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6 7 8 9 110 111 112 113 114 115	KAPLAN FOX & KILSHEIMER LLP Maia C. Kats (to be admitted pro hac vice) mkats@kaplanfox.com 6109 32nd Place, NW Washington, DC 20015 Telephone: (202) 669-0658 REESE LLP Michael R. Reese (SBN 206773) mreese@reesellp.com George V. Granade (SBN 316050) ggranade@reesellp.com 100 West 93rd Street, 16th Floor New York, New York 10025 Telephone: (212) 643-0500 Facsimile: (212) 253-4272 Counsel for Plaintiffs Richa Arora, Randy Clinton,	
16 17	UNITED STATES DISTRICT COURT	
18	NORTHERN DISTRI	CT OF CALIFORNIA
19 20 21 22 23 24 25	RICHA ARORA, RANDY CLINTON, and WALTER JOHNSTON, individually and on behalf of all others similarly situated, Plaintiffs, v. GNC HOLDINGS, INC., Defendant.	Case No. 3:19-cv-02414 CLASS ACTION COMPLAINT Demand for Jury Trial
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	CLASS ACTION	N COMPLAINT

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Plaintiffs Richa Arora, Randy Clinton, and Walter Johnston (collectively, "Plaintiffs"), individually and on behalf of all others similarly situated, bring this class action complaint against GNC Holdings, Inc. ("Defendant" or "GNC"), and on the basis of personal knowledge, information and belief, and investigation of counsel, allege as follows:

NATURE OF THE ACTION

- 1. This action seeks to recover for injuries suffered by Plaintiffs and all others similarly situated (the "Class," as defined below) as a direct result of GNC's unlawful, deceptive, and misleading labeling, marketing, and sale of GNC proprietary brand dietary supplements ("GNC proprietary brand supplements" or the "Supplements"), including, but not limited to, GNC Men's Prostate Formula Dietary Supplement ("Prostate Health"), GNC Diabetic Support Dietary Supplement ("Diabetic Support"), GNC Preventive Nutrition Healthy Blood Pressure Formula Supplement, GNC Women's Ultra Mega Active Supplement, and GNC Mega Men Healthy Testosterone ("Mega Men Performance").
- 2. Plaintiffs assert three types of claims. First, they assert "unlawful" claims because GNC marketed, labeled, and sold misbranded Supplements in violation of the Federal Food, Drug, and Cosmetic Act of 1938, 21 U.S.C. § 301 *et seq.* (the "FFDCA" or the "Act"), as amended by the Dietary Supplement Health and Education Act of 1994, Pub. L. No. 103–417, 108 Stat. 4325 ("DSHEA"), as well as the regulations implementing the FFDCA and DSHEA. These requirements are fully incorporated into California's Sherman Food, Drug, and Cosmetic Law, CAL. HEALTH & SAFETY CODE § 109875 *et seq.* ("Sherman Law"), and actionable pursuant to the unlawful prong of California's Unfair Competition Law, CAL. BUS. & PROF. CODE § 17200 *et seq.* ("UCL").
- 3. Second, Plaintiffs assert "misleading and deceptive" marketing claims because GNC labeled, marketed, and sold the Supplements in a manner that is unfair, deceptive, and untrue in violation of California's UCL and New York's Consumer Protection from Deceptive Acts and Practices Law, N.Y. GEN. BUS. LAW § 349 et seq.
 - 4. Third, Plaintiffs assert common law claims for unjust enrichment.

approval process; and/or intended to prevent, cure, or treat a disease or health-related condition linked to disease.

- 13. GNC compounds its deception by coupling its omission of the disclaimer with misleading phrases like "clinically studied," "scientifically designed," "physician formulated," or "physician endorsed," and with medical symbols, and/or by referencing diseases and/or conditions equated with disease in its marketing of the Supplements.
- 14. Plaintiffs and the members of the Class reviewed and reasonably relied on GNC's Supplement labels and packaging when purchasing them and were misled by GNC's marketing.
- 15. Had Plaintiffs known that the Supplements were misbranded, unlawful, lacked government review and approval, and/or were not intended to treat, cure, or prevent any disease (that is, were not intended for therapeutic purposes), Plaintiffs would not have purchased them.
- 16. Owing to their reliance on GNC's deceptive labeling, marketing, and sales of the Supplements, Plaintiffs and the members of the Class purchased GNC Supplements believing them to have characteristics and qualities that they do not have. Plaintiffs and the members of the Class have been injured because they would not have purchased the Supplements or paid as much for them had they known the truth.

PARTIES

A. Plaintiffs

- 17. Plaintiff Richa Arora is a resident of San Francisco, California.
- 18. During the relevant class period, Ms. Arora purchased GNC Prostate Health Supplement for her father, GNC Women's Ultra Mega Active Supplement for herself, and other Supplements, from a GNC location at the Northpoint Shopping Center, 350 Bay Street, San Francisco, California 94133, in addition to other purchases.
- 19. Ms. Arora believed that the Supplements were lawful, correctly branded, subject to a governmental review and approval process, and had therapeutic value, including that they were intended to prevent or treat disease, including prostate disease.
- 20. Ms. Arora relied on GNC's marketing of the Supplements, both implied and express, when making her purchases.

- 32. During the relevant class period, Mr. Johnston purchased GNC Mega Men Performance and Vitality Mega Vitapaks, among other Supplements, from a GNC location in Chautauqua Mall, 318 East Fairmont Avenue, Lakewood, New York 14750, and in Pennsylvania.
- 33. Mr. Johnston believed GNC's representations that the Supplements had therapeutic value with respect to his prostate, circulation, and overall medical health.
- In purchasing the Supplements, he relied on GNC's representations that the 34. Supplements had therapeutic value with respect to his prostate, circulation, and overall medical health.
- 35. Mr. Johnston purchased more of, or paid more for, GNC Supplements than he would have had he known the truth about the products.
- 36. Mr. Johnston was injured in fact and lost money as a result of Defendant's improper and unlawful conduct.
- 37. If Mr. Johnston knew GNC Supplement labels and advertising were lawful, truthful, and non-misleading, he would purchase GNC Supplements in the future. At present, however, Mr. Johnson cannot purchase the products because he cannot be confident that the sales, labeling, and advertising of the products are, and will be, lawful, truthful, and non-misleading.

