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SUPERIOR COURT FOR THE STATE OF CALIFORNIA

COUNTY OF ALAMEDA

HOWARD CLARK, individually, on behalf of all others similarly situated, and the general public, Plaintiff, v. S.C. JOHNSON & SON, INC. a Wisconsin corporation; DOES 1-1000, inclusive, Defendant.

Case No:

RG20067897

CLASS ACTION COMPLAINT FOR:

- 1. Violations of the Consumers Legal Remedies Act, Cal. Civ. Code §§ 1750, et seq.;
- 2. Violations of the Unfair Competition Law, Cal. Bus. & Prof. Code §§ 17200, et seq.;
- 3. Violations of the False Advertising Law, Cal. Bus. & Prof. Code §§ 17500, et seq.;
- 4. Breach of Express Warranty
- 5. Breach of Implied Warranty;
- 6. Negligent Misrepresentation;
- 7. Fraud.

DEMAND FOR JURY TRIAL

CLASS ACTION COMPLAINT

Plaintiff Howard Clark ("Plaintiff"), on behalf of himself and all others similarly situated, hereby alleges against Defendants S.C. Johnson & Son, Inc. ("S.C. Johnson" or Defendant") the following upon his own knowledge, or where he lacks personal knowledge, upon information and belief including the investigation of his counsel.

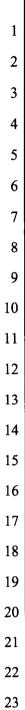
NATURE OF THE ACTION

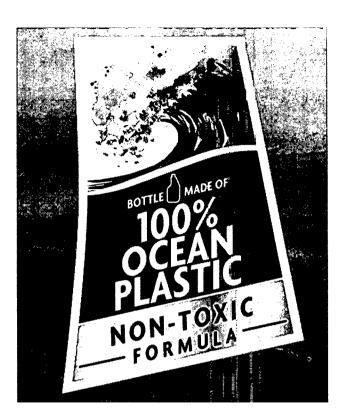
- 1. This is a class action against S.C. Johnson arising out of their sale and marketing of a variety of purportedly "non-toxic" cleaning products under the Windex label, including, without limitation, Windex Original Non-Toxic Formula ("Windex Original"), Windex Vinegar Non-Toxic Formula ("Windex Vinegar"), Windex Ammonia-Free Non-Toxic Formula ("Windex Ammonia-Free"), and Windex Multi-Surface Non-Toxic Formula ("Windex Multi-Surface") collectively, the "Products" or "Windex Products").1
- 2. To capitalize on consumer demand for "eco-friendly" and "toxin-free" home cleaning products, Defendant's marketing and promotion of the Windex Products rely on false and misleading claims about the "non-toxic" nature of the Products. These claims are made without qualification or disclaimer.
- 3. Each of the Products are prominently labeled as "non-toxic" as that term is commonly understood. Screenshots of the "non-toxic" logo and location are provided below:

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¹ The Windex Products are available to consumers in spray bottles in a variety of sizes, including 23, 26, and 32 Fl. Oz. ² NAD is an investigative unit and division of the BBB.







² NAD is an investigative unit and division of the BBB.

- 4. Defendant is well-aware that the Windex Product contain toxic ingredients, but labels them as "non-toxic" as consumers are more likely to purchase products bearing those labeling statements and pay a price premium for them.
- 5. Defendant's representations, however, are false and misleading. Each of the Windex Products contain several ingredients that each, taken alone, constitutes a toxic ingredient that belies the "non-toxic" claim. In fact, on March 24, 2020, the National Advertising Division² ("NAD") of the Council of Better Business Bureaus ("BBB") recommended that Defendant discontinue the claim "non-toxic" on the package labeling for its Windex Vinegar Glass Cleaner, following a challenge by a rival.
- 6. Plaintiff seeks relief in this action individually, and as a class action on behalf of similarly situated purchasers of the Products, for breach of express and implied warranty, for violations of the California Consumers Legal Remedies Act (Cal. Civ. Code §1750, et seq.), violations of California's Unfair Competition Law (Cal. Bus. & Pro. Code §§ 17200 et seq.), and violations of California's False Advertising Law (Cal. Bus. & Pro. Code §§ 17500 et seq.).
- 7. Additionally, on behalf of the Classes as defined herein, Plaintiff seeks an Order compelling Defendant to, among other things: (1) cease packaging, distributing, advertising and selling the Windex Products; (2) re-label or recall all existing deceptively packaged Windex Products; (3) conduct a corrective advertising campaign to inform consumers fully; and (4) pay all costs of suit, expenses, and attorneys' fees.

JURISDICTION AND VENUE

- 8. This Court has jurisdiction over this action pursuant to the California Constitution, Article VI, Section 10, California Business and Professions Code Sections 17203 and 17535, and California Code of Civil Procedure Section 382.
 - 9. The Court has both general and specific personal jurisdiction over the Defendant.
 - 10. The Court has personal jurisdiction over Defendant pursuant to California Code of

Civil Procedure Section 410.10, because Defendant's Windex Products are advertised, marketed, distributed and sold in Alameda County and throughout the State of California.

11. Venue is proper in this Court pursuant to California code of Civil Procedure Section 395.5 because a substantial part of the events or omissions giving rise to the claims occurred in this county. Venue is also proper in this Court pursuant to California Civil Code Section 1780(d) because the Defendant is doing business in this county and at least some of the transactions that form the basis of this complaint have taken place in this county.

