17200 *et seq.***

10 ***(on behalf of the California Class)***

11 59. Plaintiff realleges and incorporates the allegations elsewhere in the
12 Complaint as if set forth in full herein.

13 60. California’s Unfair Competition Law, Business and Professions Code
14 §17200 (the UCL”) prohibits any “unfair, deceptive, untrue or misleading
15 advertising.” For the reasons discussed above, Defendant has engaged in unfair,
16 deceptive, untrue and misleading advertising, and continues to engage in such
17 business conduct, in violation of the UCL.

18 61. California’s Unfair Competition Law (“UCL”), Cal. Bus. & Prof. Code
19 §§ 17200, *et seq.*, proscribes acts of unfair competition, including “any unlawful,
20 unfair or fraudulent business act or practice and unfair, deceptive, untrue or
21 misleading advertising.”

22 **Fraudulent**

23 62. A statement or practice is “fraudulent” under the UCL if it is likely to
24 mislead or deceive the public, applying an objective reasonable consumer test.

25 63. As set forth herein, Defendant’s claims relating to the Products are
26 likely to mislead reasonable consumers to believe that each capsule, tablet, softgel,
27 or gummy unit in the Products contained the dosage amount advertised on the
28 Products’ front labels.

1 64. Defendant’s conduct caused and continues to cause substantial injury
2 to Plaintiff and the other Class members. Plaintiff has suffered injury in fact as a
3 result of Defendant’s unfair conduct. Defendant has thus engaged in unlawful, unfair
4 and fraudulent business acts and practices and false advertising, entitling Plaintiff
5 and the Class to public injunctive relief against Defendant, as set forth in the Prayer
6 for Relief.

7 65. Pursuant to Business and Professions Code § 17203, Plaintiff and the
8 Class seek an order requiring Defendant to immediately cease such acts of unlawful,
9 unfair and fraudulent business practices and requiring Defendant to engage in a
10 corrective advertising campaign.

11 66. Plaintiff also seeks an order for the disgorgement and restitution of the
12 premium received from the sale of the Products the Class Members purchased,
13 which was unjustly acquired through acts of unlawful, unfair, and/or fraudulent
14 competition, and attorneys’ fees and costs.

15 **Unlawful**

16 67. The acts alleged herein are “unlawful” under the UCL in that they
17 violate at least the following laws:

- 18
- 19 • By knowingly and intentionally concealing from Plaintiff and the other
20 Class members that each unit of the Products did not contain the
21 advertised dosage;
 - 22 • By misrepresenting the dosage of the Products on the front label;
 - 23 • By engaging in the conduct giving rise to the claims asserted in this
24 complaint;
 - 25 • By violating California Civil Code §§ 1709-1711 by making
26 affirmative misrepresentations about the Products;
 - 27 • By violating California Civil Code §§ 1709-1711 by suppressing
28 material information about the Products;
 - By violating the California Commercial Code for breaches of express

1 and implied warranties;

- 2 • By violating California’s Sherman Act, Cal. Health & Safety Code §
3 110390, which prohibits drug and cosmetics labelling that is “false or
4 misleading in any particular”;
- 5 • By violating the False Advertising Law, Cal. Bus. & Prof. Code §§
6 17500 *et seq.*;
- 7 • By violating the Consumers Legal Remedies Act, Cal. Civ. Code §§
8 1750 *et seq.*

9 68. Such conduct is ongoing and continues to this date.

10 69. Plaintiff and the Class reserve the right to allege other violations of law,
11 which constitute other unlawful business acts or practices.

12 **Unfair**

13 70. Defendant’s acts, omissions, misrepresentations, practices and
14 nondisclosures as alleged herein also constitute “unfair” business acts and practices
15 within the meaning of the UCL in that its conduct is substantially injurious to
16 consumers, offends public policy, and is immoral, unethical, oppressive, and
17 unscrupulous as the gravity of the conduct outweighs any alleged benefits
18 attributable to such conduct. In the alternative, Defendant’s business conduct as
19 described herein violates relevant laws designed to protect consumers and businesses
20 from unfair competition in the marketplace. Such conduct is ongoing and continues
21 to date.

