### UNITED STATES DISTRICT COURT MIDDLE DISTRICT OF FLORIDA JACKSONVILLE DIVISION

JOHN BOWDEN, individually and on behalf of all others similarly situated,

Plaintiff.

- against -

**Class Action Complaint** 

THE COCA-COLA COMPANY,

Defendant

Jury Trial Demanded

John Bowden ("Plaintiff") alleges upon information and belief, except for allegations about Plaintiff, which are based on personal knowledge:

- 1. As the population has become more physically active in response to the negative consequences of obesity, diabetes, and high blood pressure, sports drinks are increasingly consumed beyond high intensity athletes.<sup>1</sup>
- 2. These beverages typically consist of water, carbohydrates in the form of sugar, and electrolytes, such as sodium, potassium, magnesium.
- 3. Electrolytes are essential minerals that help prevent dehydration and fatigue, because of their role in maintaining the body's fluid levels.
- 4. As the market for these beverages has increased, sports drinks occupy entire coolers and aisles at convenience stores and supermarkets.

<sup>&</sup>lt;sup>1</sup> https://www.mordorintelligence.com/industry-reports/sports-drink-market





- 5. This greater variety of choices and increased competition means companies are constantly seeking to gain an edge in promoting their products by highlighting their nutrient values.
- 6. To protect consumers from potentially false and deceptive information, the Federal Food, Drug and Cosmetic Act ("FFDCA") tasked the Food and Drug Administration ("FDA") with establishing a Recommended Daily Intake ("RDI") and Daily Recommended Value ("DRV") for vitamins and minerals essential to human nutrition. 21 U.S.C. § 301 *et seq*.
- 7. The FDA set limits to the terms and descriptors used to promote foods and beverages based on their nutritive value, relative to themselves and other foods.
- 8. These "nutrient content claims" are based on established science, and intended to promote sound dietary practices, while minimizing consumer deception.

  21 C.F.R. § 101.13; 21 C.F.R. §§ 101.54-101.69 ("Subpart D Specific

Requirements for Nutrient Content Claims").

- 9. This State adopted these laws through the Food Safety Act ("FSA"). Fla. Stat. § 500.01 *et seq.*; Fla. Stat. § 500.02(2) ("Provide legislation which shall be uniform, as provided in this chapter, and administered so far as practicable in conformity with the provisions of, and regulations issued under the authority of, the [FFDCA]."); FL Admin Code § 5K-4.002(1)(d) (adopting 21 C.F.R. Parts 101, 102 and 113 through 190).
- 10. To stand out amongst the countless energy drinks, The Coca-Cola Company ("Defendant") markets Powerade as having "50% more electrolytes\* vs the leading sports drink" ("Product").



11. The small asterisk refers to the back of the container, which seemingly confirms Powerade contains "50% More" electrolytes than competitors, because it states, "Per 20 Fl Oz. Powerade – 400 mg (Sodium), 130 mg (Potassium) (compared to the) Leading Sports Drink – 270 mg (Sodium), 80 mg (Potassium)."



12. Nevertheless, the Product is "misbranded" and misleads consumers because "50% more electrolytes\* vs the leading sports drink" characterizes the level of nutrients of the type required in the labeling of food, sodium and potassium, yet is not made in accordance with such requirements. 21 U.S.C. § 343(r)(1)(A); Fla. Stat. § 500.11(1)(n) ("If it is offered for sale and its label or labeling does not comply with the requirements of 21 U.S.C. § 343(r) pertaining to nutritional content claims and health claims."); 21 U.S.C. § 343(r)(1)(A); Fla. Stat. § 500.11(1)(n).

13. While true that the additional 130 and 50 mg of the electrolytes of sodium and potassium, relative to their amounts in the competitor's product, 270 and 80 mg, is an increase of 48 and 63 percent, for an average of 55 percent more, it is also false and misleading.

Product	mg	Additional mg	Additional %
Powerade	400 (sodium)	130	48.2
Competitor	270 (sodium)		
Powerade	130 (potassium)	50	62.5
Competitor	80 potassium)		

- 14. This is because "relative claims," where a food's nutrient values are compared, a claim such as "more" can only be made if it "contains at least 10 percent more of the RDI for vitamins or minerals or of the DRV for protein, dietary fiber, or potassium (expressed as a percent of the Daily Value) per reference amount customarily consumed." 21 C.F.R. § 101.54(e)(1)(i).
- 15. For potassium, the RDI is 4,700 mg, while for sodium, the DRV is 2,300 mg. 21 C.F.R. § 101.9(c)(8)(iv); 21 C.F.R. § 101.9(c)(9).
- 16. When the additions of the electrolytes of sodium and potassium are compared based on their percentage of their RDI and DRV, and not based on weight, "50% more electrolytes\* vs the leading sports drink" is false and misleading.

