UNITED STATES DISTRICT COURT FOR THE DISTRICT OF NEW JERSEY

EDUARDO HERNANDEZ, GREG HOFER, MARGARET CRINER, ROBERT URANTIA, TERRI ELSE, THOMAS BUTLER, GLENN PARKER, and MAURA TUSO, on behalf of themselves and all others similarly situated,

Plaintiffs,

v.

JOHNSON & JOHNSON CONSUMER INC.,

Defendant.

Case No.: 3:19-cv-15679-ZNQ-TJB

FIRST AMENDED

CLASS ACTION COMPLAINT

DEMAND FOR JURY TRIAL

CLASS ACTION COMPLAINT

Plaintiffs Eduardo Hernandez, Greg Hofer, Margaret Criner, Robert Urantia, Terri Else, Thomas Butler, Glenn Parker, and Maura Tuso, individually and on behalf of all others similarly situated, bring this action against Defendant Johnson & Johnson Consumer Inc. The following allegations are based upon personal knowledge as to Plaintiffs' own conduct, the investigation of counsel, and upon information and belief as to the acts of others.

IDENTIFICATION OF THE PARTIES PURSUANT TO LOCAL RULE 10.1

- 1. The names and addresses of the parties to this action are:
- a. Plaintiff Eduardo Hernandez, 16922 Via Lunado, Moreno Valley, Riverside County, California.
- b. Plaintiff Greg Hofer, 235 The Alameda, San Anselmo, Marin County,
 California.
- c. Plaintiff Margaret Criner, 18425 Elaine Avenue, Artesia, Los Angeles County, California.

- d. Plaintiff Robert Urantia, 275 West Alamos Avenue, Apartment 32, Clovis, Fresno County, California.
- e. Plaintiff Terri Else, 3822 West 59th View Park, Los Angeles County, California.
 - f. Plaintiff Thomas Butler, 1042 Banbury Court, Napa, Napa County, California.
- g. Plaintiff Glenn Parker, 10425 North Lynn Circle, Apartment N, Mira Loma, Riverside County, California.
- h. Plaintiff Mauro Tuso, 4177 West Point Loma Boulevard, San Diego, San Diego County, California.
- i. Defendant Johnson & Johnson Consumer Inc. ("Defendant" or "J&J") is an Indiana foreign corporation that maintains its principal place of business at 199 Grandview Road, Skillman, Somerset County, New Jersey 08558. The relevant division of Johnson & Johnson Consumer Inc. is McNeil Consumer Healthcare Division, which is located at 7050 Camp Hill Road, Fort Washington, Montgomery County, Pennsylvania 19034.

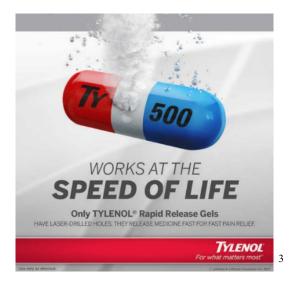
INTRODUCTION

- 2. Defendant J&J produces, manufactures, markets, and distributes over-the-counter products to families, children, and other consumers worldwide, including analgesic or pain-relieving medicines under the Tylenol® brand name.
- 3. In 2005, Tylenol® Extra Strength Rapid Release Gels were introduced to the American public as "specially designed" gelcaps "with holes to allow [for] the release of powerful medicine even faster than before."
 - 4. Three years later, Tylenol® PM Rapid Release Gels were launched with similar

https://www.tylenol.com/news/about-us (last accessed 7.18.2019) (emphasis added).

promises.²

5. Since 2005, Defendant J&J has misled and continues to mislead consumers about the nature, quality, and effectiveness of its so-called rapid release Tylenol® products through its marketing and labeling. J&J explicitly promises faster relief than before and goes to great lengths to convince consumers that Tylenol® rapid release gelcaps work faster than other acetaminophen products with marketing statements like:



- 6. Despite what J&J's marketing and labeling would have consumers believe, the term "rapid release" does not actually mean that the drug works faster for consumers than non-rapid release products.
- 7. J&J has long known that traditional, non-rapid release acetaminophen products can be equally effective in the same, if not faster, time period than its Tylenol® rapid release gelcaps.
 - 8. In fact, a new study demonstrates that Tylenol® rapid release gelcaps dissolve

² *Id*.

https://www.ebay.com/itm/Tylenol-Extra-Strength-290-Rapid-Release-Liquid-Gels-FAST-SHIPPING-/232796445534 (last accessed 7.18.2019).

slower than J&J's non-rapid release products.4

- 9. Yet, J&J charges a premium for its rapid release gelcaps.
- 10. J&J sells its Tylenol® rapid release gelcaps with false, misleading, deceptive labeling and marketing in an effort to dupe consumers into purchasing these gelcaps for prices that exceed their true value. J&J has pursued and continues to pursue this course of conduct in order to profit off of unassuming, unwitting consumers looking for the fastest pain-relief possible from an over-the-counter acetaminophen product.
- 11. Plaintiffs and Class Members are consumers who were misled or deceived by J&J's false, misleading, and deceiving representations and, as a result, purchased the Tylenol® rapid release gelcaps ("Class Rapid Release Gelcaps").
- 12. Plaintiffs and Class Members would not have purchased the Class Rapid Release Gelcaps had J&J disclosed accurate information about the products and not misled them into believing that the Class Rapid Release Gelcaps would provide faster relief than other, cheaper acetaminophen products, such as the traditional Tylenol® tablets.
- 13. Plaintiffs thus bring this class action against J&J on behalf of themselves and on behalf of all individuals who purchased the Class Rapid Release Gelcaps (the "Class") seeking appropriate injunctive relief given that J&J's conduct violates well-established contract, tort, and consumer protection laws of California and the United States.

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Kucera, Jessop, Alvarez, Gortler, Light, *Rapid and Fast-Release Acetaminophen Gelcaps Dissolve Slower Than Acetaminophen Tablets*, Adv Inv Pha The Medic, 1:63-71 (Nov. 12, 2018) accessible at http://www.kenkyugroup.org/article/8/173/Rapid-and-Fast-Release-Acetaminophen-Gelcaps-Dissolve-Slower-Than-Acetaminophen-Tablets (last accessed 7.18.2019).

THE PARTIES

- 14. Plaintiff Eduardo Hernandez is a citizen and resident of Moreno Valley, Riverside County, California.
- 15. Plaintiff Greg Hofer is a citizen and resident of San Anselmo, Marin County, California.
- 16. Plaintiff Margaret Criner is a citizen and resident of Artesia, Los Angeles County, California.
- 17. Plaintiff Robert Urantia is a citizen and resident of Clovis, Fresno County, California.
- 18. Plaintiff Terri Else is a citizen and resident of View Park, Los Angeles County, California.
 - 19. Plaintiff Thomas Butler is a citizen and resident of Napa, Napa County, California.
- 20. Plaintiff Glenn Parker is a citizen and resident of Mira Loma, Riverside County, California.
- 21. Plaintiff Mauro Tuso is a citizen and resident of San Diego, San Diego County, California.
- 22. Defendant J&J is a New Jersey corporation that maintains its principal place of business at 199 Grandview Road, Skillman, Somerset County, New Jersey 08558. The relevant division of Johnson & Johnson Consumer Inc. is McNeil Consumer Healthcare Division, which is located at 7050 Camp Hill Road, Fort Washington, Montgomery County, Pennsylvania 19034.

JURISDICTION AND VENUE

23. This Court has original jurisdiction pursuant to the Class Action Fairness Act, 28 U.S.C. §1332(d), because at least one member of the proposed class is a citizen of a state different

from J&J; the amount in controversy exceeds \$5,000,000, exclusive of interests and costs; the proposed class consists of more than 100 members; and none of the exceptions under the subsection apply to this action.

