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1 2 3 4 5 6	BRADLEY/GROMBACHER LLP Marcus J. Bradley, Esq. (SBN 174156) Kiley L. Grombacher, Esq. (SBN 245960) 2815 Townsgate Rd., Suite 130 Westlake Village, CA 91361 Telephone: (805) 270-7100 Facsimile: (805) 270-7589 mbradley@bradleygrombacher.com kgrombacher@bradleygrombacher.com						
7	UNITED STATES	DISTRICT COURT					
8	EASTERN DISTRIC	CT OF CALIFORNIA					
9							
10		CASE NO					
11	BRENNA CEJA, on behalf of herself and all others similarly situated,	CASE NO.					
13	Plaintiff,	CLASS ACTION COMPLAINT FOR:					
14	v.	 Violations of the Business and Professions Code §17200 Violations of the Business and 					
15	WAL-MART STORES, INC., a Delaware	Professions Code §17500 3. Violation of the Consumer Legal					
16	corporation.	Remedies Act California Civil Code § 1750, et seq					
17	Defendants.	4. Unjust Enrichment 5. Violations of Consumer Fraud Laws					
18		3. Violations of Consumer Fraud Laws					
19							
20		JURY TRIAL DEMANDED					
21							
22	Plaintiff Brenna Ceja ("Plaintiff") bring	s this complaint on behalf of herself and all others					
23	, , ,	plaint ("Complaint") are based upon information					
24	and belief, except for those allegations which pertain to the Plaintiff named herein and her						
25	counsel. Plaintiff's information and beliefs are based upon, <i>inter alia</i> , the investigation conducted						
26	to date by Plaintiff and her counsel. Each all	egation in this Complaint either has evidentiary					
27	support or is likely to have evidentiary sup	port after a reasonable opportunity for further					
28							
		on Complaint					

investigation and discovery. Plaintiff hereby alleges as follows:

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NATURE OF THE ACTION

- 1. This action seeks to remedy the unfair, deceptive, and unlawful business practices of Wal-Mart Stores, Inc. ("Wal-Mart" or "Defendant") with respect to the marketing, advertising, warranting, and sales of its "rollback" priced merchandise. Specifically, during the Class Period (defined below), Wal-Mart advertised false former prices and false price discounts with the intention of artificially inflating urgency and demand in its customer base and increasing the company's sales and profits.
- 2. Wal-Mart, the Arkansas-based behemoth is easily the planet's largest retailer¹. Wal-Mart operates retail and other stores in various formats around the world. The Walmart U.S. segment includes the Company's mass merchant concept in the United States ("U.S."), operating under the "Walmart" or "Wal-Mart" brand with various formats, including supercenters, discount stores, Neighborhood Markets and other small stores, as well as walmart.com.
- 3. From day one Wal-Mart recognized that consumers are price-conscious a trend which appears to be increasing.
- 4. Indeed, Walmart's mission statement is "Saving people money so they can live better.²" This statement is synonymous to the company's slogan, "Save money. Live better."
- 5. As part of a scheme to make Wal-Mart's merchandise more attractive to consumers, boost its sales, and ultimately increase its profits Wal-Mart offers, in addition to its "everyday low prices" discounted "rollback" merchandise.
- 6. During the Class Period, however, Wal-Mart misrepresented the existence, nature and amount of price discounts by purporting to offer specific dollar discounts from expressly referenced former retail prices, which were misrepresented as "was" or the company's

https://www.forbes.com/sites/laurengensler/2016/05/27/global-2000-worlds-largestretailers/#4a56b96fbbb0.

http://www.annualreports.com/HostedData/AnnualReportArchive/w/NYSE WMT 2008.pdf; http://s2.q4cdn.com/056532643/files/doc financials/2014/Annual/2014-annual-report.pdf; See also http://corporate.walmart.com

original/regular retail prices. These purported discounts were false, however, because the referenced former retail prices were fabricated and did not represent Wal-Mart's true original retail prices for the purportedly discounted items. Furthermore, the advertised "was" prices for Wal-Mart's "roll-back" discounted items were not the prevailing market retail prices within three months next immediately preceding the publication of the advertised former prices, as required by California law.

7. California statutory and regulatory law expressly prohibits false former pricing schemes. Cal. Bus. & Prof. Code § 17501, entitled "Worth or value; statements as to former price," states:

For the purpose of this article the worth or value of anything advertised is the prevailing market price, wholesale if the offer is at wholesale, retail if the offer is at retail, at the time of publication of such advertisement in the locality wherein the advertisement is published.

No price shall be advertised as a former price of any advertised thing, unless the alleged former price was the prevailing market price as above defined within three months next immediately preceding the publication of the advertisement or unless the date when the alleged former price did prevail is clearly, exactly and conspicuously stated in the advertisement.

8. Similarly, the Federal Trade Commission ("FTC") describes false former pricing schemes, similar to Wal-Mart's in all material respects, as deceptive:

One of the most commonly used forms of bargain advertising is to offer a reduction from the advertiser's own former price for an article. If the former price is the actual, bona fide price at which the article was offered to the public on a regular basis for a reasonably substantial period of time, it provides a legitimate basis for the advertising of a price comparison. Where the former price is genuine, the bargain being advertised is a true one. If, on the other hand, the former price being advertised is not bona fide but fictitious – for example, where an artificial price, inflated price was established for the purpose of enabling the subsequent offer of a large reduction – the "bargain" being advertised is a false one; the purchaser is not receiving the unusual value he expects.

16 F.R. § 233.1(a).

9. Upon information and belief, Wal-Mart's false price advertising scheme, disseminated to California and Nationwide consumers via its in-store display advertising, print advertising and Internet Web site (www.walmart.com), was rampant as part of a massive, yearslong, pervasive campaign and was consistent across all of Walmart's stores. For example, Wal-

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26 27 back" items, with express references to former "was" prices that never existed and/or did not constitute the prevailing market retail prices for such products within the three months next immediately preceding the publication of the advertisement. Upon information and belief, hundreds of thousands of California consumers were 10.

