IN THE UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF ILLINOIS

KYLE COUNTS, DAMANY BROWNE, and DENNIS MAYER, individually and on behalf of all others similarly situated,) Case No.: 1:23-cv-00236-LCJ
Plaintiffs,)
v.) JURY TRIAL DEMANDED
ARKK FOOD COMPANY, a Michigan)
corporation, WAHLBURGERS I, LLC,)
a Massachusetts limited liability company, and)
PATRIOT PICKLE, INC. a New Jersey)
corporation	

Defendants.

SECOND AMENDED CLASS ACTION COMPLAINT

Plaintiffs Kyle Counts ("Counts"), Damany Browne ("Browne"), and Dennis Mayer ("Mayer") (collectively "Plaintiffs"), individually and on behalf of all others similarly situated, by and through their attorneys, bring this Second Amended Class Action Complaint against Defendants Arkk Food Company, Wahlburgers I, LLC, and Patriot Pickle, Inc. ("Defendants") and alleges the following upon information and belief, except for those allegations pertaining to Plaintiffs, which are based on personal knowledge:

NATURE OF THE ACTION

1. This is a class action lawsuit regarding Defendants' manufacturing, distribution, advertising, marketing, labeling, distribution, and sale of Wahlburgers pickles ("Products" or "Pickles")¹ that are sold in grocery stores nationwide and marketed as, among other things, "fresh,"

¹ The Products refer to the following Wahlburgers Pickles varieties: Fresh Dill Spears; Fresh Dill Chips; Fresh Dill Chips Hot. Plaintiff reserves the right to amend the complete list of Pickles subject to this lawsuit based on facts obtained in discovery.

"all natural," and containing "no preservatives" ("Representations"). Unfortunately for all reasonable consumers, including Plaintiffs, these claims are false and misleading.

- 2. Far from being "fresh," "all natural," and preservative free, the Pickles contain considerable amounts of an artificial chemical preservative, sodium benzoate, designed to lengthen the Pickles' shelf life.
- 3. Despite including this artificial chemical preservative, sodium benzoate, in their Pickles, Defendants go to considerable lengths to mislead consumers into believing the Pickles are free from such preservative:
 - a. Defendants label the Pickles with the words "All Natural" and "No Preservatives";
 - b. Defendants place the term "Fresh" as the first word for all of the Pickles' varieties directly on the front labels of the Pickles;
 - c. Defendants omit the artificial chemical preservative as an ingredient a material fact to Plaintiffs and all reasonable consumers on the Pickles' labeling and any marketing regarding the Pickles.
- 4. Defendants make the Representations and omissions to increase profits and market share in the consumer food product market, specifically the pickle market. Indeed, consumers place value on "natural" products.
- 5. Consumers have become increasingly concerned about the effects of synthetic, artificial, and chemical ingredients in food, dietary supplements, cleaning products, bath and beauty products, and everyday household products. Companies such as Defendants have capitalized on consumers' desire for purportedly "natural products." Indeed, consumers are willing to pay and have paid a premium for products branded "natural" over products that contain synthetic

ingredients. In 2015, sales of natural products grew 9.5% to \$180 billion.² Reasonable consumers, including Plaintiffs and Class Members, value natural products for important, material reasons, including the belief that they are safer and healthier than alternative products that are not represented as natural.

- 6. Before placing the Pickles into the stream of commerce and into the hands of consumers to eat, Defendants knew or should have known that the Products contained an artificial chemical preservative, sodium benzoate, but Defendants misrepresented, omitted, and concealed this material fact to all reasonable consumers, including Plaintiffs and Class members, by not including the words sodium benzoate anywhere on the Products' labeling.
- 7. Plaintiffs and Class members reasonably relied on Defendants' Representations and material omissions when purchasing the Pickles.
- 8. Defendants' Representations are material affirmations of fact that became part of the basis of the bargain between Plaintiffs and Class members and Defendants when purchasing the Pickles.
- 9. Plaintiffs and Class members purchased the Pickles and paid a price premium for the Pickles based on Defendants' Representations and omissions.
- 10. Pickles that contain artificial chemical preservatives typically sell for approximately one or two dollars less than truly fresh pickles that do not. For example, a 32-ounce

² Natural Products Industry Sales up 9.5% to \$180bn Says NBJ, FOOD NAVIGATOR, http://www.foodnavigator-usa.com/Markets/EXPO-WEST-trendspotting-organics-natural-claims/(page)/6; see also Shoshanna Delventhal, Study Shows Surge in Demand for "Natural" Products, INVESTOPEDIA (February 22, 2017), http://www.investopedia.com/articles/investing/022217/study-shows-surge-demand-natural-products.asp (Study by Kline Research indicated that in 2016, the personal care market reached 9% growth in the U.S. and 8% in the U.K. The trend-driven natural and organic personal care industry is on track to be worth \$25.1 million by 2025); Natural living: The next frontier for growth? [NEXT Forecast 2017], NEW HOPE NETWORK (December 20, 2016), http://www.newhope.com/beauty-and-lifestyle/natural-living-next-frontier-growth-next-forecast-2017.

Wahlburgers Fresh Dill Spears container costs, when not on sale, \$7.99³ or \$0.25 per ounce. But a 24-ounce container of Vlasic Kosher Dill Spears—which does not make any "natural" or preservative free claims—costs \$3.49,⁴ or \$0.14 per ounce.⁵

- 11. Because Defendants' false and misleading Representations dupe reasonable consumers into believing the Pickles feature premium attributes (are "fresh," "all natural," and free from artificial chemical preservatives), Defendants' Representations thus dupe reasonable consumers into paying premium prices for the Pickles, even though they do not actually feature the premium attributes for which the consumers, including Plaintiffs and class members, pay.
- 12. Defendants are therefore liable to Plaintiffs and Class members for selling the Pickles without disclosing that the Pickles contained or risked containing an artificial chemical preservative, in contravention of their stated Representations and omissions.
- 13. This lawsuit seeks to recover monetary damages on behalf of Plaintiffs and class members and equitable relief to halt Defendants' illegal labeling of the Pickles.