- 24. This Court has jurisdiction over J&J because J&J is a New Jersey corporation with its principal place of business in New Jersey. J&J conducts substantial business in New Jersey and has systematic and continuous contacts with New Jersey such that exercise of jurisdiction by this Court is proper and necessary.
- 25. Venue is proper in this District under 28 U.S.C. § 1391 because J&J resides in this District.

FACTUAL ALLEGATIONS

ACETAMINOPHEN GENERALLY

- 26. Acetaminophen, also called paracetamol or N-acetyl-para-aminophenol (APAP), is an over-the-counter pain reliever and fever reducer that comes in a variety of forms: liquid suspension, tablets, capsules, and gelcaps.⁵
- 27. In any form, acetaminophen is used to treat a variety of common conditions including headaches, muscle aches, arthritis, backaches, toothaches, colds, fevers, ⁶ chronic pain, ⁷ etc.
- 28. Typically, it is the first treatment recommended for *any* mild to moderate pain.⁸ Therefore, acetaminophen is one of the most commonly used drugs in the world when it comes to

⁵ *Id*.

https://www.drugs.com/acetaminophen.html (last accessed 7.18.2019).

https://www.mayoclinic.org/chronic-pain-medication-decisions/art-20360371 (last accessed 7.18.2019).

[°] Id.

pain mitigation, representing an estimated global market value of over \$350 million annually. It is even included on the World Health Organization's List of Essential Medicines. 10

29. Given the wide-spread use of acetaminophen, both the *quality* and *value* of acetaminophen products present important public health, consumer safety, and economic concerns.¹¹

J&J'S NAME BRAND ACETAMINOPHEN: TYLENOL®

- 30. Tylenol® is the well-recognized and trusted 12 brand name of acetaminophen 13 established by the McNeil family business.
- 31. J&J acquired the McNeil family business in 1959 and began selling Tylenol® as an over-the-counter pain reliever in 1961. 14
- 32. In 2018, J&J designated the McNeil branch of the company located in Fort Washington, Pennsylvania the McNeil Consumer Healthcare Division of Johnson & Johnson Consumer Inc., which is Defendant J&J in this action.

Kucera, Jessop, Alvarez, Gortler, Light, supra n.4.

The World Health Organization, WHO Model List of Essential Medicines, 20th List (Pub. March 2017, Amended August 2017), https://apps.who.int/iris/bitstream/handle/10665/273826/EML-20-eng.pdf?ua=1 (last accessed 7.18.2019).

Kucera, Jessop, Alvarez, Gortler, Light, *supra* n.4.

https://johnsonandjohnson.gcs-web.com/news-releases/news-release-details/johnson-johnson-consumer-inc-announces-agreement-acquire-zarbees (last accessed 7.18.2019).

https://www.mayoclinic.org/chronic-pain-medication-decisions/art-20360371 (last accessed 7.18.2019).

- 33. Today, J&J is one of the largest consumer health and personal care products companies in the world 15 with Tylenol® as one of its most familiar product lines.
- 34. It is, on information and belief, also one of the world's largest manufacturers and distributors of acetaminophen products with acetaminophen "[a]t the heart of every Tylenol pain reliever."
- 35. J&J currently lists 27 Tylenol® products on its Tylenol® website, including: 5 oral suspension products, 7 liquid products, 1 chewable product, 2 tablet product, 1 coated tablet product, 10 caplet products, and 1 gelcap products. ¹⁷ All but one of the 27 products contain acetaminophen. ¹⁸
- 36. Over the past 60 years, Tylenol® products have had great success. In 1979, Tylenol became the bestselling product in the health and beauty aid category in the United States. ¹⁹ As of 2005, adult Tylenol was the "fastest-growing brand in the Internal Analgesics category making it a bigger brand than Crest, Gillette, Dove, or Listerine." At that time, consumers had purchased Tylenol "in such record numbers that it ha[d] bec[o]me the only pharmaceutical franchise over \$1

https://johnsonandjohnson.gcs-web.com/news-releases/news-release-details/johnson-johnson-consumer-inc-announces-agreement-acquire-zarbees (last accessed 7.18.2019).

https://www.tylenol.com/products (last accessed 7.18.2019).

¹⁸ *Id.* Tylenol® PM Simply Sleep Nighttime Sleep Aid does not contain acetaminophen.

http://www.brandsearch.superbrands.com/wp-admin/adminajax.php?juwpfisadmin=false&action=wpfd&task=file.download&wpfd_category_id=1190 &wpfd_file_id=80217&token=d3ee8a0c555749f1e9bb1f3427339271&preview=1 (last accessed 7.18.2019).

Id.

billion available without a prescription."²¹In 2017, J&J's full year sales for all products totaled \$76.5 billion.²² Consumer product sales accounted for \$13.6 billion of that total.²³ That number was "negatively impacted by declines in the Baby Care and Oral Care businesses" but that was "mostly offset by growth in over-the-counter products, including TYLENOL® analgesics…"²⁴

- 37. J&J has profited and continues to profit greatly from the Tylenol® product line.
- 38. But J&J's profitability on the Class Rapid Release Gelcaps comes at much too high a price, both figuratively and literally: consumer deception about the true nature, quality, and value of the product.
- 39. J&J sells its Class Rapid Release Gelcaps at a higher price than its other equally effective and equally fast-acting acetaminophen products that are not classified as "rapid release."
- 40. For example, currently at Walgreens, a regularly priced 100 count bottle of Tylenol® Extra Strength Rapid Release gelcaps costs \$11.49, while a regularly priced 100 count bottle of Tylenol® Extra Strength caplets costs \$10.49 and a regularly priced 100 count bottle of Tylenol® Regular Strength tablets costs \$9.49.
- 41. Currently on Amazon, in its prime pantry exclusively for Amazon prime members, a regularly priced 225 count bottle of Tylenol[®] Extra Strength Rapid Release gelcaps costs \$16.97,

²¹ *Id*.

https://www.jnj.com/media-center/press-releases/johnson-johnson-reports-2017-fourth-quarter-results (last accessed 7.18.2019).

²³ *Id*.

²⁴ *Id*.

https://www.walgreens.com/search/results.jsp?Ntt=tylenol (last accessed 7.18.2019) (excludes sales prices). Extra Strength coated tablets do not appear on the Walgreens website.

while a regularly priced 225 count bottle of Tylenol[®] Extra Strength caplets costs \$14.97. A regularly priced 100 count bottle of Tylenol[®] Extra Strength Rapid Release gelcaps costs \$10.47, while a regularly priced 100 count bottle of Tylenol[®] Extra Strength caplets costs \$9.97 on Amazon prime.²⁶

- 42. On information and belief, other retailers similarly sell the Class Rapid Release Gelcaps at a price higher than other non-rapid release Tylenol® acetaminophen products.
- 43. Consumers have been willing to and continue to pay this premium because, as a result of J&J's false, misleading, unfair, and/or deceptive labeling and other advertising, they believe the Class Rapid Release Gelcaps work faster than other, cheaper acetaminophen products when in fact they do not.
- 44. Other companies have followed J&J's labeling, marketing, advertising, and pricing lead and now, in general, acetaminophen products labeled, advertised, or marketed as "rapid release" or "fast-release" are sold on average at a price 23% higher than those acetaminophen products not making these rapid or fast-release representations.²⁷

THE INTRODUCTION & DECEPTIVE MARKETING OF RAPID RELEASE TYLENOL®

- 45. The Tylenol® line of products first expanded to include rapid release gelcaps in 2005 with the introduction of Tylenol® Extra Strength Rapid Release Gels.
- 46. J&J specifically identifies the launch of this product as an important date in the company's history by including it on its company About Us website timeline:

See https://www.amazon.com/s/ref=nb_sb_noss_2?url=search-alias%3Daps&field-keywords=tylenol++225&rh=i%3Aaps%2Ck%3Atylenol++225 (last accessed 7.18.2019) (excludes sales prices).

