

Income Disclosure



Independent petPros (IpPs) can earn commissions and bonuses as outlined in our Compensation Plan. As IpPs move up in the ranks of pawTree, they become eligible for additional income opportunities.

2022 Monthly Income Disclosure

TITLE	% OF FIELD	MIN (\$)	MEDIAN (\$)	AVERAGE (\$)	MAX (\$)
petPro	79.0%	0	23	88	11,211
Senior petPro	9.2%	20	97	260	5,834
Director	1.8%	58	38	201	5,410
Senior Director	4.1%	21	484	778	8,954
Executive Director	2.1%	152	839	1,089	6,183
Vice President	2.2%	466	1,660	2,120	22,477
1-Star Vice President	0.7%	942	2,540	3,081	9,268
2-Star Vice President	0.6%	1,776	5,484	5,969	14,549
3-Star Vice President	0.2%	4,182	18,170	15,060	23,343

In 2022, the average monthly income earned by a pawTree distributor was \$291.36 (excluding pawUp bonuses)

The income in the chart is for all active IpPs who were eligible to earn commissions in 2022.

Note that the income paid to IpPs summarized in this disclosure does not include expenses incurred by a member in the operation or promotion of his or her business, which can vary widely and might include product purchases, advertising or promotional expenses, product samples, training, rent, travel, telephone and internet costs, and miscellaneous expenses. These figures should not be considered as guarantees or projections of your actual income or profits. Your success will depend on individual diligence, work, effort, sales skill, and market conditions. pawTree does not guarantee any income or rank success.

