



UCAN ENVISION SUCCESS

TRAINING SYSTEM



COMMIT • ATTRACT • NURTURE

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INTRODUCTION TO UCAN

The New U Life "Ucan" Envision Success Training Program is really simple. It is designed to help you successfully build your business to:

1. **Sponsor more Distributors**
2. **Acquire more Customers**
3. **Maintain and retain majority of your Distributor and Customer base**

The program begins with identifying your goals. The program supports you by providing an "easy to follow" duplicable and replicable System Built on 4 Pillars.

Here is an outline of the system:

New U Life
List

Schedule &
Activity

Share Videos
Demo Pro

3 Way Calls &
Webinars

TAKING SIMPLE STEPS, ONE DAY AT A TIME...

The Ucan Envision Success Training System is Process
for New Distributors and existing Distributors to Grow Their Business
with Support and Accountability.

NEW U LIFE'S NEW DISTRIBUTOR GOALS SHEET:

GOAL and EXPECTATION SHEET. Provide a copy to sponsor.

1. Part time full time. Will you be working your New U Life business on a part time basis or a full-time basis?

2. Are you planning on working towards a full-time income with New U Life?
Most people start part time.

3. How many hours per week do you plan on investing in your New U Life business and how many days per week?

4. How much money would you like to earn per month? In other words what do you need right now?

5. What do you really want? In other words what is your true WHY? We all want something and when we determine what THAT is, we make it happen with ACTION. Action is the difference between dream and reality!

NEW U LIFE'S TRAINING CALLS CALENDAR:

Training Call:

Day / Time: _____
Call-in Number: _____
Webinar Link: _____

Opportunity Call/Webinar:

Day / Time: _____
Call-in Number: _____
Webinar Link: _____

Opportunity Call/Webinar:

Day / Time: _____
Call-in Number: _____
Webinar Link: _____

Sizzle Call: _____ available 24/7 for recruiting & Training

SCHEDULE

Conference # _____		Code # _____
Monday	Tuesday	Thursday
6PM pst/9PM est Training Conference Call Webinar	6PM pst/9PM est Business Opportunity Webinar	6PM pst/9PM est Business Opportunity Webinar

3-WAY CALLS “TIP” SHEET

Capture your audience, strengthen your credibility, and expand your reach!!!

3-way calling effectively and painlessly sorts and identifies key people in your warm market and within your organization. This critical tool trains new representatives, and teaches people the business before they even get started.

Here are 4 simple Steps to 3-Way Calls:

Step 1

- Approach
- Create interest with product video

Step 2

- Call the Expert First
- Schedule the best time to talk for all parties
- Give the Expert as much background information as possible

Step 3

- Call Prospect
- Properly introduce the Expert to the Prospect and vice versa
- Allow the Expert to take the lead
- Do not interrupt unless asked 3-Way Calls “Tip” Sheet

NOTE: Your warm market contacts trust you, however, they know you have just started learning about the HGH product and may not respect your knowledge about the product or business. When you introduce an expert that can answer their questions they will respect the expert because of their trust for you. It is ok to let them know you don't know all of the answers and want them to get the correct information.

NEW U LIFE 3-WAY CALL SHEET

Have your Sponsor or Upline Coach mentor you on performing the "3-way calling", then put it to practice and have fun with it, until you get the art of it down.

Sponsor: _____

Phone Number: _____

Email Address: _____

Upline Coach: _____

Phone Number: _____

Email Address: _____

Upline Leader: _____

Phone Number: _____

Email Address: _____

In the event you are unable to get a hold of one of your Upline Distributors and seek their assistance in a 3-way call, use the **New U Life Line** that is available to you and your team 24/7. It *NEVER* gets tired, and *ALWAYS* available. This line obtains most of the credible information and main bullet points and answers to most questions any of your prospects might have.

Life Line Number: _____

SOCIAL MEDIA SITES



Facebook



Twitter



Instagram



You Tube



Pinterest



LinkedIn

NEW U LIFE CONTACT LIST

Your contact list is **YOUR BUSINESS**. The more names you have and keep adding to your list, the more opportunities you will have, and your business will flourish. Make a list of people you know, whether closely or not, and keep on adding to it daily of all the people you meet. **Grab that phone, and DIAL.** **Your OBLIGATION to your FREEDOM is to let all know about your new business and how excited you are about it.** Give all the people on your list an opportunity to accept or decline. **Never prejudge.**

Name	Phone Number	Email

[illegible]