Product	mg	DRV/RDI	Additional as % of DRV/RDI
Powerade (sodium)	400	2,300 mg	5.7
Competitor (sodium)	270	2,300 mg	
Powerade (potassium)	130	4,700 mg	1.1
Competitor (potassium)	80	4,700 mg	

- 17. This reveals that Powerade only contains 5.7 percent more sodium and 1.1 percent more potassium than the competitor product, significantly less than the ten percent required for a relative nutrient content claim based on claiming to have "more" of these nutrients.
- 18. The threshold of at least a ten percent difference based on the RDI or DRV, when making relative claims like "more," was consistent with the FDA's knowledge that such dietarily insignificant additions of nutrients to food would cause consumers to be misled.
- 19. This was consistent with the FDA's position that unless a nutrient was present at a level of not less than ten percent, a food could not claim to be a "source" of that nutrient.
- 20. Given the natural variability of nutrients in foods, highlighting such small differences meant it was a real possibility that there would be virtually no differences in nutrients.
- 21. The Product is "misbranded" and misleads consumers because the statement of "50% more electrolytes\* vs the leading sports drink" characterizes the

level of "electrolytes," even though the FDA has not established a DRV or RDI for electrolytes as a "group" of nutrients, notwithstanding that such levels have been established for individual nutrients that are electrolytes. 21 U.S.C. § 343(r)(1)(A); Fla. Stat. § 500.11(1)(n).

- 22. The National Advertising Division ("NAD"), with decades of experience "standing in the shoes" of regular consumers, confirmed that consumers viewing "50% More Electrolytes" will expect the Product to contain a meaningfully greater amount of these nutrients, consistent with their general perceptions that more of a good thing is better.<sup>2</sup>
- 23. It cited examples from everyday usage demonstrating the impact of such a "50%" claim was significant, i.e., "a 50% increase in greenhouse gases," "neighborhood crime increased by 50%," and "studies show that people are 50% more likely to choose..."
- 24. In this context, representing the Product as containing "50% more electrolytes\* vs the leading sports drink" could also be construed as a claim it is a "good source" or "excellent source" of electrolytes. 21 C.F.R. § 101.54(b)(1); 21 C.F.R. § 101.54(c)(1).
  - 25. However, it is misleading to state or imply that "50% more electrolytes"

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<sup>&</sup>lt;sup>2</sup> Press Release, <u>National Advertising Review Board Recommends Modifications to Coca-Cola's "50% More Electrolytes" Claims</u>, BBB National Programs, Nov. 27, 2023.

meant a meaningful amount more and a meaningful amount in general, because no DRV or RDI has been established for this category of nutrients, electrolytes.

- 26. NAD noted that the FDA has issued "Warning Letters" to companies which made nutrient content claim about substances for which no DRV or RDI has been established, such as amino acids, anthocyanins, flavonoids, plant polyphenols, and resveratrol.
- 27. On July 6, 2017, in a Warning Letter to Professional Botanicals Inc., the FDA concluded that the term "loaded with" was a synonym for "high" or "good source" and objected to the claim "loaded with amino acids" as an unauthorized nutrient content claim because there is no established daily value for amino acids.
- 28. On March 28, 2013, in a Warning Letter to Stewart Brothers, Inc., the FDA concluded that claims characterizing that company's products as "rich in" plant polyphenols and anthocyanins were "high" claims and impermissible because those substances have no established daily value.
- 29. On August 23, 2010, in a Warning Letter to Unilever Inc., the FDA objected to that company's claim a food was "packed with flavonoid antioxidant" as an unlawful "high" claim because no RDI was established for flavonoids.
- 30. On November 22, 2000, in a Warning Letter to Pavich Family Farms, the FDA told that company that "The unauthorized nutrient content claim 'Contain Resveratrol' implies that the food is a 'good source' of resveratrol. There is no Daily

Value established for resveratrol; therefore, this claim cannot appear on the label of [its] product."

- 31. On September 28, 1999, in a Warning Letter to Langers Juice Co., the FDA objected to that company's claims on its juice products such as "just as many flavonoids as purple grape juice," because "Such claims imply that both foods are good sources of flavonoids. Since there is no daily value established for flavonoids these claims cannot be authorized."
- 32. The Product is "misbranded" and misleads consumers because "50% more electrolytes\* vs the leading sports drink" is an unlawful implied nutrient content claim because it implicitly characterizes the level of nutrients of the type required to be disclosed in its nutrition labeling, yet is not made in accordance with relevant requirements. 21 U.S.C. § 343(r)(1)(A); Fla. Stat. § 500.11(1)(n); 21 C.F.R. § 101.13(b); 21 C.F.R. § 101.65(d)(1).
- 33. Based on the recognition and awareness of the importance of electrolytes in energy drinks, NAD confirmed that "50% more electrolytes\* vs the leading sports drink" implies that the amount and/or percentage of additional electrolytes is material and/or will result in superior benefits compared to competitor products that do not contain "50% more electrolytes."
- 34. However, no credible evidence exists that the relatively small increase, as a percentage, in the amount of electrolytes, will deliver superior health, hydration,

or performance benefits, compared to competitor products which do not contain "50% more electrolytes."

35. As a result of the false and misleading representations and omissions, the Product is sold at a premium price, around \$2.49 for 20 oz, subject to minor per ounce variations based on size and packaging, excluding tax and sales, higher than similar products, represented in a non-misleading way, and higher than it would be sold for absent the misleading representations and omissions.

