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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA

GABRIELA BAYOL, individually and on behalf
of all others similarly situated,

Plaintiff,

v.

HEALTH-ADE LLC, and WHOLE FOODS
MARKET CALIFORNIA, INC.,

Defendants.

Case No.

CLASS ACTION COMPLAINT

JURY TRIAL DEMANDED

Plaintiff Gabriela Bayol (“Plaintiff”) brings this action on behalf of herself and all others similarly situated against Defendant Health-Ade LLC (“Health-Ade”) and Defendant Whole Foods Market California, Inc. (“Whole Foods”) (collectively, “Defendants”). Plaintiff makes the following allegations pursuant to the investigation of her counsel and based upon information and belief, except as to the allegations specifically pertaining to herself, which are based on personal knowledge.

INTRODUCTION

1. Health-Ade has passed off its entire line of Health-Ade Kombucha¹ beverages as non-alcoholic, when, in fact, the beverages contain more than twice the alcohol allowed for non-alcoholic beverages. The alcoholic beverages are sold to unsuspecting children, pregnant women, persons suffering with alcohol dependence issues, and a host of other people for whom alcohol consumption may pose a grave and immediate safety risk. To make matters worse, Health-Ade promotes its Kombucha beverages as an *alternative* to alcohol, such that many consumers specifically wishing to avoid alcohol are tricked into buying Health-Ade kombucha.

2. Whole Foods materially contributes, controls, and abets the fraud and misleading advertising by displaying and storing Health-Ade Kombucha separate from other alcoholic beverages in its stores, by not requiring any form of identification prior to purchase of the alcoholic beverages, and by failing to disclose to its customers that the beverages are above .5 percent alcohol by volume, as required for any alcoholic beverage. Likewise, Whole Foods sells Health-

¹ Health-Ade Kombucha refers to every flavor of Defendant Health-Ade’s kombucha beverages sold nationwide, as described herein, including, but not limited to, Health-Ade Kombucha: Ginger Lemon, Health-Ade Kombucha: Pink Lady Appel, Health-Ade Kombucha: Pomegranate, Health-Ade Kombucha: Holiday Cheers, Health-Ade Kombucha: California Grape, Health-Ade Kombucha: Blood Orange-Carrot-Ginger, Health-Ade Kombucha: Beet, Health-Ade Kombucha: The Original, Health-Ade Kombucha: Cayenne Cleanse, Health-Ade Kombucha: Reishi-Chocolate, Health-Ade Kombucha: Maca-Berry, Health-Ade Kombucha: Match + Cold Brew Coffee, Health-Ade Kombucha: Sweet Thorn, and Health-Ade Kombucha: Power Greens. Representative labels of Health-Ade Kombucha are attached to this Complaint as Exhibit 1. The various flavors of Health-Ade Kombucha are substantially identical other than their flavor profile, as each flavor is above the 0.5 percent alcohol by volume threshold and, on information and belief, understates the amount of sugar in the beverages. None of the flavors has the requisite government warning required for alcoholic beverages.

1 Ade Kombucha to consumers under the age of 21 and to visibly pregnant women without warning
2 or disclosure that the beverages are alcoholic.

3 3. Further, on information and belief, Health-Ade greatly understates the sugar content
4 of Health-Ade Kombucha beverages on the products' labels, making the beverages appear healthier
5 than they really are. The undeclared sugar content of Health-Ade Kombucha beverages contributes
6 to the continued fermentation of the beverages after bottling. As discussed herein, such continued
7 fermentation in part causes Health-Ade Kombucha beverages to cross the .5 percent alcohol by
8 volume threshold set for non-alcoholic beverages.

9 4. Plaintiff purchased numerous bottles of Health-Ade Kombucha based on
10 Defendants' misleading and false advertising and labeling of the products.

11 5. Plaintiff seeks relief in this action individually, and on behalf of all purchasers of
12 Health-Ade Kombucha Beverages, for Defendants' violations of the California Consumer Legal
13 Remedies Act ("CLRA"), Civil Code §§ 1750, *et seq.*, Unfair Competition Law ("UCL"), Bus. &
14 Prof. Code §§ 17200, *et seq.*, False Advertising Law ("FAL"), Bus. & Prof. Code §§ 17500, *et*
15 *seq.*, for breach of express and implied warranties, negligent misrepresentation, fraud, and unjust
16 enrichment.

17 **PARTIES**

18 6. Plaintiff Gabriela Bayol is a citizen of California, residing in San Francisco. Within
19 the past three years, Ms. Bayol purchased Health-Ade Kombucha beverages from Whole Foods in
20 San Francisco. Ms. Bayol purchased the Health-Ade Kombucha: Original flavor. Ms. Bayol
21 purchased the products with the belief and on the basis that the products were non-alcoholic. The
22 labels of the Health-Ade Kombucha beverages she purchased did not bear a government warning
23 concerning the consumption of alcoholic beverages, nor any other clear or conspicuous warning
24 regarding the beverages' high alcohol content. Ms. Bayol did not have to show any identification
25 of her age in order to purchase the Health-Ade Kombucha products at Whole Foods. The Health-
26 Ade Kombucha beverages were displayed in a section separate from other alcoholic beverages
27 (*e.g.*, beer) at the Whole Foods location at which she made her purchases. Ms. Bayol would not
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1 have purchased the products at the time had she known that they contained significant levels of
2 alcohol and were considered alcoholic beverages. Further, Ms. Bayol would have paid
3 significantly less for the products had she known that the products mischaracterized the level of
4 sugar and alcohol in the bottles. Should Ms. Bayol encounter any Health-Ade Kombucha
5 beverages in the future, she could not rely on the truthfulness of the labels' statements
6 characterizing the level of sugar and alcohol (or the absence of alcohol) in the beverages, absent
7 corrective advertising. Further, should Ms. Bayol encounter any Health-Ade Kombucha beverages
8 in the future, she could not rely on the labels' tiny print buried in the corner of the labels that the
9 products contain only "trace amounts of alcohol." However, Ms. Bayol would still be willing to
10 purchase the current formulations of Health-Ade Kombucha so long as Defendants engage in
11 corrective advertising.

12 7. Defendant Health-Ade LLC is a Delaware corporation located and headquartered in
13 Torrance, California. Health-Ade brews and bottles its Health-Ade Kombucha beverages in
14 California. Health-Ade manufactures, advertises, sells, distributes, and markets Health-Ade
15 Kombucha beverages as alleged herein nationwide, including in California. Health-Ade's
16 misleading marketing, advertising, labeling, and production information concerning the level of
17 sugar and alcohol in its Kombucha beverages was conceived, reviewed, approved, and otherwise
18 controlled from Health-Ade's California headquarters. Health-Ade's misleading marketing
19 concerning the sugar and alcohol content of its Kombucha beverages was coordinated at, emanated
20 from, and was developed at its California headquarters. All critical decisions regarding the
21 misleading alcohol and sugar marketing and labeling of Health-Ade Kombucha were made in
22 California.

23 8. Defendant Whole Foods Market California, Inc. is a California corporation
24 headquartered in Emeryville, California. Defendant Whole Foods Market California, Inc. sells and
25 advertises Health-Ade Kombucha beverages as alleged herein in California. Defendant Whole
26 Foods Market California, Inc. has full control and authority of how alcoholic beverages, including
27 Health-Ade Kombucha, are advertised, marketed, and sold within its stores. Whole Foods has
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1 adopted Health-Ade's fraud and misleading advertising regarding the alcohol content of Health-
 2 Ade kombucha as its own, and has thereby contributed to and abetted the false and misleading
 3 advertising, by (1) selling and displaying Health-Ade Kombucha separate from other alcoholic
 4 beverages, (2) by failing to make any disclosure or warning regarding the alcoholic content of the
 5 beverages, and (3) by selling the alcoholic beverages without requiring any identification of age
 6 prior to purchase. Whole Foods has complete control over the absence of any such warning or
 7 disclosures concerning the alcohol content of Health-Ade Kombucha and over the lack of any
 8 requirement for showing identification prior to purchase.