Mart's in-store pricing scheme was prominently displayed directly above the purportedly "rolled

- victims of Wal-Mart's deceptive, misleading and unlawful pricing scheme and thousands more will be deceived if Wal-Mart's practices continue.
- 11. Wal-Mart knew (and knows) that its comparative price advertising was (and is again) false, deceptive, misleading and unlawful under California law.
- 12. Wal-Mart fraudulently concealed from and intentionally failed to disclose to Plaintiff and others similarly situated the truth about its advertised price discounts and former prices.
- 13. At all relevant times, Wal-Mart has been under a duty to Plaintiff and others similarly situated to disclose the truth about its "was" or former prices.
- 14. The facts which Wal-Mart misrepresented and/or failed to disclose (and which Wal-Mart continues to misrepresent and/or fail to disclose) are material facts that a reasonable person would consider material, i.e., facts which would contribute to a reasonable person's decision to purchase products. Wal-Mart's false representations of "regular" and "original" prices and false representations of purported savings, discounts and bargains are objectively material to the reasonable consumer, and therefore reliance upon such representations may be presumed as a matter of law.
- 15. Plaintiff saw and relied upon such false representations of "was" prices and discounts when purchasing merchandise at Wal-Mart. Plaintiff would not have made such purchases but for Wal-Mart's false representations of "was" prices and price discounts.
- 16. Plaintiff reasonably and justifiably acted and relied to her detriment on Wal-Mart's false "original" price representations and failure to disclose, and concealment of, the truth about Wal-Mart's false price-comparison advertising scheme in purchasing merchandise at Wal-Mart.

- 17. Wal-Mart intentionally concealed and failed to disclose the truth about its misrepresentations and false former price advertising scheme for the purpose of inducing Plaintiff and others similarly situated to purchase merchandise at Wal-Mart. As such, Plaintiff seeks relief in this action individually and as a class action on behalf of all purchasers in the United States of Defendant's falsely advertised "roll back" priced products (the "Class"). Plaintiff also seeks relief in this action individually and as a class action on behalf of a subclass of all purchasers in California of Defendant's falsely advertised "roll back" priced products (the "California Class").
- Through its false and deceptive marketing, advertising and pricing scheme, Wal-Mart violated (and continues to violate) California and other State laws prohibiting advertising goods for sale as discounted from former prices which are false, and prohibiting misleading statements about the existence and amount of price reductions. Specifically, Wal-Mart violated (and continues to violate) California's *Business & Professions Code* §§ 17200, et seq. (the "UCL"), California's *Business & Professions Code* §§ 17500, et seq. (the "FAL"), the California Consumers' Legal Remedies Act, California *Civil Code* §§ 1750, et seq.(the "CLRA"); the Federal Trade Commission Act ("FTCA"), which prohibits "unfair or deceptive acts or practices in or affecting commerce" (15 U.S.C. § 45(a)(1)) and specifically prohibits false advertisements (15 U.S.C. § 52(a)); the warranty laws of the States as detailed below; and common law.
- 19. Plaintiff, individually and on behalf of all others similarly situated, seeks restitution and other equitable remedies, including an injunction under the UCL and FAL; and restitution, damages and an injunction under the CLRA.

PARTIES

20. Plaintiff is a citizen of California and an individual consumer. During the Class Period, Plaintiff purchased products purportedly offered by Defendant on "roll back" discounted pricing featuring false and deceptive "was" price representations and comparisons on multiple occasions in the four years predating the filing of this Complaint. Such "roll back" purchases were primarily made at the Wal-Mart retail stores located in Anderson, California and Redding, California. However, in the four years predating the filing of this case,

Plaintiff has made purchases at other Wal-Mart retail locations within the State of California and via the internet at www.walmart.com. For example, Plaintiff purchased two air mattresses in April of 2016 from the Redding, California retail store which were advertised, marketed and represented by Wal-Mart to be offered on "rollback" discount pricing featuring "was" pricing which Plaintiff later learned to be artificially inflated, false and deceptive.

- 21. Prior to purchasing the "roll back" priced items, Plaintiff read and relied upon false and misleading statements that were prepared by and/or approved by Defendant and its agents and disseminated through highlighted signage placed directly in front of the subject products. For each purchase, she understood that she was paying a specific discounted price for the item and that such pricing was being offered by Wal-Mart for a limited time. But for Defendant's misrepresentations, Plaintiff would not have purchased the "roll back" priced products. Plaintiff thus was damaged by Defendant's practice. Plaintiff continues to purchase items from Wal-Mart and thus, faces imminent future harm.
- 22. Defendant Wal-Mart is an American multinational retailing corporation that operates as a chain of hypermarkets, discount department stores, and grocery stores. Wal-Mart is headquartered in Little Rock, Arkansas. Wal-Mart distributes, markets, advertises, and sells "roll back" priced items in California and throughout the rest of the United States.

JURISDICTION AND VENUE

- 23. This Court has original jurisdiction over the claims asserted herein individually and on behalf of the class pursuant to 28 U.S.C. §1332, as amended in February 2005 by the Class Action Fairness Act. Subject matter jurisdiction is proper because: (1) the amount in controversy in this class action exceeds five million dollars, exclusive of interest and costs; and (2) a substantial number of the members of the proposed classes are citizens of a state different from that of Defendant. Personal jurisdiction is proper as Defendant has purposefully availed themselves of the privilege of conducting business activities within this District.
- 24. The Eastern District of California has personal jurisdiction over the Defendant named in this action because Defendant is a corporation or other business entity authorized to do

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³ Consumer Perceptions of Comparative Price Advertisements, Albert J. Della Bitta, Kent B. Monroe, And John M. McGinnis, Journal of Marketing Research Vol. XVIII (November 1981), 416-27, at 417.

business in the State of California and registered with the California Secretary of State to do sufficient business with sufficient minimum contacts in California, and/or otherwise intentionally avails itself of the California market through the ownership and operation of approximately retail stores within the State of California including the store in Redding and Anderson at which Plaintiff made purchases, to render the exercise of jurisdiction by the California courts consistent with traditional notions of fair play and substantial justice-

25. Defendant, a citizen of Arkansas, has distributed, marketed, advertised and sold the "roll back" priced merchandise with the false and deceptive former pricing, which are the subject of the present complaint, in this District. As such, venue is proper in this judicial district under 28 U.S.C. §1391(b)(2), because Defendant conducts business in this District and a substantial part of the acts or omissions giving rise to the claims set forth herein occurred in this District.

