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8 **UNITED STATES DISTRICT COURT**
9 **CENTRAL DISTRICT OF CALIFORNIA**

10 JUAN CARLOS SUAREZ,
11 Individually and On Behalf of All
12 Others Similarly Situated,

12 Plaintiff,

13 v.

14 PROTEIN ESSENTIALS, LLC,

15 Defendant.

Case No.: 2:20-cv-00914

CLASS ACTION

COMPLAINT FOR DAMAGES

JURY TRIAL DEMANDED

16 **CLASS ACTION COMPLAINT**

17 Plaintiff Juan Carlos Suarez (“Plaintiff”), individually and on behalf of all
18 others similarly situated (“the Class”), brings this Class Action Complaint against
19 Defendant Protein Essentials, LLC (“Defendant”) based upon Defendant’s
20 misrepresentations to consumers concerning its collagen peptide-based “Protein
21 Essentials” products (“the Products”).

22 **INTRODUCTION & BACKGROUND FACTS**

23 1. This is a class action on behalf of purchasers of the Products, based upon
24 Defendant’s inaccurate and misleading reporting—both in marketing and on the
25 Products’ labels—of the percent of the Daily Value (“% DV”) of protein that the
26 Products purportedly provide.

27 2. Defendant’s misrepresentations cost any given consumer relatively little

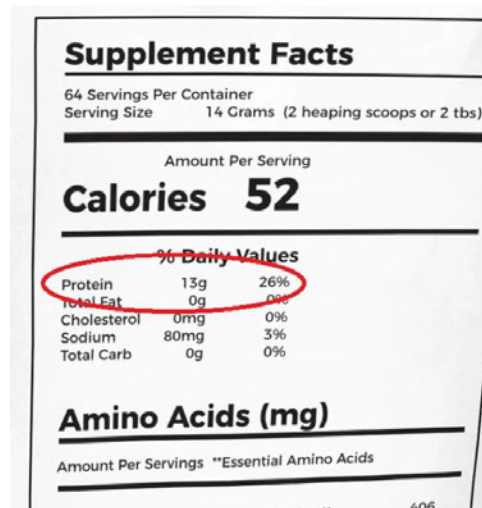
1 money; but Defendant has profited a few dollars at a time based upon its deceptive
2 marketing of the Products.

3 3. Although the Products come in three styles (see ¶ 5 below), each style is
4 substantially similar to the others in form and in function and all are sold in
5 substantially similar packages making substantively identical misrepresentations
6 regarding the % DV of protein for the Products.

7 4. The omissions and misrepresentations identified in this Complaint are
8 substantively identical across all sizes and styles of the Products and the claims that
9 give rise to this action are the same in all essential respects regardless of which style
10 of the Products is considered. That is to say, all Product styles are substantially
11 similar in all material respects and are deceptive in the same way.

12 5. The deception is simple: Defendant claims on the Products' labels that a
13 single serving of the Products provides just under 2% DV protein for each gram of
14 protein (ranging up to 39% DV as labeled) when, in fact, the Products deliver 0% DV
15 for protein no matter the amount consumed.¹

16 5a. Unflavored Collagen Peptides reporting 26% DV (13g protein - 14g serving).



¹ Images sourced from <https://proteinessentials.com/collections/all/Products/> (last visited 1/21/20) with superimposed shapes for emphasis.

5b. Chocolate Protein Shake reporting 39% DV (20g protein – 29.2g serving).



Supplement Facts

20 Servings Per Container
Serving Size 29.2 Grams (1 heaping scoop or 2 tbs)

Amount Per Serving
Calories 95

		% Daily Value
Protein	20g	39%
Total Fat	0.7g	1%
Cholesterol	0mg	0%
Sodium	216mg	9%
Total Carb	5g	2%
Dietary Fiber	2g	6%
Sugars	2g	2%

Amino Acids (mg)

Amino Acids (g / 100g protein)	PE Collagen Peptides	Whey Protein	Soy Isolate
Alanine	8	4	4
Arginine	8	2	8
Glutamic Acid	12	13	19
Glycine	20	1.5	4
Hydroxyproline	12	0	0
Proline	13	4	5

Percent Daily Values are based on a diet of other people's misdeeds.

5c. Mocha Protein Shake reporting 39% DV (20g protein – 30g serving).



Supplement Facts

20 Servings Per Container
Serving Size 30 Grams (1 heaping scoop or 2 tbs)

Amount Per Serving
Calories 95

		% Daily Value
Protein	20g	39%
Total Fat	0.7g	1%
Cholesterol	0mg	0%
Sodium	216mg	9%
Total Carb	5g	2%
Dietary Fiber	2g	6%
Sugars	2g	2%

Amino Acids (mg)

Amino Acids (g / 100g protein)	PE Collagen Peptides	Whey Protein	Soy Isolate
Alanine	8	4	4
Arginine	8	2	8
Glutamic Acid	12	13	19
Glycine	20	1.5	4
Hydroxyproline	12	0	0
Proline	13	4	5

Percent Daily Values are based on a diet of other people's misdeeds.

6. Defendant sells Unflavored Collagen Peptides and Chocolate Protein Shake styles in “Go Packets” with labels that are substantively identical to the above, including the representations concerning % DV for protein.

1 7. The Products are comprised primarily of beef hydrolyzed collagen (i.e.,
2 collagen from beef), with some additional flavorants in the chocolate and mocha
3 styles.

4 8. Collagen is a structural protein found in various connective tissues such as
5 tendons, ligaments, and skin. It is comprised of amino acids bound together to form
6 fibrils. Hydrolyzed collagen is another word for gelatin (also known as collagen
7 hydrolysate and collagen peptides).

8 9. Collagen in the Products is the only source of the protein and amino acids
9 reported on the label.

10 10. All collagen, including the collagen in the Products, lacks one of the nine
11 essential amino acids (tryptophan); therefore, collagen does not provide a complete
12 protein.

13 11. Each of the Products' labels lists the amino acids found in the Product.

14 12. None of the Products' labels reports containing tryptophan because none of
15 the Products contain tryptophan.

16 13. According to the Food and Drug Administration ("FDA") testing
17 methodology for protein content and reporting of % DV, hydrolyzed collagen has a
18 protein % DV of zero because it is an incomplete protein.

19 14. If the Products' labeling reflected measurements made in accordance with
20 federal regulations governing the federally-mandated nutrition panel (aka the
21 "Supplement Facts" panel), the Products would list the % DV for protein as zero (or
22 would leave the value blank).

23 15. Defendant's label claim violates federal and parallel state regulations
24 regarding label claims for % DV.

25 16. Defendant's label claim is false and misleading.

26 17. Protein supplementation is the primary reason consumers purchase collagen
27 peptide products including the Products at issue in this action.
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1 18. Because protein supplementation is the primary reason consumers purchase
 2 collagen peptide products, reasonable consumers of protein supplement products like
 3 the Products at issue here are acutely aware of the amount of protein and the reported
 4 % DV for protein on product labels and protein content is an important distinguishing
 5 factor between competitive products.

6 19. Reasonable consumers routinely choose one product over another similar
 7 product based in whole or in part on products' label claims.

