1	GUTRIDE SAFIER LLP							
2	Marie A. McCrary (State Bar No. 262670) marie@gutridesafier.com							
3								
4	Hayley A. Reynolds (State Bar No. 306427) hayley@gutridesafier.com							
5	100 Pine Street, Suite 1250 San Francisco, CA 94111							
6	Telephone: (415) 639-9090 Facsimile: (415) 449-6469							
7	Attorneys for Plaintiff							
8	UNITED STATES DISTRICT COURT FOR THE							
9	NORTHERN DISTRICT OF CALIFORNIA							
10	LYNN ZIMMERMAN, an individual, on	CASE NO.						
11	behalf of herself, the general public, and those similarly situated,	CLASS ACTION COMPLAINT FOR						
12	Plaintiff,	VIOLATION OF THE CALIFORNIA CONSUMERS LEGAL REMEDIES ACT						
13	V.	FALSE ADVERTISING; FRAUD, DECEIT, AND/OR						
14	L'ORÉAL USA, INC.,	MISREPRESENTATION; UNFAIR BUSINESS PRACTICES; AND UNJUST ENRICHMENT						
15	Defendant.							
16		JURY TRIAL DEMANDED						
17	INTRODU	UCTION						
18	1. Plaintiff Lynn Zimmerman, by and through her counsel, brings this class action							
19	against L'Oréal USA, Inc. ("Defendant") to seek redress for Defendant's deceptive an							
20	unlawful practices in labeling and marketing its cosmetic products that make "24 HR" SP							
21	claims.							
22	2. Consumers are increasingly aware of the risks associated with sun exposure an							
23	its effect on skin. Cosmetic consumers are attracted to products that provide protection against							
24	the sun's harmful ultraviolet ("UV") rays in addition to the products' other cosmetic benefit							
25	Consumers rely on labels to determine the SPF protection that a product provides.							
26	3. Developed decades ago, the Sun Protection Factor ("SPF") is the most accepted							
27	method for evaluating the photo-protective effic	acy of sunscreens. While SPF products protect						
28								

against UV rays, the SPF is only fully effective for two hours after it is applied. After two hours, the SPF product must be reapplied to provide continued protection from the sun.

- 4. Defendant sells cosmetic products under a variety of brand names, including L'Oréal Paris and Lancome. Intending to profit from consumers' desire to protect their skin from the sun's harmful rays, Defendant developed cosmetic products with SPF protection, and labeled these products with "24H" claims such as "Up to 24H Fresh Wear" and "Up to 24HR" along with SPF claims such as "SUNSCREEN BROAD SPECTRUM SPF 25." The products do not and cannot provide 24 hours of SPF protection. The products' labels are therefore false, deceptive and/or misleading.
- 5. Furthermore, the products' labels violate federal and California regulations regarding labeling for each of the following reasons. Under the Federal Food, Drug, and Cosmetic Act (the "Act"), the products are each a "sunscreen" because the labeling suggests to consumers that it is intended to "prevent, cure, treat, or mitigate disease or to affect a structure or function of the body." 21 C.F.R. § 700.35 (defining cosmetics that contain sunscreen ingredients subject the cosmetic to sunscreen labeling requirements). The products contain sunscreen ingredients, including octinoxate. See 21 C.F.R. § 352.10 (defining active sunscreen ingredients). Therefore, the products are required to comply with, inter alia, sunscreen labeling requirements that generally prohibit "claims that would be false and/or misleading on sunscreen products" (21 C.F.R. § 201.327(g)). See also Cal. Health & Safety Code § 111330. The products are simultaneously a cosmetic, and are required to comply with, inter alia, cosmetic labeling regulations which bar false and misleading claims. See 21 U.S.C. § 362(a); Cal. Health & Safety Code § 111730.
- 6. The claims are therefore false and misleading in violation of the Act. For the same reason, the labeling of the Products also violates Cal. Health & Safety Code § 111330 and California Health & Safety Code § 111730, which prohibit false and misleading labeling on drugs and cosmetics. Plaintiff brings this action to stop Defendant's misleading practices.

PARTIES

- 7. Lynn Zimmerman ("Plaintiff") is, and at all times alleged in this Class Action Complaint was, an individual and a resident of Santa Rosa, California. She makes her permanent home in California and intends to remain in California.
- 8. Defendant L'Oréal USA, Inc. is a corporation existing under the laws of the State of Delaware, having its principal place of business in New York, New York.

JURISDICTION AND VENUE

- 9. This Court has jurisdiction over the subject matter of this action pursuant to 28 U.S.C. § 1332(d)(2). The aggregate amount in controversy exceeds \$5,000,000, exclusive of interest and costs; and Plaintiff and Defendant are citizens of different states.
- 10. The injuries, damages and/or harm upon which this action is based, occurred or arose out of activities engaged in by Defendant within, affecting, and emanating from, the State of California. Defendant regularly conducts and/or solicits business in, engages in other persistent courses of conduct in, and/or derive substantial revenue from products provided to persons in the State of California. Defendant has engaged, and continues to engage, in substantial and continuous business practices in the State of California.
- 11. Venue is proper in this District pursuant to 28 U.S.C. § 1391(b)(2) because a substantial part of the events or omissions giving rise to the claims occurred in the state of California, including within this District.
- 12. In accordance with California Civil Code Section 1780(d), Plaintiff Zimmerman concurrently files herewith a declaration establishing that, at various times throughout the class period, she purchased L'Oréal Infallible Fresh Wear 24HR Foundation (445 Vanilla) from Target and Walgreens retail stores in Sonoma County, California. (Plaintiff's declaration is attached hereto as Exhibit A.)
 - 13. Plaintiff accordingly alleges that jurisdiction and venue are proper in this Court.

SUBSTANTIVE ALLEGATIONS

Defendant's Products

14. Defendant manufactures, distributes, markets, advertises, and sells a variety of cosmetic products under a variety of brand names, including "L'Oréal" and "Lancôme."

