1 FILED 2019 JUN 12 09:00 AM 2 KING COUNTY SUPERIOR COURT CLERK 3 E-FILED 4 CASE #: 19-2-13499-2 SEA 5 6 7 8 9 10 SUPERIOR COURT OF WASHINGTON FOR KING COUNTY 11 12 JENNIFER HARBERS, No. 19-2-13499-2 SEA for Herself, as a Private Attorney 13 General, and/or On Behalf Of All Others Similarly Situated, FIRST AMENDED CLASS ACTION 14 COMPLAINT FOR STATUTORY Plaintiff. DAMAGES AND INJUNCTIVE 15 RELIEF UNDER THE CONSUMER PROTECTION ACT, RCW 19.86 AND v. 16 FOR INJUNCTIVE RELIEF UNDER EDDIE BAUER LLC, THE COMMERCIAL ELECTRONIC 17 and DOES 1-20, inclusive, MAIL ACT, RCW 19.190 18 Defendants. JUDGE LUM, DEPT. 12 19 Plaintiff JENNIFER HARBERS, demanding trial by jury as to all issues so triable in a 20 separate document to be filed, alleges as follows, on personal knowledge and/or on information 21 and belief and/or upon the investigation of Plaintiff's counsel, against Defendant EDDIE 22 BAUER LLC ("Eddie Bauer"), and Defendants Does 1 through 20, inclusive: 23 **INTRODUCTION** 24 1. Defendant Eddie Bauer LLC ("Eddie Bauer") is a retailer of outdoor clothing, 25 accessories, and gear for men and women (www.eddiebauer.com). As alleged herein, Eddie 26 Bauer has violated and continues to violate the Washington Consumer Protection Act, 27 RCW 19.86, and/or the Washington Commercial Electronic Mail Act, RCW 19.190, by 28 HATTIS & LUKACS

transmitting emails to consumers in Washington and nationwide which contain false or misleading information in the subject lines.

- 2. In short, Eddie Bauer transmits emails to consumers in Washington and nationwide which state in the subject lines that Eddie Bauer is offering discounts at a specified percentage off and/or that the discounts apply to "everything." These statements are false or misleading because, in reality, Eddie Bauer is not offering the products at the promised discount and/or Eddie Bauer is not offering the discounts on "everything."
- 3. Consequently, Plaintiff and the applicable class of consumers she represents are entitled to statutory damages and injunctive relief under the Washington Consumer Protection Act and injunctive relief under the Washington Commercial Electronic Mail Act, as well as attorneys' fees and costs.

#### II. **PARTIES**

- Plaintiff Jennifer Harbers is a citizen of the United States of America and a 4. citizen of the State of Washington. She is an adult who resides in the City of Redmond, King County, Washington State.
- 5. Defendant Eddie Bauer LLC is a limited liability company chartered under the laws of the State of Delaware and which currently has and at all relevant times in the past had its headquarters, executive office, principal place of business or nerve center in Bellevue, Washington.
- 6. Defendants Doe 1 through Doe 20, inclusive, aided, abetted and/or dominated Defendant Eddie Bauer LLC in such a manner that Doe 1 through Doe 20, inclusive, are each directly, contributorily, vicariously, derivatively and/or otherwise liable for the acts or omissions of Defendant Eddie Bauer LLC. Plaintiff is currently unaware of the true identities of Doe 1 through Doe 20, inclusive; Plaintiff anticipates that, upon learning the true identities of any of Doe 1 through Doe 20, inclusive, Plaintiff will either freely amend the operative complaint or request leave from the Court to amend the operative complaint.

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#### III. **JURISDICTION AND VENUE**