ALLEGATIONS OF FACT

Wal-Mart's "Roll Back" Pricing

- 26. It is known that consumers do not evaluate prices singly, but rather judge prices in reference to standards that may be objective or subjective. Thus, a comparative price advertisement featuring both the offered price and a (higher) comparative price is an attempt to impose a reference or standard price for the consumer.
- As noted by the FTC, "[o]ne of the most commonly used forms of bargain 27. advertising is to offer a reduction from the advertiser's own former price for an article." 16 C.F.R. § 233.1(a).
- 28. In "former price comparisons" the seller compares the price offered with the seller's former (higher) price. When "former" is used to refer to a price, the issue related to deception is whether the "former" price is true in the sense the seller did intentionally sell the item at the former price. Wal-Mart's "roll back" pricing scheme employs this alternative comparative

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34. Additionally, items offered for sale via the internet expressly represented the amount of the discount being offered to the customer.







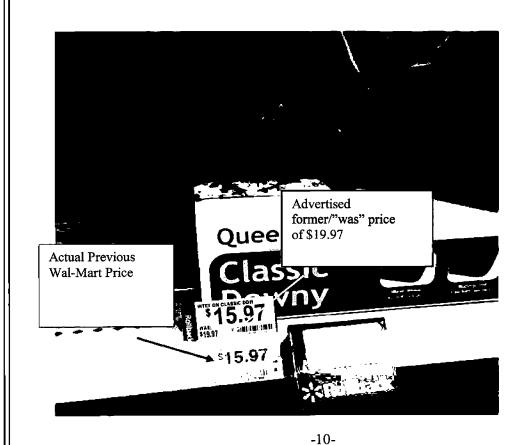


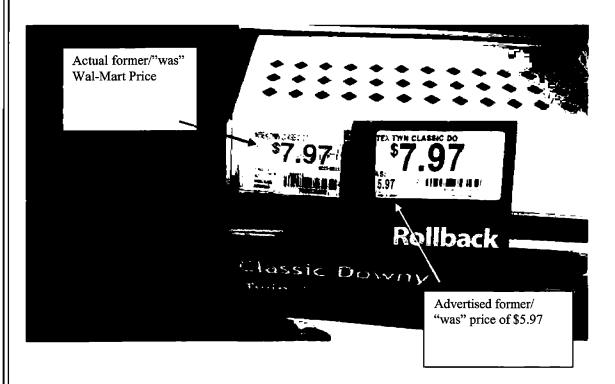
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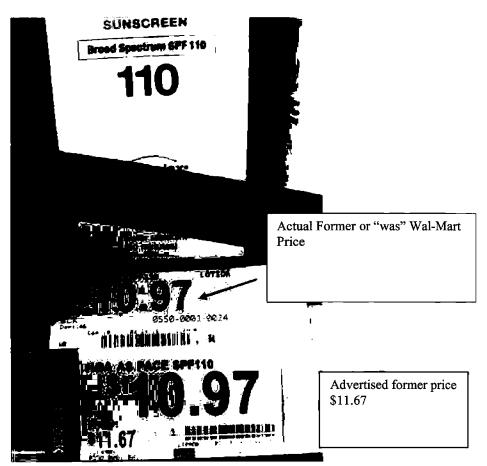


35. The use of these terms and imagery is designed to, and does, induce consumers, such as Plaintiff and the members of the putative classes, into believing that the "rollback" merchandise is being offered at a price discounted from Wal-Mart's former or standard retail price and that such pricing is being offered for a limited time as compared to Wal-Mart's "everyday low pricing" which it offers continuously on items throughout the store.

36. Such pricing comparisons were false and deceptive because the marketed, advertised, warranted, and represented former or "was" price were fabricated and did not represent Wal-Mart's true former, usual or original retail prices for the purportedly discounted items. Furthermore, the advertised "was" prices for Wal-Mart's "roll-back" discounted items were not the prevailing market retail prices within three months next immediately preceding the publication of the advertised former prices, as required by California law. Indeed, an inspection of various products by Plaintiff revealed, Wal-Mart's former prices were, in fact, at or around the purported discount price:







that may materially mislead a reasonable consumer⁴.

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marketing studies have provided an incentive for retailers to engage in this false and fraudulent behavior:

[c]omparative price advertising offers consumers a basis for comparing the relative value of the product offering by suggesting a monetary worth of the product and any potential savings. ... [A] comparative price advertisement can be construed as deceptive if it makes any representation, or involves any practice

advertising was not only reasonable, but entirely intended by Wal-Mart. For example, empirical

Plaintiff and class members' reliance upon Defendant's false price comparison

38. In short: "[b]y creating an impression of savings, the presence of a higher reference price enhances subjects' perceived value and willingness to buy the product.... Thus, if the reference price is not truthful, a consumer may be encouraged to purchase as a result of a false sense of value."⁵

<u>Plaintiff and the Members of the Class were Deceived By Defendant's Deceptive Price</u> <u>Comparisons and Suffered Injury as a Result Thereof</u>

- 39. Believing she was able to pay significantly less than what certain products were worth and normally sell for in the retail marketplace, Plaintiff was induced to purchase merchandise from Defendant which was offered at prices significantly lower than its stated original prices. Plaintiff purchased such items after relying on Wal-Mart's false discounts and false "original" former prices for such products. Plaintiff would not have purchased such products if she had known that Defendant's representations were false and misleading.
- 40. Consumers lack the meaningful ability to test or independently ascertain the truthfulness of price tags such as representations of former pricing especially at the point of sale. Although Plaintiff was able to uncover the deception by unearthing the actual former pricing tags behind several of the "rollback" discounted merchandise, the prior tags for most such products

⁴ Comparative Price Advertising: Informative or Deceptive?, Dhruv Grewal and Larry D. Compeau, Journal of Public Policy & Marketing, Vol. 11, No. 1, at 52 (Spring 1992).

⁵ Id. at 55, 56.

had been removed. Without such evidence of Wal-Mart's prior pricing, consumers such as Plaintiff would not know Wal-Mart's actual merchandise pricing history by simply reading the "Rollback" price tag; its discovery requires investigation beyond the retail store and knowledge of industry and corporate pricing structures beyond that of the average consumer. Thus, reasonable consumers must, and do, rely on companies such as Wal-Mart to honestly report merchandise pricing history and companies such as Wal-Mart intend and know that consumers rely upon such comparative pricing statements in making their purchasing decisions. Such reliance by consumers is also eminently reasonable, since companies are prohibited from making false or misleading statements on its products under federal and state law.