22 71. Defendant’s conduct with respect to the labeling, advertising, and sale
23 of the Products was and is also unfair because it violates public policy as declared
24 by specific constitutional, statutory or regulatory provisions, including but not
25 limited to the Consumers Legal Remedies Act, the False Advertising Law, and
26 portions of the California Sherman Food, Drug, and Cosmetic Law.

27 72. Defendant’s conduct with respect to the labeling, advertising, and sale
28 of the Products was and is also unfair because the consumer injury was substantial,

1 not outweighed by benefits to consumers or competition, and not one consumers
2 themselves could reasonably have avoided.

3 73. Defendant profited from its sale of the falsely, deceptively, and
4 unlawfully advertised and packaged Products to unwary consumers.

5 74. Plaintiff and Class Members are likely to continue to be damaged by
6 Defendant's deceptive trade practices, because Defendant continues to disseminate
7 misleading information on the Products' packaging. Thus, public injunctive relief
8 enjoining Defendant's deceptive practices is proper.

9 75. There were reasonably available alternatives to further Defendant's
10 legitimate business interests, other than the conduct described herein.

11 76. Class-wide reliance can be inferred because Defendant's
12 misrepresentations were material, i.e., a reasonable consumer would consider them
13 important in deciding whether to buy the Products.

14 77. Defendant's misrepresentations were a substantial factor and proximate
15 cause in causing damages and losses to Plaintiff and Class members.

16 78. Plaintiff and the Classes were injured as a direct and proximate result
17 of Defendant's conduct because (a) they would not have purchased the Products if
18 they had known the truth and (b) they overpaid for the Products because the Products
19 are sold at a price premium due to the misrepresentations.

20 **SECOND CAUSE OF ACTION**

21 **Violations of the False Advertising Law,**

22 **Cal. Bus. & Prof. Code §§ 17500 *et seq.***

23 ***(on behalf of the California Class)***

24 79. Plaintiff realleges and incorporates the allegations elsewhere in the
25 Complaint as if set forth herein.

26 80. The FAL provides that "[i]t is unlawful for any person, firm,
27 corporation or association, or any employee thereof with intent directly or indirectly
28 to dispose of real or personal property or to perform services" to disseminate any

1 statement “which is untrue or misleading, and which is known, or which by the
2 exercise of reasonable care should be known, to be untrue or misleading” Cal. Bus.
3 & Prof. Code § 17500.

4 81. It is also unlawful under the FAL to disseminate statements concerning
5 property or services that are “untrue or misleading, and which is known, or which
6 by the exercise of reasonable care should be known, to be untrue or misleading.” *Id.*

7 82. As alleged herein, Defendant falsely advertised the Products by falsely
8 representing that each unit of the Products contained the advertised dosage, when in
9 fact, a consumer would need to take two or more units to achieve the advertised
10 dosage.

11 83. Plaintiff has standing to pursue this claim as Plaintiff has suffered injury
12 in fact as a result of Defendant’s actions as set forth herein. Specifically, prior to the
13 filing of this action, Plaintiff purchased the Products in reliance on Defendant’s false
14 and misleading labeling claims that each unit of the Products contained the
15 advertised dosage.

16 84. Defendant’s business practices as alleged herein constitute deceptive,
17 untrue, and misleading advertising pursuant to the FAL because Defendant has
18 advertised the Products in a manner that is untrue and misleading, which Defendant
19 knew or reasonably should have known, and omitted material information from its
20 advertising.

21 85. Defendant profited from its sale of the falsely and deceptively
22 advertised Products to unwary consumers.

23 86. As a result, Plaintiff, the Class, and the general public are entitled to
24 public injunctive and equitable relief, restitution, and an order for the disgorgement
25 of the funds by which Defendant was unjustly enriched.