- 15. The cosmetic products include foundations and powders that are typically applied to the face. These products often wear off throughout the day and need to be reapplied throughout the day. Products that advertise that they last 24 or more hours are appealing to consumers so that they will not have to reapply the product throughout the day.
- 16. Cosmetic consumers are also attracted to products that provide sun protection. Sun UV rays damage the skin and contribute to risks, such as skin cancer, and an increase in aging of the skin, such as fine lines and wrinkles. Products that combine the cosmetic benefits associated with foundations and powders with the sun protection benefits of an SPF are appealing to consumers because it reduces the number of products a consumer needs to purchase and apply.
- 17. In recent years, consumer demand for sun care products has increased at a steady rate. In 2019, 1 in 3 adults in the U.S. used cosmetic products having SPF ingredients.¹
- 18. Sunscreens have an SPF that denotes the level of sun protection provided. Sunscreens provide the designated level of SPF protection for two hours. After two hours, the sunscreen must be reapplied, otherwise the skin will be exposed to the harm of UV rays. This is acknowledged in 21 C.F.R. § 201.327, which requires SPF products to be labeled with instructions to "reapply at least every two hours."
- 19. In order to compete with a growing market of SPF cosmetic products, Defendant has advertised that its Products will last longer than 2 hours. Defendant has violated FDA policies and regulations and for the reasons described herein, its labels are misleading and deceptive.
- 20. The L'Oréal and Lancôme products at issue predominately, uniformly, and consistently include an SPF claim alongside a claim that the products last longer than two hours on the principal display panel of the product labels. The foundations and powders come in 10-15 shades per product, designed to match various skin tones. These products, and any

¹ https://www.fortunebusinessinsights.com/sun-care-products-market-103821

others that communicate an SPF claim that the Products will last longer than two hours will hereinafter be referred to as the "Products."²

21. The representation that the Products will provide SPF protection longer than two hours was uniformly communicated to Plaintiff and every other person who purchased any of the Products in California. The same or substantially similar product label has appeared on each respective Product during the entirety of the Class Period in the general form of the

following

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front



that the Products will last,



include "Up to 24H Fresh Wear" ar laiming to provide sunscreen

protection, such as "SUNSCREEN BROAD SPECTRUM SPF 25." A reasonable consumer

² The Products include all products sold by Defendant that (i) are labeled as "24H," "24HR," or similarly imply the Product is intended to last up to 24 hours, and (ii) include an SPF claim on the label. The Products include, but are not limited to, the L'Oréal Infallible Fresh Wear 24HR Foundation, L'Oréal Infallible Pro-Glow, and the Lancome Teint Idôle Ultra 24H Long Wear Matte Foundation.

will interpret the hours to mean the Product will provide the advertised benefits for the full period of time without the need to reapply. For example, the L'Oréal Products pictured above claim "Up to 24H Fresh Wear" and "Up to 24HR Foundation" while also claiming "SUNSCREEN BROAD SPECTRUM SPF 25" and "SUNSCREEN BROAD SPECTURM SPF 15." Likewise, the Lancôme Product pictured above advertises "Sunscreen Broad Spectrum SPF 15," and "Up to 24H Color Wear & Comfort." A reasonable consumer will believe the Products will provide each those benefits, including the SPF protection, for the advertised 24 hours.

23. However, the Products will not provide SPF protection for 24 hours. The SPF protection will only last, at most, 2 hours.

Sun Exposure and SPF

- 24. Sunlight travels to Earth as a mixture of both visible and invisible rays, or waves. One such wave is ultraviolet (UV) light. The longest of the UV rays are called UVA rays and the shorter ones are called UVB rays.
- 25. UVA and UVB rays affect the skin differently. UVB rays can lead to sunburn. UVA rays penetrate more deeply into the skin and affect skin aging.
- 26. Unprotected exposure to UVA and UVB rays damages the DNA in skin cells, producing genetic defects, or mutations, that can lead to skin cancer or premature aging.
- 27. UV radiation is a proven human carcinogen, causing basal cell carcinoma (BCC) and squamous cell carcinoma (SCC). UV exposure that leads to sunburn contributes to developing melanoma, a dangerous type of skin cancer.
- 28. UV damage also contributes to premature aging because of its effect on the underlying connective tissue of skin.
- 29. Sunscreen works in two different ways depending on the ingredient providing the sun protection. Chemical-based sunscreens work by absorbing ultraviolet (UV) rays and altering them before they cause damage. Common chemical ingredients include oxybenzone and octinoxate. Mineral or physical based ingredients work by reflecting and scattering UV rays away from the skin. Zinc is a common mineral ingredient used in sunscreen.

- 30. Using sunscreen decreases the risk of skin cancers and skin precancers. Regular daily use of SPF 15 sunscreen can reduce the risk of developing SCC by about 40 percent, and lower the risk of melanoma by 50%.
- 31. Sunscreen also helps prevent premature skin aging caused by the sun, including wrinkles, sagging, and age spots.
- 32. Two hours after application of sunscreen, the sunscreen ingredients lose their effectiveness in protecting the skin from UV damage. Therefore, sunscreen must be reapplied every two hours.

Federal and State Regulations of Sunscreens

- 33. Under the Federal Food, Drug, and Cosmetic Act (the "Act"), cosmetics containing sunscreen ingredients are considered drugs by the FDA because they are used to "prevent, cure, treat, or mitigate disease or to affect a structure or function of the body." 21 C.F.R. § 700.35 (defining cosmetics that contain sunscreen ingredients subject the cosmetic to sunscreen labeling requirements).
- 34. Ordinarily there is a premarket approval process for drugs, but in the instance of sunscreen, it is subject to the "monograph" system for nonprescription drugs. A monograph applies to a class of drugs, and specifies the permissible active ingredients, labeling claims, and other standards for each class of drug.
- 35. Sunscreen products include cosmetic products with SPF ingredients. The Products contain sunscreen ingredients, including octinoxate. *See* 21 C.F.R. § 352.10 (defining active sunscreen ingredients).
- 36. The regulations generally prohibit "claims that would be false and/or misleading on sunscreen products." 21 C.F.R. § 201.327(g). "There are claims that would be false and/or misleading on sunscreen products. These claims include but are not limited to the following: 'Sunblock,' 'sweatproof,' and 'waterproof.'" *Id*.
- 37. Among the labeling requirements, sunscreen cosmetic products, including the Products at issue here, must include specific language for directions on use. Products that are not water resistant must state: "Reapply at least every 2 hours" 21 C.F.R. § 201.327.

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38. Defendant's Products contain a drug facts label that states "reapply at least every 2 hours." However, the drug facts label is printed underneath a sticker on the back panel of the Product. When a consumer looks at the Product in the store, they will not see the instruction to reapply the product every 2 hours unless they lift the sticker on the back label

> Exemplars of the back labels Infallible Pro Glow 24 hour

facts label that has been pulled



lieving that they will provide 24 rovide 2 hours of protection. The he Act. For the same reason, the afety Code § 111730, which states

that cosmetics "any cosmetic is misbranded if its labeling is false or misleading in any particular."

