1 2 3 4 5 6 7 8 9	MORGAN, LEWIS & BOCKIUS LLP Joseph Duffy, Bar No. 241854 joseph.duffy@morganlewis.com Esther K. Ro, Bar No. 252203 esther.ro@morganlewis.com 300 South Grand Avenue Twenty-Second Floor Los Angeles, CA 90071-3132 Tel: +1.213.612.2500 Fax: +1.213.612.2501 Attorneys for Defendants THE GAP, INC., GAP (APPAREL) LLC; GAP INTERNATIONAL SALES, INC.; BANANA REPUBLIC LLC; and BANANA REPUBLIC (APPAREL) LLC	DISTRICT COURT
10	NORTHERN DISTRI	CT OF CALIFORNIA
12	LAURIE MUNNING, on behalf of herself and	Case No.
13	all others similarly situated, Plaintiff,	
14	VS.	DEFENDANTS THE GAP, INC., GAP (APPAREL) LLC, GAP
15	THE GAP, INC., GAP (APPAREL) LLC;	INTERNATIONAL SALES, INC., BANANA REPUBLIC LLC, AND
16	GAP INTERNATIONAL SALES, INC.; BANANA REPUBLIC LLC; and BANANA REPUBLIC (APPAREL) LLC,	BANANA REPUBLIC (APPAREL) LLC'S NOTICE OF REMOVAL
17	Defendants.	COMPLAINT FILED IN SAN FRANCISCO
18	Defendants.	SUPERIOR COURT: MAY 25, 2016
19 20		COMPLAINT SERVED ON DEFENDANTS: JUNE 7, 2016
21		DEFENDANTS. JUNE 1, 2010
21 22		NOTICE OF REMOVAL FILED: JULY 7, 2016
		2010
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PLEASE TAKE NOTICE that, pursuant to 28 U.S.C. §§ 1332, 1441, 1446, and 1453, Defendants The Gap, Inc., Gap (Apparel) LLC, Gap International Sales, Inc., Banana Republic LLC, and Banana Republic (Apparel) LLC, ("Defendants"), by and through their attorneys, remove to this Court the action entitled *Laurie Munning v. The Gap Inc., et al.*, Case No. CGC-16-552215 (the "Action"), which was originally filed in the Superior Court of the State of California for the County of San Francisco.

I. <u>Introduction</u>

- 1. As set forth below, this Action is properly removed to this Court pursuant to 28 U.S.C. § 1441 because this Court has jurisdiction under the Class Action Fairness Act, 28 U.S.C. § 1332(d) ("CAFA"), in that this Action is a civil action in which the amount in controversy exceeds the sum of \$5,000,000 exclusive of costs and interest, has more than 100 members in the proposed putative class, and is between citizens of different states.
- 2. By filing this notice of removal, Defendants do not intend to waive, and hereby reserve, any objection as to venue, the legal sufficiency of the claims alleged in the Action, and all other defenses. Defendants reserve the right to supplement and amend this notice of removal.

II. BACKGROUND

- 3. On May 25, 2016, plaintiff Laurie Munning ("Plaintiff") commenced this putative class action by filing a Complaint in the San Francisco Superior Court.
- 4. The Complaint alleges violations of the Federal Guides Against Deceptive Pricing, 16 C.F.R. § 233.1, the California Consumer Legal Remedies Act ("CLRA"), Cal. Civ. Code § 1750, et seq., the California Unfair Competition Law, Cal. Bus. & Prof. Code. § 17200, et seq., the California False Advertising Law, Cal. Bus. & Prof. Code § 17500, et seq., the New Jersey Consumer Fraud Act, N.J.S.A. 56:8-1, et seq., the New Jersey Truth in Consumer Contract, Warranty and Notice Act, N.J.S.A. § 56:12-14, and violations of various consumer protection statutes in 49 states and the District of Columbia, against Defendants arising out of the sale of merchandise at Defendants' online Gap Factory store website and Banana Republic Factory store website. The Complaint further alleges claims for Breach of Contract, Breach of Contract Under the Implied Covenant of Good Faith and Fair Dealing, Breach of Express

Warranty, Unjust Enrichment, and Negligent Misrepresentation. The Complaint seeks an order certifying the proposed classes, a declaration that Defendants are financially responsible for notification of class members, disgorgement of profits, a finding that Defendants' conduct be adjudged and decreed in violation of all the state laws cited above, injunctive relief, declaratory relief, damages, including economic, compensatory, punitive, and exemplary damages, interest, and attorneys' fees.

