





alexmortonmindset 🤣 9w

People and leaders (these days) are far too concerned with "what's in it for me right now".. hey ding dong, WHAT DON'T YOU UNDERSTAND about the game or entrepreneurship? You must always play the LONG GAME. This goes for insurance agents, solar guys, network marketers, and anyone who owns a small business in hopes to make it a large business one day. IT'S ALL ABOUT THE LONG GAME. Your reputation matters just as much as your skills.. because as you climb higher and higher it's not even about your money it's about the fact other high level individuals either want to be around you and do business with you or they don't. At "the top" everyone has the cars, homes, watches, & millions in assets. If

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At "the top" everyone has the cars, homes, watches, & millions in assets. If your reputation is is being an asshole, prick, no integrity, lying, manipulating ding dong nobody will trust you.. and when people don't trust you they don't do business with you.

Tell the truth, don't take advantage of people, don't try and sink other people's ships.. focus on YOU and where you're headed. For all the agents, reps, distributors, out there without \$1,000,000+ in earnings DON'T DO ANYTHING EXCEPT LISTEN AND FOLLOW PEOPLE WHO HAVE PROVEN RESULTS. It's not rocket science. Stop trying to re create the wheel or "pull a fast one" by switching agencies or companies.. plant your damn flag, have work ethic, sacrifice, and master the









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skills. Some of your egos are larger than Texas. Why? Because you made \$1,000,000 ONE TIME, all of a sudden you know everything. How stupid can you be. I have mentors and people I listen you to this day. Take your brain out of your head and soak it with cleaning liquid before 2024. Let's go people. 2024 is here and it's going to be painful for many people.. so don't be many people! Plant your flag with the right people and environment, lock in to specific mentors, make sure you have unlimited earning potential, and work your damn butt off. You younger generation are so concerned with things you don't need to be concerned with. Smoking, drinking, streaming, playing video games all day while your poor

mother is still working. FOCUS ON YOU







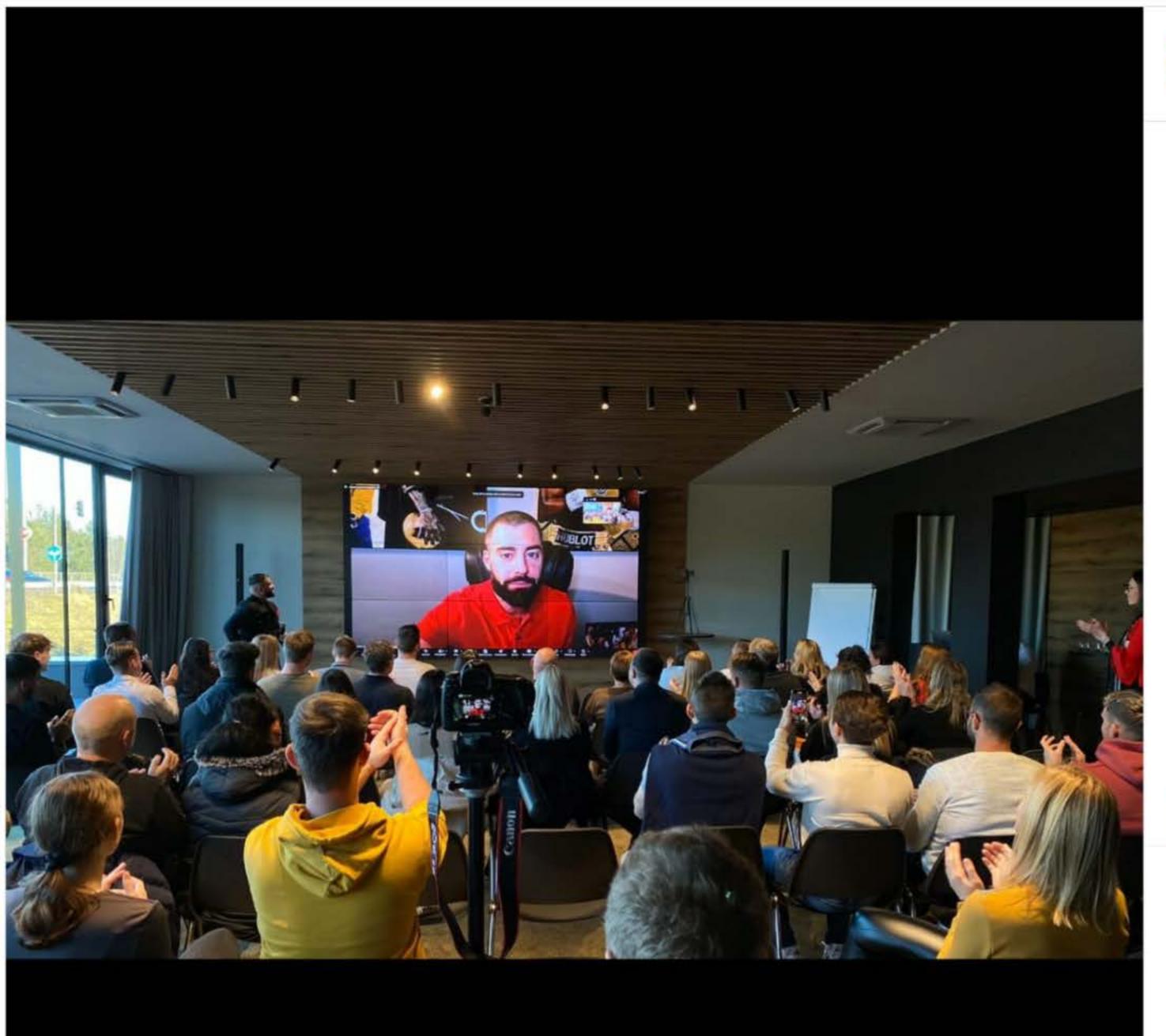
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