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Superior Court Of California County Of Los Angeles FEB 28 2017 Sherri R. Carter, Executive Officer/Clerk

By Chel: A. Cherry Debuty

PACIFIC TRIAL ATTORNEYS A Professional Corporation Scott J. Ferrell, Bar No. 202091 sferrell@trialnewport.com 4100 Newport Place, Ste. 800 Newport Beach, CA 92660 Tel: (949) 706-6464 Fax: (949) 706-6469 Attorneys for Plaintiff

SUPERIOR COURT OF THE STATE OF CALIFORNIA

FOR THE COUNTY OF LOS ANGELES

KATHY LIRA, individually and on behalf of all | Case No. BC 6 5 1 3 8 6 others similarly situated others similarly situated,

Plaintiff,

SALESFORCE.COM, INC., a Delaware corporation; and DOES 1 - 10, inclusive.

Defendants.

FAXED

CLASS ACTION COMPLAINT FOR:

- 1. VIOLATIONS OF CALIFORNIA'S. AUTOMATIC RENEWAL LAW (BUSINESS AND PROFESSIONS CODE §§ 17600·17604); AND
- VIOLATIONS OF CALIFORNIA'S UNFAIR COMPETITION LAW (BUSINESS AND PROFESSIONS CODE §§ 17200-17204)

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Plaintiff Kathy Lira ("Plaintiff"), on behalf of herself and all others similarly situated, complains and alleges as follows:

INTRODUCTION & OVERVIEW OF CLAIMS

- 1. Plaintiff brings this class action on behalf of herself and a class of others similarly situated consisting of all persons who, within the applicable statute of limitations period, purchased subscriptions for products (such as customer support software) from Salesforce.com, Inc. ("Defendant"). The class of others similarly situated to Plaintiff is referred to herein as "Class Members." The claims for damages, restitution, injunctive and/or other equitable relief, and reasonable attorneys' fees and costs arise under California Business and Professions Code (hereinafter "Cal. Bus. & Prof. Code") §§ 17602, 17603, 17604) and 17200, et seq., and California Code of Civil Procedure § 1021.5. Plaintiff and Class Members are consumers for purposes of Cal. Bus. & Prof. Code §§ 17600-17606.
- 2. During the Class Period, Defendant made automatic renewal or continuous service offers to consumers in California and (a) at the time of making the automatic renewal or continuous service offers, failed to present the automatic renewal offer terms or continuous service offer terms, in a clear and conspicuous manner and in visual proximity to the request for consent to the offer before the subscription or purchasing agreement was fulfilled in violation of Cal. Bus. & Prof. Code § 17602(a)(1); (b) charged Plaintiff's and Class Members' credit or debit cards, or third-party account (hereinafter "Payment Method") without first obtaining Plaintiff's and Class Members' affirmative consent to the agreement containing the automatic renewal offer terms or continuous service offer terms in violation of Cal. Bus. & Prof. Code§ 17602(a)(2); and (c) failed to provide an acknowledgment that includes the automatic renewal or continuous service offer terms, cancellation policy, and information regarding how to cancel in a manner that is capable of being retained by the consumer in violation of Cal. Bus. & Prof. Code §§ 17602(a)(3) and 17602(b). As a result, all goods, wares, merchandise, or products sent to Plaintiff and Class Members under the automatic renewal of continuous service agreements are deemed to be an unconditional gift pursuant to Cal. Bus. & Prof. Code § 17603.

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3. As a result of the above, Plaintiff, on behalf of herself and Class Members, seeks damages, restitution, declaratory relief, injunctive relief and reasonable attorneys' fees and costs pursuant to Cal. Bus. & Prof. Code, §§ 17603, 17203, and 17204, and Code of Civil Procedure § 1021.5.

JURISDICTION AND VENUE

- 4. This Court has jurisdiction over all causes of action asserted herein.
- 5. Venue is proper in this Court because Defendant knowingly engages in activities directed at consumers in this County and conducted wrongful conduct alleged herein against residents of this County.
- 6. Defendant and other out-of-state participants can be brought before this Court pursuant to California's "long-arm" jurisdictional statute.

PARTIES

- 7. Plaintiff purchased a subscription plan from Defendant in California during the Class Period. Plaintiff and Class Members are consumers as defined under Cal. Bus. & Prof. Code § 17601(d).
- 8. Plaintiff is informed and believes, and upon such information and belief alleges, that Defendant Salesforce.com, Inc. is a Delaware corporation with its principal place of business located at 1 Market Street, Suite 300, San Francisco, California 94105. Defendant has its principal place of business in and operates in California and has done business in California at all times during the Class Period. Also during the Class Period, Defendant made, and continues to make, automatic renewal or continuous service offers to consumers in California. Defendant operates a website which markets customer support software and related products.
- 9. The true names and capacities of the Defendants sued herein as DOES 1 through 10, inclusive, are currently unknown to Plaintiff, who therefore sues such Defendants by fictitious names. Each of the Defendants designated herein as a DOE is legally responsible for the unlawful acts alleged herein. Plaintiff will seek leave of Court to amend this Complaint to reflect the true names and capacities of the DOE Defendants when such identities become known.

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10. At all relevant times, each and every Defendant was acting as an agent and/or employee of each of the other Defendants and was acting within the course and/or scope of said agency and/or employment with the full knowledge and consent of each of the Defendants. Each of the acts and/or omissions complained of herein were alleged and made known to, and ratified by, each of the other Defendants (Salesforce.com, Inc. and DOE Defendants will hereafter collectively be referred to as "Defendant"). **FACTUAL BACKGROUND** California Business Professions Code §§ 17600-17606 8 11. On December 1, 2010, sections 17600-17606 of the Cal. Bus. & Prof. Code came into effect. The Legislature's stated intent for this Article was to end the practice of ongoing charges to 10