<u>Defendant's Marketing and Labeling of its Products Violates State and Federal Food Labeling Laws</u>

- 41. Defendant's labeling of its SPF cosmetic products is unlawful, false, misleading and deceptive to consumers. The Products deceive consumers by advertising that the Products will provide SPF protection for longer than 2 hours. These claims are false. The Products do not and cannot provide more than 2 hours of SPF protection. For the same reason, the claims are misleading to consumers who rely on the claims and use the Products, believing they will provide, for example, 24 hours of protection from the sun.
- 42. The deception is further compounded by claims, for example, that the Product is "waterproof" and "sweat resistant" on the online advertising for the L'Oréal Infallible Fresh Wear 24HR Foundation.³ Sweatproof and waterproof claims are explicitly prohibited on sunscreen products because they are per se misleading. 21 C.F.R. § 201.327(g).
- 43. Defendant intends consumers to believe that the Products provide SPF protection longer than 2 hours. For example, the website for the L'Oréal Infallible Fresh Wear 24HR Foundation states: "Our breakthrough longwear foundation offers up to 24 hours of wear with a weightless formula that allows the skin to breathe. The ultra-thin liquid goes on smoothly to give a fresh, even, healthy-looking complexion, plus: . . . [it] is formulated with SPF."
- 44. The Products are unlawful, misbranded, and violate the Sherman Law, California Health & Safety Code §§ 111330, 111730.
- 45. Defendant has violated the standards set by FDA regulations, including, but not limited to, 21 U.S.C. § 362(a) (cosmetic labeling), 21 USC 352(a) (drugs and devices), and 21 CFR 201.327(g) (sunscreen), which are parallel to the Sherman Law.

³ https://www.lorealparisusa.com/makeup/face/foundation-makeup/infallible-24-hour-fresh-wear-foundation-lightweight (stating "It's waterproof, transfer-resistant, sweat-resistant, non-comedogenic and dermatologist tested.").

⁴ *Id.*

- 46. A reasonable consumer would expect that the Products provide SPF protection for the 24 hours advertised on the label.
- 47. Consumers lack the meaningful ability to test or independently ascertain the truthfulness of Defendant's SPF claims, especially at the point of sale. Consumers would not know that the Products cannot provide more than 2 hours of SPF protection, and are unlawfully labeled. Its discovery requires investigation well beyond the drug store aisle and knowledge of regulations and chemistry beyond that of the average consumer. Therefore, consumers had no reason to investigate whether the Products actually provide more than 2 hours of SPF protection as the labels claim.
- 48. Consumers are not expected to inspect layers of stickers on the back label to discover the instructions to reapply the product every 2 hours. Nor would a reasonable consumer expect that the buried back label would contradict the front label SPF representations. As a matter of law, the Ninth Circuit has rejected the notion that a misleading statement on the front can be remedied by disclosures made elsewhere on the packaging. *See Williams v. Gerber Prods. Co.*, 552 F. 3d 934, 939-40 (9th Cir. 2008). Thus, reasonable consumers relied on Defendant's representations regarding the length of SPF protection.

<u>Defendant Intends to Continue to Market the Products as Providing More Than 2 Hours of SPF Sun Protection</u>

- 49. Label claims and other forms of advertising and marketing drive product sales, particularly if placed prominently on the front of product packaging, as Defendant has done with the claim that the Products provide more than 2 hours of SPF sun protection.
- 50. Because consumers pay a price premium for products that contain SPF, Defendant is able to both increase its sales and retain more profits by labeling its Products as providing, for examples, 24 hours of SPF protection.
- 51. Defendant engaged in the practices complained of herein to further its private interests of: (i) increasing sales of the Products while decreasing the sales of competitors' products that are not unlawfully and misleadingly labeled, and/or (ii) commanding a higher

price for the Products because consumers will pay more for them due to consumers' demand for cosmetic products with SPF protection.

- 52. According to one market analysis, the sun protection products market had an overall valuation of \$15.3 Billion dollars in 2021. The market for SPF-containing cosmetics is continuing to grow and expand, and because Defendant knows consumers rely on representations regarding the number of hours the Products will last, Defendant has an incentive to continue to make such false and misleading representations.
- 53. In addition, other trends suggest that Defendant has no incentive to change its labeling practices. For example, one market analysis revealed that the market for sun protection products expected to grow at a 6.6% compound annual growth rate through 2031. In the next ten years, the consumption of sun protection products for skin is expected to witness 1.8 times growth.⁵
- 54. Defendant continues to launch new SPF-containing cosmetic lines to diversify its portfolio to maintain its competitive edge, making it likely that Defendant will continue to unlawfully and misleadingly advertise the Products to perpetuate the misrepresentations regarding how long the SPF sun protection lasts.

PLAINTIFF'S EXPERIENCES

- 55. Plaintiff Zimmerman purchased L'Oréal Infallible Fresh Wear 24HR Foundation (445 Vanilla) on multiple occasions from 2020-2022 from her local retailers, including a Walgreens and Target in Sonoma County, California.
- 56. Plaintiff Zimmerman made each of her purchases after reading and relying on Defendant's product label that advertised "Up to 24H Fresh Wear," "Up to 24HR," and "SUNSCREEN BROAD SPECTRUM SPF 25." She believed the Products would provide her with 24 hours of SPF 25 sun protection.

 $^{^5\} https://www.factmr.com/report/140/sun-protection-products-market$

- 57. Plaintiff Zimmerman subsequently learned that the Product does not provide 24 hours of SPF 25 sun protection, and that to receive 24 hours of SPF sun protection, she would need to reapply the Product 6-12 times in a 24 hour period. Ms. Zimmerman, did not reapply the Product because its claims it is intended for "Up to 24H Fresh Wear" and "Up to 24HR." As a result, Ms. Zimmerman exposed herself to harmful UVA and UVB rays because she did not have protection on her face when she was wearing the Product for more than two hours. Exposure to these harmful rays increases the risk of skin cancer and early skin aging caused by the sun.
- 58. At the time of each of her purchases of the Products, Plaintiff Zimmerman did not know that the Products were unlawfully labeled and would not provide the claimed SPF protection for 24 hours. As a result of Defendant's misrepresentations and omissions, the Products have no, or, at a minimum, a much lower value to Plaintiff.
- 59. Plaintiff Zimmerman not only purchased the Products because of the unlawful and misleading labeling, but she also paid more money for the Products than she would have paid for other or a similar cosmetic product that was not unlawfully and misleadingly labeled with the 24 hour SPF claims.
- 60. Had Defendant not misrepresented (by omission and commission) the true nature of the Products, Plaintiff would not have purchased them or, at a very minimum, she would have paid less for the Products.
- 61. Plaintiff Zimmerman continues to desire to purchase cosmetic products, including those marketed and sold by Defendant. If the Products were reformulated and/or relabeled without the misleading 24 hour SPF claims, Plaintiff would likely purchase the Products again in the future. Plaintiff regularly visits stores where the Products and other cosmetics are sold.