PARTIES

- 12. Plaintiff Howard Clark is, and at all times relevant to this action has been, a citizen of the State of California and resides in San Francisco County, California. Plaintiff Clark purchased Windex Products, including the "non-toxic" Ammonia-Free variety from a Safeway store located in San Francisco in the spring of 2020 for personal consumption in California. Mr. Clark purchased the Windex Product based on the claim on the Product's label that it was "non-toxic." He understood this to mean "non-toxic" product that did not contain any toxic ingredients. Mr. Clark believed that Defendant's "non-toxic" claims were true and relied on them in that he would not have purchased the Windex Products at all, or would have been only willing to pay a substantially reduced price for the Windex Products, had he known that the natural representations were false. Mr. Clark would purchase the Products in the future if Defendant changed the composition of the Products so that they conformed to their "non-toxic" claims.
- 13. Defendant S.C. Johnson, is a Wisconsin corporation with its principal place of business located in Racine, Wisconsin. Defendant bills itself as one of the world's leading manufacturers of household cleaning supplies and other consumer chemicals or brands, including GLADE®, KIWI®, OFF!®, PLEDGE®, RAID®, SCRUBBING BUBBLES®, SHOUT®, ZIPLOC®, and WINDEX®. The 133-year-old company, which generates \$10 billion in sales, employs approximately 13,000 people globally and sells products in virtually every country around the world.
 - 14. The true names and capacities of the Defendants named herein under California

FACTUAL BACKGROUND

15. A clean home environment can play an important role in one's health. Over the past few years, however, extensive usage of conventional household cleaning products has resulted in increasing the occurrences of certain adverse health effects and various chronic diseases. Toxic or harmful chemicals present in certain cleaners can be inadvertently inhaled or absorbed into the skin, which may lead to health conditions such as asthma³, respiratory symptoms⁴, and skin irritation.

16. According to a study by the American Journal of Respiratory and Critical Care Medicine, in 2018, certain chemicals present in cleaning products are hazardous to human health, leading to a significant association between use of cleaning products and decline in lung function. Moreover, individuals with chronic lung conditions such as asthma and chronic obstructive pulmonary disease ("COPD"), as well as predisposing conditions such as allergic rhinitis or sinusitis, are at a significantly higher risk.

17. Cognizant of these concerns, nations around the world are taking action to reduce

³ Asthma is a common lung disease that affects both children and adults. During an asthmatic episode or attack, the airways in the lungs swell, making it harder to breathe.

⁴ See Zock JP, Vizcaya D, Le Moual N. Update on asthma and cleaners. Curr Opin Allergy Clin Immunol 2010;10:114–120; Zock JP, Plana E, Jarvis D, Antó JM, Kromhout H, Kennedy SM, et al. The use of household cleaning sprays and adult asthma: an international longitudinal study. Am J Respir Crit Care Med 2007;176:735–741.

⁵ https://www.atsjournals.org/doi/10.1164/rccm.201706-1311OC

the content of harmful chemicals from household cleaning products. For example, in March 2015, the United States Environmental Protection Agency ("EPA") made changes under Toxic Substances Control Act and banned entire classes of hazardous chemicals in household cleaning products.

18. Increasing concerns over these adverse health effects has also led to an explosion of environmentally friendly and non-toxic products. According to a market report from Research and Markets the global household green cleaning products market is expected to grow from USD 17.90 billion in 2017 to USD 27.83 billion by the end of 2024 at a compound annual growth rate ("CAGR") of 6.50%.6

Defendant Capitalizes on Increasing Demand for "Non-Toxic" Cleaning Products

- 19. Capitalizing on this demand for environmentally friendly and non-toxic products, Defendant embarked on a scheme designed to convince consumers that the Windex Products are "non-toxic" and an environmentally friendly alternative to traditional household cleaning products.
- 20. Defendant advertised, labeled and otherwise identified these Products as "non-toxic" by prominently displaying the "non-toxic" mark and representation in promotional materials, including print, internet, and by imprinting "non-toxic" statement on the Products themselves. Moreover, to reinforce the environmentally friendly nature of the Product, the label on the Windex Products states they are packaged in a "Bottle Made of 100% OCEAN PLASTIC," or "100% RECYCLED PLASTIC."
- 21. For example, the "non-toxic" representation is prominently featured and imprinted on the Windex Products themselves. Below are screenshots of several examples of Mislabeled Boots featuring the uniform "non-toxic" representation on the front of the Product labeling:

⁶ https://www.hpci-events.com/household-green-cleaning-products-market-estimated-to-grow/

Windex Original



Windex Vinegar



Windex Multi-Surface



Windex Ammonia-Free



22. Defendant also utilized a social media campaign in order to convey the message that Windex Products are "non-toxic." Specifically, the Company's Twitter page or account boasted that the Products are "cruelty-free and non-toxic."

SC Johnson ©
@SCJohnson

Replying to @Newawleanslady

Thank you for being a voice for animals. We want you to know that Windex is cruelty-free and non-toxic. Windex is not tested on animals. ^NC

5:03 PM · Apr 19, 2019 · Twitter Web Client

Screenshots of the webpage are produced below:⁷

23. Moreover, Defendant ensures that its retailers uniformly promote the same "non-toxic" messages at consumer's point of purchase. For example, the product description pages for the Windex Vinegar on retailer websites such as Albertsons.com⁸ and Publix.com⁹ are nearly identical, highlighting the "non-toxic formula":

Non-toxic formula. Streak-free shine! Join our mission to help seas sparkle. Cleans & shines glass. Works Great on: glass & mirrors. Learn more at Windex.com. how2recycle.info. Bottle made of 100% ocean plastic. Environmental Facts: Recyclable plastic bottle made of 100% ocean plastic (bottles collected within 30 miles of an ocean or waterways leading to the sea in countries that lack effective, formal, community based waste collection. Questions? Comments? Call 800-558-5252 or write Helen Johnson.

