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E-FILED 12/20/2023 9:44 PM 1 SINGLETON SCHREIBER, LLP Clerk of Court CHRISTOPHER R. RODRIGUEZ, SB# 212274 Superior Court of CA, 2 E-Mail: crodriguez@singletonschreiber.com County of Santa Clara ANDREW D. BLUTH, SB# 232387 23CV427954 3 E-Mail: abluth@singletonschreiber.com Reviewed By: R. Walker JOHN R. TERNIEDEN, SB# 330343 4 E-Mail: jternieden@singletonschreiber.com TRENT J. NELSON, SB# 340185 5 E-Mail: tnelson@singletonschreiber.com YUQING "EMILY" MIN, SB# 347239 6 E-Mail: emin@singletonschreiber.com 1414 K Street, Suite 470 7 Sacramento, California 95814 Telephone: (916) 248-8478 8 Facsimile: (619) 255-1515 9 LAW OFFICES OF THOMAS LEARY, APC THOMAS A. LEARY, SB# 123792 3023 First Avenue 10 San Diego, California 92103 Phone: (619) 291-1900 11 Attorneys for Plaintiffs 12 13 14 SUPERIOR COURT FOR THE STATE OF CALIFORNIA 15 COUNTY OF SANTA CLARA 16 17 No. 23CV427954 TAYLOR STEVEN PULBROOK, an individual; MARTIN KOLKIN, an 18 individual; CHRISTIAN ADAIR MAYS, an individual; EBONY WALLACE, an 19 individual; THOMAS DRAWDY, an **CLASS ACTION COMPLAINT** 20 individual; and MACKENZIE LOVING, an individual, on behalf of themselves and 21 all others similarly situated, JURY TRIAL DEMANDED Plaintiffs. 22 23 v. NATIONWIDE MUTUAL INSURANCE 24 COMPANY, an Ohio corporation; and DOES 1 through 100, inclusive, 25 26 Defendants. 27 28 PLAINTIFFS' CLASS ACTION COMPLAINT

#### **COMPLAINT**

Plaintiffs Taylor Steven Pulbrook, Martin Kolkin, Christian Adair Mays, Ebony Wallace, Thomas Drawdy, and Mackenzie Loving, by and through their undersigned counsel, on their own behalf and on behalf of all other entities and persons similarly situated (residents of California only) (collectively, "Plaintiffs"), sue Nationwide Mutual Insurance Company ("Nationwide") and DOES 1 through 100 ("Doe Defendants") (Nationwide and Doe Defendants are collectively referred to herein simply as the "Defendants") and for this Complaint, allege upon information and belief, and based on the investigation to date of their counsel, as follows:

## **INTRODUCTION**

- 1. This is a class action brought for the benefit and protection of Plaintiffs, and all other similarly situated consumers who are residents of California and who used, visited, and/or engaged in transactions via Nationwide's website "nationwide.com" or the websites or mobile applications of Nationwide or any of its affiliates (the "Site"), which tells its visitors that "You can use the Site for online access to your personal accounts, our product information, educational content, our services, and self-help tools."
- 2. By way of this action, Plaintiffs, and all others similarly situated, seek damages, civil penalties, injunctive relief, public injunctive relief, and other relief necessitated by Defendants' unlawful and unfair actions in violation of California Civil Code section 1670.8. Plaintiffs on behalf of themselves and all others similarly situated seek an order permanently enjoining Defendants from engaging in these ongoing unlawful practices, and civil penalties and damages available under California law.
- 3. Because of the current power of the internet and social media platforms to publicize a company's offerings of goods or services—and the potential harm to corporate interests when negative consumer statements "go viral"—Defendants have a significant incentive to minimize the negative publicity they receive, including in the form of negative online reviews and comments. Some companies have gone so far as to attempt to prohibit customers and potential customers from making negative statements about the goods or services they offer, to the detriment of consumers, potential consumers, and the public of the State of California. Fortunately, California Civil Code

