1 2 3 4 5 6 7 8 9 10 11 12 13	Reuben D. Nathan, Esq. (SBN 208436) Email: rnathan@nathanlawpractice.com NATHAN & ASSOCIATES, APC 2901 West Coast Highway, Suite 200 Newport Beach, California 92663 Telephone: (949) 270-2798 Facsimile: (949) 209-0303  Matthew Righetti, Esq. (SBN 121012) matt@righettilaw.com John Glugoski, Esq. (SBN 191551) jglugoski@righettilaw.com RIGHETTI GLUGOSKI, PC 220 Halleck Street, Suite 220 San Francisco, California 94129 Telephone: (415) 983-0900 Facsimile: (415) 397-9005	STRICT COURT	
	UNITED STATES DISTRICT COURT		
14	NORTHERN DISTRICT	T OF CALIFORNIA	
15			
16	JOE KINDER and BRANDON MOSS, on	Case No.	
17	behalf of themselves and all others similarly	CLASS ACTION COMPLAINT	
18	situated and the general public,		
19	Plaintiff,		
20	V.		
21	DH TECHNIOLOGY, DIG. 07 DH	JURY TRIAL DEMANDED	
22	DJI TECHNOLOGY, INC.; SZ DJI TECHNOLOGY CO., LTD.		
23	TESTINOES OF COMPTE		
1			
24	Defendants.		
24	Defendants.		
24 25	Defendants.		
24 25 26	Defendants.		
24 25 26 27	Defendants.		
24 25	Defendants.		

CLASS ACTION COMPLAINT

	Labor Christian Dahman (SDN, 205202)			
1	John Christian Bohren (SBN: 295292) Email: yanni@bohrenlaw.com			
2	BOHREN LAW, APC			
3	P.O. Box 12174 San Diego, California 92112-3174			
4	Telephone: (619) 433-2803			
5	Facsimile: (800) 867-6779			
6				
7	Attorneys for Plaintiff, JOE KINDER, BRANDON MOSS, and the Proposed Class			
8				
9				
10				
11				
12				
13				
14				
15				
16				
17				
18				
19				
20				
21				
22				
23   24				
25				
26				
27				
28				
20	2			
	CLASS ACTION COMPLAINT			

Plaintiffs, JOE KINDER ("KINDER") and BRANDON MOSS ("MOSS")

1 (collectively referred to as "Plaintiffs") bring this action on behalf of themselves, and all 2 others similarly situated against DJI TECHNOLOGY, INC.; SZ DJI TECHNOLOGY 3 CO., LTD (hereinafter collectively referred to as "Defendants" or "DJI"). Plaintiff 4 makes the following allegations based upon information and belief, except as to the 5 allegations specifically pertaining to themselves, which are based on personal 6

8

knowledge.

9

10 11

12 13

14 15

16 17

18

19 20

21 22

23

24

25

26

27

28

Drone Industry Insights. The Drone Market Report 2020-2025. Available online <a href="https://drone-market-report-2020-2025">https://drone-market-report-2020-2025</a>

Reddit (July 30, 2018), reddit.com/r/drones [https://perma.cc/M93S-C48U] (online community devoted to recreational drone activities, including drone cinematography, first-person-view drone racing, and drone building).

https://www.businessinsider.com/drone-technology-uses-applications; https://www.dummies.com/consumer electronics/drones/popular-uses-for-drones/

# INTRODUCTION

- The drone market is a big industry and an increasingly growing market. Drones were made available to the general public in 2016. The drone industry is becoming a compelling one, with global sales reaching \$22.5 billion in 2020 and expected to grow substantially by 2025 to a whopping 42.8 billion.1 "Unmanned aircraft systems" (colloquially and hereinafter referred to as "drones") are becoming increasingly ubiquitous for recreational use."<sup>2</sup>
- Drones have a variety of uses including defense, emergency response, disaster relief, conversation, disease control, healthcare, agriculture, weather forecasting, maritime, waste management, energy, search & rescue, surveillance, security, science & research, surveying & GIS, operating unmanned cargo systems, investigation, and/or photography<sup>3</sup>.
- 3. Drones were originally developed for the military and aerospace industries, but they have found their way into the mainstream because of the enhanced levels of safety and efficiency through sales to the public by private entities. Unmanned aerial vehicle (UAV) - also know as drones --operate without a pilot on board and with

different levels of autonomy depending on the manufacturer/make/model. A drone's autonomous level can range from remotely piloted by a human to complete autonomy relying on a system of sensors and LIDAR detectors to calculate its movement.<sup>4</sup>

- 4. "Drone technology has been used by defense organizations and tech-savvy consumers for quite some time. However, the benefits of this technology extend well beyond just these sectors. With the rising accessibility of drones, many of the most dangerous and high-paying jobs within the commercial sector are ripe for displacement by drone technology. The use cases for safe, cost-effective solutions range from data collection to delivery. And as autonomy and collision-avoidance technologies improve, so too will drones' ability to perform increasingly complex tasks."<sup>5</sup>
- 5. Piloting drones occurs in one of two ways, which is either achieved through Line of Sight (LOS) by observing the drone with your eyes or through an onboard camera. Through the onboard system, the video image from an onboard camera in the drone is transmitted by radio to a personal video display onto goggles, mobile phone or tablet screen. By all accounts, this has become the preferred method for consumers to fly drones.<sup>6</sup>
- 6. In general, there are only a few features or specifications that drive consumers' decisions to purchase drones. They are: 1) distance/video transmission, 2) flight time (battery life), 3) weight, 4) camera, and 5) recording/editing features.<sup>7</sup>
- 7. DJI manufactures, distributes, promotes, markets, advertises, sells, and/or engages in transactions with consumers for a variety of drone products and is recognized globally as a leader in this space.<sup>8</sup>

<sup>4</sup> https://builtin.com/drones

<sup>&</sup>lt;sup>5</sup> https://www.cbinsights.com/research/drone-impact-society-uav/

https://dronedj.com/2021/02/18/long-range-fpv-grows-in-popularity/;
https://www.bhphotovideo.com/explora/video/features/what-is-an-fpv-drone; https://www.dronezon.com/learn-about-drones-quadcopters/what-is-fpv-flying-drone-equipment/

https://www.prnewswire.com/news-releases/global-racing-drone-market-to-reach-valuation-of-us786-mn-by-2027-increasing-popularity-of-commercial-racing-events-to-drive-growth-finds-tmr-301007400.html

https://www.mydronelab.com/blog/what-is-a-drone.html

Consistent with DJI's self-promotion as the industry leader in the drone 8. 1 industry, its own website ("Website") set forth on <a href="https://www.dji.com">https://www.dji.com</a> states in 2 prominent lettering: "Headquartered in Shenzhen, widely considered China's Silicon 3 Valley, DJI benefits from direct access to the suppliers, raw materials, and young, 4 creative talent pool necessary for sustained success. Drawing on these resources, we 5 have grown from a single small office in 2006 to a global workforce. Our offices can 6 now be found in the United States, Germany, the Netherlands, Japan, South Korea, Beijing, Shanghai, and Hong Kong. As a privately owned and operated company, DJI 8 focuses on our own vision, supporting creative, commercial, and nonprofit applications of our technology. Today, DJI products are redefining industries. Professionals in 10 filmmaking, agriculture, conservation, search and rescue, energy infrastructure, and 11 more trust DJI to bring new perspectives to their work and help them accomplish feats 12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

