



YOR HEALTH LUXURY CAR BONUS PROGRAM GUIDELINES

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YOR HEALTH LUXURY CAR BONUS OVERVIEW

This unique *YOR Health Luxury Car Bonus* is offered to all Independent Representatives (IRs) who meet all of the requirements outlined below. IRs who qualify for the *YOR Health Luxury Car Bonus* program must acquire a qualifying vehicle and properly communicate their acquisition to YOR Health in order to receive the bonus payments according to volume requirements and adherence to the *YOR Health Luxury Car Bonus* guidelines.

The *YOR Health Luxury Car Bonus* has been designed to reward YOR Health's top IRs for their continued efforts. All qualified vehicles have been chosen for a specific reason and can serve as a marketing tool for the YOR Health Opportunity.

QUALIFICATION & MAINTENANCE REQUIREMENTS

QUALIFYING

In order to qualify for the YOR Health Luxury Car Bonus, you must be a Rising Star and Maintain the rank of Emerald by:

- Maintain with 200 RPV/400 CPV
- Have 3 Maintained PTL
- Accumulate 12,500 GPV (max of 7,500 GPV per PTL) in your Placement Tree within a 4-Week Cycle

Meeting these requirements is the first step towards receiving the *YOR Health Luxury Car Bonus*.

Once you qualify for the *YOR Health Luxury Car Bonus*, you will need to maintain the rank of Emerald to continue receiving your bonus for each 4-Week Cycle. If you do not meet the *YOR Health Luxury Car Bonus* maintenance requirements, you will not be eligible for the car bonus that corresponding 4-Week Cycle. You will resume receiving the car bonus once you meet the maintenance requirements again.



YOR HEALTH QUALIFYING ANNOUNCEMENT

When you qualify for the *YOR Health Luxury Car Bonus*, you will receive an official Qualifying Announcement e-Mail along with a notification in YOR Admin.

- YOR Health Qualifying Announcement includes:
 - Congratulations Letter
 - This is an official congratulations and welcome letter to the *YOR Health Luxury Car Bonus* program. You are not admitted or authorized to begin the program until you have received this letter, reviewed the Program Guidelines, and returned a signed YOR Health Luxury Car Participation Acknowledgement to YOR Health corporate.
 - Program Guidelines.
 - This is the document you are reading now. This outlines the full scope of the program. You must carefully read and review this document before signing and returning a signed YOR Health Participation Acknowledgement before you are eligible to participate in the program.
 - All Documents can be obtained in YOR Admin upon qualification to the *YOR Health Luxury Car Bonus* program.



ACQUIRING YOUR LUXURY CAR

- Must be a qualifying YOR Health Luxury Car.
 - Qualifying Make, Model, and Year:
 - Any new or used model of the following brands will qualify
 - Mercedes; model year cannot be older than 5 years from the date of the monthly *YOR Health Luxury Car Bonus* payout.
 - BMW; model year cannot be older than 5 years from the date of the monthly *YOR Health Luxury Car Bonus* payout.
 - Audi; model year cannot be older than 5 years from the date of the monthly *YOR Health Luxury Car Bonus* payout.
 - Tesla; model year cannot be older than 5 years from the date of the monthly *YOR Health Luxury Car Bonus* payout.
 - Qualifying colors:
 - White
 - Blue
 - Various shades of blue are fine
- You, the IR, can work with a dealer or seller of your choice.
- You, the IR, have the option to purchase or lease the qualifying vehicle.
 - You, the IR, is responsible for negotiating the terms of your purchase or lease.
 - The Company “YOR Health” is not responsible for any negotiations or terms of an agreement being made between the IR and dealer or seller.
 - There is no restriction on length of lease.
 - Purchasing your vehicle will make you eligible for the full \$600 bonus provided you maintain ownership of the vehicle and you meet the *YOR Health Luxury Car Bonus* maintenance requirements for each corresponding 4-Week Cycle and the vehicle purchased is not older than 5 years from the date of the monthly *YOR Health Luxury Car Bonus* payout.
 - Leases will make you eligible for the full \$600 bonus for the length of your lease and provided you meet the *YOR Health Luxury Car Bonus* maintenance requirements for each corresponding 4-Week Cycle. If your lease expires and you do not purchase your vehicle or lease/purchase another vehicle, you will no longer be eligible for the full \$600 bonus.
- Delivery of Vehicle
 - Delivery or pickup of the purchased or leased vehicle is the responsibility of the dealer or seller who you negotiated your terms with. YOR Health is not responsible for these negotiations.