- consumers' Payment Methods without consumers' explicit consent for ongoing shipments of a product or ongoing deliveries of service. See Cal. Bus. & Prof. Code § 17600.
- 12. Cal. Bus. & Prof. Code § 17602(a) makes it unlawful for any business making an automatic renewal or continuous service offer to a consumer in this state to do any of the following:
 - (1) Fail to present the automatic renewal offer terms or continuous service offer terms in a clear and conspicuous manner before the subscription or purchasing agreement is fulfilled and in visual proximity, or in the case of an offer conveyed by voice, in temporal proximity, to the request for consent to the offer.
 - (2)Charge the consumer's credit or debit card or the consumer's account with a third party for an automatic renewal or continuous service without first obtaining the consumer's affirmative consent to the agreement containing the automatic renewal offer terms or continuous service offer terms.
 - (3) Fail to provide an acknowledgment that includes the automatic renewal or continuous service offer terms, cancellation policy, and information regarding how to cancel in a manner that is capable of being retained by the consumer. If the offer includes a free trial, the business shall also disclose in the acknowledgment how to cancel and allow the consumer to cancel before the consumer pays for the goods or services.
- 13. Cal. Bus. & Prof. Code § 17601(a) defines the term "Automatic renewal" as a "plan or arrangement in which a paid subscription or purchasing agreement is automatically renewed at the end of a definite term for a subsequent term."
- 14. Cal. Bus. & Prof. Code § 17601(b) defines the term "Automatic renewal offer terms" as "the following clear and conspicuous disclosures: (1) That the subscription or purchasing

agreement will continue until the consumer cancels. (2) The description of the cancelation policy that applies to the offer. (3) The recurring charges that will be charged to the consumer's credit or debit card or payment account with a third party as part of the automatic renewal plan or arrangement, and that the amount of the charge may change, if that is the case, and the amount to which the charge will change, if known. (4) The length of the automatic renewal term or that the service is continuous, unless the length of the term is chosen by the consumer. (5) The minimum purchase obligation, if any."

- 15. Pursuant to Cal. Bus. & Prof. Code § 17601(c), "clear and conspicuous" or "clearly and conspicuously" means "in larger type than the surrounding text, or in contrasting type, font, or color to the surrounding text of the same size, or set off from the surrounding text of the same size by symbol ls or other marks, in a manner that clearly calls attention to the language."
- 16. Section 17602(b) provides: "A business making automatic renewal or continuous service offers shall provide a toll-free telephone number, electronic mail address, a postal address only when the seller directly bills the consumer, or another cost-effective, timely, and easy-to-use mechanism for cancellation that shall be described in the acknowledgment specified in paragraph (3) of subdivision (a)."
- 17. Section 17603 of Cal. Bus. & Prof. Code provides: "In any case in which a business sends any goods, wares, merchandise, or products to a consumer, under a continuous service agreement or automatic renewal of a purchase, without first obtaining the consumer's affirmative consent as described in Section 17602, the goods, wares, merchandise, or products shall for all purposes be deemed an unconditional gift to the consumer, who may use or dispose of the same in any manner he or she sees fit without any obligation whatsoever on the consumer's part to the business, including but not limited to, bearing the cost of, or responsibility for, shipping any goods, wares, merchandise, or products to the business."

Defendant's Business

18. Defendant offers via its website, www.desk.com, various subscriptions for customer support software, including a "Standard" service for \$20.00 per month. Defendant's product and services plans constitute an automatic renewal and/or continuous service plan or arrangement for the purposes of Cal. Bus. & Prof. Code § 17601.

Defendant's Master Subscription Agreement

19. During the Class Period, Defendant's website contained a section entitled "Master Subscription Agreement". This is a lengthy document in which any information concerning the recurring nature of Defendant's subscription programs or the manner in which the subscriptions may be cancelled was, at all relevant times, not set forth in clear and conspicuous language, as required by the applicable statutes and as set forth below.

<u>Defendant's Master Subscription Agreement to Provide Clear and Conspicuous Disclosures As</u> <u>Required by Law.</u>

- 20. During the Class Period, within the Master Subscription Agreement, Defendant failed to state in clear and conspicuous language (*i.e.*, in larger type than the surrounding text, or in contrasting type, font, or color to the surrounding text of the same size, or set off from the surrounding text of the same size by symbols of other marks, in a manner that clearly calls attention to the language) that:
 - The subscription or purchasing agreement will continue until the consumer cancels (there is language in capitals stating that the subscription will continue after the free trial period unless canceled, but language concerning recurring charges thereafter is not so prominently displayed);
 - ii) Described the cancellation policy that applies to the offer;
 - Recurring charges that will be charged to the consumer's Payment Method account with a third party as part of the automatic renewal plan or arrangement, and that the amount of the charge may change, if that is the case, and the amount to which the charge will change, if known; and
 - iv) The length of the automatic renewal term or that the service is continuous unless the length of tile term is chosen by the consumer.

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Defendant Failed to Present the Automatic Renewal Offer Terms or Continuous Service Offer

Terms in a Clear and Conspicuous Manner Before the Subscription or Purchasing Agreement

was Fulfilled and in Visual Proximity to the Request for Consent to the Offer in Violation of

Cal. Bus. & Prof. Code § 17602(a)(l), (2).

21. During the Class Period, Defendant made an automatic renewal offer for its subscriptions plans to Consumers in the United States, including Plaintiff and Class Members. On the page where the subscriber essentially finalized the purchase, there was no description of that policy. Accordingly, the website did not contain automatic renewal offer terms or continuous service offer terms as defined by Cal. Bus. & Prof. Code § 17601(b).

Enter Payment Method

irst Name	Cerd Type	PRO	
and Nerris	Card Number	\$70 month per a	agent
	The credit and mender that you erhands a lineade Pleater check the	و بروستان و المعالم ا	
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ountry		Total due today	\$70.00
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22. As a result, during the class period, prior to charging Plaintiff and Class Members,
Defendant failed to obtain Plaintiff's and Class Members' affirmative consent to the automatic
renewal offer terms or continuous service offer terms as required by Cal. Bus. & Prof. Code §
17602(a)(1), (2).