26 87. Pursuant to Cal. Bus. & Prof. Code § 17535, Plaintiff, on behalf of
27 himself and the Classes, seeks an order enjoining Defendant from continuing to
28 engage in deceptive business practices, false advertising, and any other act

1 prohibited by law, including those set forth herein.

2 **THIRD CAUSE OF ACTION**

3 **Violations of the Consumer Legal Remedies Act,**

4 **Cal. Civ. Code §§ 1750 *et seq.***

5 ***(on behalf of the California Class)***

6 88. Plaintiff realleges and incorporates the allegations elsewhere in the
7 Complaint as if set forth in full herein.

8 89. The CLRA prohibits deceptive practices in connection with the conduct
9 of a business that provides goods, property, or services primarily for personal,
10 family, or household purposes.

11 90. Defendant's false and misleading labeling and other policies, acts, and
12 practices were designed to, and did, induce the purchase and use of the Products for
13 personal, family, or household purposes by Plaintiff and Class Members, and
14 violated and continue to violate the following sections of the CLRA:

- 15 • § 1770(a)(5): Representing that goods have characteristics, uses, or
16 benefits which they do not have;
- 17 • § 1770(a)(7): Representing that goods are of a particular standard,
18 quality, or grade if they are of another; and
- 19 • § 1770(a)(9): Advertising goods or services with intent not to sell them
20 as advertised.

21 91. Defendant profited from the sale of the falsely, deceptively, and
22 unlawfully advertised Products to unwary consumers.

23 92. Defendant's wrongful business practices constituted, and constitute, a
24 continuing course of conduct in violation of the CLRA.

25 93. Pursuant to California Civil Code section 1782(d), Plaintiff and the
26 members of the Class seek an order enjoining Defendant from engaging in the
27 methods, acts, and practices alleged herein.

28 94. Pursuant to California Civil Code section 1782, Plaintiff notified

1 Defendant in writing by certified mail of the alleged violations of the CLRA and
2 demanded that Defendant rectify the problems associated with the actions detailed
3 above and give notice to all affected consumers of its intent to so act.

4 95. More than thirty days has passed since Plaintiff sent Defendant a CLRA
5 letter and Defendant has failed to take the corrective action described in Plaintiff's
6 letter. Wherefore, Plaintiff seeks actual, punitive, and statutory damages as
7 appropriate, as well as attorneys' fees and costs for Defendant's violations of the
8 CLRA.

9 **FOURTH CAUSE OF ACTION**

10 **Breach of Express Warranties,**

11 **Cal. Com. Code § 2313(1)**

12 ***(on behalf of all Classes)***

13 96. Plaintiff realleges and incorporates the allegations elsewhere in the
14 Complaint as if set forth in full herein.

15 97. Through the Products' labels and advertising, Defendant made
16 affirmations of fact or promises, or description of goods, described above, which
17 were "part of the basis of the bargain," in that Plaintiff and the Class purchased the
18 Products in reasonable reliance on those statements. Cal. Com. Code § 2313(1).

19 98. The foregoing representations were material and were a substantial
20 factor in causing the harm suffered by Plaintiff and the Class because they concerned
21 the allegation that Defendant misrepresented the dosage of each unit of the Products.

22 99. These representations had an influence on consumers' decisions in
23 purchasing the Products.

24 100. Defendant made the above representations to induce Plaintiff and the
25 members of Class to purchase the Products. Plaintiff and the Class members relied
26 on the representations when purchasing Defendant's Products.

27 101. Defendant breached the express warranties by selling Products with
28 false and misleading advertised dosage amounts.

1 102. That breach actually and proximately caused injury in the form of the
2 price premium that Plaintiff and Class members paid for the Products.