8 20. Reporting a % DV of zero (or leaving the value blank) not only is accurate but
 9 is feasible as demonstrated by the fact that Defendant's competitors do so.^{2, 3, 4}

10 20a. Competitors' Labels Showing No % DV for Protein



21 ² Sports Research Collagen Peptides (Hydrolyzed Type I and III Collagen): <https://www.vitaminshoppe.com/p/collagen-peptidess-16-oz-powder/sc-1103> (yellow highlighting added).

22 ³ Vitamin Shoppe Collagen Peptides Powder (Hydrolyzed Type I and III Collagen): https://www.vitaminshoppe.com/p/collagen-peptidess-powder-7-oz-powder/vs-4122?mr:trackingCode=D8188796-0DBA-E911-8102-00505694403D&mr:referralID=NA&sourceType=sc&source=SHOP&acqsource=adlucent&utm_source=Shopping&utm_medium=CSE&utm_campaign=The%20Vitamin%20Shoppe&utm_content=VS-4122&adlpxid=pla;299328552456;283055589310;c;9011657;placeholder;2145605;pla;local;383&gclid=EAIaIQobChMitq-Yo-u05AIVBI3ICh3wvQlREAQYASABEgJGuPD_BwE (yellow highlighting added).

27 ⁴ Vital Proteins Collagen Peptides: <https://www.amazon.com/Vital-Proteins-Collagen-Peptidess-Pasture-Raised/dp/B00K6JUG4K?th=1> (yellow highlighting added).

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	Amount Per Serving	% Daily Value
Calories	70	
Protein	18 g	
Sodium	110 mg	5%
Collagen peptides (from bovine hide)	20 g	**

*Daily Value not established.

21. Defendant’s misrepresentations have damaged Plaintiff and the Class and require restitution and injunctive relief to address past, present, and future harm. Damages not only would make Defendant’s customers whole, but would ensure that Defendant does not reap unwarranted economic gain through misleading marketing and label claims, which either disadvantages competitors who play by the rules or incentivizes them to break the law in order to compete in the marketplace.

PARTIES

22. Plaintiff is and was at all relevant times a citizen and domiciliary of Woodland Hills, California, which is located in this District and Division.

23. Defendant Protein Essentials, LLC, is an Illinois for-profit limited liability company with its principal place of business, in Libertyville, Illinois.

24. On information and belief, none of the Defendant LLC’s members is a citizen of the State of California,

25. Defendant is a citizen of the State of Illinois.

26. Defendant may be served with process through its registered agent: John Pierpont III, 1840 Industrial Dr., Suite 120, Libertyville, Illinois 60048.

JURISDICTION AND VENUE

Subject Matter Jurisdiction.

27. This Court has original subject matter jurisdiction over this action pursuant

1 to CAFA, Pub. L. 109-2, 119 Stat. 4 (codified in scattered sections of Title 28 of the
2 *United States Code*), under 28 U.S.C. § 1332(d), which provides for the original
3 jurisdiction of the federal district courts over “any civil action in which the matter in
4 controversy exceeds the sum or value of \$5,000,000, exclusive of interest and costs,
5 and [that] is a class action in which . . . any member of a class of Plaintiffs is a citizen
6 of a State different from any Defendant.” 28 U.S.C. § 1332(d)(2)(A).

7 28. Plaintiff is diverse from Defendant and Plaintiff seeks to represent other
8 Class members, some of whom are diverse from Defendant.

9 29. The matter in controversy exceeds \$5,000,000.00 in the aggregate,
10 exclusive of interest and costs and “the number of members of all proposed Plaintiff
11 classes in the aggregate” is greater than 100. *See* 28 U.S.C. § 1332(d)(5)(B).

12 **Personal Jurisdiction.**

13 30. This Court has specific personal jurisdiction over Defendant because this
14 action arises out of and relates to Defendant’s contacts with this forum.

15 31. Defendant conducts substantial business in this District.

16 32. Defendant knowingly directed the Products through the stream of commerce
17 into this District.

18 33. Defendant has marketed the Products within this District through the wires
19 and mails, and via its own e-commerce website⁵ and third-party e-commerce websites
20 through which residents of this District have purchased the Products.⁶

21 34. Defendant knowingly directs electronic activity and ships the Products into
22 this District with the intent to engage in business interactions and it has in fact
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24 _____
25 ⁵ Protein Essentials, <https://proteinessentials.com/collections/all> (last visited 1/21/20).

26 ⁶ For example, Defendant maintains a dedicated page at Amazon.com where the Products can
27 be purchased:

28 https://www.amazon.com/stores/node/19150414011?_encoding=UTF8&field-lbr_brands_browse-bin=Protein%20Essentials&ref_=bl_dp_s_web_19150414011 (last visited 1/21/20).

1 engaged in such interactions, including the resulting sale of the Products to Plaintiff
2 and others.

3 35. Plaintiff's losses and those of other Class members occurred in this District.

4 **Venue.**

5 36. Venue is proper pursuant to 28 U.S.C. § 1391(b)(2) because a substantial
6 part of the events or omissions giving rise to Plaintiff's claims occurred within this
7 District.

8 37. Defendant caused the Products to be offered for sale and sold to the public,
9 including Plaintiff, in this District. Plaintiff purchased the Products in this District
10 and incurred his losses in this District. Likewise, other Class members purchased the
11 Products and incurred losses in this District.

12 38. Venue is proper pursuant to 28 U.S.C. § 1391(c)(2) because Defendant is an
13 entity with the capacity to sue and be sued in its common name and this Court
14 maintains personal jurisdiction over Defendant in this action.

15 **ADDITIONAL FACTUAL ALLEGATIONS**

16 **Federal Legal Requirements & Defendant's Misrepresentations.**

17 39. Protein is comprised of amino acids, which are linked to one another in long
18 chains. The sequence of amino acids determines each protein's unique structure and
19 its specific function.

20 40. Amino acids are organic compounds that combine to form proteins. The nine
21 "essential" amino acids are those that the human body cannot produce on its own and
22 therefore must come from food or supplements.

23 41. Not all dietary proteins are the same, as they are made up of different
24 combinations of either essential or non-essential amino acids.

25 42. A "complete protein" contains all nine essential amino acids. An incomplete
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1 protein” does not. The nine essential amino acids for adults are: histidine, isoleucine,
2 leucine, lysine, methionine, phenylalanine, threonine, tryptophan, and valine.⁷

3 43. Defendant makes protein claims on the Products’ labeling and in marketing
4 the Products. For example:

5 43a. All of the Product labels except the Go Packets (which are smaller)
6 state: “Collagen is an essential protein in our bodies that strengthens our
7 bones and keeps our skin healthy.”⁸

8 43b. All of the Product labels except the Go Packets (which are smaller)
9 encourage consumers to begin using the product today: “Your joints, skin,
10 hair & bones will thank you.”⁹

11 43c. Both the Unflavored Collagen Peptides and Chocolate Protein Shake Go
12 Packets packaging states on the front: “revitalize hair & nails; strengthen
13 joints; nourish skin” and on the side: “Feel the benefits ... healthy skin,
14 hair, nails; improves joint function; reduces joint pain; stronger bones”
15 while the label states: “beautiful skin; stronger bones; joint health.”

