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17 18	LOREN KELLY, on behalf of himself and all others similarly situated,	Case No. 4:23-cv-04122-YGR
19	Plaintiff,	FIRST AMENDED CLASS ACTION
20	v.	COMPLAINT AND DEMAND FOR JURY TRIAL
21	<b>FUNPLUS INTERNATIONAL AG,</b> a Swiss public limited company, and <b>KINGSGROUP HOLDINGS,</b> a Cayman Islands corporation,	
22		
23		
24	Defendants.	
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1 Plaintiff Loren Kelly ("Kelly" or "Plaintiff") on behalf of himself and all others similarly 2 situated, by and through his attorneys, for his First Amended Complaint against FunPlus 3 International AG and KingsGroup Holdings (collectively, "Defendants" or "FunPlus") alleges, on knowledge as to his own actions, the investigation of Plaintiff's counsel, and 4 5 otherwise upon information and belief, as follows:

## PRELIMINARY STATEMENT

1. This is a class action lawsuit against FunPlus for falsely advertising price discounts for in-game purchases and other deceptive and unfair business practices in its mobile application game (or "app"), Guns of Glory: Lost Island ("GOG"). GOG is among the highest grossing mobile strategy games across both Apple and Android devices, grossing over \$510 million in worldwide revenue since its 2017 launch.

12 2. GOG has generated this half a billion dollars in revenue by offering players 13 "microtransactions"—the ability, while in the game, to make discrete in-app purchases of 14 in-game valuables necessary to level up one's account. These in-app purchases, or 15 "packs," generally range in price from \$0.99 to \$99.99 each.

3. 16 However, in its direct marketing to consumers (including representations 17 made at the time of purchase), FunPlus advertises false former prices to induce players 18 into believing they must act quickly to take advantage of a limited-time sale price.

19 4. Since GOG launched in 2017 and continuing to the present day, FunPlus 20 deceives consumers by offering specific limited-time "bonuses" that purport to massively 21 discount the price of its in-game goods. It uses strikethrough pricing and percentages to 22 trick consumers into believing they are benefitting from limited-time promotions that 23 substantially increase the value of their in-game purchases, especially in relation to 24 purchases made by competing players. These purported savings are false, however, 25 because the original pricing that these ads reference are fabricated.

26 5. These advertisements have run for years. But at no point, let alone within 27 three months of the advertised discounts, have these in-game items ever actually been 28 offered at a non-discounted price-*i.e.*, without their "limited-time" discounts. In other

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words, FunPlus never sells these items at their "original" price. It offers false discounts
 from an original price that did not exist, and its players bought packs on "sale" that were
 the same prices they would ordinarily pay.

- 6. Furthermore, the advertised "original" pricing does not reflect the prevailing
  market retail pricing for these virtual in-game items, which have no real-world value and
  whose pricing is entirely determined by FunPlus.
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7. The Federal Trade Commission ("FTC") describes these kinds of false former

8 pricing schemes as deceptive:

One of the most commonly used forms of bargain advertising is to offer a reduction from the advertiser's own former price for an article. If the former price is the actual, bona fide price at which the article was offered to the public on a regular basis for a reasonably substantial period of time, it provides a legitimate basis for the advertising of a price comparison. Where the former price is genuine, the bargain being advertised is a true one. If, on the other hand, the former price being advertised is not bona fide but fictitious – for example, where an artificial, inflated price was established for the purpose of enabling the subsequent offer of a large reduction – the "bargain" being advertised is a false one; the purchaser is not receiving the unusual value he expects. In such a case, the "reduced" price is, in reality, probably just the seller's regular price.

16 C.F.R. §233.1(a).

8. California statutory and regulatory law also expressly forbid such pricing

schemes. Specifically, Cal. Bus. & Prof. Code §17501 states:

No price shall be advertised as a former price of any advertised thing, unless the alleged former price was the prevailing market price as above defined within three months next immediately preceding the publication of the advertisement or unless the date when the alleged former price did prevail is clearly, exactly and conspicuously stated in the advertisement.

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- 9. Defendants' tactics to induce players to spend tens, if not hundreds, of
- thousands of dollars each on purchases fall directly within the dark patterns—manipulative
- 25 design practices—that the FTC identified in its September 2022 report, Bringing Dark
- 26 Patterns to Light.<sup>1</sup>

 <sup>&</sup>lt;sup>1</sup> FTC Staff Report, *Bringing Dark Patterns to Light* (Sept. 14, 2022), available at <u>https://www.ftc.gov/system/files/ftc\_gov/pdf/P214800%20Dark%20Patterns%20Report%</u> <u>209.14.2022%20-%20FINAL.pdf</u> [hereafter FTC Staff Report—Bringing Dark Patterns to Case No. 4:23-cv-04122-YGR
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1 10. As the FTC Staff Report on Dark Patterns explains, "SCARCITY," such as a 2 "False Low Stock Message," "[c]reate[s] pressure to buy immediately by saying inventory 3 is low when it isn't."

11. 4 "URGENCY," like a "Baseless Countdown Timer" or "False Limited Time 5 Message" or "False Discount Claims," also "[c]reate[s] pressure to buy immediately."

6 12. Defendants knew, or reasonably should have known, that their comparative price advertising is false, deceptive, misleading, and unlawful.

13. 8 Defendants have fraudulently concealed from and intentionally failed to 9 disclose to Plaintiff and the putative class members the truth about their advertised price 10 discounts and former prices.

14. Through this false and deceptive marketing, advertising, and pricing scheme, FunPlus has violated California law prohibiting the advertisement of goods for sale as discounted from false former prices and prohibiting misleading statements about the existence and amount of price reductions.

15 The claims and issues asserted herein are governed by California state law. 15. The State of California has the greatest interest in policing corporate conduct occurring 16 17 within the State.

18 16. Upon information and belief, the false advertisements and misleading statements emanated from the State of California, where FunPlus's key executives, 19 20 subsidiaries, and offices are located.

21 17. Plaintiff, individually and on behalf of all others similarly situated, hereby 22 seeks restitution, injunctive relief, punitive damages, attorney's fees, and all other relief 23 which the Court may deem appropriate.

# PARTIES

25 18. Plaintiff Loren Kelly is a resident of California. He began playing GOG in April 26 2023. He purchased False Strikethrough Packs, False Bonus Packs, and False Limited 27

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28 Light].

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Availability Packs (defined below) which he otherwise would not have purchased had he
 known about the deceptive advertising which he reasonably relied upon in making those
 purchases. He has not played GOG since in or around July, 2023.

FunPlus was founded in Silicon Valley, California, apparently with the name 4 19. Halfquest, and has since gone through various iterations of names including "FunPlus" and 5 6 "KingsGroup". On information and belief, FunPlus has offices in San Francisco, San Mateo, 7 and Irvine, California. It purportedly moved its headquarters from Silicon Valley to Zug Switzerland in December 2022.<sup>2</sup> Its past and/or present high-level executives are also 8 9 located in California, including: (a) Yitao Guan, a resident of Menlo Park and FunPlus 10 International's co-founder and Chief Technology Officer; (b) Andy Zhong a/k/a Yingwu 11 Zhong, a resident of San Francisco and co-founder and Chief Executive Officer; (c) Jeremy 12 Horn, a resident of Los Angeles and VP Head of Innovation; (d) Wei Wang, a resident of 13 Irvine and Chief Creative Officer; (e) Michael Tong, a resident of San Francisco and Chief 14 Strategy Officer; (f) James Kavanagh, a resident of Cambria, California and its former Chief 15 Financial Officer; (g) Qi Lu, a San Francisco resident and "Founding team member" of 16 FunPlus from October 2009 to March 2018; (h) Jonathan Xu, a Belmont, California resident 17 and former CTO; and (i) Chris Petrovic, FunPlus's Chief Business Officer, and resident of 18 Sonoma, California. Other key high-level of employees also include California residents, 19 such as (k) ZeHong Yin, a San Francisco resident and Principal Architect of game 20 development; (I) Jing Xu, a Riverside, California resident and Senior Marketing Consultant; 21 (m) Eddie Hsu, a San Francisco resident and former Senior Product Manager; (n) Leanne 22 Zhu, a San Francisco resident and Tax Director; (o) Mike Ouye, a San Franscisco resident 23 and the former Vice President, Growth & General Manager; (p) Josh Burns, a San 24 Francisco resident and the Senior Director, Business Development for the North American 25 Market.

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20. Defendant FunPlus International AG ("FunPlus International") is a Swiss

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- <sup>2</sup> https://www.20min.ch/story/darum-ist-der-state-of-survival-entwickler-nach-zuggezogen-797164499556

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public limited company. FunPlus International was previously known as (i) KingsGroup
 Europe SA, (ii) KingsGroup International AG, and (iii) KingsGroup International SA. Its
 directors include Yingwu Zhong (a/k/a Andy Zhong).

21. Defendant KingsGroup Holdings is a Cayman Islands corporation. Yingwu
Zhong (a/k/a Andy Zhong), a California resident, is one of its two directors. FunPlus has
claimed that "KingsGroup Games is a key part of @FunPlusGames" and credits it for
creating State of Survival, King of Avalon, and Guns of Glory. KingsGroup Holdings has
also listed Irvine, California as its address in connection with trademark applications, such
as for its registered trademark "Imagendary Studios."

22. Although the Google Play store and the Apple App Store now list FunPlus International AG as the developer of the game, Defendants have previously held out "Kingsgroup" as the game's publisher, and have even conflated Kingsgroup with FunPlus on multiple occasions on its social media pages.

14 23. For example, on June 20, 2022, the company posted to its official Facebook
15 page:<sup>3</sup> "Guns of Glory is a game by Kingsgroups FunPlus Studio! Check out this great
16 video to see all KingsGroup games!," before referring users to <u>https://funplus.com</u> to learn
17 more:

<sup>3</sup> <u>https://www.facebook.com/share/v/eYYY75j924HBPBJr/?mibextid=WC7FNe</u>

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# **Guns of Glory · Follow**

Jun 20, 2022 · 🕘 · 🔇

Guns of Glory is a game by KingsGroups FunPlus Studio! Check out this great video to see all KingsGroup games!

You can find more information about FunPlus games and the latest news on our website: https:// funplus.com.