PARTIES

14. Plaintiff Kyle Counts is a resident and citizen of Park Forest, Illinois. Plaintiff Counts has purchased numerous varieties of the Products, including Wahlburgers Fresh Dill Spears and Wahlburgers Fresh Dill Chips, multiple times during any statutory limitations period. Plaintiff purchased the Products in person in grocery stores, including Jewel Osco in Illinois. Most recently,

³ https://www.hy-vee.com/aisles-online/p/3318751/Wahlburgers-Fresh-Dill-Spears (last visited April 12, 2023) (Note: at the time of this Complaint, this particular store sold Wahlburger Pickles at a sale price of \$6.29 – still far above the price charged by Vlasic).

⁴ https://www.hy-vee.com/aisles-online/p/51684/Vlasic-Kosher-Dill-Spears (last visited April 12, 2023).

⁵ Plaintiff provides this example of the price premium of Defendants' Pickles containing the Representations. A more detailed price premium damages analysis will be conducted by an expert later in the case after discovery.

Plaintiff purchased the Products in or around September or October 2022 at the Products' retail price.

- 15. Plaintiff Damany Browne is a resident and citizen of Brooklyn, New York. Plaintiff Browne has purchased numerous varieties of the Products, including Wahlburgers Fresh Dill Spears and Wahlburgers Fresh Dill Chips, multiple times during any statutory limitations period. Plaintiff purchased the Products in person in grocery stores, including Aldi in Brooklyn, New York. Most recently, Plaintiff purchased the Products between January and April 2023 at the Products' retail price.
- 16. Plaintiff Dennis Mayer is a resident and citizen of Erie Country, New York. Plaintiff Mayer has purchased multiple quantities of the Products, including Wahlburgers Fresh Dill Spears and Wahlburgers Fresh Dill Chips, at retail stores, including at Topps Friendly Stores located at 6262 Transit Road, Depew, New York 14043. Many of his purchases began in or around July 2021 and he continued to purchase the Products thereafter.
- 17. According to the testing attached as Exhibit A, the products tested had "best by date"—stated as "BBD" on the testing results—of 09/03/22, 10/27/22, 11/24/22, and 07/02/23. See Exhibit A. Each of these tests showed significant levels of sodium benzoate. See id. These initial tests were then confirmed fourteen additional tests conducted on products with BBD dates from January to March 2023. See Ex. B. According to the sworn statement of Mr. Kahl, "[t]he level of sodium benzoate detected across all samples is present at intentional usage levels that the brine has been formulated with." Ex. B. ¶ 2.
- 18. The Pickles have 120 day expiration dates, so that means these Pickles were manufactured between May 2022 and March 2023—all showing significant amounts of sodium benzoate. Plaintiffs purchased the Pickles during this time. Given the consistent presence of

sodium benzoate in testing for the Pickles during this time, it is reasonable to infer Plaintiffs' pickles likewise contained sodium benzoate. As such, on information and belief, the Pickles Plaintiffs purchased in September or October of 2022 and January and April 2023 contained sodium benzoate.

- 19. Plaintiffs and reasonable consumers believe that products that are labeled as natural do not contain synthetic ingredients. Plaintiffs and reasonable consumers believe a synthetic ingredient is formulated or manufactured by a chemical process or by a process that chemically changes a substance extracted from naturally occurring plant, animal, or mineral sources.
- 20. When purchasing the Pickles, Plaintiffs read and reviewed the accompanying labels and disclosures and understood them as representations and warranties by Defendants that the Pickles were adequately manufactured, labeled, free from defects, and that the Representations were true. Plaintiffs read and relied on Defendants' Representations and warranties when deciding to purchase the Pickles, and these Representations and warranties were part of the basis of the bargain. Had Defendants not made the false, misleading, and deceptive Representations and omissions alleged herein regarding the Pickles, Plaintiffs would not have been willing to purchase the Pickles. Plaintiffs paid a price premium for the Pickles based on Defendants' Representations, material omissions, and warranties. Accordingly, Plaintiffs were injured and lost money due to Defendants' mislabeling and deceptive conduct.
- 21. Defendant ARKK Food Company ("ARKK") is a corporation incorporated under the laws of Michigan, with its principal place of business in Bloomfield Hills, Michigan. ARKK is in the business of creating and producing food products and is the distributor for Wahlburgers Pickles and the exclusive licensee of Wahlburgers' retail products. Upon information and belief, ARKK controls the entire line of Wahlburgers retail products. Upon information and belief, ARKK

has control over the Wahlburgers Pickles' recipes and labeling. ARKK selected and approved the recipe for Wahlburgers Pickles, and ARKK created the labels for Wahlburgers pickles.

- 22. Defendant Wahlburgers I, LLC is a limited liability company organized under the laws of Massachusetts with its headquarters in Hingham, Massachusetts. Wahlburgers I, LLC is the owner of the Wahlburgers trademark that appears on the Wahlburgers Pickles' labels and, upon information and belief, has licensed these trademarks to ARKK. Upon information and belief, as the licensor of the Wahlburgers trademarks and by its contractual relationship with ARKK, Wahlburgers I, LLC has control over the Wahlburgers Pickles' recipes and labeling.
- 23. Defendant Patriot Pickle Inc. is a corporation incorporated under the laws of Delaware with its headquarters in Wayne, New Jersey. Patriot Pickle is the manufacturer of the Wahlburgers Pickles.
- 24. Defendants sell the Pickles throughout the United States, including Illinois and New York. The Pickles, including those purchased by Plaintiffs and Class members, are available at various retail stores throughout the United States, including Illinois and New York. Defendants authorized the false, misleading, and deceptive marketing, advertising, distribution, and sale of the Pickles to consumers nationwide, including Illinois and New York.

JURISDICTION AND VENUE

25. This Court has subject-matter jurisdiction pursuant to the Class Action Fairness Act, 28 U.S.C. § 1332(d) because (1) the matter in controversy exceeds the sum or value of \$5,000,000, exclusive of interest and costs, (2) the action is a class action, (3) there are members of the Class who are diverse from Defendants, and (4) there are more than 100 Class members. This Court has supplemental jurisdiction over state law claims pursuant to 28 U.S.C. § 1367 because they form part of the same case or controversy as the claims within the Court's original jurisdiction.