16 43d. Defendant’s website claims: “Collagen is an essential protein in our bodies
17 that strengthens our bones and keeps our skin healthy”¹⁰ while also
18 stating: “PE Collagen offers multiple proven benefits in key areas
19 including; hair, skin & nails, bones, joints & muscles ... It’s a Superfood.”¹¹

21 ⁷ *Nutrient Facts Label: Protein*, U.S. FOOD AND DRUG ADMINISTRATION, available at
22 <https://www.accessdata.fda.gov/scripts/InteractiveNutritionFactsLabel/factsheets/Protein.pdf>.

23 ⁸ <https://proteinessentials.com/collections/collagen-peptides/products/hydrolyzed-collagen-peptides-unflavored-2lb> (last visited 1/21/20) (emphasis in original).

24 ⁹ *Id.*

25 ¹⁰ <https://proteinessentials.com/collections/all/products/collagen-peptides-chocolate-go-packets-20-packets> (Chocolate Protein Shake Go Packets) and
26 <https://proteinessentials.com/collections/all/products/collagen-peptides-unflavored-20-go-packets> (Unflavored Collagen Peptides Go Packets) (last visited 1/21/20).

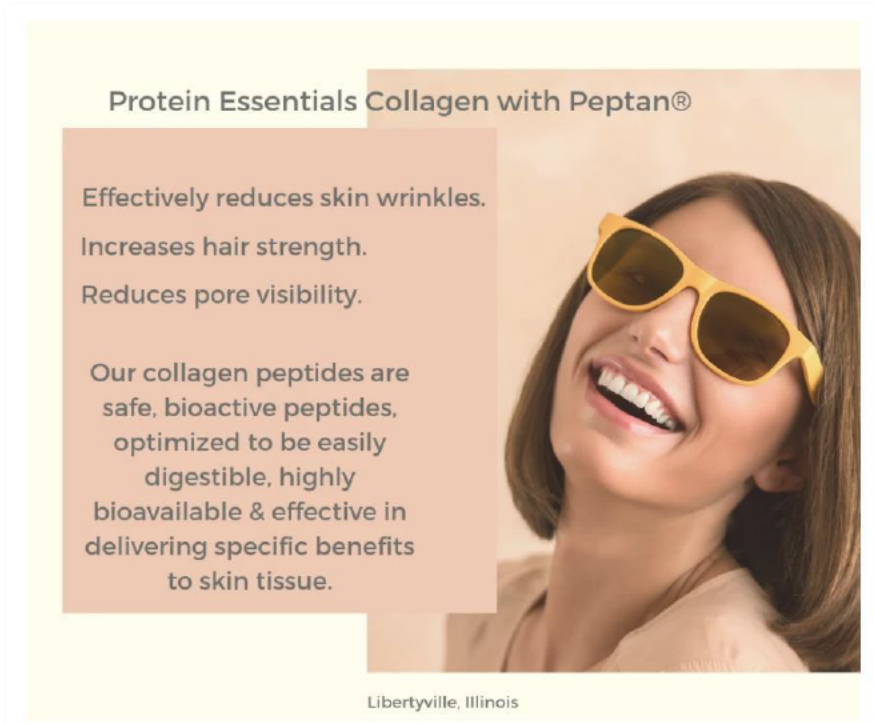
27 ¹¹ <https://proteinessentials.com/collections/all/products/hydrolyzed-collagen-peptides-unflavored-2lb> (last visited 1/21/20).

1 43e. Defendant’s online “FAQ” includes similar protein claims: “Q. What is
2 Collagen? Protein Essentials Hydrolyzed Collagen Peptides are a unique,
3 readily absorbed protein that offer proven benefits for health, aging, joint
4 and bone health, skin beauty and sports nutrition.”¹²

5 43f. Marketing claims include touting the Products as “a proactive approach to
6 maintain a healthy, active lifestyle.”¹³

7 43g. Defendant claims the Products “contain a unique combination of 18 key
8 amino acids and offer exception nutritional properties not found in other
9 protein sources.”¹⁴

10 43h. Defendant’s “blog” makes even stronger protein claims such as reducing
11 wrinkles and pore visibility:¹⁵



12 ¹² <https://proteinessentials.com/pages/faq> (last visited 1/21/20).

13 ¹³ *About Us*, Protein Essentials, <https://proteinessentials.com/pages/about-us> (last visited 1/21/20).

14 ¹⁴ Product Details, Protein Essentials <https://proteinessentials.com/pages/product-details> (last visited 1/21/20).

15 ¹⁵ <https://proteinessentials.com/blogs/protein-essentials-blog> (last visited 1/21/20).

1 44. Indeed, the brand name itself—Protein Essentials—is a protein claim that
2 implies the Products deliver complete proteins and essential amino acids.

3 45. However, Protein Essentials does not contain complete proteins and it lacks
4 tryptophan, an essential amino acid.

5 46. When the seller of a dietary supplement makes protein claims such as those
6 made by Defendant, the % DV for protein is required on the product label.¹⁶

7 47. To determine the % DV for protein within a product, the seller is required
8 under the Food, Drug, and Cosmetic Act (“FDCA”) and FDA’s implementing
9 regulations to test in accordance with the Protein Digestibility-Corrected Amino Acid
10 Score (“PDCAAS”).¹⁷

11 48. The PDCAAS is the preferred method for the measurement of the protein
12 value in human nutrition and has been adopted by the Food and Agriculture
13 Organization of the United Nations, the World Health Organization, and the FDA.

14 49. Federal law requires Defendant to report the % DV for protein using the
15 PDCAAS.¹⁸

16 50. The PDCAAS measures protein quality based on human *essential* amino acid
17 requirements and the human body’s ability to digest those amino acids. An amino acid
18 is classified as being “essential” if the human body cannot manufacture the amino
19 acid itself, but instead relies upon the consumption of the amino acid through an
20 individual’s diet.

21
22 ¹⁶ *Guidance for Industry: A Food Labeling Guide (7. Nutrition Labeling; Questions G I through*
23 *P8)*, U.S. FOOD & DRUG ADMINISTRATION, <https://www.fda.gov/media/81606/download> at
30.

24 ¹⁷ *Nutrition labeling of food*, 21 C.F.R. § 101.9(j)(6) (requiring dietary supplements to be
25 labeled in compliance with 21 C.F.R. § 101.36); *Nutrition labeling of dietary supplements*, 21
26 C.F.R. § 101.36(b)(2)(iii) (requiring listing of the percent of the Daily Value of protein as
27 calculated according to 21 C.F.R. § 101.9(c)(7)(ii)); *Nutrition labeling of food*, 21 C.F.R. §
28 101.9(c)(7)(ii) (requiring the “corrected amount of protein (gram) per serving” to be
calculated by multiplying the actual amount of protein by amino acid score corrected for
protein digestibility (i.e., the PDCAAS)).

¹⁸ *Id.*

1 51. Tryptophan, commonly associated with turkey meat, is an essential amino
2 acid used by the human body to create serotonin, melatonin, and vitamin B6.

3 However, collagen products, including the Products at issue here, lack tryptophan.

4 52. The PDCAAS compares protein to a standard amino acid profile and rates
5 the protein a score from 0.0–1.0. A score of 1.0 indicates maximum amino acid
6 digestibility and 0.0 means that the protein is not digestible or lacks essential amino
7 acids that provide the human body with the benefits associated with protein. By way
8 of example, common protein supplements (whey, casein, and soy) all receive 1.0
9 scores. Meat and soybeans (0.9), vegetables and other legumes (0.7), and whole
10 wheat and peanuts (0.25-0.55) all provide diminished protein digestibility.