BRANDING / MARKETING / TESTIMONIALS

- Branding is a requirement to receive the \$600 Luxury Car Bonus each 4-Week Cycle
- Once you receive YOR Luxury Car, YOR Health asks that you provide a picture along with a testimonial that can be featured on the YOR Health website and much more.
 - Please provide the following:
 - A picture with you and your old “before” car
 - A picture with you and your new YOR Health Luxury car
 - A written or videotaped testimonial

IMPORTANT DISCLOSURES

YOR Health urges you not to enter a lease or purchase agreement with which you are not fully comfortable financially. YOR Health wants you and your family to be completely prepared for the responsibility of the care and payments required before entering any agreement.

- The contract you enter/execute is between you and the dealer or seller; YOR Health is not obligated to fulfill any agreements that were made between you and the dealer or seller.
- YOR Health will not offer advice or support to you regarding your ability to honor your purchase or lease. This is between you and your dealer or seller.
- Participation in the *YOR Health Luxury Car Bonus* program is based on qualifications and maintenance requirements defined under Qualifications and Maintenance section of these guidelines.
- The *YOR Health Luxury Car Bonus* program is completely independent from any negotiations and/or contracts between you and the dealer or seller.



Starting *YOR Health Luxury Car Bonus* Payments

- *YOR Health Luxury Car Bonus* Criteria
 - To be eligible for the full bonus of \$600.00/4-Week Cycle you must:
 - Provide a clear and legible purchase or lease agreement that includes
 - Your name or your co-signer's name (see Partnership/Co-Signer Agreement)
 - Year, Model, Color, VIN #
 - Length of term and term of the lease and end date (should be stated in the lease agreement)
 - Have possession of the vehicle
 - Have signed and returned the **YOR Health Luxury Car Participation Acknowledgement** agreement
 - Have signed and returned the **Partnership/Co-Sign Agreement** if applicable
 - Meet the *YOR Health Luxury Car Bonus* maintenance requirements for each corresponding month
- Submit the required documents for the *YOR Health Luxury Car Bonus* via:
 - Fax: 1 (949) 681 - 6080
 - YOR Office Online Support System:
<https://www.yorhealth.com/admin/customercaresupport.aspx>

All *YOR Health Luxury Car Bonus* payments are treated like any commissions earned as a YOR Health IR. The incentive amounts listed in this document are in U.S. dollars. Your first full Luxury Car Bonus will be paid following the receipt and approval of the above listed documents.

Important Notice: The decision to acquire a new or used vehicle is solely the responsibility of the IR in consultation with the dealer or lessor. Any contract signed by the IR is exclusively between the said IR and dealer or lessor. YOR Health will not guarantee any purchase or lease payments and cannot offer any advice as to the IR's ability to finance said vehicle.



NON-VEHICLE CAR BONUS CRITERIA

Because not everybody has the need, desire, or means to acquire a luxury vehicle right away, we offer a \$300 bonus option for qualifiers without the need to purchase or lease a car.

- The Non-Vehicle Car Bonus is \$300/4-Week Cycle on an ongoing basis provided that you meet the *YOR Health Luxury Car Bonus* maintenance requirements for each corresponding 4-Week Cycle.

YOR HEALTH LUXURY CAR BONUS PAYOUT

- Payout Schedule
 - The YOR Health Luxury Car Bonus for each 4-Week Cycle is paid out on the 4th week of each Cycle.
- Payout Amount
 - The *YOR Health Luxury Car Bonus* payout schedule is inclusive of the full \$600 Luxury Car bonus and the \$300 Non-Vehicle bonus. If the \$600 Luxury Car bonus criteria have not been met at the time of the bonus payout, the qualifier will be defaulted to the \$300 Non-Vehicle bonus.

PROOF OF POSSESSION RENEWAL

- Once per year, on the anniversary of your first Full Luxury Car Bonus payment, you will be required to provide Proof of Possession of your vehicle as outlined below.
- Requirements
 - Title or Deed on the vehicle in your name or co-signer's name
 - Updated Registration in your name or co-signer's name
 - Recent photograph of you with your vehicle (optional)
- Submit the required documents for YOR Health Luxury Car Bonus renewal via:
 - Fax: 949) 681-6080
 - Email: CustomerCare@yorcorp.com



TRANSFERRING

- Payments may not be transferred; however, payments will be made in accordance with the program described above in the event of a family member or partner within the same household as a Qualifier acquiring a qualifying Luxury Car. In this case, the person acquiring the vehicle will also be required to acknowledge receipt and understanding of these guidelines.
- Combining of Bonus payments towards a single vehicle is not permitted. Each YOR Health Luxury Car Bonus qualifier must acquire his/her own Luxury Car to receive the maximum bonus.