24. These representations, however, are false and misleading. Rather, Defendant's Products contain the following non-exhaustive list of toxic ingredients that can cause harm to

⁷ https://twitter.com/SCJohnson/status/1119345883471073282

⁸ https://www.albertsons.com/shop/product-details.960234259.html

⁹ https://www.publix.com/pd/windex-cleaner-crystal-rain-fresh-scent/RIO-PCI-125706

such as oils and soaps."¹⁴ Isopropanolamine (a volatile organic compound), however, has been classified by the World Health Organization as "corrosive to the eyes, skin and respiratory tract."¹⁵ In fact, the Center for Disease Control has warned of nose and throat irritation after brief exposure to moderate concentrations.¹⁶

- 27. Ammonium hydroxide or ammonia, found in Windex Original, is described by Defendant as a "cleaning agent, or "surfactant," that removes dirt, and it can also be used as a pH adjuster that alters the pH of a product to improve stability." Ammonium hydroxide is listed as a "major irritant airborne toxicant[]". According to Donna Kasuska, a chemical engineer and president of ChemConscious, Inc., "It's going to affect you right away. The people who will be really affected are those who have asthma, and elderly people with lung issues and breathing problems. It's almost always inhaled. People who get a lot of ammonia exposure, like housekeepers, will often develop chronic bronchitis and asthma." Moreover, Ammonium hydroxide is: corrosive to the skin and can cause first degree burns on short exposure; is corrosive to skin; causes esophageal burns with liquefaction necrosis; and can cause acute lung injury on inhalation. 20
- 28. Lauryl dimethyl amine oxide, found in Windex Original, is described by Defendant as a "cleaning agent, or 'surfactant,'" used "to remove dirt and deposits by surrounding dirt particles to loosen them from the surface they're attached to, so they can be rinsed away."²¹ Lauryl

¹⁴ https://www.whatsinsidescjohnson.com/us/en/brands/windex/windex-original-glass-cleaner (last visited July 9, 2020)

http://www.inchem.org/documents/icsc/icsc/eics0905.htm#:~:text=The%20substance%20is%20corrosive%20to,Medical%20observation%20is%20indicated (last visited July 9, 2020)

https://www.cdc.gov/niosh/idlh/75310.html (last visited July 9, 2020)
 https://www.whatsinsidescjohnson.com/us/en/brands/windex/windex-original-glass-cleaner (last visited July 9, 2020)
 Id.

https://experiencelife.com/article/8-hidden-toxins-whats-lurking-in-your-cleaning-products/ (last visited July 9, 2020)

20 Id.

²¹ https://www.whatsinsidescjohnson.com/us/en/brands/windex/windex-original-glass-cleaner (last visited July 9, 2020)

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dimethyl amine oxide, however, may cause skin irritation, serious eye irritation and/or damage, may irritating to mucous membranes and the upper respiratory tract.²²

- Sodium dodecylbenzene sulfonate, found in Windex Original, Windex Vinegar, and Windex Ammonia-Free is also "cleaning agent, or 'surfactant," used "to remove dirt and deposits" by surrounding "dirt particles to loosen them from the surface to which they are attached."23 Sodium dodecylbenzene sulfonate, however, is a skin, eye, and respiratory tract irritant. Moreover, it is corrosive to eyes and "moderately toxic by inhalation."²⁴
- 30. Butylphenyl methylpropional, also called "lilial," is found in Windex Original and Windex Ammonia-Free. 25 Butylphenyl methylpropional is described by Defendant as a fragrance ingredient. Butylphenyl methylpropional, however, is a skin, eye, and respiratory tract irritant. Moreover, it is classified as "moderately toxic by inhalation." ²⁶
- 31. Linalool, found in all four Windex Products, is described by Defendant as a fragrance ingredient.²⁷ Linalool, however, is a skin and eye irritant. Moreover, it is included in list of "established contact allergens in humans." 28
- 32. Citronellol, found in Windex Original and is described by Defendant as a fragrance ingredient.²⁹ Citronellol, however, is a contact allergen³⁰ and has been linked to immune system

²² https://www.caymanchem.com/msdss/25699m.pdf (last visited July 9, 2020)

²³ https://www.whatsinsidescjohnson.com/us/en/brands/windex/windex-original-glass-cleaner (last visited July 9, 2020)

map.com/Agents/7106?referer=Search&referer data[s]=Sodium+dodecylbenzene+sulfonate&retur n url=%2fSearch%3fdofilter%3d1%26f%255Btab%255D%3dtab1%26f%255Bs%255D%3dSodi um%2bdodecylbenzene%2bsulfonate (last visited July 9, 2020)

²⁵ https://www.whatsinsidescjohnson.com/us/en/brands/windex/windex-original-glass-cleaner (last visited July 9, 2020)

²⁶ https://haz-map.com/Agents/7106?referer=Search&referer_data[s]

⁼Sodium+dodecylbenzene+sulfonate&return url=%2fSearch%3fdofilter%3d1%26f%255Btab%2 55D%3dtab1%26f%255Bs%255D%3dSodium%2bdodecylbenzene%2bsulfonate (last visited July 9, 2020)

²⁷ https://melmagazine.com/en-us/story/whats-in-this-windex (last visited July 9, 2020)

²⁸ https://haz-map.com/Agents/5839?referer=Search&referer_data[s]=

linalool&return url=%2fSearch%3fdofilter%3d1%26f%255Btab%255D%3dtab1%26f%255Bs%2 55D%3dlinalool (last visited July 9, 2020)

²⁹ https://melmagazine.com/en-us/story/whats-in-this-windex (last visited July 9, 2020)

