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Little Rock, Arkansas



vectormarketing  **How a letter in the mail changed everything...**

"A week after graduation, I got a **letter in the mail about an opportunity** to work with Vector. I **was really skeptical** since my perception of sales at the time was that I would be similar to a pushy used car salesman and thought that I wasn't going to be very successful.

At the time I was working as a farm hand on a rice farm. **It was very tiring and no matter how hard I worked I made the same paycheck.** And if I needed extra money, I couldn't just make my own hours if the work had all been done. **I hated the work I was doing, so I decided**



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Post

I started out **super hesitant to try something new like sales, but I took a leap of faith** and landed into what I want to pursue for a career.

◀ If you are hesitant to give sales a try, just **let loose and jump.**

Don't be scared to fall because you might just fly.

MATTHEW MCCALLISTER



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At the time I was working as a farm hand on a rice farm. **It was very tiring and no matter how hard I worked I made the same paycheck.** And if I needed extra money, I couldn't just make my own hours if the work had all been done. **I hated the work I was doing, so I decided to give sales a shot.**

I was nervous about the pay at first, since I had only worked hourly jobs in the past. But after my first week I got a **paycheck that was huge** for the amount of work I felt like I did, and I felt a lot better. **I love that you get out what you put into this job.** Being paid by my performance makes it feel less like a job and more like a sport.



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Working in sales is
**similar to playing a
sport like basketball.**

It's something that
can be **practiced a
lot, that you can be
dedicated to and
success will follow.**

MATTHEW MCCALLISTER



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My perception of sales has completely changed for the better and now I view sales as a game like basketball, in the sense that it's something that someone can **practice a lot and dedicate themselves to and success will follow.**

I started out super hesitant to try something new like this, but I jumped and fell right into what I now want to do for a career. If you are hesitant to give sales a try, just let loose and jump. **Don't be scared to fall because you might just fly."** - Matthew McCallister, Assistant Manager | \$10k in Cutco Sales (Little Rock, AR)



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Working in sales is similar to playing a sport like basketball.

It's something that can be practiced a lot, that you can be dedicated to and success will follow.

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