12 😂 🖸 10 comments 7 shares 3.1K views

23 In a separate post to the game's official Facebook page,<sup>4</sup> on August 28, 24. 24 2023, Defendants stated that there was a login issue due to a system glitch, and encouraged players to "visit our official website at https://gog.kingsgroupgames.com for 26 updates."5

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<sup>4</sup> <u>https://www.facebook.com/share/aUpu8H5M7R3wSE9z/?mibextid=WC7FNe</u> <sup>5</sup>https://www.facebook.com/100077699233326/posts/315377161062256/?mibextid=WC7 Case No. 4:23-cv-04122-YGR FIRST AMENDED CLASS ACTION 6 COMPLAINT

25. Although that webpage no longer exists, at the time, it opened to a dedicated
 KingsGroup Guns of Glory page, one on which the logos for both KingsGroup and FunPlus
 appeared side by side:



26. Until late 2022, however, neither KingsGroup nor FunPlus was even listed in the App Store or Google Play store as the app's developer; rather, that was another company, called "Century Games Publishing."

27. The FunPlus website identifies Kingsgroup Games as "Our Studio," and describes it as a "market leading mobile game developer creating games in the strategy genre," before identifying State of Survival, King of Avalon, and Guns of Glory as three "Kingsgroup Games."<sup>6</sup> A video on the website, titled "FunPlus x KingsGroupGames Studio," features advertisements for all three games.

17 28. In reference to one of its other titles, State of Survival, Defendants have
18 explained to users that "KingsGroup Studio is part of the broader FunPlus group. In order
19 to harmonize all our games and services under the FunPlus brand, we decided to update
20 all player accounts to FunPlus."

29. Defendants have operated through an opaque corporate structure. On
information and belief, Defendants conduct business or have conducted business
through—and employed the individuals listed above—through the businesses listed in the
preceding paragraphs as well as (i) Funplus Interactive USA Inc. d/b/a FunPlus Interactive
USA LLC, a Delaware company with its principal place of business in San Francisco,
California; and (ii) Imagendary USA, LLC f/k/a FunPlus Interactive USA LLC f/k/a

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28 <sup>6</sup> <u>https://funplus.com/our-studios/kingsgroup/</u> Case No. 4:23-cv-04122-YGR 7

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1 KingsGroup USA, LLC, a Delaware company, with its principal place of business in San 2 Francisco, California; (iii) KingsGroup America AG, a Switzerland corporation; (iv) 3 KingsGroup USA, LLC, a Delaware company with its principal place of business in San 4 Mateo, California: and other various entities that use the phrases FunPlus or Kings Group, 5 such as (v) FunPlus International Ltd.; (vi) KingsGroup International AG; (vii) KingsGroup 6 International SA; (viii) KingsGroup America AG; as well as other related entities, such as 7 (ix) Xterio Stiftung, which ostensibly employs Yitao Guan,<sup>7</sup> the co-founder and CEO of FunPlus, who is also a California resident, and also employs Jeremy Horn, FunPlus's VP 8 9 of Head of Innovation who is also a California resident.

10 30. On information and belief, Defendants' games, including State of Survival, 11 King of Avalon, and Guns of Glory, have been downloaded by numerous California 12 residents, and California gamers have made in-app purchases well in excess of millions of 13 dollars given the size of the California population, and Defendants have netted billions in 14 revenue from these games, which have been downloaded hundreds of millions of times. 15 Discovery will reveal the extent of the substantial California-based revenue Defendants have made and the massive numbers of consumers in California who have downloaded 16 17 Defendants' games.

18 31. Defendants are and at all relevant times were alter egos of one another, in
19 that they failed to maintain separate corporate identities, failed to observe corporate
20 formalities, and hold themselves out to the public as interchangeable.

# JURISDICTION AND VENUE

32. This Court has jurisdiction over this action under the Class Action Fairness
Act of 2005. Pursuant to 28 U.S.C. §1332(d)(2), this Court has original jurisdiction because
the aggregate claims of the putative class members exceed \$5 million, exclusive of interest
and costs, and at least one of the members of the proposed classes is a citizen of a

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<sup>7</sup> <u>https://www.businesswire.com/news/home/20220830005332/en/Game-Publisher-and-Developer-Xterio-Raises-40M-Led-by-FunPlus-FTX-Ventures-Makers-Fund-XPLA-and-More-to-Create-the-Next-Great-Cross-platform-Web3-Franchises
</u>

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different state than Defendants. 1

2 33. This Court has personal jurisdiction over Defendants because they have 3 offices and key executives in this District, committed the tortious acts alleged herein in this 4 District, regularly conduct business in this District, and have extensive contacts with this 5 forum. Additionally, it has personal jurisdiction over Defendants because Defendants have 6 purposefully availed themselves of the California market, the claims described herein 7 involve sales made to California residents, and Defendants have purposefully targeted California with their false advertisements. 8

9 34. Venue is proper in this District under 28 U.S.C. §1391(b)(2), in that a 10 substantial part of the events or omissions giving rise to the claim occurred in this District.

35. In addition, venue is proper in this District under 28 U.S.C. §1391(b)(1), in that all Defendants reside in this District and are subject to this Court's personal jurisdiction.

13 36. In the alternative, venue is proper in this District under 28 U.S.C. §1391(b)(3), to the extent there is no district in which an action may otherwise be brought under 28 U.S.C. §1391(b)(1)–(2), because Defendants are subject to this Court's personal jurisdiction.

# DIVISIONAL ASSIGNMENT

18 37. Because a substantial part of the events which give rise to Plaintiffs' claims 19 occurred in San Francisco and San Mateo counties, pursuant to Local Civil Rule 3-2, this 20 case has already been assigned to the Oakland Division through its assignment to the 21 Hon. Yvonne Gonzalez Rogers.

# **FACTUAL ALLEGATIONS**

#### Α. Guns of Glory: A Highly Profitable "Freemium App"

24 38. GOG is a mobile application strategy game developed and operated by 25 Defendants and available on iPhone and Android devices through the Apple App Store, 26 Samsung Galaxy Store, Amazon Appstore, and Google Play platforms. GOG is a historical 27 fiction, strategy, and resource management game. Aside from the fact that the aesthetics 28 and story of the game feature guards, lords, and a player's growing estate, it otherwise Case No. 4:23-cv-04122-YGR FIRST AMENDED CLASS ACTION 9

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possesses nearly identical gameplay and monetization features to other resource 1 2 management games developed by Defendants, such as State of Survival, and Frost and 3 Flame: King of Avalon.

4 39. GOG belongs to a category of apps known as "freemium" apps. A freemium 5 app is one in which users do not have to pay to commence playing a functional gamethe game is free to download and start playing. 6

7 40. The term freemium is a misnomer, however, as users are given multiple 8 purchase opportunities, known as microtransactions or in-app purchases ("IAPs"), to 9 augment their playing experience. Users can buy in-game currency, weapons, garments, 10 and even time.

41. The popularity of freemium apps featuring in-app purchases has 12 skyrocketed. In 2022, 97% of apps in the Google Play app store were free-to-download.<sup>8</sup> 13 Even so, in-app purchases accounted for 48.2% of mobile app earnings.<sup>9</sup> GOG has 14 generated over \$500 million since its release.

Because users can try the app for free, freemium apps acquire new users 15 42. 16 more rapidly than purchase-to-play apps. Enabling microtransactions at various points 17 throughout game play allows users time to develop app loyalty and engagement before 18 having to pay anything. The continued microtransactions also remove the upper limit of user spending.<sup>10</sup> 19

20 43. Most of freemium app revenue is generated by big-spending "whales." In 21 2017, just 6% of customers on Apple's App Store accounted for 88% of all spending on 22 games.<sup>11</sup>

- 23 <sup>8</sup> <u>https://www.statista.com/statistics/263797/number-of-applications-for-mobile-phones.</u> 24 <sup>9</sup> https://www.businessofapps.com/guide/in-app-purchases.
- 25 <sup>10</sup> Savannah Wei Shi, et al., From Minnows to Whales: An Empirical Study of Purchase Behavior in Freemium Social Games, Int'l J. of Elec. Com. (2015). 26
- <sup>11</sup> Epic Games, Inc. v. Apple Inc., 559 F. Supp. 3d 898, 954 (N.D. Cal. 2021), aff'd in part, 27 rev'd in part and remanded on other grounds, No. 21-16506, 2023 WL 3050076 (9th Cir. 28 Apr. 24, 2023).

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44. 1 GOG has generated well over \$500 million in revenue since its inception. It 2 makes this revenue by offering players in-app purchases. These purchases include 3 building material, "recruitment banners," speed-ups, and other valuables. An "in-app 4 purchase" refers to a financial transaction initiated from within the mobile application itself. 5 The most common form of in-app purchases is for bundled groups of resources, or "packs," 6 generally ranging in price from \$0.99 to \$99.99 each.

7 45. Players engage in "microtransactions" to make in-app purchases containing 8 items that are necessary to progress their account further and maintain competitiveness 9 with other players. This business model contrasts with that of many other popular free apps 10 which offer only non-essential or cosmetic items for purchase. Because GOG offers in-app purchases that advance one's account in direct proportion to the amount of money spent 12 by a player and confer advantages not reasonably attainable by in-game labor alone, it is 13 most accurately classified as a "Pay to Win" mobile game.

14 46. In other words, a player who spends money in the game will be more 15 powerful in relation to players who choose not to spend money in the game. The game 16 leverages this by bombarding players with advertisements and invitations to buy additional 17 packs and resources whenever they reach a point in the game where their progress has 18 stalled. The game's model is designed to create a sense of urgency around the purchase 19 of in-game resources, and GOG further capitalizes on this sense of urgency by suggesting 20 that purchases are limited-time offerings made available at a substantial discount.

21 47. The tactics described above are a few of the many deceitful tactics, known 22 as "dark patterns," employed within GOG. "Dark patterns" refer to "a[ny] user interface 23 carefully crafted to trick users into doing things they might not otherwise do," causing 24 players to "engage accidently or unwittingly in monetization activities thereby generating 25 more income for the developer."<sup>12</sup>

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<sup>&</sup>lt;sup>12</sup> Dan Fitton, Janet C. Read, Creating a Framework to Support the Critical Consideration 27 of Dark Design Aspects in Free-to-Play Apps, Assoc. for Computing Machinery 407 (2019), available at https://dl.acm.org/doi/pdf/10.1145/3311927.3323136. 28

- 48. As the computer and behavioral scientist Chris Lewis<sup>13</sup> writes, "[t]hese dark
   patterns violate user expectations by encouraging them to give up or jeopardize some
   resource to an extent that they were not expecting (time, money, social capital)."<sup>14</sup>
- 4 49. Indeed, and as further described below, many of GOG's tactics to induce
  5 players to spend over a billion dollars on a "free game" fall directly within the dark patterns
  6 that the FTC identified in its September 2022 report, *Bringing Dark Patterns to Light*.<sup>15</sup>

50. Prior to downloading GOG, the "Pay-to-Win" nature of the game is withheld
or obscured from promotional material directed at potential consumers through various
social media channels. Defendants invest in producing highly elaborate advertisements
that suggest a fast-paced game with rousing visuals, many of which appear to be taken
directly from other games, such as the popular strategy PC game, "Age of Empires 2."<sup>16</sup>
The advertisements are designed to give the impression that they depict in-game footage.
This, however, is false.