- section 1670.8 was enacted to protect the right of California consumers to voice their opinions, observations, and experiences about the products and services delivered or offered to California consumers, as well as the citizens of the State of California. The California Legislature reasonably and correctly determined that such freedom is important to keep the public informed and keep large corporations honest about the quality of the goods or services they offer to consumers.
- 4. Section 1670.8(a) provides as follows: "(1) A contract or proposed contract for the sale or lease of consumer goods or services may not include a provision waiving the consumer's right to make any statement regarding the seller or lessor or its employees or agents, or concerning the goods or services" and "(2) It shall be unlawful to threaten or seek to enforce a provision made unlawful under this section, or to otherwise penalize a consumer for making any statement protected under this section." Section 1670.8's protections are so important that the statute expressly provides that "any waiver of the provisions of this section is contrary to public policy, and is void and unenforceable."
- 5. In order to use and benefit from Defendants' Site, visitors and users of the Site are informed that they must agree to Nationwide's Terms and Conditions of Use (the "Terms"). The Terms specifically state that "When you access this Site, you are agreeing to these terms and conditions, plus any additional terms or conditions within the Site itself. The [Terms] are in addition to any other agreements between you and Nationwide. You agree to be bound to any changes to these [Terms] when you use the Site after any such change is posted."
- 6. While conducting substantial business with California consumers, the Conditions Defendants impose upon Nationwide's customers and prospective customers clearly violate Section 1670.8. By using the Site and agreeing to the Terms, Nationwide requires its customers and prospective customers to agree that any comments, statements or materials made on or posted to the Site by any customer or prospective customer "will not contain any content that is...threatening, defamatory, derogatory, counter to Nationwide's Privacy Policy, or otherwise injurious to Nationwide or third parties." The Site further forces users to agree not to use any of Nationwide's product or brand names "in any manner that disparages or discredits Nationwide." In doing so, Defendants seek to silence their customers or potential customers from

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criticizing Defendants, their employees, their products or services, or any of their materials. This chilling activity is the precise conduct prohibited by Section 1670.8.

- 7. Defendants' conduct is unlawful, including among other reasons, because it is aimed to stifle California consumers' right to free speech, and the right of the California public to hear lawful discourse. Defendants' strong-arm tactics to silence injured parties were and continue to be intentionally exercised to protect Defendants' self-promoting public image for commercial and other benefits. Defendants' unlawful business practices, purposefully designed to maintain and increase its consumers and prop up its stock price, all while denying public, consumers, and potential consumers accurate information so that they may make informed decisions as consumers.
- 8. By way of these provisions, Defendants seek to have Site users waive their right as consumers to make negative statements regarding Defendants, or their employees, their products or services, or any of their materials. These unlawful restrictions—imposed by Defendants against their own customers and prospective customers—are an important component of Defendants' business strategy, which relies upon the popularity of their product and service offerings to generate significant revenues and profits. But Defendants' efforts to silence their customers and prospective customers is clearly prohibited by California law, thereby subjecting Defendants to significant penalties, as described herein.

#### **JURISDICTION AND VENUE**

- 9. This Court has jurisdiction over the claims and causes of action asserted herein because such claims arise solely and specifically out of Defendants' unlawful practices within the State of California, and relate to at least one statute—California Civil Code section 1670.8—that was designed to protect California's citizens, the application of which is exclusively a matter for the courts of this State.
- 10. Venue is proper in this Court because: Defendants transact business in California and in the County of Santa Clara based on Plaintiffs' use of the Site in this County. Defendants have committed unlawful acts in the County by and through the Site and associated business transactions within the County; and a substantial part of the events giving rise to the claims alleged herein occurred in this County, where at least one of the Plaintiffs resides.

### THE PARTIES

- 11. At all relevant times, Plaintiff Taylor Steven Pulbrook was and has been a citizen of the State of California and a resident of Santa Clara County. Mr. Pulbrook is an individual who used and completed transactions on the Site within the applicable limitations period in Santa Clara County in the State of California.
- 12. At all relevant times, Plaintiff Martin Kolkin was and has been a citizen of the State of California. Mr. Kolkin is an individual who used and completed transactions on the Site within the applicable limitations period in the State of California.
- 13. At all relevant times, Plaintiff Christian Adair Mays was and has been a citizen of the State of California. Mr. Mays is an individual who used and completed transactions on the Site within the applicable limitations period in the State of California.
- 14. At all relevant times, Plaintiff Ebony Wallace was and has been a citizen of the State of California. Ms. Wallace is an individual who used and completed transactions on the Site within the applicable limitations period in the State of California.
- 15. At all relevant times, Plaintiff Thomas Drawdy was and has been a citizen of the State of California. Mr. Drawdy is an individual who used and completed transactions on the Site within the applicable limitations period in the State of California.
- 16. At all relevant times, Plaintiff Mackenzie Loving was and has been a citizen of the State of California. Ms. Loving is an individual who used and completed transactions on the Site within the applicable limitations period in the State of California.
- 17. Defendants conduct business in the state of California with California citizens. Defendants develop, market, and disseminate a wide variety of insurance-related products and services. Defendants operate in California and generate revenue through the Site in the form of, among other things, marketing products and services to consumers and charging its customers, including Plaintiffs, to complete transactions on the Site.
- 18. The true names and/or capacities, whether individual, corporate, partnership, associate, governmental, or otherwise, of the Doe Defendants, inclusive, and each of them, are unknown to Plaintiffs at this time, who therefore sues said Doe Defendants by such fictitious names.

