

# **Summer Paid Work Internship for College Students**

Southwestern Family of Companies Shreveport, LA

② Expired: November 23, 2020. Applications are no longer accepted.

#### Job Description

Southwestern Advantage is seeking college students from all majors for a paid summer work/internship position. Optional 3 upper division transferrable college credits are available for Communications and Marketing. This is an outside sales internship where students will learn how to run their own business and be effective in creating relationships with consumers. Students will have the opportunity to travel to another state. You will receive 100 to 300 hours of professional sales, leadership, and marketing coaching. The average student will make 8,000 dollars in the summer but top first-year performers make up to 25,000. The ideal candidate for this position will take over the following responsibilities and have these qualifications.

#### Responsibilities

- · Students will be engaged in consultative sales
- Communicating with anywhere with 2 to 5,000 families with all economic backgrounds
- · Create relationships and build rapport with customers
- Direct sales of educational products
- · Students will execute all ordering, inventory, sales, accounting, scheduling, and delivery of product

#### Qualifications

- · Must be a college student or college grad
- · Positive attitude
- Goal Oriented
- · Personal motivation
- · Strong work ethic
- Teachable and coachable
- Willingness to learn and develop business skills
- Independent decision maker

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For more info call AJ: (218) 220-8176

Company Description

At Southwestern Family of Companies, our mission is to invest in purpose-driven people who are inspired to build principle-guided businesses that impact the world. We help people develop the skills and character they need to achieve their goals in life. Ultimately, we strive to positively impact the people and communities we serve worldwide.

Southwestern Family of Companies

SOUTHWESTERN

**Address** 

Shreveport, LA

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