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# B. Guns of Glory Game Play: Microtransactions and Feedback Loops

51. Once a player downloads the game, they are placed automatically into a
specific "Kingdom," or server, along with several thousand players who also created their
accounts at a similar period in time. In stark contrast to the advertisements, a player plays
by tapping on various icons of buildings surrounding a stronghold upon a mostly visuallysimple, two-dimensional, and inert map. They are immediately tasked with upgrading the
level of their "Stronghold"<sup>17</sup> within their estate, and the buildings within it. They must do this
to strengthen their combat abilities and therefore maintain a competitive position among

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25 <sup>14</sup> Lewis, *supra* note 11 (internal quotations omitted).

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<sup>28</sup> <sup>17</sup> Also called a "Castle" in certain servers of the app

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 <sup>&</sup>lt;sup>23</sup> <sup>13</sup> Chris Lewis, Irresistible Apps: Motivational Design Patterns for Apps, Games, and Web <sup>24</sup> based Communities (1st ed. 2014).

<sup>26 &</sup>lt;sup>15</sup> FTC Staff Report—Bringing Dark Patterns to Light.

 <sup>&</sup>lt;sup>16</sup> For a collection of such advertisements, see <u>https://youtu.be/99yhvFeda1o</u> (footage seemingly taken from Age of Empires: 2 appears at around 01:20).

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other players in the server. 1

2 52. The purpose of the game is to advance the strength of one's estate by 3 upgrading buildings, recruiting and upgrading heroes, training a large number of strong troops, and exploring the kingdom. The players join large allegiances of other players that 4 5 compete for dominance within the kingdom through various in-game events.

6 53. In order to progress past a certain level in the game, it is necessary to purchase in-app "packs" that contain the required items to level up one's account in the 8 game. These essential items require spending real money, as they are otherwise only 9 available in insufficient amounts through in-game labor alone to make upgrades feasible.

54. After a few days of playing and regularly making upgrades, the cost to acquire the materials needed to make subsequent upgrades increases exponentially.

55. In other words, GOG is made up of feedback loops-the output of the system becomes the input for the next iteration of the system. Every action made in the game thus gives the user access to future actions, giving users a sense of player progress and motivation.

16 56. At the beginning of the game the time between input and output is immediate 17 and allows the user to complete the next action right away. But as the user performs more 18 actions and levels up in the game, the time between input and output increases. There 19 comes a point in the game where the user can no longer advance due to the time required 20 to complete the next action. At this point, without making an in-app purchase, the user is 21 at a standstill.

22 57. Because users are so accustomed to short wait times or using the speed up, 23 skip, or coin (spending in-game resources) features, by the time this standstill occurs (that 24 is, if no additional purchases are made) a user is predisposed to make in-app purchases.

25 58. For example, to upgrade one's Stronghold to level 2 costs a trivial number of 26 resources acquired with no labor because sufficient quantities are possessed upon 27 account creation. The upgrade is also completed instantly with one click. But subsequent 28 upgrade costs increase exponentially, with latter levels costing hundreds of millions-and, Case No. 4:23-cv-04122-YGR

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in some cases, *billions*—of resources. Once initiated, these latter upgrades take real-world 1 2 **months** to complete, unless players purchase construction speed-up boosters. For 3 example, after a player gathers the necessary resources to advance from Stronghold level 4 39 to 40 and clicks "upgrade," the completion time is 163 days, 19 hours, 52 minutes, and 5 43 seconds.

If a player does not make any purchases in the game, it would require vears 6 59. 7 of playing two hours each day, 365 days a year, to gather the necessary resources to 8 upgrade their Stronghold to levels 40 and beyond.

60. Defendants build off the compulsive feedback loops that their game 10 intentionally creates to induce Plaintiff and other players to spend upwards of hundreds of thousands of dollars each.<sup>18</sup> GOG reminds players that instead of devoting countless hours 12 to progress in the game, they can simply purchase packs. The game designs these 13 upgrades to lure players into spending money on resources.

14 61. These upgrades all cost players real money. The packs necessary for these 15 upgrades are generally offered at the following prices: \$99.99, \$49.99, \$19.99, \$9.99, 16 \$4.99, \$1.99, and \$0.99. The advertisements for a particular pack at different pricing levels 17 usually have similar graphical advertisements but contain varying amounts of items in 18 proportion to their price.

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<sup>&</sup>lt;sup>18</sup> GOG also employs compulsion loops, a sinister-sounding term for a simple process. To 20 create a compulsion loop, game developers make users anticipate a reward, such as a 21 more powerful sword or the prospect of traveling to a new game area. Next, users are given a challenge, such as killing monsters or solving a puzzle. By completing the 22 challenge, the user earns their anticipated reward, which in turn presents or unlocks more challenges for yet more rewards (e.g., the new game area includes a new quest giver). 23 Compulsion loops can lead to compulsive behavior. Adrian Hon, You've Been Played: How 24 Corporations, Governments, and Schools Use Games to Control Us All, p. 144. GOG likewise employs treatmills, a refinement of compulsion loops, where incremental gains are 25 constantly doled out, with the intention of engaging players indefinitely. Treatmills are designed to ensure the game occupies an enormous amount of a user's time, stays 26 relevant as long as possible, and as a result maximizes the time where a user might refer the game to a friend. Games can easily consume hundreds of hours of users' time by 27 incrementally unlocking a few more secrets and a few more power-ups after every loop. 28 Id. at 152.

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1 62. To acquire the resources necessary to reach Stronghold level 40, a player 2 would need to spend thousands of dollars on packs. However, this cost is never made 3 clear to the player because Defendants know that players would not be willing to pay this 4 price if they were aware of the total cost up front. After all, these are players who specifically 5 selected a free-to-play game instead of spending \$20 to \$60 on a traditional video game 6 that is available for one-time purchase, and with the same mechanics.

63. Knowing this, Defendants instead leverage the incremental upgrade system
to spread this total cost over numerous separate upgrades, all while keeping consumers
in the dark. There is no in-game mechanism to review one's purchase history or the total
amount one has spent. Upgrade costs are only shown for those upgrades for which the
player is currently eligible, meaning Defendants hide the explosive exponential costs of ingame upgrades until the game's players have already invested months of time and money
into the game.

64. Once players are fully invested, Defendants then use packs to create a false
sense of urgency and scarcity to pressure players into making several dozen smaller
purchases over a period of days, weeks, or months.

17 65. In other words, at no point are players told it will cost them thousands to
18 upgrade their Stronghold to level 40. Instead, they are bombarded with an endless series
19 of advertisements urgently offering limited-time sales, each providing the opportunity to
20 purchase just the incremental resources needed at the time to reach the next level of
21 upgrade.

22 66. Defendants follow this model intentionally to foster dangerous consumer23 behaviors that ultimately result in more purchases, at the expense of its players.

24 67. Research into microtransactions and human behavior shows that a critical
25 link between microtransaction purchases and problem gaming behavior (*i.e.*, behavior
26 associated with gambling addiction) forms with high frequency purchases.<sup>19</sup> Of note, "Both

 <sup>&</sup>lt;sup>19</sup> Erin Gibson et. al, *The relationship between videogame micro-transactions and problem gaming and gambling: A systematic review*, 131 Computers in Human Behavior 107219
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classical and operant conditioning theories suggest that more frequent events or quicker

2 pay out frequencies could increase the likelihood of problematic microtransaction purchase

3 behavior and problem gambling symptoms through reinforcement."<sup>20</sup>

68. Thus, by luring players into making several smaller, time-sensitive purchases
of purportedly high-value packs, Defendants specifically intend to foster addictive
behaviors by luring consumers into dangerous spending habits.

69. As a result of Defendants' predatory monetization schemes and false
advertising, numerous players spend tens of thousands—if not hundreds of thousands—
of dollars on GOG.

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70. As an editorial in the Society for the Study of Addiction has observed:

Predatory monetization schemes in video games are purchasing systems that disguise or withhold the long-term cost of the activity until players are already financially and psychologically committed. Such schemes contribute to the increasing similarity of gaming and gambling and the potential for financial harm for those with Internet gaming disorder.

Game monetization schemes have become increasingly sophisticated and have been featured more prominently within popular on-line games. In our view, some of these schemes could be considered predatory. Predatory monetization schemes typically involve in-game purchasing systems that disguise or withhold the true long-term cost of the activity until players are already financially and psychologically committed. Such schemes are designed to encourage repeated player spending using tactics or elements that may involve, either singularly or in combination, limited disclosure of the product; intrusive and unavoidable solicitations; and systems that manipulate reward outcomes to reinforce purchasing behaviors over skillful or strategic play. Such strategies may exploit inequalities in information between purchaser and provider, such as when the industry uses knowledge of the player's game-related preferences, available funds and/or playing and spending habits, to present offers predetermined to maximize the likelihood of eliciting player spending.<sup>21</sup>

- 25
- 26 (2022).
- 27 <sup>20</sup> Id.

28 <sup>21</sup> https://onlinelibrary.wiley.com/doi/epdf/10.1111/add.14286.

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#### C. **Defendants' Deceptive Pack Advertisements**

71. Building off of its predatory and addictive monetization schemes, GOG relies 3 on four primary categories of deceptive pack advertisements within GOG: (a) packs that 4 offer the illusion of price discounts through the strikethrough graphics, hereafter referred 5 to as "False Strikethrough Packs"; (b) packs that falsely advertise that a pack contains 6 extra value by containing an extra percentage increase value relative to normal versions of the same pack, hereafter referred to as "False Bonus Packs"; (c) packs that falsely allege 8 the limited availability of purchases, hereafter referred to as "False Limited Availability 9 Packs"; and (d) items that "randomly" generate an in-game prize once purchased, hereafter 10 referred to as "Loot Boxes." Any deceptively advertised pack can belong to more than one of these categories simultaneously or may be deceptive for a separate reason outside of 12 the ones belonging to the four main categories.