41. As such, Defendant unscrupulously capitalizes on consumers' heightened demand for discount priced merchandise by deceptively labeling, advertising, and marketing its "rollback" price items.

TOLLING OF THE STATUTE OF LIMITATIONS, FRAUDULENT CONCEALMENT, EQUITABLE TOLLING, AND CONTINUING VIOLATIONS

- 42. Plaintiff did not discover, and could not have discovered, through the exercise of reasonable diligence the existence of the claims sued upon herein until immediately prior to commencing this civil action.
- 43. Any applicable statutes of limitation have been tolled by Defendant's affirmative acts of fraudulent concealment and continuing misrepresentations, as the facts alleged above reveal.
- 44. Because of the self-concealing nature of Defendant's actions and its affirmative acts of concealment, Plaintiff and the Classes assert the tolling of any applicable statutes of limitations affecting the claims raised herein.
- 45. Defendant continues to engage in the deceptive practice, and consequently, unwary consumers are injured on a daily basis by Defendant's unlawful conduct. Therefore, Plaintiff and the Classes submit that each instance that Defendant engaged in the conduct complained of herein and each instance that a member of any Class purchased rollback merchandise constitutes part of a continuing violation and operates to toll the statutes of limitation in this action. Defendant is

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conduct. 46. Defendant's conduct was and is, by its nature, self-concealing. Still, Defendant, through a series of affirmative acts or omissions, suppressed the dissemination of truthful information regarding its illegal conduct, and actively has foreclosed Plaintiff and the Classes

estopped from relying on any statute of limitations defense because of its unfair or deceptive

from learning of its illegal, unfair, and/or deceptive acts. These affirmative acts included

concealing the discrepancy in price between the purported original price of the rollback

merchandise and the actual price at which Wal-Mart offered merchandise for sale.

47. By reason of the foregoing, the claims of Plaintiff and the Classes are timely under any applicable statute of limitations, pursuant to the discovery rule, the equitable tolling doctrine, and fraudulent concealment.

48. Plaintiff brings this action individually and on behalf of all other persons similarly situated. The Classes which Plaintiff seeks to represent comprise (hereafter referred to collectively as the "Classes": The Classes are sufficiently numerous, as each includes thousands of persons who have purchased the Product. Thus, joinder of such persons in a single action or bringing all members of the Classes before the Court is impracticable for purposes of Rule 23(a)(1). The question is one of a general or common interest of many persons and it is impractical to bring them all before the Court. The disposition of the claims of the members of the Classes in this class action will substantially benefit both the parties and the Court.

The Nationwide Class:

a. All persons in the United States who: (1) purchased merchandise from Wal-Mart on discounted "roll back prices which advertised "was" prices that did not match the Defendant's former retail price for the item; (2) anytime from April 20, 2013 until the date of judgment; (3) for personal or household use, and not for resale or distribution purposes. Specifically excluded from this Class is Defendant's officers, directors, or employees, any entity in which Defendant has a controlling interest; and any affiliate, legal representative, heir, or assign of Defendant. Also

 excluded are any federal, state, or local governmental entities, any judicial officer presiding over this action and the members of his/her immediate family and judicial staff, and any juror assigned to this action. (hereafter the "Nationwide Class").

The California Sub-Class

- b. All persons in California who (1) purchased merchandise from Wal-Mart on discounted "roll back prices which advertised "was" prices that did not match the Defendant's former retail price for the item; (2) anytime from April 20, 2013 until the date of judgment; (3) for personal or household use, and not for resale or distribution purposes. Specifically excluded from this Class is Defendant's officers, directors, or employees of Defendant; any entity in which Defendant has a controlling interest; and any affiliate, legal representative, heir, or assign of Defendant. Also excluded are any federal, state, or local governmental entities, any judicial officer presiding over this action and the members of his/her immediate family and judicial staff, and any juror assigned to this action. (hereafter the "California Class")
- 49. Plaintiff reserves the right to modify or amend the definition of the proposed Class and/or add subclasses before the Court determines whether certification is appropriate.
- 50. There are questions of law and fact common to each Class for purposes of Rule 23(a)(2), including whether Defendant's price tags contain misrepresentations that misled Plaintiff and the other members of the Classes to believe the Product was offered at a specific discounted price when it was not; Whether Defendant's price tags advertised, marketed and warranted incorrect "was" prices" for items during the Class Period. The members of each Class were and are similarly affected by having purchased rollback priced items as promoted, marketed, advertised, and warranted by Defendant as set forth in detail herein, and the relief sought herein is for the benefit of Plaintiff and other members of the Classes. Thus, there is a well-defined community of interest in the questions of law and fact involved in this action and affecting the

parties.

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51. Plaintiff asserts claims that are typical of the claims of each respective Class for purposes of Rule 23(a)(3). Plaintiff and all members of each respective Class have been subjected to the same wrongful conduct because they have purchased that "roll back" discounted products, which were not actually discounted as represented. Plaintiff elected to purchase those item in reliance on such representations. Plaintiff and the members of each Class have thus been damaged.

- 52. Plaintiff will fairly and adequately represent and protect the interests of the other members of each respective Class for purposes of Rule 23(a)(4). Plaintiff has no interests antagonistic to those of other members of each respective Class. Plaintiff is committed to the vigorous prosecution of this action and has retained counsel experienced in litigation of this nature to represent her. Plaintiff anticipates no difficulty in the management of this litigation as a class action.
- 53. Class certification is appropriate under Rule 23(b)(2) because Defendant has acted on grounds that apply generally to each Class, so that final injunctive relief or corresponding declaratory relief is appropriate respecting each Class as a whole. Defendant utilizes an integrated, nationwide messaging campaign that includes uniform misrepresentations that misled Plaintiff and the other members of each Class as well as a uniform and integrated pricing program.
- 54. Class certification is appropriate under Rule 23(b)(3) because common questions of law and fact substantially predominate over any questions that may affect only individual members of each Class. Among these common questions of law and fact are: Defendant engaged in a common course of conduct giving rise to the legal rights sought to be enforced by the members of each respective Class. Similar or identical statutory and common law violations and deceptive business practices are involved. Individual questions, if any, pale by comparison to the numerous common questions that predominate.
 - a. whether Defendant misrepresented or omitted material facts in connection with the promotion, marketing, advertising and sale of "rollback" discounted

items;

