IPS Point for YOU:

	DGSV	IPS points
YOU	2,400 X 100%	= 2,400
1st Level: SD1 + SD2	4,400 X 50%	= 2,200
2nd Level: SD12 + SD8	6,000 X 40%	= 2,400
3rd Level: SD14 + SD11	5,600 X 30%	= 1,680
4th Level: SD13	2,000 X 20%	= 400
5th Level: SD15	2,000 X 10%	= 200

YOUR Total IPS Point

#### Therefore: YOUR International Profit Sharing

_	IDS Fund V		Your IPS Points for the month				
_	IF 5 Fund 7	` Total IPS P	oints for	all the Qualified Star Diamonds & above			
			x —	<u>9,280 pts</u> 200,000 pts			

= USD 742.40

# International Profit Sharing

9,280

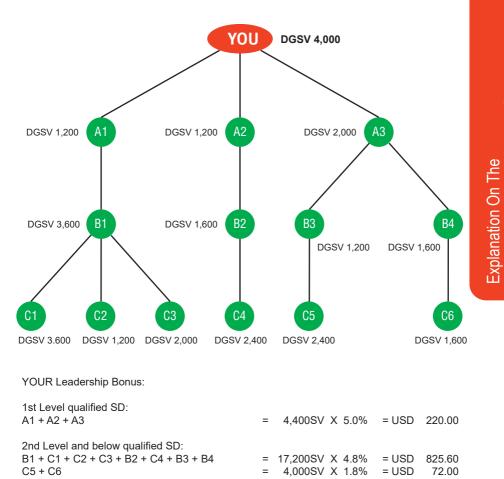
"The statements made on this page are hypothetical and merely meant to describe and explain the mechanisms of the Compensation plan and its various bonus features. Any statements made on this page are not meant as earnings claims, nor do they represent any promises or guarantees of specific earnings or earning potential. Specific earnings will be influenced by many factors."

16

# 6. Leadership Bonus (15%)

#### CASE 1

YOU are a Senior Star Diamond (SSD) and have qualified for 37% Star Group Bonus. Every Circle (from A1 to C6) represents a SD and above. All SDs have qualified for 37% Star Group Bonus.



YOUR Leadership B	onus
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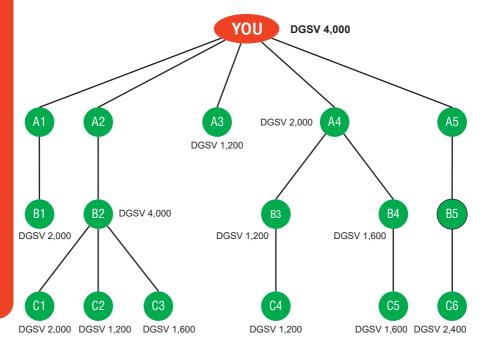
17

USD 1,117.60

# Explanation On The DXN MARKETING PLAN REWARD

## CASE 2

YOU are a Double Diamond (DD) and have qualified for 37% Star Group Bonus. Every Circle (from A1 to C6) represents a SD and above. All SDs have qualified for 37% Star Group Bonus with the exception of A1, A2, A5, & B5.

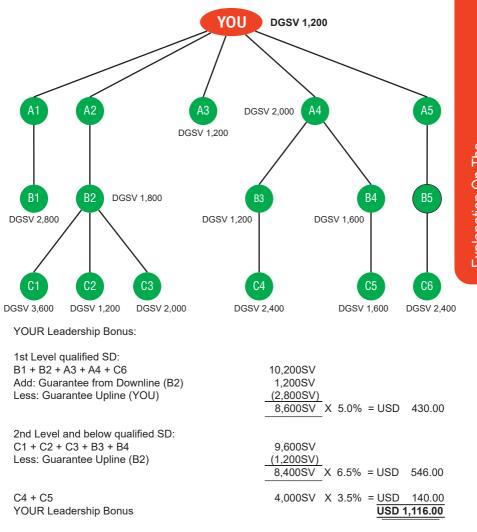


YOUR Leadership Bonus:

YOUR Leadership Bonus					USD 1	I,172.00
2nd Level and below qualified SD: C1 + C2 + C3 + B3 + B4 C4 + C5	= =	7,600SV 2,800SV			= USD = USD	494.00 98.00
1st Level qualified SD: B1 + B2 + A3 + A4 + C6	=	11,600SV	Х	5.0%	= USD	580.00

#### CASE 3

YOU are a Double Diamond (DD) and have qualified for 37% Star Group Bonus. Every Circle (from A1 to C6) represents a SD and above. All SDs have qualified for 37% Star Group Bonus with the exception of A1, A2, A5, & B5.