3 **FIFTH CAUSE OF ACTION**

4 **Breach of Implied Warranties**

5 **Cal. Com. Code § 2314**

6 ***(on behalf of all Classes)***

7 103. Plaintiff realleges and incorporates the allegations elsewhere in the
8 Complaint as if set forth in full herein.

9 104. Defendant, through its acts and omissions set forth herein, in the sale,
10 marketing, and promotion of the Products, misrepresented the dosage amount of the
11 Products to Plaintiff and the Class.

12 105. Plaintiff and the Class purchased the Products manufactured,
13 advertised, and sold by Defendant, as described herein.

14 106. Defendant is a merchant with respect to the goods of this kind which
15 were sold to Plaintiff and the Class, and there was, in the sale to Plaintiff and other
16 consumers, an implied warranty that those goods were merchantable.

17 107. However, Defendant breached that implied warranty in that the
18 Products did not contain the represented dosage in each unit of the Products, and
19 instead, consumers must ingest multiple capsules, tablets, softgels, or gummies to
20 achieve the advertised dosage.

21 108. As an actual and proximate result of Defendant's conduct, Plaintiff and
22 the Class did not receive goods as impliedly warranted by Defendant to be
23 merchantable in that the Products did not conform to promises and affirmations
24 made on the label of the Products.

25 109. Plaintiff and the Class have sustained damages as a proximate result of
26 the foregoing breach of implied warranty in the amount of the Products' price
27 premium.

28 **SIXTH CAUSE OF ACTION**

1 **Negligent Misrepresentation**
2 ***(on behalf of all Classes)***

3 110. Plaintiff realleges and incorporates the allegations elsewhere in the
4 Complaint as if set forth in full herein.

5 111. Defendant had a duty to disclose to Plaintiff and Class Members correct
6 information as to the quality and characteristics of the Products because Defendant
7 was in a superior position than Plaintiff and Class Members such that reliance by
8 Plaintiff and Class Members was justified. Defendant possessed the skills and
9 expertise to know the type of information that would influence a consumer's
10 purchasing decision.

11 112. During the applicable Class period, Defendant negligently or carelessly
12 misrepresented, omitted, and concealed from consumers material facts regarding the
13 quality and characteristics of the Products, including the amount of dietary
14 supplement contained in each capsule, tablet, softgel, or gummy.

15 113. Defendant made such false and misleading statements and omissions
16 with the intent to induce Plaintiff and Class Members to purchase the Products at a
17 premium price.

18 114. Defendant was careless in ascertaining the truth of its representations
19 in that it knew or should have known that Plaintiff and Class Members would be
20 overpaying for Products that contained substantially less milligrams per unit than
21 advertised.

22 115. Plaintiff and Class Members were unaware of the falsity in Defendant's
23 misrepresentations and omissions and, as a result, justifiably relied on them when
24 making the decision to purchase the Products.

25 116. Plaintiff and Class Members would not have purchased the Products or
26 paid as much for the Products if the true facts had been known.

27 **SEVENTH CAUSE OF ACTION**
28 **Intentional Misrepresentation/Fraud**

1 *(on behalf of all Classes)*

2 117. Plaintiff realleges and incorporates the allegations elsewhere in the
3 Complaint as if set forth in full herein.

4 118. Defendant had a duty to disclose to Plaintiff and Class Members correct
5 information as to the quality and characteristics of the Products because Defendant
6 was in a superior position than Plaintiff and Class Members such that reliance by
7 Plaintiff and Class Members was justified. Defendant possessed the skills and
8 expertise to know the type of information that would influence a consumer's
9 purchasing decision.

10 119. During the applicable Class period, Defendant intentionally
11 misrepresented, omitted, and concealed from consumers material facts regarding the
12 quality and characteristics of the Products, including the dosage amount of each
13 capsule, tablet, softgel, or gummy. These representations were material and were
14 uniformly made.

15 120. As noted in detail above, these representations were false and
16 misleading, as each unit of the Products contained only a fraction of the advertised
17 dosage. Defendant made these misrepresentations with actual knowledge of their
18 falsity and/or made them with fraudulent intent.