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b. whether Defendant's "rollback" pricing scheme is likely to deceive the members of each Class;

- c. whether Defendant's conduct is unethical, oppressive, unscrupulous, and/or substantially injurious to consumers;
- d. whether Defendant's acts and practices in connection with the promotion, marketing, advertising, distribution, and sale of the "rollback" priced items violated the laws alleged herein;
- e. whether Plaintiff and members of the Classes are entitled to injunctive and other equitable relief; and
- f. whether Defendant was unjustly enriched by its' conduct.
- 55. The injuries sustained by Plaintiff and the members of each Class flow, in each instance, from a common nucleus of operative facts Defendant's misconduct.
- 56. Plaintiff and the members of each Class have been damaged by Defendant's misconduct. The members of each Class have paid for a product that would not have been purchased in the absence of Defendant's deceptive scheme.
- 57. Proceeding as a class action provides substantial benefits to both the parties and the Court because this is the most efficient method for the fair and efficient adjudication of the controversy. Members of each Class have suffered and will suffer irreparable harm and damages as a result of Defendant's wrongful conduct. Because of the nature of the individual claims of the members of each Class, few, if any, could or would otherwise afford to seek legal redress against Defendant for the wrongs complained of herein, and a representative class action is therefore the appropriate, superior method of proceeding and essential to the interests of justice insofar as the resolution of claims of the members of each Class is concerned. Absent a representative class action, members of each Class would continue to suffer losses for which they would have no remedy, and Defendant would unjustly retain the proceeds of its ill-gotten gains. Even if separate actions could be brought by individual members of each Class, the resulting

multiplicity of lawsuits would cause undue hardship, burden, and expense for the Court and the litigants, as well as create a risk of inconsistent rulings, which might be dispositive of the interests of the other members of each Class who are not parties to the adjudications and/or may substantially impede their ability to protect their interests.

FIRST CAUSES OF ACTION

FALSE AND MISLEADING ADVERTISING IN VIOLATION OF BUSINESS & PROFESSIONS CODE § 17200, et seq.

(By Plaintiff and California Class against Defendant)

- 58. Plaintiff repeats and realleges the allegations set forth above, and incorporates the same as if set forth herein at length.
- 59. This cause of action is brought pursuant to California *Business and Professions Code* § 17200, et seq.
- 60. In the marketing and advertising of "rollback" discounted items, Defendant makes false and misleading statements regarding the quantity of the discounted.
- 61. Defendant is aware that the claims that it makes about the amount of the "rollback" discounts are false, misleading and unsubstantiated.
- 62. As alleged in the preceding paragraphs, the misrepresentations by Defendant of the material facts detailed above constitute an unfair and fraudulent business practice within the meaning of California *Business & Professions Code* § 17200.
- 63. In addition, Defendant uses of various forms of advertising media to advertise, call attention to or give publicity to the sale of goods or merchandise which are not as represented in any manner constitute unfair competition, unfair, deceptive, untrue or misleading advertising, and an unlawful business practice within the meaning of *Business & Professions Code* §§ 17531 and 17200, which advertisements have deceived and are likely to deceive the consuming public, in violation of California *Business & Professions Code* § 17500.
- 64. There were reasonably available alternatives to further Defendant's legitimate business interests, other than the conduct described herein.

65. All of the conduct alleged herein occurs and continues to occur in Defendant Wal-Mart's business. Defendant Wal-Mart's wrongful conduct is part of a pattern or generalized course of conduct repeated on thousands of occasions daily.

66. Pursuant to Business & Professions Code §§ 17203 and 17535, Plaintiff and the members of the Classes seek an order of this Court enjoining Defendant from continuing to engage, use, or employ its practice of advertising the sale and use of the "rollback" priced products. Likewise, Plaintiff and the members of the Classes seek an order requiring Defendant to disclose such misrepresentations, and additionally request an order awarding Plaintiff and the members of the Class restitution of the money wrongfully acquired by Defendant by means of responsibility attached to Defendant's failure to disclose the existence and significance of said misrepresentations.

SECOND CAUSE OF ACTION

FALSE AND MISLEADING ADVERTISING IN VIOLATION OF BUSINESS & PROFESSIONS CODE § 17500, et seq.

(By Plaintiff and California Class against Defendant)

- 67. Plaintiff repeats and realleges the allegations set forth in the preceding paragraphs, and incorporates the same as if set forth herein at length.
- 68. This cause of action is brought pursuant to California Business and Professions Code § 17500, et seq.
- 69. In its advertising of "roll back" discount-priced merchandise, Defendant advertises false former prices and false price discounts, all as set forth above.
- 70. Defendant is aware that the claims that it makes about the former pricing and the price discounts of the "roll back" priced merchandise are false, misleading and unsubstantiated and that such prices were not prevailing market price as above defined within three months next immediately preceding the publication of the advertisement.
- 71. As alleged in the preceding paragraphs, the misrepresentations by Defendant of the material facts detailed above constitute an unfair and fraudulent business practice within the

meaning of California Business & Professions Code § 17500.

- 72. In addition, Defendant's use of various forms of advertising media to advertise, call attention to or give publicity to the sale of goods or merchandise which are not as represented in any manner constitutes unfair competition, unfair, deceptive, untrue or misleading advertising, and an unlawful business practice within the meaning of California *Business & Professions Code* §§ 17531 and 17200, which advertisements have deceived and are likely to deceive the consuming public, in violation of California *Business & Professions Code* § 17500.
- 73. Pursuant to California Business & Professions Code §§ 17203 and 17535, Plaintiff and the members of the Classes seek an order of this Court enjoining Defendant from continuing to engage, use, or employ its practice of falsely and deceptively advertising the price discounts and former prices of its "Rollback" priced items. Likewise, Plaintiff and the members of the Classes seek an order requiring Defendant to disclose such misrepresentations, and additionally request an order awarding Plaintiff restitution of the money wrongfully acquired by Defendant by means of responsibility attached to Defendant's failure to disclose the existence and significance of said misrepresentations.