В. **Defendant**

- 38. Defendant GNC Holdings, Inc., is a public corporation organized and existing under the laws of the State of Delaware.
- 39. Defendant's principal place of business is at 300 Sixth Avenue, Pittsburgh, Pennsylvania 15222.
- 40. Defendant owns, operates, and franchises retail locations under the name "GNC." Approximately 2,989 of 4,026 GNC retail stores in the United States are owned and managed by GNC. There are 269 company-owned stores in California.
- 41. Both with respect to corporate-owned retail stores and franchises, Defendant directs and requires that all retail locations display and offer for sale GNC Supplements, and directs all marketing and labeling thereof.

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JURISDICTION

- 42. This Court has original subject-matter jurisdiction over this proposed class action pursuant to the Class Action Fairness Act of 2005, Pub. L. No. 109-2, 119 Stat. 4, which provides for the original jurisdiction of federal district courts over "any civil action in which the matter in controversy exceeds the sum or value of \$5,000,000, exclusive of interest and costs, and [that] is a class action in which . . . any member of a class of plaintiffs is a citizen of a State different from any defendant." 28 U.S.C. § 1332(d)(2)(A). Because Plaintiff Arora is a citizen of the State of California and Defendant is a citizen of the States of Delaware and Pennsylvania, at least one member of the plaintiff Class is a citizen of a state different from Defendant. Further, Plaintiffs allege the matter in controversy is well in excess of \$5,000,000 in the aggregate, exclusive of interest and costs. Finally, Plaintiffs allege "the number of members of all proposed plaintiff classes in the aggregate" is greater than 100. See 28 U.S.C. § 1332(d)(5)(B).
- 43. This Court has personal jurisdiction over Defendant for several reasons, including that GNC has continuous and systematic contacts with California, in part because approximately 269 Defendant-owned GNC stores are located in California; and Plaintiffs' claims arise out of Defendant's conduct within California, in part because Plaintiffs Arora and Clinton purchased GNC Supplements within California based on Defendant's unlawful marketing and dissemination of false and misleading information about them.

VENUE

44. Venue is proper in this District pursuant to 28 U.S.C. § 1391(b)(2). A substantial part of the events or omissions giving rise to Plaintiff Arora's claims occurred within this District, including her purchases of Supplements based on GNC's unlawful and deceptive marketing.

INTRADISTRICT ASSIGNMENT

45. Assignment to the San Francisco Division is appropriate under Civil Local Rule 3-2(c) and (d) because a substantial part of the events or omissions which gave rise to Plaintiff Arora's claims occurred within San Francisco County, including Ms. Arora's purchases of GNC Supplements based on GNC's unlawful and deceptive marketing.

FACTUAL ALLEGATIONS

- 46 GNC, along with its subsidiaries, is the leading retailer of health, wellness, and performance products, including dietary supplements, in the world. GNC sells both proprietary brand dietary supplements and third party brands and has approximately 9,000 locations worldwide, with 4,000 in the United States.
- 47. The dietary supplements business is highly profitable. For 2018, GNC reported earnings of approximately \$3 billion.
- 48. GNC's dietary supplement business has been the subject of multiple investigations and claims of consumer deception and fraud.
- 49 In February 2015, for example, then-New York Attorney General Schneiderman ordered GNC to cease and desist its practice of deceptively labeling dietary supplements. The Office of the New York Attorney General and GNC reached an agreement in September 2016, which required GNC to test its supplements more robustly to ensure the authenticity of ingredients and accuracy of labeling claims.¹
- 50. In October 2015, the Attorney General of Oregon filed a lawsuit against GNC alleging that the company knowingly sold products containing picamilon and BMPEA, ingredients banned by the FDA as unsafe.²
- 51. In February 2017, Fox Broadcasting Company rejected GNC advertisements scheduled to run during Superbowl LI because the National Football League Players' Association placed GNC on its blacklist—warning against business relations with GNC—for selling products that contain substances banned by the National Football League.³

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A.G. Schneiderman Announces Major Nationwide Agreement with NBTY, Herbal Supplement Maker for Walgreens and Walmart, AG.NY.Gov (Sept. 28, 2016), https://on.ny.gov/2W12qQF.

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² Sara Germano & Serena Ng. Oregon Sues GNC, Alleging Supplements Contained Illegal Ingredients, WALL STREET J., Oct. 22, 2015, available at https://on.wsj.com/2GvBVwo.

³ Alexandra Bruell, GNC's Super Bowl Ad Rejected by NFL, WALL STREET J., Jan. 31, 2017, available at https://on.wsj.com/2vh0w2J.

marketing.").

-9-

provide.").

1 2	label (e.g., under the nutrition label, adjacent to the most prominent claim) would not provide an acceptable alternative.
3	Food Labeling; Requirements for Nutrient Content Claims, Health Claims, and Statements of
4	Nutritional Support for Dietary Supplements, 62 Fed. Reg. 49,859, 49,864-65 (Sept. 23, 1997)
5	(emphasis added); see also id. at 49,864 ("FDA has evaluated the comments and concludes that
6	the placement of the disclaimer on a panel other than where the statement is made would not med
7	the statutory requirement for the placement of the disclaimer Based on its experience with
8	asterisks within the nutrition label, the agency concludes that consumers are accustomed to using
9	asterisks on labels to associate two discrete pieces of important information when they are in the
10	same field of vision." (emphasis added) (citation omitted)).
11	62. In the same Final Rule, the FDA went on to state that:
12	Statements provided for in section 403(r)(6) of the act are entirely
13	voluntary. All required information must first be considered in designing labels. Moreover, the firm must consider that the
14	disclaimer must be prominent as required by the statute. Therefore, there will be instances in which statements under section 403(r)(6)
15	of the act should not be used on a label or in labeling because it is <i>not feasible</i> to accommodate both the required information and the
16	statutory requirement for prominence for the disclaimer.
17	<i>Id.</i> at 49,865-66 (emphasis added).
18	63. To be prominent, the disclaimer may not be crowded with non-required, or
19	voluntary, information or imagery and additionally must use bolded font at least 1/16th of an inc
20	in size. See id.; 21 C.F.R. § 101.93(e).
21	64. Failure to abide by the disclaimer requirements renders non-compliant supplement
22	misbranded, unapproved, and unlawful drugs under federal law. 21 U.S.C. §§ 321(g)(1), 331(d),
23	343(r)(6), 355(a).
24	65. California has expressly adopted federal labeling requirements as its own pursuan
25	to the Sherman Law, which provides that "[a]ll food labeling regulations and any amendments to
26	those regulations adopted pursuant to the federal act, in effect on January 1, 1993, or adopted on
27	after that date shall be the food regulations of this state." CAL. HEALTH & SAFETY CODE § 11010
28	

- 66. GNC fails to abide by the disclaimer requirements in labeling and marketing its
 Supplements.
 67. GNC's Diabetic Supplement, for example, lacks the required disclaimers.
- 68. GNC omits the disclaimer from the front panel of the packaging for GNC's Diabetic Supplement, or the side panel, despite the presence of structure/function claims on both panels. *See* Images 1-2 (with arrows pointing to front of package panels on one dimensional images of multi-panel labels).