11 53. To determine the % DV of protein, the amount of total protein grams within a
12 product is calculated by multiplying the PDCAAS score by the proteins per serving.
13 (Protein grams = [protein per serving x PDCAAS]). Then the total of protein grams is
14 divided by 50, and then multiplied by 100 (i.e., % DV = [(Protein grams / 50) x 100]).

15 54. For example, in determining the % DV for soybeans within a product
16 containing 3 grams per serving, the protein grams would be [3g x PDCAAS of 0.9],
17 which is 2.7. Then [(2.7 protein grams/50) x 100], which results in a % DV of 5.4%.

18 55. PDCAAS is used to ensure that consumers are informed about the actual
19 “quality” of protein within a product, and the amount of essential amino acids the
20 consumer is actually receiving from a product.

21 56. Protein Essentials claims on the Products’ label that each serving provides
22 approximately 2% DV for protein per gram of protein in the Product.

23 57. However, all of the Products have a PDCAAS of zero because they are
24 incomplete proteins due to their lack of the essential amino acid tryptophan.

25 58. Assuming a one-gram serving of any of the Products, the total protein grams
26 of the Products would be zero (1g x PDCAAS of 0). Therefore, the % DV [(0 protein
27 grams/50) x 100] also is zero. In other words, it is impossible for the Products to
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1 provide above 0% DV for protein because the initial numerator in the equation is
2 always zero (because the Products are missing an essential amino acid, yielding a
3 PDCAAS of zero).

4 59. Defendant either failed to comply with the methods of testing required in
5 sections 5.4.1, 7.2.1, and 8.00 in “Protein Quality Evaluation, Report of the Joint
6 FAO/WHO Expert Consultation on Protein Quality Evaluation,” Rome, 1990, as
7 required by 21 C.F.R. § 101.9(c)(7)(ii), or Defendant complied with the methods and
8 intentionally misreports the % DV for protein in the Products.

9 60. Reporting a % DV of zero (or a blank, as illustrated in competitive product
10 labels above in ¶ 20a.) would not result in a product label that is inconsistent with
11 federal requirements for the labeling of dietary supplements; indeed, the label would
12 conform to federal requirements.

13 61. Neither an award of damages nor the injunctive relief sought in this action
14 would serve as an obstacle to the accomplishment and execution of applicable federal
15 requirements.

16 62. To the extent Defendant does not manufacture, label, package, market,
17 distribute, or sell the Products, it delegates such activities to third parties and
18 maintains the ability to direct and control such activities and approves or ratifies all
19 such activities.

20 63. Defendant has a duty independent of any activities carried out by third
21 parties to ensure that the Products’ marketing claims and packaging and labels are
22 not misleading or deceptive and to ensure that the packaging and labels conform to
23 federal regulatory requirements.

24 64. Defendant has final approval authority over marketing representations
25 concerning the Products, final approval authority over the appearance and content of
26 the Products’ labels, and the ability to change such representations and labeling
27 should it so choose.

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1 65. At all relevant times Defendant omitted and continues to omit material
2 information regarding the Products, including the failure to communicate to
3 consumers that “*Protein Essentials*” does not contain whole proteins and the failure
4 to communicate to customers that “*Protein Essentials*” lacks one or more essential
5 amino acids, including tryptophan.

6 66. At all relevant times Defendant omitted and continues to omit material
7 information regarding the Products including the failure to communicate to
8 consumers that the Products deliver 0% DV for protein.

9 67. At all relevant times Defendant made and continues to make affirmative and
10 material misrepresentations regarding the Products, including the fact that Defendant
11 manufactured, labeled, packaged, marketed, distributed, and sold its Products to
12 Plaintiff and other consumers with the false label representation that the Products
13 provides a specific % DV for protein above zero when, in fact, the Products all deliver
14 0 % DV for protein while also omitting from the label this material fact.

15 **Plaintiff’s Purchase of the Products & Resulting Harm.**

16 68. On November 13, 2019, Plaintiff purchased Defendant’s Protein Essentials
17 Collagen Peptides Powder online at a cost of \$26.27 after tax.

18 69. The Product Plaintiff purchased included the label claims described above,
19 including the 26% DV for protein claim.

20 70. At the time Plaintiff purchased the Products, Plaintiff relied upon the
21 representations made on the Product label concerning the amount of protein and the
22 26% DV per serving, and Plaintiff reasonably believed the Product would provide this
23 amount of protein and % DV for protein per serving, which is a benefit Defendant
24 claimed Plaintiff would derive from purchase of the Product.

25 71. Plaintiff further relied upon Defendant’s similar representations on
26 Amazon.com in purchasing the Product.

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1 72. Defendant is responsible for the accuracy of information conveyed on the
2 Products' labels.

3 73. Because the Product lacks a key essential amino acid, it is incapable of
4 providing the benefits represented in Defendant's marketing claims and as stated on
5 the Products' labels.

6 74. Defendant knew, or in the exercise of reasonable care, should have known,
7 that the Products' labels and its marketing claims were false and misleading.

8 75. Defendant knew, or in the exercise of reasonable care, should have known,
9 that the Products' labels and its marketing omitted material information, including
10 the information identified above.

11 76. Defendant intended for consumers to rely upon its representations
12 concerning the % DV for protein the Products purportedly provide.

13 77. It would be reasonable for consumers to rely—as Plaintiff did—upon
14 Defendant's representations concerning the % DV for protein the Products provide and
15 to believe—as Plaintiff did—that the Products provide the stated amount of protein
16 and % DV for protein claimed.

17 78. Defendant's representations concerning the % DV for protein were made with
18 the intent to generate and increase sales of the Products.

19 79. By representing the % DV for protein the Products purportedly provide, and
20 by omitting material facts concerning the % DV the Products actually provide,
21 Defendant represented the Product's value to Plaintiff and to other consumers.

22 80. Because Defendant's representations and omissions are false and
23 misleading, Plaintiff and other consumers received Products of different and
24 substantially lesser value—ones with a higher effective cost—than Defendant
25 represented.

26 81. Accordingly, Plaintiff and the Class did not realize the benefit of the bargain
27 in purchasing the Products and their expectations were not met.

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1 82. In addition, Plaintiff and the Class paid substantially more than the market
2 value represented by the bargained-for price. Plaintiff and the Class bargained with
3 Defendant on a particular market value for Products purporting to provide a stated
4 26% DV for protein (in Plaintiff's purchase) or other % DV; but because the Products
5 uniformly provide 0% DV for protein, Plaintiff and the Class effectively paid a higher
6 price than that reflected in the market price to which they and Defendant had agreed,
7 and they received Products of lesser value than Defendant promised.

8 83. For these reasons, the Products are worth less than Plaintiff and the Class
9 paid for them.

10 84. Thus, through the use of misleading representations and omissions as to the
11 quality and benefits of the Products—and thereby the Products' value—Defendant
12 obtained enhanced negotiating leverage allowing it to command a price Plaintiff and
13 the Class would not have paid had they been fully informed and not misled.

14 85. The Products' costs would have been lower absent the false and misleading
15 representations and omissions.

16 86. Absent the false and misleading representations and omissions, reasonable
17 consumers, including Plaintiff and the Class, would only have been willing to pay less
18 for the Products or they would have purchased other Products instead.