- This Court has subject matter jurisdiction over this civil action pursuant to, without limitation, Section 6 of Article IV of the Washington State Constitution (Superior Court jurisdiction, generally) and RCW 19.86.090 (Superior Court jurisdiction over Consumer Protection Act claims).
- 8. This Court has personal jurisdiction over each of the defendants pursuant to, without limitation, RCW 4.28.185, in that: (1) Defendant Eddie Bauer LLC is headquartered in Washington State and is authorized to do business and regularly conducts business in Washington State; (2) the claims alleged herein arise from Defendant Eddie Bauer LLC's activities within Washington State; and/or (3) Defendant Eddie Bauer LLC has committed tortious acts within the State of Washington (as alleged, without limitation, throughout this Complaint).
- 9. With regard to the cause of action brought pursuant to the Washington Consumer Protection Act, this Court has personal jurisdiction over each of the defendants pursuant to RCW 19.86.160. For example, and without limitation, Defendant Eddie Bauer LLC has engaged in conduct in violation of RCW Chapter 19.86 which has had an impact in Washington State which said chapter reprehends.
- 10. Venue is proper in King County Superior Court because, without limitation, Plaintiff Harbers resides in King County; Defendant Eddie Bauer LLC is headquartered in King County; a significant portion of the acts giving rise to this civil action occurred in King County; and/or Defendant Eddie Bauer LLC intended to and did have a substantial and foreseeable effect on trade or commerce in King County.
- 11. Within the jurisdiction of King County Superior Court, this civil action is assigned to the Seattle Case Assignment Area because, without limitation, Defendant Eddie Bauer LCC is headquartered in the City of Bellevue, King County, and Plaintiff resides in the City of Redmond, King County.

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**FACTUAL ALLEGATIONS** 

- 12. Defendant Eddie Bauer is a popular retailer which claims to offer "premiumquality clothing, accessories, and gear for men and women that complement today's modern outdoor lifestyle."
- 13. Eddie Bauer sells its products through its website, www.eddiebauer.com, and in its retail stores. Eddie Bauer currently operates approximately 370 stores in North America, with at least eight locations in Washington State. The Eddie Bauer website is accessible from Washington State and nationwide, and consumers in Washington State and nationwide view the contents of the Eddie Bauer website and purchase goods from Eddie Bauer's website.
- 14. Almost all the products sold by Eddie Bauer are branded as Eddie Bauer products, and are exclusively sold by Eddie Bauer.
  - Α. Background Information: Eddie Bauer's "Sales" Are False, And Not "Everything" Is On Sale.
- 15. Eddie Bauer creates purported list prices for its Eddie Bauer-branded products which are inflated far above Eddie Bauer's intended and regular true selling prices for the products. However, for nearly all of its products, these list prices are false and inflated where Eddie Bauer rarely, if ever, offers the products at the list price. The list prices do not in fact represent the value or regular selling price of the products. Eddie Bauer invents the inflated list prices, which act as false reference prices for advertised false perpetual discounts, in order to create the illusion that Eddie Bauer is offering "premium-quality" clothing and gear.
- 16. Eddie Bauer advertises perpetual "sales" where its products are consistently discounted by 30% to 50% from Eddie Bauer's self-created list price. For most days of the year, Eddie Bauer advertises store-wide and website-wide sales of a fixed percentage (ranging from 30% to 50%) off. For the other days of the year, Eddie Bauer continues to advertise sales and discounts for the large majority of its products. Based on investigation of Plaintiff's counsel and on information and belief, Eddie Bauer's online and in-store list and sales prices are the same or substantially the same.
  - 17. For example, based on Plaintiff's counsel's investigation, in 2017 there were a

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total of 290 days in which Eddie Bauer advertised on its website a site-wide sale of either "xx% Off Everything" or "xx% Off Your Entire Purchase." For the remaining 75 days of 2017, Eddie Bauer continued to offer approximately 60–70% of its products at a discounted price. There was not a single day in 2017 where Eddie Bauer did not offer the majority of its products for sale at a discounted price or offer a fixed percentage off (typically between 30-50% off) of one's entire purchase.

- 18. Plaintiff's counsel has been monitoring Eddie Bauer's website since January 16, 2016, and has assembled a comprehensive historical database of daily prices and screenshots of approximately 1.94 million daily offerings for 8,053 products over these 1,243 days.
- 19. Plaintiff's counsel's investigation and data demonstrates that only a tiny fraction of products offered by Eddie Bauer in its stores and on its website is consistently offered without an advertised discount. These few non-discounted products primarily consist of sleeping bags, tents, and non-Eddie Bauer brand (i.e., third-party brand) products.
- 20. For the rest of Eddie Bauer's products (more than 90% of its products), Eddie Bauer's discounts and list prices are false because Eddie Bauer rarely if ever offers its products at the advertised list price.
- 21. Also, as further described below, when Eddie Bauer claims that "everything" (or a similar word) is on sale, not "everything" is on sale. Typically, "everything" does not in fact include sleeping bags, tents, and non-Eddie Bauer brand (i.e. third-party brand) products.
  - B. Eddie Bauer Routinely Transmits Commercial Emails Containing False Or Misleading Information In The Subject Lines.
- 22. As part of its regular marketing plan, Eddie Bauer routinely transmits commercial emails containing false or misleading information in the subject lines. (As used in this Complaint, allegations that Eddie Bauer "transmitted" an email are allegations that Eddie Bauer initiated the transmission of the email, conspired with another to initiate the transmission of the email and/or assisted the transmission of the email.)
  - 23. From at least November 24, 2017, Defendant Eddie Bauer has transmitted