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- Butoxypropanol, a glycol ether found in Windex Ammonia-Free and Windex Vinegar, is described by Defendant as "a solvent cleaning agent commonly used in detergents." 32 Butoxypropanol, however, can cause sore throats when inhaled and "at high levels glycol ethers can also contribute to narcosis, pulmonary edema, and severe liver and kidney damage."33
- 34. Lauramine oxide, found in Windex Ammonia-Free, is a "cleaning agent, or 'surfactant,'" used to "remove dirt and deposits."³⁴ Lauramine oxide, however, is a skin irritant.
- 35. Acetic Acid or Vinegar "is used as a cleaning agent that removes dirt and soils, and also as a pH adjuster that alters the pH of a product to improve stability."35 Acetic Acid, however, is corrosive to skin and may cause "second degree burns after contact for a few minutes."³⁶
- Sodium Hydroxide or lye, found in Windex Ammonia Free, Windex Vinegar, and 36. Windex Ammonia-Free, is a builder or "pH adjuster that alters the pH of a product to improve stability."³⁷ Sodium Hydroxide, however, is "extremely corrosive: If it touches your skin or gets in your eyes, it can cause severe burns. Routes of exposure are skin contact and inhalation. Inhaling

by%255D%3d%26f%255Bsortdir%255D%3d%26f%255Btab%255D%3dtab1%26f%255Bs%255

³⁰ https://ec.europa.eu/health/scientific committees/opinions layman/perfume-allergies/en/l-3/1introduction.htm (last visited July 9, 2020)

³¹ See "Citronellol" ENVIRONMENTAL WORKING GROUP,

https://www.ewg.org/skindeep/ingredients/701389-CITRONELLOL/ (last visited July 9, 2020).

³² https://www.whatsinsidescjohnson.com/us/en/brands/windex/windex-multi-surface-vinegar (last visited July 9, 2020)

³³ https://experiencelife.com/article/8-hidden-toxins-whats-lurking-in-your-cleaning-products/(last visited July 9, 2020)

³⁴ https://www.whatsinsidescjohnson.com/us/en/brands/windex/windex-crystal-rain (last visited July 9, 2020)

³⁵ https://www.whatsinsidescjohnson.com/us/en/brands/windex/windex-multi-surface-vinegar (last visited July 9, 2020)

³⁶ https://haz-map.com/Agents/207?referer=Search&referer_data[s]=acetic+ acid&return url=%2fSearch%3fdofilter%3d1%26f%255Bpagesize%255D%3d25%26f%255Bsort

D%3dacetic%2bacid (last visited July 9, 2020) ³⁷ https://www.whatsinsidescjohnson.com/us/en/brands/windex/windex-crystal-rain (last visited July 9, 2020)

sodium hydroxide can cause a sore throat that lasts for days."38

- 37. Defendant is well-aware that the Products contain toxic ingredients. As discussed above, Defendant admits that the Products contain toxic ingredients on their website, however, the labels consumers view do not sufficiently display or contain this information and/or do not qualify the "non-toxic" claims.
- 38. Moreover, on March 24, 2020, the NAD recommended that Defendant discontinue the claim "non-toxic" claims on package labeling for its Windex Vinegar Glass Cleaner, following a challenge by rival The Procter & Gamble Company.³⁹ According to the press release announcing the recommendation, the:
 - ... NAD determined that the term "non-toxic," as used on the label of Windex Vinegar Glass Cleaner, reasonably conveys a message that the product will not harm people (including small children), common pets, or the environment. Importantly, NAD noted that a reasonable consumer's understanding of the concept of "will not harm" is not limited to death, but also includes various types of temporary physical illness, such as vomiting, rash, and gastrointestinal upset.
- 39. The recommendation was also made after considering the guidance offered by the Federal Trade Commission's ("FTC") Guides for the Use of Environmental Marketing Claims ("Green Guides")⁴⁰ and FTC precedent. Initially published in 1992 and most recently updated in 2012, the Green Guides advise advertisers on the kinds of practices that the FTC considers deceptive.
- 40. The conduct described herein is in contravention of the Green Guides, which specifically address the use of the term "non-toxic" in the marketing of a product, stating, "A non-toxic claim likely conveys that a product, package, or service is non-toxic both for humans and for the environment generally." 16 C.F.R. § 260.10(b). Moreover, "[i]t is deceptive to misrepresent, directly or by implication, that a product, package or service is non-toxic. Non-toxic claims should

useenvironmental-marketing-claims-green-guides/greenguidesfrn.pdf.

³⁸ https://experiencelife.com/article/8-hidden-toxins-whats-lurking-in-your-cleaning-products/ (last visited July 9, 2020)

³⁹ https://www.prnewswire.com/news-releases/nad-recommends-sc-johnson-discontinue-non-toxic-claim-on-windex-vinegar-glass-cleaner-advertiser-to-appeal-to-narb-301029241.html
⁴⁰ https://www.ftc.gov/sites/default/files/documents/federal_register_notices/guides-

be clearly and prominently qualified to the extent necessary to avoid deception." 16 C.F.R. § 260.10(a). Furthermore, the FTC Green Guides advise that, "[t]o make disclosures clear and prominent, marketers... should place disclosures in close proximity to the qualified claim."