- 5. The proposed putative classes consists of "[a]ll United States citizens who purchased any discounted item from Defendants' online Gap Factory store website between May 24, 2010 and the present" and "[a]ll United States citizens who purchased any discounted item from Defendants' online Banana Republic Factory store website between May 24, 2010 and the present." Complaint ¶ 71. Plaintiff also proposes a New Jersey subclass, which has identical features as the two proposed classes, except it includes only New Jersey citizens that purchased merchandise from Defendants' online Gap Factory store website and Banana Republic Factory store website. *Id.* ¶ 72.
- 6. Process was served on Defendants on June 7, 2016, by delivery to an agent authorized by Defendants to receive process.¹
 - 7. Defendants have not filed an answer or responsive pleading to the Complaint.

III. <u>Jurisdiction</u>

8. CAFA creates federal jurisdiction over lawsuits in which "the matter in controversy exceeds the sum or value of \$5,000,000, exclusive of interest and costs, and is a class action in which . . . any member of a class of plaintiffs is a citizen of a State different from any defendant," and involves a putative class that consists of more than 100 members. 28 U.S.C. \$\frac{8}{332}(d)(2)(A) and (d)(5). All of these requirements are met here.

A. <u>Minimal Diversity Exists</u>

9. CAFA requires only minimal diversity, and in class action lawsuits, "[t]he district courts shall have original jurisdiction of any civil action in which . . . any member of a class of

¹ The Summons and Complaint, which together comprise "all process, pleadings, and orders served" on Defendants in this Action, 28 U.S.C. § 1446(a), are attached hereto as Exhibit A.

plaintiffs is a citizen of a State different from any defendant." 28 U.S.C. § 1332(d)(2)(A). Diversity of citizenship exists here.

- 10. Plaintiff is a citizen of New Jersey. Complaint ¶ 10 ("Plaintiff Laurie Munning is an individual and a resident and citizen of New Jersey.").
- 11. For purposes of diversity, a corporation is deemed to be a citizen of (1) the state under whose laws it is organized; and (2) the state of its "principal place of business." 28 U.S.C. § 1332(c)(1). Defendant The Gap, Inc. is a Delaware corporation with its principal place of business in the State of California. Complaint ¶ 11. Thus, for purposes of CAFA jurisdiction, Gap, Inc. is a citizen of Delaware and California, and no other state. 28 U.S.C. § 1332(c)(1).
- 12. Accordingly, the minimal diversity requirement is satisfied given that Plaintiff is a citizen of New Jersey and The Gap, Inc. is a citizen of Delaware and California.

B. The Amount In Controversy Exceeds \$5,000,000

- 13. Although Defendants deny all liability alleged in the Complaint and deny that class treatment is appropriate for this Action, if damages or restitution were awarded on Plaintiff's claims, the aggregate amount as to the putative class would exceed \$5,000,000 exclusive of interests and costs.
- 14. Defendants deny Plaintiff's substantive allegations, deny that Plaintiff is entitled to any of the relief sought in her Complaint, and do not waive any defense with respect to any of Plaintiff's claims. Nonetheless, the amount in controversy is determined by accepting Plaintiff's allegations as true. *See, e.g., Cain v. Hartford Life & Accident Ins. Co.*, 890 F. Supp. 2d 1246, 1249 (C.D. Cal. 2012) (citing *Kenneth Rothschild Trust v. Morgan Stanley Dean Witter*, 199 F. Supp. 2d 993, 1001 (C.D. Cal. 2002) ("In measuring the amount in controversy, a court must assume that the allegations of the complaint are true and assume that a jury will return a verdict for the plaintiff on all claims made in the complaint.")); *accord Gyorke-Takatri v. Nestle USA*, *Inc.*, Case No. 15-cv-03702-YGR, 2015 WL 6828258, at *2 (N.D. Cal. Nov. 6, 2015); *Asturias v. Nationstar Mortgage, LLC*, Case No. 15-CV-3861 YGR, 2015 WL 6602022, at *1 (N.D. Cal. Oct. 30, 2015).

15. Case law is clear that "[t]he amount-in-controversy allegation of a plaintiff invoking federal-court jurisdiction is accepted if made in good faith. Similarly, the amount-in-controversy allegation of a defendant seeking federal-court adjudication should be accepted when not contested by the plaintiff or questioned by the court." *Dart Cherokee Basin Operating Co., LLC v. Owens*, 135 S. Ct. 547, 549-50 (2014).