\* YOU need to guarantee upline 4,000DGSV. \* B2 need to guarantee upline 3,000DGSV.

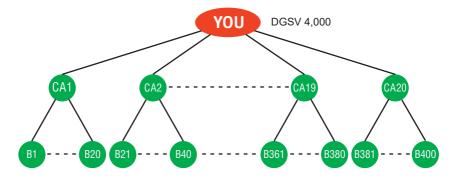
"The statements made on this page are hypothetical and merely meant to describe and explain the mechanisms of the Compensation plan and its various bonus features. Any statements made on this page are not meant as earnings claims, nor do they represent any promises or guarantees of specific earnings or earning potential. Specific earnings will be influenced by many factors."

NG PLAN REWARD

# CASE 4

YOU are a Crown Ambassador (CA) and have 20 first generation Crown Ambassadors (CAs) with 4,000 DGSV each.

All CAs have 20 Qualified SDs with 4,000DGSV each.



Therefore: Your Leadership Bonus

1st Level Qualified SD: 4,000DGSV X 20 X 5% 2nd Level Qualified SD: 4,000DGSV X 400 X 10% = USD 4,000 = USD 160,000 USD 164,000

## 7. Travel Seminar Incentive (2%)

The company will allocate 2% of company's Annual Sales in SV as the Travel Incentive Fund. It will be shared amongst the SA Qualifiers & SD Qualifiers and used to subsidize the travel seminar organized by the Company only.

Assumption:-

Company Annual Sales is 7,200,000SV.

Travel Seminar Incentive Fund = 2% X 7,200,000SV = <u>USD 144,000</u>

A) Travel Seminar Incentive for SA Qualifiers.

Assumption:-

- i Total Accumulated TSIP for all SA Qualifiers is 320,000 points.
- ii YOUR Accumulated TSIP as a SA Qualifier is 4,800 points.
- iii Yearly TSIP QUOTA for SA is 4,000 points.
- iv Estimated cost of Travel Seminar for SA Qualifier is USD 600/pax.

Therefore:

Your Travel Seminar Incentive as SA Qualifier

= 50% X USD 144,000 X  $\frac{4,800 \text{ pts}}{320,000 \text{ pts}} = \text{USD 1,080}$ 

Note: Your TSI points are sufficient to qualify for one person to participate in the Travel Seminar. So, you can either participate in this Travel Seminar by yourself without any cash refund for the excess incentive or you may bring along your spouse by paying an additional USD 120 as the short amount for the fare of two.

B) Travel Seminar Incentive for SD Qualifiers

Assumption:-

- i Total Accumulated TSIP for all SD Qualifiers is 400,000 points.
- ii Your Accumulated TSIP as a SD Qualifier is 11,200 points.
- iii Yearly TSIP QUOTA for SD is 10,000 points.
- iv Estimated cost of Travel Seminar for SD Qualifier is USD 1,000/pax.

Therefore: Your Travel Seminar Incentive as SD Qualifier

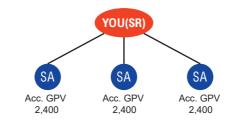
= 50% X USD 144,000 X  $\frac{11,200 \text{ pts}}{400,000 \text{ pts}}$  = USD 2,016

# Note: Your TSI points are sufficient to qualify for two persons to participate in the Travel Seminar. So, you can participate in this Travel Seminar with your legal spouse. There is no cash refund for any excess incentive.

#### 8. One Time Hand Phone Cash Incentive

#### **EXAMPLE**

After you have sponsored 3 immediate SAs who achieved 2,400 Accumulated GPV.



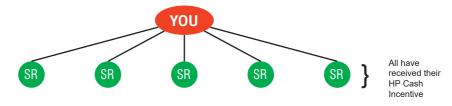
#### Therefore:

YOU are qualified to receive the One Time Hand Phone Cash Incentive amounting to USD 300.

### 9. One Time Overseas Trip Cash Incentive

#### **EXAMPLE**

After you have 5 immediate downlines who have received their Hand Phone Cash Incentive, then you are qualified for this One Time Overseas Trip Cash Incentive.



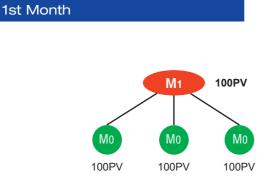
#### Therefore:

Once YOU have fulfilled the requirement, YOU are qualified for One Time Overseas Trip Cash Incentive amounting to USD 1,800.