19 87. By use of its misleading marketing and labeling, Defendant created increased
20 market demand for the Products and increased its market share relative to what its
21 demand and share would have been had Defendant marketed and labeled the Products
22 truthfully and accurately.

23 88. Plaintiff and the Class lost money as a result of Defendant's omissions and
24 misrepresentations in that Plaintiff and the Class did not receive what they
25 reasonably believed they were paying for based upon the omissions and
26 misrepresentations.

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1 89. Plaintiff and the Class detrimentally altered their position and suffered
2 damages as a result of Defendant's omissions and misrepresentations.

3 90. Had Plaintiff and the Class been aware that the Products did not contain the
4 reported % DV for protein, or any % DV for protein, Plaintiff would have paid less for
5 it, or would have purchased different products. In other words, Plaintiff would not
6 have purchased the Products at the price paid but for the Defendant's omissions and
7 misrepresentations.

8 91. As a result of Defendant's false and misleading statements and failure to
9 disclose (or adequately disclose) the actual % DV for protein provided by the Products,
10 Plaintiff and the Class have suffered, and continue to suffer, injury-in-fact.

11 92. This action seeks, among other things, equitable and injunctive relief,
12 restitution of all amounts illegally obtained, and disgorgement of any and all ill-
13 gotten gains as a result of the misconduct described herein.

14 **CLASS ACTION ALLEGATIONS**

15 93. Plaintiff brings this action on behalf of a proposed class and subclass defined
16 as follows (referred to throughout separately and collectively as "the Class"):

17 **The National Class.** All persons within the United States who
18 purchased the Products within five years prior to the filing of this
19 Complaint.

20 **The California Subclass.** All persons within the State of California
21 who purchased the Products within four years prior to the filing of this
22 Complaint.

23 94. Excluded from the National Class are: (a) Defendant's board members,
24 executive-level officers, and attorneys, and immediate family members of any of the
25 foregoing persons; (b) governmental entities; (c) the Court, the Court's immediate
26 family, and the Court staff; and (d) any person who timely and properly excludes
27 himself or herself from the Class.

28

1 95. Plaintiff reserves the right to alter the Class definitions as necessary at any
2 time to the full extent permitted by applicable law.

3 96. Certification of Plaintiff's claims for class-wide treatment is appropriate
4 because Plaintiff can prove the elements of the claims on a class-wide basis using the
5 same evidence as individual Class members would use to prove those elements in
6 individual actions alleging the same claims.

7 **97. Numerosity - Rule 23(a)(1):** The size of the Class is so large that joinder of
8 all Class members is not practicable. Plaintiff believes and avers there are tens of
9 thousands of Class members geographically dispersed throughout the United States.

10 **98. Existence and Predominance of Common Questions of Law and Fact - Rule**
11 **23(a)(2), (b)(3):** There are questions of law and fact common to the Class. These
12 questions predominate over any questions that affect only individual Class members.
13 Common legal and factual questions/issues include but are not limited to:

- 14 a. the composition, protein content and % DV of protein provided by the
15 Products;
- 16 b. whether Defendant properly calculated the % DV of protein for the Products;
- 17 c. whether Defendant accurately reported its calculation of the % DV of protein
18 for the Products;
- 19 d. what representations and omissions Defendant made regarding the % DV of
20 protein for the Products;
- 21 e. whether Defendant intended for consumers to rely upon its representations
22 regarding the % DV of protein for the Products;
- 23 f. whether Defendant's representations and omissions regarding the % DV of
24 protein for the Products were material to reasonable consumers;
- 25 g. whether reasonable consumers would believe and rely upon Defendant's
26 representations regarding the % DV of protein for the Products;
- 27 h. whether Defendant knew or should have known its representations and
28

1 omissions were misleading in light of a–g. above;

- 2 i. whether Defendant’s conduct was reasonable under the circumstances and
3 whether it constitutes deceptive and unfair trade practices;
4 j. the proper amount of damages and disgorgement or restitution;
5 k. the proper scope of injunctive relief;
6 l. the proper amount of attorneys’ fees.

7 99. Defendant’s conduct contravened the laws Plaintiff seeks to enforce
8 individually and on behalf of the Class. Similar or identical violations, business
9 practices, and injuries are involved. Individual questions, if any, pale by comparison,
10 both in quality and quantity, to the numerous common questions that predominate
11 this action. The common questions will yield common answers that will substantially
12 advance the resolution of the case.

13 100. In short, these common questions of fact and law predominate over
14 questions that affect only individual Class members.

15 101. **Typicality – Rule 23(a)(3):** Plaintiff’s claims are typical of the claims of the
16 Class members because they are based on the same underlying facts, events, and
17 circumstances relating to Defendant’s conduct. Specifically, all Class members,
18 including Plaintiff, were harmed in the same way due to Defendant’s uniform
19 misconduct described herein; all Class members suffered similar economic injury due
20 to Defendant’s misconduct; and Plaintiff seeks the same relief as the Class members.

21 102. There are no defenses available to Defendant that are unique to the named
22 Plaintiff.

23 103. **Adequacy of Representation – Rule 23(a)(4):** Plaintiff is a fair and adequate
24 representative of the Class because Plaintiff’s interests do not conflict with the Class
25 members’ interests. Plaintiff will prosecute this action vigorously and is highly
26 motivated to seek redress against Defendant. Furthermore, Plaintiff has selected
27 competent counsel who are experienced in class action and other complex litigation.
28

1 Plaintiff and Plaintiff's counsel are committed to prosecuting this action vigorously
2 on behalf of the Class, and they have the resources to do so.

3 **104. Superiority - Rule 23(b)(3):** The class action mechanism is superior to
4 other available means for the fair and efficient adjudication of this controversy for at
5 least the following reasons:

- 6 a. the damages individual Class members suffered are small compared to the
7 burden and expense of individual prosecution of the complex and extensive
8 litigation needed to address Defendant's misconduct such that it would be
9 virtually impossible for the Class members individually to redress the
10 wrongs done to them and they would have little incentive to do so given the
11 amount of damage each member has suffered when weighed against the
12 costs and burdens of litigation;
- 13 b. the class procedure presents fewer management difficulties than individual
14 litigation and provides the benefits of single adjudication, economies of
15 scale, and supervision by a single court;
- 16 c. the prosecution of separate actions by individual Class members would
17 create a risk of inconsistent or varying adjudications, which would establish
18 incompatible standards of conduct for Defendant; and
- 19 d. the prosecution of separate actions by individual Class members would
20 create a risk of adjudications with respect to them that would be dispositive
21 of the interests of other Class members or would substantively impair or
22 impede their ability to protect their interests.

23 **105.** Unless the Class and Subclass are certified, Defendant will wrongfully
24 retain monies received as a result of its unlawful and deceptive conduct.

25 **106.** Unless a class-wide injunction is issued, Defendant will likely continue to,
26 or allow its resellers to, advertise, market, promote, and sell the Products in an
27 unlawful and misleading manner, as described throughout this Complaint, and
28

1 members of the Class will continue to be misled, harmed, and denied their rights
2 under the law.

3 107. **Ascertainability.** To the extent ascertainability may be required, the Class
4 members are readily ascertainable from Defendant's records and/or Defendant's
5 agent's records of retail and online sales, as well as through public notice.

6 108. Defendant has acted on grounds applicable to the Class as a whole so that
7 final injunctive and declaratory relief concerning the Class as a whole are appropriate.