9. DJI touts that its products are "[e]stablished to produce DJI's innovative products safely and responsibly, our wholly owned subsidiary Shenzhen Dajiang Baiwang Technology Co., Ltd. is a high-tech manufacturing facility specializing in unmanned aerial vehicles. In 2016, Dajiang Baiwang passed the ISO 9001:2015 Quality Management System Certification and in 2017 passed the SGS ISO 14001:2015 Environmental Management System Certification."

safer, faster, and with greater efficiency than ever before.9"

- 10. All drones sold by DJI, including in the United States, are contained within packaging that is uniform in nature usually square or rectangle in shape, generally white in color, with black typed writing which set forth the specific set of representations relating to the specific features of the product.
- 11. DJI's representations and warranties relating to the Products (herein defined below) are prominently displayed on DJI's Website and/or on the back of the packaging

https://www.globalbrandsmagazine.com/top-10-drone-companies-in-the-world-2020/; https://www.marketwatch.com/story/how-dji-has-crushed-the-consumer-drone-industry-and-the-rivals-that-could-still-take-flight-2017-02-17

<sup>9</sup> https://www.dji.com/company

	1
	2
	3
	4
	5
	6
	7
	8
	9
1	0
1	1
1	2
1	3
1	4
1	5
1	6
1	7
1	8
1	9
2	0
2	1
2	2
2	3
2	4
2	5

27

of certain DJI Products. DJI also prominently displays the Products' features or specifications on DJI Website, on the packaging of the Products and through alternative advertising. DJI appreciates that prospective consumers purchase DJI Products based on the specifications, which are material terms to consumers and thus prominently display them for the consumer to see.

- 12. Located on DJI's Website, 10 the packaging of the Products, and other forms of advertising, DJI makes specific representations and warranties to consumers relating to the Products:

   weight
  - flight time (battery life)
  - distance/video transmission
  - camera and/or
  - recording/editing.
- 13. DJI also offers its customers the opportunity to purchase 'DJI Care Refresh' which "[i]s a comprehensive and reliable protection plan that offers accidental damage coverage for DJI products, allowing you to enjoy your DJI product with greater peace of mind wherever you go. DJI Care Refresh (1 Year Plan) includes up to 2 replacements in 1 year. DJI Care Refresh (2 Year Plan) includes up to 3 replacements in 2 years and extends the original warranty up to 2 years from the date of purchase." Consumers are able to purchase DJI Care Refresh at the time of purchase. Both Plaintiffs KINDER and MOSS purchased DJI Care Refresh at the time of purchasing the DJI Mavic Air 2.
- 14. The DJI Products that are the subject of this lawsuit include but are not limited to:
  - Mavic
  - Mavic Pro
  - Phantom
  - Mavic Air

28 10 Some DJI Products may have additional features.

<sup>11</sup> https://www.dji.com/service/djicare-refresh

1	• DJI Zoom
2	DJI Mini
3	Mavic Mini
4	(collectively, the "Products <sup>12</sup> ")
5	
6	A) Flight Time and Distance/Video Representations and Warranties
7	15. On information and belief, DJI makes specific representations an
8	warranties related to the DJI Products. These representations and warranties are made i
9	the form of product specifications related to the DJI Products, which are contained or
.0	either DJI's Website, the packaging of the Products or through other forms of advertising
.1	16. On DJI's website, DJI represents and warrants that the Mavic Air 2 has th
.2	following specifications which is used to advertise/promote the Mavic Air 2 t
.3	prospective consumers in order to drive sales:
.4	• 48MP Photo /4K/60 fps
.5	• 34-min Max. Flight Time
.6	• 10 km 1080p Video Transmission
.7	Focus Track
.8	8K Hyperlapse
9	HDR Photo Video Panorama
20	17. Each of the stated representations and warranties related to each of the
21	Products' is material in nature to consumers such as Plaintiff and Class Members (as
22	defined below), who relied on the representations and warranties when purchasing DJI
23	Products.
24	18. DJI touts each of the specifications for each of the Products either on the
25	DJI's Website and/or on the packaging of the Products or through other forms of
26	advertising in order to induce consumers to purchase the Products.
27	
28	12 C
- 1	<sup>12</sup> Several of the DJI Products have more than one version or model.

- 19. DJI flight time and distance/video transmission representations are uniform for a particular model but vary depending upon the DJI Product model at issue. Consumers rely on DJI's flight time and distance/video transmission representations and warranties when selecting which specific model of the various DJI Products to purchase.
- 20. The flight time and distance/video transmission allows consumer to fly or operate the DJI Products for a certain amount of time (e.g. Mavic Air 2 is 34 min) at a certain distance (e.g. Mavic Air 2 is 10km) according to DJI's representations and warranties in connection with the Products. For the other DJI models, DJI makes a uniform flight time and distance/video transmission representations and warranties of the to that particular model for each of the Products.
- 21. Through its distance/video transmission representations and warranties, DJI claims the DJI Products can fly (or be operated) upwards of 2-6 miles. DJI touts the distance/video transmission representations and warranties to consumers knowing that consumers rely on these specifications when making their purchase decisions.
- 22. Consumers including Plaintiffs and Class Members purchase the DJI Products with the belief that consumers can operate DJI Products to the same specifications as those represented and warrantied through DJI's Website and/or Product packaging and/or advertising.
- 23. Consumers rely on DJI's flight time and distance/video transmission representations and warranties when purchasing the Products. Consumers purchase DJI Products with the intention of piloting the DJI Products at the stated flight time and distance/video transmission specifications as represented and warrantied on DJI's Website and/or the packaging of the Products and/or through other forms of advertising.
- 24. On information and belief, the DJI Products do not meet the DJI's specifications for its flight time and distance/video transmission for the corresponding model because:
  - a) The battery life for single charge will not support DJI's flight time representations and warranties;

//

//

- b) The Products cannot travel for the stated distance/video transmission per the specifications; and
- c) The images from the onboard camera being transmitted to the personal video display device are interrupted and/or fail within the range represented and warrantied by DJI.
- 25. DJI's representations and warranties relating to the Products' distance/video transmission specifications are false and misleading because the Products do not meet the specifications as represented and warrantied on DJI's Website and/or on the packaging of DJI's Products and/or through other forms of advertising.
- 26. For example, the specifications are set forth on page 1 on the Mavic Air 2 webpage at DJI's Website, are prominently displayed as set forth below:

Q

27. DJI touts the Products' flight time and distance/video transmission specifications to prospective consumers in order to drive sales of the Products. Consumers including Plaintiff and Class Members read, reviewed, and relied on these representations and warranties and purchased the DJI Products believing the Products will perform to DJI's representations and warranties stated on the DJI Website, packaging, or in other forms of advertising.