TERMINATION OF *YOR HEALTH LUXURY CAR BONUS*

- You will no longer be eligible to receive the full \$600 Luxury Car Bonus in the event of any of the following circumstances:
 - You no longer own or lease the vehicle, which was acquired in accordance with the program.
 - You no longer use the vehicle acquired by a qualified member of your household in accordance with the program.
 - The vehicle that was purchased or leased under the program is older than 5 years from the date of the monthly *YOR Health Luxury Car Bonus payout*. Instead, the \$300 Non-Vehicle Car Bonus will be paid out, until YOR Health is notified that a lease or purchase of a qualifying vehicle is made and the appropriate paperwork is submitted.
 - You are no longer a maintained IR of YOR Health or you transfer your IR account to another entity.
 - You fail to provide annual Proof of Possession documentation as outlined above.
 - You do not meet the maintenance requirements as outlined under the **Qualifications & Maintenance Requirements** section above.

TERMINATION OF NON-VEHICLE CAR BONUS

- You will no longer be eligible to receive the \$300 Non-Vehicle Car Bonus in the event of any of the following circumstances:
 - You are no longer a maintained IR of YOR Health or you transfer your IR account to another entity.
 - You do not meet the maintenance requirements as outlined under the **Qualifications & Maintenance Requirements** section above.



YOR HEALTH LUXURY CAR PARTICIPATION ACKNOWLEDGMENT

The undersigned YOR Health Independent Representative ("IR") is eligible to participate in the **YOR Health Luxury Car Bonus** Program, described in the attached **YOR Health Luxury Car Bonus** Program Guidelines ("Program Guidelines"). IR acknowledges and agrees that he/she has received and understands the Program Guidelines and by signing below, IR further acknowledges and agrees as follows:

1. IR's purchase or lease of a Luxury vehicle (in accordance with the terms and conditions of the Program Guidelines) is a condition for IR's receipt of the full bonus payments described in the Program Guidelines. In the event IR does not purchase or lease a Luxury vehicle in accordance with the terms and conditions of the Program Guidelines, IR shall not be entitled to receive the full bonus payments described in the Program Guidelines. In addition, in the event that IR does purchase or lease a Luxury vehicle, but IR's purchase or lease agreement terminates for any reason or IR fails to comply with any other requirements described in the Program Guidelines, IR's right to receive such full bonus payments will automatically terminate.

2. IR understands that IR is NOT obligated to purchase or lease a Luxury vehicle. If IR does purchase or lease a Luxury vehicle, IR acknowledges that he/she will, at all times, be personally and solely responsible for the payment to seller of all purchase or lease amounts and/or any other amounts relating to such purchase or lease of a Luxury vehicle. IR further understands that YOR Health will not:

- a. participate in any negotiations regarding IR's purchase or lease of a Luxury vehicle;
- b. sign (in any capacity whatsoever) the purchase or lease agreement, or any other documents, relating to IR's purchase or lease of a Luxury vehicle; or
- c. be liable in any way whatsoever to the seller, dealer, or lessor (or any affiliate) for any financial or other obligations relating to IR's purchase or lease of a Luxury vehicle. YOR Health's only obligation with respect to IR's purchase or lease of a Luxury vehicle will be to pay the qualifying IR's bonus upon fulfillment of monthly qualifications directly to IR in such amounts and for such periods of time as described in the Program Guidelines.

3. IR has read and fully understands the meaning and consequences of the Program Guidelines and this Acknowledgment and has consulted with IR's legal and tax advisors regarding any questions IR has with respect to the Program Guidelines, this Acknowledgment and/or the economic, legal and tax consequences of the foregoing.

YOR HEALTH LUXURY CAR BONUS QUALIFIER

WITNESS

Signature: _____

Signature: _____

Print Name: _____

Print Name: _____

Date: _____

Date: _____

CID #: _____



PARTNERSHIP/CO-SIGN AGREEMENT

The undersigned is a family member or partner ("Partner") of the above signed YOR Health Independent Representative ("IR") and is a member of IR's household. Partner has agreed to acquire in his/her own name a qualifying Luxury vehicle or has agreed to guarantee payments on behalf of the above signed IR who has acquired a qualifying Luxury vehicle and by signing below acknowledges and agrees as follows:

1. I am a family member or partner of the above signed IR and together with IR reside in the same household. I have reviewed and understand the above program guidelines.
2. Although I have agreed to acquire in my name or guarantee the contract of an approved Luxury vehicle on behalf of IR, I understand that I am not entitled to receive any Bonus payments from YOR Health and by acquiring an approved Luxury vehicle or guaranteeing payments for an approved Luxury vehicle, I am solely responsible for all terms and conditions of the contract between myself and Luxury Car Dealer/Seller.
3. I understand that should IR cease using the acquired Luxury vehicle for any reason whatsoever, that said IR's Luxury Car bonus payments from YOR Health will immediately cease and will not resume under any circumstances.

PARTNER/CO-SIGNER

Signature: _____

Print Name: _____

Date: _____

WITNESS

Signature: _____

Print Name: _____

Date: _____