- 41. Because the Products contain toxic ingredients, S.C. Johnson's claim that the Products are "non-toxic" is false, misleading, and designed to deceive consumers into purchasing the Products. This fact alone, that the Products contain toxic ingredients, yet marketed and distinguished primarily upon this characteristic, is sufficiently deceiving to the consumer. Moreover, S.C. Johnson's "non-toxic" claims are unqualified as they have not placed a clear or prominent disclosures on the Products' packaging within the vicinity of the "non-toxic" claims.
- 42. Additionally, environmental marketing claims that violate the standards of the Green Guides are per se unlawful under California's Environmental Marketing Claims Act ("EMCA"), Cal. Bus. & Prof. Code §§ 17580-17581.
- 43. Moreover, consumers lack the ability to test the veracity of Defendant's deceptive and misleading "non-toxic" claims when making in store purchases or at the point of sale.
- 44. In sum, S.C. Johnson's prominent representations on the packaging for the Products deceptively mislead consumers into believing that the Products are 'non-toxic" and relatively safer than traditional household cleaners in the same product category. While superficial differences do exist, these immaterial changes do not come close to matching a consumer's reasonable expectation resulting from the Company's advertised benefits, particularly given the toxic substances contained in the Products.
- 45. S.C. Johnson has profited enormously from its false and misleading representation that its Windex Products are "non-toxic." The purpose of this action is to require Defendant to undertake a corrective advertising campaign and to provide consumers with monetary relief for S.C. Johnson's deceptive and misleading product claims.

⁴¹ 16 C.F.R. § 260.3(a) (2012); see also 16 C.F.R. § 260.6(a) (2003) ("Clarity of language, relative type size and proximity to the claim being qualified, and an absence of contrary claims that could undercut effectiveness, will maximize the likelihood that the qualifications and disclosures are appropriately clear and prominent.").

CLASS ACTION ALLEGATIONS

- 46. While reserving the right to redefine or amend the class definition prior to seeking class certification, pursuant to California Code of Civil Procedure Section 382, Plaintiff seeks to represent a class defined as all persons in the United States who, during the period time the Windex Products were labeled as non-toxic within applicable statute of limitations, purchased the Windex Products (the "Class").
- 47. Plaintiff Clark also seeks to represent a subclass of California citizens who, during the period time the Windex Products were labeled as non-toxic within four years prior to the filing of the complaint through the present, made retail purchases of the Windex Products, for personal use and not for resale (the "California Subclass")
 - 48. The "Class" and "California Subclass" are collectively referred to as the Classes.
- 49. Excluded from the Classes are: (i) Defendant, the officers, employees, principals, affiliated entities and directors of the Defendant at all relevant times, members of their immediate families and their legal representatives, heirs, successors or assigns and any entity in which Defendant has or had a controlling interest; (ii) the judges to whom this action is assigned and any members of their immediate families; (iii) governmental entities; and (iv) any person that timely and properly excludes himself or herself from the Class or Subclass in accordance with Court-approved procedures.
- 50. <u>Numerosity:</u> The members in the proposed Class and Subclass are so numerous that individual joinder of all members is impracticable, and the disposition of the claims of all Class members in a single action will provide substantial benefits to the parties and court. While the exact number and identities of other Class Members are unknown to Plaintiff at this time, Plaintiff is informed and believe that there are hundreds of thousands of Members in the Class.
- 51. <u>Commonality:</u> Questions of law and fact common to Plaintiff and the Classes include:
 - a. Whether Defendant misrepresented and/or failed to disclose the presence of harmful,
 i.e., toxic ingredients in Windex Products;

- b. Whether Defendant's labeling of Windex Products as "non-toxic" constituted false advertising under California law;
- c. Whether Defendant's conduct constituted a violation of California's Unfair Competition Law;
- d. Whether Defendant's conduct constituted a violation of California's Consumer Legal Remedies Act;
- e. Whether Defendant breached express or implied warranties to Plaintiff and Class Members;
- f. Whether Class Members are entitled to injunctive relief, attorneys' fees and costs of suit; and
- g. Whether Class Members are entitled to any such further relief as the Court deems appropriate.
- 52. <u>Typicality:</u> The proposed Classes satisfy typicality. Plaintiff's claims are typical of and are not antagonistic to the claims of other Class Members. Plaintiff and the Class members all purchased the Products bearing the "non-toxic" representations, were deceived by the false and deceptive labeling, and lost money as a result.
- 53. Adequacy: The proposed Class representatives satisfy adequacy of representation. Plaintiff is an adequate representatives of the Class as they seek relief for the Class, their interests do not conflict with the interests of the Class members, and they have no interests antagonistic to those of other Class members. Plaintiff has retained counsel competent in the prosecution of consumer fraud and class action litigation.
- 54. <u>Ascertainability:</u> Class Members can easily be identified by an examination and analysis of the business records regularly maintained by Defendant, among other records within Defendant's possession, custody, or control. Additionally, further class member data can be obtained through additional third-party retailers who retain customer records and order histories.
- 55. <u>Predominance:</u> These common questions of law and fact predominate over questions that affect only individual Class members.

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- 56. Superiority: The proposed Classes satisfy superiority. A class action is superior to any other means for adjudication of the Class members' claims because each Class member's claim is modest, based on the Products' retail purchase prices. It would be impractical for individual Class members to bring individual lawsuits to vindicate their claims.
- 57. Accordingly, this class action is properly brought and should be maintained as a class action because questions of law or fact common to Class Members predominate over any questions affecting only individual members, and because a class action is superior to other available methods for fairly and efficiently adjudicating this controversy.
- 58. This class action is also properly brought and should be maintained as a class action because Plaintiff seeks injunctive relief on behalf of the Class Members on grounds generally applicable to the entire injunctive Class. Certification is appropriate because Defendant has acted or refused to act in a manner that applies generally to the injunctive Class. Defendant marks its Products with the same misleading and deceptive labeling, which is seen by all of the Class Members. Any final injunctive relief or declaratory relief would benefit the entire injunctive Class as Defendant would be prevented from continuing its misleading and deceptive marketing practices and would be required to honestly disclose to consumers the nature of the contents of its Product. Plaintiff would purchase the Product again if the ingredients were changed so that the Product indeed was "non-toxic."
- 59. Because Defendant's misrepresentations were made on the label of the Windex Products, all Class members including Plaintiff were exposed to and continue to be exposed to the omissions and affirmative misrepresentations. If this action is not brought as a class action, Defendant can continue to deceive consumers and violate California law with impunity.