28

22

23

24

25

26

- 28. DJI knows that its prominently displayed flight time and distance/video transmission specifications, representations and warranties that consumers rely upon are false and/or misleading as evidenced by DJI's attempt to bury on the DJI website the virtually unattainable flight conditions that must be present to support the specifications for Consumers such as Plaintiff or Class Member to achieve the represented flight time and distance/video transmission that it prominently displays on its packaging in order to shield itself against its false and misleading representations and warranties.
- 29. DJI's Website contains language not on page 1 but page 23 -- attempting to set flight conditions (for example, See Page 23, setting conditions for the Mavic Air 2 on the DJI Website). These necessary flight conditions are omitted from the prominently displayed packaging and advertising; however, DJI understands they are as necessary to achieve the flight time and distance/video transmission specifications and representations. These representations and warranties are the subject of this complaint e.g. (1) In order to achieve the flight time representations and warranties prominently displayed on packaging and advertising to the consumer for the Mavic Air 2 the "Flight time representation requires the drone to be flown " at an angle of 9° at a speed of 5.1 m/s, free of wind" [located at Note 5 on page 23 of the Mavic Air 2 DJI Website] and (2) For distance/video transmission representations and warranties "Unobstructed, free of interference, and when FCC complaint" located on Note 3 at page 23 of the Mavic Air 2 DJI Website.
- 30. DJI's attempt to shield itself from DJI's false and misleading flight time and distance/video transmission representations and warranties fails because:
- (a) DJI intentionally confuses their consumers by concealing and making very difficult for consumers to obtain basic information that should be readily available to them to be able to make an informed decision when making a purchase. The identified necessary 1 flight conditions which DJI attempts to support its flight time and distance/video transmission representations and warranties do not appear on page 1 where the specifications and representations of the Mavic Air 2 are provided to the

consumer. The secreted but necessary flight conditions appear on page 23 of the Mavic Air 2 webpages rather than side by side with DJI's specifications touted by DJI to prospective consumers for the flight time and distance/video representations that appear on page 1 of the Mavic Air 2 webpage. DJI knows the significance of the secreted flight conditions found on page 23 because at page 15-16 of the Mavic Air 2 DJI Website, DJI "notes" the flight previously undisclosed critical flight conditions found on page 23. A true and correct copy of the Mavic Air 2 webpages (1-23 pp.) for the DJI Website are attached as "Exhibit A." DJI intentionally creates confusion by not providing the consumer with the information required from the outset in order to make an informed purchase. Instead, DJI creates a maze of confusion for the consumer. DJI provides the prospective consumer with no hyperlinks, links or other references that are highlighted for the consumer to become aware of DJI's alleged flight conditions for piloting to meet the specifications set forth on the DJI Website or packaging of the Products; and

- (2) DJI's uses vague and obscure language such as "Unobstructed, free of interference, and when FCC compliant," which does not inform the consumer or provide her/him with an understanding of the actual flight conditions necessary to pilot the DJI Products to the same specifications as those represented and warrantied by DJI.
- 31. The alleged conditions governing the flight time and distance/video transmission representations and warranties are contained on webpage 23 of DJI's Website (Mavic Air 2). The conditions are set forth in font size and style that is barely legible and readable to a prospective consumer.
- 32. There is no hyperlink, link, or any information directing the consumer to scroll from page 1 setting forth the flight time and distance/video transmission representations and warranties to page 15 (which also contains flight time specifications with specific flight conditions set forth in Note 5 located on page 23) OR page 16 (which containing distance/video transmission specifications which also references specific

<sup>&</sup>lt;sup>13</sup> DJI uses the identical or substantially similar language to reference alleged flight conditions implemented by DJI to obtain the specifications set forth in the representations and warranties in connection with the DJI Products.

flight conditions set forth in Note 3 located on page 23) to page 23 on Mavic Air 2 webpages of the DJI's Website. Below is a screen shot of Page 23 of DJI's Website for the Mavic Air 2 setting forth the alleged flight conditions to achieve the specifications at issue is set forth below:

5

1

2

3

4

6

DJI Care Refresh

Learn More >

We Value Your Privacy

8 9

10

11

12

13

14 15

16

17

18 19

20

21 22

23

24 25

26

27 28 Consumer Drones Comparison Compare Now >

DJI Store Benefits Learn More >

Online Support Contact Us >

Note:

1. Photos taken in SmartPhoto mode have a resolution of 12 MP.

2. BK resolution can only be used in Free and Waypoint modes.

3. Like resolution can only be used in Free and Waypoint modes.

4. Ways foliow local rules and regulations and fly your drone within your visual line of sight unless otherwise permitted.

4. Due to local policies, some countries do not support 5.8 GHz transmission.

5. Fight time acquired at an angle of 9" at a speed of 5.1 m/s, free of wind.

6. APAS 3.0 and Focustrack are not available while recording in 4K at 60, 50, and 48 fps, 2.7K at 60, 50, and 48 fps, and 1080p at 120 and 240 fps.

7. Battery life was measured with an Android phone in an interference-free environment.

8. ND16/64/256 filters are included in the Fly More Combo. The ND4/8/32 filter set can be purchased separately.

vant laws and regulations were observed when shooting the photo and video content displayed on this website

We use cookies to personalize and enhance your browsing experience on our websites. By clicking "Accept all cookies", you agree to the use of cookies. You can manage your settings at any time through Cookie Preferences or read our Cookie Policy to learn more.

Cookie Preferences

Irrespective of DJI's (concealed) flight conditions which are allegedly 33. necessary to achieve DJI's stated representations and warranties set forth on page 23 for the Mavic Air 2 (for example), the DJI Products fail to meet the flight time and distance/video transmission specifications as set forth on DJI's Website, packaging, and other advertising. The flight conditions do not and will not allow the pilot or the DJI Products to meet reach the capabilities as represented and warrantied by DJI in its flight time and distance/video transmission specifications. DJI inflates its flight time and distance/video transmission specifications to its consumers in order to drive sales of the Products. If the consumer is able to meet one of the specifications, one of the other specifications does not meet DJI's stated representations and warranties. For example, if a pilot flies the DJI Products at a certain distance, the pilot will encounter video transmission related issues. On information and belief, DJI has knowledge that DJI Products do not meet the flight time and distance/video transmission specifications as represented and warrantied by DJI. DJI sold the Products to consumers such as Plaintiffs and Class Members knowing that the Products do not meet the flight time and distance/video transmission representations and warranties.