CLASS ALLEGATIONS

62. Plaintiff brings this class action lawsuit on behalf of herself and a proposed class of similarly situated persons, pursuant to Rule 23(b)(2) and (b)(3) of the Federal Rules of

Civil Procedure. Plaintiff seeks to represent the following groups of similarly situated persons, defined as follows:

The Class: All persons in the state of California who purchased the Products between December 2, 2018 and the present.

- 63. This action has been brought and may properly be maintained as a class action against Defendant because there is a well-defined community of interest in the litigation and the proposed Class is easily ascertainable.
- 64. Numerosity: Plaintiff does not know the exact size the Class, but she estimates that each is composed of more than 100 persons. The persons in the Class are so numerous that the joinder of all such persons is impracticable and the disposition of their claims in a class action rather than in individual actions will benefit the parties and the courts.
- 65. Common Questions Predominate: This action involves common questions of law and fact to the potential Class because each class member's claim derives from the deceptive, unlawful and/or unfair statements and omissions that led consumers to believe that the Products provide more than 2 hours of SPF protection as represented on the Product labels. The common questions of law and fact predominate over individual questions, as proof of a common or single set of facts will establish the right of each member of the Class to recover. The questions of law and fact common to the Class are:
- a. Whether the marketing, advertising, packaging, labeling, and other promotional materials for the Products are deceptive and/or unlawful;
- b. Whether Defendant's actions violate Federal and California laws invoked herein;
- c. Whether labeling the Products with false and misleading claims causes them to command a price premium in the market as compared with similar products that do not make such misrepresentations;
- d. Whether Defendant's advertising and marketing regarding the Products sold to the class members was likely to deceive reasonable consumers;

- e. Whether representations regarding the number of hours the SPF protection will last are material to a reasonable consumer;
- f. Whether a reasonable consumer interprets the labels to mean the Products provide more than 2 hours of sun protection;
- g. Whether Defendant engaged in the behavior knowingly, recklessly, or negligently;
- h. The amount of profits and revenues earned by Defendant as a result of the conduct;
- i. Whether class members are entitled to restitution, injunctive and other equitable relief and, if so, what is the nature (and amount) of such relief; and
- j. Whether class members are entitled to payment of actual, incidental, consequential, exemplary and/or statutory damages plus interest thereon, and if so, what is the nature of such relief.
- 66. Typicality: Plaintiff's claims are typical of the claims of the other members of the Class because, among other things, all such claims arise out of the same wrongful course of conduct engaged in by Defendant in violation of law as complained of herein. Further, the damages of each member of the Class were caused directly by Defendant's wrongful conduct in violation of the law as alleged herein.
- 67. Adequacy of Representation: Plaintiff will fairly and adequately protect the interests of all Class members because it is in her best interest to prosecute the claims alleged herein to obtain full compensation due to her for the unfair and illegal conduct of which she complains. Plaintiff also has no interests that are in conflict with, or antagonistic to, the interests of class members. Plaintiff has retained highly competent and experienced class action attorneys to represent their interests and that of the Class. By prevailing on her own claims, Plaintiff will establish Defendant's liability to all class members. Plaintiff and her counsel have the necessary financial resources to adequately and vigorously litigate this class action, and Plaintiff and counsel are aware of their fiduciary responsibilities to the class members and are

determined to diligently discharge those duties by vigorously seeking the maximum possible recovery for Class members.

- 68. Superiority: There is no plain, speedy, or adequate remedy other than by maintenance of this class action. The prosecution of individual remedies by members of the Class will tend to establish inconsistent standards of conduct for Defendant and result in the impairment of class members' rights and the disposition of their interests through actions to which they were not parties. Class action treatment will permit a large number of similarly situated persons to prosecute their common claims in a single forum simultaneously, efficiently, and without the unnecessary duplication of effort and expense that numerous individual actions would engender. Furthermore, as the damages suffered by each individual member of the class may be relatively small, the expenses and burden of individual litigation would make it difficult or impossible for individual members of the class to redress the wrongs done to them, while an important public interest will be served by addressing the matter as a class action.
- 69. Plaintiff is unaware of any difficulties that are likely to be encountered in the management of this action that would preclude its maintenance as a class action.

CAUSES OF ACTION

70. Plaintiff does not plead, and hereby disclaims, causes of action under the FDCA and regulations promulgated thereunder by the FDA. Plaintiff relies on the FDCA and FDA regulations only to the extent such laws and regulations have been separately enacted as state law or regulation or provide a predicate basis of liability under the state and common laws cited in the following causes of action.

PLAINTIFF'S FIRST CAUSE OF ACTION

(Violation of the Consumers Legal Remedies Act (the "CLRA"), California Civil Code § 1750, et seq.)