9 **JURISDICTION AND VENUE**

10 9. This Court has subject matter jurisdiction pursuant to 28 U.S.C. § 1332(d)(2)(A)
 11 because this case is a class action where the aggregate claims of all members of the proposed class
 12 are in excess of \$5,000,000, exclusive of interest and costs, and Plaintiff, as well as most members
 13 of the proposed nationwide class, are citizens of states different from the states of Defendants.
 14 Defendants have sold hundreds of thousands, if not millions, of bottles of Health-Ade Kombucha
 15 beverages.

16 10. This Court has general jurisdiction over Defendants because they are both
 17 headquartered in California. Further, the Court has general jurisdiction over all Defendants
 18 because they conduct substantial business within California such that Defendants have significant,
 19 continuous, and pervasive contacts with the State of California.

20 11. Venue is proper in this Court pursuant to 28 U.S.C. § 1391 because the challenged
 21 mislabeling, misbranding, and marketing practices have been disseminated and committed in this
 22 District and because Plaintiff resides and suffered the alleged harm in this District.

23 **FACTS COMMON TO ALL CAUSES OF ACTION**

24 12. The name "kombucha" comes from the common name for what is essentially a
 25 fermented tea drink. Kombucha, including Health-Ade Kombucha, is made of tea that ferments for
 26 up to a month while a "blob" of bacteria known as "scoby" (for symbiotic colony of bacteria and
 27 yeast) floats on top. The scoby then "eats" the sugar, acids, and caffeine in the tea, creating a
 28

1 cocktail of live microorganisms. Basic chemistry explains that the scoby converts the sugar into
2 carbon dioxide and alcohol.

3 13. Health-Ade attempts to differentiate itself from its competitors by claiming on its
4 website that it is made the “old-school” way through primary and secondary fermentation using “4
5 simple ingredients” of sugar, water, tea, and scoby.² Health-Ade states that pursuant to this “real
6 way” of making kombucha, it can “take up to 4 weeks to make a bottle.”

7 14. Having started in only 2012, Health-Ade has seen a meteoric rise. Health-Ade now
8 boasts of brewing 100,000 bottles daily, with 60,000 jars fermenting on a weekly basis.³ However,
9 Health-Ade’s rise is built on a poorly kept industry secret – kombucha made the “real way,”
10 without pasteurization, predictably becomes highly alcoholic. While pasteurized versions of
11 kombucha products are non-alcoholic, as the pasteurization kills the yeast in the kombucha, raw
12 (unpasteurized) versions of kombucha become alcoholic over time as the living yeast in the
13 beverage converts sugars into alcohol. Such natural conversion of sugar to alcohol in
14 unpasteurized kombucha beverages can result in alcohol levels as high as 4 percent alcohol by
15 volume (and even higher), roughly the same alcohol content as regular beer. Health-Ade
16 Kombucha is no different – it contains more than twice the limit of permitted alcohol by volume
17 content.

18 15. In 2010, major retailers throughout the country, including Defendant Whole Foods
19 Market California, Inc., were forced to immediately stop selling kombucha beverages because it
20 was discovered that the beverages contained alcohol levels as high as 2.5 percent by volume,
21 roughly five times the legal limit for non-alcoholic beverages. The discoveries sparked Federal
22 Drug Administration (“FDA”) and Alcohol and Tobacco Tax and Trade Bureau (“TTB”) investigations
23 concerning the alcohol content of various kombucha products.

24 16. Several other manufacturers of kombucha beverages, such as Honest Tea, owned
25 and operated by the Coca-Cola Company, were unable to reformulate their kombucha beverages to
26 ensure that the products never crossed the 0.5 alcohol by volume threshold at retail or

27 ² <https://health-ade.com/what-is-kombucha/?v=7516fd43adaa#zgHyrrycV2jgcysA.97>

28 ³ <https://health-ade.com/about/story/?v=7516fd43adaa#EY3tbmJxQsDJ4wHb.97>

1 consumption. “Despite reformulating its kombucha drinks in August 2010, Honest Tea found that
2 the level of alcohol in Honest Kombucha – when left at room temperature – increased beyond 0.5
3 percent. Citing the difficulty in maintaining legal alcohol levels, Honest Tea discontinued the line
4 in December 2010.”⁴

5 17. Since that time, seeking to capitalize on the consumer craze and desire surrounding
6 kombucha beverages, kombucha manufacturers have found many creative ways to ensure that their
7 kombucha beverages did not cross the 0.5 percent alcohol by volume standard, such as through
8 pasteurization. Others have chosen to continue making “raw” and unpasteurized kombucha but
9 include the federally mandated warning for alcoholic beverages. Health-Ade has apparently
10 chosen a third path. Continue brewing raw, unpasteurized kombucha without disclosing that the
11 kombucha is an alcoholic beverage.

12 **Health-Ade has been on Notice of High Alcohol and Sugar Content for Years**

13 18. On October 15, 2015, Health-Ade was sued in the Superior Court of the State of
14 California by two consumers who alleged that Health-Ade Kombucha contained “significant
15 amounts of alcohol” and failed to make the requisite alcohol disclosures, and also that Health-Ade
16 Kombucha had four to six times more sugar than declared on the label. Both cases appear to have
17 been dismissed without adjudication of the merits. *See Hood v. Health-Ade, LLC*, 115-cv-286909
18 (Santa Clara); *Samet v. Health-Ade, LLC*, 115-cv-286907 (Santa Clara).

19 19. On December 19, 2017, Health-Ade was sued by a competitor, Tortilla Factory,
20 LLC alleging, *inter alia*, violation of the Lanham Act (15 U.S.C. § 1125) for understating the
21 alcohol and sugar content of the Health-Ade Kombucha beverages. *See Tortilla Factory, LLC, v.*
22 *Health-Ade LLC*, Case No. 2:17-cv-9090-MWF-AFM (Central District of California). Although
23 the *Tortilla Factory* case alleges harm via lost profits and competitive disadvantage (Tortilla
24 allegedly makes a non-alcoholic kombucha), the allegations of the Tortilla Factory concern largely
25 the same underlying fraud and misleading advertising as alleged herein. For instance, Tortilla

26
27 ⁴ Ray Latif, *Kombucha Class Action Suits Settled with GT’s, Honest Tea*, BevNet.com, Nov. 8,
28 2011. Available at <http://www.bevnet.com/news/2011/kombucha-class-action-suits-settled-with-gts-honest-tea> (last accessed March 5, 2018).

1 Factory alleges that “Health-Ade advertises, markets and promotes the Kombucha Products as
2 being non-alcoholic beverages, when, in fact, their products contain more than 0.5% alcohol.
3 Nowhere on the Kombucha Products is there any conspicuous disclosure that the products contain
4 alcohol ... Kombucha Products also understate the sugar content of their drinks, to mislead
5 consumers into believing their products are healthier than other kombucha drinks on the market
6 that properly advertise their sugar content.” The *Tortilla Factory* case is still pending.

7 20. Plaintiff Bayol sent both Defendants demand letters outlining the summary of the
8 allegations of the complaint herein in February. However, Health-Ade Kombucha remains on
9 shelves nationwide, and Defendants do not appear inclined to issue any corrective advertising or
10 compensate injured consumers.

11 **TTB Accredited Lab Results Show that Health-Ade Kombucha has Greater than 0.5 Percent**
12 **Alcohol by Volume**

13 21. Within the past two months, Brewing & Distilling Analytical Services, LLC, an
14 independent, TTB certified laboratory, conducted tests on multiple batches of Health-Ade
15 Kombucha beverages. Each test showed that every bottle of the products contained a level of
16 alcohol by volume greater than 0.5 percent.

17 22. Brewing & Distilling Analytical Services LLC (“BDAS”) conducted tests to
18 determine the level of alcohol by volume in Health-Ade Kombucha by selecting multiple bottles
19 from multiple stores, including a local Whole Foods store. Four Health-Ade Kombucha flavors
20 were tested, including Pink Lady Apple, Cayenne Cleanse, California Grape, and Original. None
21 of the products passed their stated expiration date at the time of testing. The smallest percentage of
22 alcohol by volume detected among all the Health-Ade Kombucha products tested by BDAS was
23 0.88 percent alcohol by volume. Not a single product tested was below the federally mandated 0.5
24 percent alcohol by volume limit. Half of the products contained more than twice the allowed
25 alcohol content.
26
27
28

Every Health-Ade Kombucha Bottle Violates a Host of Federal and State Law Regulating the Labeling of Alcoholic Beverages

23. Prior to a recent update, the TTB's website stated that "TTB's initial testing of kombucha in the marketplace reveals that many of these products contain at least 0.5 percent alcohol by volume. These products are alcohol beverages and are consequently subject to regulation."⁵ The TTB stated that its "primary concern is to ensure that consumers are not misled about the nature of alcohol beverage products that might be marketed as non-alcoholic beverages. It is important that consumers are adequately informed about the nature of these products."