#### B) Federal Law – Visual Line of Sight

- 34. On June 21, 2016, the final rule 14 CFR Part 107 was adopted by the Department of Transportation (DOT) and Federal Aviation Administration (FAA) that issued a press release to Finalize Rules for Small Unmanned Aircraft Systems. The press release was granted immediate release and was captured in the FAA News "Summary of Small Unmanned Aircraft Rule (Part 107)." A true and correct copy of the FAA press release is attached to this complaint as "Exhibit B."
- 35. On June 28, 2016, the FAA amended its regulations to allow for the operation of small unmanned aircraft systems (UAS) in the National Airspace System, to address changes to the operation of UAS and the certification of remote pilots.
  - 36. 14 CFR 107.31<sup>14</sup>, Visual Line of Sight Aircraft Operation, states as follows:

 //

//

https://www.ecfr.gov/cgi-bin/text-idx?node=pt14.2.107&rgn=div5#se14.2.107\_131 (Government Publishing Office)

#### 

#### §107.31 Visual line of sight aircraft operation.

(a) With vision that is unaided by any device other than corrective lenses, the remote pilot in command, the visual observer (if one is used), and the person manipulating the flight control of the small unmanned aircraft system must be able to see the unmanned aircraft throughout the entire flight in order to:

- (1) Know the unmanned aircraft's location;
- (2) Determine the unmanned aircraft's attitude, altitude, and direction of flight;
- (3) Observe the airspace for other air traffic or hazards; and
- (4) Determine that the unmanned aircraft does not endanger the life or property of another.
- (b) Throughout the entire flight of the small unmanned aircraft, the ability described in paragraph (a) of this section must be exercised by either:
- (1) The remote pilot in command and the person manipulating the flight controls of the small unmanned aircraft system; or
  - (2) A visual observer.
- 37. On October 6, 2020, the FAA issued a press release entitled "Fact Sheet Small Unmanned Aircraft Systems (UAS) Regulations (Part 107)." Under operational requirements, the third bullet point states: "Keep your drone within sight. If you use First Person View or similar technology, you must have a visual observer always keep your drone within unaided sight (for example, no binoculars)." A true and correct copy of the FAA press release is attached to this complaint as "Exhibit C."
- 38. These VLOS requirements are particularly important to consumers because it limits the pilot or remote pilot, visual observer, and/or person managing the flight control to "vision unaided by any device." Instead of providing the consumer with the federal VLOS requirements in a manner that is easily visible, readable, and/or accessible (e.g. hyperlink) so the consumer can decide whether or not the specifications set forth on DJI's Website, packaging, or other advertising will not be maximized, DJI buries, hides, or conceal these limitation imposed by federal law which negatively impacts DJI's specifications.
- 39. The DJI Products, per the Products' specifications as set forth on DJI's Website, the Products' packaging, and other advertising, entice and prompt the consumer to purchase the Products based on the Product specifications. Consumers rely on the specifications and to be able to pilot the Products at the maximum capacity of the specifications. Pilots cannot attain maximum specifications of the Products for flight time and distance/video transmission without violating federal law.

- 1 2 3 4 5 6 8 10 11 12 13 14 15 16 17 18 19 20 21 23
- 22
- 24
- 25
- 26 27

<sup>15</sup> https://www.faa.gov/uas/commercial operators/part 107 waivers/

- Each time an individual decides to fly (or operate) one of the DJI Products 41. outside of an individual's VLOS, you are required by law to obtain a waiver from the FAA. " A waiver is an official document issued by the FAA which approves certain operations of aircraft outside the limitations of a regulation. You may request to fly specific drone operations not allowed under part 107 by requesting an operational waiver. These waivers allow drone pilots to deviate from certain rules under part 107 by demonstrating they can still fly safely using alternative methods." A true and correct copy of the FAA Part 107 Waiver Section Specific Evaluation Information. "Exhibit D."
- Many pilots have requested waivers from the FAA. However, "[o]btaining one is extremely difficult – to say the least. As of Q1 2018, out of 1392 requested

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

BVLOS waivers, only 14 were approved – an approval rate of barely 1%."16 The process for the FAA to review and make a decision by to grant or deny the waiver will take approximately 90 days (FAA states that it is commitment to do their best to meet the 90 day mark) from the time of submission to the FAA.<sup>17</sup> With the emerging drone market, the number of applications to the FAA for waivers has increased from 2018-2021. "The FAA has issued 4,893 waivers as of the end of 2020." The total number of VLOS waivers granted in 2020 was 88, which is consistent with the percentage of VLOS waivers granted by the FAA in prior years for VLOS. Id. The FAA has provided the public with a list of the waivers that have been granted by the FAA<sup>19</sup> Even though the total number of waivers the FAA granted has increased from 2018-2021, the percentage of actual waivers remains in the low single digit percentages in relation to the number of applications.

- In fact, there are specific requirements which must be met in order to be 43. granted a waiver BVLOS (beyond the visual line of sight) by the FAA and requesting a waiver to merely fly BVLOS is not a reason to be granted a waiver by the FAA.
- DJI is aware of the low single digit (percentage) application for waivers 44. granted by the FAA. DJI has knowledge that a large percentage of DJI's customers would not legally be permitted to fly (or operate) the Products beyond the VLOS and therefore never legally be able to meet the specifications touted by DJI to Plaintiffs and Class Members. DJI should inform their consumers (without concealing the information) such as Plaintiff and Class Members that the specifications touted DJI on its Website, packaging or other forms of advertising cannot be met by the consumer without violating federal law. DJI consumer fails to provide the consumer with any information such as a hyperlink or other link to reference the limitations imposed by federal law – instead DJI

<sup>26</sup> 

<sup>&</sup>lt;sup>16</sup> https://www.thedroneu.com/blog/little-known-facts-about-part-107s-visual-line-of-sight-rule-thatyou-might-not-be-of/ 27

<sup>&</sup>lt;sup>17</sup> https://www.faa.gov/uas/commercial operators/part 107 waivers/

https://www.thedronegirl.com/2021/01/19/certified-drone-pilots/

<sup>19</sup> https://www.faa.gov/uas/commercial operators/part 107 waivers\_issued/

creates a maze of information and conceals the information from the consumer in tiny font size (unreadable) on the last page of the Website.