13 72. However, these advertisements are false, deceptive, and intended to mislead 14 players into making in-app purchases that they otherwise would not have made.

15 73. Defendants falsely promote these packs as being on sale or discounted by 16 misrepresenting that such packs are currently being offered at a lower price than normal, 17 include limited-time bonuses that purport to substantially increase the value of the packs, 18 or have limited availability. Since the game pits players against each other, there is 19 significant pressure on players to take advantage of these limited-time offerings so that 20 they can gain a competitive edge against opponents who presumably are left to pay full 21 price.

22 74. Additionally, the advertisements mislead players into believing they will find 23 themselves at a competitive disadvantage if they do not purchase packs now, since they 24 will be left paying full price for items their opponents were able to purchase at a discount. 25 //

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# 1. False Strikethrough Packs

The False Strikethrough Packs display an advertised price for which the pack 75. 3 is currently offered. On the left side of the arrow graphic is a significantly higher price struck 4 through with a red "X." The advertisements suggest that the pack was formerly offered at 5 the higher price but is now heavily discounted.



76. However, these packs were in fact never offered at the advertised former reference price.

77. There are dozens of False Strikethrough Packs sold at multiple pricing tiers, including: "First Top-up Bonus" packs that purport to offer in-game resources across the \$4.99, \$9.99, and \$19.99 pricing tiers (the last of which is labeled as "HOT" and described as "Extreme value, super deal!"). None of these packs were ever offered at the former reference prices.

78. Defendants use false reference pricing schemes to increase sales because they know these reference prices influence purchasing decisions, as consumers want bargains. Fake discounting and false reference prices are widely recognized to be powerful tools in convincing customers to make purchases, and this issue has been studied repeatedly. As one recent research study from the Harvard Business School summarized:

Taken together, evidence from our analysis of observational transaction data and our laboratory experiment suggests that fake prices provide sellers with a powerful tool to enhance demand, but one that may come at the expense of misleading consumers about products' true initial selling prices. Consumers take initial prices as signals of product quality and rate offers as

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being better deals the higher these initial prices are with respect to present selling prices. Accordingly, fake prices have the highest influence on purchase likelihood for less-informed consumers.

By definition, a fake price offers a fake discount—a discount that does not represent a decrease from some previous selling price but, rather, the difference between the current selling price and a fake introductory price. There is much existing literature on the impact of discounts on consumer behavior beyond . . .<sup>22</sup>

79. Defendants had actual knowledge that the False Strikethrough Packs contained false or misleading representations as to their former prices. Defendants designed and promoted these advertisements from 2017 until the present day, as the practice of offering these deceptive packs continues.

80. The price at which a pack is obtained is a material consideration when reasonable players, including Plaintiff, decide to make purchases. Players seek to maximize the amount of items obtained from the pack for the lowest cost. Defendants deceive players into taking advantage of discounts so that players believe they may achieve a competitive advantage on the mistaken belief that other players may have to pay the substantially higher non-discounted price for the same number of items.

81. Plaintiff and the Classes reasonably relied on the "strikethrough" pricing when purchasing numerous False Strikethrough Packs. Had Plaintiff known the "strikethrough" pricing was false, Plaintiff would not have purchased many of the False Strikethrough Packs that they purchased.

82. If Plaintiff and the Classes could ever have reasonably realized that the False
 Strikethrough Packs were never sold at the original reference price, such realization would
 have occurred only after enough game play that Defendants would have already achieved
 their goal of establishing addictive spending habits. Thus, to the extent Plaintiff or any of

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 <sup>&</sup>lt;sup>22</sup> Donald Ngwe, *Fake Discounts Drive Real Revenues in Retail,* Harvard Business
 School Working Paper (2018) (available at

https://www.hbs.edu/ris/Publication%20Files/18-113\_16977967-84c0-488d-96e5ffba637617d9.pdf).

the Classes continued to make purchases after developing an understanding that the
 packs were never offered at the original price, this was the calculated and intended result
 that Defendants sought when engaging in this deceptive and unfair practice in the first
 place.

# 2. False Bonus Packs

83. The False Bonus Packs also falsely advertise that a pack possesses extra
value by containing a specific percentage increase in items or resources relative to normal
versions of the same pack. The false percentage is indicated by a large and attentiongrabbing bubble in the pack's graphical advertisement that contains a quantitative claim
regarding the increase in value of this pack relative to packs which are not on sale.



19 84. For example, the "Value Deal" pack is offered with a graphical image of a red
20 bubble containing "7500%"—indicating to a reasonable consumer that this specific pack is
21 discounted because it contains a 7,500% increase in the value or quantity of items
22 contained within it when compared to a Value Deal pack without such a representation.

85. Defendants intentionally designed the packs to mislead players into believing
that the packs represented a sale value, including both a false original reference price and
an illusory increase in value, to induce those players to purchase the packs. Defendants
knowingly took those ordinary item packs and simply placed a percentage graphic on the
ad copies without altering anything else.

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86. Defendants have been promoting these False Bonus Packs from 2017 until

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1 present day, as the practice continues.

87. Plaintiff reasonably relied on the percentage graphics on the False Bonus
Packs as a material consideration in purchasing those packs. Had Plaintiff known the
packs were not actually on sale in the manner represented, he would not have purchased
the False Bonus Packs.

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# 3. False Limited Availability Packs

88. The False Limited Availability Packs indicate that a particular pack can only be purchased a finite number of times. For example, a pack might be described as a "Limited Construction Pack" with text underneath the advertisement that reads: "Only Once!" These advertisements create a sense of artificial scarcity whereby players are pressured into purchasing packs containing valuable items to enhance their accounts, ostensibly to simultaneously deprive competitors from accessing the same packs.



89. As shown above, Defendants also use graphics indicating a "Remaining Time" during which the pack will remain available to create a false sense of scarcity with its users.

90. However, Defendants' representations as to the scarcity of the packs are
false. Other players are also able to purchase these packs even if another player buys all
of the supposedly remaining packs. Furthermore, the player who purchased the False
Limited Availability Pack is often offered the same pack to purchase again, especially at
the \$99.99 pricing tier.

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91. Similarly, Defendants attempt to lure players into bidding for items by placing
 urgent in-game banners that advertise "ending" auctions. Auctions are for in-game items,
 and players bid to purchase these in-game items using gold, the primary resource for which
 they pay money to acquire.

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92. These auctions, however, are likewise deceptive.

93. While the scrolling announcement urges players to "make [their] way to theAuction House" with the promise that bidding "closes in 10 minutes," (or at 15 minutes, or20), in actuality, if a player places a bid with less than five minutes remaining until the closeof the auction, the remaining time left in the auction will be extended by five minutes.

94. Additionally, any amounts of gold bid by players are held in reserve by the auction house until bidding has ended—even once a player has been outbid. As a result, GOG lures players with a false sense of urgency by deceiving them into believing that bidding will close imminently, then holds their resources hostage for an indeterminate amount of time: until five minutes have passed without a new bid being placed.

95. In doing so, GOG creates a false sense of scarcity and urgency, not only in
an effort to drive up the final price of the items, but to keep players from being able to
access their gold, driving them to purchase more gold while they wait for their resources
to be released from indefinite escrow.

96. None of this information, however, is disclosed in the in-game banner that
warns players bidding will close "in 10 minutes." Indeed, at 10 minutes, the bidding war
and game of continual timer reset has not even begun, and so the banner serves primarily
to ensure that as many players as possible will have their gold rendered inaccessible while
the auction continues.

97. Defendants intentionally designed the packs and auctions to mislead players
into believing that they were limited in availability. Defendants knowingly added a message
to players communicating an artificial scarcity to induce them to purchase the packs and
bid on auction items immediately.

 28 98. These false and deceptive tactics of scarcity and urgency are effective dark
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99. As the FTC explained, "SCARCITY" includes variants such as the "False Low
Stock Message" (*e.g.*, "Only 1 left in stock—order soon"), which falsely claim inventory is
low. This message "[c]reate[s] pressure to buy immediately."

100. "URGENCY" includes variants such as the "Baseless Countdown Timer"
("Offer ends in 00:59:48"), which shows a clock that goes away or resets when it times out;
"False Limited Time Message" ("Deal ends soon"), which presents a meaningless deadline
that resets when reached; or "False Discount Claims" ("Sale"). All of these variants create
pressure to buy immediately.

101. Plaintiff reasonably relied on the textual advertisements of supposed scarcity accompanying the ad copy as a material consideration in purchasing those packs and purchasing gold to spend on in-game auctions. Had Plaintiff known the packs were not actually scarce or limited, he would not have made such purchases.

4. Loot Boxes

15 102. Amplifying the addictive features of GOG, Defendants also entice players to16 purchase Loot Boxes.

17 103. The use of Loot Boxes within GOG and other freemium games encourages
18 further and unregulated problem gambling behavior<sup>23</sup> by providing players with the
19 opportunity to purchase items that yield randomized awards—mirroring gambling through
20 uncertainty in the outcomes of spending.

21 104. Loot Boxes allow players to purchase virtual "chances" to win rare in-game
22 items, but most players win only common virtual items, which can often be purchased for
23 far less than what the players spend on a "chance" at rare in-game loot.

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105. While this may sound similar to traditional gambling games, Loot Boxes

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26 <sup>23</sup> Matthew E. Perks, "Regulating In-Game Monetization: Implications of Regulation on Games Production," (2021), available at

https://www.jstor.org/stable/pdf/j.ctv1hp5hqw.14.pdf?refreqid=excelsior%3Ae35b9894f00
 3556c7dff9d435726e0dc&ab\_segments=0%2Fbasic\_search\_gsv2%2Fcontrol&origin=&a
 cceptTC=1, p. 221.

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1 contain only virtual items and not physical objects, and therefore are arguably not subject 2 to laws that typically apply to gambling activities.