### **JURISDICTION**

- 36. Jurisdiction is based on the Class Action Fairness Act of 2005 ("CAFA"). 28 U.S.C. § 1332(d)(2).
- 37. The aggregate amount in controversy exceeds \$5 million, including any statutory or punitive damages, exclusive of interest and costs.
  - 38. Plaintiff is a citizen of Florida.
  - 39. Defendant is a citizen of Delaware based on its place of incorporation.
  - 40. Defendant is a citizen of Georgia based on its principal place of business.
- 41. The class of persons Plaintiff seeks to represent includes persons who are citizens of a different state from which Defendant is a citizen.
- 42. The members of the proposed class Plaintiff seeks to represent are more than one hundred, because the Product has been sold at grocery stores, big box stores, bodegas, gas stations, warehouse club stores, drug stores, convenience stores,

specialty grocery stores, ethnic food stores, gas station convenience stores, and other similar locations in this State and online to citizens of this State.

- 43. The Court has jurisdiction over Defendant because it transacts business within Florida and sells the Product to consumers within Florida from grocery stores, big box stores, bodegas, gas stations, warehouse club stores, drug stores, convenience stores, specialty grocery stores, ethnic food stores, gas station convenience stores, and other similar locations in this State and online to citizens of this State.
- 44. Defendant transacts business in Florida, through the sale of the Product to citizens of Florida from grocery stores, big box stores, bodegas, gas stations, warehouse club stores, drug stores, convenience stores, specialty grocery stores, ethnic food stores, gas station convenience stores, and other similar locations in this State and online to citizens of this State.
- 45. Defendant has committed tortious acts within this State through the distribution and sale of the Product, which is misleading to consumers in this State.
- 46. Defendant has committed tortious acts outside this State by labeling, representing and selling the Product in a manner which causes injury to consumers within this State by misleading them as to its contents, amount and/or quality, by regularly doing or soliciting business, or engaging in other persistent courses of conduct to sell the Product to consumers in this State, and/or derives substantial

revenue from the sale of the Product in this State.

47. Defendant has committed tortious acts outside this State by labeling the Product in a manner which causes injury to consumers within this State by misleading them as to its contents, type, origins, amount and/or quality, through causing the Product to be distributed throughout this State, such that it expects or should reasonably expect such acts to have consequences in this State and derives substantial revenue from interstate or international commerce.

#### VENUE

- 48. Venue is in this District with assignment to the Jacksonville Division because a substantial or the entire part of the events or omissions giving rise to these claims occurred in Duval County, which is where Plaintiff's causes of action accrued.
- 49. Plaintiff purchased, used and/or consumed the Product in reliance on the labeling, packaging, representations, and/or omissions identified here in Duval County.
- 50. Plaintiff first became aware the labeling, packaging, representations, and/or omissions identified here was false and misleading in Duval County.
  - 51. Plaintiff resides in Duval County.

#### **PARTIES**

52. Plaintiff John Bowden is a citizen of Duval County, Florida.

- 53. Defendant The Coca-Cola Company is a Delaware corporation with a principal place of business in Georgia.
  - 54. Defendant sells sports drinks under the Powerade brand.
- 55. Plaintiff is like most consumers who is aware of the numerous choices among sports drinks and thinks that "50% more" of anything promoted on a product label is a good thing.
- 56. Plaintiff is like most consumers and looks to the front label of foods to see what he is buying and to learn basic information about it.
- 57. Plaintiff understood "50% more electrolytes\* vs the leading sports drink" to mean (1) the Product contained a dietarily significant amount of additional electrolytes compared to other sports drinks, (2) the Product was a "good source" or "excellent source" of electrolytes, or in layperson's terms, it provided a meaningful amount of electrolytes, and/or (3) the Product's amount and/or percentage of additional electrolytes implied or meant this addition was material and/or would result in superior benefits, such as faster and more effective hydration, reduced fatigue, etc., compared to competitor products that did not contain "50% more electrolytes."
- 58. Plaintiff did not expect that (1) the Product contained a dietarily insignificant amount of additional electrolytes compared to other sports drinks, (2) the Product was a not "good source" or "excellent source" of electrolytes, or in

layperson's terms, it provided a meaningful amount of electrolytes, and/or (3) no credible evidence exists that the Product's amount and/or percentage of additional electrolytes implied or meant this addition was material and/or would result in superior benefits, such as faster and more effective hydration, reduced fatigue, etc., compared to competitor products that did not contain "50% more electrolytes."