- 26. This Court has personal jurisdiction over Defendants because the claims asserted in this complaint arise from Defendants' contacts with this District. Defendants have been afforded due process because they have, at all times relevant to this matter, individually or through their agents, subsidiaries, officers, and/or representatives, operated, conducted, engaged in, and carried on a business venture in Illinois, and/or marketed, advertised, distributed and/or sold the Products, committed a statutory violation within Illinois related to the allegations made herein, and caused injuries to Plaintiff Counts and putative Class Members, which arose out of the acts and omissions that occurred in the state of Illinois, during the relevant time period. At that time, Defendants were engaged in business activities in Illinois.
- 27. Venue is proper in this District pursuant to 28 U.S.C. § 1391(b)(2) because a substantial part of the events or omissions giving rise to the claims asserted in this complaint occurred in Illinois. Venue is also proper pursuant to 28 U.S.C. § 1391(c) because Defendants conduct substantial business in this District, have sufficient minimum contacts with this District, and otherwise purposely avails themselves of the markets in this District through the promotion, sale, and marketing of the Products in this District. Venue is also proper because Plaintiff Counts resides in this District.

COMMON FACTUAL ALLEGATIONS

I. Wahlburgers' Fast Rise in the Food Industry

- 28. Wahlburgers' first brick-and-mortar restaurant opened in 2011.6
- 29. Wahlburgers sells burgers, sandwiches, and other tasty foods that people enjoy eating.⁷

⁶ https://wahlburgers.com/our-story. (Last accessed April 12, 2023).

⁷ https://wahlburgers.com/menu. (Last accessed April 12, 2023).

- 30. After only three (3) years of opening its first restaurant, Wahlburgers began franchising the restaurants.
- 31. By 2023, Wahlburgers now has nearly 100 restaurants in states throughout the United States.⁸
- 32. Seeking to build on its success in the restaurant market, Wahlburgers launched its Wahlburgers at Home product line in approximately 2021. According to Wahlburgers, "We embrace loyalty, gratitude, excellence and community. We share these values in our restaurants every day and now in your home." Wahlburgers at Home's product line includes everyday consumer products in grocery stores, including meats, bacon, hotdogs, sauces, and pickles. ¹⁰
- 33. Wahlburgers continues its aggressive push to expand its business and make more money with plans to build 50 restaurants across Mexico.¹¹
- 34. Wahlburgers is quickly becoming an industry leader in the food industry, and they are undoubtedly a well-known nationwide brand continuing to gain market share.
- 35. Wahlburgers seeks to build trust among its customers by touting, "As we expand our restaurant locations worldwide, it was only natural that we offer our high quality products for your home." Accordingly, reasonable consumers, including Plaintiffs and Class members, trust and expect that Wahlburgers sells high quality products that are accurately and truthfully labeled.

II. Wahlburgers Pickles' Labeling Contains False and Misleading Representations

⁸ https://wahlburgers.com/all-locations. (Last accessed April 12, 2023).

⁹ https://www.wahlburgersathome.com/our-story/. (Last accessed April 12, 2023).

¹⁰ https://www.wahlburgersathome.com/products/. (Last accessed April 12, 2023).

¹¹ Wahlburgers has already expanded internationally to Canada, Australia, and New Zealand.

¹² https://www.wahlburgersathome.com/our-story/. (Last accessed April 12, 2023).

36. Wahlburgers markets, sells, and distributes Pickles, including Fresh Dill Spears; Fresh Dill Chips; Fresh Dill Chips Hot. Each product is depicted below¹³:



¹³ These images are found on Wahlburgers' website: https://www.wahlburgersathome.com/products/pickles/. (Last accessed Jan. 16, 2023).





- 37. Wahlburgers Pickles are manufactured, distributed, and sold throughout the United States, including the State of Illinois and New York. The Pickles are sold in-store at mass market retailers and grocery stores.
- 38. Right on the front labeling of all the Pickles, Wahlburgers represents the Pickles accordingly:
 - The labels all prominently feature the word "FRESH" in all capitals as the first word in their names, which are printed multiple times on their labels;
 - The labels all prominently represent that the Pickles have "no preservatives"; and
 - The labels all prominently represent that the Pickles are "all natural."



39. Defendants' claims that Wahlburgers pickles are "fresh," "all natural," and contain "no preservatives" are false and misleading. Testing performed by Biogen Laboratory Developments reveals that Wahlburgers Pickles contain substantial amounts of benzoic acid, which is often added into foods via sodium benzoate, an artificial chemical preservative designed to lengthen the Pickles' shelf life. In fact, certificates of analysis from Biogen's testing (attached hereto as Exhibits A and B) indicate 14, for example, Wahlburgers Hot Dill Chips pickles (a.k.a "Wahlburgers Fresh Dill Chips Hot") contain sodium benzoate in a concentration of 641 parts per million; Wahlburgers Dill Spears pickles (a.k.a. "Wahlburgers Fresh Dill Spears") contain sodium

¹⁴ Biogen's tests revealed the amounts of benzoic acid indicated on Exhibits A and B, and benzoic acid is almost always added to food via sodium benzoate, an artificial chemical preservative, sodium benzoate.

benzoate in a concentration of between 424 and 436 parts per million; and Wahlburgers Dill Chips pickles (a.k.a. "Wahlburgers Fresh Dill Chips") contain sodium benzoate in a concentration of 600 parts per million. As such, the Pickles' labeling Representations that the Pickles contain "no preservatives" and that the Pickles are "all natural" are false and misleading because the Pickles contain an artificial chemical preservative.

40. Plaintiffs and the Class are entitled to damages, at least, in the amount of the price premium Defendants charged because of making the false Representations.

III. Defendants Also Make Omissions of Material Facts Regarding the Pickles

- 41. Defendants' omission of the artificial chemical preservative, sodium benzoate, from the Pickles' labeling is also deceptive.
 - 42. Sodium benzoate is manufactured in one of three ways:
 - a. naphthalene is oxidized with vanadium pentoxide to give phthalic anhydride, which is decarboxylated to yield benzoic acid;
 - b. toluene is mixed with nitric acid and oxidized to produce benzoic acid; or
 - c. benzotrichloride is hydrolyzed and then treated with a mineral acid to produce benzoic acid.¹⁵

In each instance, the benzoic acid is then refined to produce sodium benzoate, including dissolving the benzoic acid in a sodium hydroxide-solution. *Id*.