Plaintiffs are informed and believe, and thereon allege, that each defendant designated herein as a Doe Defendant caused injuries and damages proximately thereby to Plaintiffs as hereafter alleged, and that each Doe Defendant is liable to Plaintiffs for the acts and omissions alleged herein below, and the resulting injuries to Plaintiffs, and damages sustained by Plaintiffs. Plaintiffs will amend this Complaint to allege the true names and capacities of said Doe Defendants when that same is ascertained.

# FACTS COMMON TO ALL CLASS MEMBERS

- 19. At all relevant times, Defendants were, and currently are, in the business of advertising, promoting, marketing, and selling insurance-related products and services through the Site. The Site is targeted to, and accessible by, the citizenry of California.
- 20. Defendants are well-aware that their public image is vital to maintaining and gaining customers. If the public sees content posted by Site users that may be insulting to Defendants and/or any of their employees, products or services, or materials, then their current customers and/or prospective customers may shift to a competitor, ultimately resulting in loss of business and loss of revenue.
- 21. Thus, in order to maintain a positive public image, Defendants have engaged in an intentional business strategy to silence each and every customer or potential customer by purporting to bind users to their Terms—immediately upon using the Site.
- 22. Specifically, Nationwide requires its customers and prospective customers to agree that any comments, statements or materials made on or posted to the Site by any customer or prospective customer "will not contain any content that is...threatening, defamatory, derogatory, counter to Nationwide's Privacy Policy, or otherwise injurious to Nationwide or third parties." The Site further forces users to agree not to use any of Nationwide's product or brand names "in any manner that disparages or discredits Nationwide." In doing so, Defendants seek to silence their customers or potential customers from criticizing Defendants, their employees, their products or services, or any of their materials.
- 23. Site users use the Site to execute insurance-related transactions and consider for purchase a wide variety of insurance-related products and services.

- 24. Defendants have promoted and sold, and continue to promote and sell, insurance-related products and services to California consumers through the Site.
- 25. By engaging in the conduct described herein, Defendants have and continue to engage in unlawful conduct, that is contrary to public policy and in violation of California Civil Code section 1670.8.
- 26. Each of the Plaintiffs specifically identified herein, and millions more similarly situated persons in the State of California, have used the Site—either as consumers or potential consumers—and thus have ostensibly been subjected to the unlawful Terms.

## **CLASS ACTION ALLEGATIONS**

- 27. Pursuant to California Code of Civil Procedure section 382, Plaintiffs bring this class action on their own behalf and on behalf of all other similarly situated consumers in California. The proposed class is defined as follows:
  - a. During the fullest period allowed by law, all persons residing in California who visited or used the Site or completed transactions on the Site ("Class").
- 28. Like Plaintiffs, all Class members are California residents who visited or used the Site or completed transactions on the Site and who were subject to the Terms that limit their right as consumers to make any statements regarding Defendants, their employees, their products or services, or any of their materials.
- 29. Excluded from the Class are assigned judges and members of their families within the first degree of consanguinity; Defendants; and Defendants' subsidiaries, affiliates, officers, and directors.
- 30. The requirements of Code of Civil Procedure section 382 are satisfied for the proposed Class.
- 31. The proposed Class is so numerous that individual joinder of all the members is impracticable because members of the Class number in the tens or hundreds of thousands. The precise number of Class members and their identities are unknown to Plaintiffs at this time but are objectively ascertainable and will be determined through appropriate discovery and other readily available means.