numerous commercial electronic mail messages to Plaintiff Jennifer Harbers (and to a nationwide class of consumers similarly situated to Ms. Harbers) containing false or misleading information in the subject line.

24. Eddie Bauer transmitted at least twenty-seven (27) emails which falsely or misleadingly stated "xx% Off Everything" or "xx% Off Your Purchase" or similar language in the subject line. Plaintiff received each of these emails on the date, and containing the email subject line, specified below:

<u>Date</u>	Email Subject Line
12/16/2017	☐ Ho-Ho-Whoa! 50% Off Everything
12/17/2017	Limited Time! 50% Off EVERYTHING
02/13/2018	Starts Today! 40% Off Everything
03/08/2018	Take 30% Off EVERYTHING
03/13/2018	Starts Today! 40% Off Everything
03/30/2018	50% Off Everything? This Is MADNESS!
03/31/2018	Spring Madness! 50%  FF EVERYTHING
04/08/2018	Last Day! 40% Off Everything
04/26/2018	Limited Time! 40% Off Your Purchase
06/18/2018	Last Day! 40% Off Everything
06/28/2018	⊀ Starts Today! 50% OFF EVERYTHING
07/02/2018	Oooh! Ahhh! Everything's 50% Off
07/17/2018	50% Off E-V-E-R-Y-T-H-I-N-G!
08/03/2018	Take 40% OFF EVERYTHING!
08/31/2018	Starts Today! 50% Off Everything
09/04/2018	Last Day! 50% Off Everything
11/29/2018	FINAL HOURS! 50% Off Your Purchase
12/16/2018	50% Off Everything + Special Deals!
12/17/2018	50% Off Everything + 60% Off Fleece!

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02/12/2019	STARTS TODAY! 40% Off Everything!
02/19/2019	LAST DAY! 40% Off Everything
03/22/2019	STARTS TODAY! Save 40% On EVERYTHING!
03/28/2019	STARTS TODAY! 50% Off Everything
03/30/2019	Spring Madness! 50% off EVERYTHING!
04/05/2019	50% Off Everything? This Is MADNESS!
04/08/2019	50% Off Everything ENDS TODAY!
04/08/2019	LAST SHOT! 50% Off EVERYTHING!

- 25. The "xx% Off" statements in these email subject lines are false or misleading. Plaintiff thought—as would an ordinary and reasonable consumer—that the "xx% Off" statements were a percentage off the price at which Eddie Bauer previously offered its products in good faith for a significant period of time. In reality, Eddie Bauer calculated the "% Off" statements from fictitious list prices at which Eddie Bauer never offered its products, rarely offered its products, and/or temporarily offered its products in bad faith to concoct the so-called discount. There was no asterisk or other indicator in the subject line to notify the email recipients that Eddie Bauer had assigned these words and symbols an invented or subjective meaning rather than their ordinary or objective meaning.
- 26. The language in these email subject lines that the purported discounts were off of "Everything" was a second false statement in each of these email subject lines. Plaintiff thought—as would an ordinary and reasonable consumer—that the off "Everything" statements indicated that *all* of the products offered at Eddie Bauer's stores and website were being offered at a discount. In fact, some products were not discounted, consisting primarily of sleeping bags, tents, and non-Eddie Bauer brand (i.e., third-party brand) products. There was no asterisk or other indicator in the subject line to notify the email recipients that Eddie Bauer had assigned "Everything" an invented or subjective meaning rather than its ordinary or objective meaning.
  - 27. Likewise, the statements in the April 26, 2018 and November 29, 2018 email

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subject lines that the purported discounts were "Off Your Purchase" were false or misleading. Plaintiff thought—as would an ordinary and reasonable consumer—that "Off Your Purchase" indicated that all of the products offered at Eddie Bauer's stores and website were being offered at a discount. In reality, some products were not discounted, consisting primarily of sleeping bags, tents, and non-Eddie Bauer brand (i.e., third-party brand) products. There was no asterisk or other indicator in the subject line to notify consumers that Eddie Bauer had assigned the words "Off Your Purchase" an invented or subjective meaning rather than their ordinary or objective meaning.