43. Regardless of the method used, sodium benzoate is thus produced through a chemical process and/or chemical synthesis. Regardless of the base material used, it has undergone a chemical change, so the sodium benzoate is chemically and/or structurally different from how it naturally occurred.

¹⁵ Sodium Benzoate, ENCYLOPEDIA.COM (updated May 18, 2018), available at https://www.encyclopedia.com/science-and-technology/chemistry/organic-chemistry/sodium-benzoate

- 44. In 2013, the United States Department of Agriculture ("USDA") issued a Draft Guidance Decision Tree for Classification of Materials as Synthetic or Nonsynthetic (Natural). In accordance with this decision tree, a substance is natural—as opposed to synthetic—if: (a) it is manufactured, produced, or extracted from a natural source (i.e., naturally occurring mineral or biological matter); (b) it has not undergone a chemical change (i.e., a process whereby a substance is transformed into one or more other distinct substances) so that it is chemically or structurally different than how it naturally occurs in the source material; or (c) the chemical change was created by a naturally occurring biological process such as composting, fermentation, or enzymatic digestion or by heating or burning biological matter.
- 45. Congress has defined "synthetic" to mean "a substance that is formulated or manufactured by a chemical process or by a process that chemically changes a substance extracted from naturally occurring plants, animals, or mineral sources" 7 U.S.C. § 6502 (21).
- 46. Consumers lack the meaningful ability to test or independently ascertain or verify whether a product is natural, especially at the point of sale. Consumers would not know the true nature of the ingredients merely by reading the ingredients label.
- 47. Discovering that the ingredients are not natural and are actually synthetic requires a scientific investigation and knowledge of chemistry beyond that of the average consumer.
- 48. Defendants' labeling Representations that the Pickles are "fresh" are also false and misleading. "Fresh" products do not contain artificial chemical preservatives; thus, because the Pickles contain an artificial chemical preservative, they are not "fresh." See 21 C.F.R. § 101.95(a) (stating the term "fresh" can be used when food "has not been frozen or subjected to any form of thermal processing or any other form of preservation").

- 49. In Illinois, any "advertisement of a food, drug, device or cosmetic shall be deemed false if it is false or misleading in any particular." 410 ILCS § 620/20.
- 50. As alleged herein, Defendants have violated the FDCA; 410 ILCS § 620/20; Illinois' Consumer Fraud and Deceptive Trade Practices Act ("ICFA"); and various state consumer protection statutes. Defendants engaged in fraudulent, unfair, deceptive, misleading, and/or unlawful conduct stemming from its misrepresentations and omissions regarding an artificial chemical preservative contained in the Pickles.
- 51. In New York, "[d]eceptive acts or practices in the conduct of any business, trade, or commerce or in the furnishing of any service in this state are . . . unlawful." New York General Business Law § 350 ("GBL § 349"). New York General Business Law § 350 ("GBL § 350") further provides, in part, as follows: False advertising in the conduct of any business, trade, or commerce or in the furnishing of any service in this State is hereby declared unlawful. Defendants have thus also violated GBL § 349 and GBL § 350.
- 52. If Defendants had disclosed, at the point of purchase, to Plaintiffs and putative class members that the Pickles contained sodium benzoate, Plaintiffs and putative class members would not have purchased the Pickles, or they would have paid less for the Pickles.
- 53. As a consumer food product seller, Defendants had a duty to ensure that the Pickles did not contain sodium benzoate, including through regular testing, especially before injecting the Pickles into the stream of commerce for consumers to eat. But based on the testing results set forth above, Defendants made no reasonable effort to test their Pickles for sodium benzoate, despite their false and misleading labeling Representations discussed above. The same Defendants claim that: "We embrace loyalty, gratitude, excellence and community. We share these values in our restaurants every day and now in your home." *And* "[We] offer our high quality products for your

home." Moreover, Defendants represented and warranted, expressly and impliedly, that the Pickles were of merchantable quality, complied with federal and state law, and did not contain an artificial chemical preservative, sodium benzoate. All of these claims are false.

- IV. Defendants' Knowledge, Representations, Omissions, and Concealment of Material Facts Deceived Plaintiffs and Reasonable Consumers This Conduct is Deceptive and Unfair under the ICFA and the GBL
- 54. Testing performed by Biogen Laboratory Developments reveals that the Pickles contain substantial amounts of benzoic acid, which is often added to foods via sodium benzoate, an artificial chemical preservative designed to lengthen the Pickles' shelf life. In fact, certificates of analysis from Biogen's testing (attached hereto as **Exhibits A and B**) indicate ¹⁶, for example, Wahlburgers Hot Dill Chips Pickles (a.k.a "Wahlburgers Fresh Dill Chips Hot") contain sodium benzoate in a concentration of 641 parts per million; Wahlburgers Dill Spears Pickles (a.k.a. "Wahlburgers Fresh Dill Spears") contain sodium benzoate in a concentration of between 424 and 436 parts per million; and Wahlburgers Dill Chips Pickles (a.k.a. "Wahlburgers Fresh Dill Chips") contain sodium benzoate in a concentration of 600 parts per million.
- 55. Upon information and belief, Defendants' addition of an artificial chemical preservative to the Pickles and the effects thereof afford Defendants' Pickles a longer shelf life than truly fresh pickles and allow Defendants to hold inventory longer than they otherwise would be able to hold truly fresh pickles. On information and belief, this artificially enhanced shelf life and ability to hold inventory longer afford Defendants a competitive advantage that is not available to companies that produce genuinely fresh pickles.

¹⁶ Biogen's tests revealed the amounts of benzoic acid indicated on **Exhibits A and B**, and benzoic acid is almost always added to food via sodium benzoate, an artificial chemical preservative, sodium benzoate.