24. The TTB's current website shows that the concern over alcohol in kombucha beverages persists. "Some kombucha products contain 0.5% or more alcohol by volume. These products are alcohol beverages ... It is important to note that regardless of the alcohol content of the finished beverage, when kombucha reaches 0.5% alcohol or more by volume at any time during the production process, it must be produced on a TTB-qualified premises and is subject to TTB regulation. Thus, for example, a producer of a kombucha-style beer that reaches an alcohol content of 1.2% alcohol by volume during production must qualify as a brewer and comply with TTB regulations in 27 CFR part 25, even if the finished product is a non-alcoholic beverage (containing less than 0.5% alcohol by volume)."⁶

25. According to the TTB, "[e]ven though a kombucha beverage may have less than 0.5% alcohol by volume at the time of bottling, fermentation may continue in the bottle after it leaves the production facility, depending on how the kombucha beverage is made and stored. As a result, the alcohol content may increase to 0.5% or more alcohol by volume. Such a product is an alcohol beverage, which is subject to the laws and regulations governing the production, taxation, labeling, marketing, and distribution of alcohol beverages."⁷

26. The TTB makes clear that a distributor and manufacturer (such as Health-Ade) cannot escape liability for failing to include the required alcohol warning statement even if the beverages become alcoholic after they are sold downstream to retailers or consumers that fail to

⁵ <https://web.archive.org/web/20150818084444/http://www.ttb.gov/faqs/kombucha-faqs.shtml>

⁶ <https://www.ttb.gov/kombucha/kombucha-general.shtml#responsibilities>

⁷ *Id.*

1 refrigerate the beverages. “Refrigeration of the product is not an adequate method of ensuring that
2 the alcohol content will not increase while in the original container after removal because, among
3 other things, you cannot control whether the product will be refrigerated after removal.”⁸

4 27. In the Frequently Asked Questions portions of its website, the TTB explains in a
5 series of questions and answers the various labeling requirements kombucha beverages must meet
6 if they have more than 0.5 percent alcohol by volume. One of the questions is “Are kombucha
7 containers required to bear a health warning statement?” The TTB answers, “Yes, if the kombucha
8 beverage contains 0.5 percent or more alcohol by volume. The container of any alcohol beverage
9 sold or distributed in the United States with an alcohol content of 0.5 percent or more must bear the
10 health warning statement required by the Alcoholic Beverage Labeling Act of 1988,” citing 27
11 C.F.R. § 16. In turn, 27 C.F.R. § 16.10 defines “Alcoholic beverage” as “any beverage in liquid
12 form which contains not less than one-half of one percent (.5%) of alcohol by volume and is
13 intended for human consumption.” 27 C.F.R. § 16.20 goes on to state that “no person shall bottle
14 for sale or distribution in the United States any alcoholic beverage unless the container of such
15 beverage bears the health warning statement required by § 16.21.”

16 28. 27 C.F.R. § 16.21 states that “[t]here shall be stated on the brand label or separate
17 front label, or on a back or side label, separate and apart from all other information, the following
18 statement: GOVERNMENT WARNING: (1) According to the Surgeon General, women should
19 not drink alcoholic beverages during pregnancy because of the risk of birth defects. (2)
20 Consumption of alcoholic beverages impairs your ability to drive a car or operate machinery, and
21 may cause health problems.” The labels of Health-Ade Kombucha do not bear this warning.

22 29. Further, the TTB has stated that certain “beers,” including kombucha products,
23 “that [are] made without both malted barley and hops must ... comply with FDA labeling
24 requirements. Such products are still subject to the marking requirements of the IRC and the health
25 warning statement requirements of ABLA.”⁹ The FDA clarifies that such alcoholic beverages are
26 subject to the nutrition labeling requirements set out at 21 C.F.R. 101.9, and the general

27 ⁸ *Id.*

28 ⁹ *Id.*

requirements of 21 C.F.R. 101.3 and 21 C.F.R. 101.4.¹⁰ Because Health-Ade Kombucha is “made without both malted barley and hops,” Health-Ade Kombucha is also subject to the general nutrition labeling requirements set out by the FDA. Accordingly, the labels of Health-Ade Kombucha are subject to the “false and misleading” standard of 21 U.S.C. § 343(a)(1) and the corresponding state law counterparts that track the federal standards. *See, e.g.*, Cal. Health & Safety Code § 110100 (“All food labeling regulations and any amendments to those regulations adopted pursuant to the federal act ... shall be the food labeling regulations of this state.”); 1 N.Y.C.R.R. § 259.1 (same). Because Health-Ade Kombucha contains alcohol above 0.5 percent by volume, it is misbranded under the FDA’s labeling requirements, and the corresponding state law counterparts that track the federal standards.

30. Defendants’ sale and marketing of Health-Ade Kombucha as a non-alcoholic beverage also violates a host of State consumer health and safety regulations. For example, California Health & Safety Code Section 25249.2 provides that “[n]o person in the course of doing business shall knowingly and intentionally expose any individual to a chemical known to the state to cause cancer or reproductive toxicity without first giving clear and reasonable warning to such individual, except as provided in Section 25249.10.” The method of warning should be a warning that appears on the product’s label. *See* 27 Cal. Code of Reg. § 25603(c). Pursuant to Proposition 65, the Safe Drinking Water and Toxic Enforcement Act (“Proposition 65”), California recognizes “Ethyl alcohol in alcoholic beverages” as a chemical known to cause reproductive toxicity. 27 Cal. Code of Reg. § 27001(c). “Alcoholic beverage” includes “every liquid or solid containing alcohol, spirits, wine, or beer, and which contains one-half of one percent or more of alcohol by volume and which is fit for beverage purposes either alone or when diluted, mixed, or combined with other substances.” *Consumer Cause, Inc. v. Arkopharma, Inc.* (2003) 106 Cal. App. 4th 824, 829 (citing Cal. Bus. & Prof. Code § 23004). Because Health-Ade Kombucha in fact contains “one-half of one percent or more of alcohol by volume,” but the labels do not bear the appropriate warning, the

¹⁰ U.S. Food and Drug Administration, *Guidance for Industry: Labeling of Certain Beers Subject to the Labeling Jurisdiction of the Food and Drug Administration*, December 2014. Available at <http://www.fda.gov/Food/GuidanceRegulation/GuidanceDocumentsRegulatoryInformation/LabelingNutrition/ucm166239.htm#ref4> (last accessed March 6, 2018).

1 products violate Proposition 65. A warning statement identical to the one prescribed by 27 C.F.R.
2 § 16.21 would suffice to comply with the law and to notify consumers.

3 31. While Plaintiff does not know whether Health-Ade Kombucha is below 0.5 alcohol
4 by volume at the moment it leaves Health-Ade's distribution center, what is clear is that the
5 beverages are significantly above the 0.5 threshold at the time of sale and consumption. Under
6 federal law, Defendants cannot turn a blind eye to what happens to Health-Ade Kombucha
7 products after they leave Health-Ade's facilities, and, considering that continued fermentation and
8 high alcohol content is an industry-wide problem, Plaintiff alleges on information and belief that
9 Health-Ade knowingly and willfully distributes Health-Ade Kombucha in violation of Federal and
10 State laws that require such beverages to contain the government warning, as set out above.

11 32. Defendants' sale and marketing of Health-Ade Kombucha as non-alcoholic, low
12 sugar beverages is highly misleading to a reasonable consumer, including Plaintiff. Because
13 Health-Ade Kombucha does not include any warnings concerning the significant presence of
14 alcohol, consumers, including Plaintiff, are led to believe that the products are safe to consume
15 when driving a car, operating machinery, and taking with potentially a deadly cocktail of
16 incompatible medications.