- 23. Because of Defendant's failure to gather affirmative consent to the automatic renewal terms, all goods, wares, merchandise, or products, sent to Plaintiff and Class Members under the automatic renewal or continuous service agreement are deemed to be an unconditional gift pursuant to Cal. Bus. & Prof. Code § 17603, and Plaintiff and Class Members may use or dispose of the same in any manner they see fit without any obligation whatsoever on their part to Defendant, including, but not limited to, bearing the cost of, or responsibility for, shipping any goods, wares, merchandise or products.
- 24. By letter dated March 7, 2016, counsel for Plaintiff notified Defendant that its website did not comply with the provisions of the Auto-Renewal Statutes as set forth herein. Evidently in response to this letter, Defendant has added, at the page where a subscriber completes a purchase, a link entitled "Cancel." That page nevertheless does not comply with the provisions of law set forth herein because the page itself does not contain automatic renewal offer terms or continuous service offer terms as defined by Cal. Bus. & Prof. Code § 17601(b).

Review Your St	JDSCription Once you've verified your changes, press "Start Subscrip	tion" below.	Pro	
ayment Method:	Visa ending in 9635 expires 1/2017	Change	\$75/month per a	gent
ull-Time Agents	1 Agent	Change	Monthly Billing	
St. Certificate Hosting	1 SSL Certificate	Change	1 Agent @ \$75.00/month	\$75.00
Cañcel		Start Subscription	Save up to 20% with Annu Want even more insights into your t Consider signing up for the Busines	ousiness?
			Instead to scale your service offerin Upgrade to Business Pl Change Plans	

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<u>Defendant Failed to Provide an Acknowledgment as Required by Cal. Bus. & Prof. Code §§</u> 17602(a)(3) and 17602(b)

25. Furthermore, and in addition to the above, after Plaintiff and Class Members subscribed to one of Defendant's subscription plans, Defendant sent to Plaintiff and Class Members email follow-ups to their purchase, but has failed, and continues to fail, to provide an acknowledgement that includes the automatic renewal or continuous service offer terms, cancellation policy, and information on how to cancel in a manner that is capable of being retained by Plaintiff and Class Members in violation of Cal. Bus. & Prof. Code §§ 17602(a)(3) and 17602(b).

From: Desk.com Billing \billing@desk.com>

Date: Mon, Dec 7, 2015 at 8:30 AM-Subject: Your Desk com invoice -

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1 Market Street, Suite 300 San Francisco, CA 94105

Phone: 1.877:226.9212 Email: billing@desk.com

Invoice #:

Invoice Date:

Dec 7th, 2015 at 8:30AM PST

Previous Balance

\$0.00

Billed Contact:

Company:

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Phone:

Subscription Length: '1 Month

Memo:

DescriptionPrice USD1 Full-Time Agent\$35.00Payment received (Visa: XXXX-XXXX-5321) - thank you\$-35.00

Ending Balance USD:\$0.00

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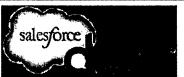
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From: "Desk.com Billing" <billing@desk.com>

Date: Feb 7, 2016 12:09 AM Subject: Your Desk.com invoice -

To: Cc:



1 Market Street, Suite 300 San Francisco, CA 94105

Phone: 1.877.226.9212 Email: billing@desk.com

Invoice #:

Invoice Date:

Feb 7th, 2016 at 12:09AM PST

Previous Balance

\$0.00

Billed Contact: Company:

Phone:

Subscription Length: 1 Month

Memo:

Description	Price USD
1 Full-Time Agent	\$35.00
Payment received (Visa: XXXX-XXXX-5321) - thank you	\$-35.00

Ending Balance USD:\$0.00

CLASS ACTION ALLEGATIONS

26. Plaintiff brings this class action for damages and other monetary and injunctive relief on behalf of the following class:

"All persons within California that, within the applicable statute of limitations period up to and including February 7, 2016, purchased any product or service in response to an offer constituting an "Automatic Renewal" as defined by § 17601(a) from Salesforce.com, Inc., its predecessors, or its affiliates."

27. Excluded from the Class are governmental entities, Defendant, any entity in which

Defendant has a controlling interest, and Defendant's officers, directors, affiliates, legal representatives, employees, co-conspirators, successors, subsidiaries, and assigns, and individuals bound by any prior settlement. Also, excluded from the Class is any judge, justice, or judicial officer presiding over this matter, and any callers who did receive a warning that their calls were recorded.

- 28. The proposed Class is so numerous that individual joinder of all its members is impracticable. Due to the nature of the trade and commerce involved, however, Plaintiff believes that the total number of Class members is at least in the tens of thousands and members of the Class are numerous and geographically dispersed across the United States. While the exact number and identities of the Class members are unknown at this time, such information can be ascertained through appropriate investigation and discovery. The disposition of the claims of the Class members in a single class action will provide substantial benefits to all parties and to the Court.
- 29. There is a well-defined community of interest in the questions of law and fact involved affecting the plaintiff class and these common questions predominate over any questions that may affect individual Class members. Common questions of fact and law include, but are not limited to, the following:
 - i. Whether during the Class Period Defendant failed to present the automatic renewal offer terms, or continuous service offer terms, in a clear and conspicuous manner before the subscription or purchasing agreement was fulfilled and in visual proximity to the request for consent to the offer in violation of Cal. Bus. & Prof. Code § 17602(a)(l);
 - ii. Whether during the Class Period Defendant charged Plaintiff's and Class Members' Payment Method for an automatic renewal or continuous service without first obtaining the Plaintiff's and Class Members' affirmative consent to the automatic renewal offer terms or continuous service offer terms in violation of Cal. Bus. & Prof. Code§ 17602(a)(2);
 - iii. Whether during the Class Period Defendant failed to provide an acknowledgement that included the automatic renewal or continuous service offer terms, cancellation policy, and information on how to cancel in a manner

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that is capable of being retained by Plaintiff and Class Members, in violation of Cal. Bus. & Prof. Code § 17602(a)(3);