3 106. Loot Boxes are classified as a type of "monetary dark pattern," and as such 4 GOG, "a video game that employs loot boxes[,] is just utilizing the 'monetized rivalries' dark 5 pattern"—the exploitation of user competitiveness which encourages players to spend money they would not otherwise spend, in order to achieve status.<sup>24</sup> 6

107. Further, academic literature on the subjects of predatory monetization and addiction to loot-box-microtransactions suggests that there is a link between chance-based gambling and player behavior on these apps. Studies in psychology show that loot box consumption mimics gambling as it involves the betting and spending of real currency for unpredictable in-game rewards, with the ambiguity of the valuation for in-game vs. real-12 world currency making this a habit that is easy to fall into.<sup>25</sup>

13 108. The similarities between gambling and Loot Boxes are especially dangerous 14 for individuals who are already problem gamblers, as the high degree of likeness to other 15 forms of gambling may cause them "to spend large amounts of money on buying loot boxes 16 in games, just as they would spend large amounts of money on other forms of gambling."<sup>26</sup>

17 This is particularly problematic because studies have repeatedly confirmed 109. 18 that problematic and pathological gambling habits develop at a higher rate among those who participate in virtual, online gambling activities.<sup>27</sup> 19

- 21 <sup>24</sup> Lewis, *supra* note 11.
- 22 <sup>25</sup> Tom Brock, Mark Johnson, *The Gamblification of Digital Games*, 21 J. Consumer Culture (2021) available at 23
- https://journals.sagepub.com/doi/full/10.1177/1469540521993904.

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<sup>24</sup> <sup>26</sup> David Zendle, Paul Cairns, Video Game Loot Boxes are Linked to Problem Gambling: Results of а Large-scale Survey, PLOS ONE (2018),available at 25 https://journals.plos.org/plosone/article?id=10.1371/journal.pone.0206767.

<sup>26</sup> <sup>27</sup> See, e.g., Brunelle, Leclerc, Cousineau, Dufour, Gendron, & Martin, Internet gambling, substance use, and delinquent behavior: An adolescent deviant behavior involvement 27 Psych Addictive **Behaviors** pattern. of 365-70 available 26 (2012),at 28 https://doi.org/10.1037/a0027079.

1 110. Additionally, younger individuals (those under 30 and, in particular, those
 under 18) are particularly susceptible to developing problematic gambling pathologies,
 including gambling addiction.<sup>28</sup>

4 111. GOG, which is marketed to individuals 13 and older, leverages these
5 predispositions to foster addiction and other pathological behaviors with its chance-based
6 loot box system.

112. Upon information and belief, Defendants are aware of the addictive nature of
Loot Boxes and have designed GOG specifically to leverage consumer psychology in an
effort to maximize consumer addiction and promote virtual gambling.

113. In order to power-up their accounts and progress through the game's content, players must obtain "heroes," consisting of trading card like depictions of various in-game characters. These heroes provide unique abilities and bonuses to aid one's troops in succeeding in various combat scenarios. Heroes are classified into tiers within the game, with Tier A or S Heroes providing the greatest statistical advantages to a player.

114. Players recruit heroes by way of the "Tavern," one of the buildings in a
player's in-game estate. The Tavern allows players to draw hero cards by chance, from
two piles: Master or Standard. The former proports to increase the odds of drawing a
premium Tier S or A hero. A Tier S hero is superior to a Tier A hero.

19 115. GOG employs Loot Boxes in the form of its "Tavern," where players
20 encounter a graphical depiction of two different kinds of heroes: "Standard" and "Master,"
21 with the "Master" recruitment requiring premium items:

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<sup>&</sup>lt;sup>28</sup> See Kristjansdottir *et al*, *Internet gambling and problem gaming among 13 to 18 year old adolescents in Iceland*, 9 Int'l J. Mental Health & Addiction 257 (2011), available at <u>https://doi.org/10.1007/s11469-010-9280-7</u>; *Gainsbury et al*, The Impact of Internet Gambling on Gambling Problems: A Comparison of Moderate-Risk and Problem Internet and Non-Internet Gamblers, 27(4) Psychology of Addictive Behaviors (2013), available at <u>https://psycnet.apa.org/fulltext/2013-05953-001.pdf</u>.

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116. Specifically, "Master" mode requires a player to obtain "Recruitment Banners," which the game describes as being "[u]sed to Recruit Master Heroes in the Tavern."

117. Within the Tavern, there is no published list of odds of drawing specific heroes, or a "drop rate," that is readily apparent. Instead, players must intuit that they should tap on the intentionally unobtrusive "!" at the top right of each hero's portrait. Doing so takes them to a screen that reveals the odds for each category of hero:



118. As this screen reveals, players who spend real money to purchase items that summon "Master-tier" heroes from the "Master" summoning screen will receive a "Standard-tier" hero **most of the time**. The odds of actually obtaining a master Tier S hero are only 5% and the odds of obtaining even a "Tier A" hero are only 34%—the rest are "Tier B" heroes. (There are no other prizes available.)

119. That fact is particularly poignant when one notes that even the most house-<br/>Case No. 4:23-cv-04122-YGRFIRST AMENDED CLASS ACTION<br/>COMPLAINT

friendly slot machines in the country have a payout rate of approximately 80%.<sup>29</sup> 1

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#### D. **Device Takeover and Privacy Violations**

3 120. As though the various false advertisements present in the game were not 4 sufficient to infringe on consumers' rights, Defendants employ one additional, particularly 5 insidious mechanism for not only tracking and monitoring player activity, but turning 6 players' own devices against them.

Throughout the relevant time period, whenever a player installed GOG on 121. their phone, unbeknownst to the player, Defendants began monitoring their user data in ways which it failed to disclose or obtain permission for.

10 In the Google Play Store and Apple App Store, Defendants represent to 122. users that there is "no data shared with third parties" and "no data collected" with respect to GOG.

> 123. However, this is not true.

14 Defendants, in fact, collect a wealth of data about users, but take steps to 124. 15 conceal this fact from their players.

16 Perusing the game folder on one's phone does not reveal any record of these 125. 17 surreptitious data-collection methods.

18 126. However, upon information and belief, this is because Defendants 19 specifically hide this evidence from being visible to players, not because the evidence does 20 not exist.

21 Upon information and belief, a file (agorasdk.log) is added to the phone 127. 22 directory on the date when the user first installs GOG. If the user subsequently deletes 23 GOG, this file remains on the phone, and reinstallations result in the creation of new 24 iterations of this file (e.g. "agorasdk 1.log").

25 These logfiles reveal that not only were Defendants collecting user data, but 128. 26 these efforts were extensive, intrusive, and entirely at odds with their representations to

<sup>27</sup> <sup>29</sup> See Slot Machine Payback Statistics, American Casino Guide, available at 28 https://www.americancasinoguide.com/info/slot-machine-payback-statistics.

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1 users that they do not collect **any** such data.

2 129. Not only do these logilles suggest that Defendants gather analytics to share 3 with third parties, but they suggest that Defendants actually create audio and video recordings without players' knowledge or consent. 4

To give just a few examples of the sorts of entries contained in the logfiles 130. that have been discovered for one of Defendants' other game titles, State of Survival:

> a. Entries initiating a "remote render" for an "incoming video stream," then detailing when the first frame arrives for to commence the "remote stream," and confirming that "local video" has been enabled;

b. Entries noting "audio routing changed to speakerphone;"

Entries detailing efforts "to enable video;" C.

d. Entries detailing efforts to have the resulting files "store[d] for FunPlus;" and

e. Entries indicating the transmittal of data across various IP international addresses from around the world.

15 131. In other words, Defendants have not only collected data about players 16 without their knowledge or consent (and in the face of promises to the contrary by Defendants), but they have also transmitted players' data to unknown third parties, as 18 these logfiles demonstrate.

19 132. State of Survival and GOG are substantially similar games, utilizing almost 20 all of the same mechanics, engines, etc., but using a different theme.

21 133. The way the games operate, monetize, present to users, etc. are functionally 22 identical. Defendants purport to use a single set of website terms and conditions for both 23 games.

24 134. Upon information and belief, Defendants have employed the same 25 surveillance tactics for Plaintiff and the putative class as they have for players of State of 26 Survival. As here, players of State of Survival were unable to locate any logfiles initially. 27 Due to Defendants' efforts to conceal these documents, it took players a significant amount 28 of time to discover where the logfiles had been hidden.

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1 Defendants attempted to hide these logfiles from users so that users would 135. 2 not be aware of what they had done, making them inaccessible to all but the most tech-3 savvy of users.

4 136. Upon information and belief, Defendants have utilized the same tactics here 5 with respect to gathering consumer data that they used in State of Survival.

6 137. In summary, Defendants have violated Plaintiff's rights to data privacy, have 7 effectively caused Plaintiff's own device to spy on him, and have attempted to conceal their 8 wrongful conduct in an effort to evade detection and to allow them to continue to collect 9 data from unsuspecting users.

10 138. Upon information and belief, Defendants violated the privacy rights by 11 surreptitiously tracking, recording, and transmitting data about all players who have played 12 GOG during the applicable time period; accordingly, each and every Plaintiff and putative 13 class member has also suffered invasions of privacy.

# **CLASS ALLEGATIONS**

15 139. Plaintiff brings this action pursuant to Fed. R. Civ. P. 23(a), (b)(2), and (b)(3), on behalf of himself and the following proposed "Global Class":

All persons, within the applicable statute of limitations, who purchased False Strikethrough Packs, False Bonus Packs, False Limited Time Availability packs, and/or Loot Boxes, and/or such subclasses as the Court may deem appropriate.

140. Plaintiff also brings this action on behalf of the following subclass (the

20 "California Class"):

> All persons in California, within the applicable statute of limitations, who purchased False Strikethrough Packs, False Bonus Packs, False Limited Time Availability packs, and/or Loot Boxes and/or such subclasses as the Court may deem appropriate.

24 141. Excluded from the proposed Classes are Defendants and their employees,

25 officers, directors, legal representatives, heirs, successors, subsidiaries, and affiliates, and

26 the judicial officers and their immediate family members and associated court staff

27 assigned to this case, as well as all persons who make a timely election to be excluded

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28 from the proposed Classes.

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1 142. Certification of Plaintiff's claims for class-wide treatment is appropriate 2 because Plaintiff can prove the elements of his claims on a class-wide basis using the 3 same evidence he would use to prove those elements in individual actions alleging the 4 same claims.

5 143. This action meets all applicable standards of Fed. R. Civ. P. 23 for class 6 certification, in that Plaintiff can demonstrate the elements delineated below.

144. Numerosity. The members of the proposed Classes are so numerous and geographically dispersed that individual joinder of all proposed class members is impracticable. See Fed. R. Civ. P. 23(a)(1). While Plaintiff believes that there are hundreds of thousands of members of the proposed Classes, the precise number of class members is unknown, but may be ascertained from Defendants' books and records. On information and belief, Defendants maintain a list of users that includes personal information for the 13 user including their email addresses, whether they have made in-app purchases, and 14 which in-app purchases they have made.