17 33. As discussed above, Health-Ade double-downs on its disguise of Health-Ade
18 Kombucha as a purportedly non-alcoholic beverage by promoting it to customers specifically
19 seeking to avoid alcohol. On its website, Health-Ade provides a "mocktail"¹¹ recipe using Health-
20 Ade Kombucha. According to Health-Ade, the resulting "mocktail," made in part from the
21 alcoholic Health-Ade Kombucha, is "equally please to the eye AND it's alcohol-free!"¹² Health-
22 Ade promotes another Health-Ade Kombucha-based "mocktail" for those that are "trying to cut
23 down on sugar and/or alcohol."¹³ Yet another "mocktail" using Health-Ade Kombucha is

24 ¹¹ A "mocktail" is a common term for a nonalcoholic cocktail.

25 <http://www.dictionary.com/browse/mocktail?s=t>

26 ¹² <https://health-ade.com/holiday-cheers-sangria/?v=7516fd43adaa#qHcbtJbwwBDwHpUG.97>.

27 *See also* <https://health-ade.com/blackberry-hibiscus-kombucha-mocktail/?v=7516fd43adaa#gDE30jmze17jfbLU.97> (promoting a different mocktail using Health-
28 Ade Kombucha).

¹³ <https://health-ade.com/kombucha-mocktail-kick-off-new-year/?v=7516fd43adaa#1mOY6lcsCH2IXIGc.97>

1 advertised for users that have “[t]hat feeling of knowing you’re doing your body a favor by cutting
2 out the booze.”¹⁴ Each of these posts, and Health-Ade’s website is littered with them, are designed
3 to mislead consumers into believing the Health-Ade Kombucha is a non-alcoholic beverage, when
4 it is.

5 34. In the starkest example of Health-Ade’s alcohol misrepresentations, Health-Ade has
6 a page on its website dedicated to answering the question: “Does Kombucha Have Alcohol? 5
7 Things to Know.”¹⁵ Health-Ade starts out by admitting that yes, kombucha has at least a “trace” of
8 alcohol. However, Health-Ade then poses the following questions and answers:

9 **Question #2: So is kombucha like wine or beer?**

10 No. One of the cool things about kombucha is that the yeast and bacteria work in symbiosis,
11 so as the yeast continues to produce ethanol, the bacteria continue to convert that ethanol
into acid.

12 It’s a constant cycle.

13 So the alcohol content in kombucha is self-limiting.

14 ...

15 **Question #3: How much alcohol does kombucha have?**

16 By law non-alcoholic beverages must contain less than 0.5% ABV.

17 Keeping your kombucha properly refrigerated until you drink it will help ensure the alcohol
18 remains stable (because once the kombucha gets warm, those gut-friendly probiotics get
active again and fermentation will continue).¹⁶

19 35. Health-Ade’s statements that the “alcohol content in kombucha is self-limiting” is
20 false and misleading, as Health-Ade Kombucha itself is significantly alcoholic and increases in
21 alcohol percentage over time. Further, Health-Ade’s attempt to shift the responsibility on
22 consumers and distributors to refrigerate the products after sale to avoid the “fermentation” that
23 will “continue” does not absolve it of liability and is directly contrary to Federal law. As discussed
24 above, the TTB requires that Health-Ade Kombucha bear the government warning regardless of
25 refrigeration issues, so long as Health-Ade Kombucha rises above 0.5 percent alcohol by volume at
26 any time.

27 ¹⁴ <https://health-ade.com/kombucha-summer-mocktail/?v=7516fd43adaa#u847MmJ7HIVoHydt.97>

28 ¹⁵ <https://health-ade.com/does-kombucha-have-alcohol/?v=7516fd43adaa#Eqgg9LUSdlUB40d0.97>

¹⁶ *Id.*

1 36. Health-Ade has made, and continues to make, unlawful and misleading claims on
2 the labels of Health-Ade Kombucha that are prohibited by identical federal and state laws, and
3 which render these products misbranded. Under federal and state law, Health-Ade Kombucha
4 cannot legally be manufactured, distributed, held, or sold.

5 **CLASS REPRESENTATION ALLEGATIONS**

6 37. Plaintiff brings this action as a class action under Federal Rule of Civil Procedure 23
7 on behalf of a Class consisting of all persons in the United States who purchased Health-Ade
8 Kombucha beverages.

9 38. Plaintiff also seek to represent a subclass defined as all members of the Class who
10 purchased Health-Ade Kombucha in California (the “California Subclass”).

11 39. Plaintiff reserves the right to amend or modify the Class definition with greater
12 specificity or further division into subclasses or limitation to particular issues as discovery and the
13 orders of this Court warrant.

14 40. Excluded from the Class are the Defendants, the officers and directors of the
15 Defendants at all relevant times, members of their immediate families and their legal
16 representatives, heirs, successors or assigns and any entity in which Defendants have or had a
17 controlling interest.

18 41. Also excluded from the Class are persons or entities that purchased Health-Ade
19 Kombucha for purposes of resale.

20 42. Plaintiff is a member of the Class and California Subclass she seeks to represent.

21 43. Defendants sell hundreds of thousands, if not millions, of bottles of Health-Ade
22 Kombucha. Health-Ade Kombucha are available in major supermarkets nationwide, including in
23 California. Accordingly, members of the Class are so numerous that their individual joinder herein
24 is impracticable. The precise number of Class members and their identities are unknown to
25 Plaintiff at this time but may be determined through discovery. Class members may be notified of
26 the pendency of this action by mail and/or publication through the distribution records of
27 Defendants, third party retailers, and vendors.

1 44. Common questions of law and fact exist as to all Class members and predominate
2 over questions affecting only individual Class members. Common legal and factual questions
3 include, but are not limited to whether Health-Ade Kombucha is misbranded, and whether the
4 labeling, marketing and promotion of Health-Ade Kombucha is false and misleading.

5 45. The claims of the named Plaintiff are typical of the claims of the Class in that the
6 named Plaintiff was exposed to and relied on Defendants' false, misleading and misbranded labels,
7 purchased Health-Ade Kombucha, and suffered losses as a result of those purchases.

8 46. Plaintiff is an adequate representative of the Class because Plaintiff's interests do
9 not conflict with the interests of the Class members Plaintiff seek to represent, Plaintiff has retained
10 competent counsel experienced in prosecuting class actions, and Plaintiff intends to prosecute this
11 action vigorously. The interests of Class members will be fairly and adequately protected by
12 Plaintiff and her counsel.

13 47. The class mechanism is superior to other available means for the fair and efficient
14 adjudication of the claims of the Class members. Each individual Class member may lack the
15 resources to undergo the burden and expense of individual prosecution of the complex and
16 extensive litigation necessary to establish Defendants' liability. Individualized litigation increases
17 the delay and expense to all parties and multiplies the burden on the judicial system presented by
18 the complex legal and factual issues of this case. Individualized litigation also presents a potential
19 for inconsistent or contradictory judgments. In contrast, the class action device presents far fewer
20 management difficulties and provides the benefits of single adjudication, economy of scale, and
21 comprehensive supervision by a single court on the issue of Defendants' liability. Class treatment
22 of the liability issues will ensure that all claims and claimants are before this Court for consistent
23 adjudication of the liability issues.

COUNT I**Violation of California's Consumers Legal Remedies Act,****California Civil Code §§ 1750, et seq.****(Injunctive Relief Only)**

48. Plaintiff hereby incorporate by reference the allegations contained in all preceding paragraphs of this complaint.

49. Plaintiff brings this claim individually and on behalf of members of the proposed Class against Health-Ade. Plaintiff also brings this claim individually and on behalf of members of the proposed California Subclass against both Defendants.

50. Plaintiff and Class members are consumers who purchased Health-Ade Kombucha for personal, family or household purposes. Plaintiff and the Class are “consumers” as that term is defined by the CLRA in Cal. Civ. Code § 1761(d). Plaintiff and the Class members are not experts with the independent knowledge of the nature, level, or amount of alcohol and sugar found in Health-Ade Kombucha or kombucha beverages generally. Plaintiff and the Class members are not experts with the independent knowledge of the fermentation process or alcohol level of Health-Ade Kombucha or kombucha beverages generally.