- iv. Whether during the Class Period Defendant failed to provide an acknowledgment that describes a cost-effective, timely, and easy-to-use mechanism for cancellation in violation of Cal. Bus. & Prof. Code § 17602(b);
- v. Whether Plaintiff and the Class Members are entitled to restitution of money paid in circumstances where the goods and services provided by Defendant are deemed an unconditional gift in accordance with Cal. Bus. & Prof. Code§ 17603;
- vi. Whether Plaintiff and Class Members are entitled to restitution in accordance with Cal. Bus. & Prof. Code §§ 17200, 17203;
- vii. Whether Plaintiff and Class Members are entitled to injunctive relief under Cal. Bus. & Prof. Code § 17203;
- viii. Whether Plaintiff and Class Members are entitled to attorneys' fees and costs under California Code of Civil Procedure § 1021.5; and
- ix. The proper formula(s) for calculating the restitution owed to Class Members.
- Plaintiff's claims are typical of the claims of the members of the Class. Plaintiff and all 30. members of the Class have been subjected to Defendant's common course of unlawful conduct as complained of herein and are entitled to the same statutory damages based on Defendant's wrongful conduct as alleged herein.
- Plaintiff will fairly and adequately represent and protect the interests of the Class. 31. Plaintiff has retained counsel with substantial experience in handling complex class action litigation. Plaintiff and his counsel are committed to vigorously prosecuting this action on behalf of the Class and have the financial resources to do so.
- A class action is superior to other available methods for the fair and efficient 32. adjudication of the present controversy. Individual joinder of all members of the class is impracticable. Even if individual class members had the resources to pursue individual litigation, it would be unduly burdensome to the courts in which the individual litigation would proceed.

CLASS ACTION COMPLAINT

	1	SECOND CAUSE OF ACTION
	2	FAILURE TO OBTAIN CONSUMER'S AFFIRMATIVE CON
	3	BEFORE THE SUBSCRIPTION IS FULFILLED
	4	(CAL BUS. & PROF. CODE §§ 17602(a)(2) and 17603)
	5	(By Plaintiff, on her own behalf and on behalf of the Class, against All
	6	39. The foregoing paragraphs are alleged herein and are incorporated h
	7	40. Cal. Bus. & Prof. Code § 17602(a)(2) provides:
	8	(a) It shall be unlawful for any business making an automatic re service offer to a consumer in this state to do any of the following:
	10 11	(2) Charge the consumer's credit or debit card or the consument third party for an automatic renewal or continuous subtaining the consumer, s affirmative consent to the agree automatic renewal offer terms or continuous service offer terms.
	12	41. Plaintiff and Class Members purchased Defendant's custome
	13	services and related products for personal, family or household purposes. Defe
	14	continues to charge Plaintiff's and Class Members' Payment Method for an ar
	15	continuous service without first obtaining Plaintiff's and Class Members affirm
	16	Master Subscription Agreement containing the automatic renewal offer terms or
	17	offer terms.
	18	42. As a result of Defendant's violations of Cal. Bus. & Prof. C
	19	Defendant is liable to provide restitution to Plaintiff and Class Members under Cal
	20	§ 17603.
	21	43. Plaintiff, on behalf of herself and Class Members, requests relief as
	22	THIRD CAUSE OF ACTION
710212017	23	FAILURE TO PROVIDE ACKNOWLEDGMENT WITH
	24	AUTOMATIC RENEWAL TERMS AND INFORMATION REGA
	25	CANCELLATION POLICY
	26	(CAL. BUS. & PROF. CODE §§ 17602(a)(3), 17602(b))
	27	(By Plaintiff, on her own behalf and on behalf of the Class, against All]
	28	44. The foregoing paragraphs are alleged herein and are incorporated he
	- 11	

NSENT

Defendants)

- nerein by reference.
 - enewal or continuous
 - mer's account with a service without first ement containing the erms.
- er support software endant charged, and utomatic renewal or ative consent to the r continuous service
- Code § 17602(a)(2), l. Bus. & Prof. Code
 - described below.

RDING

Defendants)

erein by reference.

- 14 -CLASS ACTION COMPLAINT

violation of the UCL. Such a person may bring such an action on behalf of himself or herself and others similarly situated who are affected by the unlawful and/or unfair business practice or act.

- 52. Since December I, 2010, and continuing during the Class Period, Defendant has committed unlawful and/or unfair business acts or practices as defined by the UCL, by violating Cal. Bus. & Prof. Code §§ 17602(a)(l), 17602(a)(2), 17602(a)(3) and 17602(b). The public policy which is a predicate to a UCL action under the unfair prong of the UCL is tethered to a specific statutory provision. See Cal. Bus. & Prof. Code §§ 17600, 17602.
- Plaintiff has standing to pursue this claim because she suffered injury in fact and has lost money or property as a result of Defendant's actions as set forth herein. Plaintiff purchased Defendant's customer support software services and related products for personal, family, or household purposes.
- 54. As a direct and proximate result of Defendant's unlawful and/or unfair business acts or practices described herein, Defendant has received, and continues to hold, unlawfully obtained property and money belonging to Plaintiff and Class Members in the form of payments made for subscription agreements by Plaintiff and Class Members. Defendant has profited from its unlawful and/or unfair business acts or practices in the amount of those business expenses and interest accrued thereon.
- 55. Plaintiff and similarly-situated Class Members are entitled to restitution pursuant to Cal. Bus. & Prof. Code § 17203 for all monies paid by Class Members under the subscription agreements from December 1, 2010, to the date of such restitution at rates specified by law. Defendant should be required to disgorge all the profits and gains it has reaped and restore such profits and gains to Plaintiff and Class Members, from whom they were unlawfully taken.
- 56. Plaintiff and similarly situated Class Members are entitled to enforce all applicable penalty provisions pursuant to Cal. Bus. & Prof. Code § 17202, and to obtain injunctive relief pursuant to Cal. Bus. & Prof. Code § 17203.
- 57. Plaintiff has assumed the responsibility of enforcement of the laws and public policies specified herein by suing on behalf of herself and other similarly-situated Class Members. Plaintiff's success in this action will enforce important rights affecting the public interest. Plaintiff will incur a

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financial burden in pursuing this action in the public interest. An award of reasonable attorneys' fees to Plaintiff is thus appropriate pursuant to California Code of Civil Procedure § 1021.5.

Plaintiff, on behalf of herself and Class Members, request relief as described below.