Images 1-2



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MEGA
MEN'
Diabetic Support

Why should I use it?
It is account facilities to the special delay received design received of people with diabetes. Use it with the ancionada nutrianally balanced diet suitable for persons with diabetes. Use it with the ancionada nutrianally balanced diet suitable for persons with diabetes to help mannfain healthy blood sugar levels and improve circulation and spe health.

Who does it work?
It features are and key B-vitamins to provide support for cardiovysaccular mannfain healthy. The potent in greaterists lutient, greaterist nutrients are and an important nutrients present in the eye. This formula also includes gift amino, cardiare and includes gift amino, and the previous gift amino, and the previous gift amino, cardiare and includes gift amino,
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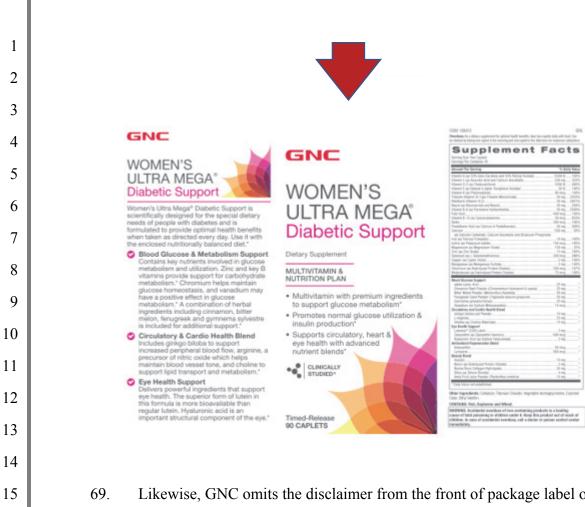
24 ///

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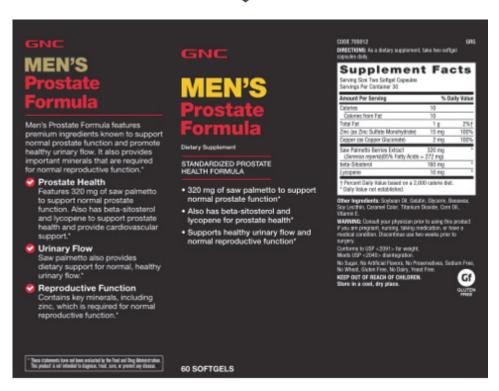
69. Likewise, GNC omits the disclaimer from the front of package label of the Diabetic Supplement bottle label. Instead, a non-compliant disclaimer appears on the back panel of the bottle, where, even there, it is rendered non-prominent by a variety of voluntary claims. *See* Image 3.

Image 3

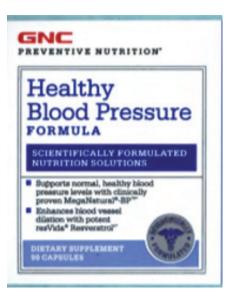


1	70.	GNC's violation of the disclaimer requirement renders the labeling, marketing, and
2	sale of GNC	Supplements misbranded and unlawful.
3	71.	GNC's failure to include the mandatory disclaimer also renders its Supplements
4	unlawful drug	gs. New "drugs" requires pre-approval by the FDA prior to marketing and sale, see
5	21 U.S.C. §§	331(d), 355(a), which pre-approval GNC has not obtained prior to its sales and
6	marketing of	the Supplements. ⁶
7	В.	GNC's Labeling and Packaging Claims Are Deceptive and Misleading.
8	72.	As described above, GNC markets and labels its Supplements as correctly branded,
9	lawful, FDA-	approved, and/or of therapeutic value (intended to prevent or treat disease or
10	conditions as	sociated with disease), and does so deceptively and misleadingly.
11	73.	GNC compounds its deceptive marketing with authoritative sounding
12	embellishmer	nts like "clinically studied," "scientifically formulated," and "physician endorsed,"
13	and by imply	ing therapeutic properties by referencing diseases or conditions linked to disease.
14	74.	GNC's website embraces the deception. For example, one verified purchaser of
15	Diabetes Sup	port posted, "[k]eeps [my] glucose and A1C in check." Another stated that "GNC
16	Mega Men D	iabetic Support has help [sic] in keeping my sugars down." And another posted
17	that it helps "	stabilize" sugars. ⁷
18	75.	GNC's omission of the mandatory disclaimers from Supplement panels is systemic.
19	See, e.g., Ima	ages 4-9 (with arrows pointing to front panels lacking disclaimers).
20	///	
21	///	
22	///	
23	///	
24	///	
25	///	
26	///	
27	6 San alan 65	Fed. Reg. at 1001.
28		Men® Diabetic Support, www.GNC.com (2019), http://bit.ly/2XCiFUP.
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Images 4-9





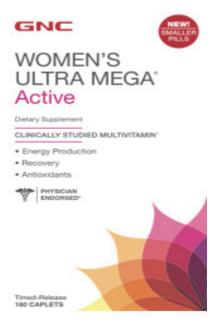


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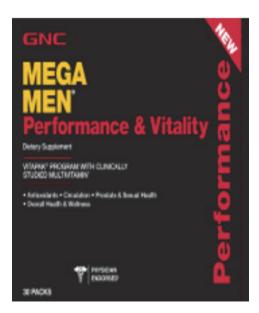
















76. By contrast, Target brand proprietary "Up & Up" dietary supplements prominently display the mandated disclaimer on the front panel of their labels and elsewhere where structure/function claims appear. Target's disclaimers are also not so crowded by voluntary statements and imagery as to lose prominence. *See* Image 10 (arrow pointing to bolded, set off, disclaimer on front panel).