- 56. And to drive up sales in the competitive food industry market and expand its market share, Defendants knowingly omit the material fact that the Pickles contain an article chemical preservative.
- 57. Thus, reasonable consumers shopping for fresh, and/or all natural, and/or preservative-free pickles purchase Defendants' Pickles based on the above Representations and omissions made by Defendant at the point of sale. But for Defendants' false and misleading labeling Representations, these customers would not have purchased Defendants' Pickles or would not have paid as much as they did.
- 58. Additionally, a large cross-section of customers, particularly those that are a part of the "real food" or "clean labeling" movements, will not consider purchasing products that contain artificial preservatives. These customers chose to purchase Wahlburgers Pickles based on the false belief that they did not contain artificial preservatives. But for Wahlburgers' false and misleading labeling statements, these customers would not have purchased Wahlburgers Pickles or would have paid less for the Pickles.
- 59. Wahlburgers, a large, sophisticated company in the business of manufacturing, distributing, and selling consumer food products, knew or should have known the Pickles contained an article chemical preservative.
- 60. Defendants sold, and continue to sell, the Pickles containing an artificial chemical preservative during the relevant class period despite Defendants' knowledge of the presence of sodium benzoate in the Pickles.
- 61. Sodium benzoate is not listed on the Pickles' labels as an ingredient, nor is there any disclosure about sodium benzoate's inclusion (or potential inclusion) in the Pickles.

- 62. Defendants have engaged in deceptive, untrue, and misleading advertising by making labeling Representations discussed above. Defendants' conduct is also deceptive because Defendants omit the material fact that the Pickles contain sodium benzoate. Defendants' conduct is also <u>unfair</u> for all of the reasons discussed above.
- 63. Plaintiffs would not have purchased the Pickles or paid as much for them had they been truthfully and accurately labeled.
- 64. Had Defendants adequately tested the Pickles for sodium benzoate, they would have discovered that the Pickles contained sodium benzoate, making the Products containing the false Representations illegal to distribute, market, and sell.
- 65. Defendants' concealment was material and intentional because people are concerned with what is in the foods they eat. Consumers such as Plaintiffs and class members make purchasing decisions based on the Representations made on the Products' labeling, including the ingredients listed.
- 66. Defendants know that if they had not omitted that the Pickles contained or risked containing sodium benzoate, then Plaintiffs and class members would not have purchased the Pickles or would not have paid as much as they did.

V. Injuries to Plaintiffs and Class Members – and the Public at Large

67. When Plaintiffs purchased Defendants' Pickles, Plaintiffs did not know and had no reason to know that Defendants' Pickles contained or risked containing an artificial chemical preservative. Not only would Plaintiffs not have purchased Defendants' Pickles had they known the Pickles contained an artificial chemical ingredient, but they would also not have been capable of purchasing them if Defendants had done, as the law requires, and tested the Products for such ingredients and accurately labeled the Pickles.

- 68. Consumers lack the ability to test or independently ascertain or verify whether a product contains an artificial chemical preservative, such as sodium benzoate, especially at the point of sale. Therefore, they must trust and rely on Defendants to truthfully and honestly report what the Products contain on their packaging and labeling.
- 69. Further, given Defendants' position as a nationwide leader in the food industry, Plaintiffs and all reasonable consumers trusted and relied on Defendants' Representations and omissions regarding the Pickles.
- 70. Yet, when consumers look at the Pickles' packaging, there is no mention of sodium benzoate or any preservative. It is not listed in the ingredients section, nor is there any disclosure about its inclusion in the Pickles.
- 71. No reasonable consumer, including Plaintiffs, would have paid as much for Defendants' Pickles containing the Representations had they known those Pickles contain or may contain any amount of sodium benzoate, let alone at the limits found in Defendants' Pickles making such omitted facts material to them.
- 72. Defendants' false, misleading, and deceptive Representations and omissions made on the labeling of the Pickles are likely to continue to deceive and mislead reasonable consumers and the public, as they have already deceived and misled Plaintiffs and the Class Members.
- 73. As alleged above, Plaintiffs and Class members Products either contained sodium benzoate or were at significant risk of containing the same.
- 74. Plaintiffs and Class members are entitled to statutory and punitive damages, equitable relief, attorneys' fees and costs, and any further relief this Court deems just and proper.

CLASS ALLEGATIONS

75. Plaintiffs, individually and on behalf of all others, brings this class action pursuant to Fed. R. Civ. P. 23.

76. Plaintiffs seek to represent a class defined as:

All persons who purchased Wahlburgers Pickles in the United States for personal or household use within any applicable limitations period ("Class").

77. Plaintiff Counts also seeks to represent a subclass defined as:

All persons who purchased Wahlburgers Pickles in Illinois for personal or household use within any applicable limitations period ("Illinois Subclass").

78. Plaintiffs also seek to represent a subclass defined as:

All persons who purchased Wahlburgers Pickles in the States of California, Florida, Illinois, Massachusetts, Michigan, Minnesota, Missouri, New Jersey, or Washington for personal or household use within any applicable limitations period ("Multi-State Subclass").¹⁷

79. Plaintiffs Browne and Mayer also seek to represent a subclass defined as:

All persons who purchased Wahlburgers Pickles in the State of New York for personal or household use within any applicable limitations period ("New York Subclass").

80. Excluded from the Class and Subclasses are: (1) any Judge or Magistrate presiding over this action and any members of their families; (2) Defendants, Defendants' subsidiaries, parents, successors, predecessors, and any entities in which Defendants or their parents and any entities in which Defendants have a controlling interest and their current or former employees, officers, and directors; (3) individuals who allege personal bodily injury resulting from the use of the Pickles; and (4) resellers of the Pickles.

¹⁷ While discovery may alter the following, the states in the Consumer Fraud Multi-State Class are limited to those states with similar consumer fraud laws under the facts of this case: California (Cal. Bus. & Prof. Code § 17200, et seq.); Florida (Fla. Stat. § 501.201, et seq.); Illinois (815 Ill. Comp. Stat. 505/1, et seq.); Massachusetts (Mass. Gen. Laws Ch. 93A, et seq.); Michigan (Mich. Comp. Laws § 445.901, et seq.); Minnesota (Minn. Stat. § 325F.67, et seq.); Missouri (Mo. Rev. Stat. § 407.010, et seq.); New Jersey (N.J. Stat. § 56:8-1, et seq.); New York (N.Y. Gen. Bus. Law §§ 349 and 350); and Washington (Wash. Rev. Code § 19.86.010, et seq.). Plaintiff Counts has standing to represent the proposed Multi-State Subclass. Any challenge brought by Defendants regarding Plaintiff's standing to represent any proposed class should be deferred to the class certification stage because that is what Illinois law requires.

