1 2 3 4 5	JAMES T. HANNINK (131747) jhannink@sdlaw.com ZACH P. DOSTART (255071) zdostart@sdlaw.com DOSTART HANNINK & COVENEY LLP 4180 La Jolla Village Drive, Suite 530 La Jolla, California 92037-1474 Tel: 858-623-4200 Fax: 858-623-4299	ELECTRONICALLY FILED Superior Court of California, County of San Diego 01/13/2021 at 02:48:00 PM Clerk of the Superior Court By Melinda McClure,Deputy Clerk
6	Attorneys for Plaintiffs	
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8	SUPERIOR COURT OF TH	IE STATE OF CALIFORNIA
9	COUNTY O	F SAN DIEGO
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11	TERESA McKINNEY, NINO KOLLER, and MICHELLE BROWN, individually and on	CASE NO. 37-2020-00046677-CU-BT-CTL
12	behalf of all others similarly situated,	<u>CLASS ACTION</u>
13	Plaintiffs,	SECOND AMENDED CLASS ACTION
14	VS.	COMPLAINT FOR:
15 16	CONSUMER REPORTS, INC., a New York nonprofit corporation; and DOES 1-50,	(1) FALSE ADVERTISING - VIOLATION OF THE CALIFORNIA AUTOMATIC RENEWAL LAW;
17	inclusive,	(2) VIOLATION OF THE CALIFORNIA
18	Defendants.	CONSUMER LEGAL REMEDIES ACT; and
19		(3) VIOLATION OF THE CALIFORNIA UNFAIR COMPETITION LAW
20		DEMAND FOR JURY TRIAL
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22		[IMAGED FILE]
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Case No. 37-2020-00046677-CU-BT-CTL

SECOND AMENDED CLASS ACTION COMPLAINT

INTRODUCTION

1. This class action complaint alleges that defendant Consumer Reports, Inc. ("Consumer Reports") violates California law in connection with the marketing and sale of subscription programs. Among other things, Consumer Reports enrolls consumers in automatic-renewal or continuous service subscriptions without providing the "clear and conspicuous" disclosures mandated by California law, and posts charges to consumers' credit or debit cards for purported automatic renewal or continuous service subscriptions without first obtaining the consumers' affirmative consent to an agreement containing the requisite clear and conspicuous disclosures. This course of conduct violates the California Automatic Renewal Law (Bus. & Prof. Code, § 17600 et seq.) ("ARL"), the Consumers Legal Remedies Act (Civ. Code, § 1750 et seq.) ("CLRA"), and the Unfair Competition Law (Bus. & Prof. Code, § 17200 et seq.) ("UCL").

THE PARTIES

- 2. Plaintiff Nino Koller ("Koller") is an individual residing in San Diego County, California.
- 3. Plaintiff Michelle Brown ("Brown") is an individual residing in San Diego County, California. Koller and Brown are collectively referred to herein as "Plaintiffs." 1
- 4. Plaintiffs are informed and believe and thereon allege that Consumer Reports, Inc. is a New York nonprofit corporation that does business in San Diego County, including the marketing of magazine subscriptions.
- 5. Plaintiffs do not know the names of the defendants sued as DOES 1 through 50 but will amend this complaint when that information becomes known. Plaintiffs allege on information and belief that each of the DOE defendants is affiliated with the named defendant in some respect and is in some manner responsible for the wrongdoing alleged herein, either as a direct participant, or as the principal, agent, successor, alter ego, or co-conspirator of or with one or more of the other defendants. For ease of reference, Plaintiffs will refer to the named defendant and the DOE defendants collectively as "Defendants."

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¹ Teresa McKinney is omitted as a plaintiff from this Second Amended Complaint because it was discovered that she is not a member of the Class.

6. Venue is proper in this judicial district because the conduct complained of occurred in this judicial district and because Consumer Reports does not reside in California and has not designated a principal office in California, and therefore venue is proper in any county designated by Plaintiffs.

