

# 2024 dōTERRA® Incentive Trip Points and Eligibility Breakdown

There are two main methods of earning points:  
personal points and team points.

## Personal points:

- Your 100 PV or more enrollments and their second and third month of 100 PV or more loyalty orders
- Your personal rank advancements

## Team points, earned from your personally enrolled leaders:

- Rank advancements

Let's go into detail! →



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# Personal Enrollments

For personal enrollments in the United States and Canada that are new and join LRP, points are awarded as follows for 100+ PV orders:

Achievement	Enrollment (Month 1)	LRP (Month 2)	LRP (Month 3)	Total
Personal Enrollment	2	2	2	6

*These points must be earned in a consecutive three-month period. However, if month two is skipped, you can still get points in month three.*

If you enroll someone in January or February, 2023 with 100+ PV LRP, and they place a 100+ PV LRP order after March 1, 2022, you will earn points for the second and/or third time LRP after March 1. This rule applies for US and Canada.



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# Personal Rank Advancements

When you advance in rank, you will be awarded points as follows for up to three months for each rank.

Rank Advancement	First Time	Second Time	Third Time	Total
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Elite	20	20	20	60
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Premier	25	25	25	75
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Silver	30	30	30	90
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Gold	35	35	35	105
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Platinum	40	40	40	120
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Diamond	50	50	50	150
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Blue Diamond	55	55	55	165
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Presidential Diamond	60	60	60	180
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*Unlike Enrollment & LRP, points earned for rank advancements do not have to be consecutive months. For example, if you advance to Silver for the first time in June but do not hit Silver again until August, you will receive the second month points for hitting Silver in August.*



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# Leader Rank Advancement

When your personally enrolled leader in the United States or Canada advances in rank and maintains the rank for up to three months, you'll be awarded points as follows:

Personally Enrolled Leader Rank Advancement	First Time	Second Time	Third Time	Total
Elite	4	4	4	12
Premier	10	10	10	30
Silver	25	25	25	75
Gold	30	30	30	90
Platinum	33	33	33	99
Diamond	35	35	35	105

Please note that points will be awarded to whoever holds enrollership of the account when commissions are calculated. Just like your personal rank advancements, points earned for rank advancements do not have to be consecutive months.



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