Kucera, Jessop, Alvarez, Gortler, Light, *supra* n.4.



- 47. In doing so, J&J touts on its website that these rapid release gelcaps are "specially designed...to allow the release of powerful medicine *even faster than before*."²⁹
 - 48. J&J also made the same "even faster than before" claim in its advertising 30:



https://www.tylenol.com/news/about-us (last accessed 7.18.2019).

Id. (emphasis added).

https://debarchambault.com/Tylenol-Rapid-Release (last accessed 7.18.2019).

- 49. This claim that these rapid release gelcaps work even faster than before became associated with the Tylenol® Extra Strength Rapid Release Gels. In fact, even a brand case study described the gels as "a new form of Tylenol that releases pain medicine even faster than before."
- 50. In 2008, Tylenol® PM Rapid Release Gels were introduced to the American public, utilizing the same "rapid release" technology as the Extra Strength Rapid Release Gels and with the same or similar advertising. Indeed, the Tylenol website indicates that the PM rapid release gels "relieve your pain fast so you can sleep and feel refreshed after a good night's rest. ³²
 - 51. In 2009, the rapid release gels were recalled and were not re-released until 2017. 33
- 52. The national return to the market of the rapid release gels represented Tylenol's "biggest product launch in years" and, thus, the marketing campaign "involved triple the investment" that J&J would normally spend.³⁴
- 53. The marketing campaign encouraged consumers to find "fast working pain relief." ³⁵
- 54. The campaign "included integration with Mountain View, California-based Waze and its crowdsourced traffic and navigation mobile application, as well as moment-based targeting from Aki Technologies, San Francisco," California to drive consumers stuck in rush-hour traffic

https://www.tylenol.com/news/about-us (last accessed 7.18.2019).

https://shoppermarketingmag.com/headache-sufferers-directed-walgreens (last accessed 7.18.2019).

³⁴ *Id*.

³³ *Id*.

into stores.³⁶

55. "In the first month, [the campaign] reached over 25 million shoppers on their mobile device across five key markets, resulting in both category and Tylenol share growth at Walgreens."

- 56. In stores, the campaign inundated consumers with its messaging, "from displays inaisle to endcaps to the pharmacy counter to checkout" and even "motion-activated video units." 38
- 57. Customers were also targeted "via Walgreens.com, email blasts, the retailer's Facebook page, a Google campaign, FSIs and paid search." ³⁹
- 58. The campaign's "success was measured largely on brand share and category growth, and it exceeded expectations on these measures." 40
- 59. With its marketing, product labeling, and affirmative representations, J&J sought and continues to seek to further this falsehood: that rapid release Tylenol® actually provides faster relief than other cheaper acetaminophen products.
- 60. J&J did this not only by explicitly making the claim, but also by using buzz words that emphasized the speed, fast-acting nature, and unique laser-drilled holes of the rapid release gelcaps.
- 61. For example, J&J advertised the rapid release gelcaps claiming it "works at the speed of life" and "only Tylenol® Rapid Release Gels have laser-drilled holes" that "release

³⁶ *Id*.

³⁷ *Id*.

³⁸ *Id*.

³⁹ *Id*.

⁴⁰ *Id*.

medicine fast for fast pain relief":



- 62. Moreover, J&J ran a commercial using car racing drivers emphasizing speed in which the drivers try to figure out why another driver was so fast, only to find out it was allegedly because the driver was using Tylenol® Rapid Release Gels. 42
 - 63. Other marketing statements include, but are not limited to, the following:
 - a. "Tylenol® Rapid Release Gels start to dissolve in seconds and effectively relieve pain at rapid speed" 43

https://www.ebay.com/itm/Tylenol-Extra-Strength-290-Rapid-Release-Liquid-Gels-FAST-SHIPPING-/232796445534 (last accessed 7.18.2019).

https://www.youtube.com/watch?v=D4cuoC2DgE8 (last accessed 7.18.2019).

https://www.youtube.com/watch?v= bZcPNyYu1o (last accessed 7.18.2019).

b. "Starts to Dissolve in Seconds and Relieves Pain Fast"



11

- c. "Only Tylenol® Rapid Release Gels have laser drilled holes. They release medicine fast for fast pain relief. Fast enough to keep up with you, so you can keep up with life."
 - d. "Fast Working Pain Relief"



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https://www.londondrugs.com/tylenol-extra-strength-rapid-release-gels-acetaminophen---500mg-gelcaps---80s/L9288176.html (last accessed 7.18.2019).

https://www.youtube.com/watch?v=DzczfGN0NB4 (last accessed 7.18.2019).

https://www.effie.org/case_database/case/SME_2018_E-375-981 (last accessed 7.18.2019).

- e. "New Tylenol® Rapid Release Gels. Gelcaps with specially designed holes to release powerful medicine even faster than before." 47
- f. "When you have pain from a pounding headache and you need relief, trust Tylenol® Rapid Release... Tylenol® Rapid Release Gelcaps dissolve quickly and relieve your headache pain fast."
- 64. On information and belief, J&J's marketing and labeling is the same or substantially similar for Tylenol® PM Rapid Release Gels.



- 65. J&J's false, misleading, and deceptive marketing campaign has been successful in getting the public to believe that the rapid release gelcaps are faster acting than other Tylenol® products, when in fact they are *slower*.
- 66. It was reported that the "rapid release gels differ from other Tylenol products mainly in its delivery mechanism." ⁵⁰

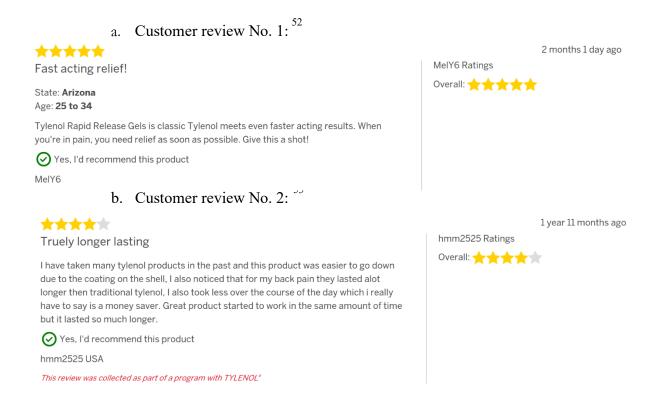
https://www.youtube.com/watch?v=cKp4xPNTrPY (last accessed 7.18.2019).

https://www.youtube.com/watch?v=LN0GeRuMouk (last accessed 7.18.2019).

https://www.amazon.com/TYLENOL-RAPID-RELEASE-CONSUMER-SECTOR/dp/B004N14350 (last accessed 7.18.2019).

https://shoppermarketingmag.com/headache-sufferers-directed-walgreens (last accessed 7.18.2019).