- 16. Here, Plaintiff seeks economic, compensatory, punitive, and exemplary damages, and requests the Court to "[d]eclare that Defendants must disgorge...all or part of the ill-gotten profits they received...or order Defendants to make full restitution to Plaintiffs and the members of the classes." Complaint, Prayer for Relief. In seeking restitution, Plaintiff seeks to represent "[a]ll United States citizens who purchased any discounted item from Defendants' online Gap Factory store website between May 24, 2010 and the present" and "[a]ll United States citizens who purchased any discounted item from Defendants' online Banana Republic Factory store website between May 24, 2010 and the present." Complaint ¶ 71.
- 17. Given the volume of sales on Defendants' online Gap Factory store website and Banana Republic Factory store website, and the amount of potential class members who made purchases through these websites, the amount in controversy, exclusive of interests and costs, well exceeds \$5,000,000.²

C. The Putative Class Exceeds 100 Members

- 18. Plaintiff alleges that "[e]ach of the classes...is *so numerous* that joinder of all members is impracticable." Complaint ¶ 74 (emphasis added).
- 19. Plaintiff further alleges that "[t]he proposed classes and subclasses are each composed of at least 10,000 persons." Complaint ¶ 76.
- 20. Because the Complaint clearly pleads that more than 100 individuals from the State of California purchased merchandise from Defendants' online Gap Factory store website and Banana Republic Factory store website during the putative class period, the size of the putative class well exceeds 100 members.

² The amount in controversy is satisfied, in part, by an examination of Defendant The Gap, Inc.'s Form 10-K filings. *See, e.g.*, The Gap, Inc., Annual Report (Form 10-K) at 16 (Mar. 21, 2016), *available at* http://investors.gapinc.com/phoenix.zhtml?c=111302&p=irol-sec&secCat01.1_rs=1&secCat01.1_rc=10.

IV. THE PROCEDURAL REQUIREMENTS FOR REMOVAL ARE SATISFIED

- 21. This Court is the proper venue for removal because the Action is pending in the County of San Francisco, California, and the United States District Court for the Northern District of California, San Francisco Division is the "district and division embracing the place where such action is pending." 28 U.S.C. § 1441(a).
- 22. Defendants timely filed this notice of removal. Defendants were served with the Complaint on June 7, 2016. Accordingly, Defendants filed this Notice of Removal within 30 days of being served. 28 U.S.C. §§ 1446(b); 1453(b).
- 23. As required by 28 U.S.C. § 1446(d), a copy of this notice of removal is being promptly served upon counsel for Plaintiff and a copy is being filed with the Clerk of the Superior Court of the State of California for the County of San Francisco.

Dated: July 7, 2016 MORGAN, LEWIS & BOCKIUS LLP

By /s/ Joseph Duffy Joseph Duffy

> Esther K. Ro Attorneys for Defendants THE GAP, INC., GAP (APPAREL) LLC, GAP INTERNATIONAL SALES, INC., BANANA REPUBLIC LLC, and BANANA REPUBLIC (APPAREL) LLC



Service of Process Transmittal

06/07/2016

CT Log Number 529293008

Amanda Ferguson TO:

The Gap, Inc. 2 Folsom St Dept Law

San Francisco, CA 94105-1205

RE: **Process Served in California**

THE GAP, INC. (Domestic State: DE) FOR:

ENCLOSED ARE COPIES OF LEGAL PROCESS RECEIVED BY THE STATUTORY AGENT OF THE ABOVE COMPANY AS FOLLOWS:

LAURIE MUNNING, individually and on behalf of all others similarly situated, Pltf. vs. THE GAP, INC., et al., Dfts. TITLE OF ACTION:

Name discrepancy noted.

DOCUMENT(S) SERVED: Complaint, Exhibit(s), Summons, Cover Sheet(s), Notice(s)

COURT/AGENCY: San Francisco County - Superior Court - San Francisco, CA

Case # CGC16552215

VIOLATION OF STATE CONSUMER PROTECTION STATUTES, VIOLATION OF THE NATURE OF ACTION:

CALIFORNIA CONSUMERS LEGAL REMEDIES ACT and IOLATION OF THE CALIFORNIA

UNFAIR COMPETITION LAW

ON WHOM PROCESS WAS SERVED: C T Corporation System, Los Angeles, CA

DATE AND HOUR OF SERVICE: By Process Server on 06/07/2016 at 11:53

JURISDICTION SERVED: California

APPEARANCE OR ANSWER DUE: Within 30 days after service (Document(s) may contain additional answer dates)

ATTORNEY(S) / SENDER(S): Todd M. Friedman

Law Offices of Todd M. Friedman

324 S. Beverly Dr. #725

Beverly Hills, CA 90212

877-2026-4741

CT has retained the current log, Retain Date: 06/08/2016, Expected Purge Date: 06/13/2016 **ACTION ITEMS:**