- 59. Plaintiff relied on the front label claim "50% more electrolytes\* vs the leading sports drink" before deciding to purchase the Product.
- 60. Plaintiff purchased the Product between February 2020 and February 2024, at grocery stores, big box stores, bodegas, gas stations, warehouse club stores, drug stores, convenience stores, specialty grocery stores, ethnic food stores, gas station convenience stores, and/or other similar locations, in Florida, at or around the above-referenced price.
- 61. Plaintiff paid more for the Product than he would have had he known (1) the Product contained a dietarily insignificant amount of additional electrolytes compared to other sports drinks, (2) the Product was a not "good source" or "excellent source" of electrolytes, or in layperson's terms, it provided a meaningful amount of electrolytes, and/or (3) no credible evidence exists that the Product's amount and/or percentage of additional electrolytes implied or meant this addition was material and/or would result in superior benefits, such as faster and more effective hydration, reduced fatigue, etc., compared to competitor products that did

not contain "50% more electrolytes," as he would not have bought it or would have paid less.

- 62. The Product was worth less than what Plaintiff paid, and he would not have paid as much absent Defendant's false and misleading statements and omissions.
- 63. Plaintiff chose between Defendant's Product and products represented similarly, but which did not misrepresent their attributes, features, and/or components.

#### CLASS ALLEGATIONS

64. Plaintiff seeks to represent the following class:

All persons in Florida who purchased the Product in Florida during the statutes of limitations for each cause of action alleged.

- 65. Excluded from the Class are (a) Defendant, Defendant's board members, executive-level officers, and attorneys, and immediate family members of any of the foregoing persons, (b) governmental entities, (c) the Court, the Court's immediate family, and Court staff and (d) any person that timely and properly excludes himself or herself from the Class.
- 66. Common questions of issues, law, and fact predominate and include whether Defendant's representations were and are misleading and if Plaintiff and class members are entitled to damages.

- 67. Plaintiff's claims and basis for relief are typical to other members because all were subjected to the same unfair, misleading, and deceptive representations, omissions, and actions.
- 68. Plaintiff is an adequate representative because his interests do not conflict with other members.
- 69. No individual inquiry is necessary since the focus is only on Defendant's practices and the class is definable and ascertainable.
- 70. Individual actions would risk inconsistent results, be repetitive and are impractical to justify, as the claims are modest relative to the scope of the harm.
- 71. The class is sufficiently numerous, with over 100 members, because it has been sold throughout the State for several years with the representations, packaging, labeling, and/or omissions identified here.
- 72. Plaintiff's Counsel is competent and experienced in complex class action litigation and intends to protect class members' interests adequately and fairly.

#### **CAUSES OF ACTION**

#### **COUNT I**

Florida Deceptive and Unfair Trade Practices Act ("FDUTPA"), Fla. Stat. § 501.201, et seq.

- 73. Plaintiff incorporates by reference paragraphs 1-35.
- 74. The consumer protection statute of Florida is based on the standards of the Federal Trade Commission ("FTC"), which recognizes the effect of advertising

includes not just representations made or suggested by words and images, "but also the extent to which [it] fails to reveal facts material in the light of such representations." 15 U.S.C. § 55(a)(1).

- 75. The purpose of FDUTPA is to protect consumers against unfair and deceptive practices.
- 76. This includes making state consumer protection and enforcement consistent with established policies of federal law relating to consumer protection.
- 77. FDUTPA considers false advertising, unfair acts, and deceptive practices in the conduct of any trade or commerce to be unlawful.
- 78. Violations of FDUTPA can be based on other laws and standards related to consumer deception. Fla. Stat. § 501.203(3).
- 79. Violations of FDUTPA can be based on the principles of the Federal Trade Commission Act ("FTC Act") and FTC decisions with respect to those principles. Fla. Stat. § 501.204(2); 15 U.S.C. § 45 et seq.
- 80. An FDUTPA violation can occur whenever "Any rules promulgated pursuant to the FTC Act, 15 U.S.C. § 41 *et seq.*" are violated. Fla. Stat. § 501.203(3)(a).
- 81. An FDUTPA violation can occur whenever "The standards of unfairness and deception set forth and interpreted by the [FTC] or the federal courts" relating to the FTC Act are violated. Fla. Stat. § 501.203(3)(b).

- 82. An FDUTPA violation occurs whenever "Any law, statute, rule, regulation, or ordinance which proscribes...unfair, deceptive, or unconscionable acts or practices" is violated. Fla. Stat. § 501.203(3)(c).
- 83. In considering whether advertising is misleading in a material respect, the FTC Act recognizes that the effect of advertising includes not just representations made or suggested by words and images, "but also the extent to which [it] fails to reveal facts material in the light of such representations." 15 U.S.C. § 55(a)(1).
- 84. In considering whether a food's label is misleading, it is required to "take[] into account, among other things, not only representations made or suggested by statement, word, design, [] or in any combination thereof, but also the extent to which the labeling or advertisement fails to prominently and conspicuously reveal facts relative to the proportions or absence of certain ingredients or other facts concerning ingredients in the food, which facts are of material interest to consumers." Fla. Stat. § 500.03(2)(b).
- 85. Defendant's false and deceptive representations, omissions, packaging and labeling, with respect to the Product's contents, that it contained "50% more electrolytes\* vs the leading sports drink," understood as meaning (1) it contained a dietarily significant amount of additional electrolytes compared to other sports drinks, (2) it was a "good source" or "excellent source" of electrolytes, or in layperson's terms, it provided a meaningful amount of electrolytes, and/or (3) its

amount and/or percentage of additional electrolytes implied or meant this addition was material and/or would result in superior benefits, such as faster and more effective hydration, reduced fatigue, etc., compared to competitor products that did not contain "50% more electrolytes," are material in that they are likely to influence consumer purchasing decisions.