51. The Health-Ade Kombucha that Plaintiff and Class members purchased from Defendants were “goods” within the meaning of Cal. Civ. Code § 1761(a).

52. Defendants’ actions, representations, and conduct have violated, and continue to violate the CLRA, because they extend to transactions that intended to result, or which have resulted in, the sale of goods to consumers.

53. Defendants’ representation that Health-Ade Kombucha only has a “trace amounts of alcohol” and the absence of the government warning concerning alcoholic beverages on the labels of Health-Ade Kombucha make such advertising false and misleading to a reasonable consumer, including Plaintiff, because Health-Ade Kombucha in fact contains above 0.5 percent alcohol by volume, making the product an alcoholic beverage that must bear the appropriate warning under state and federal law. Further, the lack of appropriate warning on the labels of Health-Ade

1 Kombucha, in addition to the fact that the beverage is sold to persons under 21 years of age and
2 without identification, is a serious health hazard to consumers because, *inter alia*, such beverages
3 are purchased by minors and because uninformed consumers purchase the products before driving
4 a vehicle, operating machinery, and during pregnancy. The lack of appropriate warning and
5 disclaimers is further a health hazard because the beverages are unwittingly consumed by persons
6 struggling with alcohol addiction and those that cannot consume alcohol for medical reasons.
7 Without the appropriate warning and notice that the beverage is alcoholic, Health-Ade Kombucha
8 is an unreasonably dangerous product that is unfit for sale.

9 54. Further, Defendants' understatement of the amount of sugar in Health-Ade
10 Kombucha make such advertising false and misleading to a reasonable consumer, including
11 Plaintiff. The excess amount of sugar in the beverages also makes Health-Ade Kombucha less
12 healthy than advertised.

13 55. California's Consumers Legal Remedies Act, Cal. Civ. Code § 1770(a)(5), prohibits
14 "[r]epresenting that goods or services have sponsorship, approval, characteristics, ingredients, uses,
15 benefits, or quantities which they do not have or that a person has a sponsorship, approval, status,
16 affiliation, or connection which he or she does not have." By engaging in the conduct set forth
17 herein, Defendants violated and continue to violate Section 1770(a)(5) of the CLRA, because
18 Defendants' conduct constitutes unfair methods of competition and unfair or fraudulent acts or
19 practices, in that Defendants misrepresent the particular characteristics, benefits and quantities of
20 the goods.

21 56. Cal. Civ. Code § 1770(a)(7) prohibits representing that goods or services are of a
22 particular standard, quality, or grade, or that goods are of a particular style or model, if they are of
23 another. By engaging in the conduct set forth herein, Defendants violated and continue to violate
24 Section 1770(a)(7) of the CLRA, because Defendants' conduct constitutes unfair methods of
25 competition and unfair or fraudulent acts or practices, in that Defendants misrepresent the
26 particular standard, quality or grade of the goods.

1 57. Cal. Civ. Code § 1770(a)(9) further prohibits “[a]dvertising goods or services with
2 intent not to sell them as advertised.” By engaging in the conduct set forth herein, Defendants
3 violated and continue to violate Section 1770(a)(9), because Defendants’ conduct constitutes unfair
4 methods of competition and unfair or fraudulent acts or practices, in that Defendants advertise
5 goods with the intent not to sell the goods as advertised.

6 58. Plaintiff and Class members are not experts about the nature, level, or amount of
7 alcohol and sugar found in Health-Ade Kombucha or kombucha beverages in general. Plaintiff
8 and the Class members are not experts with the independent knowledge of the fermentation process
9 or alcohol level of Health-Ade Kombucha or kombucha beverages generally. Plaintiff and the
10 Class acted reasonably when they purchased Health-Ade Kombucha based on their belief that
11 Defendants’ representations were true and lawful.

12 59. Plaintiff and the Class suffered injuries caused by Defendants because (a) they
13 would not have purchased Health-Ade Kombucha absent Defendants’ representations and omission
14 of a warning concerning the product’s alcohol content; (b) they would not have purchased Health-
15 Ade Kombucha on the same terms absent Defendants’ representations and omissions; (c) they paid
16 a price premium for Health-Ade Kombucha due to Defendants’ misrepresentations and omissions;
17 and (d) Health-Ade Kombucha did not have the characteristics, benefits, or quantities as promised.

18 60. Under California Civil Code § 1780(a), Plaintiff and members of the Class seek
19 injunctive and equitable relief for Defendants’ violations of the CLRA. Plaintiff has mailed an
20 appropriate demand letter consistent with California Civil Code § 1782(a). If Defendants fail to
21 take corrective action within 30 days of receipt of the demand letter, Plaintiff will amend her
22 complaint to include a request for damages as permitted by Civil Code § 1782(d).

23 61. Wherefore, Plaintiff seeks injunctive and equitable relief for these violations of the
24 CLRA.

COUNT II

Violation of California's Unfair Competition Law,

California Business & Professions Code §§ 17200, et seq.

62. Plaintiff hereby incorporate by reference the allegations contained in all preceding paragraphs of this complaint.

63. Plaintiff brings this claim individually and on behalf of the members of the proposed Class against Health-Ade. Plaintiff also brings this claim individually and on behalf of members of the proposed California Subclass against both Defendants.

64. Defendants are subject to California's Unfair Competition Law, Cal. Bus. & Prof. Code §§ 17200, *et seq.* The UCL provides, in pertinent part: "Unfair competition shall mean and include unlawful, unfair or fraudulent business practices and unfair, deceptive, untrue or misleading advertising"

65. Defendants' representation that Health-Ade Kombucha only has a "trace amounts of alcohol" and the absence of the government warning concerning alcoholic beverages on the labels of Health-Ade Kombucha make such advertising false and misleading to a reasonable consumer, including Plaintiff, because Health-Ade Kombucha in fact contains above 0.5 percent alcohol by volume, making the product an alcoholic beverage that must bear the appropriate warning under state and federal law. Further, the lack of appropriate warning on the labels of Health-Ade Kombucha, in addition to the fact that the beverage is sold to persons under 21 years of age and without identification, is a serious health hazard to consumers because, *inter alia*, such beverages are purchased by minors and because uninformed consumers purchase the products before driving a vehicle, operating machinery, and during pregnancy. The lack of appropriate warning and disclaimers is further a health hazard because the beverages are unwittingly consumed by persons struggling with alcohol addiction and those that cannot consume alcohol for medical reasons. Without the appropriate warning and notice that the beverage is alcoholic, Health-Ade Kombucha is an unreasonably dangerous product that is unfit for sale.

1 66. Further, Defendants' understatement of the amount of sugar in Health-Ade
2 Kombucha make such advertising false and misleading to a reasonable consumer, including
3 Plaintiff. The excess amount of sugar in the beverages also makes Health-Ade Kombucha less
4 healthy than advertised.

5 67. Defendants' business practices, described herein, violated the "unlawful" prong of
6 the UCL by violating Section 403(r) of the FDCA [21 U.S.C. 343(r)(1)(a)], California Health &
7 Safety Code § 110670, 27 C.F.R. § 16, California Health & Safety Code Section 25249.2, the
8 CLRA, the FAL and other applicable law as described herein.

9 68. Defendants' business practices, described herein, violated the "unfair" prong of the
10 UCL in that their conduct is substantially injurious to consumers, offends public policy, and is
11 immoral, unethical, oppressive, and unscrupulous, as the gravity of the conduct outweighs any
12 alleged benefits. Defendants' advertising is of no benefit to consumers, and has been declared
13 misleading to consumers by the TTB and FDA. Creating consumer confusion regarding the levels
14 of alcohol and sugar is of no benefit to consumers. Defendants' advertising of Health-Ade
15 Kombucha as the non-alcoholic and the fact that the labels of Health-Ade Kombucha do not bear
16 warnings concerning the presence of significant amounts of alcohol causes the products to pose a
17 threat to public health, safety, and morality. Consumers are unwittingly purchasing and consuming
18 Health-Ade Kombucha products prior to driving a car or operating machinery and while pregnant
19 or under 21 years of age. Further, many consumers may have religious or moral objections to the
20 consumption of alcoholic beverages and would not buy Health-Ade Kombucha under any
21 circumstances, even if the presence of alcohol was disclosed. Such practices are of no benefit to
22 consumers.