8 109. Plaintiff suffers threat of future harm because he is unable to rely on
9 Defendant's representations regarding the effectiveness of its Products in making
10 future purchase decisions. Likewise, because Defendant has made such
11 representations with impunity thus far, Plaintiff's ability to discern truthful from
12 untruthful claims made with respect to competitors' supplement products is
13 impaired. Injunctive relief requiring Defendant to make only truthful statements in
14 its advertising would remedy these harms (specifically, as to Protein Essentials
15 products, and normatively, as to competitors' products).

16 **COUNT 1**

17 **VIOLATION OF VARIOUS STATE LAWS PROHIBITING**
18 **UNFAIR & DECEPTIVE TRADE PRACTICES**
19 **(On Behalf of the National Class & California Subclass)**

20 110. Plaintiff realleges and incorporates by reference ¶¶ 1-109.

21 111. Plaintiff's claims are materially identical to claims available to Class
22 members under the laws of the 50 states and Washington, D.C., which are amenable
23 to further subclass treatment.

24 112. Plaintiff accordingly brings this claim for deceptive acts and practices in
25 violation of various states' consumer protection statutes against Defendant on behalf
26 of the Class.

1 113. Defendant has engaged in deceptive acts and unfair practices as described
2 in this Complaint and those acts and practices have caused actual damage to Plaintiff
3 and the Class, as described herein.

4 114. Defendant's deceptive and unfair trade practices have been carried out in
5 the course of conducting Defendant's business, trade and commerce.

6 115. Defendant's acts—including its efforts to mislead consumers regarding the
7 % DV of protein for the Products—are willful, unfair, unconscionable, deceptive,
8 contrary to public policy and injurious to consumers.

9 116. Defendant's acts and practices—including its false, deceptive, and
10 misleading representations and omissions in the marketing and labeling of the
11 Products—would be and were material to any reasonable consumer's decision
12 whether to buy the Products.

13 117. Any objectively reasonable consumer acting reasonably in the
14 circumstances would have been deceived and misled by Defendant's acts and
15 practices including its false, deceptive, and misleading representations and omissions
16 in the marketing and labeling of the Products.

17 118. Defendant's acts and practices are unconscionable and actuated by bad
18 faith, lack of fair dealing, actual malice, are accompanied by a wanton and willful
19 disregard for consumers' well-being, and are motivated solely by the desire for
20 financial gain.

21 119. As a direct and proximate result of Defendant's deceptive acts and
22 practices, Plaintiff and the Class have sustained actual damages including but not
23 limited to those described in ¶¶ 79-92 above.

24 120. Plaintiff and the Class demand damages, attorneys' fees and costs, and any
25 other equitable and legal relief to which they may be entitled.

26 121. This Count is brought pursuant to laws that include, but are not necessarily
27 limited to: Ala. Code § 8-19-1 *et seq.*; Alaska Stat. § 45.50.471 *et seq.*; Ariz. Rev. Stat.
28

1 Ann. § 44-1521 *et seq.*; Ark. Code Ann. § 4-88-101 *et seq.*; Cal. Civil Code § 1750 *et*
2 *seq.* and Cal. Bus. & Prof. Code § 17200 *et seq.* & 17500 *et seq.*; Colo. Rev. Stat. § 6-1-
3 101 *et seq.*; Conn. Gen. Stat. § 42-110a *et seq.*; Del. Code Ann. tit. 6 § 2511 *et seq.* &
4 2580 *et seq.*; D.C. Code Ann. § 28-3901 *et seq.*; Fla. Stat. § 501.201 *et seq.*; Ga. Code
5 Ann. § 10-1-390 *et seq.*; Haw. Rev. Stat. § 480-1 *et seq.*; Idaho Code Ann. § 48-601 *et*
6 *seq.*; 815 Ill. Comp. Stat. 505/1 *et seq.*; Ind. Code Ann. § 24-5-0.5-1 *et seq.*; Iowa Code
7 § 714.16 *et seq.*; Kan. Stat. Ann. § 50-623 *et seq.*; Ky. Rev. Stat. Ann. § 367.110 *et seq.*;
8 La. Rev. Stat. Ann. § 51:1401 *et seq.*; Me. Rev. Stat. Ann. tit. 5, § 205-A *et seq.*; Md.
9 Code Ann., Com. Law § 13-101 *et seq.*; Mass. Gen. Laws ch. 93A, § 1 *et seq.*; Mich.
10 Comp. Laws § 445.901 *et seq.*; Minn. Stat. § 831 and § 325F.67 *et seq.*; Miss. Code
11 Ann. § 75-24-1 *et seq.*; Mo. Ann. Stat. § 407.010 *et seq.*; Mont. Code Ann. § 30-14-101
12 *et seq.*; Neb. Rev. Stat. Ann. § 59-1601 *et seq.*; Nev. Rev. Stat. Ann. § 598.0903 *et seq.*;
13 N.H. Rev. Stat. Ann. § 358-A:1 *et seq.*; N.J. Stat. Ann. § 56:8-1 *et seq.*; N.M. Stat. §
14 57-12-1 *et seq.*; N.Y. Gen. Bus. Law § 349 *et seq.* and § 350 *et seq.*; N.C. Gen. Stat. §
15 75-1.1 *et seq.*; N.D. Cent. Code § 51-12-01 *et seq.* and § 51-15-01 *et seq.*; Ohio Rev.
16 Code Ann. § 1345.01 *et seq.*; Okla. Stat. tit. 15, § 751 *et seq.*; Or. Rev. Stat. § 646.605
17 *et seq.*; 73 Pa. Stat. Ann. §§ 201-1 *et seq.*; R.I. Gen. Laws §§ 6-13.1-1 *et seq.*; S.C. Code
18 Ann. § 39-5-10 *et seq.*; S.D. Codified Laws § 37-24-1 *et seq.*; Tenn. Code Ann. § 47-18-
19 1091 *et seq.*; Tex. Bus. & Com. Code Ann. § 17.41 *et seq.*; Utah Code Ann. § 13-11-1 *et*
20 *seq.*; Vt. Stat. Ann. tit. 9, § 2451 *et seq.*; Va. Code Ann. §§ 59.1-196 *et seq.*; Wash Rev.
21 Code § 19.86.010 *et seq.*; W. Va. Code § 46A-6-101 *et seq.*; Wis. Stat. § 100.18 *et seq.*;
22 and Wyo. Stat. Ann. §§ 40-12-101 *et seq.*

23 122. Defendant's deceptive and unfair acts and practices are ongoing and may be
24 expected to continue into the future absent relief.

25 123. Plaintiff, individually and on behalf of the Class, seeks:

26 a. a declaration or declaratory judgment that Defendant's acts and
27 practices have violated and continue to the laws of the various states;
28

- 1 b. an order enjoining Defendant to refrain from the acts and practices that have
2 violated and continue to violate the deceptive and unfair trade practices acts
3 of the various states, including an order requiring Defendant to cease
4 claiming in its marketing and labeling of the Products that the Products
5 provides any % DV for protein;
- 6 c. actual damages;
- 7 d. attorney's fees and court costs; and
- 8 e. any other legal or equitable relief to which Plaintiff or the Class
9 members may be entitled.