On Behalf of Plaintiff and the Class

71. Plaintiff realleges and incorporates the paragraphs of this Class Action Complaint as if set forth herein.

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- 72. Defendant's actions, representations and conduct have violated, and continue to violate the CLRA, because they extend to transactions that are intended to result, or which have resulted, in the sale or lease of goods or services to consumers.
- 73. Plaintiff and other class members are "consumers" as that term is defined by the CLRA in California Civil Code § 1761(d).
- 74. The Products that Plaintiff (and other similarly situated Class members) purchased from Defendant were "goods" within the meaning of California Civil Code § 1761(a).
- 75. Defendant's acts and practices, set forth in this Class Action Complaint, led consumers to falsely believe that the Products provided more than 2 hours of SPF protection as claimed on the product package. By engaging in the actions, representations and conduct set forth in this Class Action Complaint, Defendant has violated, and continues to violate, § 1770(a)(2), § 1770(a)(5), § 1770(a)(7), and § 1770(a)(8), of the CLRA. In violation of California Civil Code §1770(a)(2), Defendant's acts and practices constitute improper representations regarding the source, sponsorship, approval, or certification of the goods they sold. In violation of California Civil Code §1770(a)(5), Defendant's acts and practices constitute improper representations that the goods they sell have sponsorship, approval, characteristics, ingredients, uses, benefits, or quantities, which they do not have. In violation of California Civil Code §1770(a)(7), Defendant's acts and practices constitute improper representations that the goods it sells are of a particular standard, quality, or grade, when they are of another. In violation of California Civil Code §1770(a)(8), Defendant has disparaged the goods, services, or business of another by false or misleading representation of fact. Finally, regarding California Civil Code §1770(a)(8), Defendant falsely or deceptively markets and advertises that, unlike other SPF-containing cosmetic product manufacturers, it sells Products that will provide more than 2 hours of sun protection.
- 76. Plaintiff requests that this Court enjoin Defendant from continuing to employ the unlawful methods, acts and practices alleged herein pursuant to California Civil Code § 1780(a)(2). If Defendant is not restrained from engaging in these types of practices in the

future, Plaintiff and the other members of the Class will continue to suffer harm. Plaintiff and those similarly situated have no adequate remedy at law to stop Defendant continuing practices.

- 77. On or about July 8, 2022, Plaintiff provided Defendant with notice and demanded that Defendant correct, repair, replace or otherwise rectify the unlawful, unfair, false and/or deceptive practices complained of herein. Despite receiving the aforementioned notice and demand, Defendant failed to do so in that, among other things, they failed to identify similarly situated customers, notify them of their right to correction, repair, replacement or other remedy, and/or to provide that remedy. Accordingly, Plaintiff seeks, pursuant to California Civil Code § 1780(a)(3), on behalf of herself and those similarly situated class members, compensatory damages, punitive damages and restitution of any ill-gotten gains due to Defendant's acts and practices.
- 78. Plaintiff also requests that this Court award her costs and reasonable attorneys' fees pursuant to California Civil Code § 1780(d).

PLAINTIFF'S SECOND CAUSE OF ACTION

(False Advertising, Business and Professions Code § 17500, et seq. ("FAL")) On Behalf of Plaintiff and the Class

- 79. Plaintiff realleges and incorporates by reference the paragraphs of this Class Action Complaint as if set forth herein.
- 80. Beginning at an exact date unknown to Plaintiff, but within three (3) years preceding the filing of the Class Action Complaint, Defendant made false, deceptive and/or misleading statements in connection with the advertising and marketing of the Products.
- 81. Defendant made representations and statements (by omission and commission) that led reasonable customers to believe that the Products provide more than 2 hours of sun protection.
- 82. Plaintiff and those similarly situated relied to their detriment on Defendant's false, misleading and deceptive advertising and marketing practices, including each of the misrepresentations and omissions set forth above. Had Plaintiff and those similarly situated

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been adequately informed and not intentionally deceived by Defendant, they would have acted differently by, without limitation, refraining from purchasing the Products or paying less for them.

- 83. Defendant's acts and omissions are likely to deceive the general public.
- 84. Defendant engaged in these false, misleading and deceptive advertising and marketing practices to increase its profits. Accordingly, Defendant has engaged in false advertising, as defined and prohibited by section 17500, et seq. of the California Business and Professions Code.
- 85. The aforementioned practices, which Defendant used, and continues to use, to its significant financial gain, also constitute unlawful competition and provide an unlawful advantage over Defendant's competitors as well as injury to the general public.
- 86. As a direct and proximate result of such actions, Plaintiff and the other class members have suffered, and continue to suffer, injury in fact and have lost money and/or property as a result of such false, deceptive and misleading advertising in an amount which will be proven at trial, but which is in excess of the jurisdictional minimum of this Court. In particular, Plaintiff, and those similarly situated, paid a price premium for the Products, i.e., the difference between the price consumers paid for the Products and the price that they would have paid but for Defendant's false, deceptive and misleading advertising. This premium can be determined by using econometric or statistical techniques such as hedonic regression or conjoint analysis. Alternatively, Plaintiff and those similarly situated will seek a full refund of the price paid upon proof that the sale of the Products was unlawful.
- 87. Plaintiff seeks equitable relief, including restitution, with respect to her FAL claims. Pursuant to Federal Rule of Civil Procedure 8(e)(2), Plaintiff makes the following allegations in this paragraph only hypothetically and as an alternative to any contrary allegations in their other causes of action, in the event that such causes of action will not succeed. Plaintiff and the Class may be unable to obtain monetary, declaratory and/or injunctive relief directly under other causes of action and will lack an adequate remedy at law, if the Court requires her to show classwide reliance and materiality beyond the objective

reasonable consumer standard applied under the FAL, because Plaintiff may not be able to

establish each Class member's individualized understanding of Defendant's misleading

representations as described in this Complaint, but the FAL does not require individualize

proof of deception or injury by absent class members. See, e.g., Ries v. Ariz. Bevs. USA LLC,

287 F.R.D. 523, 537 (N.D. Cal. 2012) ("restitutionary relief under the UCL and FAL 'is available without individualized proof of deception, reliance, and injury."").

88. Plaintiff seeks, on behalf of herself and those similarly situated, a declaration that the above-described practices constitute false, misleading and deceptive advertising.

89. Plaintiff seeks, on behalf of herself and those similarly situated, an injunction to

89. Plaintiff seeks, on behalf of herself and those similarly situated, an injunction to prohibit Defendant from continuing to engage in the false, misleading and deceptive advertising and marketing practices complained of herein. Such misconduct by Defendant, unless and until enjoined and restrained by order of this Court, will continue to cause injury in fact to the general public and the loss of money and property in that Defendant will continue to violate the laws of California, unless specifically ordered to comply with the same. This expectation of future violations will require current and future consumers to repeatedly and continuously seek legal redress in order to recover monies paid to Defendant to which they are not entitled. Plaintiff, those similarly situated and/or other consumers have no other adequate remedy at law to ensure future compliance with the California Business and Professions Code alleged to have been violated herein.

PLAINTIFF'S THIRD CAUSE OF ACTION

(Common Law Fraud, Deceit and/or Misrepresentation) On Behalf of Plaintiff and the Class

- 90. Plaintiff realleges and incorporates by reference the paragraphs of this Class Action Complaint as if set forth herein.
- 91. Defendant has fraudulently and deceptively informed Plaintiff that the Products provide more than 2 hours of sun protection.
- 92. These misrepresentations and omissions were known exclusively to, and actively concealed by, Defendant, not reasonably known to Plaintiff, and material at the time

result of, its breach.