- 86. This is because consumers (1) have numerous choices when purchasing beverages such as sports drinks, (2) are drawn to prominent claims, (3) figure that more of anything is a good thing, and it means a material distinction between one product and others, and/or (4) associate electrolytes as relevant and important to the quality of sports drinks.
- 87. The labeling of the Product violated the FTC Act and thereby violated FDUTPA because the representations, omissions, packaging, and labeling of "50% more electrolytes\* vs the leading sports drink," created the erroneous impression (1) it contained a dietarily significant amount of additional electrolytes compared to other sports drinks, (2) it was a "good source" or "excellent source" of electrolytes, or in layperson's terms, it provided a meaningful amount of electrolytes, and/or (3) its amount and/or percentage of additional electrolytes implied or meant this addition was material and/or would result in superior benefits, such as faster and more effective hydration, reduced fatigue, etc., compared to competitor products that did not contain "50% more electrolytes," when this was false, because (1) it contained a

dietarily insignificant amount of additional electrolytes compared to other sports drinks, (2) it was not a "good source" or "excellent source" of electrolytes, or in layperson's terms, it provided a meaningful amount of electrolytes, and/or (3) its amount and/or percentage of additional electrolytes did not mean this amount was material or that its consumption would result in superior benefits, such as faster and more effective hydration, reduced fatigue, etc., compared to competitor products that did not contain "50% more electrolytes." Fla. Stat. § 501.203(3)(a).

- 88. The labeling of the Product violates laws, statutes, rules and regulations "which proscribe[]...unfair, deceptive, or unconscionable acts or practices," thereby violating FDUTPA. Fla. Stat. § 501.203(3)(c).
- 89. Violations of FDUTPA can be based on public policy, established through statutes, law or regulations.
- 90. The labeling of the Product violates laws, statutes, rules and regulations that are intended to protect the public.
- 91. The labeling of the Product violated FDUTPA because the representations, omissions, packaging, and labeling, "50% more electrolytes\* vs the leading sports drink," when (1) it contained a dietarily insignificant amount of additional electrolytes compared to other sports drinks, (2) it was not a "good source" or "excellent source" of electrolytes, or in layperson's terms, it provided a meaningful amount of electrolytes, and/or (3) its amount and/or percentage of

additional electrolytes did not mean this amount was material or that its consumption would result in superior benefits, such as faster and more effective hydration, reduced fatigue, etc., compared to competitor products that did not contain "50% more electrolytes," was unfair and deceptive to consumers. Fla. Stat. § 501.204(1).

- 92. The labeling of the Product violated FDUTPA because the representations, omissions, packaging, and labeling, "50% more electrolytes\* vs the leading sports drink," was contrary to the FSA, which adopted the FFDCA and accompanying regulations.
- 93. The FFDCA and its regulations prohibit consumer deception by companies in the labeling of food. Fla. Stat. § 501.203(3)(c).
- 94. These include the following federal and state laws and regulations described above.

<u>Federal</u>	<u>State</u>		
21 U.S.C. § 343(a)(1)	Fla. Stat. § 500.11(1)(a)		
21 U.S.C. § 343(r)	Fla. Stat. § 500.11(1)(n)		
21 C.F.R. § 101.13(b)			
21 C.F.R. § 101.54(b)(1)			
21 C.F.R. § 101.54(c)(1)	FL Admin Code § 5K-4.002(1)(d)		
21 C.F.R. § 101.54(e)(1)(i)			
21 C.F.R. § 101.65(d)(1)			

95. Plaintiff believed the Product (1) contained a dietarily significant amount

of additional electrolytes compared to other sports drinks, (2) was a "good source" or "excellent source" of electrolytes, or in layperson's terms, it provided a meaningful amount of electrolytes, and/or (3) its amount and/or percentage of additional electrolytes implied or meant this addition was material and/or would result in superior benefits, such as faster and more effective hydration, reduced fatigue, etc., compared to competitor products that did not contain "50% more electrolytes,"

- 96. Plaintiff paid more for the Product and would not have paid as much if he knew that (1) it contained a dietarily insignificant amount of additional electrolytes compared to other sports drinks, (2) it was not a "good source" or "excellent source" of electrolytes, or in layperson's terms, it provided a meaningful amount of electrolytes, and/or (3) its amount and/or percentage of additional electrolytes did not mean this amount was material or that its consumption would result in superior benefits, such as faster and more effective hydration, reduced fatigue, etc., compared to competitor products that did not contain "50% more electrolytes."
- 97. Plaintiff seeks to recover for economic injury and/or loss he sustained based on the misleading labeling and packaging of the Product, a deceptive practice under FDUTPA.
  - 98. Plaintiff will produce evidence showing how he and consumers paid

more than they would have paid for the Product, relying on Defendant's representations and omissions, using statistical and economic analyses, hedonic regression, hedonic pricing, conjoint analysis and other advanced methodologies.