ECONOMIC INJURY

- 77. When purchasing the GNC Supplements, Plaintiffs read and relied on GNC's labeling and marketing claims.
- 78. Based on the Supplements' labeling, Plaintiffs believed the GNC Supplements had the aforementioned characteristics and benefits, including that they were lawful.
- 79. As a result, Plaintiffs received GNC Supplements that lacked the characteristics and/or benefits that they reasonably believed the products had.
- 80. Plaintiffs would not have purchased the GNC Supplements, purchased as many of them, and/or paid as much for them absent these sales, misrepresentations, and labeling and marketing practices.
- 81. Plaintiffs lost money as a result of GNC's unlawful and deceptive and misleading conduct because Plaintiffs did not receive the products for which they believed they paid.

- 90. Certification of Plaintiffs' claims for class-wide treatment is appropriate because Plaintiffs can prove the elements of the claims on a class-wide basis using the same evidence as individual Class members would use to prove the elements in individual actions alleging the same claims.
- 91. **Numerosity.** The Class consists of many thousands of persons throughout the states of California, New York, and nationwide. The Class is so numerous that joinder of all members is impracticable, and the disposition of each of the Class's claims in a class action will benefit the parties and the Court.
- 92. Commonality and Predominance. Common questions of law and fact predominate over any questions affecting only individual Class members. These common questions have the capacity to generate common answers that will drive resolution of this action. These common questions include whether:
 - a. GNC committed the conduct alleged herein;
 - GNC's conduct constitutes the violations of laws alleged herein; b.
- GNC acted willfully, recklessly, negligently, or with gross negligence in c. committing the violations of law alleged herein;
 - Plaintiffs and the Class members are entitled to injunctive relief; and d.
 - e. Plaintiffs and the Class members are entitled to restitution and damages.
- 93. Because they were subject to the same unlawful and deceptive marketing practices of the Supplements, and because they purchased the GNC proprietary brand supplements, all Class members were subject to the same wrongful conduct.
- Absent GNC's material deceptions, misstatements, and omissions, Plaintiffs and 94. the other Class members would not have purchased the GNC proprietary brand supplements.
- 95. **Typicality**. Plaintiffs' claims are typical of the claims of the Class because Plaintiffs and the Class members all purchased the GNC proprietary brand supplements and were injured thereby. The claims of Plaintiffs and the Class members are based on the same legal theories and arise from the same deceptive, misleading, and unlawful conduct.

1	101. Plaintiffs Arora and Clinton bring this claim on behalf of the California Subclass
2	for violation of the "unlawful" prong of California's Unfair Competition Law, CAL. BUS. & PROF.
3	CODE § 17200 et seq. (the "UCL").
4	102. The UCL prohibits any "unlawful, unfair or fraudulent business act or practice."
5	CAL. Bus. & Prof. Code § 17200.
6	103. Defendant's acts, omissions, misrepresentations, practices, and non-disclosures
7	concerning its proprietary brand supplements, as alleged herein, constitute "unlawful" business
8	acts and practices in that they violate the FFDCA, as amended by DSHEA, and implementing
9	regulations, including, at least, the following sections:
10	a. The requirement under 21 C.F.R. § 101.93(b) that dietary supplements
11	include a disclaimer on each package or label panel stating a structure/function claim notifying the
12	consumer that the FDA has not reviewed or approved of such claims and that the supplement is
13	not intended to treat, cure, or prevent any disease;
14	b. The requirement that each disclaimer be prominent and not obscured or by
15	voluntary claims and information. <i>Id</i> .; 21 U.S.C. § 403(r)(6)(C);
16	c. The requirement that all drugs receive pre-approval prior to being marketed
17	and sold, including drugs that would otherwise qualify as dietary supplements were they to includ
18	proper disclaimers. See 21 U.S.C. § 343(r)(6);
19	d. The prohibition on introduction of misbranded dietary supplements into
20	interstate commerce. 21 U.S.C. §§ 331, 333; and
21	e. The requirement prohibiting marketing claims that are "false or misleading
22	in any particular." 21 U.S.C. § 343(a)(1); 21 C.F.R. § 101.93(a)(3).
23	104. Each of GNC's violations of federal law and regulations violates California's
24	Sherman Food, Drug, and Cosmetic Law, CAL. HEALTH & SAFETY CODE § 109875 et seq. (the
25	"Sherman Law"), including, but not limited to, the following sections:
26	a. Section 110100 (adopting all FDA regulations as state regulations);
27	

1	o. Section 110290 (in determining whether the labeling of advertisement of a	
2	food is misleading, all representations made or suggested by statement, word, design, device,	
3	sound, or any combination of these, shall be taken into account.");	
4	c. Section 110390 ("It is unlawful for any person to disseminate any false	
5	advertisement of any food An advertisement is false if it is false or misleading in any	
6	particular.");	
7	d. Section 110395 ("It is unlawful for any person to manufacture, sell, deliver,	
8	hold, or offer for sale any food that is falsely advertised.");	
9	e. Section 110398 ("It is unlawful for any person to advertise any food, drug,	
10	device, or cosmetic that is adulterated or misbranded.");	
11	f. Section 110400 ("It is unlawful for any person to receive in commerce any	
12	food that is falsely advertised or to deliver or proffer for delivery any such food "); and	
13	g. Section 110660 ("Any food is misbranded if its labeling is false or	
14	misleading in any particular.").	
15	105. Each of the challenged omissions, statements, and actions by GNC violates the	
16	FFDCA, as amended by DSHEA, and the Sherman Law, and, consequently, violates the	
17	"unlawful" prong of the UCL.	
18	106. GNC's conduct is further "unlawful" because it violates California's False	
19	Advertising Law, CAL. Bus. & Prof. Code § 17500 et seq. (the "FAL"), and California's	
20	Consumers Legal Remedies Act, CAL. CIV. CODE § 1750 et seq. (the "CLRA"), as discussed in the	
21	claims below.	
22	107. GNC leveraged its omissions and deception to induce Plaintiffs Arora and Clinton,	
23	and the members of the California Subclass, to purchase Supplements that were of different	
24	characteristics, value, and/or quality than advertised.	
25	108. GNC's unlawful sales and deceptive marketing and labeling caused Plaintiffs Arora	
26	and Clinton and the members of the California Subclass to suffer injury in fact and to lose money	
27	or property, as it denied them the benefit of the bargain. Had Plaintiffs and the members of the	
20	California Subclass have aware of GNC's unlawful marketing labeling and/or sales tactics, they	