28. Eddie Bauer also transmitted another sixteen (16) emails which falsely or misleadingly stated "xx% Off", "Take xx% Off", "Get xx% Off" or similar language in the subject line (unlike the email subject lines above, there was not a second and simultaneous false or misleading statement that "Everything" was discounted). Plaintiff received each of these emails on the date, and containing the email subject line, specified below:

<u>Date</u>	Email Subject Line
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11/24/2017	☐ Final Hours! 50% Off + Free Shipping
11/26/2017	Sunday Funday! 50% Off + Free Shipping
11/27/2017	Cyber Monday! 50% Off + Free Shipping
11/27/2017	Final Hours! 50% Off + Free Shipping
11/28/2017	Cyber Monday EXTENDED! 50% Off + Free Shipping
11/28/2017	Hours Left! 50% Off + Free Shipping
12/12/2017	☐ Final Hours! 50% Off + Free Shipping
12/23/2017	Semi-Annual Sale – 50% Off
03/16/2018	40% Off + FREE SHIPPING!
04/02/2018	It's Not T  late! Take 50% Off!
07/17/2018	Final Hours! 50% Off Ends Soon
10/23/2018	Shop ASAP! 40% Off Ends Today
10/25/2018	Use Code Inside. GET 50% OFF!

11/22/2018	Happy Thanksgiving! Take 50% Off
12/08/2018	50% Off + SPECIAL DEALS INSIDE!
12/11/2018	☐ Final Hours! 50% Off Ends Soon

- 29. Plaintiff thought—as would an ordinary and reasonable consumer—that the "xx% Off", "Take xx% Off", and "Get xx% Off" statements were a percentage off the price at which Eddie Bauer previously offered that product in good faith for a significant period of time. In reality, Eddie Bauer calculated the "% Off" statements from fictitious list prices at which Eddie Bauer never offered that product, rarely offered that product, and/or temporarily offered that product in bad faith to concoct the so-called discount. There was no asterisk or other indicator in the subject line to notify the email recipients that Eddie Bauer had assigned these words and symbols an invented or subjective meaning rather than their ordinary or objective meaning.
- 30. Based on information and belief, Eddie Bauer transmitted, within the applicable limitations period, other emails with similarly false or misleading information in the subject line which were received by Plaintiff and/or by others similarly situated.
- 31. The false or misleading nature of Eddie Bauer's statements was not obvious and was not reasonably ascertainable by Plaintiff or another ordinary and reasonable consumer; as such, the discovery rule should enlarge the applicable limitations period.
- 32. As of the date of the filing of this pleading, Plaintiff is still receiving Eddie Bauer's commercial emails. Plaintiff would like to continue to receive Eddie Bauer's commercial emails, provided that the subject lines of the emails do not contain false or misleading information.

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#### V. <u>CLASS ACTION ALLEGATIONS</u>

33. Plaintiff Harbers brings this class-action lawsuit on behalf of herself and the members of the following nationwide class (the "National Class"):

All residents of the United States of America who, within the applicable limitations period, received an email from or at the behest of Eddie Bauer LLC that contained in the subject line: (a) a "xx% Off" or similar statement and/or (b) a statement indicating a discount on "Everything," "Your Purchase," or similar language when one or more products were excluded from the discount.

34. In the alternative, Plaintiff Harbers brings this class-action lawsuit on behalf of herself and the members of the following Washington State class (the "Washington Class"):

All residents of the State of Washington who, within the applicable limitations period, received an email from or at the behest of Eddie Bauer LLC that contained in the subject line: (a) a "xx% Off" or similar statement and/or (b) a statement indicating a discount on "Everything," "Your Purchase," or similar language when one or more products were excluded from the discount.