THIRD CAUSE OF ACTION

VIOLATION OF CALIFORNIA CIVIL CODE § 1750, et seq.

(By Plaintiff and California Class against Defendant)

- 74. Plaintiff repeats and realleges all the allegations of the previous paragraphs, and incorporates the same as if set forth herein at length.
- 75. This cause of action is brought pursuant to California *Civil Code* § 1750, *et seq.*, the Consumers Legal Remedies Act.
- 76. The Consumer Class consists of thousands of persons, the joinder of whom is impracticable.
- 77. There are questions of law and fact common to the classes, which questions are substantially similar and predominate over questions affecting the individual members, including but not limited to:

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- (a) Whether Defendant represented that the "rollback" discount-priced merchandise has characteristics, benefits, uses or quantities which it does not have;
- (b) Whether the existence, extent and significance of the major misrepresentations regarding the purported price discounts of the "rollback" discount-priced merchandise violate the Act; and
 - (c) Whether Defendant knew of the existence of these misrepresentations.
- The policies, acts, and practices heretofore described were intended to result in the sale 78. of "rollback" discount-priced merchandise to the consuming public and violated and continue to violate § 1770(a)(5) of the Act by representing that the "rollback" discount-priced merchandise has characteristics, benefits, uses or quantities which it does not have.
- 79. Defendant fraudulently deceived Plaintiff and the Classes by representing that the "rollback" discount-priced merchandise has certain characteristics, benefits, uses and qualities which it does not have. In doing so, Defendant intentionally misrepresented and concealed material facts from Plaintiff and the Classes, specifically and not limited to that the advertised "former" prices of the "rollback" discount-priced merchandise were inflated. Said misrepresentations and concealment were done with the intention of deceiving Plaintiff and the Classes and depriving them of their legal rights and money.
- Defendant knew that the "former" prices at which it advertised its "rollback" discount-80. priced merchandise were inflated.
- 81. Defendant's actions as described hereinabove were done with conscious disregard of Plaintiff's rights and Defendant was wanton and malicious in its concealment of the same.
- 82. Pursuant to § 1780(a) of the Act, Plaintiff seeks injunctive relief in the form of an order enjoining the above-described wrongful acts and practices of Defendant, including, but not limited to, an order enjoining Defendant from distributing such false advertising and misrepresentations. Plaintiff shall be irreparably harmed if such an order is not granted.
- 83. Plaintiff requests that this Court enter such orders or judgments as may be necessary to restore any person in interest any money which may have been acquired by means of such unfair business practices, and for such relief as provided in California Civil Code § 1780 and the

84. Pursuant to California *Civil Code* §1782, Plaintiff gave Defendant notice by certified mail on October 16, 2016, of the particular violations of California *Civil Code* § 1770. The Notice requested that Defendant rectify the problems associated with the actions alleged in this Complaint, and give notice to all affected consumers of its intent to so act. Defendant has not yet responded to this Notice.

FOURTH CAUSE OF ACTION

UNJUST ENRICHMENT

(By Plaintiff, California Class and National Class

Against Defendant)

- 85. Plaintiff repeats and realleges the allegations set forth in the preceding paragraphs, and incorporates the same as if set forth herein at length.
- 86. Plaintiff brings this claim individually, as well as on behalf of members of the nationwide Class and California Class pursuant to California law. Although there are numerous permutations of the elements of the unjust enrichment cause of action in the various states, there are few real differences. In all states, the focus of an unjust enrichment claim is whether the Defendant was unjustly enriched. At the core of each state's law are two fundamental elements the Defendant received a benefit from the plaintiff and it would be inequitable for the Defendant to retain that benefit without compensating the plaintiff. The focus of the inquiry is the same in each state. Since there is no material conflict relating to the elements of unjust enrichment between the different jurisdictions from which class members will be drawn, California law applies to the claims of the Class.
- 87. In the alternative, Plaintiff brings this claim individually as well as on behalf of the California Class and National Class.
- 88. At all times relevant hereto, Defendant deceptively marketed, advertised, and sold its "rollback" discount –priced merchandise to Plaintiff and the Class.
 - 89. Plaintiff and members of the Class conferred upon Defendant non-gratuitous payments

for Defendant's "rollback" discount –priced merchandise that they would not have due to Defendant's deceptive advertising, and marketing. Defendant accepted or retained the non-gratuitous benefits conferred by Plaintiff and members of the Class, with full knowledge and awareness that, as a result of Defendant's deception, Plaintiff and members of the Class were not receiving a price discount as they would have expected.

- 90. Defendant has been unjustly enriched in retaining the revenues derived from purchases of Defendant's "rollback" discount –priced merchandise by Plaintiff and members of the Class, which retention under these circumstances is unjust and inequitable because Defendant misrepresented that the "rollback" discount –priced merchandise were offered to them at an artificially inflated discount price, which caused injuries to Plaintiff and members of the Class because they purchased such items when they otherwise would not have.
- 91. Retaining the non-gratuitous benefits conferred upon Defendant by Plaintiff and members of the Class under these circumstances made Defendant's retention of the non-gratuitous benefits unjust and inequitable. Thus, Defendant must pay restitution to Plaintiff and members of the Class for their unjust enrichment, as ordered by the Court.

FIFTH CAUSE OF ACTION

VIOLATIONS OF CONSUMER FRAUD LAWS

(By Plaintiff, on Behalf of Herself, the California Class, and the Nationwide Class against Defendant)

- 92. Plaintiff repeats and realleges the allegations set forth in the preceding paragraphs, and incorporates the same as if set forth herein at length.
- 93. Plaintiff brings this Count individually under the laws of the state where she purchased Defendant's "rollback" discount-priced merchandise and on behalf of all other persons who purchased Defendant's "rollback" discount-priced merchandise in States having similar laws regarding consumer fraud and deceptive trade practices.
- 94. Plaintiff and each of the other members of the Classes are consumers, purchasers, or other persons entitled to the protection of the consumer protection laws of the State in which they

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n. Illinois Consumer Fraud and Deceptive Business Practices Act, 815 Ill. Comp. Stat. Ann. 505/1 et seq.;

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o. Kansas Consumer Protection Act, Kan. Stat. Ann §50 626 et seq.;

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sought and recovered.