PRAYER FOR RELIEF

WHEREFORE, Plaintiff requests the following relief:

- A. That the Court determine that this action may be maintained as a class action, and define the Class as requested herein;
- B. That the Court find and declare that Defendant has violated Cal. Bus. & Prof. Code § 17602(a)(1) by failing to present the automatic renewal offer terms, or continuous service offer terms, in a clear and conspicuous manner and the visual proximity to the request for consent to the offer before the subscription or purchasing agreement was fulfilled;
- C. That the Court find and declare that Defendant has violated Cal. Bus. & Prof. Code § 17602(a)(2) by charging Plaintiff's and Class Members' Payment Method without first obtaining their affirmative consent to the automatic renewal offer terms or continuous service terms;
- D. That the Court find and declare that Defendant has violated Cal. Bus. & Prof. Code § 17602(a)(3) by failing to provide an acknowledgement that includes the automatic renewal or continuous service offer terms, cancellation policy and information on how to cancel in a manner that is capable of being retained by Plaintiff and Class Members;
- E. That the Court find and declare that Defendant has violated Cal. Bus. & Prof. Code § 17602(b) by failing to provide an acknowledgment that describes a toll-free telephone number, electronic mail address, a postal address only when the seller directly bills the consumer, or another cost-effective, timely, and easy-to-use mechanism for cancellation;
- F. That the Court find and declare that Defendant has violated the UCL and committed unfair and unlawful business practices by violating Cal. Bus. & Prof. Code § 17602;
- G. That the Court award to Plaintiff and Class Members damages and full restitution due to Defendant's UCL violations, pursuant to Cal. Bus. & Prof. Code §§ 17200-17205 in the amount of their subscription agreement payments;

CLASS ACTION COMPLAINT

-			
L	ATTORNEY OR PARTY WITHOUT ATTORNEY (Name, State Bar	FOR COURT USE ONLY	
	Scott J. Ferrell (Bar #202091)		
	PACIFIC TRIAL ATTORNEYS, A Profess	FILED	
	4100 Newport Place Drive, Suite 800, New	Caure Of California	
١-١	TELEPHONE NO.: (949) 706-6464	Superior Court Of California County Of Los Angeles	
.	ATTORNEY FOR (Name): Plaintiff Victoria Kissel	County of 2001	
-		CANCELEC	
	uperior court of california, county of LO	S ANGELES	FEB 23 2017
	STREET ADDRESS: 111 N.Hill St.		
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Sec. 2	🚆 city and zip code: Los Angeles, CA 900	012	Sherri R. Carter, Executive Officer/Clerk
Ć!	BRANCH NAME:		By Chd. L. Ulm_ Deputy
	TASE NAME:		Charlie L. Coleman
	LIRA v. SALESFOR	CF COM INC et al	
C			CASE NUMBER:
	CIVIL CASE COVER SHEET	Complex Case Designation	BC 6 5 1 3 8 6
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	(Amount (Amount	Counter Joinder	
-	- demanded demanded is	Filed with first appearance by defend	dant JUDGE: FAYE
	exceeds \$25,000) \$25,000 or less)	(Cal. Rules of Court, rule 3.402)	DEPT:
_	Items 1–6 bel	ow must be completed (see instructions	on page 2)
7	. Check one box below for the case type tha		on page 2).
	· · · · · · · · · · · · · · · · · · ·	Contract	Bravia i anally Compley Civit Litigation
	Auto Tort		Provisionally Complex Civil Litigation (Cal. Rules of Court, rules 3.400–3.403)
- 1	Auto (22)	Breach of contract/warranty (06)	
-	Uninsured motorist (46)	Rule 3.740 collections (09)	Antitrust/Trade regulation (03)
- 1	Other PI/PD/WD (Personal Injury/Property	Other collections (09)	Construction defect (10)
	Damage/Wrongful Death) Tort	Insurance coverage (18)	X Mass tort (40)
	Asbestos (04)	Other contract (37)	Securities litigation (28)
	Product liability (24)	Real Property	Environmental/Toxic tort (30)
	Medical malpractice (45)	Eminent domain/Inverse	
	Other PI/PD/WD (23)	condemnation (14)	Insurance coverage claims arising from the above listed provisionally complex case
ł	. ,	Wrongful eviction (33)	types (41)
	Non-PI/PD/WD (Other) Tort	Other real recent (00)	1, 1, 1
	Business tort/unfair business practice (07		Enforcement of Judgment
	Civil rights (08)	Unlawful Detainer	Enforcement of judgment (20)
	Defamation (13)	Commercial (31)	Miscellaneous Civil Complaint
	Fraud (16)	Residential (32)	RICO (27)
-	Intellectual property (19)	Drugs (38)	Other complaint (not specified above) (42)
	Professional negligence (25)	Judicial Review	
	Other non-PI/PD/WD tort (35)	Asset forfeiture (05)	Miscellaneous Civil Petition
		Petition re: arbitration award (11)	Partnership and corporate governance (21)
	Employment		Other petition (not specified above) (43)
	Wrongful termination (36)	Writ of mandate (02)	
L	Other employment (15)	Other judicial review (39)	
2			ules of Court. If the case is complex, mark the
	factors requiring exceptional judicial mana	gement:	
	a. X Large number of separately repre	sented parties d. X Large numbe	er of witnesses
	b. X Extensive motion practice raising	difficult or novel e. Coordination	with related actions pending in one or more courts
	issues that will be time-consuming		ities, states, or countries, or in a federal court
	c. X Substantial amount of documenta		postjudgment judicial supervision
	c. [A] Substantial amount of documenta	i. A Substantial p	ostjudgment judiciai supervision
3	. Remedies sought (check all that apply): a.	X monetary b. X nonmonetary:	declaratory or injunctive relief c. punitive
ල්	. Number of causes of action (specify): Fou		, ,
(S)	This case X is is not a class	s action suit.	
~			044.045.)
J	i. If there are any known related cases, file a	ind serve a notice of related case. (You i	may use form См-015.)
~_[Date: February 22, 2017	. 5.	The same of the sa
トレ	Scott J. Ferrell	•	1
(I)	(TYPE OR PRINT NAME)	(\$	SIGNATURE OF PARTY OR ATTORNEY FOR PARTY)
		NOTICE	
ſ	• Plaintiff must file this cover sheet with the	first paper filed in the action or proceeding	ng (except small claims cases or cases filed
		Welfare and Institutions Code). (Cal. Rul	les of Court, rule 3.220.) Failure to file may result
	in sanctions. • File this sever sheet is addition to any sever	or about required by land or do to	
-	• File this cover sheet in addition to any cove	er sneet required by local court rule.	U must son a son a fibilitaria
- 1	 If this case is complex under rule 3.400 et other parties to the action or proceeding. 	seq. or the California Rules of Court, you	u must serve a copy of this cover sheet on all
- 1		3 740 or a compley case, this cover the	eet will be used for statistical purposes only.