1	would not have purchased GNC Supplements, purchased as much of GNC Supplements, or paid	
2	as much for GNC Supplements.	
3	109. In accordance with California Business and Professions Code section 17203,	
4	Plaintiffs Arora and Clinton seek an order enjoining GNC from continuing to conduct business	
5	through unlawful, unfair, and/or fraudulent acts and practices and to commence a corrective	
6	advertising campaign.	
7	110. Plaintiffs Arora and Clinton also seek an order for the disgorgement and restitution	
8	of all monies from the sale of the GNC proprietary brand supplements that GNC unjustly acquired	
9	through acts of unlawful, unfair, and/or fraudulent competition.	
10	111. Therefore, Plaintiffs Arora and Clinton pray for relief as set forth below.	
11	SECOND CLAIM FOR RELIEF	
12	Violation of California's Unfair Competition Law CAL. Bus. & Prof. Code § 17200 et seq.	
13	Unfair and Fraudulent Conduct Prongs (By Plaintiffs Arora and Clinton, on Behalf of the California Subclass)	
14	112. Plaintiffs Arora and Clinton repeat each and every allegation contained in the	
15	paragraphs above and incorporate such allegations by reference herein.	
16	113. Plaintiffs Arora and Clinton bring this claim on behalf of the California Subclass	
17	for violation of the "unfair" and "fraudulent" prongs of the UCL.	
18	114. The UCL prohibits any "unlawful, unfair or fraudulent business act or practice."	
19	Cal. Bus. & Prof. Code § 17200.	
20	115. Defendant's false and misleading labeling and marketing of the GNC Supplements	
21	as alleged herein constitute "unfair" business acts and practices because such conduct is immoral,	
22	unscrupulous, and offends public policy. Further, the gravity of GNC's conduct outweighs any	
23	conceivable benefit of such conduct.	
24	116. The acts, omissions, misrepresentations, practices, and non-disclosures of GNC, as	
25	alleged herein, constitute "fraudulent" business acts and practices, because GNC's conduct is false	
26	and misleading to reasonable consumers, including Plaintiffs Arora and Clinton and the members	
27	of the California Subclass.	
28		
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1	they were: properly branded, lawful, FDA-approved, and/or intended to prevent, treat, or cure	
2	disease.	
3	127. GNC knew or should have known that the marketing and labeling of the	
4	Supplements was likely to deceive consumers.	
5	128. As a result, Plaintiffs Arora and Clinton and the California Subclass members seek	
6	injunctive and equitable relief, restitution, and an order for the disgorgement of the funds by which	
7	GNC was unjustly enriched.	
8	129. Therefore, Plaintiffs Arora and Clinton pray for relief as set forth below.	
9 10 11	Violation of California's Consumers Legal Remedies Act CAL. CIV. CODE § 1750 et seq. (By Plaintiffs Arora and Clinton, on Behalf of the California Subclass)	
12	130. Plaintiffs Arora and Clinton repeat each and every allegation contained in the	
13	paragraphs above and incorporate such allegations by reference herein.	
14	131. Plaintiffs Arora and Clinton bring this claim on behalf of the California Subclass	
15	for violation of the CLRA, seeking injunctive relief only.	
16	132. The CLRA adopts a statutory scheme prohibiting various deceptive practices in	
17	connection with the conduct of a business providing goods, property, or services primarily for	
18	personal, family, or household purposes.	
19	133. GNC's policies, acts, and practices were designed to, and did, result in the purchase	
20	and use of GNC's Supplements primarily for personal, family, or household purposes, and	
21	violated and continue to violate the following sections of the CLRA:	
22	a. Section 1770(a)(5), which prohibits representing that goods have a	
23	particular composition or contents that they do not have;	
24	b. Section 1770(a)(5), which also prohibits representing that goods have	
25	characteristics, uses, or benefits that they do not have;	
26	c. Section 1770(a)(7), which prohibits representing that goods are of a	
27	particular standard, quality, or grade if they are of another;	
28		
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	II	
1	d. Section 1770(a)(9), which prohibits advertising goods with intent not to sel	
2	them as advertised; and	
3	e. Section 1770(a)(16), which prohibits representing that the subject of a	
4	transaction has been supplied in accordance with a previous representation when it has not.	
5	134. As a result, in accordance with California Civil Code section 1780(a)(2), Plaintiffs	
6	Arora and Clinton and the members of the California Subclass have suffered irreparable harm and	
7	seek injunctive relief in the form of an order:	
8	a. Enjoining GNC from continuing to engage in the deceptive practices	
9	described above;	
10	b. Requiring GNC to provide public notice of the true nature of its	
11	Supplements; and	
12	c. Enjoining GNC from such deceptive business practices in the future.	
13	135. Pursuant to section 1782 of the CLRA, Plaintiffs Arora and Clinton hereby notify	
14	GNC in writing of its particular violations of section 1770 of the CLRA and are demanding,	
15	among other actions, that GNC cease marketing its Supplements as set forth in detail above and	
16	correct, repair, replace, or otherwise rectify GNC Supplements that are in violation of section	
17	1770. If GNC fails to respond to Plaintiffs Arora and Clinton's demand within 30 days of this	
18	notice, pursuant to section 1782 of the CLRA, Plaintiffs will amend this Class Action Complaint	
19	to request, in addition to the above relief, statutory damages, actual damages, punitive damages,	
20	interest, and attorneys' fees.	
21	136. Therefore, Plaintiffs Arora and Clinton pray for relief as set forth below.	
22	FIFTH CLAIM FOR RELIEF Violation of New York's Consumer Protection from Deceptive Acts and Practices Law	
23	N.Y. GEN. BUS. LAW § 349 et seq. (By Plaintiff Johnston, on Behalf of the New York Subclass)	
24	(by Framum Johnston, on Behan of the New Fork Subclass)	
25	137. Plaintiff Johnston repeats each and every allegation contained in the paragraphs	
26	above and incorporates such allegations by reference herein.	
27		
28		

138. Plaintiff Johnston brings this claim on behalf of the New York Subclass for violation of section 349 of New York's Consumer Protection from Deceptive Acts and Practices Law, N.Y. GEN. Bus. Law § 349 et seq.

- 139. Section 349 prohibits "[d]eceptive acts or practices in the conduct of any business, trade or commerce or in the furnishing of any service in [the State of New York]." N.Y. GEN. BUS. LAW § 349(a).
- 140. GNC's labeling and marketing of the GNC brand proprietary supplements, as alleged herein, constitute "deceptive" acts and practices, as such conduct misled Plaintiff Johnston and the New York Subclass as to the characteristics and value of the GNC brand proprietary supplements.
- 141. Subsection (h) of section 349 grants private plaintiffs a right of action for violation of New York's Consumer Protection from Deceptive Acts and Practices Law, as follows:

In addition to the right of action granted to the attorney general pursuant to this section, any person who has been injured by reason of any violation of this section may bring an action in his own name to enjoin such unlawful act or practice, an action to recover his actual damages or fifty dollars, whichever is greater, or both such actions. The court may, in its discretion, increase the award of damages to an amount not to exceed three times the actual damages up to one thousand dollars, if the court finds the defendant willfully or knowingly violated this section. The court may award reasonable attorney's fees to a prevailing plaintiff.