15 145. Applying a reasonable and prudent person standard to the users of GOG 16 under the same or similar circumstances, each user would qualify to be a class member 17 requesting the right to cancel and obtain refunds on their in-app purchases. Any 18 reasonable and prudent person under the same or similar circumstances wants to have 19 the flexibility to disaffirm an in-app purchase that was made while believing that the packs 20 they purchased were part of a sale or promotion but, in reality, were not.

21 Commonality and Predominance. This action involves common questions 146. 22 of law and fact, which predominate over any questions affecting individual class members. 23 See Fed. R. Civ. P. 23(a)(2) and (b)(3). These include, without limitation:

a. Whether Defendants engaged in the conduct alleged in this First Amended First Amended Complaint;

b. Whether Defendants violated the applicable statutes alleged herein;

c. Whether Defendants designed, advertised, marketed, distributed, sold, or otherwise placed GOG into the stream of commerce in the United States;

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d. Whether Defendants' conduct emanated from the State of California;
e. Whether Plaintiff and the class members are injured and harmed directly by Defendants' false advertising designed to entice users into making in-app purchases they otherwise would not have made;
f. Whether Plaintiff and the class members are entitled to damages due to Defendants' conduct as alleged in this First Amended Complaint, and if so,

in what amounts; and

g. Whether Plaintiff and members of the Classes are entitled to equitable relief, including, but not limited to, restitution or injunctive relief as requested in this First Amended Complaint.

147. <u>Typicality</u>. Plaintiff's claims are typical of the putative class members' claims because, among other things, all such class members were comparably injured through Defendants' wrongful conduct as described above. See Fed. R. Civ. P. 23(a)(3). Defendants' creation and display of its misleading advertisements is uniform for Plaintiff and class members.

16 148. <u>Adequacy</u>. Plaintiff is an adequate proposed class representative because
17 his interests do not conflict with the interests of the other members of the proposed Classes
18 he seeks to represent, because he has retained counsel competent and experienced in
19 complex class action litigation, and because he intends to prosecute this action vigorously.
20 The interests of the proposed Classes will be fairly and adequately protected by Plaintiff
21 and his counsel. See Fed. R. Civ. P. 23(a)(4).

22 149. Declaratory and Injunctive Relief. Defendants have acted or refused to act 23 on grounds generally applicable to Plaintiff and the other members of the proposed 24 Classes, thereby making appropriate final injunctive relief and declaratory relief, as 25 described below, with respect to the proposed Classes as a whole. See Fed. R. Civ. P. 26 23(b)(2). Defendants' wrongful conduct alleged herein is grounded in the creation and 27 dissemination of their pack offerings in-game, which are displayed uniformly. Plaintiff's and 28 the class members' injuries are real, immediate, and ongoing. Plaintiff and the class Case No. 4:23-cv-04122-YGR FIRST AMENDED CLASS ACTION

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members seek injunctive and declaratory relief from Defendants. 1

2 150. **Superiority.** A class action is superior to any other available means for the 3 fair and efficient adjudication of this controversy, and no unusual difficulties are likely to be 4 encountered in the management of this class action. The damages or other financial 5 detriment suffered by Plaintiff and putative class members are relatively small compared 6 to the burden and expense that would be required to individually litigate their claims against 7 Defendants, so it would be impracticable for members of the proposed Classes to 8 individually seek redress for Defendants' wrongful conduct.

9 151. Applying the principles of equity or balance of equities, expecting an 10 individual plaintiff who is at a disadvantage with limited resources and spending capacity, and with minimal negotiating power, if any, to litigate claims against Defendants, 12 multibillion-dollar corporations that have immense resources and deep pockets, would be 13 unfair. Class actions are a necessary and essential means to provide for public interest 14 litigations with checks and balances to curtail deceptive practices by powerful private 15 corporations, including Defendants.

16 There is no special interest in class members individually controlling the 152. 17 prosecution of separate actions. And even if class members could afford individual 18 litigation, the court system could not. Individualized litigation creates a potential for 19 inconsistent or contradictory judgments, and it increases the delay and expense to all 20 parties and the court system. By contrast, the class action device presents far fewer 21 management difficulties and provides the benefits of single adjudication, economy of scale, 22 and comprehensive supervision by a single court. See Fed. R. Civ. P. 23(b)(3).

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# **CALIFORNIA LAW APPLIES TO ALL CLASSES**

24 153. California's substantive laws apply to every class member, regardless of 25 where the class member resides.

26 154. California's substantive laws may be constitutionally applied to the claims of 27 Plaintiff and the Classes under the Due Process Clause, 14th Amend. §1, and the Full 28 Faith and Credit Clause, Art. IV §1 of the U.S. Constitution. California has significant Case No. 4:23-cv-04122-YGR

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contacts, or significant aggregation of contacts, to the claims asserted by Plaintiff and all
 class members, thereby creating state interests that ensure that the choice of California
 state law is not arbitrary or unfair.

4 155. FunPlus and its various operating entities were founded in California.
5 FunPlus maintains offices in California, and its co-founders and key executives reside in
6 California. On information and belief, Defendants' principal places of business are located
7 in California. FunPlus conducts substantial business in California. Therefore, California has
8 an interest in regulating Defendants' conduct under its laws.

9 156. FunPlus's decision to reside in California and avail itself of California's laws,
10 and to engage in the challenged conduct from and emanating out of California, renders the
11 application of California law to the claims herein constitutionally permissible.

157. California is also the state from which Defendants' alleged misconduct and false statements emanated. This conduct similarly injured and affected Plaintiff and all other class members.

15 158. The application of California laws to the Classes is also appropriate under
California's choice of law rules because California has significant contacts to the claims of
Plaintiff and the proposed Classes, and California has a greater interest in applying its laws
here than any other interested state.

### FIRST CLAIM FOR RELIEF

Violation of California's Unfair Competition Law ("UCL")

# Cal. Business & Professions Code §§17200 et seq.

# (By Plaintiff, individually and on behalf of All Classes)

23 159. Plaintiff incorporates by reference all allegations in this First Amended24 Complaint and restates them as if fully set forth herein.

160. The UCL defines unfair business competition to include any "unlawful, unfair
or fraudulent" act or practice, as well as any "unfair, deceptive, untrue or misleading"
advertising. Cal. Bus. & Prof. Code §17200.

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161. A business act or practice is "unlawful" under the UCL if it violates any other

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law or regulation. 1

2 162. A business act or practice is "unfair" under the UCL if the reasons, justifications, and motives of the alleged wrongdoer are outweighed by the gravity of the 3 4 harm to the alleged victims.

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163. A business act or practice is "fraudulent" under the UCL if it is likely to deceive members of the consuming public.

7 164. Defendants have violated the "unlawful" prong under the UCL and have engaged in "unfair, deceptive, untrue or misleading" advertising. 8

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The Federal Trade Commission Act prohibits "unfair or deceptive acts or 165. practices in or affecting commerce" (15 U.S.C. §45(a)(1)) and specifically prohibits false advertisements. 15 U.S.C. §52(a). FTC Regulations describe false former pricing schemes—similar to Defendants' False Strikethrough Packs and False Bonus Packs in all 12 13 material respects—as deceptive practices that would violate the FTC Act.

> 166. 16 C.F.R.§233.1 states:

(a) One of the most commonly used forms of bargain advertising is to offer a reduction from the advertiser's own former price for an article. If the former price is the actual, bona fide price at which the article was offered to the public on a regular basis for a reasonably substantial period of time, it provides a legitimate basis for the advertising of a price comparison. Where the former price is genuine, the bargain being advertised is a true one. If, on the other hand, the former price being advertised is not bona fide but fictitious-for example, where an artificial, inflated price was established for the purpose of enabling the subsequent offer of a large reduction-the "bargain" being advertised is a false one; the purchaser is not receiving the unusual value he expects. In such a case, the "reduced" price is, in reality, probably just the seller's regular price.

A former price is not necessarily fictitious merely because no sales at the (b) advertised price were made. The advertiser should be especially careful, however, in such a case, that the price is one at which the product was openly and actively offered for sale, for a reasonably substantial period of time, in the recent, regular course of his business, honestly and in good faith-and, of course, not for the purpose of establishing a fictitious higher price on which a deceptive comparison might be based. And the advertiser should scrupulously avoid any implication that a former price is a selling, not an asking price (for example, by use of such language as, "Formerly sold at \$"), unless substantial sales at that price were actually made.

27 California law also prohibits false former pricing schemes. Cal. Bus. & Prof. 167.

28 Code §17501, entitled "Value determinations; Former price advertisements," states:

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For the purpose of this article the worth or value of any thing advertised is the prevailing market price, wholesale if the offer is at wholesale, retail if the offer is at retail, at the time of publication of such advertisement in the locality wherein the advertisement is published.

No price shall be advertised as a former price of any advertised thing, unless the alleged former price was the prevailing market price as above defined within three months next immediately preceding the publication of the advertisement or unless the date when the alleged former price did prevail is clearly, exactly, and conspicuously stated in the advertisement.

168. As further detailed in the Second Claim for Relief below, California's False Advertising Law also prohibits a business from "[a]dvertising goods or services with intent not to sell them as advertised," Cal. Civ. Code §1770(a)(9), and prohibits a business from "[m]aking false or misleading statements of fact concerning reasons for, existence of, or amounts of price reductions." Id. §(a)(13).

169. Defendants' False Strikethrough Packs, False Bonus Packs, False Limited Availability Packs, and Loot Boxes violate the unlawful prongs of the UCL since they violate 16 C.F.R. §233.1, Cal. Bus. & Prof. Code §17501, and Cal. Civ. Code §§1770(a)(9) and (a)(13).

170. The False Bonus Packs misrepresent the existence of a sale whereby players can allegedly purchase more items and resources from a pack than they normally could for the same price.

19 171. Defendants' use of the False Bonus Packs violates 15 U.S.C. §45(a)(1), 15 20 U.S.C. §52(a), and the FTC Guidelines published in Title 16, Code of Federal Regulations, Section 233.

22 172. Defendants also violated and continue to violate Cal. Bus. & Prof. Code §17501, and Cal. Civ. Code §1770, sections (a)(9) and (a)(13), by advertising false discounts from purported former prices that were, in fact, not the prevailing market prices within three months preceding the publication and dissemination of advertisements 26 containing the false former prices.