- 45. DJI's market share is reported to represent upward of 70% of the drone consumer market worldwide and more than 50% of the consumer drone market in the United States.<sup>20</sup>
- 46. With the number of drones sold by DJI in the United States in relation to the single low digit percentage of waivers granted by the FAA, most of DJI's purchasers would not be granted waivers by the FAA. DJI consumers such as Plaintiff and Class Members will never legally be allowed to fly the drones for a greater distance than the VLOS which forces the consumer to only fly the drone within short distances despite DJI representations and warranties that the Products can be flown for several miles while using video transmission.
- 47. Consumers such as Plaintiff and Class Members should be put on clear notice prior to their purchase of the Products of the limitations imposed by federal law that will materially impact the representations and warranties made by DJI.
- 48. Consumers reading, reviewing, and purchasing the Products based on the Product's specifications are not informed that consumers cannot (federal law mandates pilots fly within the VLOS) operate DJI Products to meet the corresponding flight time and distance/video DJI Product specifications set forth on DJI's Website or packaging of the Products. Consumers cannot legally operate (federal law mandates pilots fly within the VLOS) the DJI Products in a manner consistent with DJI's representations and warranties.
- 49. For a consumer to pilot or operate a DJI drone to meet the represented and warrantied specifications set forth on DJI's Website, packaging, and other advertising would cause a consumer to violate federal law. DJI fails to notify the consumer clearly and conspicuously at the time of purchase that the consumer will not be able to pilot or

<sup>20</sup> https://dronedj.com/2021/09/14/droneanalyst-dji-market-share-2021/

operating the DJI Product at DJI's stated specifications without violating the federal VLOS law set forth in 14 C.F.R Part 107. DJI intentionally does not flag or clearly notify consumers such as Plaintiff and Class Members during the time of purchase of the VLOS requirements or VLOS Waiver set forth in Part 107.

- 50. It is only until after the consumer purchases the DJI drone that s/he is made aware for the first-time that the drone must be flown within the VLOS and/or the specifications set forth on the packaging or DJI's website are unobtainable. DJI does not inform consumers at the time of purchase that operating the drone in manner consistent with DJI's representations and warranties, would be engaging in conduct that is not legally permissible and that will result in a violation of federal law or that the consumer would not be able to pilot the drone to the specifications set forth on the packaging or DJI's website.
- 51. Despite intentionally concealing the federal law limitations, DJI Product still fail to meet the specifications as represented and warrantied. DJI's Products do not conform to the flight time and distance/video transmission representations and warranties because DJI's Product do not meet the lower end capabilities as represented and warrantied. While in flight at the lower end capabilities for distance, the video transmission is lost or interrupted or otherwise negatively impacted to prevent Plaintiff and Class Members from viewing the Products while in flight. The flight conditions DJI claims consumers must conform to in order to support the DJI flight time and distance/video transmission representations and warranties will not cause the Products to perform to DJI's stated specifications.
- 52. Plaintiffs purchased the Products at a substantial price premium based on DJI's representations and warranties relating to the Products flight time and distance/video transmission specifications. Plaintiffs would not have bought the Products had they known that DJI's representations and warranties were false, misleading, deceptive, and unfair.

# 

#### JURISDICTION AND VENUE

- 53. This Court has personal jurisdiction over Defendants. Defendant DJI TECHNOLOGY, INC. is a California corporation with its principal place of business located in California and SZ DJI TECHNOLOGY CO., LTD is a foreign corporation with its principal place of business located at Shenzhen, China, which purposefully avails themselves of the United States consumer market, and distributes the Products to locations within this District and thousands of retail locations throughout across the United States, including, in San Francisco California, where the Products are purchased by consumers on a weekly basis.
- 54. This Court has original subject-matter jurisdiction over this proposed class action pursuant to 28 U.S.C. § 1332(d), which, under the provisions of the Class Action Fairness Act ("CAFA"), explicitly provides for original jurisdiction of the federal courts in any class action in which at least 100 members are in the proposed Plaintiff class, any member of the Plaintiff class is a citizen of a State different from any defendant, and the matter in controversy exceeds the sum of \$5,000,000.00, exclusive of interest and costs. Plaintiff alleges that the total claims of individual members of the proposed Class (as defined herein) are well in excess of \$5,000,000.00 in the aggregate, exclusive of interest and costs.
- 55. Venue is proper in this District under 28 U.S.C. § 1391(a). The Parties agreed to submit to this venue and substantial acts in furtherance of the alleged improper conduct occurred within this District.

#### **PARTIES**

56. Plaintiff JOE KINDER ("KINDER) is a citizen of California and was a resident of San Diego, including when he purchased the Products within the last three years. On May 1, 2020, Plaintiff Kinder purchased a DJI Mavic Air 2 from the DJI Website for \$799.00. Plaintiff BRANDON MOSS ("MOSS) is a citizen of California and was a resident of Sacramento, including when he purchased the Products within the last four years. On July 6, 2018, Plaintiff MOSS purchased a DJI Mavic Air 2 Bundle

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

- the DJI Products, Plaintiffs saw and read the first page of the Mavic Air 2 Website, which set forth the specifications for flight time and distance/video transmission specifications and relied on the representations and warranties relating to the specifications, descriptions, statements, details, and features of the Products set forth on the DJI Website.
- Plaintiffs KINDER and MOSS purchased DJI Care Refresh at the time of 57. purchasing the DJI Products. DJI Care Refresh provides additional repair/replacement services offered by DJI for the drones purchased by its customers.
- Defendant DJI TECHNOLOGY, INC. is a California corporation that has 58. its principal place of business located at Burbank, California.
- 59. Defendant SZ DJI TECHNOLOGY CO., LTD is a foreign corporation that has its principal place of business located at Shenzhen, China.
- 60. The true names and capacities, whether individual, corporate, associate or otherwise of each of the Defendant designated herein as a DOE are unknown to Plaintiff at this time, who therefore, sue said Defendant by fictitious names, and will ask leave of this Court for permission to amend this Complaint to show their names and capacities when the same have been ascertained. Plaintiff is informed and believes and thereon alleges that each of the Defendants designated as a DOE is legally responsible in some manner for the events and happenings herein referred to, and caused injuries and damages thereby to Plaintiff as alleged herein.
- Defendants manufacture, produce, market, distribute, sell, broker, and 61. engage in and transact business in connection with the Products either on its own Website or throughout retail stores across the United States. Defendants knew that the representations and warranties relating to the Products' flight time and distance/video transmission representations and warranties is false and misleading to a reasonable consumer, because DJI's representations do not conform or is inconsistent with the Products' representations and warranties.

