

Are you ready for

# Financial Freedom?



## THERE WAS A MAN WHO HAULED BUCKETS OF WATER FOR A LIVING.

Every day he hauled water from the nearest source to his village miles away. If he wanted to make more money, he would simply work longer hauling buckets.



## AFTER MANY YEARS, HE GREW WEARY OF HAULING BUCKETS.

Then inspiration came. If he used his spare time to build a pipeline, eventually he could be free from hauling buckets. So he labored diligently for a few years to build his pipeline.



## THE DAY HE TURNED ON THE SPIGOT, EVERYTHING CHANGED.

He successfully created an unlimited supply of water and improved lifestyle for the villagers and himself, resulting in an abundant financial pipeline.

Many people spend their lives trading hours for dollars and lack fulfillment or a sense of purpose. With dōTERRA, anyone can choose to create time, energy, and financial freedom through building a lasting residual income pipeline.

## Where are you?

### Hauling Buckets

- Trading hours for dollars
- Limit on advancement & earnings
- Limited time freedom
- Building others' dreams

or

### Building a Pipeline

- True, lasting residual income
- No limits on advancement & earnings
- Freedom to choose your schedule
- Building your dreams



# Why Partner with dōTERRA?

Founded in 2008 with the mission to bring the highest quality essential oils to the world.

## EFFECTIVE

**MOST TESTED. MOST TRUSTED.**  
Over 4.5 million customers



The dōTERRA Quality and Purity Standard

### THE dōTERRA DIFFERENCE

**65%**

**RECORD-BREAKING RETENTION!**

#### Typical Direct Selling

- Lead with business opportunity
- Product sales depend on opportunity
- Sell an opportunity

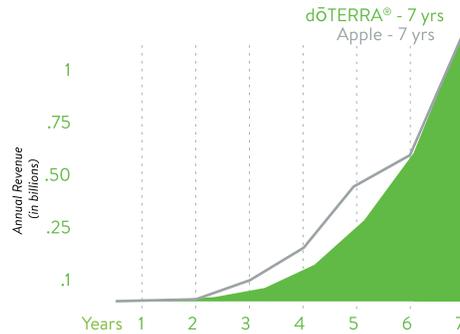
or

#### dōTERRA Authentic Direct Selling

- Lead with powerful products
- Products sell regardless of opportunity
- Share a wellness lifestyle

## PROVEN

### dōTERRA'S GROWTH



A Billion Dollar Company in 7 Years!

- Named largest essential oil company in the world by Verify Markets
- Part of \$3.4 trillion wellness market
- Sales in 110 countries
- Unique and unrivaled quality products (84% of dōTERRA oils are exclusive)
- Led by an executive team of innovators with 150+ years of combined industry experience



## CARING

### CHANGE THE WORLD

- Creates economic opportunity and financial stability in developing nations
- Gives back to disadvantaged communities through the dōTERRA Healing Hands Foundation®
- Pays growers fairly and preserves agricultural knowledge through Co-Impact Sourcing®
- Learn more at [sourcetoyou.com](http://sourcetoyou.com)



### A dōTERRA PIPELINE TOUCHES MANY LIVES

As you grow your dōTERRA business, lives are lifted. Each purchase improves the lives of growers and their communities around the world.