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PRAYER FOR RELIEF

the rights and safety of others such that an award of punitive and/or statutory damages is

appropriate under the consumer protection laws of those states that permit such damages to be

WHEREFORE, Plaintiff prays for judgment and relief against Defendant as follows:

- that the Court certify the nationwide Class and the California Class under Rule 23 A. of the Federal Rules of Civil Procedure and appoint Plaintiff as Class Representative and her attorneys as Class Counsel to represent the members of the Classes;
- that the Court declare that Defendant's conduct violates the statutes referenced B. herein;
- C. that the Court preliminarily and permanently enjoin Defendant from conducting its business through the unlawful, unfair, or fraudulent business acts or practices, untrue, and misleading advertising and marketing and other violations of law described in this Complaint;
- that the Court order Defendant to conduct a corrective advertising and information D. campaign advising consumers that the "rollback" discount pricing was false and deceptive;
- E. that the Court order Defendant to implement whatever measures are necessary to remedy the unlawful, unfair, or fraudulent business acts or practices, untrue and misleading advertising, and other violations of law described in this Complaint;
- F. that the Court order Defendant to notify each and every individual and/or business who purchased the discounted "rollback" priced merchandise of the pendency of the claims in this action in order to give such individuals and businesses an opportunity to obtain restitution from Defendant;
- G. that the Court order Defendant to pay restitution to restore to all affected persons all funds acquired by means of any act or practice declared by this Court to be an unlawful, unfair, or a fraudulent business act or practice, untrue or misleading advertising, and marketing, plus preand post-judgment interest thereon;

	Case 2	17-at-00427	Document 1	Filed 04	1/20/1/	Page 28 of 28	
1	H.	that the Cour	t order Defenda	nt to disg	orge all n	nonies wrongfully obtain	ed and all
2	revenues and	profits derive	d by Defendant	as a resu	lt of its	acts or practices as alleg	ed in this
3	Complaint;						
4	I.	that the Cour	t award damage	s to Plain	tiff and t	he Classes;	
5	J.	the common	fund doctrine, a	ınd/or any	other ap	propriate legal theory; an	d
6	K.	K. that the Court grant such other and further relief as may be just and proper.					
7							
8	DATED: Ap	ril 20, 2017		BRADI	EY/GR	OMBACHER, LLP	
9							
10				Ву:		y L. Grombacher, Esq	
11						Grombacher, Esq. s for Plaintiff	
12							
13							
14			<u>JUR</u>	Y DEMA	<u>ND</u>		
15	Plaintiff demands a trial by jury on all issues so triable as a matter of right.						
16	DATED: Ap			DDADI	EV/CD/	OMBACHER, LLP	
17	DATED. Ap.	111 20, 201 /		DKADL	/IL 1 / GIN	OWDACHER, LLI	
18							
19						y L. Grombacher, Esq Grombacher, Esq.	
20						s for Plaintiff	
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			Class A	ction Co	mplaint		

JS 44 (Rev. 12/12)

Case 2:17-at-00427 Decument 1^{1} S Filed 1^{0} 4/20/17 Page 1 of 2

The JS 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the number of initiating the civil docket sheet. (SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)

purpose or initiating the civil de	ocket sneet. (SEE INSTRUC	TIONS ON NEXT PAGE OF	FTHISFC	IRM.)						
I. (a) PLAINTIFFS BRENNA CEJA, on behalf of herself and all others similarly situated				DEFENDANTS WAL-MART STORES, INC., a Delaware corporation						
(b) County of Residence of First Listed Plaintiff Shasta County (EXCEPT IN U.S. PLAINTIFF CASES)				County of Residence of First Listed Defendant Pulaski County (IN U.S. PLAINTIFF CASES ONLY) NOTE: IN LAND CONDEMNATION CASES, USE THE LOCATION OF THE TRACT OF LAND INVOLVED.						
	Address, and Telephone Numbe ther, LLP, 2815 Town llage, CA 91361			Attorneys (If Known)						
II. BASIS OF JURISDI	CTION (Place an "X" in O	ne Box Only)	III. CI	TIZENSHIP OF P	RINCIPA	L PARTIES	Place an "X" in	One Box f	or Plaintiff	
☐ 1 U.S. Government Plaintiff	☐ 3 Federal Question (U.S. Government)			(For Diversity Cases Only) Pi	F DEF	Incorporated or Pri	and One Box f			
2 U.S Government	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Citiz	en of Another State		of Business In T	This State		-	
Defendant	Defendant (Indicate Citizenship of Parties in Item III)			of Business In Another State Citizen or Subject of a					1 6	
IV. NATURE OF SUIT	Pari arrii o n o	<u>_</u>	Fo	reign Country		-				
CONTRACT		RTS	FC	ORFEITURE/PENALTY	BAN	KRUPTCY	OTHER	STATUT	ES	
□ 110 Insurance □ 120 Marine □ 130 Miller Act □ 140 Negotiable Instrument □ 150 Recovery of Overpayment ∞ Enforcement of Judgment □ 151 Medicare Act □ 152 Recovery of Defaulted Student Loans (Excludes Veterans) □ 153 Recovery of Overpayment of Veteran's Benefits □ 160 Stockholders' Suits □ 190 Other Contract □ 195 Contract Product Liability □ 196 Franchise REAL PROPERTY □ 210 Land Condemnation □ 220 Foreclosure □ 230 Rent Lease & Bjectment □ 245 Tort Product Liability □ 290 All Other Real Property	PERSONAL INJURY ☐ 310 Airplane ☐ 315 Airplane Product Liability ☐ 320 Assault, Libel &	PERSONAL INJURY 365 Personal Injury - Product Liability 367 Health Care/ Pharmaceutical Personal Injury Product Liability 368 Asbestos Personal Injury Product Liability PERSONAL PROPER 370 Other Fraud 371 Truth in Lending 380 Other Personal Property Damage 7385 Property Damage 7385 Property Damage 7385 Property Damage 7386 Product Liability PRISONER PETITION Habens Corpus: 463 Alien Detainee 510 Motions to Vacate Sentence	TY 0 71 0 72 0 75 0 79	LABOR Other LABOR Fair Labor Standards Act Characteristics Relations Railway Labor Act Family and Medical Leave Act Characteristics Employee Retirement Income Security Act IMMIGRATION Naturalization Application Other Immigration	422 Apper 423 Withd 28 US 423 Withd 28 US 424 Copyr 820 Copyr 830 Patent 840 Trade 861 HIA (al 28 USC 158 trawal SC 157 TY RIGHTS rights rmark SECURITY 1395ff) Lung (923) PDIWW (405(g)) Title XVI 105(g)) LTAX SUITS (U.S. Plaintiff fendant)	OTHER STATUTES □ 375 False Claims Act □ 400 State Reapportionment □ 410 Antitrust □ 430 Banks and Banking □ 450 Commerce □ 460 Deportation □ 470 Racketeer Influenced and Corrupt Organizations □ 480 Consumer Credit □ 490 Cable/Sat TV □ 850 Securities/Commodities/ Exchange □ 890 Other Statutory Actions □ 891 Agricultural Acts □ 893 Environmental Matters □ 895 Freedom of Information Act □ 896 Arbitration □ 899 Administrative Procedure Act/Review or Appeal of Agency Decision □ 950 Constitutionality of State Statutes		ment g ced and cions odities/ ctions atters nation ocedure peal of	
	noved from 3		J 4 Rein		erred from	6 Multidistri	ict			
VI. CAUSE OF ACTIO	Cite the U.S. Civil Sta Violation of 28 U Brief description of ca	JSC Section 1332 use:	e filing (I	(specify) Do not cite jurisdictional stat	1	Litigation ersity):				
VII. REQUESTED IN COMPLAINT:		False Advertising, IS A CLASS ACTION 3. F.R.Cv.P.		Business Practices EMAND \$5,000,000 p		HECK YES only i	if demanded in Yes	complain	ıt:	
VIII. RELATED CASE		<u>, · </u>			_					
DATE April 20, 2017		SIGNATURE OF ATT /S/ Kiley L. Grom			DOUNE	[NUMBER				
FOR OFFICE USE ONLY		•		•						