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them, or (iii) paying less for the Products. 94.

knew or should have known that the Products do not and cannot provide more than 2 hours of sun protection, and results in misleading consumers. Defendant's misrepresentations and omissions concerned material facts that were essential to the analysis undertaken by Plaintiff as

to whether to purchase Defendant's Products. In misleading Plaintiff and not so informing

Plaintiff, Defendant breached its duty to her. Defendant also gained financially from, and as a

- 93. Plaintiff and those similarly situated relied to their detriment on Defendant's misrepresentations and fraudulent omissions. Had Plaintiff and those similarly situated been adequately informed and not intentionally deceived by Defendant, they would have acted differently by, without limitation: (i) declining to purchase the Products, (ii) purchasing less of
- By and through such fraud, deceit, misrepresentations and/or omissions, Defendant intended to induce Plaintiff and those similarly situated to alter their position to their detriment. Specifically, Defendant fraudulently and deceptively induced Plaintiff and those similarly situated to, without limitation, purchase the Products and/or pay more for the Products.
- 95. Plaintiff and those similarly situated justifiably and reasonably relied on Defendant's misrepresentations and omissions, and, accordingly, were damaged by Defendant.
- 96. As a direct and proximate result of Defendant's misrepresentations and/or omissions, Plaintiff and those similarly situated have suffered damages, including, without limitation, the amount they paid for the Products.
- 97. Defendant's conduct as described herein was wilful and malicious and was designed to maximize Defendant's profits even though Defendant knew that it would cause loss and harm to Plaintiff and those similarly situated.

PLAINTIFF'S FOURTH CAUSE OF ACTION

(Unlawful, unfair, and fraudulent trade practices violation of Business and Professions Code § 17200, et seq.)

On Behalf of Plaintiff and the Class

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by, without limitation: (i) declining to purchase the Products, (ii) purchasing less of the Products, or (iii) paying less for the Products. 103.

Defendant's acts and omissions are likely to deceive the general public.

- 104. Defendant engaged in these deceptive and unlawful practices to increase its profits. Accordingly, Defendant has engaged in unlawful trade practices, as defined and prohibited by section 17200, et seq. of the California Business and Professions Code.
- 105. The aforementioned practices, which Defendant has used to its significant financial gain, also constitute unlawful competition and provide an unlawful advantage over Defendant's competitors as well as injury to the general public.

- 99. Within four (4) years preceding the filing of this lawsuit, and at all times mentioned herein, Defendant has engaged, and continues to engage, in unlawful, unfair, and fraudulent trade practices in California by engaging in the unlawful, unfair, and fraudulent business practices outlined in this complaint.
- 100. In particular, Defendant has engaged, and continues to engage, in unlawful practices by, without limitation, violating the following state and federal laws: (i) the CLRA as described herein; (ii) the FAL as described herein; (iii) the advertising provisions of the Sherman Law (Article 3), including without limitation, California Health & Safety Code § 111730; California Health & Safety Code § 111330, and (v) federal laws regulating the advertising and branding of sunscreen, including but not limited to 21 U.S.C. § 362(a), 21 USC 352(a), and 21 C.F.R. § 201.327(g).
- 101. In particular, Defendant has engaged, and continues to engage, in unfair and fraudulent practices by, without limitation, misrepresenting that the Products provide more than 2 hours of sun protection.

unlawful, unfair, and fraudulent business practices. Had Plaintiff and those similarly situated

been adequately informed and not deceived by Defendant, they would have acted differently

Plaintiff and those similarly situated relied to their detriment on Defendant

106. As a direct and proximate result of such actions, Plaintiff and the other Class members, have suffered and continue to suffer injury in fact and have lost money and/or property as a result of such deceptive and/or unlawful trade practices and unfair competition in an amount which will be proven at trial, but which is in excess of the jurisdictional minimum of this Court. In particular, Plaintiff and those similarly situated paid a price premium for the Products, i.e., the difference between the price consumers paid for the Products and the price that they would have paid but for Defendant's misrepresentation. This premium can be determined by using econometric or statistical techniques such as hedonic regression or conjoint analysis. Alternatively, Plaintiff and those similarly situated will seek a full refund of the price paid upon proof that the sale of the Products was unlawful.

107. As a direct and proximate result of such actions, Defendant has enjoyed, and continues to enjoy, significant financial gain in an amount which will be proven at trial, but which is in excess of the jurisdictional minimum of this Court.

108. Plaintiff seeks, on behalf of herself and those similarly situated, equitable relief, including restitution for the premium and/or the full price that they and others paid to Defendant as result of Defendant's conduct. Plaintiff and the Class lack an adequate remedy at law to obtain such relief with respect to their "unfairness" claims in this UCL cause of action, because there is no cause of action at law for "unfair" conduct. Plaintiff and the Class similarly lack an adequate remedy at law to obtain such relief with respect to their "unlawfulness" claims in this UCL cause of action because the Sherman Law and the Federal laws and regulations referenced herein do not provide a direct cause of action, so Plaintiff and the Class must allege those violations as predicate acts under the UCL to obtain relief.

109. Plaintiff also seeks equitable relief, including restitution, with respect to her UCL unlawfulness claims for violations of the CLRA, FAL and her UCL "fraudulent" claims. Pursuant to Federal Rule of Civil Procedure 8(e)(2), Plaintiff makes the following allegations in this paragraph only hypothetically and as an alternative to any contrary allegations in their other causes of action, in the event that such causes of action do not succeed. Plaintiff and the Class may be unable to obtain monetary, declaratory and/or injunctive relief directly under

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other causes of action and will lack an adequate remedy of law, if the Court requires them to show classwide reliance and materiality beyond the objective reasonable consumer standard applied under the UCL, because Plaintiff may not be able to establish each Class member's individualized understanding of Defendant's misleading representations as described in this Complaint, but the UCL does not require individualized proof of deception or injury by absent class members. See, e.g., Stearns v Ticketmaster, 655 F.3d 1013, 1020, 1023-25 (distinguishing, for purposes of CLRA claim, among class members for whom website representations may have been materially deficient, but requiring certification of UCL claim for entire class). In addition, Plaintiff and the Class may be unable to obtain such relief under other causes of action and will lack an adequate remedy at law, if Plaintiff is unable to demonstrate the requisite mens rea (intent, reckless, and/or negligence), because the UCL imposes no such mens rea requirement and liability exists even if Defendant acted in good faith.