23 69. Defendants violated the fraudulent prong of the UCL by misleading Plaintiff and the
24 Class to believe that Health-Ade Kombucha is a non-alcoholic beverage when, in fact, it contains a
25 substantial amount of alcohol. Defendants also violated the fraudulent prong by understating the
26 amount of sugar in the beverages.

70. Plaintiff and Class members are not experts about the nature, level, or amount of alcohol and sugar found in Health-Ade Kombucha or kombucha beverages in general. Plaintiff and the Class members are not experts with the independent knowledge of the fermentation process or alcohol level of Health-Ade Kombucha or kombucha beverages generally. Plaintiff and the Class acted reasonably when they purchased Health-Ade Kombucha based on their belief that Defendants' representations were true and lawful.

71. Plaintiff and the Class lost money or property as a result of Defendants' UCL violations because (a) they would not have purchased Health-Ade Kombucha absent Defendants' representations and omission of a warning concerning the product's alcohol content; (b) they would not have purchased Health-Ade Kombucha on the same terms absent Defendants' representations; (c) they paid a price premium for Health-Ade Kombucha due to Defendants' misrepresentations and omissions; and (d) Health-Ade Kombucha did not have the characteristics, benefits, or quantities as promised.

COUNT III

Violation of California's False Advertising Law,

California Business & Professions Code §§ 17500, et seq.

72. Plaintiff hereby incorporates by reference the allegations contained in all preceding paragraphs of this complaint.

73. Plaintiff brings this claim individually and on behalf of the members of the proposed Class against Health-Ade. Plaintiff also brings this claim individually and on behalf of the members of the proposed California Subclass against both Defendants.

74. California's False Advertising Law, Cal. Bus. & Prof. Code §§ 17500, et seq., makes it "unlawful for any person to make or disseminate or cause to be made or disseminated before the public in this state, ... in any advertising device ... or in any other manner or means whatever, including over the Internet, any statement, concerning ... personal property or services, professional or otherwise, or performance or disposition thereof, which is untrue or misleading and

1 which is known, or which by the exercise of reasonable care should be known, to be untrue or
2 misleading.”

3 75. Defendants engaged in a scheme of offering misbranded bottles of Health-Ade
4 Kombucha for sale to Plaintiff and the Class members by way of product packaging, labeling, and
5 other promotional materials. These materials misrepresented and/or omitted the true content and
6 nature of the misbranded bottles of Health-Ade Kombucha. Defendants’ advertisements and
7 inducements were made in and originated from California and come within the definition of
8 advertising as contained in Bus. & Prof. Code § 17500, *et seq.* in that the product packaging,
9 labeling, and promotional materials were intended as inducements to purchase Health-Ade
10 Kombucha, and are statements disseminated by Defendants to Plaintiff and Class members.
11 Defendants knew that these statements were unauthorized, inaccurate, and misleading.

12 76. Defendants’ representation that Health-Ade Kombucha only has a “trace amounts of
13 alcohol” and the absence of the government warning concerning alcoholic beverages on the labels
14 of Health-Ade Kombucha make such advertising false and misleading to a reasonable consumer,
15 including Plaintiff, because Health-Ade Kombucha in fact contains above 0.5 percent alcohol by
16 volume, making the product an alcoholic beverage that must bear the appropriate warning under
17 state and federal law. Further, the lack of appropriate warning on the labels of Health-Ade
18 Kombucha, in addition to the fact that the beverage is sold to persons under 21 years of age and
19 without identification, is a serious health hazard to consumers because, *inter alia*, such beverages
20 are purchased by minors and because uninformed consumers purchase the products before driving
21 a vehicle, operating machinery, and during pregnancy. The lack of appropriate warning and
22 disclaimers is further a health hazard because the beverages are unwittingly consumed by persons
23 struggling with alcohol addiction and those that cannot consume alcohol for medical reasons.
24 Without the appropriate warning and notice that the beverage is alcoholic, Health-Ade Kombucha
25 is an unreasonably dangerous product that is unfit for sale.

26 77. Further, Defendants’ understatement of the amount of sugar in Health-Ade
27 Kombucha make such advertising false and misleading to a reasonable consumer, including
28

1 Plaintiff. The excess amount of sugar in the beverages also makes Health-Ade Kombucha less
2 healthy than advertised.

3 78. Defendants violated § 17500, *et seq.* by misleading Plaintiff and the Class to believe
4 that Health-Ade Kombucha is a non-alcoholic beverage that is low in sugar when, in fact, it
5 contains a substantial amount of alcohol and sugar.

6 79. Defendants knew or should have known, through the exercise of reasonable care
7 that Health-Ade Kombucha were and continue to be misbranded, and that their representations and
8 omissions about the alcohol and sugar content of the beverages were unauthorized, inaccurate, and
9 misleading. Defendants also knew or should have known, through the exercise of reasonable care
10 that Health-Ade Kombucha is an alcoholic beverage and that Defendants' representations to the
11 contrary are not true.

12 80. Plaintiff and the Class lost money or property as a result of Defendants' FAL
13 violation because (a) they would not have purchased Health-Ade Kombucha absent Defendants'
14 representations and omission of a warning concerning the product's alcohol content; (b) they
15 would not have purchased Health-Ade Kombucha on the same terms absent Defendants'
16 representations; (c) they paid a price premium for Health-Ade Kombucha due to Defendants'
17 misrepresentations and omissions; and (d) Health-Ade Kombucha did not have the characteristics,
18 benefits, or quantities as promised.

19 **COUNT IV**

20 **Breach of Express Warranty**

21 81. Plaintiff brings this claim individually and on behalf of the members of the
22 proposed Class against Health-Ade. Plaintiff also brings this claim individually and on behalf of
23 the members of the proposed California Subclass against Health-Ade.

24 82. In connection with the sale of Health-Ade Kombucha, Defendant issues an express
25 warranty that Health-Ade Kombucha contains between 2 to 3 grams of sugar per serving.

26 83. Health-Ade's affirmation of fact and promise on Health-Ade's labels that the
27 products contained between 2 to 3 grams of sugar per serving became part of the basis of the
28

1 bargain between Health-Ade and Plaintiffs and Class members, thereby creating express warranties
 2 that the products would conform to Health-Ade's affirmation of fact, representations, promise, and
 3 description.

4 84. Health-Ade breached their express warranty because Health-Ade Kombucha in fact
 5 contains substantially more sugar than promised on the labels. In short, Health-Ade Kombucha do
 6 not live up to Health-Ade's express warranty.

7 85. Plaintiff and the Class members were injured as a direct and proximate result of
 8 Health Ade's breach because: (a) they would not have purchased Health-Ade Kombucha if they
 9 had known the true facts; (b) they paid for Health-Ade Kombucha due to the mislabeling of the
 10 products; (c) they would not have purchased Health-Ade Kombucha on the same terms if they had
 11 known the true facts; (d) they paid a price premium for Health-Ade Kombucha due to Health Ade's
 12 false warranties and affirmations of fact; and (e) Health-Ade Kombucha did not have the
 13 characteristics or qualities as promised.

14 **COUNT V**

15 **Breach of Implied Warranty of Merchantability**

16 86. Plaintiff brings this claim individually and on behalf of the members of the
 17 proposed Class against Health-Ade. Plaintiff also brings this claim individually and on behalf of
 18 the members of the proposed California Subclass against both Defendants.

19 87. The Uniform Commercial Code § 2-314 provides that, unless excluded or modified,
 20 a warranty that the goods shall be merchantable is implied in a contract for their sale if the seller is
 21 a merchant with respect to goods of that kind. To be "merchantable," goods must, *inter alia*, "run,
 22 within the variations permitted by the agreement, of even kind, quality and quantity within each
 23 unit and among all units involved," "are adequately contained, packaged, and labeled as the
 24 agreement may require," and "conform to the promise or affirmations of fact made on the container
 25 or label if any."

26 88. Defendants, through their acts and omissions set forth herein, in their sale,
 27 marketing, and promotion of Health-Ade Kombucha, impliedly warranted that (a) Health-Ade
 28

1 Kombucha was a non-alcoholic beverage that could be lawfully purchased and safely consumed by
2 anyone at any time; and (b) that Health-Ade Kombucha was a low-sugar beverage.