19 121. Defendant made such false and misleading statements and omissions
20 with the intent to induce Plaintiff and Class Members to purchase the Products at a
21 premium price, deprive Plaintiff and Class Members of property or otherwise
22 causing injury, and thus, Defendant has committed fraud.

23 122. Defendant's deceptive or fraudulent intent is evidenced by motive and
24 opportunity. Defendant knew that consumers would pay more for a product if they
25 believed they were receiving a higher dosage than that of competitors' lawfully
26 labeled products. For that reason, Defendant misrepresented the dosage of its
27 Products so that Defendant could realize greater profits. Defendant knew that
28 consumers would place trust and confidence in its Products' claims and rely thereon

1 in their purchases of the Products.

2 123. Plaintiff and the Class Members were unaware of the falsity in
3 Defendant's misrepresentations and omissions and, as a result, justifiably relied on
4 them when making the decision to purchase the Products.

5 124. As a proximate result of Defendant's intentional misrepresentations,
6 Plaintiff and the Class were induced to purchase the Products at a premium.

7 125. Plaintiff and the Class Members would not have purchased the Products
8 or paid as much for the Products if the true facts had been known.

9 126. As a result of their reliance, Plaintiff and Class Members were injured
10 in an amount to be proven at trial, including, but not limited to, their lost benefit of
11 the bargain and overpayment at the time of purchase.

12 127. Defendant's conduct was knowing, intentional, with malice,
13 demonstrated a complete lack of care, and was in reckless disregard for the rights of
14 Plaintiff and Class Members Plaintiff and Class Members are therefore entitled to
15 an award of punitive damages.

16 **EIGHTH CAUSE OF ACTION**

17 **Quasi-Contract/ Unjust Enrichment**

18 *(on behalf of all Classes)*

19 128. Plaintiff realleges and incorporates the allegations elsewhere in the
20 Complaint as if set forth in full herein.

21 129. As alleged in detail above, Defendant's false and misleading labelling
22 caused Plaintiff and the Class to purchase the Products at a premium.

23 130. In this way, Defendant received a direct and unjust benefit, at Plaintiff
24 and the Class's expense.

25 131. It would be unjust and inequitable for Defendant to retain the above-
26 mentioned benefits. For example, Defendant was only able to charge a premium for
27 the Products by intentionally withholding information from Plaintiff, or otherwise
28 misrepresenting the Products' qualities.

1 132. Plaintiff and the Class seek restitution.

2 **VII. PRAYER FOR RELIEF**

3 133. Wherefore, Plaintiff, on behalf of himself and all others similarly
4 situated, prays for judgment against Defendant as follows:

- 5 • For an order certifying this action as a class action, appointing Plaintiff
6 as the Class Representative, and appointing Plaintiff’s Counsel as Class
7 Counsel;
- 8 • For an order declaring that Defendant’s conduct violates the statutes
9 and laws referenced herein, consistent with applicable law and pursuant
10 to only those causes of action so permitted;
- 11 • For an order awarding monetary compensation in the form of damages,
12 restitution, and/or disgorgement to Plaintiff and the Class, consistent
13 with permissible law and pursuant to only those causes of action so
14 permitted;
- 15 • For an order awarding punitive damages, statutory penalties, and/or
16 monetary fines, consistent with permissible law and pursuant to only
17 those causes of action so permitted;
- 18 • For an order awarding attorneys’ fees and costs, consistent with
19 permissible law and pursuant to only those causes of action so
20 permitted;
- 21 • For an order awarding pre-judgment and post-judgment interest,
22 consistent with permissible law and pursuant to only those causes of
23 action so permitted; and
- 24 • For such other and further relief as the Court deems just and proper.

25 **JURY DEMAND**

26 Plaintiff hereby demands a trial by jury on all issues so triable.

27
28 Dated: October 18, 2024

CROSNER LEGAL, P.C.

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