BACKGROUND

- 7. Consumer Reports provides consumers with product reviews and other information through print or digital publications that include *Consumer Reports* magazine, *Consumer Reports On Health*, *Consumer Reports Online*, and *Consumer Reports All Access*.
- 8. Traditionally, magazine publishers sold subscriptions on the basis of a schedule that reflects a fixed price for a definite term (such as one, two, or three years). Under that arrangement, the consumer selects the desired price/term combination and submits payment. Later, when the end of the term is approaching, the consumer is notified that the subscription will soon come to an end and is provided with a renewal offer. If the consumer wishes to renew, he or she selects the desired price/term combination for the renewal period and submits the corresponding payment. Alternatively, if the consumer does not renew, the subscription comes to an end.
- 9. During the 1990s, some marketers came to view the traditional model as constraint on sales and profits, and advocated instead adoption of a "negative option" model. In a "negative option," the seller "interpret[s] a customer's failure to take affirmative action, either to reject an offer or cancel an agreement, as assent to be charged for goods or services." (See "Negative Options," Federal Trade Commission, January 2009, available at https://www.ftc.gov/sites/default/files/documents/reports/negative-options-federal-trade-
- commission-workshop-analyzing-negative-option-marketing-report-
- <u>staff/p064202negativeoptionreport.pdf</u> [last accessed January 6, 2021].) Defendants have implemented a negative option model that does not comply with California law.
- 10. Defendants have adopted a negative option model in which they solicit orders for subscriptions that purport to be for a fixed period of time (e.g., one year, or two years), whereas upon receipt of an order, Defendants enroll the consumer in a program under which the subscription will be "automatically renewed" for subsequent periods, with corresponding charges posted to the

(1) Fail to present the automatic renewal offer terms or continuous service offer terms in a clear and conspicuous manner before the subscription or purchasing agreement is fulfilled and in visual proximity, or in the case of an offer conveyed by voice, in temporal proximity, to the

California to do any of the following:

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request for consent to the offer. For this purpose, "clear and conspicuous" means "in larger type than the surrounding text, or in contrasting type, font, or color to the surrounding text of the same size, or set off from the surrounding text of the same size by symbols or other marks, in a manner that clearly calls attention to the language." (§ 17601(c).) In the case of an audio disclosure, 'clear and conspicuous' means in a volume and cadence sufficient to be readily audible and understandable." (*Id.*) The statute defines "automatic renewal offer terms" to mean the "clear and conspicuous" disclosure of the following: (a) that the subscription or purchasing agreement will continue until the consumer cancels; (b) the description of the cancellation policy that applies to the offer; (c) the recurring charges that will be charged to the consumer's credit or debit card or payment account with a third party as part of the automatic renewal plan or arrangement, and that the amount of the charge may change, if that is the case, and the amount to which the charge will change, if known; (d) the length of the automatic renewal term or that the service is continuous, unless the length of the term is chosen by the consumer; and (e) the minimum purchase obligation, if any. (§ 17601(b).)

- (2) Charge the consumer's credit or debit card, or the consumer's account with a third party, for an automatic renewal or continuous service without first obtaining the consumer's affirmative consent to the agreement containing the automatic renewal offer terms or continuous service offer terms, including the terms of an automatic renewal offer or continuous service offer that is made at a promotional or discounted price for a limited period of time. (§ 17602(a)(2).)
- (3) Fail to provide an acknowledgment that includes the automatic renewal or continuous service offer terms, cancellation policy, and information regarding how to cancel in a manner that is capable of being retained by the consumer. (§ 17602(a)(3).)
- 14. If a business sends any goods to a consumer under a purported automatic renewal or continuous service arrangement without first obtaining the consumer's affirmative consent to an agreement containing the "clear and conspicuous" disclosures as specified in the ARL, the goods are deemed to be an unconditional gift to the consumer, who may use or dispose of them without any obligation whatsoever. (§ 17603.) In addition, violation of the ARL gives rise to restitution and injunctive relief under the general remedies provision of the False Advertising Law, Bus. &

FACTS GIVING RISE TO PLAINTIFFS' CLAIMS

Nino Koller's Transaction

- 15. In October 2018, Plaintiff Koller downloaded a Consumer Reports app on his iPhone and submitted an order for a one-year subscription to *Consumer Reports*. Koller paid \$55.00 for that one-year subscription (print and digital), which amount was paid with Koller's credit card. Koller believes that the online checkout screens were similar to what is depicted in Exhibit 3. On that basis, Koller alleges that the checkout screen through which he submitted the order and made the payment did not contain clear and conspicuous disclosure of automatic renewal offer terms as required by Bus. & Prof. Code § 17601(b) and (c) and § 17602(a)(1) and (a)(2).
- 16. On October 8, 2018, Koller received an email from Defendants confirming that his subscription was active, with a "Start Date" of October 8, 2018 and an "End Date" of October 7, 2019. A true and correct copy of that email is attached hereto as Exhibit 4. That email does not contain clear and conspicuous disclosure of automatic renewal offer terms as required by Bus. & Prof. Code § 17601(b) and (c) and § 17602(a)(3).
- 17. In October 2019, without Koller's authorization or consent, Defendants posted a charge of \$59.00 to Koller's credit card, purportedly for renewal of *Consumer Reports*.
- 18. When Koller submitted the order for the one-year subscription to *Consumer Reports*, he was not aware that Defendants were going to enroll him in a program under which the subscription would automatically renew for subsequent periods, and he did not consent to be enrolled in such a program. If Koller had known that Defendants were going to enroll him in an automatically renewing subscription program, Koller would not have submitted the order for *Consumer Reports* and would not have paid any money to Defendants.