35. Plaintiff pleads the National Class and the Washington Class as alternatives because a discrete factual issue may determine whether Eddie Bauer is liable to the National Class or to the Washington Class. If Plaintiff establishes by the requisite burden of persuasion that Eddie Bauer transmitted one or more emails with a false or misleading subject line from "a computer located in Washington" (RCW 19.190.020(1)), then Eddie Bauer faces liability to the National Class for its misconduct within the State of Washington. *See Thornell v. Seattle Service Bureau, Inc.*, 184 Wn.2d 793, 796 (2015) (nationwide liability under Consumer Protection Act for defendant headquartered in Washington State). In the unlikely event Plaintiff cannot establish said fact, then Eddie Bauer still faces significant alternative liability—to the class of Washington State residents to whom Eddie Bauer transmitted emails with false or misleading subject lines. *See* RCW 19.190.020(1) ("to an electronic mail address that the sender knowns, or has reason to know, is held by a Washington resident").

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- 36. The term "Class" as used in this Complaint is a reference to either or both of the National Class and/or the Washington Class as context dictates.
- 37. Specifically excluded from the Class are each defendant, any entity in which a defendant has a controlling interest or which has a controlling interest in a defendant, a defendant's agents and employees and attorneys, the bench officers to whom this civil action is assigned, and the members of each bench officer's staff and immediate family.
- 38. *Numerosity*. Plaintiff does not know the exact number of Class members but is informed and believes that the Class easily comprises tens of thousands of people in Washington State alone. As such, Class members are so numerous that joinder of all members is impracticable.
- 39. *Commonality and Predominance.* Well-defined, nearly identical legal or factual questions affect the members of the Class. These questions predominate over questions that might affect individual Class members. These common questions include, but are not limited to, the following:
- a. Eddie Bauer's policies and actions regarding the content of its promotional emails;
  - b. The accuracy of the subject lines of Eddie Bauer's promotional emails;
- c. Whether the pled conduct of Eddie Bauer is injurious to the public interest;
  - d. Whether Eddie Bauer should be ordered to pay statutory damages; and/or
- e. Whether Eddie Bauer should be enjoined from further engaging in the misconduct alleged herein.
- 40. The prosecution of separate actions by individual members of the Class would create a risk of inconsistent or varying adjudications with respect to individual members of the Class which would establish incompatible standards of conduct for the party opposing the class.
- 41. The party opposing the Class has acted or refused to act on grounds generally applicable to the Class, thereby making appropriate final injunctive relief or corresponding declaratory relief with respect to the Class as a whole.

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- 42. Typicality. Plaintiff's claims are typical of Class members' claims. Plaintiff and Class members all received emails from Eddie Bauer with false or misleading information in the subject line.
- 43. Adequacy. Plaintiff will fairly and adequately protect Class members' interests. Plaintiff has no interests antagonistic to Class members' interests. Plaintiff has retained counsel who has considerable experience and success in prosecuting complex class action and consumer protection cases.
- 44. Superiority. A class action is the superior method for fairly and efficiently adjudicating this controversy for the following reasons, without limitation:
- Class members' interests are relatively small compared to the burden and a. expense required to litigate each of their claims individually, so it would be impracticable for Class members to seek individual redress for each defendant's illegal and deceptive conduct;
- b. Even if Class members could afford individual litigation, the court system could not. Individual litigation creates the potential for inconsistent or contradictory judgments and increases the delay and expense to all parties and to the court system. By contrast, a class action presents far fewer management difficulties and provides the benefits of single adjudication, economy of scale, and comprehensive supervision by a single court; and
  - Plaintiff anticipates no unusual difficulties in managing this class action. c.

#### **CAUSES OF ACTION**

#### **COUNT I**

**Violation of the Washington Consumer Protection Act** (RCW Chapter 19.86) (For Statutory Damages and Injunctive Relief) AGAINST DEFENDANT EDDIE BAUER LLC AND DEFENDANTS DOES 1 THROUGH 20

- 45. Plaintiff realleges and incorporates by reference all paragraphs alleged hereinbefore.
- 46. Plaintiff Harbers pleads this count in three separate capacities: in her individual capacity, as a private attorney general seeking the imposition of public injunctive relief, and/or as a putative class representative serving on behalf of all others similarly situated.