N.Y. GEN. BUS. LAW § 349(h).

- 142. In accordance with subsection (h) of section 349, Plaintiff Johnston seeks an order enjoining GNC from continuing the unlawful deceptive acts and practices set out above. Absent a Court order enjoining the unlawful deceptive acts and practices, GNC will continue its deceptive and misleading marketing campaign and, in doing so, irreparably harm each of the New York Subclass members.
- 143. As a consequence of GNC's deceptive acts and practices, Plaintiff Johnston and other members of the New York Subclass suffered an ascertainable loss of monies. By reason of the foregoing, Plaintiff Johnston and other members of the New York Subclass also seek actual

1	damages or statutory damages of \$50 per violation, whichever is greater, as well as punitive		
2	damages. N.Y. GEN. Bus. LAW § 349(h).		
3	144. Therefore, Plaintiff Johnston prays for relief as set forth below.		
4	SIXTH CLAIM FOR RELIEF		
5	Violation of New York's Consumer Protection from Deceptive Acts and Practices Law N.Y. GEN. Bus. Law § 350 et seq.		
6	(By Plaintiff Johnston, on Behalf of the New York Subclass)		
7	145. Plaintiff Johnston repeats each and every allegation contained in the paragraphs		
8	above and incorporates such allegations by reference herein.		
9	146. Plaintiff Johnston brings this claim on behalf of the New York Subclass for		
10	violation of section 350 of New York's Consumer Protection from Deceptive Acts and Practices		
11	Law, N.Y. Gen. Bus. Law § 350.		
12	147. Section 350 prohibits "[f]alse advertising in the conduct of any business, trade or		
13	commerce or in the furnishing of any service in [the State of New York]." N.Y. GEN. BUS. LAW §		
14	350.		
15	148. New York General Business Law section 350-a defines "false advertising" as		
16	"advertising, including labeling, of a commodity, or of the kind, character, terms or conditions of		
17	any employment opportunity if such advertising is misleading in a material respect." N.Y. GEN.		
18	Bus. Law § 350-a.1. The section also provides that advertising can be false by omission, as it		
19	further defines "false advertising" to include "advertising [that] fails to reveal facts material in the		
20	light of such representations with respect to the commodity to which the advertising relates."		
21	Id.		
22	149. GNC's labeling, marketing, and advertising of GNC brand proprietary		
23	supplements, as alleged herein, are "misleading in a material respect" and, thus, constitute "false		
24	advertising," as they falsely represent the GNC brand proprietary supplements as consisting of		
25	characteristics and lawfulness that they do not possess.		
26	150. Plaintiff Johnston seeks an order enjoining GNC from continuing this false		
27	advertising. Absent enjoining this false advertising, GNC will continue to mislead Plaintiff		
28	Johnston and the other members of the New York Subclass as to the characteristics of the GNC		

brand proprietary supplements and, in doing so, irreparably harm each of the New York Subclass	
members.	
151. As a direct and proximate result of GNC's violation of New York General Busines	
Law section 350, Plaintiff Johnston and the other members of the New York Subclass have also	
suffered an ascertainable loss of monies. By reason of the foregoing, Plaintiff Johnston and other	
members of the New York Subclass also seek actual damages or statutory damages of \$500 per	
violation, whichever is greater, as well as punitive damages. N.Y. GEN. BUS. LAW § 350-e.	
152. Therefore, Plaintiff Johnston prays for relief as set forth below.	
SEVENTH CLAIM FOR RELIEF	
Unjust Enrichment / Quasi-Contract (By Plaintiffs Arora, Clinton, and Johnston, on Behalf of the Nationwide Subclass)	
153. Plaintiffs incorporate by reference each allegation set forth above.	
154. As a result of GNC's unlawful and misleading labeling, marketing, and sale of the	
Supplements, GNC was enriched at the expense of Plaintiffs.	
155. GNC sold Supplements to Plaintiffs that were not capable of being sold legally and	
that were worthless.	
156. Plaintiffs paid a premium price for the Supplements.	
157. It is against equity and good conscience to permit GNC to retain the ill-gotten	
benefits received from Plaintiffs and the Nationwide Subclass members given that the	
Supplements were not what GNC purported them to be.	
158. It would be unjust and inequitable for GNC to retain the benefit, warranting	
restitutionary disgorgement to Plaintiffs and the Nationwide Subclass members of all monies pai	
for the Supplements, and/or all monies paid for which Plaintiffs and the Nationwide Subclass	
members did not receive benefit.	
159. As a direct and proximate result of GNC's actions, Plaintiffs and the Nationwide	
Subclass members have suffered damages in an amount to be proven at trial.	
160. Therefore, Plaintiffs pray for relief as set forth below.	
- 29 - Case No. 3:19-cv-02414 CLASS ACTION COMPLAINT	

1		PRAYER FOR RELIEF
2	WHEREFORE, Plaintiffs, individually and on behalf of all members of the Class, pray f	
3	judgment as	follows:
4	A.	certifying the proposed Class under Federal Rule of Civil Procedure 23(a), (b)(2)
5	and (b)(3), a	s set forth above;
6	В.	declaring that Defendant is financially responsible for notifying the Class members
7	of the pende	ncy of this suit;
8	C.	declaring that Defendant has committed the violations of law alleged herein;
9	D.	providing for any and all injunctive relief the Court deems appropriate;
10	E.	awarding statutory damages in the maximum amount for which the law provides;
11	F.	awarding monetary damages, including but not limited to any compensatory
12	incidental, o	or consequential damages in an amount that the Court or jury will determine, in
13	accordance v	vith applicable law;
14	G.	providing for any and all equitable monetary relief the Court deems appropriate;
15	H.	awarding punitive or exemplary damages in accordance with proof and in an amount
16	consistent w	ith applicable precedent;
17	I.	awarding Plaintiffs their reasonable costs and expenses of suit, including attorneys
18	fees;	
19	J.	awarding pre- and post-judgment interest to the extent the law allows; and
20	K.	for such further relief as this Court may deem just and proper.
21	///	
22	///	
23	///	
24	///	
25	///	
26	///	
27	///	
28	///	
		- 30 - Case No. 3:19-cv-02414