99. As a result of Defendant's misrepresentations and omissions, Plaintiff was injured and suffered damages by his payment of a price premium for the Product, which is the difference between what he paid based on its labeling and marketing, and how much it would have been sold for without the misleading representations and omissions identified here.

#### **COUNT II**

### False and Misleading Adverting, Fla. Stat. § 817.41

- 100. Plaintiff incorporates by reference paragraphs 1-35.
- 101. Defendant made misrepresentations and omissions of material fact, by identifying, describing, naming, packaging, and/or labeling the Product as having "50% more electrolytes\* vs the leading sports drink," understood by Plaintiff and consumers to mean that it (1) contained a dietarily significant amount of additional electrolytes compared to other sports drinks, (2) was a "good source" or "excellent source" of electrolytes, or in layperson's terms, it provided a meaningful amount of electrolytes, and/or (3) its amount and/or percentage of additional electrolytes implied or meant this addition was material and/or would result in superior benefits, such as faster and more effective hydration, reduced fatigue, etc., compared to

competitor products that did not contain "50% more electrolytes," through its advertisements and marketing in various forms of media, product packaging, labeling and descriptions, and/or targeted digital advertising.

102. Defendant failed to truthfully disclose that "50% more electrolytes\* vs the leading sports drink" was false and misleading because (1) the Product contained a dietarily insignificant amount of additional electrolytes compared to other sports drinks, (2) the Product was not a "good source" or "excellent source" of electrolytes, or in layperson's terms, it provided a meaningful amount of electrolytes, and/or (3) the Product's amount and/or percentage of additional electrolytes did not mean this amount was material or that its consumption would result in superior benefits, such as faster and more effective hydration, reduced fatigue, etc., compared to competitor products that did not contain "50% more electrolytes."

103. Defendant falsely and/or deceptively stated and/or implied that "50% more electrolytes\* vs the leading sports drink" meant (1) the Product contained a dietarily significant amount of additional electrolytes compared to other sports drinks, (2) the Product was a "good source" or "excellent source" of electrolytes, or in layperson's terms, it provided a meaningful amount of electrolytes, and/or (3) the Product's amount and/or percentage of additional electrolytes implied or meant this addition was material and/or would result in superior benefits, such as faster and more effective hydration, reduced fatigue, etc., compared to competitor products that

did not contain "50% more electrolytes."

104. Defendant's false and deceptive representations and omissions are material in that they are likely to influence consumer purchasing decisions, since consumers (1) have numerous choices when purchasing beverages such as sports drinks, (2) are drawn to prominent claims, (3) figure that more of anything is a good thing, and it means a material distinction between one product and others, and/or (4) associate electrolytes as relevant and important to the quality of sports drinks.

105. Defendant knew its statements and omissions were false and/or misleading.

106. Defendant intended for consumers to rely on its false statements, packaging, labeling, and/or omissions for the purpose of selling the Product.

107. Plaintiff and class members did in fact rely upon these statements and omissions.

108. Reliance was reasonable and justified because of the public trust placed in sports drinks sold under the Powerade brand, who expect them to be labeled accurately and in a non-misleading manner.

109. Plaintiff paid more for the Product, as he would not have paid as much or bought it if he knew that "50% more electrolytes\* vs the leading sports drink" was false and misleading.

### Jury Demand and Prayer for Relief

Plaintiff demands a jury trial on all issues.

### WHEREFORE, Plaintiff prays for judgment:

- 1. Declaring this a proper class action, certifying Plaintiff as representative and the undersigned as Counsel for the class;
- 2. Awarding monetary damages and interest;
- 3. Awarding costs and expenses, including reasonable fees for Plaintiff's attorneys and experts; and
- 4. Other and further relief as the Court deems just and proper.

Dated: April 1, 2024

Respectfully submitted,

/s/ William Wright

The Wright Law Office P.A. 515 N Flagler Dr Ste P300 West Palm Beach FL 33401 (561) 514-0904 willwright@wrightlawoffice.com

Notice of Lead Counsel Designation:

Lead Counsel for Plaintiffs

William Wright

The Wright Law Office P.A.

Counsel for Plaintiff

## **Certificate of Service**

I certify that on April 1, 2024, I served and/or transmitted the foregoing by the method below to the persons or entities indicated, at their last known address of record (blank where not applicable).