Image SOP

Email Notification, Octavia Cruz Octavia_Cruz@gap.com

Email Notification, Emiko Gatineau Emiko_gatineau@gap.com

Email Notification, Amanda Ferguson Amanda_Ferguson@gap.com

SIGNED: C T Corporation System ADDRESS: 818 West Seventh Street

Los Angeles, CA 90017

TELEPHONE: 213-337-4615

Page 1 of 1 / SH

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YOU ARE BEING SUED E				
situated	ndividually and on behalf of			
NOTICE! You have been sued below	The court may decide against you with	out your being heard unless	you respond within 30 days. Read	the Information
served on the plaintiff. A letter of case. There may be a court form Online Self-Help Center (www of the court cierk for a fee waiver for the court cierk for a fee waiver for the court cierk for a fee waiver for the service if you cannot aff these nonprofit groups at the Ca (www courtinfo.ca gov/seifhelp), costs on any settlement or arbitry AVISOI Lo han demandado St. continuación Tiene 30 DIAS DE CALENDA corte y hacer que se entreque vuen formato legal correcto si dese Puede encontrar estos formulan biblioleca de leyes de su condac que le dé un formulano de exempodrá quitar su sueldo, dinero y Hay otros requisitos legales Eremisión a abogados. Si no puer programa de servicios legales si (www.lawhelpcalifornia.org.), en colegio de abogados/locales AV cualquier recuperación de \$10,0 pagar el gravamen de la corte a	ments You may want to call an attorne ford an attorney, you may be eligible for litfornia Legal Services Web site (www. or by contacting your local court or cot atton award of \$10,000 or more in a civi ino responde dentro de 30 días, la cort RIO después de que le entreguen esta ne copia el demandante. Una carta ou as que procesan su caso en la corte. la corte y más información en el lo o en la corte y más información en el lo o en la corte que le quede más cerca con de pago de cuotas. Si no presenta bleines sin más advertencia la recomendable que llame a un aboga de pagar a un abogado, es posible que in finas de lucro. Puede encontrar esto: el Centro de Ayuda de las Cortes de Ce los O Por ley, la corte tiene derecho a i 00 ó más de valor recibida mediante un nites de que la corte pueda desechar el les cortes per la corte pueda desechar el la corte que la corte pueda desechar el la corte pueda la corte pueda la la la corte pueda la la la la la la la la corte pueda la la la la la la la la corte pueda la la corte pueda la la la la la la la corte pueda la la la la la la la la cort	inition response must be in ou can find these court form we library, or the courthouse time, you may lose the case y right away, if you do not it if the legal services from a lawhelpcalifornia org), the County bar association. NOTE offices. The court's lien must be puede decidir en su control of the county papeles legales as llamada telefónica no lo as posible que haya un formic centro de Ayuda de las Coas ou respuesta a tiempo, puede o inmediatamente. Si no cumple con los requisitos para la control de comple con los requisitos para la cua su respuesta a tiempo, puede inmediatamente. Si no cumple con los requisitos para grupos sin fines de lucro e alifornia, (www. sucorte ca.g. reclamar las cuotes y los con acuerdo o una concesión	proper legal form if you want the Calls and more information at the Calls nearest you. If you cannot pay the by default, and your wages, more than a storney, you may want to nonprofit legal se vices program. You can the California Courts Online Self-Help (c). The court has a statutory lien for st be paid before the court will disperse on the secuchar sit version. Lea la it para presentar una respuesta por protegen. Su respuesta por escrito de presentación, pida al secreta de presentación, pida al secreta de perder el caso por incumplimie conoce a un abogado, puede llame para obtener serv'olos legales grate el sitto web de California Legal servicios el contacto constos exentos por imponer un gravide arbitraje en un caso de derechi	call to hear your ifornia Courts e filing fee, ask ney, and property call an attorney ou can locate Center waived fees and niss the case. Información a escrito en esta o tiene que estar su respuesta gov) en la mito de la corte ento y la corte le r e un servicio de uitos de un Services, la corte o el amen sobre o civil, Tiene que
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4. by personal delivery on (date)

Code of Civil Procedure §§ 412.20, 465 www.courteffe.ce.gov

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Page 1 of 1

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	Superior Court of California County of San Francisco
	MAY 25 2016
	CLERK OF THE COURT BY: ARLENE RAMOS
	Deputy Clerk