INSTRUCTIONS ON HOW TO COMPLETE THE COVER SHEET

To Plaintiffs and Others Filing First Papers. If you are filing a first paper (for example, a complaint) in a civil case, you must complete and file, along with your first paper, the Civil Case Cover Sheet contained on page 1. This information will be used to compile statistics about the types and numbers of cases filed. You must complete items 1 through 6 on the sheet. In item 1, you must check one box for the case type that best describes the case. If the case fits both a general and a more specific type of case listed in item 1. check the more specific one. If the case has multiple causes of action, check the box that best indicates the primary cause of action. To assist you in completing the sheet, examples of the cases that belong under each case type in item 1 are provided below. A cover sheet must be filed only with your initial paper. Failure to file a cover sheet with the first paper filed in a civil case may subject a party, its counsel, or both to sanctions under rules 2.30 and 3.220 of the California Rules of Court.

To Parties in Rule 3.740 Collections Cases. A "collections case" under rule 3.740 is defined as an action for recovery of money owed in a sum stated to be certain that is not more than \$25,000, exclusive of interest and attorney's fees, arising from a transaction in which property, services, or money was acquired on credit. A collections case does not include an action seeking the following: (1) tort damages, (2) punitive damages, (3) recovery of real property, (4) recovery of personal property, or (5) a prejudgment writ of attachment. The identification of a case as a rule 3.740 collections case on this form means that it will be exempt from the general time-for-service requirements and case management rules, unless a defendant files a responsive pleading. A rule 3.740 collections case will be subject to the requirements for service and obtaining a judgment in rule 3.740.

To Parties in Complex Cases. In complex cases only, parties must also use the Civil Case Cover Sheet to designate whether the case is complex. If a plaintiff believes the case is complex under rule 3.400 of the California Rules of Court, this must be indicated by completing the appropriate boxes in items 1 and 2. If a plaintiff designates a case as complex, the cover sheet must be served with the complaint on all parties to the action. A defendant may file and serve no later than the time of its first appearance a joinder in the plaintiff's designation, a counter-designation that the case is not complex, or, if the plaintiff has made no designation, a designation that the case is complex.

Auto (22)-Personal Injury/Property Damage/Wrongful Death Uninsured Motorist (46) (if the case involves an uninsured motorist claim subject to arbitration, check this item instead of Auto)

Other PI/PD/WD (Personal Injury/ Property Damage/Wrongful Death)

Asbestos (04)

Asbestos Property Damage Asbestos Personal Injury/ Wrongful Death

Product Liability (not asbestos or toxic/environmental) (24)

Medical Malpractice (45)

Medical Malpractice-Physicians & Surgeons

Other Professional Health Care

Malpractice

Other PI/PD/WD (23)

Premises Liability (e.g., slip

and fall)

Intentional Bodily Injury/PD/WD (e.g., assault, vandalism)

Intentional Infliction of

Emotional Distress

Negligent Infliction of

Emotional Distress

Other PI/PD/WD

Non-PI/PD/WD (Other) Tort

Business Tort/Unfair Business Practice (07)

Civil Rights (e.g., discrimination,

false arrest) (not civil harassment) (08)

Defamation (e.g., slander, libel)

(13)

Fraud (16)

Intellectual Property (19)

Professional Negligence (25)

Legal Malpractice

Other Professional Malpractice (not medical or legal)

Other Non-PI/PD/WD Tort (35)

Employment

Wrongful Termination (36) Other Employment (15)

CASE TYPES AND EXAMPLES

Contract

Breach of Contract/Warranty (06)

Breach of Rental/Lease

Contract (not unlawful detainer or wrongful eviction)

Contract/Warranty Breach-Seller

Plaintiff (not fraud or negligence)

Negligent Breach of Contract/

Warranty

Other Breach of Contract/Warranty

Collections (e.g., money owed, open

book accounts) (09)

Collection Case-Seller Plaintiff

Other Promissory Note/Collections

Insurance Coverage (not provisionally

complex) (18)

Auto Subrogation

Other Coverage

Other Contract (37)

Contractual Fraud

Other Contract Dispute

Real Property

Eminent Domain/Inverse

Condemnation (14) Wrongful Eviction (33)

Other Real Property (e.g., quiet title) (26)

Writ of Possession of Real Property

Mortgage Foreclosure

Quiet Title

Other Real Property (not eminent domain, landlord/tenant, or

foreclosure)

Unlawful Detainer

Commercial (31)

Residential (32)

Drugs (38) (if the case involves illegal drugs, check this item; otherwise,

report as Commercial or Residential)

Judicial Review

Asset Forfeiture (05)

Petition Re: Arbitration Award (11)

Writ of Mandate (02)
Writ–Administrative Mandamus

Writ-Mandamus on Limited Court

Case Matter

Writ-Other Limited Court Case

Review

Other Judicial Review (39)

Review of Health Officer Order Notice of Appeal-Labor

Commissioner Appeals

Provisionally Complex Civil Litigation (Cal. Rules of Court Rules 3.400-3.403)

Antitrust/Trade Regulation (03)

Construction Defect (10) Claims Involving Mass Tort (40)

Securities Litigation (28) Environmental/Toxic Tort (30)

Insurance Coverage Claims

(arising from provisionally complex

case type listed above) (41)

Enforcement of Judgment

Enforcement of Judgment (20) Abstract of Judgment (Out of

County)

Confession of Judgment (non-

domestic relations)