1		JURY DEMAND						
2	Pursuant to Rule 38 of the Federal Rules of Civil Procedure, Plaintiffs hereby demand							
3	trial by jury on all claims so triable	2 .						
4	7 . 1 . 1 . 2 . 2 . 2 . 2							
5	Dated: May 3, 2019	KAPLAN FOX & KILSHEIMER LLP						
6		By: <u>/s/ Laurence D. King</u> Laurence D. King						
7		Laurence D. King (SBN 206423)						
8		lking@kaplanfox.com Mario M. Choi (SBN 243409)						
9		mchoi@kaplanfox.com 350 Sansome Street, Suite 400						
10		San Francisco, CA 94104 Telephone: (415) 772-4700						
11		Facsimile: (415) 772-4709						
12		KAPLAN FOX & KILSHEIMER LLP Maia C. Kats (to be admitted <i>pro hac vice</i>)						
13		mkats@kaplanfox.com 6109 32nd Place, NW						
14		Washington, DC 20015 Telephone: (202) 669-0658						
15		REESE LLP						
16		Michael R. Reese (SBN 206773) mreese@reesellp.com Control V. Cross do (SBN 216050)						
17		George V. Granade (SBN 316050) ggranade@reesellp.com						
18		100 West 93rd Street, 16th Floor New York, New York 10025						
19		Telephone: (212) 643-0500 Facsimile: (212) 253-4272						
20		Counsel for Plaintiffs Richa Arora, Randy Clinton,						
21		and Walter Johnston and the Proposed Class						
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		- 31 - Case No. 3:19-cv-02414						

CLASS ACTION COMPLAINT

ed 05/03/19 Page 1 of 2 Case 3:19-cv-02414

The JS-CAND 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved in its original form by the Judicial Conference of the United States in September 1974, is required for the Clerk of Court to initiate the civil docket sheet. (SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)

I. (a) PLAINTIFFS

- **(b)** County of Residence of First Listed Plaintiff (EXCEPT IN U.S. PLAINTIFF CASES)
- (c) Attorneys (Firm Name, Address, and Telephone Number)

DEFENDANTS

County of Residence of First Listed Defendant (IN U.S. PLAINTIFF CASES ONLY)

IN LAND CONDEMNATION CASES, USE THE LOCATION OF THE TRACT OF LAND INVOLVED.

Attorneys (If Known)

BASIS OF JURISDICTION (Place an "X" in One Box Only) II.

- U.S. Government Plaintiff
- U.S. Government Defendant
- Federal Question (U.S. Government Not a Party)
- Diversity (Indicate Citizenship of Parties in Item III)

III. CITIZENSHIP OF (For Diversity Cases Only)	PRINCIPAL PARTIES (Place an "X" in One Box for Plaintiff and One Box for Defendant)						
	PTF	DEF		PTF	DEF		
Citizen of This State	1	1	Incorporated <i>or</i> Principal Place of Business In This State	4	4		
Citizen of Another State	2	2	Incorporated <i>and</i> Principal Place of Business In Another State	5	5		
Citizen or Subject of a	3	3	Foreign Nation	6	6		

NATURE OF SUIT (PI "V" in One Por Only

CONTRACT	CONTRACT TORTS			BANKRUPTCY	OTHER STATUTES
110 Insurance 120 Marine 130 Miller Act 140 Negotiable Instrument 150 Recovery of Overpayment Of Veteran's Benefits	PERSONAL INJURY 310 Airplane 315 Airplane Product Liability 320 Assault, Libel & Slander 330 Federal Employers' Liability	PERSONAL INJURY 365 Personal Injury — Product Liability 367 Health Care/ Pharmaceutical Personal Injury Product Liability 368 Asbestos Personal Injury Product Liability PERSONAL PROPERTY 370 Other Fraud 371 Truth in Lending 380 Other Personal Property Damage 385 Property Damage Product Liability PRISONER PETITIONS	FORFEITURE/PENALTY 625 Drug Related Seizure of Property 21 USC § 881 690 Other LABOR 710 Fair Labor Standards Act 720 Labor/Management Relations 740 Railway Labor Act 751 Family and Medical Leave Act 790 Other Labor Litigation 791 Employee Retirement Income Security Act IMMIGRATION 462 Naturalization Application	422 Appeal 28 USC § 158 423 Withdrawal 28 USC § 157 PROPERTY RIGHTS 820 Copyrights 830 Patent	375 False Claims Act 376 Qui Tam (31 USC § 3729(a)) 400 State Reapportionment 410 Antitrust 430 Banks and Banking 450 Commerce 460 Deportation 470 Racketeer Influenced & Corrupt Organizations 480 Consumer Credit 490 Cable/Sat TV 850 Securities/Commoditie Exchange 890 Other Statutory Action 891 Agricultural Acts
151 Medicare Act 152 Recovery of Defaulted Student Loans (Excludes Veterans) 153 Recovery of Overpayment of Veteran's Benefits 160 Stockholders' Suits	340 Marine 345 Marine Product Liability 350 Motor Vehicle 355 Motor Vehicle Product Liability 360 Other Personal Injury 362 Personal Injury -Medical Malpractice			835 Patent—Abbreviated New Drug Application 840 Trademark SOCIAL SECURITY 861 HIA (1395ff) 862 Black Lung (923) 863 DIWC/DIWW (405(g)) 864 SSID Title XVI 865 RSI (405(g))	
190 Other Contract	CIVIL RIGHTS				
195 Contract Product Liability 196 Franchise REAL PROPERTY 210 Land Condemnation 220 Foreclosure 230 Rent Lease & Ejectment 240 Torts to Land 245 Tort Product Liability 290 All Other Real Property	440 Other Civil Rights 441 Voting 442 Employment 443 Housing/ Accommodations 445 Amer. w/Disabilities— Employment 446 Amer. w/Disabilities—Other 448 Education	HABEAS CORPUS 463 Alien Detainee 510 Motions to Vacate Sentence 530 General 535 Death Penalty OTHER 540 Mandamus & Other 550 Civil Rights 555 Prison Condition 560 Civil Detainee— Conditions of Confinement	Application 465 Other Immigration Actions	FEDERAL TAX SUITS 870 Taxes (U.S. Plaintiff or Defendant) 871 IRS—Third Party 26 USC § 7609	893 Environmental Matters 895 Freedom of Informatio Act 896 Arbitration 899 Administrative Procedure Act/Review or Appeal of Agency Decision 950 Constitutionality of Sta

Foreign Country

ORIGIN (Place an "X" in One Box Only)

Original Proceeding 2 Removed from State Court

Remanded from Appellate Court Reinstated or Reopened

5 Transferred from Another District (specify) Multidistrict Litigation-Transfer 8 Multidistrict Litigation-Direct File

CAUSE OF ACTION

Cite the U.S. Civil Statute under which you are filing (Do not cite jurisdictional statutes unless diversity):

Brief description of cause:

REQUESTED IN COMPLAINT:

CHECK IF THIS IS A CLASS ACTION UNDER RULE 23, Fed. R. Civ. P.