RECEIPT #

AMOUNT

APPLYING IFP

JUDGE

MAG. JUDGE

INSTRUCTIONS FOR ATTORNEYS COMPLETING CIVIL COVER SHEET FORM JS 44

Authority For Civil Cover Sheet

The JS 44 civil cover sheet and the information contained herein neither replaces nor supplements the filings and service of pleading or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. Consequently, a civil cover sheet is submitted to the Clerk of Court for each civil complaint filed. The attorney filing a case should complete the form as follows:

- **I.(a)** Plaintiffs-Defendants. Enter names (last, first, middle initial) of plaintiff and defendant. If the plaintiff or defendant is a government agency, use only the full name or standard abbreviations. If the plaintiff or defendant is an official within a government agency, identify first the agency and then the official, giving both name and title.
- (b) County of Residence. For each civil case filed, except U.S. plaintiff cases, enter the name of the county where the first listed plaintiff resides at the time of filing. In U.S. plaintiff cases, enter the name of the county in which the first listed defendant resides at the time of filing. (NOTE: In land condemnation cases, the county of residence of the "defendant" is the location of the tract of land involved.)
- (c) Attorneys. Enter the firm name, address, telephone number, and attorney of record. If there are several attorneys, list them on an attachment, noting in this section "(see attachment)".
- II. Jurisdiction. The basis of jurisdiction is set forth under Rule 8(a), F.R.Cv.P., which requires that jurisdictions be shown in pleadings. Place an "X" in one of the boxes. If there is more than one basis of jurisdiction, precedence is given in the order shown below.

 United States plaintiff. (1) Jurisdiction based on 28 U.S.C. 1345 and 1348. Suits by agencies and officers of the United States are included here. United States defendant. (2) When the plaintiff is suing the United States, its officers or agencies, place an "X" in this box.

 Federal question. (3) This refers to suits under 28 U.S.C. 1331, where jurisdiction arises under the Constitution of the United States, an amendment to the Constitution, an act of Congress or a treaty of the United States. In cases where the U.S. is a party, the U.S. plaintiff or defendant code takes precedence, and box 1 or 2 should be marked.

 Diversity of citizenship. (4) This refers to suits under 28 U.S.C. 1332, where parties are citizens of different states. When Box 4 is checked, the citizenship of the different parties must be checked. (See Section III below; NOTE: federal question actions take precedence over diversity
- III. Residence (citizenship) of Principal Parties. This section of the JS 44 is to be completed if diversity of citizenship was indicated above. Mark this section for each principal party.
- IV. Nature of Suit. Place an "X" in the appropriate box. If the nature of suit cannot be determined, be sure the cause of action, in Section VI below, is sufficient to enable the deputy clerk or the statistical clerk(s) in the Administrative Office to determine the nature of suit. If the cause fits more than one nature of suit, select the most definitive.
- V. Origin. Place an "X" in one of the six boxes.
 - Original Proceedings. (1) Cases which originate in the United States district courts.

Removed from State Court. (2) Proceedings initiated in state courts may be removed to the district courts under Title 28 U.S.C., Section 1441. When the petition for removal is granted, check this box.

Remanded from Appellate Court. (3) Check this box for cases remanded to the district court for further action. Use the date of remand as the filing date.

Reinstated or Reopened. (4) Check this box for cases reinstated or reopened in the district court. Use the reopening date as the filing date. Transferred from Another District. (5) For cases transferred under Title 28 U.S.C. Section 1404(a). Do not use this for within district transfers or multidistrict litigation transfers.

Multidistrict Litigation. (6) Check this box when a multidistrict case is transferred into the district under authority of Title 28 U.S.C. Section 1407. When this box is checked, do not check (5) above.

- VI. Cause of Action. Report the civil statute directly related to the cause of action and give a brief description of the cause. Do not cite jurisdictional statutes unless diversity. Example: U.S. Civil Statute: 47 USC 553 Brief Description: Unauthorized reception of cable service
- VII. Requested in Complaint. Class Action. Place an "X" in this box if you are filing a class action under Rule 23, F.R.Cv.P.

 Demand. In this space enter the actual dollar amount being demanded or indicate other demand, such as a preliminary injunction.

 Jury Demand. Check the appropriate box to indicate whether or not a jury is being demanded.
- VIII. Related Cases. This section of the JS 44 is used to reference related pending cases, if any. If there are related pending cases, insert the docket numbers and the corresponding judge names for such cases.

Date and Attorney Signature. Date and sign the civil cover sheet.