ATTORNEY OR PARTY WITHOUT ATTORNEY (Name, Sinto Bar Todd M. Friedman, Esq. SBN 216752	number, and address)	FOR COURT USE ONLY
Law Offices of Todd M. Friedman		DODGED
324 S Beverly Dr , #725		ENDORSED
Beverly Hills, CA 90212	FAX NO 866-633-0228	Superior Court of California County of San Francisco
TELEPHONE NO 877-206-4741 ATTORNEY FOR (Name) Plaintiff, Laurie Mun		County of San Francisco
SUPERIOR COURT OF CALIFORNIA, COUNTY OF S		MAY 25 2016
STREET ADDRESS 400 McAllister St.		THE COURT
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exceeds \$25,000) \$25,000 or less)	(Cal. Rules of Court, rule 3.402)	DEPT'
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Uninsured motorist (46)	Rule 3.740 collections (09)	Antitrust/Trace regulation (03)
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Asbestos (04)	Other contract (37)	Securities litigation (28)
Product liability (24)	Real Property	Environmental/Toxic tort (30)
Medical malpractice (45)	Eminent domain/inverse	Insurance coverage claims arising from the
Other PI/PD/WD (23)	condemnation (14)	above listed provisionally complex case
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Non-PI/PD/WD (Other) Tort	Other real property (28)	Enforcement of Judgment
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Civil rights (08)	Commercial (31)	Miscellaneous Civ I Complaint
Defamation (13)	Residential (32)	RICO (27)
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Intellectual property (19)	Drugs (38)	
Professional negligence (25)	Judicial Review	Miscellaneous Civ I Petition
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Law Offices of Todd M. Friedman, P.C. 1 Todd M. Friedman, Esq. (SBN 216752) 2 tfriedman@toddflaw.com 324 South Beverly Drive #725 MAY 25 2016 Beverly Hills, CA 90212 CLERK OF THE COURT Tel: 877-206-4741 4 BY: ARLENE HAMOS Fax: 866-633-0228 Deputy Clerk Attorney for Plaintiff 5 SUPERIOR COURT OF THE STATE OF CALIFORNIA 6 FOR THE COUNTY OF SAN FRANCISCO 7 UNLIMITED JURISDICTION 8 LAURIE MUNNING, individually and on behalf of 9 all others similarly situated, Case No .: CGC -16-552215 10 Plaintiff, CLASS ACTION 11 LAW OFFICES OF TODD M. FRIEDMAN, P.C. 324 SOUTH BEVERLY DRIVE 4725
BEVERLY HILLS, CA 90212 COMPLAINT FOR DAMAGES, INJUNCTIVE & DECLARATORY 12 THE GAP, INC; GAP (APPAREL) LLC; GAP RELIEF FOR VIOLATIONS OF 13 INTERNATIONAL SALES, INC.; BANANA CONSUMER FRAUD STATUTES REPUBLIC LLC; and BANANA REPUBLIC AND COMMON LAW 14 (APPAREL) LLC, JURY TRIAL DEMAND 15 Defendants. (Amount to Exceed \$25,000) 16 17 Plaintiff Laurie Munning, individually and on behalf of all others similarly situated, 18 through her undersigned attorneys, files this class action Complaint against Defendants and 19 alleges as follows: 20 NATURE OF THE ACTION 21 Plaintiff brings this nationwide class action against Defendants alleging violations 22 of federal pricing regulations and the consumer protection laws and common law of numerous 23 states. 24 Specifically, it is alleged that Defendants engaged in a systematic scheme of false 2, 25 and misleading advertising, marketing, and sales practices with respect to the sale of apparel and 26 other personal items via their online Gap Factory and Banana Republic Factory store websites. 27 This scheme, which is set forth in more detail herein, may be summarized as follows. 28 CLASS ACTION COMPLAINT PAGE 1 OF 36

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- 3. First, Defendants had, and continue to have, a policy of listing an arbitrary base price for every item offered for sale on their websites, which purports to be each item's "original" or "regular," non-discounted price. This practice is false and misleading because most, if not all, items are never sold or offered for sale at the listed "original," non-discounted prices, and no items are ever consistently sold or offered for sale at their non-discounted prices. Rather, the items on Defendants' websites are regularly sold at prices that are lower than the purported non-discounted prices.
- 4. Second, Defendants perpetually advertise the items for sale on their websites at purported "discount" or "sale" prices, which Defendants represent to be reduced or discounted by a specified percentage off the items' "original" prices. For example, Defendants will offer a dress for sale at a "discount" price of \$44.98, which they advertise as "50% off" the dress's purported "original" price of \$89.99. See, e.g., Exhibit A. This practice is false and misleading because the advertised discount percentage and "sale" price do not represent an actual discount, as the items were never sold or offered for sale at their listed "original" prices.
- Because the vast majority if not all of the items on Defendants' websites are never offered for sale at their listed "original," non-discounted prices, but rather are perpetually offered for sale at purported "discount" or "sale" prices, the reduced prices advertised by Defendants are not actually discounts at all, but rather the everyday, regular prices of the items.
- Federal regulations prohibit the advertising of false, "phantom" price reductions and discounts off inflated, fictitious "regular" prices that never actually existed. See 16 C.F.R. § 233,1,
- Moreover, the consumer protection laws and common law of every state. including California and New Jersey, prohibit deceptive advertising, marketing, and sales practices, including advertising and selling items at purported discounts and offering price advantages that do not exist.
- By advertising these purported discounts, which were never actually provided to customers, and by selling items based on these non-existent discounts, Defendants have violated numerous state consumer protection laws as well as the common law and federal regulations, as

set forth herein.