- 110. Plaintiff seeks, on behalf of herself and those similarly situated, a declaration that the above-described trade practices are fraudulent, unfair, and/or unlawful.
- 111. Plaintiff seeks, on behalf of herself and those similarly situated, an injunction to prohibit Defendant from continuing to engage in the deceptive and/or unlawful trade practices complained of herein. Such misconduct by Defendant, unless and until enjoined and restrained by order of this Court, will continue to cause injury in fact to the general public and the loss of money and property in that Defendant will continue to violate the laws of California, unless specifically ordered to comply with the same. This expectation of future violations will require current and future consumers to repeatedly and continuously seek legal redress in order to recover monies paid to Defendant to which they were not entitled. Plaintiff, those similarly situated and/or other consumers nationwide have no other adequate remedy at law to ensure future compliance with the California Business and Professions Code alleged to have been violated herein.

PLAINTIFF'S FIFTH CAUSE OF ACTION

(Unjust Enrichment)

On Behalf of Plaintiff and the Class

- 112. Plaintiff realleges and incorporates by reference all paragraphs alleged herein.
- 113. Plaintiff and members of the Class conferred a benefit on the Defendant by purchasing the Products.
- 114. Defendant has been unjustly enriched in retaining the revenues from Plaintiff's and Class Members' purchases of the Products, which retention is unjust and inequitable, because Defendant falsely represented that the Products provide more than 2 hours of sun protection when, in fact, the Products do not and cannot provide more than 2 hours of sun protection. This harmed Plaintiff and members of the class because they paid a price premium as a result.
- 115. Because Defendant's retention of the non-gratuitous benefit conferred on them by Plaintiff and Class members is unjust and inequitable, Defendant must pay restitution to Plaintiff and the Class members for its unjust enrichment, as ordered by the Court. Plaintiff and those similarly situated have no adequate remedy at law to obtain this relief.
- 116. Plaintiff, therefore, seeks an order requiring Defendant to make restitution her and other members of the Class.

PRAYER FOR RELIEF

WHEREFORE, Plaintiff, on behalf of herself and those similarly situated, respectfully requests that the Court enter judgement against Defendant as follows:

- A. Certification of the proposed Class, including appointment of Plaintiff's counsel as class counsel;
- B. An order temporarily and permanently enjoining Defendant from continuing the unlawful, deceptive, fraudulent, and unfair business practices alleged in this Complaint;
- C. An award of compensatory damages in an amount to be determined at trial, except as to those causes of action where compensatory damages are not available at law;
- D. An award of statutory damages in an amount to be determined at trial, except as to those causes of action where statutory damages are not available at law;

1	E.	An award of punitive damages in an amount to be determined at trial, except as						
2	to those cau	chose causes of action where punitive damages are not available at law;						
3	F.	An award of treble damages, except as to those causes of action where treble						
4	damages are	re not available at law;						
5	G.	An award of restitution in an amount to be determined at trial, except as to those						
6	causes of ac	es of action where restitution is not available at law;						
7	H.	An order requiring Defendant to pay both pre- and post-judgment interest or						
8	any amounts	nounts awarded;						
9	I.	For reasonable attorneys' fees and the costs of suit incurred; and						
10	J.	For such further relief as this Court may deem just and proper.						
11	JURY TRIAL DEMANDED							
12	Plaintiff hereby demands a trial by jury.							
13								
14	Date	d: December 2, 2022	GUTRIDE SAFIER LLP					
15			/s/Seth A. Safier/s/					
16			Seth A. Safier (State Bar No. 197427)					
			seth@outridesafier.com					
17			seth@gutridesafier.com Marie A. McCrary (State Bar No. 262670)					
17 18			seth@gutridesafier.com Marie A. McCrary (State Bar No. 262670) marie@gutridesafier.com Hayley A. Reynolds (State Bar No. 306427)					
			seth@gutridesafier.com Marie A. McCrary (State Bar No. 262670) marie@gutridesafier.com Hayley A. Reynolds (State Bar No. 306427) hayley@gutridesafier.com 100 Pine Street, Suite 1250					
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EXHIBIT A 2 I, Lynn Zimmerman, declare: I am a Plaintiff in this action. If called upon to testify, I could and would 3 competently testify to the matters contained herein based upon my personal knowledge. 4 5 2. I submit this Declaration pursuant to California Code of Civil Procedure section 6 2215.5 and California Civil Code section 1780(d). As set forth in my complaint, I purchased the L'Oréal Infallible Fresh Wear 24HR 7 3. Foundation (445 Vanilla) on multiple occasions from during the last four years from local 8 9 retailers, including Walgreens and Target in Sonoma County, California I declare under penalty of perjury under the laws of California that the foregoing is true 10 and correct. 11 Executed this day of November 2022, in Santa Rosa, California. 12 11/28/2022 13 14 Lynn Eimmerman 15 Lynn Zimmerman 16 17 18 19 20 21 22 23 24 25 26 27 28

Case 3:22-cv-07609 Document 1-1 Filed 12/02/22 Page 1 of 2

The JS-CAND 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved in its original form by the Judicial Conference of the United States in September 1974, is required for the Clerk of Court to initiate the civil docket sheet. (SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)

I. (a) PLAINTIFFS LYNN ZIMMERMAN, et al

(b) County of Residence of First Listed Plaintiff Sonoma, CA (EXCEPT IN U.S. PLAINTIFF CASES)

(c) Attorneys (Firm Name, Address, and Telephone Number) Seth Safier, SBN 197427, Gutride Safier LLP, 100 Pine St., #1250, San Francisco, CA 415-336-6545

DEFENDANTS L'ORÉAL USA, INC.

County of Residence of First Listed Defendant (IN U.S. PLAINTIFF CASES ONLY)

New York, NY

NOTE: IN LAND CONDEMNATION CASES, USE THE LOCATION OF THE TRACT OF LAND INVOLVED.