- 67. Consumer reviews and comments indicate that consumers decide to try and buy the Class Rapid Release Gels because of the represented fast-acting nature of the products. For example, one individual from New York reviewed the product approximately mid-October 2018 and stated that he/she "just decided to try them because they were rapid relief." ⁵¹
- 68. Consumers reviews and comments indicate that consumers have been deceived or confused by J&J's representations; are likely to be deceived or confused given J&J's representations; and some even notice after purchase that the Class Rapid Release Gelcaps do not work faster than regular, non-rapid release, acetaminophen Tylenol® products that are cheaper. Examples include, but are not limited to the following:



https://www.tylenol.com/products/tylenol-rapid-release-gels#bv-product-reviews (last accessed 7.18.2019).

https://www.tylenol.com/products/tylenol-rapid-release-gels (last accessed 7.18.2019).

⁵³ *Id*.

c. Customer review No. 3: 54

Not so rapid but works well

State: **Texas** Age: **18 to 24**

I typically buy and use this kind but it doesn't start working any faster than any other gellcap or oral medication. It does work though. I get headaches a lot and this helps when you need nothing in a hurry and don't have headache medicine.

Yes, I'd recommend this product

Electropro6

11 months 3 weeks ago

Electropro6 Ratings
Overall:

d. Customer review No. 4: 55



About as good as any other OTC pain pill

I can't really tell that they work any faster than any other pain relief pill, but they are easy to take capsules and they do provide stong relief. I used them mainly for a toothache and they worked after about 20 minutes to decrease the pain.

Yes, I'd recommend this product

Julianna89 USA

This review was collected as part of a program with TYLENOL®

1 year 11 months ago

Julianna89 Ratings
Overall:

e. Customer review No. 5: ⁵⁶

they give you releif faster and they are gels so they disperce the liquid faster!!

Source(s):

i just know!~!

sarah the know it all · 1 decade ago

⁵⁴ *Id*.

⁵⁵ *Id*.

https://answers.yahoo.com/question/index?qid=1006050815308&page=2 (last accessed 7.18.2019).

f. Customer review No. 6: 57

Sue says :	
There is no difference between these pills and the regular tylenol. The company is making them that the extra 2-3 dollars per bottle for the quick release. The other night my husband dropped the bottle open. I kept looking for the powder. All this is, is a regular tylenol with a coating over it, so you will body has to first break down the capsule material, then the tylenol has to break down???? it's twice people off right under our noses	on the floor and one broke think it's a caspule. So you
Joanna says :	
Why should I trust? Hi Sue, There actually is a bit of a difference in the coating of the caplets. The rapid release coating disthet ablet itself to dissolve faster. I thought the same thing as you the first time I tried them, but the difference to me.	
Hope this helps.	
Sincerely,	
Joanna	
reply agree +1 disagree ? highlight hide	ReviewStream.com

g. Customer review No. 7: 58



https://www.reviewstream.com/reviews/?p=46385 (last accessed 7.18.2019).

https://www.tylenol.com/products/tylenol-rapid-release-gels#bv-product-reviews (last accessed 7.18.2019).

h. Customer review No. 8: 59

Fast and simple

State: Missouri Age: 35 to 44

These work fast, so you don't have to wait long to have relief from pain. I like these for headaches the most, because they do work faster than the normal Tylenol.

Yes, I'd recommend this product

Bubbles1

1 year 4 months ago

Bubbles1 Ratings Overall:

i. Customer review No. 9: ⁶⁰

causing nausia and diziness

Why Choose?: Advertising State: North Carolina Gender: Female Age: 45 to 54

About 15-20 minutes of taking the rapid release gel, I get severely nauseous and dizzy. the side effects last 2-3 hours. The benefit is not that much better. I can take a regular 500 mg pill and will relieve my pain just the same. This was not a good product for me. Would not recommend this to anyone. I also developed ringing in my ears.

No, I would not recommend this product

Mimi

1 year 8 months ago

Mimi Ratings

Overall:

Id.

Id.

j. Customer review No. 10: ⁶¹

Recently, I have been seeing advertisements on the television for Tylenol Rapid Release Gelcaps. These Gelcaps contain the same ingredient as regular Tylenol, but have a special feature that regular Tylenol does not. Instead of just being a regular tablet, the Tylenol Rapid Release Gelcaps have special "micro-holes" in the coating of the pill. These tiny holes in the Gelcap are supposed to allow the medicine to be released in your stomach faster to presumably offer quicker relief from minor aches and pains like a headache. Tylenol, of course, charges more for the "Rapid Release" version of the drug than they do for their regular pills, so I was a bit skeptical that the "Rapid Release" concept was nothing more than a clever marketing gimmick.

The next time I was at the store, however, I noticed that the Tylenol Rapid Release Gelcaps were part of a buy one get one free sale, so I decided to pick up a bottle and give them a try. The next time I found myself with a headache, I decided to take two of the Rapid Release Tylenol instead of regular acetaminophen like I normally would. Then I waited...and waited....and waited some more. It took about 70 minutes for my headache to begin to subside, which is what I was used to when I just took regular Tylenol. The next time I had a headache, I noticed the same thing. For me at least, the Rapid Release Tylenol didn't seem to offer any advantage over regular Tylenol.

When I think about it, it makes sense. Normal Tylenol is coated with gelatin, which pretty much instantly dissolves when it hits your stomach acid. Drilling a few small holes through that gelatin coating isn't going to make what is pretty much an instant process any faster. Tylenol knows that people want immediate headache relief which is what has allowed them to market this whole "Rapid Release" concept. In the end, though, the Rapid Release Gelcaps did not work any faster than regular Tylenol, and they normally cost more. Next time you have a headache, save yourself some money by sticking with regular Tylenol instead of the Rapid Release version.

https://prawntail.com/do-tylenol-rapid-release-gelcaps-really-work-faster-than-regular-tylenol/ (last accessed 7.18.2019).

THE SCIENCE BEHIND RAPID RELEASE TYLENOL® PRODUCTS DEMONSTRATES J&J'S MARKETING OF THE CLASS RAPID RELEASE GELCAPS IS FALSE, MISLEADING, AND/OR DECEPTIVE

- 69. Despite what J&J represents to the public about the Class Rapid Release Gelcaps, they do not work faster than other, cheaper Tylenol® acetaminophen products.
- 70. A 2018 study of the "rapid release" or "fast release" claims of acetaminophen products, including Tylenol® Extra Strength Rapid Release Gels, revealed that these products not only fail to work faster, they actually work *slower* than their traditional acetaminophen counterparts, such as tablets. 62
- 71. The 2018 study demonstrates that J&J's representations and advertisings are false, misleading, deceptive, and unfair.
- 72. The level of deception and unfairness is elevated given that J&J has long known or should have known that there is scant or conflicting evidence about the correlation of the speed and efficacy of its acetaminophen products to its rapid release gelcap design.
- 73. J&J knew or should have known of the existence of "contradictory claims for rapid or fast-release [acetaminophen] products." 63
- 74. There is no difference between J&J's Tylenol® rapid release gelcaps and its non-rapid release products to warrant J&J's deceptive and misleading representations that the Class Rapid Release Gelcaps work faster than the non-rapid release Tylenol® products.
- 75. J&J knew or should have known that its representations about the Class Rapid Release Gelcaps were false, misleading, and/or deceptive. For example, J&J product testing, analysis, and/or research and development should have alerted J&J to the false, misleading, and/or

Kucera, Jessop, Alvarez, Gortler, Light, *supra* n.5.

⁶³ *Id*.

deceptive nature of its representations pertaining to the Class Rapid Release Gelcaps. Moreover, J&J should have conducted studies or had a basis for the representations it made on and in its labeling, packaging, advertising, and other marketing.