- 81. Plaintiffs reserve the right to modify, change or expand the definitions of the Class based upon discovery and further investigation.
- 82. *Numerosity*: The Class is so numerous that the joinder of all members is impracticable. The Class likely contains thousands of members based on publicly available data. The Class is ascertainable by records in Defendants' possession.
- 83. *Commonality*: Questions of law or fact common to the Class include, without limitation:
 - a. Whether the Products contain an artificial chemical ingredient;
 - b. Whether a reasonable consumer would consider the presence of an artificial chemical ingredient in the Pickles (and omission of that ingredient) to be material;
 - c. Whether Defendants knew or should have known that the Pickles contain an artificial chemical ingredient;
 - d. Whether Defendants' Representations are deceptive;
 - e. Whether Defendants' Representations are false and misleading;
 - f. Whether Defendants failed to disclose that the Pickles contain an artificial chemical ingredient;
 - g. Whether Defendants concealed that the Pickles contain an artificial chemical preservative or ingredient;
 - h. Whether Defendants engaged in unfair or deceptive trade practices;
 - i. Whether Defendants violated the state consumer protection statutes alleged herein;
 - i. Whether Defendants were unjustly enriched; and
 - k. Whether Plaintiffs and Class members are entitled to monetary damages and injunctive relief.

- 84. *Typicality*: Plaintiffs' claims are typical of the claims of Class members. Plaintiffs and Class members were injured and suffered damages in the same manner, have the same claims against Defendants relating to the same course of conduct, and are entitled to relief under the same legal theories.
- 85. Adequacy: Plaintiffs will fairly and adequately protect the interests of the Class and have no interests antagonistic to those of the Class. Plaintiffs have retained counsel experienced in prosecuting complex class actions, including actions with issues, claims, and defenses similar to the present case. Counsel intends to prosecute this action vigorously.
- 86. Predominance and superiority: Questions of law or fact common to Class members predominate over any questions affecting individual members. A class action is superior to other available methods for the fair and efficient adjudication of this case because individual joinder of all Class members is impracticable, and the amount at issue for each Class member would not justify the cost of litigating individual claims. Should individual Class members be required to bring separate actions, this Court would be confronted with multiple lawsuits burdening the court system while also creating the risk of inconsistent rulings and contradictory judgments. In contrast to proceeding on a case-by-case basis, in which inconsistent results will magnify the delay and expense to all parties and the court system, this class action presents far fewer management difficulties while providing unitary adjudication, economies of scale, and comprehensive supervision by a single court. Plaintiffs are unaware of any difficulties likely to be encountered in managing this action that would preclude its maintenance as a class action.
- 87. Accordingly, this class action may be maintained under Fed. R. Civ. P. 23(b)(2) and (b)(3).

CAUSES OF ACTION

COUNT I COMMON LAW FRAUD UNDER MASSACHUSETTS COMMON LAW (On behalf of Plaintiffs and the Class)

- 88. Plaintiffs repeat and reallege each and every allegation contained in the preceding paragraphs as if fully set forth herein.
- 89. Plaintiffs bring this Count on behalf of themselves and the Class against Defendants.
 - 90. This claim is brought under the laws of the State of Massachusetts.
- 91. As discussed above, Defendants provide Plaintiffs and the Class members with false or misleading material information and fail to disclose material facts about the Products, including the Representations. These misrepresentations and omissions are made with knowledge of their falsehood.
- 92. The misrepresentations and omissions made by Defendants, upon which Plaintiffs and the Class members reasonably and justifiably rely, are intended to induce and actually induce Plaintiffs and the Class members to purchase the Products.
- 93. The gravamen, focus, and center of activity of Defendants' fraudulent actions occurred in Massachusetts.
- 94. The fraudulent actions of Defendants caused damage to Plaintiffs and the Class members, who are entitled to damages and other legal and equitable relief as a result.
- 95. As a result of Defendants' wrongful conduct, Plaintiffs and the Class members have suffered and continue to suffer economic losses and other general and specific damages, including amounts paid for the Products and any interest that would have been accrued on these monies, all in the amount to be determined at trial.

96. Therefore, Plaintiffs pray for relief as set forth below.

<u>COUNT II</u>

VIOLATIONS OF STATE CONSUMER FRAUD ACTS(On behalf of Plaintiffs and the Multi-State Subclass)

- 97. Plaintiffs repeat and reallege each and every allegation contained in the preceding paragraphs as if fully set forth herein.
- 98. Plaintiffs bring this Count on behalf of themselves and the Multi-State Subclass against Defendants.
- 99. The Consumer Fraud Acts of the States in the Multi-State Subclass prohibit unfair or deceptive business practices in trade or commerce. The specific laws at issue are:
 - a. California (Cal. Bus. & Prof. Code § 17200, et seq.);
 - b. Florida (Fla. Stat. § 501.201, et seq.);
 - c. Illinois (815 Ill. Comp. Stat. 505/1, et seq.);
 - d. Massachusetts (Mass. Gen. Laws Ch. 93A, et seq.);
 - e. Michigan (Mich. Comp. Laws § 445.901, et seq.);
 - f. Minnesota (Minn. Stat. § 325F.67, et seq.);
 - g. Missouri (Mo. Rev. Stat. § 407.010, et seq.);
 - h. New Jersey (N.J. Stat. § 56:8-1, et seq.); and
 - i. Washington (Wash. Rev. Code § 19.86.010, et seq.)
- 100. Plaintiffs and the other Members of the Multi-State Subclass have standing to pursue a cause of action for violations of the Consumer Fraud Acts of the states in the Multi-State Subclass because Plaintiffs and Members of the Multi-State Subclass have suffered an injury in fact and lost money as a result of Defendants' actions set forth herein.

101. Defendants engaged in unfair and/or deceptive conduct by making material representations and omissions regarding the presence of an artificial chemical preservative, sodium benzoate, in the Pickles, as discussed herein.

102. Defendants intended that Plaintiff and each of the other Members of the Multi-State Subclass would rely upon its unfair and deceptive conduct, and a reasonable person would be misled by this deceptive conduct described above.

103. Given Defendants' position in the consumer food industry and its growing popularity as an established and trustworthy national (even international) brand, Plaintiff and reasonable consumers trusted and relied on Defendants' Representations and omissions regarding the presence of an artificial chemical preservative, sodium benzoate, in the Pickles.