3 89. Defendants were merchants with respect to the goods of this kind which were sold
4 to Plaintiff and the Class, and there was in the sale to Plaintiff and other consumers an implied
5 warranty that those goods were merchantable.

6 90. However, Defendants breached that warranty implied in the contract for the sale of
7 Health-Ade Kombucha in that the products do not contain the “quality and quantity” of kombucha
8 beverages as impliedly warranted, and because Health-Ade Kombucha does not conform to the
9 promises made on their labels, as described herein.

10 91. As a result of Defendants’ conduct, Plaintiff and the Class did not receive goods as
11 impliedly warranted by Defendants to be merchantable in that they did not conform to the promises
12 and affirmations made on the container or label of the goods, and because they could not be safely
13 or lawfully sold or consumed without disclosing Health-Ade Kombucha’s alcoholic content.

14 92. Plaintiff and the Class members were injured as a direct and proximate result of
15 Defendants’ breach because: (a) they would not have purchased Health-Ade Kombucha if they had
16 known the true facts; (b) they paid for Health-Ade Kombucha due to Defendants’ implied
17 warranties; (c) they would not have purchased Health-Ade Kombucha on the same terms if they
18 had known the true facts; (d) they paid a price premium for Health-Ade Kombucha due to
19 Defendants’ implied warranties; and (e) Health-Ade Kombucha did not have the characteristics or
20 qualities as impliedly warranted.

21 **COUNT VI**

22 **Negligent Misrepresentation**

23 93. Plaintiff bring this claim individually and on behalf of the members of the proposed
24 Class against Health-Ade. Plaintiff also brings this claim individually and on behalf of the
25 members of the proposed California Subclass against both Defendants.

26 94. As discussed above, Defendants misrepresented that Health-Ade Kombucha was a
27 non-alcoholic beverage and that Health-Ade Kombucha only had 2 to 3 grams of sugar per serving,
28

1 when, in fact, Health-Ade Kombucha is an alcoholic beverage and contains significantly more
2 sugar than advertised.

3 95. At the time Defendants made these representations, Defendants knew or should
4 have known that these representations were false or made them without knowledge of their truth or
5 veracity.

6 96. At an absolute minimum, Defendants negligently misrepresented and/or negligently
7 omitted material facts about Health-Ade Kombucha.

8 97. The negligent misrepresentations and omissions made by Defendants, upon which
9 Plaintiff and Class members reasonably and justifiably relied, were intended to induce and actually
10 induced Plaintiffs and Class members to purchase Health-Ade Kombucha.

11 98. Plaintiff and Class members would not have purchased Health-Ade Kombucha, or
12 would not have purchased the products on the same terms, if the true facts had been known.

13 99. The negligent actions of Defendants caused damage to Plaintiff and Class members,
14 who are entitled to damages and other legal and equitable relief as a result.

15 **COUNT VII**

16 **Fraud**

17 100. Plaintiff brings this claim individually and on behalf of the members of the
18 proposed Class against Health-Ade. Plaintiff also brings this claim individually and on behalf of
19 the members of the proposed California Subclass against both Defendants.

20 101. As discussed above, Defendants provided Plaintiff and Class members with false or
21 misleading material information and failed to disclose material facts about Health-Ade Kombucha,
22 including but not limited to the fact that Health-Ade Kombucha was falsely marketed as a non-
23 alcoholic beverage and did not contain the proper alcohol warnings, and that Health-Ade
24 Kombucha misrepresents the amount of sugar in the products. These misrepresentations and
25 omissions were made with knowledge of their falsehood.

- a) For an order certifying the Class under Rule 23 of the Federal Rules of Civil Procedure and naming Plaintiff as representative of the Class and Plaintiff's attorneys as Class Counsel to represent the Class members;
- b) For an order certifying the California Subclass under Rule 23 of the Federal Rules of Civil Procedure and naming Plaintiff as representative of the California Subclass and Plaintiff's attorneys as Class Counsel to represent the California Subclass members;
- c) For an order declaring that Defendants' conduct violates the statutes and laws referenced herein;
- d) For an order finding in favor of Plaintiff, the Class, and the California Subclass, on all counts asserted herein;
- e) For compensatory and punitive damages in amounts to be determined by the Court and/or jury;
- f) For prejudgment interest on all amounts awarded;
- g) For an order of restitution and all other forms of equitable monetary relief;
- h) For injunctive relief as pleaded or as the Court may deem proper; and
- i) For an order awarding Plaintiff and the Class their reasonable attorneys' fees and expenses and costs of suit.

DEMAND FOR TRIAL BY JURY

Plaintiff demands a trial by jury of all issues so triable.

Dated: March 6, 2018

Respectfully submitted,

BURSOR & FISHER, P.A.

By: /s/ Yeremey Krivoshey
Yeremey Krivoshey

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Attorneys for Plaintiff

CLRA Venue Declaration Pursuant to California Civil Code Section 1780(d)

I, Yeremey Krivoshey, declare as follows:

1. I am counsel for Plaintiff, and I am an associate at Bursor & Fisher, P.A. I make this declaration to the best of my knowledge, information, and belief of the facts stated herein.

2. The complaint filed in this action is filed in the proper place for trial because a substantial portion of the transaction occurred in this District, in that Plaintiff alleges that she purchased Health-Ade Kombucha, the products at issue in the complaint, in this District.

3. Further, both Defendants are registered to conduct business with the California Secretary of State and sell substantial amounts of Health-Ade Kombucha within this District.

I declare under the penalty of perjury under the laws of the State of California that the foregoing is true and correct, executed on March 6, 2018 at Walnut Creek, California.

/s/ Yeremey Krivoshey

Yeremey Krivoshey

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HEALTH-ADE KOMBUCHA

a bubbly probiotic tea

CAYENNE CLEANSE

16 FL OZ. (1 PINT) 473 ML



Contains 10% juice

Nutrition Facts

Serving Size: 8 fl oz (237 ml)
Servings Per Container: 2

Amount Per Serving

Calories 35 Calories from Fat 0

% Daily Value*

Total Fat 0g 0%

Sodium 10mg 0%

Total Carbohydrate 7g 2%

Sugars 2g

Protein 0g

Vitamin A 60%

Not a significant source of calories from fat, saturated fat, trans fat, cholesterol, dietary fiber, vitamin A, vitamin C, calcium and iron.

*Percentage Daily Values are based on a 2,000 calorie diet.

INGREDIENTS: FILTERED WATER, KOMBUCHA CULTURE (YEAST AND BACTERIA CULTURES), ORGANIC BLACK TEA, ORGANIC GREEN TEA, ORGANIC EVAPORATED CANE JUICE (SUGAR), COLD-PRESSED ORGANIC GINGER JUICE, COLD-PRESSED ORGANIC LIME JUICE, ORGANIC CAYENNE PEPPER.

24325 CRENSHAW BLVD. #128, TORRANCE, CA 90505

Certified Organic by Organic Certifiers

DO NOT SHAKE

5¢ REF. ME & HI

CA CRV



ENJOY BY:

07/09/2018-245

Kombucha should not be consumed if left unrefrigerated for an extended period of time. Pregnant / breast feeding? Consult your doctor. Due to natural fermentation, there may be trace amounts of alcohol and small pieces of culture.



082317

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OUR CLASSIC AND FAN
FAVORITE, ORGANIC AND
RAW GINGER-LEMON
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HEALTH-ADE KOMBUCHA

a bubbly probiotic tea

GINGER-LEMON

16 FL OZ (1 PINT) 473 ML



Contains 10% juice

Nutrition Facts

Serving Size: 8 fl oz (237 ml)
Servings Per Container: 2

| Amount Per Serving | Calories from Fat 0 |
|------------------------------|-----------------------|
| Calories 35 | % Daily Value* |
| Total Fat 0g | 0% |
| Sodium 10mg | 0% |
| Total Carbohydrate 7g | 2% |
| Sugars 2g | |
| Protein 0g | |

Not a significant source of calories from fat, saturated fat, trans fat, cholesterol, dietary fiber, vitamin A, vitamin C, calcium and iron.
*Percentage Daily Values are based on a 2,000 calorie diet.