2

3

4

5

6

8

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

28

#### FACTS COMMON TO ALL CAUSES OF ACTION

- 62. Even sophisticated consumers should be able to trust the representations and warranties relating to the Products. Those transacting business with consumers are required to tell the truth, not conceal, and inform consumers of the true nature of the Products and their abilities for consumers to make an informed decision.
- 63. DJI's Website, product packaging, and other forms of advertising contain specific flight time and distance/video transmission representations and warranties. DJI makes specific representations regarding flight time and distance/video transmission while concealing vital federal law information i.e. VLOS from consumers such as Plaintiff and Class Members which impact the consumers ability to fly the Products according to DJI's specifications. Each of DJI's Products fail to meet the time and distance/video transmission representations and warranties as stated on DJI's Website, the Products' packaging, and other forms of advertising; thus the representations and warranties are false and misleading. A reasonable consumer understands Defendant's claims to mean that the Products will perform to meet and attain DJI's representations and warranties relating to the flight time and distance/video transmission specifications. Consumers such as Plaintiffs and Class Members have no reason to believe at the time of purchase that said flight time and distance/video transmission representation and warranties are false and misleading. DJI knows that their representations and warranties found on the DJI's Website, DJI's Products' packaging, and other forms of advertising.
- 64. Defendant's representations that the Products have a certain flight time and distance/video transmission is false and misleading, which induced consumers, including Plaintiff and Class Members, to pay a premium to purchase the Products. Plaintiff and Class Members relied on Defendant's false and misleading misrepresentations in purchasing the Products at a premium price above comparable alternatives. If not for Defendant's misrepresentations, Plaintiff and Class Members would not have been willing to purchase the Products at a premium price. Accordingly, they have suffered an injury as a result of Defendants' misrepresentations.

12 13

14

15

16 17

18

19

20

21 22

23

24

25 26

27

28

- 65. Based on the language that appears on DJI's Website, the Products' packaging, and other forms of advertising, Plaintiffs and Class Members reasonably believed that the Products conformed to the flight time and distance/video transmission representations.
- A reasonable consumer would understand the flight time and distance/video 66. transmission representations and warranties to mean that DJI's Products can be piloted for the specific time and distance as stated on DJI's Website and/or on the back of the packaging of DJI's Products or through DJI's other forms of advertising. DJI's representations and warranties are false and misleading to a reasonable consumer because (1) DJI conceals that federal law mandates consumers (pilots) operate drones within the VLOS, and (2) the Products do not meet the DJI's stated flight time and/or distance/video transmission representations and warranties as referenced on the DJI Website, packaging, or other advertising.
- Defendants knew that consumers such as Plaintiff and Class Members 67. would and did pay for the Products that would not conform to DJI's stated representations and warranties.
- 68. Plaintiffs did not discover that the representations and warranties were false and misleading until after purchasing the Products.

#### **CLASS ALLEGATIONS**

- 69. Plaintiffs KINDER and MOSS seeks to represent:
- (A) All persons in the United States who purchased the Products on or after January 28, 2018 to the present date (the "National Class"). Excluded from the Class are Defendant, its affiliates, employees, officers and directors, persons or entities that purchased the Products for resale, and the Judge(s) assigned to this case.
- (B) All persons in the California who purchased the Products on or after January 28, 2018 to the present date (the "California Class").
- (The National Class and California Class, will be collectively referred to as the "Class")

- 70. Excluded from the Class are Defendant, its affiliates, employees, officers and directors, persons or entities that purchased the Products for resale, and the Judge(s) assigned to this case.
- 71. There is a well-defined community of interest in this litigation and the Class is easily ascertainable:
  - a. Numerosity: The Class Members are so numerous that joinder of all members would be unfeasible and impractical. The membership of the Class is unknown to Plaintiff at this time. However, the Class is estimated to be greater than fifty (50) individuals and the identity of such membership is readily ascertainable by inspection of Defendants' employment records.
  - b. <u>Typicality</u>: Plaintiffs is qualified to and will fairly and adequately protect the interests of each Class Member with whom they has a well-defined community of interest, and Plaintiffs' claims (or defenses, if any), are typical of all Class Members as demonstrated herein.
  - c. Adequacy: Plaintiffs are qualified to and will fairly and adequately protect the interests of each Class Member with whom they have a well-defined community of interest and typicality of claims, as alleged herein. Plaintiff acknowledges that he has an obligation to the Court to make known any relationship, conflict, or differences with any Class Member. Plaintiffs' attorneys and proposed Class counsel are well versed in the rules governing class action discovery, certification, and settlement. Plaintiffs have incurred, and, throughout the duration of this action, will continue to incur costs and attorneys' fees that have been, are, and will be necessarily expended for the prosecution of this action for the substantial benefit of each Class Member.

- d. <u>Superiority</u>: The nature of this action makes the use of class action adjudication superior to other methods. Class action will achieve economies of time, effort, and expense as compared with separate lawsuits, and will avoid inconsistent outcomes because the same issues can be adjudicated in the same manner and at the same time for the entire class.
- 72. There is a well-defined community of interest in the questions of law and fact involved in this case. Questions of law and fact common to the members of the putative classes that predominate over questions that may affect individual class members (the members of the National and California Class will hereinafter be referred to as "Class Members" or the "Class") include, but are not limited to the following:
  - a. whether DJI misrepresented material facts to the Class concerning the representations and warranties contained on the Products;
  - b. whether DJI concealed or failed to disclose material information from the Class regarding the Products;
  - c. whether DJI's conduct is/was unfair and/or deceptive;
  - d. whether DJI has been unjustly enriched as a result of the unlawful, fraudulent, and unfair conduct alleged in this complaint such that it would be inequitable for DJI to retain the benefits conferred upon them by Plaintiff and the classes;
  - e. whether DJI breached express warranties to Plaintiff and the classes;
  - f. whether DJI failed to disclose Products;
  - g. whether DJI flight time and distance/video transmission representations and warranties re: Products are false or misleading;

- h. whether DJI violated California Legal Remedies Act, California Business and Professions Code, and California False Advertising Law,
- i. whether the representations and warranties violated any express or implied warranties;
- j. whether Plaintiff and the Class Members have sustained damages with respect to the common-law claims asserted, and if so, the proper measure of their damages.
- k. whether the Class is entitled to restitution, rescission, damages, and attorneys' fees and costs.
- 73. Plaintiffs seek to certify the National Class and California Class pursuant to FRCP 23(b)(2) and FRCP 23(b)(3).
- 74. Plaintiffs' claims are typical of Class Members because Plaintiffs, like all Class Members, purchased Defendant's Products bearing the representations and warranties and Plaintiffs sustained damages from Defendants' wrongful conduct.
- 75. Plaintiffs will fairly and adequately protect the interests of the classes and have retained counsel that is experienced in litigating complex class actions. Plaintiffs have no interest which conflict with those of the classes.
- 76. A class action is superior to other available methods for the fair and efficient adjudication of this controversy.
- 77. The prerequisites to maintaining a class action for equitable relief are met as Defendants have acted or refused to act on grounds generally applicable to the Class, thereby making appropriate equitable relief with respect to the Class as a whole.
- 78. The prosecution of separate actions by Class Members would create a risk of establishing inconsistent rulings and/or incompatible standards of conduct for DJI. For example, one court might enjoin Defendant from performing the challenged acts, whereas another might not. Additionally, individual actions could be dispositive of the

interests of the Class even where certain Class members are not parties to such actions.