10 **COUNT 2**

11 **UNJUST ENRICHMENT**
12 **(On Behalf of the National Class & California Subclass)**

13 124. Plaintiff realleges and incorporates by reference ¶¶ 1-109.

14 125. The law of the 50 states and Washington, D.C., does not differ materially
15 as to the elements of unjust enrichment (aka quasi contract).

16 126. Defendant, through its marketing and labeling of the Products, deceived
17 Plaintiff and the Class regarding the % DV of protein for the Products.

18 127. Defendant did so for the purpose of enriching itself and it in fact enriched
19 itself by doing so.

20 128. Plaintiff and the Class conferred a benefit on Defendant by purchasing the
21 Products, including an effective premium, above the true value of the Products.

22 129. Defendant appreciated, accepted, and retained this benefit to the detriment
23 of Plaintiff and the Class.

24 130. Defendant continues to possess monies paid by Plaintiff and the Class to
25 which Defendant is not entitled.

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27
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1 131. Under the circumstances it would be inequitable and unjust for Defendant
2 to retain the benefit conferred upon it and its retention of the benefit violates
3 fundamental principles of justice, equity, and good conscience.

4 132. Plaintiff, individually and on behalf of the Class, seeks disgorgement of
5 Defendant's ill-gotten gains. Plaintiff and the Class seek the disgorgement and
6 restitution of Defendant's wrongful profits, revenue, and benefits, to the extent, and
7 in the amount, deemed appropriate by the finder of fact, and such other relief as the
8 Court deems just and proper to remedy Defendant's unjust enrichment.

9 **COUNT 3**

10 **VIOLATIONS OF CALIFORNIA'S CONSUMERS LEGAL REMEDIES ACT**
11 **(On Behalf of the California Subclass)**

12 133. Plaintiff realleges and incorporates by reference ¶¶ 1-109.

13 134. The CLRA prohibits deceptive practices by any business that provides
14 goods, property, or services primarily for personal, family, or household purposes.

15 135. Plaintiff and the Class members are "consumers" as defined in California
16 Civil Code § 1761(d).

17 136. The Products are "goods" as defined in California Civil Code § 1761(a).

18 137. Defendant is a "person" as defined in California Civil Code § 1761(c).

19 138. Plaintiff and the Class members' purchases of the Products are
20 "transactions" as defined in California Civil Code § 1761(e).

21 139. Defendant's representations and omissions concerning the quality, benefits
22 and effectiveness of the Products were false and/or misleading as alleged herein.

23 140. Defendant's false or misleading representations and omissions were such
24 that a reasonable consumer would attach importance to them in determining his or
25 her purchasing decision.

26 141. Defendant's false and misleading representations and omissions were made
27 to the entire Class.

28

1 142. Defendant knew or should have known that its representations and
2 omissions were material and were likely to mislead consumers, including Plaintiff
3 and the Class.

4 143. Defendant's practices, acts, and course of conduct in marketing and selling
5 the Products were and remain likely to mislead a reasonable consumer acting
6 reasonably under the circumstances to his or her detriment.

7 144. Defendant's false and misleading representations and omissions were
8 designed to, and did, induce the purchase and use of the Products for personal, family,
9 or household purposes by Plaintiff and Class members, and violated and continue to
10 violate the following sections of the CLRA:

- 11 a. § 1770(a)(5): representing that goods have characteristics, uses, or benefits
12 which they do not have;
- 13 b. § 1770(a)(7): representing that goods are of a particular standard, quality, or
14 grade if they are of another;
- 15 c. § 1770(a)(9): advertising goods with intent not to sell them as advertised; and
16 d. § 1770(a)(16): representing the subject of a transaction has been supplied in
17 accordance with a previous representation when it was not.

18 145. Defendant profited from the sale of the falsely, deceptively, and unlawfully
19 advertised Products to unwary consumers.'

20 146. Defendant's wrongful business practices constituted, and constitute, a
21 continuing course of conduct in violation of the CLRA.

22 147. Defendant's wrongful business practices were a direct and proximate cause
23 of actual harm to Plaintiff and to each Class member.

24 148. Pursuant to Cal. Civ. Code § 1782(a), Plaintiff provided notice to
25 Defendant of its alleged CLRA violations, demanding that Defendant correct such
26 violations, and providing it with the opportunity to correct its business practices.
27 Notice was sent via certified mail, return receipt requested on January 27, 2020.
28

1 Plaintiff may seek leave to amend this Complaint at the appropriate time to seek
2 monetary relief, including restitution and actual damages, pursuant to the CLRA.

3 149. Pursuant to California Civil Code § 1780, Plaintiff seeks injunctive relief,
4 reasonable attorneys' fees and costs, and any other relief in law or equity that the
5 Court deems proper.

6 **COUNT 4**

7 **VIOLATIONS OF CALIFORNIA'S FALSE ADVERTISING LAW**
8 **(On Behalf of the California Subclass)**

9 150. Plaintiff realleges and incorporates by reference ¶¶ 1-109.

10 151. The FAL provides that "[i]t is unlawful for any person, firm, corporation or
11 association, or any employee thereof with intent directly or indirectly to dispose of
12 real or Personal property or to perform services" to disseminate any statement
13 "which is untrue or misleading, and which is known, or which by the exercise of
14 reasonable care should be known, to be untrue or misleading." Cal. Bus. & Prof. Code
15 § 17500.

16 152. It also is unlawful under the FAL to make or disseminate any
17 advertisement that is "untrue or misleading, and which is known, or which by the
18 exercise of reasonable care should be known, to be untrue or misleading." *Id.*

19 153. As alleged herein, the advertisements, labeling, policies, acts, and practices
20 of Defendant relating to the Products were and are deceptive and misleading and
21 misled consumers acting reasonably as to Defendant's representations about the
22 quality, benefits, and effectiveness of the Products.

23 154. Plaintiff and the Class members suffered injury-in-fact as a result of
24 Defendant's actions as set forth herein because, as reasonable consumers, they
25 purchased the Products in reliance on Defendant's false and misleading labeling
26 claims concerning the Products' quality, benefits, and effectiveness and thereby
27 suffered losses including the losses described in ¶¶ 79-92 above.

28

1 155. Defendant’s business practices as alleged herein constitute deceptive,
2 untrue, and misleading advertising pursuant to the FAL because Defendant has
3 advertised the Products in a manner that is untrue and misleading, which Defendant
4 knew or reasonably should have known, and because Defendant omitted material
5 information from its advertising and labeling.

6 156. Defendant profited from sale of the falsely and deceptively advertised
7 Products to reasonable but unwary consumers including Plaintiff and the Class and
8 Defendant has thereby been unjustly enriched.

9 157. As a result, Plaintiff, the Class, and the general public are entitled to
10 injunctive and equitable relief, restitution, and an order for the disgorgement of the
11 funds by which Defendant was unjustly enriched.

12 158. Pursuant to Cal. Bus. & Prof. Code § 17535, Plaintiff, on behalf of himself
13 and the Class, seeks an order enjoining Defendant from continuing to engage in
14 deceptive business practices, false advertising, and any other act prohibited by law,
15 including those set forth in this Complaint, as well as restitution and any other
16 available equitable relief.

17 **COUNT 5**

18 **VIOLATION OF CALIFORNIA UNFAIR COMPETITION LAW**
19 **(On Behalf of the California Subclass)**

20 159. Plaintiff realleges and incorporates by reference ¶¶ 1-109.