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Plaintiff brings this lawsuit against Defendants to stop this unlawful practice, to 9. recover for the proposed classes of customers of the online Gap Factory and Banana Republic Factory store websites the overcharges that they paid, and to obtain for customers the actual discounts they were entitled to receive but did not due to Defendants' deceptive practices.

PARTIES

- 10. Plaintiff Laurie Munning is an individual and a resident and citizen of New Jersey. During the class period, Plaintiff purchased goods from Defendants' online Gap Factory and Banana Republic Factory store websites and suffered an ascertainable loss and monetary damages as a result of Defendants' unlawful conduct alleged herein.
- Defendant The Gap, Inc. is a for-profit corporation formed and existing under the 11. laws of the State of Delaware with its principal place of business at 2 Folsom Street, 13th Floor, San Francisco, California 94105, and thus is a citizen of Delaware and California.
- Defendant Gap (Apparel) LLC is a for-profit limited liability company formed and existing under the laws of the State of California with its principal place of business at 2 Folsom Street, 13th Floor, San Francisco, California 94105, and thus is a citizen of California.
- Defendant Gap International Sales, Inc. is a for-profit corporation formed and 13. existing under the laws of the State of Delaware with its principal place of business at 2 Folsom Street, 13th Floor, San Francisco, California 94105, and thus is a citizen of Delaware and California.
- Defendant Banana Republic LLC is a for-profit limited liability company formed 14. and existing under the laws of the State of Delaware with its principal place of business at 2 Folsom Street, 13th Floor, San Francisco, California 94105, and thus is a citizen of Delaware and California.
- Defendant Banana Republic (Apparel) LLC is a for-profit limited liability 15. company formed and existing under the laws of the State of California with its principal place of business at 2 Folsom Street, 13th Floor, San Francisco, California 94105, and thus is a citizen of California.

CLASS ACTION COMPLAINT

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16.	Upon information and belief, all Defendants have a parent-subsidiary relationship,
in that Defe	endants Gap (Apparel) LLC, Gap International Sales, Inc., Banana Republic LLC, and
Banana Rep	public (Apparel) LLC are each wholly-owned subsidiaries of Defendant The Gap, Inc.
17	At all times during the relevant class period, Defendants together owned and
operated, an	nd continue to own and operate, approximately 889 Gap and Gap Factory retail stores,
and approxi	mately 540 Banana Republic and Banana Republic Factory reta 1 stores, throughout
the United S	States.
18.	Defendants also own and operate the online Gap, Gap Factory, Banana Republic,
and Banana	Republic Factory store retail websites, which advertise, market, and sell retail
products in	every state in the United States, and have done so throughout the relevant class
period.	
19.	The Gap Factory and Banana Republic Factory store retail websites are, in effect,
one single w	vebsite, located at http://www.bananarepublicfactory.gapfactory.com. Consumers are
able - and in	fact are encouraged - to purchase items from both websites via a single
transactions.	In fact, Defendants advertise at the top of their websites: "Shop both brands.
Check out or	nce."
20.	Defendants jointly operate the online Gap Factory and Banana Republic Factory
store website	es out of their headquarters in California, which operation entails, inter alia, the
creation and	implementation of the advertising, marketing, and sales policies described herein,
including the	e sale of items.
21.	Defendants created the policies and procedures described herein and, at all times
during the re	levant class period, participated in, endorsed, implemented, and performed the
conduct alleg	ged herein.
	JURISDICTION AND VENUE
22.	This Court has in personam jurisdiction over the Defendants because, inter alia,
Defendants: ((a) are headquartered in the State of California; (b) transacted business in this state;

(c) maintained continuous and systematic contacts in this state prior to and during the class

period; and (d) purposefully availed themselves of the benefits of doing business in this state.

CLASS ACTION COMPLAINT

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According	ly, the Defendants n	naintain minimum	contacts with this	state which a	re more than
sufficient	to subject them to se	rvice of process ar	nd to comply with	due process o	of law.

- This Court has jurisdiction over the subject matter of this action by virtue of the 23. fact that this is a civil action where in the matter in controversy, exclusive of interest and costs, exceeds the jurisdictional minimum of the Court. The actions and omissions complained of took place in the State of California, County of San Francisco.
- Venue is proper in the County of San Francisco because Defendants were within 24. the relevant class period, and continue to be, citizens of this County, in that the principal place of business for each Defendant is located in this County. Moreover, Defendants regularly transacted and continue to transact business in this County, in that Defendants operate their websites from this County and sell items on their websites from this County.
- Moreover, the "Terms of Use" set forth on Defendants' Gap Factory and Banana 25. Republic Factory online websites, which purport to give rise to a binding agreement between Defendants and users of the sites, which include Plaintiff and the nationwice class members, purport to require that any claims brought against Defendants regarding purchases made through Defendants' websites be resolved by Courts of the State of California, County of San Francisco.