	CM/ECF	First-Class Mai	l Email	Fax
Defendant's Counsel				
Plaintiff's Counsel	$\boxtimes$			
Courtesy Copy to Court	$\boxtimes$			
	/s/ William Wright			

# JS 44 (Rev. 04/21) Case 3:24-cv-00328 Dequirent of Files P4(91/24 Page 1 of 1 PageID 28

The JS 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. (SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)

purpose of initiating the civil de	ocket sheet. (SEE INSTRUC		F THIS F		, , , , <b>1</b>		
I. (a) PLAINTIFFS				DEFENDANTS			
JOHN BOWDEN, individually and on behalf of all of				THE COCA-COLA COMPANY			
similarly situated							
<b>(b)</b> County of Residence of		Duval		County of Residence	of First Listed Defendant (IN U.S. PLAINTIFF CASES O	ONI V	
(EXCEPT IN U.S. PLAINTIFF CASES)				NOTE: IN LAND CO	NDEMNATION CASES, USE T		
(a) A					OF LAND INVOLVED.		
(c) Attorneys (Firm Name, 1) The Wright Law Office			Palm	Attorneys (If Known)			
Beach FL 33401-4326 (56							
			*** 61		ANIGERAL DARRESS		
II. BASIS OF JURISDI	ICTION (Place an "X" in	One Box Only)	III. CI	(For Diversity Cases Only)		(Place an "X" in One Box for Plaintiff and One Box for Defendant)	
☐ 1 U.S. Government	☐ 3 Federal Question	W. D	G:-:	P	TF DEF	PTF DEF	
Plaintiff	(U.S. Government	Not a Party)	Citiz	zen of This State  ☑	1 ☐ 1 Incorporated or Pr of Business In T		
□ 2 U.S. Government	☑ 4 Diversity		Citiz	zen of Another State	2 □ 2 Incorporated and I	Principal Place □ 5 ☑ 5	
Defendant	•	nip of Parties in Item III)			of Business In A		
				zen or Subject of a □	3 □ 3 Foreign Nation	□ 6 □ 6	
IV. NATURE OF SUIT	<b>Γ</b> (Place an "X" in One Rox O	nhv)	Fo	oreign Country	Click here for: Nature of S	Suit Code Descriptions	
CONTRACT		ORTS	F	FORFEITURE/PENALTY	BANKRUPTCY	OTHER STATUTES	
☐ 110 Insurance ☐ 120 Marine	PERSONAL INJURY  □ 310 Airplane	PERSONAL INJURY  ☐ 365 Personal Injury -	Y □ 6	25 Drug Related Seizure of Property 21 USC 881	☐ 422 Appeal 28 USC 158 ☐ 423 Withdrawal	☐ 375 False Claims Act ☐ 376 Qui Tam (31 USC	
☐ 130 Miller Act	☐ 315 Airplane Product	Product Liability	□ 6	90 Other	28 USC 157	3729(a))	
<ul><li>☐ 140 Negotiable Instrument</li><li>☐ 150 Recovery of Overpayment</li></ul>	Liability  ☐ 320 Assault, Libel &	☐ 367 Health Care/ Pharmaceutical			INTELLECTUAL PROPERTY RIGHTS	☐ 400 State Reapportionment☐ 410 Antitrust	
& Enforcement of Judgment	Slander	Personal Injury			□ 820 Copyrights	■ □ 430 Banks and Banking	
<ul> <li>□ 151 Medicare Act</li> <li>□ 152 Recovery of Defaulted</li> </ul>	☐ 330 Federal Employers' Liability	Product Liability  ☐ 368 Asbestos Personal			☐ 830 Patent	<ul><li>□ 450 Commerce</li><li>□ 460 Deportation</li></ul>	
Student Loans (Excludes Veterans)	☐ 340 Marine ☐ 345 Marine Product	Injury Product Liability			□ 835 Patent-Abbreviated New Drug Application	☐ 470 Racketeer Influenced and Corrupt Organizations	
☐ 153 Recovery of Overpayment	Liability	PERSONAL PROPER		LABOR	<ul><li>□ 840 Trademark</li><li>□ 880 Defend Trade Secrets</li></ul>	☐ 480 Consumer Credit	
of Veteran's Benefits  ☐ 160 Stockholders' Suits	☐ 350 Motor Vehicle ☐ 355 Motor Vehicle	<ul><li> ☑ 370 Other Fraud</li><li> ☐ 371 Truth in Lending</li></ul>	□ 7	10 Fair Labor Standards Act	Act of 2016	(15 USC 1681 or 1692)  ☐ 485 Telephone Consumer	
☐ 190 Other Contract	Product Liability	☐ 380 Other Personal	□ 7	20 Labor/Management	SOCIAL SECURITY	Protection Act	
<ul><li>☐ 195 Contract Product Liability</li><li>☐ 196 Franchise</li></ul>	☐ 360 Other Personal Injury	Property Damage  ☐ 385 Property Damage	□ 7-	Relations 40 Railway Labor Act	□ 861 HIA (1395ff)	<ul><li>□ 490 Cable/Sat TV</li><li>□ 850 Securities/Commodities/</li></ul>	
	☐ 362 Personal Injury - Medical Malpractice	Product Liability	□ 7:	51 Family and Medical Leave Act	□ 862 Black Lung (923) □ 863 DIWC/DIWW (405(g))	Exchange  ☐ 890 Other Statutory Actions	
REAL PROPERTY	CIVIL RIGHTS	PRISONER PETITIO	1,00	90 Other Labor Litigation	□ 864 SSID Title XVI □ 865 RSI (405(g))	☐ 891 Agricultural Acts	
☐ 210 Land Condemnation ☐ 220 Foreclosure	☐ 440 Other Civil Rights ☐ 441 Voting	Habeas Corpus:  ☐ 463 Alien Detainee	1 7	91 Employee Retirement Income Security Act	FEDERAL TAX S UITS	□ 893 Environmental Matters □ 895 Freedom of Information	
☐ 230 Rent Lease & Ejectment	☐ 442 Employment	☐ 510 Motions to Vacate	;		□ 870 Taxes (U.S. Plaintiff	Act □ 896 Arbitration	
<ul><li>□ 240 Torts to Land</li><li>□ 245 Tort Product Liability</li></ul>	☐ 443 Housing/ Accommodations	Sentence  ☐ 530 General			or Defendant) □ 871 IRS—Third Party	☐ 899 Administrative Procedure	
☐ 290 All Other Real Property	☐ 445 Amer. w/Disabilities-	☐ 535 Death Penalty Other:		IMMIGRATION	26 USC 7609	Act/Review or Appeal of Agency Decision	
	Employment  ☐ 446 Amer. w/Disabilities-	☐ 540 Mandamus & Oth		62 Naturalization Application 65 Other Immigration		☐ 950 Constitutionality of	
	Other  ☐ 448 Education	☐ 550 Civil Rights ☐ 555 Prison Condition		Actions		State Statutes	
	2 440 Education	☐ 560 Civil Detainee -					
		Conditions of Confinement					
V. ORIGIN (Place an "X" i		D 116 5	- 4 D :		16 DAMES		
	moved from   3  te Court	Remanded from Appellate Court		nstated or	rred from $\Box$ 6 Multidistrict Litigation		
				(specify)	Transfer		
	29 II C C 8 1222	atute under which you a	re filing	(Do not cite jurisdictional stat	tutes unless diversity):		
VI. CAUSE OF ACTION	Brief description of c	ause:					
VII DEOLIEGEED IN	False advertising	TIG A CIT A CIT A CITTO	. T	NEL CARID O	CHECK VEG. 1	101 111 111	
VII. REQUESTED IN COMPLAINT:	✓ CHECK IF THIS UNDER RULE 2	S IS A <b>CLASS ACTIO</b> N 23. F.R.Cv.P.	N L	DEMAND \$	JURY DEMAND:	if demanded in complaint:  ■ Yes □ No	
VIII. RELATED CASE		25, 1 11110 112 1			VOICE DELIVERY	,	
IF ANY	(See instructions):	H IDOE			DOCKET WY TO THE		
DATE		JUDGE SIGNATURE OF AT	TORNEY	OF RECORD	DOCKET NUMBER		
April 1,	2024	SIGNATURE OF AT	LORINEI		illiam Wright		
FOR OFFICE USE ONLY							
RECEIPT # AI	MOUNT	APPLYING IFP		JUDGE	MAG. JU	DGE	