21 160. Defendant has engaged in deceptive acts and unfair practices that have
22 caused actual damages to Plaintiff and the Class.

23 161. California Business and Professions Code § 17206 provides that “[a]ny
24 person who engages, has engaged, or proposes to engage in unfair competition shall
25 be liable . . .” for damages caused thereby.

1 162. Section 17200 of the Business and Professions Code defines unfair
2 competition as “any unlawful, unfair, or fraudulent business act or practice and
3 unfair, deceptive, untrue or misleading advertising...”

4 163. Defendant is a person as defined by the § 17201 because Defendant is a
5 company.

6 164. In the course of its conduct, Defendant violated § 17200 *et seq.* by engaging
7 in the deceptive acts and unfair practices described above and incorporated into this
8 count, which offend established public policy, are substantially injurious to
9 consumers, and are unscrupulous, oppressive, unethical, or immoral.

10 165. Defendant’s mischaracterization of the % DV for protein in its marketing
11 and labeling of the Products constitutes a representation, omission, and practice that
12 is likely to mislead reasonable consumers and which, in fact, did mislead reasonable
13 consumers including Plaintiff and the Class members, thereby causing them loss
14 including the losses described in ¶¶ 79-92 above.

15 166. An objectively reasonable person would have been deceived by Defendant’s
16 representations, omissions, and practices.

17 167. Defendant’s acts, omissions, misrepresentations, practices and non-
18 disclosures as alleged herein constitute unlawful, unfair, and fraudulent business
19 practices in that they have the capacity to deceive reasonable consumers, including
20 Plaintiff and the Class, as to the benefits and effectiveness of the Products.

21 168. **Unlawful:** The acts alleged herein are “unlawful” under the UCL in that
22 they violate at least (a) the False Advertising Law, Cal. Bus. & Prof. Code § 17500, *et*
23 *seq.*; (b) and the Consumers Legal Remedies Act, Cal. Civ. Code § 1750, *et seq.*

24 169. **Unfair:** The acts alleged herein are “unfair” because Defendant’s conduct
25 was immoral, unethical, unscrupulous, or substantially injurious to consumers and
26 the utility of its conduct, if any, does not outweigh the gravity of the harm to its
27 victims, including Plaintiff and the Class.

28

1 170. The acts alleged herein also are unfair because they violate public policy as
2 declared by specific constitutional, statutory or regulatory provisions, including but
3 not limited to the applicable sections of the False Advertising Law and Consumers
4 Legal Remedies Act.

5 171. The acts alleged herein are unfair because the consumer injury was
6 substantial, was not outweighed by benefits to consumers or competition, and was
7 not one consumers could reasonably have avoided.

8 172. Reasonable consumers, including Plaintiff and the Class members,
9 purchased the Products believing they were beneficial and effective as claimed by
10 Defendant when in fact they were not—a fact of which consumers could not
11 reasonably have become aware.

12 173. **Fraudulent:** A statement or practice is “fraudulent” under the UCL if it is
13 likely to mislead or deceive the public, applying an objective reasonable consumer
14 test.

15 174. The acts alleged herein, including Defendant’s representations and
16 omissions about the quality, benefits, and effectiveness of the Products, are false and
17 likely to mislead or deceive the public because a significant portion of the general
18 consuming public, acting reasonably in the circumstances, could be misled by
19 Defendant’s representations and omissions.

20 175. Defendant profited from its sale of the falsely, deceptively, and unlawfully
21 advertised and labeled/packaged Products to unwary consumers.

22 176. Defendant’s conduct directly and proximately caused and continues to
23 cause substantial injury to Plaintiff and the Class.

24 177. Plaintiff and the Class have suffered injury-in-fact and sustained actual
25 damages as a direct and proximate result of Defendant’s violative representations,
26 omissions, and practices, including but not limited to the economic harms described
27 above in ¶¶ 79-92 above.

28

1 178. Plaintiff and the Class have been aggrieved by Defendant's violative
2 representations, omissions, and practices and their rights have been adversely
3 affected and, therefore, Plaintiff(s) and the Class are entitled to injunctive and
4 declaratory relief under California Business and Professions Code § 17200 *et seq.*

5 179. Defendant's misrepresentations are ongoing such that declaratory or
6 injunctive relief requiring Defendant to make only truthful statements in its
7 marketing and labeling of the Products would its ongoing violations of California
8 Business and Professions Code § 17200 *et seq.* and the ongoing harms caused by those
9 violations.

10 180. Plaintiff, individually and on behalf of the Class, seeks a declaration or
11 declaratory judgment that Defendant's acts and practices have violated and continue
12 to violate California Business and Professions Code § 17200 *et seq.*; an order
13 enjoining Defendant to refrain from the acts and practices that have violated and
14 continue to violate California Business and Professions Code § 17200 *et seq.*,
15 including an order requiring Defendant to cease claiming in its marketing and
16 labeling of the Products that the Products provides any % DV for protein; attorney's
17 fees and court costs; and any other statutory, legal, or equitable relief to which
18 Plaintiff or Class members may be entitled.

19 **GLOBAL PRAYER FOR RELIEF**

20 181. WHEREFORE, Plaintiff respectfully requests the Court grant the
21 following relief against Defendant Protein Essentials, LLC:

- 22 a. that this action be certified as a class action; that Plaintiff be appointed as
23 class representative for the National Class and California Subclass; and that
24 the undersigned be appointed as class counsel for the National Class and the
25 Subclass;
- 26 b. that the Court enter an order requiring Defendant to bear the costs of
27 notification to the Class and members;
- 28

- 1 c. that the Court enter a declaration or declaratory judgment that Defendant's
2 acts and practices have violated and continue to violate California law
3 and the laws of the various states cited herein;
- 4 d. that the Court enter an order enjoining Defendant to refrain from the acts and
5 practices described herein, including its marketing and labeling claims
6 pertaining to the % DV of protein for the Products;
- 7 e. that the Court enter an order requiring imposition of a constructive trust and
8 and/or disgorgement of Defendant's ill-gotten gains and to pay restitution to
9 Plaintiff and all members of the Class and Subclass to restore to the Plaintiff
10 and members of the Class and Subclass all funds acquired by means of any act
11 or practice declared by this Court to be an unlawful, fraudulent or unfair
12 business act or practice, in violation of laws, statutes or regulations, or one
13 constituting unfair competition;
- 14 f. that the Court distribute monies via fluid recovery or *cy pres* where necessary
15 to prevent Defendant from retaining the benefits of its wrongful conduct;
- 16 g. that the Court award statutory damages under California Business and
17 Professions Code § 17200 *et seq.*;
- 18 h. actual damages including but not limited to compensatory, incidental,
19 consequential, statutory, treble, and punitive damages amounts the Court or
20 jury will determine, in accordance with applicable law;
- 21 i. attorney's fees and court costs, including all recoverable interest;
- 22 j. any other legal or equitable relief to which Plaintiff or the Class members or
23 Subclass members may be entitled.

24 **DEMAND FOR JURY TRIAL**

25 182. Pursuant to Rule 38 of the Federal Rules of Civil Procedure, Plaintiff
26 hereby demands a trial by jury on all claims so triable.

27
28

1 Date: January 29, 2020

Respectfully submitted,

2 By: /s/ Ryan L. McBride

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