Michelle Brown's Transaction

19. In March 2017, Plaintiff Brown responded to an offer from Defendants to receive *Consumer Reports* for ten months at a discounted rate of \$20.00. Brown accepted the offer and provided Defendants with her credit card information in order to complete the purchase.

- 20. When Brown submitted the order form and when she made the \$20.00 credit card payment, she was not aware that Defendants were going to enroll her in a program under which the subscription would automatically renew for subsequent periods, and she did not consent to be enrolled in such a program. On that basis, Brown is informed and believes that the advertisement/order form to which she responded and the payment form through which the credit card payment was submitted did not contain clear and conspicuous disclosure of automatic renewal offer terms as required by Bus. & Prof. Code § 17601(b) and (c) and § 17602(a)(1) and (a)(2).
- 21. In July 2017, without Brown's authorization or consent, Defendants posted a charge to Brown's credit card in the amount of \$26.00. Subsequently, without Brown's authorization or consent, Defendants posted additional charges to Brown's credit card in the amount of \$26.00 in July 2018 and again in July 2019.
- 22. In or about December 2019, Brown realized for the first time that her credit card had been charged by Defendants for purported renewal of *Consumer Reports*. Upon discovering that fact, Brown called to cancel her subscription. Defendants cancelled her subscription and refunded her \$16.00.
- 23. If Brown had known that Defendants were going to enroll her in an automatically renewing magazine subscription program, Brown would not have submitted the order for *Consumer Reports* and would not have paid any money to Defendants.

DEFENDANTS' ENROLLMENT OF OTHER CONSUMERS

24. Plaintiffs are not the only consumers to be enrolled by Defendants in an automatic renewal or continuous service program without having received the clear and conspicuous disclosures required by California law. There are complaints about similar experiences of other California consumers posted on a variety of websites.

CLASS ACTION ALLEGATIONS

25. Plaintiffs bring this lawsuit as class action under Code of Civil Procedure § 382 on behalf of the following Class: "All individuals in California who, between March 2, 2016 and November 5, 2020, (i) enrolled in an automatic renewal or continuous service program through Consumer Reports for *Consumer Reports* magazine, *Consumer Reports On Health*, *Consumer*

Reports Online, and/or Consumer Reports All Access, and (ii) were charged for an automatic renewal of such subscription. Excluded from the Class are the judicial officers to whom this case is assigned."

- 26. <u>Ascertainability</u>. The members of the Class may be ascertained by reviewing records in the possession of Defendants and/or third parties, including without limitation Defendants' marketing and promotion records, customer records, and billing records.
- 27. <u>Common Questions of Fact or Law.</u> There are questions of fact or law that are common to the members of the Class, which predominate over individual issues. Common questions regarding the Class include, without limitation: (1) Whether Defendants present the required automatic renewal offer terms in a manner that is "clear and conspicuous" within the meaning of California law and in "visual proximity" to a request for consent to the offer (or in the case of an offer conveyed by voice, in temporal proximity to a request for consent to the offer); (2) Defendants' policies, practices, and procedures for obtaining affirmative consent from customers before charging a credit card, debit card, or third-party payment account; (3) whether Defendants provide consumers with an acknowledgment that includes "clear and conspicuous" disclosure of all automatic renewal offer terms, the cancellation policy, and information regarding how to cancel; (4) Defendants' record-keeping practices; and (5) the appropriate remedies for Defendants' conduct.
- 28. <u>Numerosity</u>. The Class is so numerous that joinder of all Class members would be impracticable. Plaintiffs are informed and believe and thereon allege that the Class consists of at least 100 members.
- 29. Typicality and Adequacy. Plaintiffs' claims are typical of the claims of the Class members. Plaintiffs allege on information and belief that Defendants enrolled Plaintiffs and Class members in automatic renewal or continuous service programs without disclosing all automatic renewal offer terms required by law, and without presenting such terms in the requisite "clear and conspicuous" manner; charged Class members' credit cards, debit cards, or third-party accounts without first obtaining Class members' affirmative consent to an agreement containing clear and conspicuous disclosure of all automatic renewal offer terms in the manner required by California

law; and failed to provide the requisite acknowledgment with the required disclosures and information. Plaintiffs have no interests that are adverse to those of the other Class members. Plaintiffs will fairly and adequately protect the interests of the Class members.