- 32. Defendants possess objective evidence as to the identity of each Class member and, to a reasonable degree of certainty, the harm suffered by each Class member, including without limitation web traffic data evidencing visits to and/or transactions on the Site, sales receipts, phone numbers, names, rewards accounts data, credit card data, customer service complaint forms/emails/date, and other evidence which objectively identifies class members.
- 33. Class members may be notified of the pendency of this action by mail, publication and/or through the records of Defendants.
- 34. There are common questions of law and fact affecting Plaintiffs and Class members. Common legal and factual questions include, but are not limited to:
- a. Whether each imposition of Defendants' Terms upon members of the Class constitutes a violation of the provisions of California Civil Code section 1670.8 and, if so, whether each such violation is a "willful, intentional, or reckless" violation;
- b. Whether Defendants' Terms are unlawful, contrary to public policy, void and/or unenforceable;
  - c. Whether Class members are entitled to civil penalties; and
- d. Whether, as a result of Defendants' misconduct alleged herein, Plaintiffs and Class members are entitled to injunctive, public injunctive, and/or monetary relief and, if so, the amount and nature of such relief.
- 35. Plaintiffs' claims are typical of the claims of the proposed Class because the rights of Plaintiffs and Class members were violated in the same manner by the same conduct.
- 36. Plaintiffs and Class members are all entitled to recover statutory penalties and other relief arising out of Defendants' violations of statutory law alleged herein.
  - 37. Plaintiffs will fairly and adequately represent and protect the interests of the Class.
- 38. Plaintiffs' interests do not conflict with the interests of the Class they seek to represent. Plaintiffs have retained counsel competent and experienced in prosecuting class actions, and Plaintiffs intend to vigorously prosecute this action.
- 39. The class mechanism is superior to other available means for the fair and efficient adjudication of the claims of Plaintiffs and Class members.

- 40. Given the relative value of statutory penalties available to any of the individual Class members, individual litigation is not practicable.
- 41. Individual Class members will not wish to undertake the burden and expense of individual cases.
- 42. In addition, individualized litigation increases the delay and expense to all parties and multiplied the burden on the judicial system. Individualized ligation also presents the potential for inconsistent or contradictory judgments.
- 43. In contrast, the class action device presents far fewer management difficulties and provides the benefits of single adjudication, economy of scale, and comprehensive supervision by a single court.
- 44. Questions of law and fact common to all Class members predominate over any questions affecting only individual Class members. Injuries sustained by Plaintiffs and Class members flow, in each instance, from a common nucleus of operative facts as set forth above.
- 45. In each case, Defendants' actions caused harm to all Class members as a result of such conduct. The resolution of these central issues will be the focus of the litigation and predominate over any individual issues.
- 46. Proposed Class counsel possesses the knowledge, experience, reputation, ability, skill, and resources to represent the Class and should be appointed lead counsel for the Class.

## **COUNT I— VIOLATION OF CIVIL CODE SECTION 1670.8**

- 47. Plaintiffs re-allege and incorporate by reference Paragraphs 1 through 43 of their Complaint. Plaintiffs assert this cause of action on behalf of themselves and all other similarly situated persons residing in California who used and/or completed transactions on the Site.
- 48. Defendants are in the business of marketing and selling insurance-related products and services.
- 49. Plaintiffs and Class members visited or used the Site or conducted transactions on the Site.
- 50. Pursuant to the Terms, Nationwide requires its customers and prospective customers to agree that any comments, statements or materials made on or posted to the Site by any customer

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1	as the Court or Jury may determine;	
2	e. Awarding statutorily provided damages to Plaintiffs and Class members as appropriate;	
3	f. Awarding pre- and post-judgment interest;	
4	g. Awarding injunctive relief, including public injunctive relief, as claimed herein or as the	
5	Court may deem proper;	
6	h. Awarding Plaintiffs, Class members, and Subclass members attorney fees and al	
7	litigation costs as allowed by law; and	
8	i. Awarding such other and further relief as may be just and proper.	
9	<u>DEMAND FOR JURY TRIAL</u>	
10	Plaintiffs hereby demand a trial by jury on all issues so triable.	
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12	Dated: December 20, 2023	SINGLETON SCHREIBER, LLP
13		CAS
14		By: Christopher R. Rodriguez
15		Attorneys for Plaintiffs
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17		LAW OFFICES OF THOMAS LEARY,
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	PLAINTIFFS'	CLASS ACTION COMPLAINT