# How to become a Star Diamond within 4 months

Assumptions:

- Personal purchase of each distributor is 100PPV per month.
- Each distributor sponsors 3 new distributors in each month.
- 1 PV = 1 SV



#### Your status : Distributor - Accumulated 400GPV (12%)

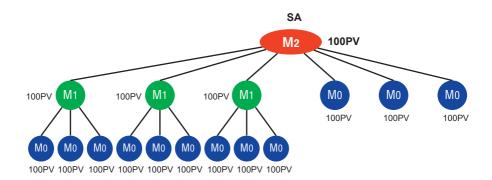
Personal PV (PPV)	=	100PV
Personal SV (PSV)	=	100SV
Personal Group PV (PGPV)	=	400PV
Personal Group SV (PGSV)	=	400SV
Accumulated GPV	=	400PV

Your Bonus Income		
Group Bonus	= 400SV X 12%	= USD 48.00
Less: Downlines Bonus	= (3 X 100SV X 6%)	= (USD 18.00)

YOUR Bonus Income

USD 30.00

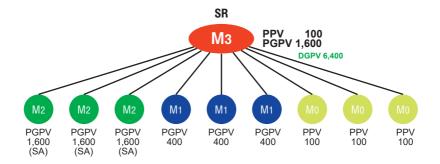
**R DIAMOND WITHIN 4 MONTHS** 



#### Congratulations! You have reached more than 1,800 Accumulated GPV and you are now a Star Agent. Your status : Star Agent - Accumulated 2,000 GPV (25%)

Personal PV (PPV)	= 100PV
Personal SV (PSV)	= 100SV
Personal Group PV (PGPV)	= 1,600PV
Personal Group SV (PGSV)	= 1,600SV
Accumulated GPV b/f	= 400PV
Accumalated GPV c/f	= 2,000PV
Your Bonus Income	
Group Bonus	= 1,600SV X 25% = USD 400.00
Less: Downlines Bonus	= (400SV X 12% X 3)
	+ (100SV X 6% X 3) = (USD 162.00)
YOUR Bonus Income	USD 238.00

"The description of how to achieve Star Diamondlin 4 monthsis for illustration purposes only, and should not be construed in any manner as either representing that a particular individual will be able to achieve such status or that achieving this position is easy. Individual results will vary." E F

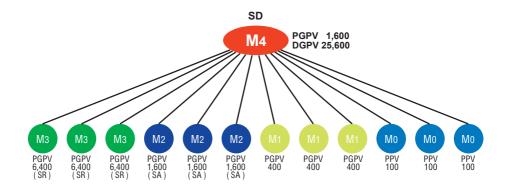


Congratulations! You have successfully promoted 3 direct Star Agents under you, and therefore you are now a Star Ruby.

Personal Grou		= = =	100PV 100SV 1,600PV 1,600SV 6,400PV					
	come onus es Bonus	+	(1,600SV ( 400SV	X X				,
	Bonus Income	=	(1,600SV	х	5% X 3)	=	USD USD	240.00 862.00

"The description of how to achieve Star Diamond in 4 months is for illustration purposes only, and should not be construed in any manner as either representing that a particular individual will be able to achieve such status or that achieving this position is easy. Individual results will vary."

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Congratulations! You have successfully promoted 6 SAs (1st Generation), and have also met the 2,000DGPV quota. Hence you are now a Star Diamond.

Personal PV (PPV) Personal SV (PSV) Personal Group PV (PGPV) personal Group SV (PGSV) Diamond Group PV (DGPV) Diamond Group SV (DGSV)	= 100PV = 100SV = 1,600PV = 1,600SV = 25,600PV = 25,600SV	
Your Bonus Income Star Group Bonus Less: Downlines Bonus	= 25,600SV X 37% = USD 9,472.00 = ( 6,400SV X 31% X 3) + ( 1,600SV X 25% X 3) + ( 400SV X 12% X 3) + ( 100SV X 6% X 3) = (USD 7,314.00)	USD 2,158.00
Development Bonus 1st Level 2nd Level	= = 1,600SV X 6 X 5% = USD 480.00 = 1,600SV X 9 X 4% = USD 576.00	USD 1,056.00
HP Cash Incentive		USD 300.00
International Profit Sharing Assumption:- IPS Fund Total IPS Point for all Qualifiers Your IPS for the Month	<ul> <li>USD 16,000.00</li> <li>2,000,000pts</li> <li>25,600SV x 100%</li> <li>25,600pts</li> </ul>	
Your International Profit Sharing	= USD 16,000 X 25,600pts 2,000,000pts	USD 204.80
YOUR Bonus Income		USD 3,718.80

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