FACTUAL ALLEGATIONS

- Defendants are in the for-profit business of selling apparel and other personal 26. items in their Gap, Gap Factory, Banana Republic, and Banana Republic Factory retail stores, as well as via their online Gap, Gap Factory, Banana Republic, and Banana Republic Factory store retail websites.
- 27. This lawsuit concerns Defendants' false and misleading advertising, marketing, and sales practices with respect to their illusory "discounting" of items sold on their online Gap Factory and Banana Republic Factory store websites.
- Specifically, on both the Gap Factory and Banana Republic Factory store 28. websites each item for offered for sale is, and was during the class period, assigned a base price, which is listed on Defendants' websites and purports to be the "original" or "regular" price of that item

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2	7. This "original" price is illusory, however, because most – if not all – of the item
on Defen	dants' Gap Factory and Banana Republic Factory websites are never sold, or even
offered f	or sale, at their listed "original" prices.

- 30. Rather, each of these items is and has always been offered for sale at a "discounted" price that is much lower than its listed "original" price.
- 31. For each such item, Defendants advertise that the "discounted" price represents a certain percentage reduction off the "original" price.
- Thus, Defendants represent to their customers that the base price is the "original" 32. or "regular," non-discounted price of the item offered for sale, and the "sale" price is a discounted price.
- By way of example, Defendants will offer a dress for sale a: a "discount" price of \$44.98, and they will advertise — in red lettering — that this price is "50% off" the dress's purported "original" price of \$89.99. See Exhibit A.
- The advertised price of the dress, which is set forth below its picture and description on Defendants' websites, appear as follows:

\$89,99 50% off

Now \$44.98

See id.

- 35. Upon information and belief, the dress was never sold or offered for sale at the advertised "original" price, or was never consistently sold or offered for sale at this price.
- Because the dress was never sold or offered for sale at the advertised "original" price, it is not actually discounted by 50%, and thus the 50% discount advertised by Defendants, as well as the purported "sale" price, is false and misleading.
- Defendants follow this identical advertising and sales procedure for the vast 37. majority if not all - of the items offered for sale on their Gap Factory and Banana Republic Factory store retail websites.
- Indeed, the vast majority of the items offered for sale on Defendants' websites are 38. never sold or offered for sale at their listed "original" prices, and the few items that are offered

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for sale at their "original" prices are so offered only for a very limited amount of time.

- Rather, nearly all of the items on Defendants' websites are always advertised as 39. being "on sale" and offered to the public at purported discounts, which Defendants typically claim to be between 10% off and 50% off the "original" prices.
- Moreover, nearly all of the items on Defendants' websites remain at identical or 40. substantially similar prices every day, and are always offered for sale to cus omers at the same or substantially similar prices, which Defendants advertise to be the items' "sale" or "discounted" prices.
- Because Defendants' purported sale prices for these items never end, but rather 411 continue on a daily basis and are available anytime a customer visits Defendants' websites, they are not actually discounted or sale prices at all, but rather constitute the eve yday, regular prices of the items.
- Upon information and belief, Defendants never significantly increase the price of 42. any item from its advertised sale price. Over time, however, Defendants may reduce the prices of certain items - for example, to clear out excess inventory - resulting in an item being offered for a lower price in a subsequent sale. The prices of such items are not raised back to the original sale price, but remain at the reduced price (or eventually are reduced even further).
- This practice violates 16 C.F.R. § 233.1, which specifically prohibits the 43. advertising of false, "phantom" price reductions and discounts off inflated, fictitious "regular" prices that never actually existed. See id., stating:

§ 233.1 Former price comparisons.

(a) One of the most commonly used forms of bargain advertising is to offer a reduction from the advertiser's own former price for an article. If the former price is the actual, bona fide price at which the article was offered to the public on a regular basis for a reasonably substantial period of time, it provides a legitimate basis for the advertising of a price comparison. Where the former price is genuine, the bargain being advertised is a true one. If, on the other hand, the former price being advertised is not bona fide but

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i	ctitious – for example, where an artificial, inflated price was established for
ŀ	he purpose of enabling the subsequent offer of a large reduction – the
4	bargain" being advertised is a false one; the purchaser is not receiving the
	nusual value he expects. In such a case, the "reduced" price is, in reality,
	robably just the seller's regular price.
(1	b) A former price is not necessarily fictitious merely because no sales at the
a	dvertised price were made. The advertiser should be especially careful,
h	owever, in such a case, that the price is one at which the product was openly

Y and actively offered for sale, for a reasonably substantial period of time, in the recent, regular course of his business, honestly and in good faith - and, of course, not for the purpose of establishing a fictitious higher price on which a deceptive comparison might be based. And the advertiser should scrupulously avoid any implication that a former price is a selling, not an asking price (for example, by use of such language as, "Formerly sold at "), unless substantial sales at that price were actually made.