104. As a result of Defendants' use or employment of unfair or deceptive acts or business practices, Plaintiffs and the other Members of the Multi-State Subclass have sustained damages in amount to be proven at trial.

105. In addition, Defendants' conduct showed malice, motive, and reckless disregard for the truth, so an award of punitive damages is appropriate.

COUNT III

VIOLATIONS OF THE ILLINOIS CONSUMER FRAUD AND DECEPTIVE PRACTICES ACT, 815 ILCS 505/1, et seq. ("ICFA") (On behalf of Plaintiffs and the Nationwide Class and Illinois Subclass)

- 106. Plaintiffs re-allege and incorporate all preceding factual allegations as set forth fully herein.
- 107. Plaintiffs bring this cause of action on behalf of themselves and the Nationwide Class and Illinois Subclass Members against Defendants.
- 108. Plaintiffs and other Class Members are persons within the context of the Illinois Consumer Fraud and Deceptive Trade Practices Act ("ICFA"), 815 ILCS 505/1(c).

- 109. Each Defendant is a person within the context of the ICFA, 815 ILCS 505/1(c).
- 110. At all times relevant hereto, Defendants were engaged in trade or commerce as defined under the ICFA, 815 ILCS 505/1(f).
- 111. Plaintiffs and the proposed Class are "consumers" who purchased the Products for personal, family, or household use within the meaning of the ICFA, 815 ILCS 505/1(e).
- 112. The ICFA does not apply to "[a]ctions or transactions specifically authorized by laws administered by any regulatory body or officer of this State or the United States." 815 ILCS 505/10b(1).
- 113. The ICFA prohibits engaging in "unfair or deceptive acts or practices ... in the conduct of any trade or commerce...." ICFA, 815 ILCS 505/2.
- 114. The ICFA prohibits any deceptive, unlawful, unfair, or fraudulent business acts or practices, including using deception, fraud, false pretenses, false promises, false advertising, misrepresentation, or the concealment, suppression, or omission of any material fact, or the use or employment of any practice described in Section 2 of the Uniform Deceptive Trade Practices Act ("UDTPA"). 815 ILCS § 505/2.
- 115. Plaintiffs and the other Nationwide Class and Illinois Subclass Members reasonably relied upon Defendants' Representations and omissions alleged herein regarding the presence of an artificial chemical preservative, sodium benzoate, in the Pickles. Plaintiffs read and relied on Defendants' labeling Representations and omissions to conclude that the Pickles did not contain an artificial chemical preservative, sodium benzoate, in the Pickles.
- 116. Defendants' conduct, as described herein, took place within the State of Illinois and constitutes unfair or deceptive acts or practices in the course of trade and commerce, in violation of 815 ICFA 505/1, et seq.

- 117. Defendants violated the ICFA by representing that the Products have characteristics or benefits that they do not have. 815 ILCS § 505/2; 815 ILCS § 510/2(7).
- 118. Defendants advertised the Products with the intent not to sell them as advertised, in violation of 815 ILCS § 505/2 and 815 ILCS § 510/2(9).
- 119. Defendants engaged in fraudulent and/or deceptive conduct, which creates a likelihood of confusion or misunderstanding in violation of 815 ILCS § 505/2; 815 ILCS § 510/2(3).
- 120. Before placing the Pickles into the stream of commerce and into the hands of consumers, including Plaintiffs and reasonable consumers, Defendants knew or should have known that the Pickles contained an artificial chemical preservative, sodium benzoate, but Defendants omitted, and concealed this material fact to consumers, including Plaintiffs and Class members, by not including the words sodium benzoate on the Pickles' labeling or otherwise disclosing its presence. Defendants chose to label the Pickles in this way to impact consumer choices and gain market share. They are aware that all consumers who purchased the Pickles were exposed to and would be affected by its omissions and would reasonably believe that the Pickles did not contain an artificial chemical preservative, sodium benzoate and that Defendants' Representations were otherwise accurate. However, Defendants' Representations are false and misleading because the Pickles contain an artificial chemical preservative, sodium benzoate.
- 121. Defendants intended that Plaintiffs and each of the other Nationwide Class and Illinois Subclass Members would reasonably rely upon the Representations, misleading characterizations, and material omissions concerning the true nature of the Pickles.
- 122. Defendants' Representations, concealment, omissions, and other deceptive conduct were likely to deceive and cause misunderstanding and/or cause Plaintiffs and the other

Nationwide Class and Illinois Subclass Members to be deceived about the true nature of the Pickles.

- 123. Plaintiffs and Class Members have been damaged as a proximate result of Defendants' violations of the ICFA. They have suffered damages as a direct and proximate result of purchasing the Pickles.
- 124. As a direct and proximate result of Defendants' violations of the ICFA, as set forth above, Plaintiffs and the Nationwide Class and Illinois Subclass Members have suffered ascertainable losses of money caused by Defendants' Representations and material omissions regarding the presence of an artificial chemical preservative, sodium benzoate, in the Pickles.
- 125. Had they been aware of the true nature of the Pickles, Plaintiffs and Class Members would have paid less for the Pickles or would not have purchased them.
- 126. Based on Defendants' unfair and/or deceptive acts or practices, Plaintiffs and the Nationwide Class and Illinois Subclass Members are entitled to relief, including restitution, actual damages, treble damages, punitive damages, costs, and attorney's fees, under 815 ILCS 505/10a. Plaintiff and Class Members are also entitled to injunctive relief, seeking an order enjoining Defendants' unfair and/or deceptive acts or practices.

COUNT IV UNJUST ENRICHMENT (On behalf of Plaintiff and the Nationwide Class)

- 127. Plaintiffs repeat and reallege each and every allegation contained in the preceding paragraphs as if fully set forth herein.
- 128. Plaintiffs bring this Count on behalf of themselves and the Nationwide Class against Defendants.
 - 129. This claim is brought under the laws of the State of Massachusetts.

130. This claim is brought in the alternative to the other Counts. The Federal Rules of Civil Procedure allow Plaintiffs to plead alternative theories.

131. Defendants' conduct violated, *inter alia*, state, and federal law by manufacturing, advertising, labeling, marketing, distributing, and selling the Pickles while misrepresenting and omitting material facts, including by making the labeling Representations alleged herein.