NEW U LIFE'S WEEKLY CONTACT CALL SHEET

MONDAY		
Prospect	Phone Number	Email Address

TUESDAY		
Prospect	Phone Number	Email Address



WEDNESDAY		
Prospect	Phone Number	Email Address
THURSDAY		
Prospect	Phone Number	Email Address
FRIDAY		
Prospect	Phone Number	Email Address

GETTING CUSTOMERS

First of all, it is important to understand that really, EVERYONE over the age of 18 is **YOUR** potential Customer, it is that simple. Whether they end up taking advantage of the Business Opportunity or decide to just benefit from your AMAZING Products, they are YOUR Customers. All you have to do is "knock", and "doors" will open. NOT all doors will open, but some doors ALWAYS do open! If You don't "knock", NO doors can EVER open, right! So knock, and KEEP ON knocking and watch your business grow. **Not everyone will succeed in business, but the great news is that ANYONE can.**

The Approach:

“Hi (Dad), I've got to talk to you about something extremely important. Is this a good time to talk?”

Great—Listen, I need a HUGE Favor from YOU!!! (Pause, and wait for an answer.)

I just launched a New Business from Home. For the Sake of (Setting up a College Fund) for our three children who are soon about to Go to College, as YOU Know (Dad).

We are in The Nutrition Business now, marketing the only FDA Registered OTC Transdermal Human Growth Hormone product available without a prescription. People all over the Country have been greatly benefiting from the product with the ways they feel, look, and function.

So, (Dad), we need your support. Would you please place an order now? I know you will love the product, and in the case you don't, I will never bother you again. Which credit card would you like to use?”

NOTES:

GETTING DISTRIBUTORS AND BUILDING A TEAM

Again, it is extremely important that you understand that this is a "Business Opportunity". *ANYONE* who desires a positive change in their lives are now ready to take action as a Potential Distributor. You can NEVER judge a book by its cover. You should NEVER prejudice and make decisions for others, just allow THEM to make the decision for themselves. You will be surprised, really surprised! Those you think will, won't and those you think won't, WILL and CAN! Use our New U Life Recruiting System and let it work for you.

UCan Envision Success System

Build relationships using **F.O.R.T.**: People do business with people they like and trust. Take some time to catch up. It's ok to let them know your calling about business, but take some time to learn what is important to them.

F-FAMILY

O-OCCUPATION

R-RECREATION

T-TRANSITION

TIPS: Biggest mistake is rushing or overtalking! Listen, compliment, relate and adapt and use the information to transition to your objective of introducing New U Life.

SHARING WITH YOUR CONTACTS

Pique and edify

Use the tools, not your mouth!

Because you are excited, you will be tempted to present this great company and its product to your own prospects.

Of *COURSE* you are excited! You've found a simple way to get paid for sharing the world's only FDA Registered OTC Transdermal HIGH product. That is exciting! It's ok to share your story but don't be the expert to your personal contacts!

Please remember: you won't want to "present" to your own contacts. Don't do it. Now is the time to let the tools do the presenting. When you have a prospect's commitment to view the video take time to create value for the video. An example of this is when you have something of value that you are transferring from your hand to another person's hand and you pull it back saying "this is very important I need to know if you can do this now?"

PIQUE interest by sharing your excitement and getting their commitment to view a 2 minute video. **Who wouldn't want to feel 20 again?**

TITLE: DAILY SHARING PROCESS

Repeat the system every time you pique someone's interest. Systems duplicate and people complicate. Keep it simple; teach it simple and watch your New U Life business take off!

1. **WARM UP--F.O.R.T.** | I'm glad your well.
2. **PIQUE INTEREST** | I have to ask you a question. I am very excited about this. I found the only FDA Registered OTC Transdermal HGH product. I've been using it and I feel 20 again. If I send you a 2 minute video that explains it would you take a look and give me your opinion on it?
3. **SHARE OPPORTUNITY VIDEO AND WEBSITE** | If you are in person always DEMO the SOMADERM™ Gel! Put it on their wrist and let them experience the product!
4. **Call them back, ask them what they liked? | YOU CAN ONLY GET 2 RESPONSES: INTERESTED OR NOT.**
INTERESTED | Get their questions answered by an expert on a 3 way call
IF NOT | Get a referral: Who do they know that is sharp and looking to make money and would love to feel 20 again?
5. **INTRODUCE** your prospect to an Upline Expert that can answer their questions and help them get started.
6. **ENROLL THEM** as a customer or distributor
7. **HAVE THEM ATTEND** the Training and Opportunity Webinar
8. **INTRODUCE THEM** to the ***Ucan Envision Success System*** and teach them to repeat the process.