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CAUSES OF ACTION

COUNT I

VIOLATION OF CALIFORNIA'S CONSUMER LEGAL REMEDIES ACT,

Cal. Civ. Code § 1750, et seq.

(on behalf of the California Subclass)

- 60. Plaintiff re-alleges and incorporate herein by reference the allegations contained in all paragraphs alleged above.
- 61. Plaintiff Clark brings this cause of action on behalf of himself and members of the California Subclass against Defendant.
- 62. The California Consumers Legal Remedies Act, Cal. Civ. Code § 1750 et seq. ("CLRA") prohibits any unfair, deceptive and unlawful practices, and unconscionable commercial practices in connection with the sale of any goods or services to consumers.
- 63. Plaintiff and the California Subclass are "consumers" as defined by Cal. Civ. Code § 1761(d).
- 64. Defendant is a "person," as defined by the CLRA in California Civil Code \$1761(c).
 - 65. The Windex Products are a "goods" as defined by Cal. Civ. Code § 1761(a).
- 66. Defendant's misrepresentation that the Windex Products were "non-toxic," when in fact they contained multiple toxic and harmful ingredients, was an unfair, deceptive, unlawful, and unconscionable commercial practice.
- 67. Defendant's conduct violates the CLRA including but not limited to the following provisions:
 - § 1770(a)(5): representing that goods have characteristics, uses, or benefits which they do not have.
 - § 1770(a)(7): representing that goods are of a particular standard, quality, or grade if they are of another.
 - § 1770(a)(9): advertising goods with intent not to sell them as advertised.

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- § 1770(a)(16): representing the subject of a transaction has been supplied in accordance with a previous representation when it has not.
- 68. As a result of Defendant's violations, Plaintiff and the Class suffered ascertainable losses in the form of the price premiums they paid for the deceptively labeled and marketed Products, which they would not have paid had the Windex Products been labeled truthfully, and in the form of the reduced value of the Windex Products purchased compared to the Products as labeled and advertised.
- 69. Under California Civil Code § 1780(a), Plaintiff and members of the Classes seek injunctive relief for Defendant's violations of the CLRA. Plaintiff will mail an appropriate demand letter consistent with California Civil Code § 1782(a). If Defendant fails to take corrective action within 30 days of receipt of the demand letter, then Plaintiff will amend his complaint to include a request for damages as permitted by Civil Code § 1782(d).
 - 70. Wherefore, Plaintiff seeks injunctive relief for these violations of the CLRA.

COUNT II

VIOLATION OF CALIFORNIA'S UNFAIR COMPETITION LAW

Cal. Business & Professions Code § 17200, et seq.

(on behalf of the California Subclass)

- 71. Plaintiff re-alleges and incorporate herein by reference the allegations contained in all paragraphs alleged above.
- 72. Plaintiff brings this cause of action on behalf of himself and members of the California Subclass against Defendant.
- 73. Defendant, in its advertising and packaging of the Windex Products, made false and misleading statements and fraudulent omissions regarding the quality and characteristics of the Windex Products, specifically, labeling the Windex Products "non-toxic" when they contain ingredients that are harmful to humans, animals, and the environment.
- 74. Such claims and omissions appear on the label and packaging of the Windex Products, which are sold at third party retailers' stores nationwide, point-of-purchase displays, as

 well as Defendant's official website, and other retailers' advertisements which have adopted Defendant's advertisements.

- 75. Defendant's labeling and advertising of the Windex Products led and continues to lead reasonable consumers, including Plaintiff, to believe that the Windex Products are non-toxic.
- 76. Defendant does not have any reasonable basis for the claims about the Windex Products made in Defendant's advertising and on Defendant's packaging or labeling because the Windex Products contain ingredients that are harmful to humans, animals, and the environment. Defendant knew and knows that the Windex Products are not "non-toxic," though Defendant intentionally advertised and marketed the Windex Products to deceive reasonable consumers into believing that Windex Products were "non-toxic."
- 77. The misrepresentations by Defendant alleged above constitute unfair, unlawful, and fraudulent business practices within the meaning of California Business and Professions Code Section 17200.
- 78. In addition, Defendant's use of various forms of advertising media to advertise, call attention to, or give publicity to the sale of goods or merchandise which are not as represented in any manner constitutes unfair competition, unfair, deceptive, untrue or misleading advertising, and an unlawful business practice within the meaning of Business and Professions Code Sections 17200 and 17531, which advertisements have deceived and are likely to deceive the consuming public, in violation of Business and Professions Code Section 17200.
- 79. Defendant failed to avail itself of reasonably available, lawful alternatives to further its legitimate business interests. All of the conduct alleged herein occurs and continues to occur in Defendant's business. Defendant's wrongful conduct is part of a pattern, practice and/or generalized course of conduct, which will continue on a daily basis until Defendant voluntarily alters its conduct or it is otherwise ordered to do so.
- 80. Pursuant to Business and Professions Code Sections 17203 and 17535, Plaintiff and the members of the Class seek an order of this Court enjoining Defendant from continuing to engage, use, or employ its practice of labeling and advertising the sale and use of the Products.

Likewise, Plaintiff and the members of the Class seek an order requiring Defendant to disclose such misrepresentations, and to preclude Defendant's failure to disclose the existence and significance of said misrepresentations.