76. Despite that J&J knew or should have known that the Class Rapid Release Gelcaps did not work faster than its other products, J&J falsely marketed the Class Rapid Release Gelcaps as "rapid release" for "fast pain relief," including marketing campaigns which touted the Class Rapid Release Gelcaps as providing relief *faster than ever before*, in order to induce unwitting consumers to buy the product for a premium price – a price that exceeded its actual value.

PLAINTIFFS' EXPERIENCES

Plaintiff Eduardo Hernandez

- 77. Plaintiff Eduardo Hernandez purchased Tylenol® Extra Strength Rapid Release Gelcaps, 290 count on or about May 1, 2018 at Sam's Club in Riverside, Riverside County, California for approximately \$16.48 a cost more than the brand's traditional acetaminophen products, like tablets or caplets, in the same count.
- 78. This was not the first time he purchased the Class Rapid Release Gelcaps or other acetaminophen products, since he suffers and has suffered from knee pain for many years.
- 79. He purchased the Class Rapid Release Gelcaps over other Tylenol® brand and other acetaminophen products solely or in part because they were advertised and labeled as "rapid release" offering "rapid relief" and he hoped for faster relief of pain.
- 80. J&J's marketing (labeling and advertising) misled Plaintiff Hernandez to believe that the Class Rapid Release Gelcaps he purchased would provide faster relief than other cheaper Tylenol® acetaminophen products.
 - 81. Plaintiff Hernandez's experience was that the Class Rapid Release Gelcaps did not

work faster for him than other, cheaper acetaminophen products.

- 82. Had Plaintiff Hernandez known that the Class Rapid Release Gelcaps did not act any faster than traditional, cheaper Tylenol® products, he would not have been willing to pay the premium that he did for the Class Rapid Release Gelcaps. Instead, he would have purchased a cheaper, just as effective and just as fast acting acetaminophen product.
- 83. The cost of the Class Rapid Release Gelcaps exceeded the value of the product and Plaintiff Hernandez did not receive the benefit of the bargain.

Plaintiff Greg Hofer

- 84. Plaintiff Greg Hofer purchased Tylenol® Rapid Release Gelcaps, 100 count, on or about October 12, 2018 at a Walgreens store in San Anselmo, Marin County, California for approximately \$10.99 a cost more than the brand's traditional acetaminophen products, like tablets or caplets, in the same count.
- 85. Pictures of Plaintiff Hofer's last purchased Class Rapid Release Gelcaps appear below:





86. Plaintiff Hofer sought an acetaminophen product to assist with pain management following knee surgery.

- 87. He purchased the Class Rapid Release Gelcaps over other Tylenol® brand and other acetaminophen products solely or in part because they were advertised and labeled as "rapid release" offering "rapid relief" and he hoped for fast pain relief.
- 88. Plaintiff Hofer would not have purchased the Class Rapid Release Gelcaps if they had not been advertised as "rapid release."
- 89. J&J's marketing (labeling and advertising) misled Plaintiff Hofer to believe that the Class Rapid Release Gelcaps he purchased would provide faster relief than other cheaper Tylenol® acetaminophen products.
- 90. Had Plaintiff Hofer known that the Class Rapid Release Gelcaps did not act any faster than traditional, cheaper Tylenol® products, he would not have been willing to pay the premium that he did for the Class Rapid Release Gelcaps. Instead, he would have purchased a cheaper, just as effective and just as fast acting acetaminophen product.
- 91. The cost of the Class Rapid Release Gelcaps exceeded the value of the product and Plaintiff Hofer did not receive the benefit of the bargain.

Plaintiff Margaret Criner

92. Plaintiff Margaret Criner last purchased Tylenol® Rapid Release Gelcaps, 24 count, in mid-2018 at her local drug store in Los Angeles County, California for a cost more than the brand's traditional acetaminophen products, like tablets or caplets, in the same count.

93. Pictures of Plaintiff Criner's last purchased Class Rapid Release Gelcaps appear







- 94. Plaintiff Criner sought an acetaminophen product since she suffers from shoulder and back pain.
- 95. She purchased the Class Rapid Release Gelcaps consistently since early 2017 but stopped purchasing them in mid-2018.
- 96. She purchased the Class Rapid Release Gelcaps over other Tylenol® brand and other acetaminophen products solely or in part because they were advertised and labeled as "rapid release" offering "rapid relief" and she wanted a medication that would quickly relieve her pain.
- 97. Plaintiff Criner would not have purchased the Class Rapid Release Gelcaps if they had not been marketed as "rapid release."
- 98. J&J's marketing (labeling and advertising) misled Plaintiff Criner to believe that the Class Rapid Release Gelcaps she purchased would provide faster relief than other cheaper Tylenol® acetaminophen products.
- 99. Had Plaintiff Criner known that the Class Rapid Release Gelcaps did not act any faster than traditional, cheaper Tylenol® products, she would not have been willing to pay the premium that she did for the Class Rapid Release Gelcaps. Instead, she would have purchased a

cheaper, just as effective and just as fast acting acetaminophen product.

100. The cost of the Class Rapid Release Gelcaps exceeded the value of the product and Plaintiff Criner did not receive the benefit of the bargain.

Plaintiff Robert Urantia

- 101. Plaintiff Robert Urantia last purchased Tylenol® Rapid Release Gelcaps, 100 count, on or about November 27, 2018 at his local Walmart in Clovis, Fresno County, California for approximately \$10.47 a cost more than the brand's traditional acetaminophen products, like tablets or caplets, in the same count.
- 102. Plaintiff Urantia sought an acetaminophen product for migraines and general muscle soreness and pain.
- 103. He purchased the Class Rapid Release Gelcaps consistently since early 2017. Between 2017 and November 2018, he purchased about four to five bottles of the Class Rapid Release Gelcaps, spending a total of approximately \$40 to \$50.
- 104. He purchased the Class Rapid Release Gelcaps over other Tylenol® brand and other acetaminophen products solely or in part because they were advertised and labeled as "rapid release" offering "rapid relief" and he wanted a medication that would alleviate his pain faster.
- 105. Plaintiff Urantia would not have purchased the Class Rapid Release Gelcaps if they had not been marketed as "rapid release."
- 106. J&J's marketing (labeling and advertising) misled Plaintiff Urantia to believe that the Class Rapid Release Gelcaps he purchased would provide faster relief than other cheaper Tylenol® acetaminophen products.
- 107. Had Plaintiff Urantia known that the Class Rapid Release Gelcaps did not act any faster than traditional, cheaper Tylenol® products, he would not have been willing to pay the

premium that he did for the Class Rapid Release Gelcaps. Instead, he would have purchased a cheaper, just as effective and just as fast acting acetaminophen product.

108. The cost of the Class Rapid Release Gelcaps exceeded the value of the product and Plaintiff Urantia did not receive the benefit of the bargain

Plaintiff Terri Else

- 109. Plaintiff Terri Else last purchased Tylenol® Rapid Release Gelcaps, 24 count, in or around October 2018 at her local drug store in View Park, Los Angeles County, California for a cost more than the brand's traditional acetaminophen products, like tablets or caplets, in the same count.
- 110. Plaintiff Else sought an acetaminophen product for chronic migraines and to assist with pain management following back surgery.
- 111. She purchased the Class Rapid Release Gelcaps consistently since March 2018. Between March 2018 and October 2018, she purchased approximately five 24 count bottles of the Class Rapid Release Gelcaps, spending a total of approximately \$35.
- 112. She purchased the Class Rapid Release Gelcaps over other Tylenol® brand and other acetaminophen products solely or in part because they were advertised and labeled as "rapid release" offering "rapid relief" and she wanted the fastest relief possible.
- 113. Plaintiff Else would not have purchased the Class Rapid Release Gelcaps if they had not been labeled as "rapid release."
- 114. J&J's marketing (labeling and advertising) misled Plaintiff Else to believe that the Class Rapid Release Gelcaps she purchased would provide faster relief than other cheaper Tylenol® acetaminophen products.
 - 115. Had Plaintiff Else known that the Class Rapid Release Gelcaps did not act any

faster than traditional, cheaper Tylenol® products, she would not have been willing to pay the premium that she did for the Class Rapid Release Gelcaps. Instead, she would have purchased a cheaper, just as effective and just as fast acting acetaminophen product.