INGREDIENTS: FILTERED WATER, KOMBUCHA CULTURE (YEAST AND BACTERIA CULTURES), ORGANIC BLACK TEA, ORGANIC GREEN TEA, ORGANIC EVAPORATED CANE JUICE (SUGAR), COLD-PRESSED ORGANIC GINGER JUICE, COLD-PRESSED ORGANIC LEMON JUICE.

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ENJOY BY: 07/16/2018 -242

Kombucha should not be consumed if left unrefrigerated for an extended period of time. Pregnant / breast feeding? Consult your doctor. Due to natural fermentation, there may be trace amounts of alcohol and small pieces of culture.



080917

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ORGANIC & RAW

HEALTH-ADE KOMBUCHA

a bubbly probiotic super-tea
blackcurrant aronia maca root

Maca-Berry

16 FL OZ (1 PINT) 473 ML

Health-Ade has created a special union of 2 powerful foods—**natural botanical superfoods and raw, organic kombucha—separately strong, together unstoppable!** Just like our core kombuchas, our **super-teas** stop at nothing to give you the most premium and hand-crafted beverage you deserve, like fermenting **100% in super-small glass batches and never adding any chemicals, dyes, fake fermentation, or flavoring agents.** Simply put, it is just a little more of the best tasting and highest quality kombucha you can buy.

Our Maca-Berry super-tea reenergizes with maca root, aronia berry and blackcurrant. -

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NOTHING ARTIFICIAL, NO PRESERVATIVES & NO DYES.

Join or contact The Bubbly Gang
health-ade.com • @healthade • #healthade • 1-844-PERMENT
BREWED AND BOTTLED IN CALIFORNIA, USA

Certified

HEALTH-ADE, LLC
245505 Chatsworth Blvd. #100, Torrance, CA 90505
Certified Organic by Organic Certifiers

Nutrition Facts

Serving Size 8 fl oz (237 ml)
Servings Per Container 2

| Amount Per Serving | % Daily Value* |
|------------------------------|----------------|
| Calories 40 | |
| Total Fat 0g | 0% |
| Sodium 10mg | 0% |
| Total Carbohydrate 9g | 3% |
| Sugars 3g | |
| Protein 0g | |

*Percent Daily Values are based on a diet of other people's secrets.

INGREDIENTS: FILTERED WATER, KOMBUCHA CULTURE (YEAST AND BACTERIA CULTURES), ORGANIC BLACK TEA, ORGANIC GREEN TEA, ORGANIC EVAPORATED CANE JUICE (SUGAR), ORGANIC BLACKCURRANT CONCENTRATE, ORGANIC ARO니아 CONCENTRATE, ORGANIC MACA ROOT POWDER.

54 REF:
ME & H-
CA CRV

ENJOY BY: 05/25/2018 -227

If you are pregnant/breast feeding, consult with your doctor. Due to natural fermentation, there may be trace amounts of alcohol and small pieces of culture.

KOMBUCHA SHOULD NOT BE CONSUMED IF LEFT UNREFRIGERATED FOR AN EXTENDED PERIOD OF TIME. DO NOT OVER-SHAKE.

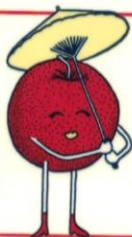
R12

BECAUSE NOT ALL KOMBUCHA IS CREATED EQUAL™

FOLLOW YOUR GUT!™

Hand-crafted in small batches using only the freshest organic and raw ingredients, **flavored with cold-pressed juice** from organic produce, fermented **100% in glass**, and packaged in **uv-protective amber bottles**, it's simply the best tasting & highest quality kombucha you can buy.

INCREDIBLY CRISP WITH
A HINT OF CIDER,
OUR ORGANIC AND RAW
PINK LADY APPLE KOMBUCHA
IS TRULY NATURE'S TREAT.



 ORGANIC, NON-GMO, RAW, NATURAL, VEGAN, GLUTEN-FREE & KOSHER.
NOTHING ARTIFICIAL, NO PRESERVATIVES & NO DYES.

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BREWED AND BOTTLED IN CALIFORNIA, USA



ORGANIC & RAW

HEALTH-ADE KOMBUCHA

a bubbly probiotic tea

PINK LADY APPLE

16 FL OZ (1 PINT) 473 ML



Certified



Contains 10% juice.

Nutrition Facts

Serving Size 8 fl oz (237 ml)
Servings Per Container: 2

| Amount Per Serving | | % Daily Value* | |
|---------------------------|------|--------------------------|----|
| Calories | 40 | Calories from Fat | 0 |
| Total Fat | 0g | | 0% |
| Sodium | 10mg | | 0% |
| Total Carbohydrate | 9g | | 3% |
| Sugars | 3g | | |
| Protein | 0g | | |

Not a significant source of calories from fat, saturated fat, trans fat, cholesterol, dietary fiber, vitamin A, vitamin C, calcium and iron.

*Percentages Daily Values are based on a diet of other people's kombucha.

INGREDIENTS: FILTERED WATER, KOMBUCHA CULTURE (YEAST AND BACTERIA CULTURES), ORGANIC BLACK TEA, ORGANIC GREEN TEA, ORGANIC EVAPORATED CANE JUICE (SUGAR), COLD-PRESSED ORGANIC APPLE JUICE.



ENJOY BY:

04/27/18-114

If you are pregnant/breast feeding, consult with your doctor. Due to natural fermentation, there may be trace amounts of alcohol and small pieces of culture.

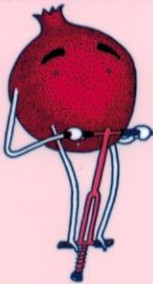
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BECAUSE NOT ALL KOMBUCHA IS CREATED EQUAL™

R11

FOLLOW YOUR GUT!

POMEGRANATES ARE OUT OF
THIS WORLD DELICIOUS,
AND THAT'S ALL WE ADD TO
OUR ORGANIC AND RAW
POMEGRANATE KOMBUCHA.



THE BEST TASTING AND HIGHEST QUALITY KOMBUCHA YOU CAN BUY.



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BREWED AND BOTTLED IN CALIFORNIA, USA



HEALTH-ADE KOMBUCHA

a bubbly probiotic tea

POMEGRANATE

16 FL. OZ (1 PINT) 473 ML



Certified



Contains 10% juice

Nutrition Facts

Serving Size: 8 fl oz (237 ml)
Servings Per Container: 2

| Amount Per Serving | Calories from Fat 0 |
|------------------------------|---------------------|
| Calories 40 | |
| | % Daily Value* |
| Total Fat 0g | 0% |
| Sodium 10mg | 0% |
| Total Carbohydrate 9g | 3% |
| Sugars 3g | |
| Protein 0g | |

Not a significant source of calories from fat, saturated fat, trans fat, cholesterol, dietary fiber, vitamin A, vitamin C, calcium and iron.
*Percentage Daily Values are based on a 2,000 calorie diet.

INGREDIENTS: FILTERED WATER, KOMBUCHA CULTURE (YEAST AND BACTERIA CULTURES), ORGANIC BLACK TEA, ORGANIC GREEN TEA, ORGANIC EVAPORATED CANE JUICE (SUGAR), COLD-PRESSED ORGANIC POMEGRANATE JUICE.

24325 CRENSHAW BLVD. #128, TORRANCE, CA 90505
Certified Organic by Organic Certifiers

DO NOT
SHAKE

5¢ REF. ME & HI

CA CRV



ENJOY BY:

Kombucha should not be consumed if left unrefrigerated for an extended period of time. Pregnant / breast feeding? Consult your doctor. Due to natural fermentation, there may be trace amounts of alcohol and small pieces of culture.



080917

I. (a) PLAINTIFFS

(b) County of Residence of First Listed Plaintiff San Francisco
(EXCEPT IN U.S. PLAINTIFF CASES)

DEFENDANTS

Attorneys (If Known)

| | | | |
|---|---------------------------|---|--|
| 1 | U.S. Government Plaintiff | 3 | Federal Question (U.S. Government Not a Party) |
| 2 | U.S. Government Defendant | 4 | Diversity (Indicate Citizenship of Parties in Item III) |

/s/ Yermey Krivoshey