ACTION STEP: At the end of your first week and each week thereafter, schedule a coaching time with your Upline Leader to review your 3-way calls, measure it with your production, and look for ways to get better.

UCAN SUCCEED TIMELINE STEPS

Your daily activity schedule and how often you work your business will ultimately determine the level of success you achieve. When you do something enough a ratio always appears. Work your business like a job and it will pay you like a business! Do it for you, it's about time!

- STEP 1**
1. Commit to using the HGH for 6 month's
 2. Complete Goal Sheets
 3. Add Prospects names to Contact Call Sheet
 4. Learn the "3-way calling" Techniques and create a list
 5. Call your Prospects using Daily Sharing Process

- STEP 2**
1. Set up your Ustore and go through the backoffice Training
 2. Order Business Cards
 3. Schedule your Private Business Launch Webinar and start inviting
 4. Add names to your contact list
 5. Call your Prospects

- STEP 3**
1. Set up your Social Sites
 2. Connect to New U Life Social Sites
 3. Add names to your contact list
 4. Call your Prospects
 5. Schedule more 3-way calls

- STEP 4**
1. Document your personal transformation story—take a before picture
 2. Add names to your Contact list
 3. Call your Prospects
 4. Schedule more 3-way calls

- STEP 5**
1. Become a Product-of-the-Product and use it effectively
 2. Keep track of the results
 3. Share the product with your Prospects
 4. Share the opportunity with your Prospects
 5. Add more name to your contact list
 6. Call your Prospects
 7. Follow-Up, daily
 8. Schedule more 3-way calls

- STEP 6**
1. Review your Goals and Weekly Sheets with your Upline Coach

- STEP 7**
1. Daily:
 - a. Share the product and opportunity with more Prospects
 - b. Follow up with previous Prospects
 - c. Add names to your Contact list
 - d. Call your Prospects
 - e. Schedule more 3-way calls
 2. Help your team members schedule their Private Business Launch Webinar with their warm contacts

PROSPECT MEMORY JOGGER LIST

FRIENDS/FAMILY

Relatives
Friends (current/past)
Neighbors (current/past)
Family Friends
Work Associates
Family of Work Associates
Past Work Associates
Family Work Associates

GROUPS/CLUBS/ORGANIZATIONS

Recreational Sports Teams
Church Associates
Civic Organizations
Medical Organizations
Political Organizations
Spas & Fitness Facilities

VOLUNTEER ORGANIZATIONS

Children/Schools
Babysitters
Daycare Providers
Driver's Education
Teachers Music Teachers
Preschool Teachers
Parents of Babysitters
Parents of Schoolmates
PTA Members
School Bus Drivers
Teachers
Team Coaches

ENTREPRENEURS

Network Marketers
Party Planning Consultants
Internet Marketers
Affiliate Marketers

HEALTH/HEALTH CARE

Anesthesiologist
Chiropractor
Dentist
Dental Hygienist
Dietitian/Nutritionist
Doctor/Surgeon
Emergency Medical Technician
Exercise Instructor/Trainer
Hospice/Home Health
Lab Technician
Massage Therapist
Mental Health Professional
Neurologist
Nurse
Obstetrician/Gynecologist
Optometrist/
Ophthalmologist
Pharmacist
Physical Therapist
Podiatrist
Veterinarian

STORES/SHOPS

Spas/Salons/Nail Salons
Grocery Stores
Health Food Stores/
Produce Markets
Restaurants
Coffee Shops
Gourmet Shops
Craft Stores
Office Supply Stores

PROFESSIONALS/OFFICIALS

Accountant/CPA
Architect
Professional Athlete
Bank Loan Officer/Tellers
City Officials
Computer Programmer
Engineer
Firefighter
Insurance Agent
Interior Decorator
Journalist
Law Enforcement Officer
Lawyer
Mail Carrier
Photographer
TV Anchor/Producer
Services/Maintenance
Air Conditioning Tech
Apartment Landlord
Appliance/TV Repair Tech
Auto Rental Company
Auto Repair Tech
Builder
Cable Repair Tech
Carpenter/Handyman
Computer Technician
Delivery Persons
Dry Cleaner/Laundromat
Electrician
Florist
Hair Stylist/Barber
Lawn Maintenance
Librarian
Mover
Notary Public
Painter Pest Control Tech
Pool Service
Printer
Seamstress/Tailor
Security Guard
Shoe Repair Person
Telephone Repair Tech
Travel Agent
Waiter/Waitress