#### **FIRST CAUSE OF ACTION**

Violation Of California's Consumers Legal Remedies Act ("CLRA"), California Civil Code §§ 1750, et seq. (On Behalf of Plaintiff KINDER and All California Class Members against Defendants)

(Damages and Injunctive Relief Only)

- 79. Plaintiff KINDER brings this claim individually and on behalf of the members of the proposed California Class against DJI.
- 80. This cause of action is brought pursuant to the Consumers Legal Remedies Act, California Civil Code §§1750, et seq. (the "CLRA").
- 81. Plaintiff KINDER and each California Class Member are "consumers" within the meaning of Civil Code §1761(d).
- 82. DJI's sales of Products to Plaintiff KINDER and the Class Members are deemed "transactions" within the meaning of Civil Code § 1761(e). The Products purchased by Plaintiff and the Class Members are "goods" within the meaning of Civil Code § 1761(a). DJI has engaged in unfair methods of competition and unfair and/or deceptive acts or practices against Plaintiff KINDER and Class Members, in violation of the CLRA by (a)(2) Misrepresenting the source, sponsorship, approval, or certification of goods or services; (5) Representing that goods or services have sponsorship, approval, characteristics, ingredients, uses, benefits, or quantities that they do not have or that a person has a sponsorship, approval, status, affiliation, or connection that the person does not have; (7) Representing that goods or services are of a particular standard, quality, or grade, or that goods are of a particular style or model, if they are of another; and (9) advertising goods or services with intent not to sell them as advertised.
- 83. As a result of these acts and practices, Plaintiff KINDER and the Class Members were damaged in that DJI's unlawful and misleading acts and practices alleged herein played a substantial and material role in Plaintiff KINDER and the Class

- Members' decision to purchase the Products. Absent these acts and practices, Plaintiff KINDER and the Class Members would not have purchased the DJI Products that they did from DJI.
- 84. Pursuant to California Civil Code § 1780(a)(2), Plaintiff KINDER and Class Members request that this Court enjoin DJI from continuing to engage in the unlawful and deceptive methods, acts and practices alleged above. Unless DJI is permanently enjoined from continuing to engage in such violations of the CLRA, future consumers will be damaged by its acts and practices in the same way as Plaintiff KINDER and Class Members. Plaintiff KINDER also requests that this Court order a backward-reaching injunction in order to remedy the past effects of the unfair conduct alleged herein.
- 85. Pursuant to Section 1782(a) of the CLRA, on October 8, 2021 and October 14, 2021, and January 28, 2022, Mr. Kinder served Defendants by United States certified mail, return receipt requested, with notice of Defendants violations of the CLRA.
- 86. Plaintiff KINDER seeks damages, injunctive relief, attorneys' fees and costs, and any other relief the Court deems proper.

#### **SECOND CAUSE OF ACTION**

Violation Of California's Unfair Competition Law ("UCL"), California Business & Professions Code §§ 17200, et seq. (On Behalf of Plaintiffs KINDER and MOSS and All California Class Members against Defendants)

- 87. Plaintiffs KINDER AND MOSS repeat and re-allege each and every allegation contained in the foregoing paragraphs as if fully set forth herein.
- 88. Plaintiffs KINDER AND MOSS bring this claim individually and on behalf of the members of the proposed California Class against DJI.
- 89. DJI is subject to California's Unfair Competition Law, Cal. Bus. & Prof. Code §§ 17200, *et seq.* The UCL provides, in pertinent part: "Unfair competition shall

mean and include unlawful, unfair or fraudulent business practices and unfair, deceptive, untrue or misleading advertising ...."

- 90. DJI violated the "unlawful" prong of the UCL by violating the CLRA and the FAL, as alleged herein.
- 91. DJI's misrepresentations and other conduct, described herein, violated the "unfair" prong of the UCL in that their conduct is substantially injurious to consumers, offends public policy, and is immoral, unethical, oppressive, and unscrupulous, as the gravity of the conduct outweighs any alleged benefits.
- 92. DJI violated the "fraudulent" prong of the UCL by misrepresenting the consumer's ability to operate the DJI Products at the stated flight time and distance/video transmission and DJI falsely representing the Products' flight time and distance/video transmission.
- 93. Plaintiffs and the California Class lost money or property as a result of DJI's UCL violations because: (a) they would not have purchased the DJI Products on the same terms if they knew that the Products did not conform to DJI's stated representations and warranties (b) they paid a substantial price premium compared to other products due to Defendant's misrepresentations; and (c) the Products do not have the characteristics, uses, or benefits as promised.

#### **THIRD CAUSE OF ACTION**

Violation Of California's False Advertising Law ("FAL"), California Business & Professions Code §§ 17500, et seq. (On Behalf of Plaintiff KINDER and All California Class Members against Defendants)

- 94. Plaintiff KINDER repeats and re-alleges each and every allegation contained in the foregoing paragraphs as if fully set forth herein.
- 95. Plaintiff KINDER brings this claim individually and on behalf of the members of the proposed California Class against Defendants.

California's False Advertising Law, Cal. Bus. & Prof. Code §§ 17500, et

10

11

12

13

14

15

16

17

18

19

- 96. seq., makes it "unlawful for any person to make or disseminate or cause to be made or disseminated before the public in this state, ... in any advertising device ... or in any other manner or means whatever, including over the Internet, any statement, concerning ... personal property or services, professional or otherwise, or performance or disposition thereof, which is untrue or misleading and which is known, or which by the exercise of
  - DJI's committed acts of false advertising, as defined by §§17500, et seq., by misrepresenting the stated flight time and distance/video transmission representations and warranties.
  - 98. DJI knew or should have known through the exercise of reasonable care that their representations about the Products were untrue and misleading. DJI's actions in violation of §§ 17500, et seq. were false and misleading such that the general public is and was likely to be deceived. Plaintiff and the California Class lost money or property as a result of DJI's FAL violations because: (a) they would not have purchased the Products on the same terms if they had known the Products did not conform to DJI's stated representations and warranties; (b) they paid a substantial price premium compared to other similar products due to DJI's misrepresentations; and (c) the Products do not have the characteristics, uses, or benefits as promised.

20

21

22

23

24

25 26

27

28

#### **FOURTH CAUSE OF ACTION**

For Breach of Express Warranty Violations of Cal. Com. Code § 2313(1) (On Behalf of Plaintiff KINDER and All California Class Members against **Defendants**)

99. Plaintiff KINDER repeats and re-alleges each and every allegation contained in the foregoing paragraphs as if fully set forth herein.