27 173. Defendants have also violated the "unfair" prong of the UCL by falsely 28 representing that their consumers received a discount from a referenced "original" former Case No. 4:23-cv-04122-YGR FIRST AMENDED CLASS ACTION 35 COMPLAINT

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1 price of their False Strikethrough Packs where, in fact, Defendants set an arbitrary price 2 for the goods contained in these packs and then falsely represented the packs had ever 3 been offered for sale without their supposed discount.

4 174. Additionally, Defendants have violated the "unfair" prong of the UCL by 5 falsely representing that their False Bonus Packs contained unique and specific increases 6 in items or resources when, in fact, they contained the same resources and in-game items 7 as they always do.

8 175. Defendants have also violated the "unfair" prong of the UCL by engaging in predatory practices designed to foster gambling addiction in consumers, in that they: (a) deploy their microtransactions in a way specifically designed to ensnare players into addictive spending habits; (b) falsely create a sense of urgency, scarcity, and value in order to secure addictive high frequency microtransactions, such as by deploying Loot Boxes, 13 which exploit user competitiveness and foster addiction; and (c) use incremental cost step-14 ups to prevent players from realizing the true cost of the game and how much they have spent. Defendants' goals in engaging in these practices are far outweighed by the harm 16 they cause.

17 176. These acts and practices are unfair because they were likely to cause 18 consumers to falsely believe that Defendants were offering value, discounts, or bargains 19 from the prevailing market value or worth of the products sold that do not, in fact, exist. As 20 a result, purchasers (including Plaintiff) reasonably understood that they were receiving 21 valuable price reductions on purchases of in-game items. This, in turn, has induced 22 reasonable purchasers to buy such products from Defendants that they would not have 23 otherwise purchased.

24 177. The gravity of the harm to Plaintiff and members of the Classes resulting from 25 these unfair acts and practices outweighs any conceivable reasons, justifications, or 26 motives that Defendants may have had for engaging in such deceptive acts and practices.

27 178. Additionally, Defendants have violated the "fraudulent" prong of the UCL 28 because their marketing and advertising materials included false "original" prices for their Case No. 4:23-cv-04122-YGR FIRST AMENDED CLASS ACTION

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False Strikethrough Packs, and because these same materials also suggested that the
 offers in the False Bonus Packs and False Limited Availability Packs were unique, limited,
 and would no longer be available at those price points following the conclusion of its sale
 events. In actuality, the packs never contained the limited time deals or discounts they
 purported to offer.

179. Defendants' acts and practices deceived Plaintiff and the Classes at large. Specifically, Plaintiff and the Classes relied on these misleading and deceptive representations regarding the limited-time bonuses they could expect to receive in the packs. Each of these representations and deceptions played a substantial role in Plaintiff's decisions to purchase the packs, and Plaintiff would not have done so in the absence of such representations.

12 180. Plaintiff and the Classes never received the benefit of their bargains with 13 Defendants, in that the "discounted" resources offered for sale in the packs did not give 14 them the anticipated competitive edge against their opponents. Competitors could simply 15 purchase packs at the same false sale pricing, or with the same number of items, or the 16 same pack availability, notwithstanding Defendants' representations that these were 17 limited time offers.

18 181. Similarly, players who purchased the False Bonus Packs and the False
19 Strikethrough Packs defensively (to protect against becoming overpowered by opponents
20 whom they believed had been able to take advantage of the purportedly limited-time
21 bonuses) were deprived of the benefit of their bargains, because the threat itself was a
22 fabrication. There was never a risk of falling behind due to a player's failure to purchase
23 items at their discounted price, because the price was always discounted.

182. As a result of these violations under each of the fraudulent, unfair, and
unlawful prongs of the UCL, Defendants have been unjustly enriched at the expense of
Plaintiff and members of the proposed Classes. Specifically, Defendants have been
unjustly enriched by obtaining revenues and profits that they would not otherwise have
obtained absent their false, misleading, and deceptive conduct.

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1 183. Through their unfair acts and practices, Defendants have improperly
2 obtained money from Plaintiff and the class members. As such, Plaintiff requests that this
3 Court cause Defendants to restore this money to Plaintiff and all class members, and to
4 enjoin them from continuing to violate the UCL, and/or from violating the UCL in the future.
5 Otherwise, Plaintiff, the class members, and members of the general public may be
6 irreparably harmed and/or denied an effective and complete remedy if such an order is not
7 granted.

## SECOND CLAIM FOR RELIEF

## Violation of California's False Advertising Law ("FAL") Cal. Business & Professions Code §§17500 *et seq*.

(By Plaintiff, individually and on behalf of All Classes)

184. Plaintiff incorporates by reference all allegations in this First Amended Complaint and restates them as if fully set forth herein.

14 185. The FAL prohibits unfair, deceptive, untrue, or misleading advertising,
15 including, but not limited to, false statements as to worth, value, and former price.

16 186. Furthermore, the FAL provides that: "No price shall be advertised as a former
17 price of any advertised thing, unless the alleged former price was the prevailing market
18 price as above defined within three months next immediately preceding the publication of
19 the advertisement or unless the date when the alleged former price did prevail is clearly,
20 exactly and conspicuously stated in the advertisement." Cal. Bus. & Prof. Code §17501.

187. The False Strikethrough Packs and the False Bonus Packs misrepresent the
existence of a sale whereby players can allegedly purchase packs at a discounted price,
or with an increased percentage of items or resources. The False Limited Availability Packs
misrepresent the exclusive nature, and therefore competitive value, of the packs.

188. Through their unfair acts and practices, Defendants have improperly
obtained money from Plaintiff and the class members. As such, Plaintiff requests that this
Court cause Defendants to restore this money to Plaintiff and all class members, and to
prevent Defendants from continuing to violate the FAL, and/or from violating the FAL in the

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future. Otherwise, Plaintiff, the class members, and members of the general public may be
 irreparably harmed and/or denied an effective and complete remedy if such an order is not
 granted.

#### THIRD CLAIM FOR RELIEF

Violation of the California Consumers Legal Remedies Act ("CLRA")

## Cal. Civ. Code. §§1750 et seq.

## (By Plaintiff, individually and on behalf of All Classes)

189. Plaintiff incorporates by reference all allegations in this First Amended Complaint and restates them as if fully set forth herein.

190. Plaintiff and the other class members are consumers within the meaning of Cal. Civ. Code §1761(d) and have engaged in a transaction within the meaning of Cal. Civ. Code §§1761(e) and 1770.

13 191. Defendants are "persons" within the meaning of Cal. Civ. Code §§1761(c)
14 and 1770, and they sell "goods or services" within the meaning of Cal. Civ. Code
15 §§1761(a)–(b) and 1770.

16 192. GOG and the in-app purchases are a "good" or "service" within the meaning
17 of Cal. Civ. Code. §§1761(a) and (b).

18 193. Defendants have violated Cal. Civ. Code. §1770(a)(5)'s proscription against
19 representing that goods have characteristics, uses, benefits, or quantities that they do not
20 have. The False Limited Availability Packs represent that they have the benefit of
21 conferring a competitive advantage, but those benefits are illusory.

194. Defendants have violated Cal. Civ. Code. §1770(a)(9)'s proscription against
advertising goods or services with intent not to sell them as advertised. The False Bonus
Packs falsely advertise that a pack of goods has extra value by containing a significant
increase in items or resources relative to normal versions of the same pack. The False
Limited Availability Packs falsely indicate that a particular pack can only be purchased a
finite number of times by competing players.

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 195. Defendants have violated Cal. Civ. Code. §1770(a)(13)'s proscription against

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making false or misleading statements of fact concerning reasons for, existence of, or 1 2 amounts of, price reductions by misrepresenting the existence of discounts via False 3 Strikethrough Packs, misrepresenting the existence of special sales through their False 4 Bonus Packs, and misrepresenting the exclusive nature, and therefore competitive value, 5 of the packs through their False Limited Availability Packs.

6 Defendants have violated Cal. Civ. Code. §1770(a)(14)'s proscription against 196. representing that a transaction conferred rights or obligations that it did not have. The False 8 Limited Availability Packs falsely represent that the purchase confers the right of a 9 competitive advantage, which it does not.

197. Defendants have violated Cal. Civ. Code. §1770(a)(16)'s proscription against representing that the subject of a transaction has been supplied in accordance with a previous representation when it has not by misrepresenting that the purchasers have received a competitive advantage in the game by purchasing "sale" and "limited availability" items.

15 198. Defendants have violated Cal. Civ. Code. §1770(a)(17)'s proscription against 16 representing that the consumer will receive an economic benefit, if the earning of the 17 benefit is contingent on an event to occur subsequent to the consummation of the 18 transaction, by misrepresenting that the purchaser of False Limited Availability Packs 19 would receive an economic benefit (*i.e.*, more goods than other players) and therefore a 20 competitive advantage as compared to players who did not take advantage of limited-21 availability sales. The economic benefit is contingent on other players not purchasing those 22 same packs, but there is not actually a limited supply of packs.

23 199. Plaintiff and the other class members suffered actual damages as a direct and proximate result of the Defendants' actions, concealment, and/or omissions in the 24 25 advertising, marketing, and promotion of their in-app purchases, in violation of the CLRA, 26 as evidenced by the substantial sums Defendants pocketed from Plaintiff and the class 27 members.

28 On October 13, 2023, Plaintiff, through counsel, sent a CLRA demand to 200. FIRST AMENDED CLASS ACTION Case No. 4:23-cv-04122-YGR 40 COMPLAINT

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Defendants that provided notice of Defendants' violation of the CLRA and demanded that 1 2 they correct, repair, replace, or otherwise rectify the unlawful, unfair, false, and deceptive 3 practices complained of herein. The letter also stated that if Defendants refused to do so, Plaintiffs would seek damages in this action pursuant to the CLRA. 4

5 201. Defendants failed to rectify the problems associated with the actions detailed 6 above. Thus, pursuant to Cal. Civ. Code. §1782, Plaintiff now seeks actual, punitive, and statutory damages, as appropriate, against Defendants pursuant to the CLRA.

#### FOURTH CLAIM FOR RELIEF

#### Fraud

## (By Plaintiff, individually and on behalf of All Classes)

202. Plaintiff incorporates by reference all allegations in this First Amended Complaint and restates them as if fully set forth herein.

13 Defendants represented to Plaintiff that various purchased packs were on 203. 14 sale in that they were offered at a lower price than normal, that certain packs were offered 15 with an increased percentage of items and resources compared to their normal 16 counterparts, and that pack purchases were only available in limited quantities.