Attorneys (If Known)

	ncisco, CA 415-336								
	DICTION (Place an "X" in			IZENSHIP OF PRINO Diversity Cases Only)	CIPAL PARTIES (Place an and One B	"X" in One Box for Plaintiff Box for Defendant)			
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190 Other Contract	CIVIL RIGHTS	PRISONER PE	TITIONS	462 Naturalization	863 DIWC/DIWW (405(g))	Exchange			
195 Contract Product Liability	440 Other Civil Rights	HABEAS CO	ORPHS	Application	864 SSID Title XVI	890 Other Statutory Actions			
196 Franchise	441 Voting	463 Alien Detain		465 Other Immigration Actions	865 RSI (405(g))	891 Agricultural Acts			
REAL PROPERTY	442 Employment	510 Motions to V		retions	FEDERAL TAX SUITS	893 Environmental Matters			
210 Land Condemnation	443 Housing/	Sentence	ucute		870 Taxes (U.S. Plaintiff or	895 Freedom of Information			
220 Foreclosure	Accommodations	530 General			Defendant)	Act			
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VII. REQUESTED IN ✓ CHECK IF THIS IS A CLASS ACTION DEMAND \$ CHECK YES only if demanded in complete									
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VIII. RELATED CAS	F(S)								
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(Place an "X" in One Box Only)

DIVISIONAL ASSIGNMENT (Civil Local Rule 3-2)

EUREKA-MCKINLEYVILLE

SAN JOSE

✓ SAN FRANCISCO/OAKLAND

INSTRUCTIONS FOR ATTORNEYS COMPLETING CIVIL COVER SHEET FORM JS-CAND 44

Authority For Civil Cover Sheet. The JS-CAND 44 civil cover sheet and the information contained herein neither replaces nor supplements the filings and service of pleading or other papers as required by law, except as provided by local rules of court. This form, approved in its original form by the Judicial Conference of the United States in September 1974, is required for the Clerk of Court to initiate the civil docket sheet. Consequently, a civil cover sheet is submitted to the Clerk of Court for each civil complaint filed. The attorney filing a case should complete the form as follows:

- **I. a) Plaintiffs-Defendants.** Enter names (last, first, middle initial) of plaintiff and defendant. If the plaintiff or defendant is a government agency, use only the full name or standard abbreviations. If the plaintiff or defendant is an official within a government agency, identify first the agency and then the official, giving both name and title.
 - b) County of Residence. For each civil case filed, except U.S. plaintiff cases, enter the name of the county where the first listed plaintiff resides at the time of filing. In U.S. plaintiff cases, enter the name of the county in which the first listed defendant resides at the time of filing. (NOTE: In land condemnation cases, the county of residence of the "defendant" is the location of the tract of land involved.)
 - c) Attorneys. Enter the firm name, address, telephone number, and attorney of record. If there are several attorneys, list them on an attachment, noting in this section "(see attachment)."
- II. Jurisdiction. The basis of jurisdiction is set forth under Federal Rule of Civil Procedure 8(a), which requires that jurisdictions be shown in pleadings. Place an "X" in one of the boxes. If there is more than one basis of jurisdiction, precedence is given in the order shown below.
 - (1) United States plaintiff. Jurisdiction based on 28 USC §§ 1345 and 1348. Suits by agencies and officers of the United States are included here.
 - (2) <u>United States defendant</u>. When the plaintiff is suing the United States, its officers or agencies, place an "X" in this box.
 - (3) Federal question. This refers to suits under 28 USC § 1331, where jurisdiction arises under the Constitution of the United States, an amendment to the Constitution, an act of Congress or a treaty of the United States. In cases where the U.S. is a party, the U.S. plaintiff or defendant code takes precedence, and box 1 or 2 should be marked.
 - (4) <u>Diversity of citizenship</u>. This refers to suits under 28 USC § 1332, where parties are citizens of different states. When Box 4 is checked, the citizenship of the different parties must be checked. (See Section III below; **NOTE: federal question actions take precedence over diversity cases.)**
- **III. Residence (citizenship) of Principal Parties.** This section of the JS-CAND 44 is to be completed if diversity of citizenship was indicated above. Mark this section for each principal party.
- IV. Nature of Suit. Place an "X" in the appropriate box. If the nature of suit cannot be determined, be sure the cause of action, in Section VI below, is sufficient to enable the deputy clerk or the statistical clerk(s) in the Administrative Office to determine the nature of suit. If the cause fits more than one nature of suit, select the most definitive.
- V. Origin. Place an "X" in one of the six boxes.
 - (1) Original Proceedings. Cases originating in the United States district courts.
 - (2) Removed from State Court. Proceedings initiated in state courts may be removed to the district courts under Title 28 USC § 1441. When the petition for removal is granted, check this box.
 - (3) Remanded from Appellate Court. Check this box for cases remanded to the district court for further action. Use the date of remand as the filing
 - (4) Reinstated or Reopened. Check this box for cases reinstated or reopened in the district court. Use the reopening date as the filing date.
 - (5) <u>Transferred from Another District</u>. For cases transferred under Title 28 USC § 1404(a). Do not use this for within district transfers or multidistrict litigation transfers.
 - (6) <u>Multidistrict Litigation Transfer</u>. Check this box when a multidistrict case is transferred into the district under authority of Title 28 USC § 1407. When this box is checked, do not check (5) above.
 - (8) Multidistrict Litigation Direct File. Check this box when a multidistrict litigation case is filed in the same district as the Master MDL docket.
 - Please note that there is no Origin Code 7. Origin Code 7 was used for historical records and is no longer relevant due to changes in statute.
- VI. Cause of Action. Report the civil statute directly related to the cause of action and give a brief description of the cause. Do not cite jurisdictional statutes unless diversity. Example: U.S. Civil Statute: 47 USC § 553. Brief Description: Unauthorized reception of cable service.
- VII. Requested in Complaint. Class Action. Place an "X" in this box if you are filing a class action under Federal Rule of Civil Procedure 23.
 - Demand. In this space enter the actual dollar amount being demanded or indicate other demand, such as a preliminary injunction.
 - Jury Demand. Check the appropriate box to indicate whether or not a jury is being demanded.
- VIII. Related Cases. This section of the JS-CAND 44 is used to identify related pending cases, if any. If there are related pending cases, insert the docket numbers and the corresponding judge names for such cases.
- IX. Divisional Assignment. If the Nature of Suit is under Property Rights or Prisoner Petitions or the matter is a Securities Class Action, leave this section blank. For all other cases, identify the divisional venue according to Civil Local Rule 3-2: "the county in which a substantial part of the events or omissions which give rise to the claim occurred or in which a substantial part of the property that is the subject of the action is situated."

Date and Attorney Signature. Date and sign the civil cover sheet.