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- 47. The Washington Consumer Protection Act (the "CPA"), RCW 19.86, was first enacted in 1961 and is Washington's principal consumer protection statute. The CPA "replaces the now largely discarded standard of *caveat emptor* with a standard of fair and honest dealing." Washington Pattern Jury Instruction Civil No. 310.00 (Consumer Protection Act—Introduction).
- 48. The CPA's primary substantive provision declares unfair methods of competition and unfair or deceptive acts or practices to be unlawful. RCW 19.86.020. "The purpose of the private right of action is to enlist the aid of private individuals to assist in the enforcement of the [CPA]. Private consumers may obtain injunctive relief, even if the injunction would not directly affect the individual's own rights. Thus, the private right of action serves the public interest by preventing unfair or deceptive practices from continuing unchecked." Washington Pattern Jury Instruction Civil No. 310.00 (Consumer Protection Act—Introduction) (citations and punctuation omitted).
- 49. The CPA recognizes and incorporates *per se* violations. The Washington Legislature routinely prohibits certain specified conduct but, instead of creating a new and independent private right of action to enforce the prohibition, the Legislature deems the unlawful conduct to be a *per se* violation of the CPA. If a defendant engages in that unlawful conduct, a plaintiff may file a CPA complaint alleging the *per se* violation and seek the remedies which Plaintiff chooses to seek that are available under the CPA and/or under the statute which forbids the *per se* violation. *See* Washington Pattern Jury Instruction Civil No. 310.03 (*Per Se* Violation of Consumer Protection Act) and Appendix H (Consumer Protection Act *Per Se* Violations).
- 50. A plaintiff can plead a violation of the Washington Consumer Protection Act by pleading that the CPA was violated *per se* due to a violation of the Washington Commercial Electronic Mail Act. *See* RCW 19.190.030(1)(b) ("It is a violation of the consumer protection act, chapter 19.86 RCW . . . to initiate the transmission of a commercial electronic mail message that . . . [c]ontains false or misleading information in the subject line."); Washington Statutes of 1998, chapter 149, § 4 (approved by Governor on March 25, 1998).

- 51. The Washington Commercial Electronic Mail Act ("CEMA") prohibits a person from initiating the transmission from a computer located in Washington State of a commercial electronic mail message which contains false or misleading information in the subject line. RCW 19.190.020(1)(b). CEMA also prohibits a person from initiating the transmission to an electronic mail address that the sender knows, or has reason to know, is held by a Washington State resident of a commercial electronic mail message that contains false or misleading information in the subject line. RCW 19.190.020(1)(b).
- 52. A plaintiff who successfully pleads and proves a CEMA violation as a *per se* violation of the CPA may recover the remedies which Plaintiff chooses to seek that are available under the CPA (e.g., injunctive relief, attorneys' fees and costs (RCW 19.86.090)) and/or the remedies available under CEMA (e.g., statutory damages of \$500 per email sent in violation of CEMA and injunctive relief (RCW 19.190.040, RCW 19.190.090)).
- 53. Plaintiff Harbers' actual damages are \$0.00; to the extent that Ms. Harbers seeks damages, she seeks *only* statutory damages.
- 54. Defendant Eddie Bauer LLC has initiated the transmission of numerous commercial electronic mail messages to Plaintiff Harbers (the "Emails"). The Emails were electronic mail messages, in that they were electronic messages sent to an electronic mail address; the Emails from Eddie Bauer also referred to an internet domain, whether or not displayed, to which an electronic mail message can or could be sent or delivered.
- 55. Eddie Bauer sent the Emails for the purpose of promoting goods or services for sale or lease. Eddie Bauer was the original sender of the Emails.
- 56. Plaintiff Harbers received the Emails at her electronic mail address, which is the destination, commonly expressed as a string of characters, at which she receives and to which electronic mail may be sent or delivered.
- 57. Eddie Bauer initiated the transmission, conspired with another to initiate the transmission and/or assisted the transmission of the Emails from a computer located in Washington State. In the alternative and/or cumulatively, Eddie Bauer initiated the transmission, conspired with another to initiate the transmission and/or assisted the

transmission of the Emails to one or more electronic mail addresses that Eddie Bauer knew, or had reason to know, were held by a Washington State resident, i.e., Ms. Harbers and/or others similarly situated.