DEMAND \$

CHECK YES only if demanded in complaint: JURY DEMAND:

VIII. RELATED CASE(S), IF ANY (See instructions):

JUDGE

DOCKET NUMBER

DIVISIONAL ASSIGNMENT (Civil Local Rule 3-2)

(Place an "X" in One Box Only) SAN FRANCISCO/OAKLAND **SAN JOSE**

EUREKA-MCKINLEYVILLE

INSTRUCTIONS FOR ATTORNEYS COMPLETING CIVIL COVER SHEET FORM JS-CAND 44

Authority For Civil Cover Sheet. The JS-CAND 44 civil cover sheet and the information contained herein neither replaces nor supplements the filings and service of pleading or other papers as required by law, except as provided by local rules of court. This form, approved in its original form by the Judicial Conference of the United States in September 1974, is required for the Clerk of Court to initiate the civil docket sheet. Consequently, a civil cover sheet is submitted to the Clerk of Court for each civil complaint filed. The attorney filing a case should complete the form as follows:

- **I. a) Plaintiffs-Defendants.** Enter names (last, first, middle initial) of plaintiff and defendant. If the plaintiff or defendant is a government agency, use only the full name or standard abbreviations. If the plaintiff or defendant is an official within a government agency, identify first the agency and then the official, giving both name and title.
 - b) County of Residence. For each civil case filed, except U.S. plaintiff cases, enter the name of the county where the first listed plaintiff resides at the time of filing. In U.S. plaintiff cases, enter the name of the county in which the first listed defendant resides at the time of filing. (NOTE: In land condemnation cases, the county of residence of the "defendant" is the location of the tract of land involved.)
 - c) Attorneys. Enter the firm name, address, telephone number, and attorney of record. If there are several attorneys, list them on an attachment, noting in this section "(see attachment)."
- **II. Jurisdiction.** The basis of jurisdiction is set forth under Federal Rule of Civil Procedure 8(a), which requires that jurisdictions be shown in pleadings. Place an "X" in one of the boxes. If there is more than one basis of jurisdiction, precedence is given in the order shown below.
 - (1) United States plaintiff. Jurisdiction based on 28 USC §§ 1345 and 1348. Suits by agencies and officers of the United States are included here.
 - (2) United States defendant. When the plaintiff is suing the United States, its officers or agencies, place an "X" in this box.
 - (3) <u>Federal question</u>. This refers to suits under 28 USC § 1331, where jurisdiction arises under the Constitution of the United States, an amendment to the Constitution, an act of Congress or a treaty of the United States. In cases where the U.S. is a party, the U.S. plaintiff or defendant code takes precedence, and box 1 or 2 should be marked.
 - (4) <u>Diversity of citizenship.</u> This refers to suits under 28 USC § 1332, where parties are citizens of different states. When Box 4 is checked, the citizenship of the different parties must be checked. (See Section III below; **NOTE: federal question actions take precedence over diversity cases.**)
- III. Residence (citizenship) of Principal Parties. This section of the JS-CAND 44 is to be completed if diversity of citizenship was indicated above. Mark this section for each principal party.
- IV. Nature of Suit. Place an "X" in the appropriate box. If the nature of suit cannot be determined, be sure the cause of action, in Section VI below, is sufficient to enable the deputy clerk or the statistical clerk(s) in the Administrative Office to determine the nature of suit. If the cause fits more than one nature of suit, select the most definitive.
- V. Origin. Place an "X" in one of the six boxes.
 - (1) <u>Original Proceedings</u>. Cases originating in the United States district courts.
 - (2) Removed from State Court. Proceedings initiated in state courts may be removed to the district courts under Title 28 USC § 1441. When the petition for removal is granted, check this box.
 - (3) Remanded from Appellate Court. Check this box for cases remanded to the district court for further action. Use the date of remand as the filing date.
 - (4) Reinstated or Reopened. Check this box for cases reinstated or reopened in the district court. Use the reopening date as the filing date.
 - (5) <u>Transferred from Another District</u>. For cases transferred under Title 28 USC § 1404(a). Do not use this for within district transfers or multidistrict litigation transfers.
 - (6) <u>Multidistrict Litigation Transfer</u>. Check this box when a multidistrict case is transferred into the district under authority of Title 28 USC § 1407. When this box is checked, do not check (5) above.
 - (8) Multidistrict Litigation Direct File. Check this box when a multidistrict litigation case is filed in the same district as the Master MDL docket.
 - <u>Please note that there is no Origin Code 7</u>. Origin Code 7 was used for historical records and is no longer relevant due to changes in statute.
- VI. Cause of Action. Report the civil statute directly related to the cause of action and give a brief description of the cause. **Do not cite jurisdictional statutes unless diversity.** Example: U.S. Civil Statute: 47 USC § 553. <u>Brief Description</u>: Unauthorized reception of cable service.
- VII. Requested in Complaint. Class Action. Place an "X" in this box if you are filing a class action under Federal Rule of Civil Procedure 23.
 - Demand. In this space enter the actual dollar amount being demanded or indicate other demand, such as a preliminary injunction.
 - Jury Demand. Check the appropriate box to indicate whether or not a jury is being demanded.
- VIII. Related Cases. This section of the JS-CAND 44 is used to identify related pending cases, if any. If there are related pending cases, insert the docket numbers and the corresponding judge names for such cases.
- IX. Divisional Assignment. If the Nature of Suit is under Property Rights or Prisoner Petitions or the matter is a Securities Class Action, leave this section blank. For all other cases, identify the divisional venue according to Civil Local Rule 3-2: "the county in which a substantial part of the events or omissions which give rise to the claim occurred or in which a substantial part of the property that is the subject of the action is situated."
- Date and Attorney Signature. Date and sign the civil cover sheet.