Sister State Judgment

Administrative Agency Award

(not unpaid taxes)

Petition/Certification of Entry of

Judgment on Unpaid Taxes

Other Enforcement of Judgment

Miscellaneous Civil Complaint

RICO (27)

Other Complaint (not specified above) (42)

Declaratory Relief Only Injunctive Relief Only (non-

harassment)

Mechanics Lien

Other Commercial Complaint Case (non-tort/non-complex)

Other Civil Complaint

(non-tort/non-complex)

Miscellaneous Civil Petition

Partnership and Corporate

Governance (21) Other Petition (not specified

above) (43)

Civil Harassment

Workplace Violence

Elder/Dependent Adult

Abuse

Election Contest

Petition for Name Change

Petition for Relief From Late

Other Civil Petition

CIVIL CASE COVER SHEET ADDENDUM AND **FAXED** STATEMENT OF LOCATION (CERTIFICATE OF GROUNDS FOR ASSIGNMENT TO COURTHOUSE LOCATION)

This form is required pursuant to Local Rule 2.0 in all new civil case filings in the Los Angeles Superior Court.

tem I. Check the types of hearing and fill in the estimated length of hearing expected for this case:

JURY TRIAL? TYES CLASS ACTION? YES LIMITED CASE? TYES TIME ESTIMATED FOR TRIAL 5

Item II. Indicate the correct district and courthouse location (4 steps - If you checked "Limited Case", skip to Item III, Pg. 4):

Step 1: After first completing the Civil Case Cover Sheet form, find the main Civil Case Cover Sheet heading for your case in the left margin below, and, to the right in Column A, the Civil Case Cover Sheet case type you selected.

Step 2: Check one Superior Court type of action in Column B below which best describes the nature of this case.

Step 3: In Column C, circle the reason for the court location choice that applies to the type of action you have checked. For any exception to the court location, see Local Rule 2.0.

Applicable Reasons for Choosing Courthouse Location (see Column C below)

- Class actions must be filed in the Stanley Mosk Courthouse, central district. May be filed in central (other county, or no bodily injury/property damage). Location where cause of action arose. Location where bodily injury, death or damage occurred. Location where performance required or defendant resides.

- Location of property or permanently garaged vehicle.
 Location where petitioner resides.
 Location wherein defendant/respondent functions wholly.
 Location where one or more of the parties reside.
- Location of Labor Commissioner Office

Step 4: Fill in the information requested on page 4 in Item III; complete Item IV. Sign the declaration.

Auto Tort

Other Personal Injury/ Property

A Civil Case Cover Sheet Category No	B Type of Action (Check only one)	C Applicable Reasons See Step 3 Above
Auto (22)	□ A7100 Motor Vehicle - Personal Injury/Property Damage/Wrongful Death	1., 2., 4.
Uninsured Motorist (46)	□ A7110 Personal Injury/Property Damage/Wrongful Death – Uninsured Motorist	1., 2., 4.
Asbestos (04)	□ A6070 Asbestos Property Damage □ A7221 Asbestos - Personal Injury/Wrongful Death	2. 2.
Product Liability (24)	□ A7260 Product Liability (not asbestos or toxic/environmental)	1., 2., 3., 4., 8.
Medical Malpractice (45)	□ A7210 Medical Malpractice - Physicians & Surgeons □ A7240 Other Professional Health Care Malpractice	1., 4. 1., 4.
Other Personal Injury Property Damage Wrongful Death (23)	 □ A7250 Premises Liability (e.g., slip and fall) □ A7230 Intentional Bodily Injury/Property Damage/Wrongful Death (e.g., assault, vandalism, etc.) □ A7270 Intentional Infliction of Emotional Distress □ A7220 Other Personal Injury/Property Damage/Wrongful Death 	1., 4. 1., 4. 1., 3. 1., 4.

SHORT TITLE: LIRA v. SALESFORCE.COM, INC., et al.

CASE NUMBER

Non-Personal Injury/ Property Damage/ Wrongful Death Tort

Employment

Contract

Real Property

110212120 **Unlawful Detainer**

A Civil Case Cover Sheet Category No	B Type of Action (Check only one)	C Applicable Reasons - See Step 3 Above
Business Tort (07)	Business Tort (07) A6029 Other Commercial/Business Tort (not fraud/breach of contract)	
Civil Rights (08)	A6005 Civil Rights/Discrimination	1., 2., 3.
Defamation (13)	☐ A6010 Defarnation (slander/libel)	1., 2., 3.
Fraud (16)	☐ A6013 Fraud (no contract)	1., 2., 3.
Professional Negligence (25)	□ A6017 Legal Malpractice □ A6050 Other Professional Malpractice (not medical or legal)	1., 2., 3. 1., 2., 3.
Other (35)	☐ A6025 Other Non-Personal Injury/Property Damage tort	2.,3.
Wrongful Termination (36)	☐ A6037 Wrongful Termination	1., 2., 3.
Other Employment (15)	□ A6024 Other Employment Complaint Case □ A6109 Labor Commissioner Appeals	1., 2., 3. 10.
Breach of Contract/ Warranty (06) (not insurance)	 □ A6004 Breach of Rental/Lease Contract (not unlawful detainer or wrongful eviction) □ A6008 Contract/Warranty Breach -Seller Plaintiff (no fraud/negligence) □ A6019 Negligent Breach of Contract/Warranty (no fraud) □ A6028 Other Breach of Contract/Warranty (not fraud or negligence) 	2, 5. 2, 5. 1, 2, 5. 1, 2, 5.
Collections (09)	□ A6002 Collections Case-Seller Plaintiff □ A6012 Other Promissory Note/Collections Case	
Insurance Coverage (18)	□ A6015 Insurance Coverage (not complex)	1., 2., 5., 8.
Other Contract (37)	 □ A6009 Contractual Fraud □ A6031 Tortious Interference □ A6027 Other Contract Dispute(not breach/insurance/fraud/negligence) 	1., 2., 3., 5. 1., 2., 3., 5. 1., 2., 3., 8.
Eminent Domain/Inverse Condemnation (14)	□ A7300 Eminent Domain/Condemnation Number of parcels	2.
Wrongful Eviction (33)	□ A6023 Wrongful Eviction Case	2., 6.
Other Real Property (26)	 □ A6018 Mortgage Foreclosure □ A6032 Quiet Title □ A6060 Other Real Property (not eminent domain, landlord/tenant, foreclosure) 	2., 6. 2., 6. 2., 6.
Unlawful Detainer-Commercial (31)	☐ A6021 Unlawful Detainer-Commercial (not drugs or wrongful eviction)	2., 6.
Unlawful Detainer-Residential (32)	☐ A6020 Unlawful Detainer-Residential (not drugs or wrongful eviction)	2., 6.
Unlawful Detainer- Post-Foreclosure (34)	□ A6020FUnlawful Detainer-Post-Foreclosure	2., 6.
Unlawful Detainer-Drugs (38)	A6022 Unlawful Detainer-Drugs	2., 6.