132. Defendants' unlawful conduct allowed Defendants to knowingly realize substantial revenues from selling the Pickles at the expense of, and to the detriment or impoverishment of, Plaintiffs and Class members and to Defendants' benefit and enrichment. Defendants have violated fundamental principles of justice, equity, and good conscience.

133. Plaintiffs and Class members conferred significant financial benefits and paid substantial compensation to Defendants via retailers for the Pickles, which were not as Defendants represented them to be.

134. Defendants knowingly received and enjoyed the benefits conferred by Plaintiff and Class members.

135. It is inequitable for Defendants to retain the benefits conferred by Plaintiff and Class members' overpayments.

136. Plaintiff and Class members seek to establish a constructive trust from which Plaintiff and Class members may seek restitution.

COUNT V VIOLATION OF NEW YORK GBL § 349 (On Behalf of Plaintiff sBrowne and Mayer and the New York Subclass Members)

137. Plaintiffs Browne and Mayer repeats and realleges each and every allegation contained in the preceding paragraphs as if fully set forth herein.

- 138. New York General Business Law Section 349 ("GBL § 349") declares unlawful "[d]eceptive acts or practices in the conduct of any business, trade, or commerce or in the furnishing of any service in this state . . ."
- 139. The conduct of Defendants alleged herein constitutes recurring, "unlawful" deceptive acts and practices in violation of GBL § 349, and as such, Plaintiff and the other Class Members seek monetary damages.
 - 140. Defendants misleadingly and deceptively represent the Products to consumers.
- 141. Defendants further omitted material facts, including the presence of sodium benzoate in the Products (or that the Products risked containing sodium benzoate).
- 142. Defendants' unlawful consumer-oriented conduct is misleading materially because Plaintiff and the other class members believed that the Products were "fresh," "all natural," and preservative free and did not contain sodium benzoate.
- 143. Plaintiffs Browne and Mayer and other New York Subclass Members paid extra money for accurately labeled Products that were "fresh," "all natural," and preservative free and did not contain sodium benzoate. Had Plaintiffs Browne and Mayer and reasonable consumers known that the Products were not "fresh," "all natural," and preservative free, and contained sodium benzoate, they would not have purchased them at all or at least not have paid as much for them.
- 144. Defendants engaged in its unlawful conduct as alleged herein willfully, wantonly, and with reckless disregard for the truth.
- 145. Plaintiffs Browne and Mayer and other New York Subclass Members have been injured inasmuch as they, having viewed the Products label, and paid a premium for the Products.

Accordingly, Plaintiffs Browne and Mayer and other New York Subclass Members paid more than the Products they bargained for and received were worth.

- 146. Defendants' conduct as alleged herein constitutes a deceptive act and practice in business conduct violating New York General Business Law §349(a), and Plaintiffs Browne and Mayer and other New York Subclass members have been damaged thereby.
- 147. As a result of Defendants' deceptive acts and practices, Plaintiffs Browne and Mayer and other New York Subclass Members are entitled to monetary and compensatory damages, interest, and attorneys' fees and costs. This includes actual damages under GBL § 349 and statutory damages of \$50 per unit purchased pursuant to GBL § 349.

COUNT VI VIOLATION OF NEW YORK GBL § 350 (On Behalf of Plaintiffs Browne and Mayer and the New York Subclass Members)

- 148. Plaintiffs Browne and Mayer repeats and realleges each and every allegation contained in the preceding paragraphs as if fully set forth herein.
 - False advertising in the conduct of any business, trade or commerce or in the furnishing of any service in this state is hereby declared unlawful.
 - 150. N.Y. Gen. Bus. Law § 350a(1) provides, in part, as follows:

N.Y. Gen. Bus. Law § 350 provides, in part, as follows:

149.

The term 'false advertising, including labeling, of a commodity, or of the kind, character, terms or conditions of any employment opportunity if such advertising is misleading in a material respect. In determining whether any advertising is misleading, there shall be taken into account (among other things) not only representations made by statement, word, design, device, sound or any combination thereof, but also the extent to which the advertising fails to reveal facts material in the light of such representations with respect to the commodity or employment to which the advertising relates under the conditions proscribed in said advertisement, or under such conditions as are customary or usual . . .

- 151. Defendants' labeling contains a deceptive and materially misleading statement concerning its Products inasmuch as they misrepresented the Products were "fresh," "all natural," and preservative free, and did not contain sodium benzoate.
- 152. Defendants' labeling contains deceptive and materially misleading omissions concerning sodium benzoate.
- 153. Plaintiffs Browne and Mayer and other New York Subclass Members have been injured since they, having viewed Defendants' label, paid a premium for the Products. Plaintiffs Browne and Mayer and other New York Subclass Members paid more than the Products they bargained for and received were worth.
- 154. Defendants engaged in unlawful conduct as alleged herein willfully, wantonly, and with reckless disregard for the truth.
 - 155. Defendants' material misrepresentations and omissions were uniform.
- 156. As a result of Defendants' acts and practices in violation of GBL § 350, Plaintiffs Browne and Mayer and other New York Subclass Members are entitled to monetary and compensatory damages, restitution, and disgorgement of all monies obtained using Defendants' unlawful conduct, interest, and attorneys' fees and costs, as well as statutory damages of \$500 per Product purchased.

PRAYER FOR RELIEF

WHEREFORE, Plaintiffs, individually and on behalf of all others similarly situated, pray for relief and judgment against Defendants as follows:

a. Certifying the Class pursuant to Rule 23 of the Federal Rules of Civil Procedure,
 appointing Plaintiffs as representatives of the Class and Subclasses, and designating
 Plaintiffs' counsel as Class Counsel;

- b. Awarding Plaintiffs and Class members compensatory, statutory, or other monetary damages, in an amount to be determined at trial;
- Awarding Plaintiffs and Class members appropriate relief, including but not limited to actual damages;
- d. For restitution and disgorgement of profits;
- e. Awarding Plaintiffs and Class members reasonable attorneys' fees and costs as allowable by law;
- f. Awarding pre-judgment and post-judgment interest;
- g. For punitive damages;
- h. For injunctive relief; and
- i. Granting any other relief as this Court may deem just and proper.

JURY TRIAL DEMANDED

Plaintiffs hereby demand a trial by jury of all claims so triable.

Dated: April 29, 2024 Respectfully Submitted,

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