- 81. Plaintiff and the Class have suffered injury in fact and have lost money or property as a result of and in reliance upon Defendant's false representations.
- 82. Plaintiff and the Class would not have purchased the Products but for the representations by Defendant about the Windex Products as being "non-toxic."
- 83. Defendant's conduct also injures competing household cleaning product manufacturers, distributors, and sellers that do not engage in the same unlawful, unfair, and unethical behavior.
- 84. Moreover, Defendant's practices also violate public policy expressed by specific constitutional, statutory or regulatory provisions, including the Sherman Law, the False Advertising Law, and the Green Guides and EPA regulations cited herein
 - 85. Plaintiff's purchases of the Windex Products all took place in California.
- 86. The UCL prohibits unfair competition and provides, in pertinent part, that "unfair competition shall mean and include unlawful, unfair or fraudulent business practices and unfair, deceptive, untrue or misleading advertising." Cal. Bus & Prof. Code § 17200.

A. "Unfair" Prong

- 87. Under California's Unfair Competition Law, Cal. Bus. & Prof. Code Section 17200, et seq., a challenged activity is "unfair" when "any injury it causes outweighs any benefits provided to consumers and the injury is one that the consumers themselves could not reasonably avoid." Camacho v. Auto Club of Southern California, 142 Cal. App. 4th 1394, 1403 (2006).
- 88. Defendant's action of labeling the Windex Products as "non-toxic" when they contain ingredients that are harmful to humans, animals, and the environment does not confer any benefit to consumers.
- 89. Defendant's action of labeling the Windex Products as "non-toxic" when they contain ingredients that are harmful to humans, animals, and the environment causes injuries to

consumers, who do not receive products commensurate with their reasonable expectations.

- 90. Defendant's action of labeling the Windex Products as "non-toxic" when they contain ingredients that are harmful to humans, animals, and the environment causes injuries to consumers, who end up overpaying for the Products and receiving Products of lesser standards than what they reasonably expected to receive.
- 91. Consumers cannot avoid any of the injuries caused by Defendant's deceptive labeling and advertising of the Windex Products.
- 92. Accordingly, the injuries caused by Defendant's deceptive labeling and advertising outweigh any benefits.
- 93. Defendant's labeling and advertising of the Windex Products, as alleged in the preceding paragraphs, is false, deceptive, misleading, and unreasonable, and constitutes unfair conduct.
 - 94. Defendant knew or should have known of its unfair conduct.
- 95. As alleged in the preceding paragraphs, the misrepresentations by Defendant detailed above constitute an unfair business practice within the meaning of California Business and Professions Code Section 17200.
- 96. There existed reasonably available alternatives to further Defendant's legitimate business interests, other than the conduct described herein. Defendant could have refrained from labeling the Windex Products as "non-toxic."
- 97. All of the conduct alleged herein occurs and continues to occur in Defendant's business. Defendant's wrongful conduct is part of a pattern or generalized course of conduct repeated on thousands of occasions daily.
- 98. Pursuant to Business and Professions Code Section 17203, Plaintiff and the Class seek an order of this Court enjoining Defendant from continuing to engage, use, or employ its practice of mislabeling the Windex Products as set forth herein.
- 99. Plaintiff and the Class have suffered injury in fact and have lost money as a result of Defendant's unfair conduct. Plaintiff and the Class paid an unwarranted premium for the

Windex Products. Specifically, Plaintiff and the Class paid for Windex Products that contained ingredients harmful to humans, animals, and the environment. Plaintiff and the Class would not have purchased the Windex Products, or would have paid substantially less for the Windex Products, if they had known that the Windex Products' advertising and labeling were deceptive.

B. "Fraudulent" Prong

- 100. California Business and Professions Code Section 17200, et seq., considers conduct fraudulent (and prohibits said conduct) if it is likely to deceive members of the public. *Bank of the West v. Superior Court*, 2 Cal. 4th 1254, 1267 5 (1992).
- 101. Defendant's conduct of labeling the Windex Products as "non-toxic" when they contain ingredients that are harmful to humans, animals, and the environment is likely to deceive members of the public.
- 102. Defendant's labeling and advertising of the Windex Products, as alleged in the preceding paragraphs, is false, deceptive, misleading, and unreasonable, and constitutes fraudulent conduct.
 - 103. Defendant knew or should have known of its fraudulent conduct.
- 104. As alleged in the preceding paragraphs, the misrepresentations by Defendant detailed above constitute a fraudulent business practice in violation of California Business & Professions Code Section 17200.
- 105. Defendant had reasonably available alternatives to further its legitimate business interests, other than the conduct described herein. Defendant could have refrained from labeling the Windex Products as "non-toxic."
- 106. All of the conduct alleged herein occurs and continues to occur in Defendant's business. Defendant's wrongful conduct is part of a pattern or generalized course of conduct repeated on thousands of occasions daily.
- 107. Pursuant to Business and Professions Code Section 17203, Plaintiff and the Class seek an order of this Court enjoining Defendant from continuing to engage, use, or employ its practice of mislabeling the Windex Products as set forth herein.

108. Plaintiff and the Class have suffered injury in fact and have lost money as a result of Defendant's unfair conduct. Plaintiff and the Class paid an unwarranted premium for the Windex Products. Specifically, Plaintiff and the Class paid for Windex Products that contained ingredients harmful to humans, animals, and the environment. Plaintiff and the Class would not have purchased the Windex Products, or would have paid substantially less for the Windex Products, if they had known that the Windex Products' advertising and labeling were deceptive.