- 30. <u>Superiority</u>. A class action is superior to other methods for resolving this controversy. Because the amount of restitution to which each Class member may be entitled is low in comparison to the expense and burden of individual litigation, it would be impracticable for Class members to redress the wrongs done to them without a class action forum. Furthermore, on information and belief, Class members do not know that their legal rights have been violated. Class certification would also conserve judicial resources and avoid the possibility of inconsistent judgments.
- 31. Risk of Inconsistent or Varying Adjudications. Prosecuting separate actions by individual Class members would create a risk of inconsistent or varying adjudications with respect to individual Class members that would establish incompatible standards of conduct for Defendants. As a practical matter, adjudication with respect to individual Class members would be also dispositive of the interests of others not parties to the individual adjudications or would substantially impair or impede their ability to protect their interests.
- 32. <u>Defendants Have Acted on Grounds Generally Applicable to the Class</u>. Defendants have acted on grounds that are generally applicable to the Class, thereby making appropriate final injunctive relief and/or declaratory relief with respect to the Class as a whole.

FIRST CAUSE OF ACTION

False Advertising - Violation of the Automatic Renewal Law (Bus. & Prof. Code, § 17600 et seq. and § 17535)

- 33. Plaintiffs incorporate the previous allegations as though fully set forth herein.
- 34. Plaintiffs are informed and believe and thereon allege that, during the applicable limitations period, Defendants enrolled Plaintiffs and other consumers in automatic renewal or continuous service programs and (a) failed to present the automatic renewal or continuous service offer in a clear and conspicuous manner before the subscription or purchasing agreeing is fulfilled and in visual proximity, or in the case of an offer conveyed by voice, in temporal proximity, to the

request for consent to the offer; (b) charged the consumer's credit or debit card or the consumer's third-party payment account for an automatic renewal or continuous service without first obtaining the consumer's affirmative consent to an agreement containing clear and conspicuous disclosure of the automatic renewal or continuous service offer terms; and (c) failed to provide an acknowledgment that includes clear and conspicuous disclosure of all automatic renewal or continuous service offer terms, the cancellation policy, and information regarding how to cancel.

- 35. Plaintiffs have suffered injury in fact and lost money as a result of Defendants' business practices alleged herein.
- 36. Pursuant to Bus. & Prof. Code §§ 17603 and 17535, Plaintiffs and Class members are entitled to restitution of all amounts that Defendants charged to Plaintiffs' and Class members' credit cards, debit cards, or third-party payment accounts during the four years preceding the filing of this Complaint and continuing until Defendants' statutory violations cease.
- 37. Pursuant to Bus. & Prof. Code § 17535, Plaintiffs and Class members are entitled to an injunction enjoining Defendants from making automatic renewal or continuous service offers to California consumers that do not comply in all respects with California law, and enjoining Defendants from charging California consumers' credit cards, debit cards, and/or third party payment accounts until such time as Defendants obtain the consumer's affirmative consent to an agreement that contains clear and conspicuous disclosure of all automatic renewal or continuous service offer terms.

SECOND CAUSE OF ACTION

Violation of the Consumers Legal Remedies Act

(Cal. Civ. Code, § 1750 et seq.)

- 38. Plaintiffs incorporate the allegations of paragraphs 1-32 as though set forth herein.
- 39. Plaintiffs and the Class members are "consumers" within the meaning of Civil Code § 1761(d) in that Plaintiffs and the goods and/or services sought or acquired were for personal, family, or household purposes.
- 40. Defendants' offers and the publications pertaining thereto are "goods" and/or "services" within the meaning of Civil Code § 1761(a) and (b).

41. The purchases, payments, and/or orders by Plaintiffs and Class members are "transactions" within the meaning of Civil Code § 1761(e).