17 These representations were false because the packs were never offered at 204. 18 higher prices, the increased percentage versions of the packs were identical to their normal 19 counterparts, the packs were not actually available in scarce quantities to other players in 20 the State or to the individual player making the purchases, and the stated number of other 21 players that had purchased the packs was fictitious.

22 205. Defendants intentionally designed the graphical the images on 23 advertisements to attract Plaintiff to the enticing but false claims regarding the existence 24 of sales, item and resource bonuses, and artificial scarcity.

25 206. Plaintiff reasonably relied upon the claims made in Defendants' 26 advertisements in deciding to purchase the aforementioned packs.

27 207. Upon purchasing the packs, Plaintiff was harmed because, had Plaintiff 28 known Defendants' claims were false, he would not have made those purchases.

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208. Plaintiff's reliance on Defendants' misrepresentations in their pack
 advertisements was a substantial factor in causing harm to Plaintiff.

209. Defendants' conduct has therefore caused and is causing immediate and
irreparable injury to Plaintiff and the class members and will continue to both damage
Plaintiff and the class members and deceive the public unless enjoined by this Court.

## FIFTH CLAIM FOR RELIEF

## **Unjust Enrichment**

## (By Plaintiff, individually and on behalf of All Classes)

210. Plaintiff incorporates by reference all allegations in this First Amended Complaint and restates them as if fully set forth herein.

211. Defendants misrepresented the value of the items or resources purchased in the False Strikethrough Packs, False Bonus Packs, False Limited Availability Packs, and/or Loot Boxes or any packs for which Plaintiff was double charged.

212. Plaintiff spent \$46.91 and cumulatively, members of the classes spent
hundreds of millions on items and resources, induced by Defendants, thereby enriching
Defendants.

17 213. It would be unfair for Defendants to keep the money spent without18 compensating Plaintiff.

## SIXTH CLAIM FOR RELIEF

## Violations of CIPA Cal. Penal Code §630 et seq.

## (By Plaintiff, individually and on behalf of All Classes)

22 214. Plaintiff incorporates by reference all allegations in this First Amended23 Complaint and restates them as if fully set forth herein.

24 215. Defendants intentionally tapped and/or made an unauthorized connection to
25 Plaintiff's communications on his devices. These include video recordings, audio
26 recordings, and written communications.

27 216. Plaintiff did not consent for Defendants to tap into his connections,28 communications, or devices.

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1 Without consent from Plaintiff, Defendant read, attempted to read, and/or 217. 2 learned the contents of Plaintiff's communications, in that the logfiles found for Defendants' 3 other games indicate Defendants caused "remote streams" of videos, surreptitiously enabled device speakerphones, caused devices to "save for FunPlus" records of these 4 5 interactions, and then caused Plaintiff's devices to transmit such data to various third 6 parties.

7 Defendants attempted to and in fact did use this data, and communicate it to 218. third parties, such as by sending it to various third-party IP addresses, as demonstrated by 8 the logfiles. 9

10 219. To the extent any third parties were involved in the execution of this scheme, Defendants aided, agreed with, employed, permitted, or otherwise caused to be done the 12 unlawful acts described herein.

> 220. These actions violate Cal. Penal Code §631(a).

14 221. Accordingly, Defendants are liable to Plaintiffs and the putative classes for 15 their actual damages, statutory damages, exemplary damages, and injunctive relief.

## SEVENTH CLAIM FOR RELIEF

Violations of California's Comprehensive Computer Data and Access Fraud Act ("CDAFA"), Cal. Penal Code §502

## (By Plaintiff, individually and on behalf of All Classes)

20 222. Plaintiff incorporates by reference all allegations in this First Amended 21 Complaint and restates them as if fully set forth herein.

22 223. CDAFA makes it unlawful for a party to knowingly access, without 23 permission, another's computer or device to wrongfully control or obtain data, or to make 24 use of any data on the computer.

25 224. Here, Defendants did not obtain permission, because they assured Plaintiff 26 and the putative class that the app did not collect consumer data.

27 225. The logfiles further demonstrate that Defendants did not have permission to 28 access Plaintiff's devices because they suggest overrides of user settings (such as setting

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1 the device to speakerphone or remotely enabling video and audio sharing).

2 226. Upon information and belief, Defendants used this data for profit, in that it3 was shared with third parties internationally.

227. Plaintiff is entitled to compensatory damages, punitive damages, and
attorney's fees to any individual harmed by these violations in accordance with Cal. Penal
Code §502(e)(1), (2), and (4).

#### **EIGHTH CLAIM FOR RELIEF**

#### Invasion of Privacy

#### (By Plaintiff, individually and on behalf of All Classes)

228. Plaintiff incorporates by reference all allegations in this First Amended Complaint and restate them as if fully set forth herein.

229. Article I, §1 of California's Constitution confers a constitutional right to privacy.

14 230. Defendants' conduct in secretly using Plaintiff's and the putative class
15 members' devices to surreptitiously record them and transmit that data to third parties
16 violated Plaintiff's privacy rights.

17 231. Plaintiff has a right not to be recorded by his own devices without his18 knowledge or consent.

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232. Defendants have intruded upon these privacy interests.

233. These intrusions are a serious invasion of privacy because of the collection
and disclosure of audio and visual recordings, as well as general user data, particularly in
the face of promises that no such data would be gathered or used.

23 234. Defendants acted with oppression, fraud, or malice in that they
24 misrepresented their data collection practices, attempted to hide the logfiles in a different
25 folder on users' devices with an unusual filepath, told users that they were not collecting
26 data when in fact they were, and took control of Plaintiff's device functions in order to collect
27 the highly sensitive and personal data.

28 235. Plaintiff and the putative classes have been damaged by Defendants'
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invasion of their privacy and are entitled to compensation in the form of actual and punitive
 damages.

## NINTH CLAIM FOR RELIEF

## Intrusion Upon Seclusion

## (By Plaintiff, individually and on behalf of All Classes)

6 236. Plaintiff incorporates by reference all allegations in this First Amended7 Complaint and restates them as if fully set forth herein.

8 237. Defendants intentionally intruded upon Plaintiff's and the class members'
9 seclusion by secretly accessing their devices to record and transmit data about Plaintiff
10 without their knowledge or permission.

238. This was highly offensive in that Defendants did this despite their direct promise that they did not gather or share any data, and where the gathering of this information required Defendants to effectively take over Plaintiff's device.

239. Plaintiff never gave consent for Defendants to gather or transmit this data.

15 240. Defendants acted with oppression, fraud, or malice in that they
16 misrepresented their data collection practices, attempted to hide the logfiles in a different
17 folder on users' devices with an unusual filepath, told users that they were not collecting
18 data when in fact they were, and took control of Plaintiff's device functions in order to collect
19 the highly sensitive and personal data.

20 241. Plaintiff and the putative classes have been damaged by Defendants'
21 invasion of their privacy and are entitled to compensation in the form of actual and punitive
22 damages.

## TENTH CLAIM FOR RELIEF

## Violations of Federal Wiretap Act (18 U.S.C. §2510 et. seq)

## (By Plaintiff, individually and on behalf of All Classes)

26 242. Plaintiff incorporates by reference all allegations in this First Amended27 Complaint and restates them as if fully set forth herein.

243. Defendants intentionally intercepted, or endeavored to intercept, Plaintiff's

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# FIRST AMENDED CLASS ACTION COMPLAINT

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and the putative class members' oral communications, when they enabled remote video
 and audio capture and transmitted copies of files so captured to unknown third parties.

244. Defendants were not a party to these communications that they intercepted.

245. Plaintiff never gave consent for these claims to be so intercepted.

246. Accordingly, Plaintiff and the putative class members are entitled to statutory damages, along with costs and reasonable attorney's fees.

247. Defendants' conduct was wanton and willful.

248. Plaintiff is therefore additionally entitled to recover punitive damages.

## PRAYER FOR RELIEF

**WHEREFORE**, Plaintiff, on behalf of himself and the proposed Classes, prays for relief and judgment against Defendants as follows:

(a) Certifying the Classes pursuant to Rule 23 of the Federal Rules of Civil
Procedure, appointing Plaintiff as representatives of the Classes, and designating
Plaintiff's counsel as class counsel;

(b) Awarding Plaintiff and the class members compensatory damages and
actual damages in an amount exceeding \$5,000,000, to be determined by proof;

17 (c) Awarding Plaintiff and the class members appropriate relief, including actual18 and statutory damages;

(d) For punitive damages;

(e) For civil penalties;

(f) For declaratory and equitable relief, including a declaration that Defendants
violated and have continued to violate California's UCL, the FAL, and the CLRA, and an
injunction requiring Defendants to comport with California Business & Professions Code
§§17200, *et seq.*, and restitution and disgorgement;

(g) For an order enjoining Defendants from continuing to engage in the wrongful
acts and practices alleged herein;

(h) Awarding Plaintiff and the class members the costs of prosecuting this action,
including expert witness fees;

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(i) Awarding Plaintiff and the class members' reasonable attorney's fees and
 costs as allowable by law;

3 (j) Awarding Plaintiff and the class members reasonable attorney's fees 4 pursuant to Cal. Civ. Proc. Code 1021.5, as this lawsuit seeks the enforcement of an 5 important right affecting the public interest and satisfies the statutory requirements for an 6 award of attorney's fees;

7 (k) Awarding Plaintiff and the class members actual and punitive damages,
8 reasonable attorney's fees and costs, as well as injunctive relief, pursuant to the CLRA;

(I) Awarding pre-judgment and post-judgment interest; and

(m) Granting any other relief as this Court may deem just and proper.

Respectfully Submitted,

DATED: December 11, 2023

By: <u>s/ Karl S. Kronenberger</u> Karl S. Kronenberger Katherine E. Hollist (*pro hac vice* forthcoming)

**KRONENBERGER ROSENFELD, LLP** 

POLLOCK COHEN LLP Raphael Janove

Adam Pollock George Krebs pro hac vice forthcoming

JAY KUMAR LAW Jay Kumar pro hac vice forthcoming

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Attorneys for Plaintiff and the Proposed Classes

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1	DEMAND FOR JURY TRIAL
2	Plaintiff, by and through his undersigned counsel, hereby demands a trial by jury for
3	all questions of fact that can be decided by a jury in the above-entitled action.
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5	Respectfully Submitted,
6	DATED: December 11, 2023 KRONENBERGER ROSENFELD, LLP
7	
8	By: <u>s/ Karl S. Kronenberger</u> Karl S. Kronenberger
9	Attorneys for Plaintiff and the Proposed
10	Classes
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