SHORT TITLE: LIRA v. SALESFORCE.COM, INC., et al.

CASE NUMBER

	A Civil Case Cover Sheet Category No	B Type of Action (Check only one)	C Applicable Reasons - See Step 3 Above
	Asset Forfeiture (05)	□ A6108 Asset Forfeiture Case	2., 6.
view	Petition re Arbitration (11)	□ A6115 Petition to Compel/Confirm/Vacate Arbitration	2., 5.
Judicial Review	Writ of Mandate (02)	□ A6151 Writ - Administrative Mandamus □ A6152 Writ - Mandamus on Limited Court Case Matter □ A6153 Writ - Other Limited Court Case Review	2,8. 2 2
	Other Judicial Review (39)	☐ A6150 Other Writ /Judicial Review	2., 8.
tion	Antitrust/Trade Regulation (03)	□ A6003 Antitrust/Trade Regulation	1., 2., 8.
Litigal	Construction Defect (10)	□ A6007 Construction Defect	1., 2., 3.
mplex	Claims Involving Mass Tort (40)	☑ A6006 Claims Involving Mass Tort	1., 2., 8.
ly Co	Securities Litigation (28)	□ A6035 Securities Litigation Case	1., 2., 8.
Provisionally Complex Litigation	Toxic Tort Environmental (30)	☐ A6036 Toxic Tort/Environmental	1., 2., 3., 8.
Pro	Insurance Coverage Claims from Complex Case (41)	□ A6014 Insurance Coverage/Subrogation (complex case only)	1., 2., 5., 8.
Enforcement of Judgment	Enforcement of Judgment (20)	 □ A6141 Sister State Judgment □ A6160 Abstract of Judgment □ A6107 Confession of Judgment (non-domestic relations) □ A6140 Administrative Agency Award (not unpaid taxes) □ A6114 Petition/Certificate for Entry of Judgment on Unpaid Tax □ A6112 Other Enforcement of Judgment Case 	2, 9. 2, 6. 2, 9. 2, 8. 2, 8. 2, 8. 9.
s s	RICO (27)	□ A6033 Racketeering (RICO) Case	1., 2., 8.
Miscellaneous Civil Complaints	Other Complaints (Not Specified Above) (42)	 □ A6030 Declaratory Relief Only □ A6040 Injunctive Relief Only (not domestic/harassment) □ A6011 Other Commercial Complaint Case (non-tort/non-complex) □ A6000 Other Civil Complaint (non-tort/non-complex) 	1., 2., 8. 2., 8. 1., 2., 8. 1., 2., 8.
	Partnership Corporation Governance (21)	☐ A6113 Partnership and Corporate Governance Case	2., 8.
としてことができ Miscellaneous Civil Petitions	Other Petitions (Not Specified Above) (43)	□ A6121 Civil Harassment □ A6123 Workplace Harassment □ A6124 Elder/Dependent Adult Abuse Case □ A6190 Election Contest □ A6110 Petition for Change of Name □ A6170 Petition for Relief from Late Claim Law	2, 3, 9. 2, 3, 9. 2, 3, 9. 2. 2, 7. 2, 3, 4, 8.
,	TOTAL PROPERTY AND ADDRESS OF THE PROPERTY ADDRESS OF THE PROPERTY AND ADDRESS OF THE PROPERTY	□ A6100 Other Civil Petition	2., 9.

LIRA v. SALESF	ORCE.COM, INC.	, et al.		CASE NUMBER
Item III. Statement of Locat circumstance indicated in I	ion: Enter the additem II., Step 3 or	ress of the acc	cident, party's resid the proper reason	ence or place of business, performance, or other for filing in the court location you selected.
REASON: Check the appropriate boxes for the numbers shown under Column C for the type of action that you have selected for this case.			ADDRESS: 16124 Rosecrans Av	e. #F2
CITY:	STATE:	Z P CODE:		

and correct and that the	e above-entitled matter is properly filed for assignment to the State of California that the foregoing is true cabove-entitled matter is properly filed for assignment to the Stanley Mosk courthouse in the District of the Superior Court of California, County of Los Angeles [Code Civ. Proc., § 392 et seq., and Local
Rule 2.0, subds. (b), (c) a	and (d)].
Dated: February 22, 20	
	(SIGNATURE OF ATTORNEY/FILING PARTY)

CA

PLEASE HAVE THE FOLLOWING ITEMS COMPLETED AND READY TO BE FILED IN ORDER TO PROPERLY COMMENCE YOUR NEW COURT CASE:

- 1. Original Complaint or Petition.
- 2. If filing a Complaint, a completed Summons form for issuance by the Clerk.
- 3. Civil Case Cover Sheet, Judicial Council form CM-010.
- 4. Civil Case Cover Sheet Addendum and Statement of Location form, LACIV 109, LASC Approved 03-04 (Rev.
- 5. Payment in full of the filing fee, unless fees have been waived.
- 6. A signed order appointing the Guardian ad Litem, Judicial Council form CIV-010, if the plaintiff or petitioner is a minor under 18 years of age will be required by Court in order to issue a summons.
- 7. Additional copies of documents to be conformed by the Clerk. Copies of the cover sheet and this addendum must be served along with the summons and complaint, or other initiating pleading in the case.