- 42. Defendants have violated Civil Code § 1770, subdivisions (a)(5), (a)(9), (a)(13), (a)(14), and (a)(17), by representing that Defendants' goods and services have certain characteristics that they do not have; advertising goods and services with the intent not to sell them as advertised; making false and misleading statements of fact concerning the reasons for, existence of and amounts of price reductions; representing that a transaction confers or involves rights, remedies, or obligations that it does not have or involve, or that are prohibited by law; and by representing that the consumer will receive a rebate, discount, or other economic benefit, if the earning of the benefit is contingent on an event to occur subsequent to the consummation of the transaction.
- 43. More than 30 days before the filing of this Complaint, Plaintiffs' counsel sent to Consumer Reports written notice of the alleged violations of Civil Code § 1770 and requested that Consumer Reports rectify the alleged violations. The written notice was sent by certified mail, return receipt requested, and was delivered to Consumer Reports' agent for service of process in California. Consumer Reports did not respond to the written notice. Accordingly, pursuant to Civil Code § 1782, Plaintiffs may seek monetary damages for violation of the CLRA.
- 44. On behalf of themselves, all Class members, and the general public of the State of California, Plaintiffs seek an injunction prohibiting Defendants from continuing their unlawful practices in violation of the Consumers Legal Remedies Act, as described above.
- 45. Pursuant to Civil Code § 1780(e), Plaintiffs are entitled to an award of reasonable attorneys' fees and costs.

THIRD CAUSE OF ACTION

Violation of the California Unfair Competition Law

(Bus. & Prof. Code, § 17200 et seq.)

- 46. Plaintiffs incorporate the previous allegations as though set forth herein.
- 47. The California Unfair Competition Law, Bus. & Prof. Code § 17200 *et seq.*, defines unfair competition as including any unlawful, unfair or fraudulent business act or practice.

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- 48. In the course of conducting business within the applicable limitations period, Defendants committed "unlawful," "unfair," and/or "fraudulent" business practices by, inter alia and without limitation: (a) failing to present all automatic renewal or continuous service offers terms in a clear and conspicuous manner before a subscription or purchasing agreement is fulfilled and in visual proximity, or in the case of an offer conveyed by voice, in temporal proximity, to a request for consent to the offer, in violation of § 17602(a)(l); (b) charging the consumer's credit card, debit card, or third-party payment account for an automatic renewal or continuous service without first obtaining the consumer's affirmative consent to an agreement containing clear and conspicuous disclosure of all automatic renewal or continuous service offer terms, in violation of § 17602(a)(2); (c) failing to provide an acknowledgment that includes clear and conspicuous disclosure of all automatic renewal or continuous service offer terms, the cancellation policy, and information regarding how to cancel, in violation of § 17602(a)(3); (d) representing that Defendants' goods and services have certain characteristics that they do not, in violation of Civil Code § 1770(a)(5); (e) advertising goods or services with the intent not to sell them as advertised, in violation of Civil Code § 1770(a)(9); (f) making false and misleading statements of fact concerning the reasons for, existence of and amounts of price reductions, in violation of Civil Code § 1770(a)(13); (g) representing that a transaction confers or involves rights, remedies, or obligations that it does not have or involve, or that are prohibited by law; and (h) representing that the consumer will receive a rebate, discount, or other economic benefit, if the earning of the benefit is contingent on an event to occur subsequent to the consummation of the transaction, in violation of Civil Code § 1770(a)(17). Plaintiffs reserve the right to allege other violations of law that constitute unlawful or unfair business acts or practices.
- 49. Defendants' acts and omissions as alleged herein violate obligations imposed by statute, are substantially injurious to consumers, offend public policy, and are immoral, unethical, oppressive, and unscrupulous as the gravity of the conduct outweighs any alleged benefits attributable to such conduct.
- 50. There were reasonably available alternatives to further Defendants' legitimate business interests, other than the conduct described herein.

For pre-judgment interest; and

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1	12. For such other relief that the Court deems just and proper.	
2	DATED: January 13, 2021 DOSTART HANNINK & COVENEY LLP	
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4	Zuchreich Poul Distant	
5	ZACH P. DOSTART Attorneys for Plaintiffs	
6	CAttorneys for Frantisis	
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8	DEMAND FOR JURY TRIAL	
9	Plaintiffs hereby demand a trial by jury of all claims and causes of action so triable.	
10	Dated: January 13, 2021 DOSTART HANNINK & COVENEY LLP	
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12	ZACH P. DOSTART	
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