116. The cost of the Class Rapid Release Gelcaps exceeded the value of the product and Plaintiff Else did not receive the benefit of the bargain.

Plaintiff Thomas Butler

- 117. Plaintiff Thomas Butler last purchased Tylenol® Rapid Release Gelcaps, 24 count, in or around April 2018 at his local supermarket in Napa County, California for a cost more than the brand's traditional acetaminophen products, like tablets or caplets, in the same count.
 - 118. Plaintiff Butler sought an acetaminophen product because he suffers from arthritis.
- 119. He purchased the Class Rapid Release Gelcaps consistently for at least a year, spending a total of approximately \$60. He stopped purchasing the Class Rapid Release Gelcaps in April 2018.
- 120. He purchased the Class Rapid Release Gelcaps over other Tylenol® brand and other acetaminophen products solely or in part because they were advertised and labeled as "rapid release" offering "rapid relief" and he wanted fast pain relief.
- 121. Plaintiff Butler would not have purchased the Class Rapid Release Gelcaps if they had not been labeled "rapid release."
- 122. J&J's marketing (labeling and advertising) misled Plaintiff Butler to believe that the Class Rapid Release Gelcaps he purchased would provide faster relief than other cheaper Tylenol® acetaminophen products.
- 123. Had Plaintiff Butler known that the Class Rapid Release Gelcaps did not act any faster than traditional, cheaper Tylenol® products, he would not have been willing to pay the

premium that he did for the Class Rapid Release Gelcaps. Instead, he would have purchased a cheaper, just as effective and just as fast acting acetaminophen product.

124. The cost of the Class Rapid Release Gelcaps exceeded the value of the product and Plaintiff Butler did not receive the benefit of the bargain.

Plaintiff Glenn Parker

- 125. Plaintiff Glenn Parker last purchased Tylenol® Rapid Release Gelcaps, 100 count in 2017 at a local Walgreens Store in San Bernardino County for an amount more than the brand's traditional acetaminophen, like its caplet or tablet product, in the same count.
 - 126. Plaintiff Parker sought an acetaminophen product since he suffers from arthritis.
- 127. He has purchased approximately three bottles of Class Rapid Release Gelcaps, in varying counts.
- 128. He purchased the Class Rapid Release Gelcaps over other Tylenol[®] brand and other acetaminophen products solely or in part because they were advertised and labeled as "rapid release" offering "rapid relief" and because he wanted quick relief for his arthritic pain.
- 129. Plaintiff Parker would not have purchased the Class Rapid Release Gelcaps if they had not been labeled as "rapid release."
- 130. J&J's marketing (labeling and advertising) misled Plaintiff Parker to believe that the Class Rapid Release Gelcaps he purchased would provide faster relief than other, cheaper Tylenol® acetaminophen products.
- 131. Had Plaintiff Parker known that the Class Rapid Release Gelcaps did not act any faster than traditional, cheaper Tylenol® products, he would not have been willing to pay the premium that he did for the Class Rapid Release Gelcaps. Instead, he would have purchased a cheaper, just as effective and just as fast acting acetaminophen product.

132. The cost of the Class Rapid Release Gelcaps exceeded the value of the product and Plaintiff Parker did not receive the benefit of the bargain.

Plaintiff Maura Tuso

- 133. Plaintiff Maura Tuso last purchased Tylenol® Class Rapid Release Gelcaps, 100 count, at her local Target store in San Diego County, California in approximately November 2018 for an amount more than the brand's acetaminophen tablet product in the same count.
- 134. Plaintiff Tuso sought an acetaminophen product to treat her headaches and to treat pain and soreness in her wrist and neck.
- 135. She began purchasing the Class Rapid Release Gelcaps in the Spring of 2018 and has since purchased at least four bottles in varying counts, including 24 and 100 counts.
- 136. She purchased the Class Rapid Release Gelcaps over other Tylenol® brand and other acetaminophen products solely or in part because they were advertised and labeled as "rapid release" offering "rapid relief" and because she wanted fast relief for her headaches and pains.
- 137. Plaintiff Tuso would not have purchased the Class Rapid Release Gelcaps if they had not been labeled as "rapid release."
- 138. J&J's marketing (labeling and advertising) misled Plaintiff Tuso to believe that the Class Rapid Release Gelcaps she purchased would provide faster relief than other, cheaper Tylenol® acetaminophen products.
- 139. Had Plaintiff Tuso known that the Class Rapid Release Gelcaps did not act any faster than traditional, cheaper Tylenol® products, she would not have been willing to pay the premium that she did for the Class Rapid Release Gelcaps. Instead, she would have purchased a cheaper, just as effective and just as fast acting acetaminophen product.
 - 140. The cost of the Class Rapid Release Gelcaps exceeded the value of the product and

Plaintiff Tuso did not receive the benefit of the bargain.

CLASS ACTION ALLEGATIONS

- 141. J&J's conduct violates the law. Specifically, J&J's conduct violates consumer protection laws, constitutes breach of warranties and J&J improperly obtained money to which it was not entitled. J&J's conduct is ongoing and is the basis for Plaintiffs' class action allegations.
- 142. Plaintiffs represent a proposed class of hundreds of thousands of consumers who purchased and used the Class Rapid Release Gelcaps manufactured and distributed by J&J and sold under the Tylenol® brand name.
- 143. Plaintiffs bring this action individually and as a class action pursuant to Fed. R. Civ. P. 23(a) and23(b)(2), against J&J, on their own and on behalf of a National and California Class defined below. Plaintiffs propose the National and California Class in the interest of judicial economy and efficiency.

National Class:

During the fullest period allowed by law, all persons who purchased the Class Rapid Release Gelcaps in the United States.

California Class:

During the fullest period allowed by law, all persons who purchased the Class Rapid Release Gelcaps in the State of California.

- 144. At the class certification stage, in response to discovery and pursuant to any instruction by the Court, Plaintiffs reserve the right to modify these class definitions.
- 145. "Class Rapid Release Gelcaps" includes Tylenol® Extra Strength Rapid Release Gels, Tylenol® PM Rapid Release Gels, and any Tylenol® acetaminophen products labeled and/or marketed as "rapid release."
- 146. Excluded from the proposed Classes are: (a) any Judge or Magistrate presiding over this action and members of their families; (b) J&J and any entity in which it has a controlling interest or which has a controlling interest in it; (c) the officers and directors of J&J; (e) J&J's

legal representatives, assigns, and successors; and (f) all persons who properly execute and file a timely request for exclusion from the Classes.