- 58. At all relevant times, Eddie Bauer knew that the intended recipient (Ms. Harbers) was a resident of the State of Washington because, without limitation, Eddie Bauer possessed actual knowledge of Ms. Harbers' state of residence, Eddie Bauer possessed constructive knowledge of Ms. Harbers' state of residence, information was available to Eddie Bauer upon request from the registrant of the internet domain name contained in the recipient's electronic mail address, and/or Eddie Bauer otherwise knew or should have known or had reason to know that Ms. Harbers was a resident of the State of Washington.
- 59. The subject line of each Email contained "xx% Off" language and/or the words "Everything" or "Your Purchase." None of the Emails had a subject line containing an asterisk or other indication that the words in the subject line had a special or invented meaning.
- 60. In violation of the Washington Consumer Protection Act (as based *per se* upon a violation of the Washington Commercial Electronic Mail Act) and for the reasons alleged hereinabove, the subject line of each Email contained false or misleading information.
- 61. Generally, a plaintiff pleading a claim under the Washington Consumer Protection Act must plead five necessary elements: (1) an unfair or deceptive act or practice (2) in trade or commerce (3) that affects the public interest, (4) injury to plaintiff's business and property, and (5) causation. *Wright v. Lyft, Inc.*, 189 Wn.2d 718, 728 (2017). Because Plaintiff alleges a *per se* CPA violation by alleging a CEMA violation, all of these five elements are satisfied as a matter of law. *Id.* at 724.
- 62. Eddie Bauer's misconduct as alleged herein was not performed in good faith.

  Eddie Bauer's misconduct as alleged herein was not reasonable in relation to the development and preservation of business.
- 63. The balance of the equities favors the entry of permanent injunctive relief against Defendant Eddie Bauer. Plaintiff, the members of the Class and the general public will be irreparably harmed absent the entry of permanent injunctive relief against Defendant.

Plaintiff, the members of the Class and the general public lack an adequate remedy at law. A permanent injunction against Defendant is in the public interest. Defendant's unlawful behavior is, based on information and belief, ongoing as of the date of the filing of this pleading; absent the entry of a permanent injunction, Defendant's unlawful behavior will not cease and, in the unlikely event that it voluntarily ceases, is likely to reoccur.

#### **COUNT II**

# Violation of the Washington Commercial Electronic Mail Act (RCW Chapter 19.190) (For Injunctive Relief Only) AGAINST DEFENDANT EDDIE BAUER LLC AND DEFENDANTS DOES 1 THROUGH 20

- 64. Plaintiff realleges and incorporates by reference all paragraphs alleged hereinbefore.
- 65. Plaintiff Harbers pleads this count in three separate capacities: in her individual capacity, as a private attorney general seeking the imposition of public injunctive relief and/or as a putative class representative serving on behalf of all others similarly situated.
- 66. The Washington Commercial Electronic Mail Act ("CEMA"), RCW 19.190, creates an independent but limited private of right of action which can be asserted by, among others, a person who is the recipient of a commercial electronic mail message which contains false or misleading information in the subject line. RCW 19.190.030(1)(b). A plaintiff who successfully alleges and proves such a violation may obtain, among other things, an injunction against the person who initiated the transmission. RCW 19.190.090(1). It is Plaintiff's intent in this count to plead an independent CEMA cause of action only to the limited extent that it is recognized by law, e.g., when a plaintiff seeks injunctive relief. *Wright v. Lyft, Inc.*, 189 Wn.2d 718, 728 n. 3 (2017) ("we note that a plaintiff may bring an action to enjoin any CEMA violation."); *Gragg v. Orange Cab Co.*, 145 F. Supp. 3d 1046, 1052 (W.D. Wash. 2015).
- 67. Defendant Eddie Bauer LLC has initiated the transmission of numerous commercial electronic mail messages to Plaintiff Harbers (the "Emails"). The Emails were electronic mail messages, in that they were each an electronic message sent to an electronic mail address; the Emails from Eddie Bauer also referred to an internet domain, whether or not

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displayed, to which an electronic mail message can or could be sent or delivered.