C. "Unlawful" Prong

- 109. California Business and Professions Code Section 17200, et seq., identifies violations of other laws as "unlawful practices that the unfair competition law makes independently actionable." *Velazquez v. GMAC Mortg. Corp.*, 605 F. 7 Supp. 2d 1049, 1068 (C.D. Cal. 2008).
- 110. Defendant's advertising of the Windex Products, as alleged in the preceding paragraphs, violates California Civil Code Section 1750, et seq. and California Business and Professions Code Section 17500, et seq.
- 111. Defendant's packaging, labeling, and advertising of the Windex Products, as alleged in the preceding paragraphs, are false, deceptive, misleading, and unreasonable, and constitute unlawful conduct.
 - 112. Defendant knew or should have known of its unlawful conduct.
- 113. As alleged in the preceding paragraphs, the misrepresentations by Defendant detailed above constitute an unlawful business practice within the meaning of California Business and Professions Code Section 17200.
- 114. There existed reasonably available alternatives to further Defendant's legitimate business interests, other than the conduct described herein. Defendant could have refrained from labeling the Windex Products as "non-toxic."
- 115. All of the conduct alleged herein occurs and continues to occur in Defendant's business. Defendant's wrongful conduct is part of a pattern or generalized course of conduct repeated on thousands of occasions daily.

	116.	Pursuant to Business and Professions Code Section 17203, Plaintiff and the Class
seek	an order	of this Court enjoining Defendant from continuing to engage, use, or employ its
pract	ice of mi	slabeling the Windex Products as set forth herein.

117. Plaintiff and the Class have suffered injury in fact and have lost money as a result of Defendant's unfair conduct. Plaintiff and the Class paid an unwarranted premium for the Windex Products. Specifically, Plaintiff and the Class paid for Windex Products that contained ingredients harmful to humans, animals, and the environment. Plaintiff and the Class would not have purchased the Windex Products, or would have paid substantially less for the Windex Products, if they had known that the Windex Products' advertising and labeling were deceptive.

COUNT III

VIOLATION OF CALIFORNIA'S FALSE ADVERTISING LAW

Cal. Business & Professions Code § 17500, et seq.

(on behalf of the California Subclass)

- 118. Plaintiff re-alleges and incorporate herein by reference the allegations contained in all paragraphs alleged above.
- 119. Plaintiff brings this cause of action on behalf of himself and members of the California Subclass against Defendant.
- 120. Defendant made and distributed, in California and in interstate commerce, the Windex Products that unlawfully misrepresented the Windex Products as "non-toxic," when in fact each of the Windex Products contained multiple harmful and toxic ingredients.
- 121. The Windex Products' labelling and advertising in California falsely describe them as "Non-Toxic."
- 122. Under California False Advertising Law, Business & Professions Code § 17500 et seq., "It is unlawful for any person, firm, corporation or association, or any employee thereof with intent directly or indirectly to dispose of real or personal property ... to make or disseminate or cause to be made or disseminated before the public in this state, or to make or disseminate or cause to be made or disseminated form this state before the public in any state, in any newspaper or other

publication, or any advertising device ... any statement concerning that real or personal property ... which is untrue or misleading, and which is known, or which by the exercise of reasonable care should be known, to be untrue or misleading." (Cal. Bus. & Prof. Code § 17500.)

123. Defendant's labeling and advertising statements, communicating to consumers that the Windex Products are "non-toxic" are untrue and misleading, and Defendant at a minimum by exercise of reasonable care should have known that those actions were false or misleading. Defendant's conduct violated California's False Advertising Law.

COUNT IV

BREACH OF EXPRESS WARRANTY

(Individually and on Behalf of the Class and Subclasses)

- 124. Plaintiff re-alleges and incorporate herein by reference the allegations contained in all paragraphs alleged above.
- 125. Plaintiff Clark brings this cause of action on behalf of himself and members of the proposed Class and California Subclass.
- 126. By Labeling, advertising and selling the Windex Products at issue, Defendant made promises and affirmations of fact on the Windex Products' packaging and labeling. This labeling and advertising constitutes express warranties and became part of the basis of the bargain between Plaintiff and members of the Class and Defendant.
- 127. Defendant purports, through the Windex Products' labeling and advertising, to create express warranties that the Windex Products are, among other things, non-toxic.
- 128. Despite Defendant's express warranties about the nature of the Windex Products, the Windex Products are not non-toxic, and the Windex Products are, therefore, not what Defendant represented them to be.
- 129. Accordingly, Defendant breached express warranties about the Windex Products and their qualities because the Windex Products do not conform to Defendant's affirmations and promises.
 - 130. Plaintiff provided or will provide notice to defendant, its agents, representatives,

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(Individually and on Behalf of the Class and Subclasses)

Count VII

FRAUD

- 153. Plaintiff re-alleges and incorporate herein by reference the allegations contained in all paragraphs alleged above.
- Plaintiff brings this cause of action on behalf of himself and members of the proposed Class and California Subclass against Defendant.
- 155. Defendant represented to Plaintiff and members of the Class that the Windex Products were "non-toxic." The absence of components which can be toxic, as this term is understood by consumers, has a material bearing on price and consumer acceptance of such products, as consumers will pay more for products that are non-toxic.
- Defendant made the representations that the Windex Products were "non-toxic" with the intent that consumers would rely upon the representation in purchasing and paying more for the Windex Products due to the fact that they were non-toxic.
- Because the representations that Windex Products are "non-toxic" are made on the 157. front label in a prominent place and type, Plaintiff and members of the Class saw the representations and reasonably relied upon these representations at the time they purchased Windex Products.
- If Plaintiff and members of the Class knew the Windex Products contained 158. ingredients harmful to humans, animals, and the environment. Plaintiff and the Class would not have purchased the Windex Products, or would have paid substantially less for the Windex Products, if they had known that the Windex Products' advertising and labeling were deceptive.
- As a result of Defendant's fraudulent conduct, Plaintiff and members of the Class 159. were damaged in an amount to be proved at trial.