20 21

22

23 24

25

26 27

28

- 100. DJI as the designer, manufacturer, marketer, distributor, and/or seller, expressly warranted that DJI Products have certain specifications that can be met by consumers.
- 101. DJI's express warranties, and its affirmations of fact and promises made to Plaintiff and the Class regarding the price of the Products, became part of the basis of the bargain between DJI and Plaintiff and Class Members, thereby creating an express warranty that the price of the Products would conform to those affirmations of fact, representations, promises, and descriptions.
- 102. The specifications of the Products do not conform to the express warranty because DJI charged Plaintiff KINDER and similarly situated Class Members for features or specifications that cannot be met or that DJI does not meet.
- 103. As a direct and proximate cause of DJI's breach of express warranty, Plaintiff and Class Members have been injured and harmed because: (a) they would not have purchased the Products on the same terms if they had known the truth; (b) they paid a substantial price premium based on Defendants' express warranties; and (c) the price of the Products do not have the characteristics, uses, or benefits as promised.
- 104. On October 8, 2021, October 14, 2021, and January 28, 2022, Plaintiff KINDER mailed letters to Defendants consistent with Cal. Com. Code § 2607(3)(a) and The letters were sent on behalf of Plaintiff and all other persons U.C.C. 2-607(3)(A). similarly situated.

#### **FIFTH CAUSE OF ACTION**

## (On Behalf of Plaintiff KINDER and All National Class Members against **Defendants**)

- 105. Plaintiff KINDER repeats and re-alleges each and every allegation contained in the foregoing paragraphs as if fully set forth herein.
- 106. As discussed above, DJI provided Plaintiff KINDER and Class Members with false or misleading material information in connection with the representations and

14

12

15 16

17

18

19

20

21 22

23 24

26

25

27

28

warranties re: specifications or features of the Products and/or DJI concealed and/or failed to disclose material facts to Plaintiff KINDER which impacted their ability to fly the DJI Products to the specifications as represented and warrantied in DJI's advertising.

- 107. DJI misrepresented the nature and content of the Products by making the false claims and/or concealing and/or failing to disclose material information.
- 108. The DJI's misrepresentations, concealment, omissions were made with knowledge of the falsehood thereof or in conscious disregard of the likelihood of their falsehood or that they should disclose information to allow consumers to make an informed decision.
- 109. The misrepresentations and/or omissions made by DJI, upon which Plaintiff KINDER and Class Members reasonably and justifiably relied on Defendants were intended to induce and actually induced Plaintiff KINDER and Class Members to purchase the Products.
- 110. The fraudulent actions of DJI caused damage to Plaintiff KINDER and Class Members, who are entitled to damages, punitive damages, and other legal and equitable relief as a result.

#### **SIXTH CAUSE OF ACTION**

### **Negligent Misrepresentation** (On Behalf of Plaintiff KINDER and All National Class Members against **Defendants**)

- 111. Plaintiff KINDER hereby incorporates by reference the allegations contained in all preceding paragraphs of this complaint.
- 112. DJI misrepresented the flight time and distance/video transmission specifications of the Products as stated on DJI's Website and/or the back of the packaging of DJI's products and/or through other forms of advertising. DJI had a duty to disclose this information.

- 113. At the time DJI made the false claims and representations, DJI knew or should have known that these representations were false or made them without knowledge of their truth or veracity.
- 114. DJI negligently misrepresented and omitted material facts about the Products that would impact consumers' decisions. Plaintiff KINDER and Class Members relied upon the negligent statements or omissions and were deceived and induced into purchasing the Product.
- 115. The negligent misrepresentations and/or omissions made by Defendants, upon which Plaintiff KINDER and Class Members reasonably and justifiably relied, were intended to induce and actually induced Plaintiff KINDER and Class Members to purchase the Products.
- 116. Plaintiff and Class Members would not have purchased the Products and/or would not have paid a price premium therefore, if the true facts had been known to them regarding the falsity of the Claims.
- 117. The negligent actions of DJI caused damage to Plaintiff and Class Members, who are entitled to damages and other legal and equitable relief as a result.

#### **SEVENTH CAUSE OF ACTION**

#### **Unjust Enrichment**

- 118. Plaintiff KINDER repeats and re-alleges each and every allegation contained in the foregoing paragraphs as if fully set forth herein.
- 119. DJI have been unjustly enriched in retaining the revenues derived from Plaintiff's and Class Members' purchases of the Products. Retention of those monies under these circumstances is unjust and inequitable because of Defendants' misrepresentations and concealment about the consumer's ability to use the Products per DJI's representations and warranties, which also does not conform to its advertising, which caused injuries to Plaintiff and Class Members because they would not have purchased the Products on the same terms if the true facts had been known.

120. Because DJI's retention of the non-gratuitous benefits conferred on it by Plaintiff and Class Members is unjust and inequitable, Defendants must pay restitution to Plaintiff and Class Members for their unjust enrichment, as ordered by the Court.

#### **PRAYER FOR RELIEF**

WHEREFORE, Plaintiff demands judgment on behalf of himself and members of the National Class and California Class as follows:

- A. For an order certifying the National Class and California Class; naming Plaintiffs as Class representatives; and naming Plaintiffs' attorneys as Class Counsel representing the Classes;
- B. For an order finding in favor of Plaintiffs and the National and California, Classes, on all counts asserted herein;
- C. For an order awarding statutory, compensatory, treble, and punitive damages in amounts to be determined by the Court and/or jury;
- D. For injunctive relief enjoining the illegal acts detailed herein;
- E. For prejudgment interest on all amounts awarded;
- F. For an order of restitution and all other forms of equitable monetary relief;
- G. For an order awarding Plaintiff his reasonable attorneys' fees and expenses and costs of suit.

**JURY TRIAL DEMANDED** 1 2 Plaintiff demands a trial by jury on all claims so triable. 3 Dated: January 28, 2022 Respectfully submitted, 4 NATHAN & ASSOCIATES, APC 5 By: s/ Reuben D. Nathan Reuben D. Nathan, Esq. 6 rnathan@nathanlawpractice.com 7 2901 W. Coast, Suite 200 8 Newport Beach, California 92663 Telephone: (949)270-2798 9 10 Matthew Righetti, Esq. (SBN 121012) matt@righettilaw.com 11 John Glugoski, Esq. (SBN 191551) 12 jglugoski@righettilaw.com RIGHETTI GLUGOSKI, PC 13 220 Halleck Street, Suite 220 14 San Francisco, California 94129 Telephone: (415) 983-0900 15 Facsimile: (415) 397-9005 16 John Christian Bohren (SBN: 295292) 17 yanni@bohrenlaw.com 18 LAW OFFICE OF JOHN BOHREN P.O. Box 12174 19 San Diego, California 92112-3174 20 Attorneys for Plaintiff, JOE 21 KINDER, BRANDON MOSS, and 22 the Proposed Class 23 24 25 26 27 28