- 68. Eddie Bauer sent the Emails for the purpose of promoting goods or services for sale or lease. Eddie Bauer was the original sender of the Emails.
- 69. Plaintiff Harbers received the Emails at her electronic mail address, which is the destination, commonly expressed as a string of characters, at which she receives and to which electronic mail may be sent or delivered.
- 70. Eddie Bauer initiated the transmission, conspired with another to initiate the transmission and/or assisted the transmission of the Emails from a computer located in Washington State. In the alternative and/or cumulatively, Eddie Bauer initiated the transmission, conspired with another to initiate the transmission and/or assisted the transmission of the Emails to one or more electronic mail addresses that Eddie Bauer knew, or had reason to know, were held by a Washington State resident, i.e., Ms. Harbers and/or others similarly situated.
- 71. At all relevant times, Eddie Bauer knew that the intended recipient (Ms. Harbers) was a resident of the State of Washington because, without limitation, Eddie Bauer possessed actual knowledge of Ms. Harbers' state of residence, Eddie Bauer possessed constructive knowledge of Ms. Harbers' state of residence, information was available to Eddie Bauer upon request from the registrant of the internet domain name contained in the recipient's electronic mail address, and/or Eddie Bauer otherwise knew or should have known or had reason to know that Ms. Harbers was a resident of the State of Washington.
- 72. The subject line of each Email contained "xx% Off" language and/or the words "Everything" or "Your Purchase." None of the Emails had a subject line containing an asterisk or other indication that the words in the subject line had a special or invented meaning.
- 73. In violation of CEMA and for the reasons alleged hereinabove, the subject line of each Email contained false or misleading information.
- 74. The balance of the equities favors the entry of permanent injunctive relief against Defendant Eddie Bauer. Plaintiff, the members of the Class and the general public will be irreparably harmed absent the entry of permanent injunctive relief against Defendant.

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Plaintiff, the members of the Class and the general public lack an adequate remedy at law. A permanent injunction against Defendant is in the public interest. Defendant's unlawful behavior is, based on information and belief, ongoing as of the date of the filing of this pleading; absent the entry of a permanent injunction, Defendant's unlawful behavior will not cease and, in the unlikely event that it voluntarily ceases, is likely to reoccur.

#### **PRAYER FOR RELIEF**

Plaintiff JENNIFER HARBERS, on behalf of herself individually, as a private attorney general, and/or on behalf of the Class of all others similarly situated, hereby respectfully requests that this Court order relief and enter judgment against Defendant Eddie Bauer LLC and/or Defendants Does 1 through 20, inclusive, individually, jointly, severally and/or as otherwise appropriate, as follows:

#### As To The First Claim (Violation of the Washington Consumer Protection Act):

- A. For statutory damages of \$500 to be awarded to Plaintiff and to each member of the Class for each instance in which a defendant initiated (or conspired with another to initiate or assisted) the transmission of a commercial electronic mail message which contained false or misleading information in the subject line (an amount of statutory damages which will be proven at trial but which Plaintiff estimates will be at least \$25 million per violative email multiplied by more than 43 violative emails) pursuant to, without limitation, RCW 19.190.040;
- B. For an order that each Defendant be permanently enjoined from the unlawful conduct alleged herein pursuant to, without limitation, RCW 19.86.090;

#### As To The Second Claim (Violation of the Washington Commercial Electronic Mail Act):

C. For an order that each Defendant be permanently enjoined from the unlawful conduct alleged herein pursuant to, without limitation, RCW 19.190.090(1);

#### **As To Each And Every Claim:**

D. For an order certifying the proposed Class and appointing Plaintiff and her counsel to represent the Class;

1	Ε.	For an order that each Defendant be permanently enjoined from the unlawful	
2	conduct alleged herein;		
3	F.	For an order that the Court retain jurisdiction to police Defendants' compliance	
4	with the permanent injunctive relief;		
5	G.	For post-judgment interest to the extent allowed by law;	
6	Н.	For attorneys' fees to the extent allowed by law; and/or	
7	I.	For costs to the extent allowed by law.	
8	DATED this 12 <sup>th</sup> day of June, 2019.		
9		Presented by:	
10		HATTIS & LUKACS	
11		$\sim$ $lM$ $lA$	
12		By: Daniel M. Hattis	
13			
14		Daniel M. Hattis, WSBA No. 50428 dan@hattislaw.com	
15		Che Corrington, WSBA No. 54241 che@hattislaw.com HATTIS & LUKACS	
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19		Attorneys for Plaintiff Jennifer Harbers	
20		and the Proposed Class	
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#### **CERTIFICATE OF SERVICE**

The undersigned certifies under penalty of perjury under the laws of the State of Washington that, on the 12th day of June, 2019, at approximately 2:45 a.m., the document attached hereto was filed with the Clerk of the Court using the CM/ECF system which will send notification of such filing to all counsel on record in the matter.

DATED this 12th day of June, 2019.

/s/ Daniel M. Hattis
Daniel M. Hattis, WSBA No. 50428

www.hattislaw.com