# United States District Court

for the Southern District of Florida

JOHN BOWDEN, individual others similarly situated,	ly and on behalf of all	) ) )
Plaintiff(s)		, )
V.		Civil Action No.
		)
THE COCA-COLA COMPA	NY,	) ) )
Defendant(s	)	) )
	SUMMONS IN A	A CIVIL ACTION
To: (Defendant's name and address)	The Coca-Cola Company	y
	c/o The Corporation Tru 1209 N Orange St	st Company
	Wilmington DE 19801-1	120
A lawsuit has been filed	l against you.	
are the United States or a United P. 12 (a)(2) or (3) — you must sthe Federal Rules of Civil Proce whose name and address are:	d States agency, or an office serve on the plaintiff an answure. The answer or motion	a (not counting the day you received it) — or 60 days if you r or employee of the United States described in Fed. R. Civ. wer to the attached complaint or a motion under Rule 12 of must be served on the plaintiff or plaintiff's attorney, the Law Office, P.A., 515 N Flagler Dr Ste P300 West 26, (561) 514-0904
If you fail to respond, ju You also must file your answer		ntered against you for the relief demanded in the complaint.
		CLERK OF COURT
Data		
Date:		Signature of Clerk or Deputy Clerk

AO 440 (Rev. 06/12) Summons in a Civil Action (Page 2)

Civil Action No.

### PROOF OF SERVICE

(This section should not be filed with the court unless required by Fed. R. Civ. P. 4 (l))

	This summons for (nan	me of individual and title, if any)			
was re	ceived by me on (date)				
	☐ I personally served	the summons on the individual	at (place)		
			on (date)		
	☐ I left the summons	at the individual's residence or u			
		, a perso	on of suitable age and discretion who res	sides ther	e,
	on (date)	, and mailed a copy to	the individual's last known address; or	_	
	☐ I served the summo	ons on (name of individual)			, who is
	designated by law to	accept service of process on beha	alf of (name of organization)		
			on (date)	; or	
	☐ I returned the summ	nons unexecuted because			; or
	☐ Other ( <i>specify</i> ):				
	My fees are \$	for travel and \$	for services, for a total of \$		
	I declare under penalt	y of perjury that this information	is true.		
Date:					
			Server's signature		
			Printed name and title		
			Server's address		

Additional information regarding attempted service, etc: