1 2 3 4 5 6 7 8 9	Benjamin Heikali (SBN 307466) Joshua Nassir (SBN 318344) FARUQI & FARUQI, LLP 10866 Wilshire Boulevard, Suite 1470 Los Angeles, CA 90024 Telephone: (424) 256-2884 Facsimile: (424) 256-2885 E-mail: bheikali@faruqilaw.com jnassir@faruqilaw.com Michael R. Reese (SBN 206773) REESE LLP 100 West 93 rd Street, 16th Floor New York, NY 10001 Telephone: (212) 646-0500 Facsimile: (212) 253-4272 E-mail: mreese@reesellp.com Attorneys for Plaintiff Pennie Roper	Electronically Filed 2/13/2019 1:29 PM Superior Court of California County of Stanislaus Clerk of the Court By: Sabrina Bouldt, Deputy \$435PD
11	SUPERIOR COURT OF THE	
12	COUNTY OF S'	ΓANISLAUS
13		CV 40 000040
14	PENNIE ROPER, individually and on behalf of	CASE NO. CV-19-000848
15	all others similarly situated,	CLASS ACTION COMPLAINT
16	Plaintiff,	
17		
18	v.	DEMAND FOR JURY TRIAL
19	BIG HEART PET BRANDS, INC.,	
20	Defendant.	
21		Thus case has been assigned to Judge Beauchesne, Roger M.
22		Department, for all purposes including Trial.
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	CLASS ACTION	COMPLAINT

Action Complaint against Defendant Big Heart Pet Brands, Inc. ("Defendant" or "Big Heart"), on behalf of herself and all others similarly situated, and alleges upon personal knowledge as to her own actions, and upon information and belief as to counsel's investigations and all other matters, as

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follows:

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See full list infra and in Exhibit "A."

² Including, but not limited to, these representations. A detailed list of all alleged representations can be found in **Exhibit "A."**

NATURE OF THE ACTION

Plaintiff Pennie Roper ("Plaintiff"), by and through her undersigned counsel, brings this Class

- 1. Plaintiff brings this consumer protection and false advertising class action lawsuit against Defendant, based on Defendant's false and misleading representations regarding a number of its "Nature's Recipe" brand products (the "Product(s)").
- 2. Defendant has falsely and deceptively labeled and advertised the Products with the following representations²: "All Natural," "All Natural Dog Food," and/or "All Natural Cat Food" (collectively, the "Natural Representations").
 - 3. However, the Products are not all natural, contrary to Defendant's representations.
- 4. In fact, the Products contain non-natural, artificial, and/or synthetic ingredients including but not limited to sodium tripolyphosphate ("STPP") (a suspected neurotoxin), synthetic vitamins and minerals, citric acid, and lactic acid.
- 5. Defendant purposefully, knowingly, recklessly, and/or negligently made the false and misleading Natural Representations, as it knew, or should have known, that the Products contain synthetic and/or artificial ingredients.
- 6. Plaintiff and other consumers relied on Defendant's false and misleading Natural Representations when purchasing the Products. Had Plaintiff and the other consumers known that Defendant's Natural Representations were false and misleading, they would not have purchased the Products or would have paid significantly less for the Products. Consequently, Plaintiff and the other consumers have suffered injury in fact as a result of Defendant's false and misleading Natural Representations.

CLASS ACTION COMPLAINT

- 7. Plaintiff brings this class action lawsuit on behalf of herself and all others similarly situated. Plaintiff seeks to represent a California Class and California Consumer Subclass (collectively, the "Class" or the "Classes," as defined below).
- 8. Plaintiff, on behalf of herself and all others similarly situated, seeks damages, restitution, declaratory and injunctive relief, and all other remedies the Court deems appropriate.

JURISDICTION AND VENUE

- 9. This Court has personal jurisdiction over Defendant in part because Defendant has sufficient minimum contacts with California or otherwise intentionally did avail itself of the markets within California, through its sale of the Products to California consumers.
- 10. Venue is proper in this County pursuant to Cal. Civ. Code P. § 395, as Plaintiff purchased one of the Products in this County.

PARTIES

- Plaintiff Pennie Roper is a citizen of California, residing in Modesto, California. In 2016, Ms. Roper purchased the Grain Free Salmon, Sweet Potato & Pumpkin Recipe from a PetSmart in Modesto, California. Ms. Roper purchased the Product at a premium price, relying on Defendant's representation on the Product that the Product was "All Natural Dog Food," believing that the Product would be free of artificial and synthetic ingredients. Ms. Roper would not have purchased the Product or would have paid significantly less for it had she known that Defendant's Natural Representations were false and misleading. Ms. Roper therefore suffered injury in fact and lost money as a result of Defendant's misleading, false, unfair, and fraudulent practices, as described herein. Despite being deceived, Ms. Roper would likely purchase the Products in the future if they were reformulated to be free of artificial and synthetic ingredients.
- 12. Defendant Big Heart Pet Brands, Inc., is a Delaware corporation. Defendant, and/or its agents, formulate, manufacture, label, package, advertise, distribute, and sell the Products in California. Defendant has maintained substantial distribution and sales in California. During the relevant class period, the Products did and continue to state that the Products are distributed from "San Francisco, CA 94111."

FACTUAL ALLEGATIONS

Background

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The United States Food and Drug Administration ("FDA") -- which has responsibility for regulating the labeling of the animal food products at issue in this case -- has not promulgated a regulation or law defining the terms "natural" or "all natural." However, the agency has established a policy defining the outer boundaries of the use of the term "natural" by clarifying that it "has not objected to the use of the term if the food does not contain added color, artificial flavors, or synthetic substances."3

14. Specifically, the FDA has stated that:

> the agency will maintain its policy [] regarding the use of "natural," as meaning that nothing artificial or synthetic (including all color additives regardless of source) has been included in, or has been added to, a food that would not normally be expected to be in the food.

Food Labeling: Nutrient Content Claims, General Principles, Petitions, Definition of Terms, 58 Fed. Reg. 2302, 2407 (Jan. 6, 1993).

Other federal agencies provide further explanation of the term "natural." According to 15. the United States Department of Agriculture's ("USDA") Food Safety and Inspection Service ("FSIS"), a "natural" product is:

> [a] product containing no artificial ingredient or added color and is only minimally processed. Minimal processing means that the product was processed in a manner that does not fundamentally alter the product. The label must include a statement explaining the meaning of the term natural (such as "no artificial ingredients; minimally processed").4

In the FSIS's Food Standards and Labeling Policy Book, the FSIS informs the public 16. about processes that are "clearly" not considered to be "minimal": "[r]elatively severe processes, e.g.,

CLASS ACTION COMPLAINT

EXHIBIT 1, Page 5

SUMMONS AND COMPLAINT

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What Is the Meaning of "Natural" on the Label of Food?, WWW.FDA.GOV (June 28, 2017), https://goo.gl/XYqaUs (Internet Archive WayBack Machine capture) (last visited Feb 13, 2019); see also "Natural" on Food Labeling, www.FDA.GOV (Nov. 11, 2017), https://goo.gl/mvtcUK (last visited Feb 13, 2019).

See FOOD SAFETY & INSPECTION SERV., U.S. DEP'T OF AGRIC., Meat and Poultry Labeling Terms, at 3 of 3 (2011), available at https://goo.gl/k7Syls (last visited Feb13, 2019).

Insecticide, Fungicide, and Rodenticide Act,8 and it is also listed as an air contaminant under California's Occupational Safety and Health Act. 9 STPP is 2 also used in products such as home laundry detergent builder, industrial and 3 institutional detergents, and dish washing detergents. According to the FSIS, STPP is an "anti-coagulant for use in recovered livestock blood which is 5 subsequently used in food products[.]"10 According to a summary on STPP by the United States National Library of Medicine ("USNLM"), STPP is 7 "[p]repared by molecular dehydration of mono- & disodium phosphates" or by 8 9 "[c]ontrolled calcination of sodium orthophosphate mixture from sodium carbonate & phosphoric acid."11 According to the USNLM, animal studies 10 have shown that this chemical induces emesis (vomiting) in dogs and that 11 dietary administration in animals has caused a decrease in iron content in bone, 12 liver, and spleen, and bone depletion of calcium. 12 13 Added Vitamins: b. 14 Thiamine mononitrate is the synthetic version of vitamin B1,13 and i. 15 16 "occurs as white crystals or a white crystalline powder and is prepared from thiamine hydrochloride by dissolving the hydrochloride salt in 17 18 See Chemical Profiles: Regulatory Coverage: Sodium Tripolyphosphate, 19 SCORECARD.GOODGUIDE.COM (2011), https://goo.gl/rNsuFB (last visited Feb 13, 2019); see also Registered Pesticides (Federal Insecticide, Fungicide, and Rodenticide Act), SCORECARD.GOODGUIDE.COM (2011), https://goo.gl/byKcmV (last visited Feb 13, 2019). See Chemical Profiles: Regulatory Coverage: Sodium Tripolyphosphate, 21 SCORECARD.GOODGUIDE.COM (2011), https://goo.gl/rNsuFB (last visited Feb 13, 2019); see also Air Contaminants (California Occupational Safety and Health Act), SCORECARD. GOODGUIDE. COM (2011), https://goo.gl/ExiKHm (last visited Feb 13, 2019). 22 FOOD SAFETY & INSPECTION SERV., U.S. DEP'T OF AGRIC., Table of Safe and Suitable 23 Ingredients: Miscellaneous Update 5/25/2017, at 1 of 18 (2017), available at https://goo.gl/S3682u (last visited Feb 13, 2019). 24 U.S. NAT'L LIBRARY OF MED., NAT'L INSTS. OF HEALTH, Pentasodium Triphosphate: 10.2 Methods of Manufacturing, PUBCHEM.NCBI.NLM.NIH.GOV (2018), https://goo.gl/o1VQa6 (last 25 visited Feb 13, 2019). U.S. NAT'L LIBRARY OF MED., NAT'L INSTS. OF HEALTH, Pentasodium Triphosphate: 13.1.7 26 Toxicity Summary, PUBCHEM.NCBI.NLM.NIH.GOV (2018), https://goo.gl/hR37Bq (last visited Feb 27 D. Burdick, Thiamine (B1), in KIRK-OTHMER ENCYCLOPEDIA OF CHEMICAL TECHNOLOGY (2000).28

1		alkaline solution followed by precipitation of the nitrate half-salt with	
2		a stoichiometric amount of nitric acid." 21 C.F.R. § 184.1878(a).	
3		Thiamine mononitrate is not a naturally occurring substance in foods	
4		and is produced synthetically, according to the FDA. ¹⁴	
5	ii.	Menadione sodium bisulfite is a synthetic vitamin (vitamin K3). ¹⁵	
6		Menadione sodium bisulfite can cause carcinogenic effects and "is	
7		toxic to kidneys, lungs, liver, [and] mucous membranes." 16 "Repeated	
8		or prolonged exposure to the substance can produce target organs	
9		damage."17	
10	iii.	Niacin, or vitamin B3, is chemically synthesized. 18	
11	iv.	Folic Acid is synthetically made by "the reaction of 2,3-di-	
12		bromopropanol,2,4,5-triamino-6-hydroxypyrimidine and para-	
13		aminobenzoyl glutamic acid."19	
14	v.	D-calcium pantothenate is a commercial source for vitamin B5, and	
15		is a chemical made in a lab from D-pantothenic acid, according to the	
16		USNLM. 20 Calcium pantothenate is the calcium salt of the dextrorotary	
17		isomer of pantothenic acid. ²¹ It is used as a growth-prompting vitamin.	
18	vi.	Riboflavin "occurs as yellow to orange-yellow needles that are	
19			
20		e E. Johnson, Food and Drug Administration, to Franco DiGiacomo,	
21	2019).	g. 4, 2015), available at https://goo.gl/xtiBmQ (last visited Feb 13,	
22	16 Material Safety Data She	VE VETERINARY DICTIONARY (4th ed. 2012). et: Menadione-Sodium Bisulfite MSDS, at 1 of 5, SCIENCELAB.COM	
23	VETERINARY DICTIONARY (
24	17 Material Safety Data Sheet: Menadione-Sodium Bisulfite MSDS, at 1 of 5, SCIENCELAB.COM (2013), available at https://goo.gl/JqojoM (last visited Feb 13, 2019). 18 W. Friedrich, Vitamins (1988); Joseph E. Toomey, Jr., Electrochemical Synthesis of Niacin and Other N-Heterocyclic Compounds (1993), available at https://goo.gl/KutLgN (patent application EP0536309A1) (last visited Feb 13, 2019). 19 U.S. NAT'L LIBRARY OF MED., NAT'L INSTS. OF HEALTH, Folic Acid: 10 Use and Manufacturing,		
25			
26			
27	PUBCHEM.NCBI.NLM.NIH.GOV (2018), https://goo.gl/Ceyj2n (last visited Feb 13, 2019). 20 U.S. NAT'L LIBRARY OF MED., NAT'L INSTS. OF HEALTH, Medline Plus: Pantothenic Acid,		
28	MEDLINEPLUS.GOV (2018), https://goo.gl/gElnQV (last visited Feb 13, 2019). 21 INFORMATICS INC., Monograph on Pantothenates, at 11 of 408 (1974).		
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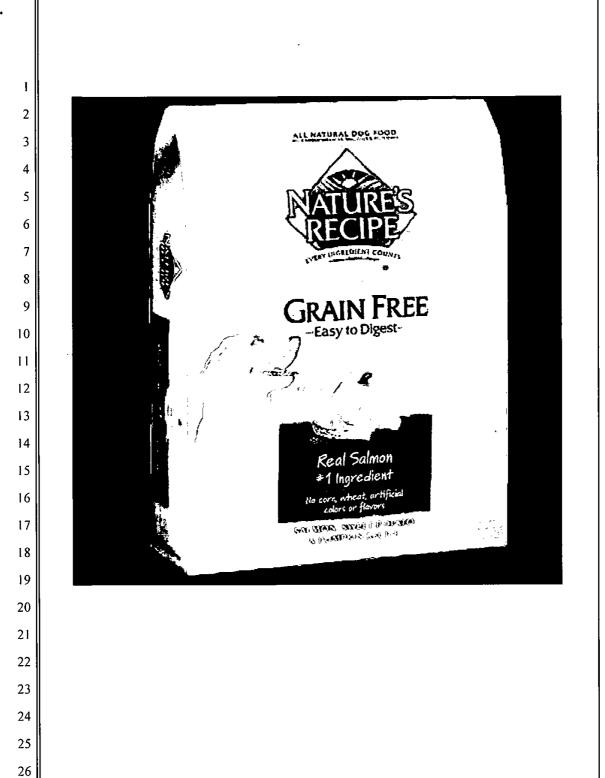
crystallized from 2N acetic acid, alcohol, water, or pyridine." 21 C.F.R. § 184.1695(a). "It may be prepared by chemical synthesis, [or] 2 biosynthetically by the organism Eremothecium ashbyii " Id. 3 Pyridoxine Hydrochloride, a form of vitamin B6, is "the chemical 3-4 vii. hydroxy-4,5-dihydroxymethy-2-methylpyridine hydrochloride that is 5 prepared by chemical synthesis." 21 C.F.R. § 184.1676(a).²² 6 Beta-carotene is "synthesized by saponification of vitamin A acetate." 7 viii. 8 21 C.F.R. § 184.1245(a). "The resulting alcohol is either reacted to form vitamin A Wittig reagent or oxidized to vitamin A aldehyde." Id. 9 "Vitamin A Wittig reagent and vitamin A aldehyde are reacted together 10 to form beta-carotene." Id. 11 Vitamin A Supplement is produced from a multi-step synthetic ix. 12 procedure.23 13 Added Minerals: 14 c. Sodium Selenite is a white colored crystalline solid that is "prepared i. 15 by evaporating an aqueous solution of sodium hydroxide and selenious 16 acid between 60 and 100 deg C; . . . by heating a mixture of sodium 17 chloride and selenium oxide."24 The chemical may irritate skin, eyes, 18 and mucous membranes upon contact. Furthermore, the chemical is 19 toxic by ingestion, inhalation, and skin absorption.²⁵ According to the 20 NIOSH, prolonged exposure to sodium selenite may cause paleness, 21 22 coated tongue, stomach disorders, nervousness, metallic taste, and a 23 24 ²² See also U.S. NAT'L LIBRARY OF MED., NAT'L INSTS. OF HEALTH, Pyridoxine Hydrochloride: 9 Use and Manufacturing, PUBCHEM.NCBI.NLM.NIH.GOV (2018), https://goo.gl/62kNcn (last 25 visited Feb 13, 2019). ²³ T.W.G. Solomons & C.B. Fryhle, Organic Chemistry (7th ed. 2000). 26 ²⁴ The Merck Index: An Encyclopedia of Chemicals, Drugs, and Biologicals, at 1489 (M.J. O'Neil ed., 2006). 27 25 U.S. NAT'L LIBRARY OF MED., NAT'L INSTS. OF HEALTH, Sodium Selenite, PUBCHEM.NCBI.NLM.NIH.GOV (2018), https://goo.gl/w2fEJr (last visited Feb 13, 2019). 28 CLASS ACTION COMPLAINT

1	garlic odor of the breath. ²⁶ "Fluid in the abdominal cavity, damage t	
2	the liver and spleen, and anemia have been reported in animals." ²⁷	
3	ii. Copper Sulfate "is prepared by the reaction of sulfuric acid with cupri	
4	oxide or with copper metal." 21 C.F.R. § 184.1261(a).	
5	iii. Calcium Iodate "does not occur naturally but can be prepared b	
6	passing chlorine into a hot solution of lime (CaCO ₃) in which iodin	
7	has been dissolved." 21 C.F.R. § 184.1206(a).	
8	d. Citric Acid is recognized by the FDA as an unnatural substance when used a	
9	a food additive. See Warning Letter from Food and Drug Administration t	
10	Hirzel Canning Company (Aug. 29, 2001) ("[T]he addition of citric acid t	
11	these products preclude use of the term natural to describe this product."	
12	Citric acid may be manufactured through a solvent extraction process, whic	
13	involves use of synthetic isoparaffinic petroleum hydrocarbons. See 21 C.F.F.	
14	173.280.	
15	e. Lactic Acid is a synthetic substance used as a food additive. 21 C.F.R.	
16	172.515. Lactic acid is synthetically formulated commercially through th	
17	fermentation of carbohydrates or by a procedure involving formation of	
18	lactonitrile from acetaldehyde and hydrogen cyanide and subsequer	
19	hydrolysis. 21 C.F.R. § 184.1061(a).	
20	B. Defendant's False And Misleading Representations Of The Products	
21	20. During the class period, Defendant and/or its agents formulated, manufactured	
22	labeled, packaged, distributed, advertised, and sold the following Products:	
23	a. <u>Nature's Recipe Dog Recipes:</u>	
24	i. Puppy Dog Recipes:	
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26	26 U.S. NAT'L LIBRARY OF MED., NAT'L INSTS. OF HEALTH, Toxicology Data Network: Sodium Selenite, TOXNET.NLM.NIH.GOV, https://goo.gl/2YHFmV (last visited Feb 13, 2019).	
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28	https://goo.gl/cSLpyr (last visited Feb 13, 2019).	
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1	1.	Small Bites Chicken Meal & Rice Recipe;
2	2.	Puppy Chicken Meal & Rice Recipe;
3	3.	Grain Free Puppy Chicken Sweet Potato & Pumpkin Recipe;
4	4.	Large Breed Puppy Recipe;
5	5.	Puppy Lamb Meal & Rice Recipe.
6	ii. Ad	dult Dog Recipes:
7	1.	Adult Lamb & Rice Recipe Cuts in Gravy;
8	2.	Adult Lamb Meal & Rice Recipe;
9	3.	Pure Essentials™ Adult Duck & Brown Rice Recipe;
10	4.	Pure Essentials [™] Adult Lamb & Brown Rice Recipe;
11	5.	Pure Essentials™ Adult Salmon & Brown Rice Recipe;
12	6.	Pure Essentials™ Grain Free Adult Chicken & Sweet Potato Recipe;
13	7.	Adult Chicken Meal & Rice Recipe.
14	iii. Se	enior Dog Recipes:
15	1.	Senior Lamb & Rice Recipe Cuts in Gravy;
16	2.	Senior Lamb Meal & Rice Recipe.
17	iv. Sp	pecial Needs—Healthy Skin:
18	1.	Healthy Skin Vegetarian Recipe Cuts in Gravy;
19	2.	Healthy Skin Venison & Rice Recipe Cuts in Gravy;
20	3.	Healthy Skin Venison & Rice Recipe Homestyle Ground;
21	4.	Healthy Skin Vegetarian Recipe;
22	5.	Healthy Skin Venison Meal & Rice Recipe.
23	v. Sp	pecial Needs—Easy to Digest:
24	1.	Large Breed Grain Free Easy to Digest Chicken Sweet Potato &
25		Pumpkin Recipe;
26	2.	Small Breed Grain Free Easy to Digest Chicken Sweet Potato &
27		Pumpkin Recipe;
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		OBNOTION COM Elim

1		3. Easy to Digest Chicken Rice & Barley Recipe Cuts in Gravy;
2		4. Easy to Digest Chicken Rice & Barley Recipe Homestyle Ground;
3		5. Easy to Digest Lamb Rice & Barley Recipe Cuts in Gravy;
4		6. Easy to Digest Lamb Rice & Barley Recipe Homestyle Ground;
5		7. Easy to Digest Chicken Meal Rice & Barley Recipe;
6		8. Easy to Digest Fish Meal & Potato Recipe.
7	vi.	Special Needs—Breed Specific:
8		Terrier Breed Chicken Rice & Barley Recipe;
9		2. Toy Breed Chicken Barley & Rice Recipe;
10		3. Large Breed Chicken & Oatmeal Recipe.
11	vii.	Special Needs—Healthy Weight:
12		Healthy Weight Chicken Meal Rice & Barley Recipe.
13	viii.	Special Needs—High Protein:
14		1. High Protein Chicken Meal & Lamb Meal Recipe.
15	ix.	Special Needs—Joint Health:
16		1. Joint Health Fish Meal & Chicken Meal Recipe.
17	. x.	Premium—Grain Free:
18		1. Grain Free Chicken & Turkey Stew;
19		2. Grain Free Chicken & Venison Stew;
20		3. Grain Free Easy to Digest Chicken Sweet Potato & Pumpkin Recipe;
21		4. Grain Free Easy to Digest Salmon Sweet Potato & Pumpkin Recipe;
22		5. Grain Free Puppy Chicken Sweet Potato & Pumpkin Recipe;
23	xi.	Wholesome Treats:
24		1. Grain Free Biscuits Salmon & Potato Recipe;
25		2. Grain Free Biscuits Turkey & Sweet Potato Recipe.
26	b. <u>Natu</u>	re's Recipe Cat Recipes:
27	i.	Grain Free:
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		CLASS ACTION COMPLAINT

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22. At all relevant times, Defendant made the Natural Representations because consumers perceive all natural foods as better, healthier, and more wholesome. In fact, the demand for all natural foods has grown rapidly in recent years. The January 2015 Nielsen Global Health and Wellness Survey, along with its accompanying report titled "We Are What We Eat," noted that "[t]he most

desirable attributes are foods that are fresh, natural, and minimally processed" and that "[f]oods with all natural ingredients... are... considered very important to 43% of global respondents." Further, a March 2016 Nielson report titled "The Humanization of Pet Food" noted that "many consumers perceive natural foods to have unique advantages." This is a trend that Defendant has exploited through its false and deceptive Natural Representations.

- 23. Furthermore, according to a presentation made by Jim Barrit, government and regulatory affairs manager for Mars Petcare US, at the 2015 Feed & Pet Food Joint Conference on pet food labels, "NO ONE reads the back of pet food labels . . . they are confusing and overwhelming If they do, they are only looking at 2-3 first ingredients "31 The Conference was attended by two Big Heart compliance employees. 32
- 24. Defendant knew what representations it made about the Products, as the Natural Representations appeared on the Products' labels. Defendant also knew what ingredients were added to each of the Products, since it formulated and manufactured, or oversaw the formulation and manufacturing of, the Products and then listed all the Products' ingredients on the packaging. Furthermore, the Products are governed by federal regulations that control the labeling of the Products, and therefore Defendant was aware or should have been aware that some of the ingredients have been federally declared to be synthetic substances and/or require extensive processing to be used in food. Defendant knew that "all natural" and "natural" claims are material to consumers and sought to exploit that trend, as stated above. Defendant knew or should have known that consumers expect pet food labeled "all natural" and "natural," including the Products at issue (which were labeled with the Natural Representations), to be free of synthetic ingredients.

See Exhibit "B," at 8.

See Exhibit "C," at 7.

See Exhibit "D," at 3.

NAT'L GRAIN & FEED ASS'N, 2015 Feed & Pet Food Joint Conference Attendees (2015), available at https://goo.gl/xFgnCY (last visited Feb 13, 2019).

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C. The Products Do Not Conform To The Natural Representations

- 25. Contrary to the Natural Representations, the Products contain ingredients that are synthetic and/or artificial, including but not limited to STPP, synthetic vitamins and minerals, citric acid, and lactic acid.
- 26. Exhibit "A" to this Class Action Complaint depicts a full list of the Products sold during the class period, along with the false and misleading Natural Representations and a list of the ingredients for each of the Products. Ingredients that have been bolded are ingredients that are synthetic and/or artificial ingredients.
- 27. Because the Products contain ingredients that are synthetic and/or artificial, Defendant's Natural Representations are false and misleading.
- 28. Defendant knew or should have known that the Products contain ingredients that are synthetic and/or artificial and therefore are not all natural.
- 29. Defendant knew or should have known that Plaintiff and other consumers would rely on said material Natural Representations concerning the Products and would be misled and induced into purchasing the Products as a result of the Natural Representations.
- 30. Plaintiff reasonably understood Defendant's Natural Representations to mean that the Products did not contain any unnatural, synthetic, or artificial ingredients.
- In reasonable reliance on Defendant's Natural Representations, Plaintiff purchased the Products at a premium price. Plaintiff and other consumers would not have purchased the Products or would have paid significantly less for the Products had they known that the Natural Representations were false and misleading. Therefore, Plaintiff and other consumers purchasing the Products suffered injury in fact and lost money as a result of Defendant's false, unfair, and fraudulent practices, as described herein.
- 32. Each consumer has been exposed to the same or substantially similar material misrepresentations about the Products, which appear prominently on the Products' packaging (i.e., the Natural Representations).
 - 33. Despite being misled, Plaintiff would likely repurchase the Products in the future if

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the Products were each reformulated to be free of the challenged ingredients and other synthetic and/or artificial ingredients. Plaintiff regularly visits pet stores or websites which carry the Products and will continually be presented with the labeling and packaging of the Products. However, Plaintiff, who is not an expert on pet food, nutrition, and ingredients, will remain unable to rely, with confidence, on the Natural Representations because she has no way of determining at the point of sale whether the Products would be free of the challenged ingredients and other synthetic and/or artificial ingredients.

CLASS ACTION ALLEGATIONS

- 34. Plaintiff brings this case as a class action, pursuant to California Code of Civil Procedure § 382 and Civil Code § 1781, on behalf of herself all California residents who purchased any of the Products in California during the relevant statute of limitations periods ("California Class").
- 35. Plaintiff also brings this case as a class action on behalf of all California residents who purchased any of the Products in California for personal, family, or household purposes, during the relevant statute of limitations periods ("California Consumer Subclass")
- 36. Collectively, the California Class and the California Consumer Subclass are herein referred to as the "Classes."
- 37. Excluded from the Classes are Defendant, the officers and directors of Defendant at all relevant times, members of their immediate families, and their legal representatives, heirs, successors, or assigns, and any entity in which Defendant has or had a controlling interest. Any judge and/or magistrate judge to whom this action is assigned and any members of such judges' staffs and immediate families are also excluded from the Classes. Also excluded from the Classes are persons or entities that purchased the Products for purposes of resale.
- 38. Plaintiff hereby reserves the right to amend or modify the class definitions, including but not limited to modifying or amending them with greater specificity or division, after having had an opportunity to conduct discovery.
 - 39. Plaintiff is member of all Classes.

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- Numerosity: Defendant has sold at least thousands of units of the Products in 40. California. Defendant's Products are available for sale through third party retailers and vendors (including online), such as Petco, PetSmart, and Amazon. Accordingly, members of the Classes are so numerous that their individual joinder herein is impractical. While the precise number of class members and their identities are unknown to Plaintiff at this time, the number may be determined through discovery.
- Common Questions Predominate: Common questions of law and fact exist as to all 41. members of the Classes and predominate over questions affecting only individual class members. Common legal and factual questions include, but are not limited to, the following: whether Defendant's Natural Representations were false and misleading and therefore violated consumer protection law and the common law.
- Typicality: Plaintiff's claims are typical of the claims of the Classes she seeks to 42. represent in that Plaintiff and members of the Classes were exposed to the same or substantially similar false and misleading Natural Representations, purchased the Products relying on the false and misleading Natural Representations, and suffered losses as a result of such purchases.
- Adequacy: Plaintiff is an adequate representative of the Classes because her interests 43. do not conflict with the interests of the members of the Classes she seeks to represent; she has retained competent counsel experienced in prosecuting class actions; and she intends to prosecute this action vigorously. Plaintiff and her counsel will fairly and adequately protect the interests of the Class members.
- 44. Superiority: A class action is superior to other available means for the fair and efficient adjudication of the claims of the members of the Classes. The size of each claim is too small to pursue individually and each individual Class member lacks the resources to undergo the burden and expense of individual prosecution of the complex and extensive litigation necessary to establish Defendant's liability. Individualized litigation would increase the delay and expense to all parties and multiply the burden on the judicial system presented by the complex legal and factual issues of this case. Individualized litigation would also present a potential for inconsistent or contradictory judgments.

The class action mechanism is designed to remedy harms like this one that are too small in value to pursue on an individualized basis.

45. Defendant has acted or refused to act on grounds generally applicable to the Class members, thereby making final injunctive relief and/or corresponding declaratory relief appropriate with respect to the Classes as a whole. The prosecution of separate actions by individual class members would create the risk of inconsistent or varying adjudications with respect to individual class members that would establish incompatible standards of conduct for Defendant.

FIRST CAUSE OF ACTION

Violation of California's Consumers Legal Remedies Act ("CLRA"), California Civil Code §§ 1750, et seq. (for the California Consumer Subclasss) (for injunctive relief only)

- 46. Plaintiff repeats and reallages allegations set forth in paragraphs 1-45 and incorporates the same as if set forth herein at length.
- 47. Plaintiff brings this claim individually and on behalf of the members of the proposed California Consumer Subclass against Defendant.
- 48. The Products are "goods" within the meaning of Cal. Civ. Code § 1761(a), and the purchases of such Products by Plaintiff and members of the California Consumer Subclass constitute "transactions" within the meaning of Cal. Civ. Code § 1761(e).
- 49. Cal. Civ. Code § 1770(a)(2) prohibits "[m]isrepresenting the source, sponsorship, approval, or certification of goods or services." By falsely and deceitfully labeling and advertising the Products with Natural Representations, Defendant has misrepresented and continues to misrepresent both the source and the certification of goods, and thus have violated section 1770(a)(2) of the CLRA.
- - 51. Cal. Civ. Code § 1770(a)(7) prohibits "[r]epresenting that goods or services are of a

particular standard, quality, or grade, or that goods are of a particular style of model, if they are another." By falsely and deceitfully labeling and advertising the Products with Natural Representations, Defendant has represented and continues to represent that the Products are of a particular standard, quality, and/or grade when they are not. Therefore Defendant has violated section 1770(a)(7) of the CLRA.

- 52. Cal. Civ. Code § 1770(a)(9) prohibits "[a]dvertising goods or services with intent not to sell them as advertised." By falsely and deceitfully labeling and advertising the Products with Natural Representations, and then not selling the Products to meet those advertised standards, Defendant has violated section 1770(a)(9) of the CLRA.
- 53. At all relevant times, Defendant knew or reasonably should have known that the Products were not all natural but rather contained synthetic and/or artificial ingredients.
- 54. Plaintiff and members of the California Consumer Subclass reasonably and justifiably relied on Defendant's false, misleading, and fraudulent conduct when purchasing the Products. Moreover, based on the very materiality of Defendant's fraudulent and misleading conduct, reliance on such conduct as a material reason for the decision to purchase the Products may be presumed or inferred for Plaintiff and members of California Consumer Subclass.
- 55. Plaintiff and members of California Consumer Subclass suffered injuries caused by Defendant because they would not have purchased the Products or would have paid significantly less for the Products, had they known that Defendant's conduct was false, misleading, and fraudulent.
- 56. Under Cal. Civ. Code § 1780(a), Plaintiff and members of the California Consumer Subclass seek injunctive relief, and all other remedies the court deems appropriate for Defendant's violations of the CLRA. Plaintiff seeks to enjoin Defendant from use of the Natural Representations and similar representations regarding the quality of the Products.

SECOND CAUSE OF ACTION

Violation of California's Unfair Competition Law ("UCL"), California Business & Professions Code §§ 17200, et seq. (for the California Class)

57. Plaintiff repeats and reallages allegations set forth in paragraphs 1-45 and incorporates the same as if set forth herein at length.

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- 58. Plaintiff brings this claim individually and on behalf of the members of the proposed California Class against Defendant.
- 59. UCL §17200 provides, in pertinent part, that "unfair competition shall mean and include unlawful, unfair or fraudulent business practices and unfair, deceptive, untrue or misleading advertising"
- 60. Under the UCL, a business act or practice is "unlawful" if it violates any established state or federal law.
- 61. Defendant's false and misleading advertising of the Products therefore was and continues to be "unlawful" because it violates the CLRA, California's False Advertising Law ("FAL"), and other applicable laws as described herein.
- 62. As a result of Defendant's unlawful business acts and practices, Defendant has unlawfully obtained money from Plaintiff, and members of the California Class.
- 63. Under the UCL, a business act or practice is "unfair" if the Defendant' conduct is substantially injurious to consumers, offends public policy, and is immoral, unethical, oppressive, and unscrupulous, as the benefits for committing such acts or practices are outweighed by the gravity of the harm to the alleged victims.
- 64. Defendant's conduct was and continues to be of no benefit to purchasers of the Products, as it is false, misleading, unfair, and unlawful. Creating customer confusion as to the nutritional value of Defendant's Products is of no benefit to customers. Therefore, Defendant's conduct was "unfair."
- 65. As a result of Defendant's unfair business acts and practices, Defendant has and continue to unfairly obtain money from Plaintiff, and members of the California Class.
- 66. Under the UCL, a business act or practice is "fraudulent" if it actually deceives or is likely to deceive members of the consuming public.
- 67. Defendant's conduct here was and continues to be fraudulent because it has the effect of deceiving consumers into believing that the Products are healthier and/or more nutritious than they actually are. Plaintiff and members of the California Class are not sophisticated experts on nutrition

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and food labeling, and therefore likely deferred heavily to Defendant's representations, believing that they were accurate. Because Defendant misled Plaintiff and members of the California Class, Defendant's conduct was "fraudulent."

- 68. As a result of Defendant's fraudulent business acts and practices, Defendant has and continues to fraudulently obtain money from Plaintiff, and members of the California Class.
- 69. Plaintiff request that this Court cause Defendant to restore this unlawfully, unfairly, and fraudulently obtained money to Plaintiff, and members of the California Class, to disgorge the profits Defendant made on these transactions, and to enjoin Defendant from violating the UCL or violating it in the same fashion in the future as discussed herein. Otherwise, Plaintiff, and members of the California Class may be irreparably harmed and/or denied an effective and complete remedy if such an order is not granted.

THIRD CAUSE OF ACTION

Violation of California's False Advertising Law ("FAL"), California Business & Professions Code §§ 17500, et seq. (for the California Class)

- 70. Plaintiff repeats and reallages allegations set forth in paragraphs 1-45 and incorporates the same as if set forth herein at length.
- 71. Plaintiff brings this claim individually and on behalf of the members of the California Class against Defendant.
- 72. California's FAL makes it "unlawful for any person to make or disseminate or cause to be made or disseminated before the public . . . in any advertising device . . . or in any other manner or means whatever, including over the Internet, any statement, concerning . . . personal property or services professional or otherwise, or performance or disposition thereof, which is untrue or misleading and which is known, or which by the exercise of reasonable care should be known, to be untrue or misleading." Cal. Business & Professions Code § 17500.
- 73. Defendant has disseminated to the public, including Plaintiff and members the California Class, false and misleading statements concerning the nature of the Products. Because Defendant has disseminated false and misleading information regarding its Products, and Defendant

knew or should have known, through the exercise of reasonable care, that these representations were false and misleading, Defendant violated the FAL.

- 74. Furthermore, Defendant knew or should have known through the exercise of reasonable care that such representations were unauthorized, inaccurate, and misleading.
- 75. As a result of Defendant's false advertising, Defendant has and continue to fraudulently obtain money from Plaintiff and the California Class.
- 76. Plaintiff requests that this Court cause Defendant to restore this money to Plaintiff and the California Class, to disgorge the profits Defendant made on these transactions, and to enjoin Defendant from violating the FAL or violating it in the same fashion in the future as discussed herein. Otherwise, Plaintiff and members of the California Class may be irreparably harmed and/or denied an effective and complete remedy if such an order is not granted.

FOURTH CAUSE OF ACTION Breach of Express Warranty (for the California Class)

- 77. Plaintiff repeats and reallages allegations set forth in paragraphs 1-45 and incorporates the same as if set forth herein at length.
- 78. Plaintiff brings this claim individually and on behalf of the members of the proposed California Class against Defendant.
- 79. California Commercial Code § 2313 provides that "(a) Any affirmation of fact or promise made by the seller to the buyer which relates to the goods and becomes part of the basis of the bargain creates an express warranty that the goods shall conform to the affirmation or promise," and "(b) Any description of the goods which is made part of the basis of the bargain creates an express warranty that the goods shall conform to the description." Cal. Comm. Code § 2313.
- 80. Defendant has expressly warranted that the Products are all natural products. These representations about the Products were affirmations made by Defendant to consumers that the Products are in fact all natural, became part of the basis of the bargain to purchase the Products, and created an express warranty that the Products would conform to these affirmations. In the alternative, the representations about the Products are descriptions of goods which were made as part of the basis

of the bargain to purchase the Products, and which created an express warranty that the Products would conform to the product descriptions.

- 81. Plaintiff and members of the California Class reasonably and justifiably relied on Defendant's express warranties that the Products were all natural, believing that that the Products did in fact conform to these warranties.
- 82. Defendant has breached the express warranties made to Plaintiff and members of the California Class by failing to manufacture, distribute and sell the Products to satisfy those warranties.
- 83. Plaintiff and members of the California Class paid money for the Products but did not obtain the full value of the Products as represented. If Plaintiff and members of the California Class had known of the true nature of the Products, they would not have purchased the Products or would not have been willing to pay the premium price associated with Products.
- 84. As a result, Plaintiff and members of the California Class suffered injury and deserve to recover all damages afforded under the law.

FIFTH CAUSE OF ACTION Breach of Implied Warranty (for the California Class)

- 85. Plaintiff repeats and reallages allegations set forth in paragraphs 1-45 and incorporates the same as if set forth herein at length.
- 86. Plaintiff brings this claim individually and on behalf of the members of the proposed California Class against Defendant.
- 87. California Commercial Code § 2314(1) provides that "a warranty that the goods shall be merchantable is implied in a contract for their sale if the seller is a merchant with respect to goods of that kind"
- 88. Furthermore, California Commercial Code § 2314(2) provides that "[g]oods to be merchantable must be at least such as . . . [c]onform to the promises or affirmations of fact made on the container or label if any."
- 89. Defendant is a merchant with respect to the sale of dog and cat food products, including the Products. Therefore, a warranty of merchantability is implied in every contract for sale

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of the Products to California consumers.

- 90. In advertising the Products with Natural Representations, Defendant has made promises and/or affirmations of fact about the Products.
- 91. However, the Products did not and do not conform to the promises and/or affirmations of fact made by Defendant about the Products. To the contrary, the Products are not all natural.
- 92. Therefore, Defendant has breached its implied warranty of merchantability in regard to the Products.
- 93. If Plaintiff and members of the California Class had known that the Products did not conform to Defendant's promises or affirmations of fact, they would not have purchased the Products or would not have been willing to pay the premium price associated with Products. Therefore, as a direct and/or indirect result of Defendant's breach, Plaintiff and members of the California Class have suffered injury.

SIXTH CAUSE OF ACTION Intentional Misrepresentation (for the California Class)

- 94. Plainiff repeats and reallages allegations set forth in paragraphs 1-45 and incorporates the same as if set forth herein at length.
- 95. Plaintiff brings this claim on behalf of the members of the proposed California Class against Defendant.
- 96. Under California law, the elements of a claim for intentional misrepresentation are:
 (1) a material misrepresentation by the defendant, (2) with the intent to defraud the plaintiff, (3) the plaintiff's reasonable reliance on the misrepresentation, and (4) the plaintiff suffers damage as a result of plaintiff's reliance. As set forth below, all elements are satisfied here.
- 97. As detailed above, Defendant has willfully, falsely, and knowingly made Natural Representations about the Products when the Products contain ingredients that are synthetic and/or artificial. Therefore, Defendant has made misrepresentations as to the Products.
- 98. Defendant's Natural Representations were material to a reasonable consumer (i.e., the type of misrepresentations to which a reasonable person would attach importance and would be

induced to act thereon in making purchase decisions), because they relate to the quality, characteristics, and nutritional value of the Products.

- 99. Defendant knew or recklessly disregarded the fact that the Products were not all natural at the time that it made the Natural Representations.
- 100. Defendant intended for Plaintiff and the California Class members to rely on its Natural Representations in purchasing the Products, as evidenced by Defendant prominently featuring the Natural Representations on the Products' packaging.
- Defendant's Natural Representations when purchasing the Products; have been unaware of the true nature of the Products (i.e., the Products are not all natural, for the reasons given above); and had Plaintiff and the California Class members members known the truth that the Natural Representations were false and misleading because the Products are not all natural (as detailed above), they would not have purchased the Products or would not have purchased them at the prices at which they were offered.
- 102. As a direct and proximate result of Defendant's false and misleading Natural Representations, Plaintiff and the California Class members have suffered economic losses and other general and specific damages, including but not limited to the monies paid to Defendant, and any interest that has accrued on those monies, all in an amount to be proven at trial.

SEVENTH CAUSE OF ACTION Breach of Quasi-Contract/Unjust Enrichment/Restitution under California Law (for the California Class)

- 103. Plaintiff repeats and reallages allegations set forth in paragraphs 1-45 and incorporates the same as if set forth herein at length.
- 104. Plaintiff brings this claim for quasi-contract/unjust enrichment/restitution under for the California Class against Defendant.
- 105. As detailed herein, Defendant intentionally and recklessly made false and misleading Natural Representations about the Products to Plaintiff and the members of the California Class to induce them to purchase the Products. Plaintiff and the members of the California Class have

reasonably relied on the misleading representations and have not received all of the benefits promised by Defendant. Plaintiff and the members of the California Class therefore have been induced by Defendant's misleading and false representations about the Products, and paid for them when they would and/or should not have, or paid more money to Defendant for the Products than they otherwise would and/or should have paid.

- 106. Defendant has obtained benefits from Plaintiff and the California Class members by fraud, and Defendant would obtain an undue advantage if it were allowed to retain the monetary benefits it received from Plaintiff and the California Class members on account of its false and misleading Natural Representations.
- 107. The monies Defendant received were obtained under circumstances that were at the expense of Plaintiff and the members of the California Class i.e., Plaintiff and the California Class members did not receive the full value of the benefit conferred upon Defendant.
- 108. Therefore, it is inequitable and unjust for Defendant to retain the profit, benefit, or compensation conferred upon it without paying Plaintiff and the members of the California Class back for the difference of the full value of the benefit compared to the value actually received.
- 109. As a direct and proximate result of Defendant's unjust enrichment, Plaintiff and members of the California Class seek restitution, disgorgement, and/or the imposition of a constructive trust upon all profits, benefits, and other compensation obtained by Defendant from its deceptive, misleading, and unlawful conduct as alleged herein.

PRAYER FOR RELIEF

WHEREFORE, Plaintiff, individually and on behalf of the members of the Classes, respectfully requests the Court to enter an Order:

- A. certifying the proposed Classes, as set forth above; naming Plaintiff as a representative of all Classes; and naming Plaintiff's attorneys as Class Counsel to represent all Classes;
- B. declaring that Defendant is financially responsible for notifying the Class members of the pendency of this suit;
 - C. declaring that Defendant has committed the violations of law alleged herein;

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l	D.	providing for any and all injunctive relief the Court deems appropriate;	
2	E.	awarding statutory damages in the maximum amount for which the law provides;	
3	F.	awarding monetary damages, including but not limited to any compensatory,	
4	incidental, or consequential damages in an amount that the Court or jury will determine, in accordance		
5	with applicab	•	
6	G.	providing for any and all equitable monetary relief the Court deems appropriate;	
7	H.	awarding punitive or exemplary damages in accordance with proof and in an amount	
8	consistent wit	th applicable precedent;	
9	l.	awarding Plaintiff her reasonable costs and expenses of suit, including attorneys' fees;	
10	J.	awarding pre- and post-judgment interest to the extent the law allows; and	
11	K.	providing such further relief as this Court may deem just and proper.	
12		DEMAND FOR TRIAL BY JURY	
13	Plaint	iff demands a trial by jury on all issues so triable.	
14	Dated: Febru	ary 13, 2019 FARUQI & FARUQI, LLP	
15	Dateu. I coru	17.10 Q.1 Q.1, 22.1	
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