- 147. Plaintiffs meet the prerequisites of Rule 23(a) to bring this action on behalf of the proposed Classes.
- 148. **Numerosity**: While the exact number of Class Members cannot yet be determined, the Classes consist at a minimum of hundreds of people dispersed throughout the United States and the State of California, such that joinder of all members (the "Class Members") is impracticable. The exact number of Class Members can readily be determined by review of information maintained by J&J.
- 149. **Commonality**: Common questions of law and fact exist as to all members of the Class. Among the questions of law and fact common to the Class are:
 - a. Whether J&J knew, or reasonably should have known, that the Class Rapid Release Gelcaps it placed into the stream of commerce would not function as advertised;
 - b. Whether the advertised "rapid release" feature of the Class Rapid Release Gelcaps is a material fact that reasonable purchasers would have considered in deciding whether to purchase the Class Rapid Release Gelcaps;
 - c. Whether the Class Rapid Release Gelcaps are of the quality and character J&J promised to consumers;
 - d. Whether J&J mispresented the characteristics, qualities, and capabilities of the Class Rapid Release Gelcaps;
 - e. Whether J&J made fraudulent, false, deceptive, misleading and/or otherwise unfair and deceptive statements in connection with the sale of the Class Rapid Release Gelcaps on its labeling, in its advertising, and on its website, including those

relating to speed and comparing the Class Rapid Release Gelcaps to other acetaminophen products not classified as "rapid release";

- f. Whether J&J engaged in unfair and deceptive trade practices pertaining to the Class Rapid Release Gelcaps;
 - g. Whether J&J improperly obtained money to which it was not entitled;
- h. Whether Plaintiffs and Class Members are entitled to injunctive relief, and requiring that J&J engage in a corrective notice campaign and/or a recall of the Class Rapid Release Gelcaps to address misrepresentations and misleading statements on the packaging; and
- i. Whether Plaintiffs and Class Members are entitled to an award of reasonable attorneys' fees and costs.
- 150. **Typicality**: Plaintiffs have substantially the same interest in this matter as all other proposed Class Members and their claims arise out of the same set of facts and conduct as all other Class Members. Plaintiffs and all Class Members purchased the Class Rapid Release Gelcaps. Plaintiffs' and Class Members' claims arise out of J&J's false, misleading, deceptive, and unfair conduct. Common to Plaintiffs' and Class Members' claims is J&J's conduct in marketing, advertising, warranting, and/or selling the Class Rapid Release Gelcaps and Plaintiffs' and Class Members' purchase of the Class Rapid Release Gelcaps.
- 151. Adequacy of Representation: Plaintiffs are committed to pursuing this action and has retained competent counsel experienced in products liability, deceptive trade practices, and class action litigation. Plaintiffs and their counsel will fairly and adequately protect the interests of Class Members. Plaintiffs' claims are coincident with, and not antagonistic to, those of the other Class Members they seek to represent. Plaintiffs have no disabling conflicts with Class Members

and will fairly and adequately represent the interests of Class Members.

- 152. The elements of Rule 23(b)(2) are met. J&J will continue to commit the violations alleged, and Plaintiffs, Class Members and the general public will be subject to and continue to suffer from the same or substantially similar deceitful marketing. J&J has acted on grounds that apply generally to Class Members so that final injunctive relief and corresponding declaratory relief is appropriate respecting the Class as a whole.
- 153. Here, the common questions of law and fact enumerated above predominate over the questions affecting only the individual Class Members and a class action is the superior method for fair and efficient adjudication of the controversy. Although many other Class Members have claims against J&J, the likelihood that individual Class Members will prosecute separate actions is remote due to the time and expense necessary to conduct such litigation. Serial adjudication in numerous venues is not efficient, timely, or proper. Judicial resources would be unnecessarily depleted by prosecution of individual claims. Joinder on an individual basis of thousands of claimants in one suit would be impractical or impossible. Individualized rulings and judgments could result in inconsistent relief for similarly situated plaintiffs. Plaintiffs' counsel, highly experienced in class action litigation, foresee little difficulty in the management of this case as a class action.

TOLLING AND ESTOPPEL OF STATUTES OF LIMITATIONS

- 154. Any applicable statutes of limitations have been tolled by J&J's knowledge, actual misrepresentations, and/or denial of the facts as alleged herein.
- 155. Alternatively, the facts alleged herein give rise to estoppel. J&J was and is under a continuous duty to disclose to Plaintiffs and Class Members the true character, quality, and nature of the Class Rapid Release Gelcaps. At all relevant times and continuing to this day, J&J

knowingly, affirmatively, and actively misrepresented the true character, quality, and nature of the Class Rapid Release Gelcaps. Plaintiffs and Class Members reasonably relied on J&J's affirmative misrepresentations of material facts. Based on the allegations contained herein, J&J is estopped from prevailing on any statute of limitations defense in this action.

156. Additionally, J&J is estopped from raising any defense of laches due to its own unclean hands.

ALLEGATIONS REGARDING POTENTIAL PREEMPTION DEFENSE

- 157. J&J's marketing and sale of Tylenol generally, and its Rapid Release Gelcaps specifically, is regulated by the U.S. Food and Drug Administration. The FDA exercises regulatory control over prescription and over the counter medications in the United States, including acetaminophen.
- 158. It is anticipated that J&J may attempt to argue that Plaintiffs' claims are preempted by federal law, specifically the Food Drug and Cosmetic Act.
 - 159. Plaintiffs' claims are not preempted because of the following facts:
 - a. The FDA released a "Tentative Final Monograph" for acetaminophen in 1988 titled "Internal Analgesic, Antipyretic, and Antirheumatic Drug Products for Over-the-Counter Human Use; Tentative Final Monograph." *See* 53 Fed. Reg. 46204 (Nov. 16, 1988). The TFM adds acetaminophen as an approved active ingredient for analgesic OTC drugs, and includes proposed regulations regarding acetaminophen labeling. 53 Fed. Reg. at 46255-58 (proposed amendments to 21 C.F.R. Part 343.10, 343.50). As of the date of this complaint, the TFM has still not been finalized and remains a proposed rule.
 - b. Because no final monograph has been issued for acetaminophen, there is no federal requirement with respect to "rapid release" acetaminophen.

c. Even if the Court were inclined to consider the potential preemptive effect of the non-final rule, the TFM incorporates a dissolution standard for acetaminophen tablets, but not for any other form of acetaminophen. Furthermore, the TFM is silent with respect to claims of "rapid release" acetaminophen.

CLAIMS FOR RELIEF

COUNT I

VIOLATION OF CALIFORNIA FALSE ADVERTISING LAW ("FAL") BUSINESS AND PROFESSIONAL CODE § 17500 (Plaintiffs Individually and on Behalf of the California Class)

- 160. Plaintiffs incorporate by reference all allegations of the preceding paragraphs as though fully set forth herein.
 - 161. California Business & Professions Code § 17500 states:
 - "It is unlawful for any . . . corporation . . . with intent directly or indirectly to dispose of real or personal property . . . to induce the public to enter into any obligation relating thereto, to make or disseminate or cause to be made or disseminated . . . from this state before the public in any state, in any newspaper or other publication, or any advertising device, . . . or in any other manner or means whatever, including over the Internet, any statement . . . which is untrue or misleading, and which is known, or which by the exercise of reasonable care should be known, to be untrue or misleading."
- 162. California's FAL prohibits not only false advertising, but also advertising which is misleading, even if true, and advertising that has a capacity, likelihood, or tendency to deceive or confuse the public.
- 163. As detailed above, J&J caused to be made or disseminated throughout California and the United States, through advertising, marketing and other publications, statements that were untrue or misleading, and which were known, or which by the exercise of reasonable care should have been known to J&J, to be untrue and misleading to consumers, including Plaintiffs and the other Class Members.
 - 164. J&J has violated § 17500 because the misrepresentations and omissions regarding

the speed and capability of its Class Rapid Release Gelcaps, as set forth in this Complaint, were material and likely to deceive a reasonable consumer.

- 165. Plaintiffs and Class Members have suffered an injury in fact, including the loss of money or property, as a result of J&J's unfair, unlawful, and/or deceptive practices. In purchasing the Class Rapid Release Gelcaps, Plaintiffs and Class Members relied on the misrepresentations and/or omissions of J&J with respect to the speed and capability of the Class Rapid Release Gelcaps. J&J's representations were untrue because the Class Rapid Release Gelcaps were manufactured and sold with the same acetaminophen medicine used in its other Tylenol® products and the Class Rapid Release Gelcaps worked slower, rather than faster, than the other non-rapid release acetaminophen Tylenol® products. Had Plaintiffs and Class Members known this, they would not have purchased the Class Rapid Release Gelcaps and/or paid as much for the product. Accordingly, Plaintiffs and Class Members overpaid for their Class Rapid Release Gelcaps and did not receive the benefit of their bargain.
 - 166. All of the wrongful conduct alleged herein occurred in the course of J&J's business.
- 167. Plaintiffs, individually and on behalf of Class Members, seek to enjoin further unlawful, unfair, and/ or fraudulent acts or practices by J&J, and obtain injunctive relief allowed under Cal. Bus. & Prof. Code §17500 et seq.

COUNT II

VIOLATION OF CALIFORNIA UNFAIR COMPETITION LAW ("UCL") BUSINESS AND PROFESSIONAL CODE § 17200 (Plaintiffs individually and on behalf of California Class)

- 168. Plaintiffs incorporate by reference all allegations of the preceding paragraphs as though fully set forth herein.
- 169. California's UCL prohibits acts of "unfair competition," including any "unlawful, unfair or fraudulent business act or practice" and "unfair, deceptive, untrue or misleading

advertising." Cal. Bus. & Prof. Code § 17200.

fraudulent business practices by the conduct, statements, and omissions, and by knowingly and intentionally concealing from Plaintiffs and Class Members that the Class Rapid Release Gelcaps work slower than its other non-rapid release acetaminophen Tylenol® products. J&J should have disclosed this information or at least not misrepresented the Class Rapid Release Gelcaps as faster than its other products because that was untrue and J&J was in a superior position to know the true

As detailed above, J&J has engaged in unfair competition and unfair, unlawful, or

facts, and Plaintiffs and Class Members could not reasonably be expected to learn or discover that

true fact.

170.

171. These acts and practices have deceived Plaintiffs and Class Members and are likely to deceive the public. By misrepresenting the true quality and nature of the Class Rapid Release Gelcaps, J&J violated the UCL, and caused injuries to Plaintiffs and Class Members. The misrepresentations and omissions by J&J pertained to information that was material to Plaintiffs' and Class Members' purchase decisions, as it would be material to all reasonable consumers.

172. The injuries suffered by Plaintiffs and the Class Members are greatly outweighed by any potential countervailing benefit to consumers or to competition. The injuries that Plaintiffs and Class Members suffered should have reasonably been avoided.

173. J&J's acts and practices are unlawful because they violate California Civil Code §§ 1668, 1709, 1710, and 1750 *et seq.*, and California Commercial Code § 2313.

174. Plaintiffs, individually and on behalf of Class Members, seek to enjoin further unlawful, unfair, and/or fraudulent acts or practices by J&J..

COUNT III

VIOLATION OF CALIFORNIA CONSUMERS LEGAL REMEDIES ACT ("CLRA") CALIFORNIA CIVIL CODE § 1761

(Plaintiffs individually and on behalf of the California Class)

- 175. Plaintiffs incorporate by reference all allegations of the preceding paragraphs as though fully set forth herein.
- 176. Plaintiffs and Class Members are "consumers" within the meaning of California Civil Code § 1761(d). Plaintiffs and Class Members purchased one or more of the Class Rapid Release Gelcaps product.
 - 177. J&J is a "person" within the meaning of California Civil Code § 1761(c).
- 178. As detailed above, in the course of J&J's business, J&J engaged in unfair and deceptive acts in violation of CLRA. These acts and practices violate, at a minimum, the following sections of the CLRA:
 - (a)(5) Representing that goods or services have sponsorships, characteristics, uses, benefits or quantities which they do not have, or that a person has a sponsorship, approval, status, affiliation or connection which he or she does not have;

. . .

(a)(7) Representing that goods or services are of a particular standard, quality, or grade, or that goods are of a particular style or model, if they are of another; and

. . .

- (a)(9) Advertising goods and services with the intent not to sell them as advertised. Cal. Civ. Code § 1770(a).
- 179. J&J's unfair or deceptive acts or practices occurred repeatedly in J&J's trade or business and were capable of deceiving a substantial portion of the purchasing public.
- 180. J&J knew or should have known that the Class Rapid Release Gelcaps were not more effective or faster-acting than its other, cheaper non-acetaminophen Tylenol® products.
- 181. J&J was under a duty to Plaintiffs and the Class Members to disclose the true nature and quality of the Class Rapid Release Gelcaps because:
 - a. J&J was in a superior position to know the true state of facts about the

Class Rapid Release Gelcaps;

- b. Plaintiffs and Class Members could not reasonably have been expected to learn or discover that the Class Rapid Release Gelcaps did not conform to J&J's advertisements and representations;
- c. J&J knew that Plaintiffs and Class Members could not reasonably have been expected to learn or discover the true quality and nature of the Class Rapid Release Gelcaps; and,
- d. J&J failed to disclose the truth about the Class Rapid Release Gelcaps to Plaintiffs and Class Members.
- 182. In misrepresenting the speed and capability of the Class Rapid Release Gelcaps as well as failing to disclose the true quality and nature of the Class Rapid Release Gelcaps, J&J has misrepresented and/or concealed material facts and breached its duty not to do so.
- 183. The facts misrepresented and/or not disclosed by J&J to Plaintiffs and Class Members are material in that a reasonable consumer would have considered them to be important in deciding whether to purchase the Class Rapid Release Gelcaps or pay a lesser price for the Class Rapid Release Gelcaps. Had Plaintiffs and Class Members known this information, they would not have purchased the Class Rapid Release Gelcaps or would have paid less for them.
- 184. Plaintiffs, on behalf of themselves and Class Members, provided J&J with notice of its violations of the CLRA pursuant to California Civil Code § 1782(a) and seeks injunctive relief. The 30-day notice period has expired.
- 185. Plaintiffs' and Class Members' injuries were proximately caused by J&J's unfair and deceptive business practices.
 - 186. Therefore, Plaintiffs and Class Members are entitled to injunctive relief under

CLRA.

PRAYER FOR RELIEF

WHEREFORE, Plaintiffs ask the Court to enter judgment awarding the following relief:

- A. An order certifying the proposed National and California Class;
- B. An order granting injunctive relief as allowable under state and federal law;
- C. An order requiring J&J to adequately represent the true nature, quality, and capability of the Class Rapid Release Gelcaps;
- D. An order (a) issuing a nationwide recall of the Class Rapid Release Gelcaps to address product labeling and packaging; (b) issuing warnings and/or notices to consumers and the Class concerning the true nature, quality, and capability of the Class Rapid Release Gelcaps; and (c) immediately discontinuing any false, misleading, unfair, and/or deceptive advertising, marketing, or other representations described herein.
- E. An order awarding Plaintiffs and Class Members reasonable attorneys' fees and costs of suit, including expert witness fees; and
- F. An order awarding such other and further relief as this Court may deem just and proper.

JURY DEMAND

Pursuant to Fed. R. Civ. P. 38(b), Plaintiffs demand a trial by jury on all issues so triable under the law.

DATED: August 2, 2022 Respectfully submitted,

s/ Mitchell M. Breit

Mitchell M. Breit

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