(d) Other illustrations of fictitious price comparisons could be given. An advertiser might use a price at which he never offered the article at all; he might feature a price which was not used in the regular course of business, or which was not used in the recent past but at some remote period in the past, without making disclosure of that fact; he might use a price that was not openly offered to the public, or that was not maintained for a reasonable length of time, but was immediately reduced.

(¢) If the former price is set forth in the advertisement, whether accompanied or not by descriptive terminology such as "Regularly," "Usually," "Formerly," etc., the advertiser should make certain that the former price is not a fictitious one. If the former price, or the amount or percentage of reduction, is not stated in the advertisement, as when the ad merely states,

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"Sale," the advertiser must take care that the amount of reduction is not so insignificant as to be meaningless. It should be sufficiently large that the equisumer, if he knew what it was, would believe that a genuine bargain or saving was being offered. An advertiser who claims that an item has been "Reduced to \$9.99," when the former price was \$10, is misleading the consumer, who will understand the claim to mean that a much greater, and not merely nominal, reduction was being offered.

- Upon information and belief, the purported "original" prices of the items on Defendants' websites are "not bona fide but fictitious" under 16 C.F.R. § 233.1 because the items were never sold or offered for sale at those prices.
- Consequently, the purported "reduced" prices are "in reality, ... [Defendants'] 45. regular price[s]" and "the 'bargain[s]' being advertised" by Defendants are "false." 16 C.F.R. § 233.1.
- What happened to Plaintiff Munning helps illustrate Defendants' unlawful 46. practices described herein.
- On March 15, 2016, Plaintiff Munning purchased from the Gap Factory retail 47. website a pair of "Factory multi-stripe swim trunks" (Item No. 8870110010002) for \$16.99. The swim trunks were advertised to be on sale at a "32% off" discount from the purported original retail price of \$24.99. See Exhibits A and B.
- The advertised price of the swim trunks, which was set forth below its picture and 48. description on Defendants' Gap Factory website, appeared as follows:

\$24.99 32% off

Now \$16.99

See id.

As part of the same transaction, Plaintiff Munning also purchased from the 49. Banana Republic Factory retail website a "Factory Colorblock Ponte Sheath" dress (Item No. 1824830010010) for \$44.98 and a "Factory Dolman Pontielle Sweater" (I:em No. 1818810110002) for \$45,98. The dress was advertised to be on sale at a "50% off" discount

from the purported original retail price of \$89.99, and the sweater was advertised to be on sale at a "16% off" discount from the purported original retail price of \$54.99. See id.

The advertised price of the dress, which was set forth below its picture and 50. description on Defendants' Banana Republic Factory website, appeared as follows:

\$89.99 50% off

Now \$44.98

See id.

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51. The advertised price of the sweater, which was set forth below its picture and description on Defendants' Banana Republic Factory website, appeared as follows:

\$54.99 16% off

Now \$45.98

See id.

- Plaintiff Munning purchased the three items from Defendants' websites via a 52. single transaction on March 15, 2016 and paid a single payment to Defendants for the three items that totaled \$107.95. See Exhibit B.
- On the following day, March 16, 2016, the prices of the swim trunks, dress, and 53. sweater remained unchanged.
- Indeed, the prices for the swim trunks, dress, and sweater remained unchanged for 54. the entire week following Plaintiff's purchase, as did the advertisements on Defendants' websites related thereto. See Exhibit A.
- Accordingly, during the week following Plaintiff's purchase of the swim trunks 55. for "32% off," the dress for "50% off," and the sweater for "16% off," nor e of the three items was ever sold at its listed non-discounted, "original" price. Indeed, the prices of the three items never exceeded the purported "discounted" or "sale" price that Plaintiff paid.
- Moreover, over one month later, the price of the swim trunks that Plaintiff 56. purchased had only slightly increased (by one dollar) to \$17.99, which Defendants advertised to be "28% off" the non-discounted, "original" price of \$24.99. The price and purported discount of the dress did not change - it was still offered for sale at a price of \$44.98, which Defendants

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advertised to be "50% off" the non-discounted, "original" price of \$89.99.

- Upon information and belief, the three items purchased by Plaintiff were never sold or offered for sale at the non-discounted, base prices listed on Defendants' websites, or were never consistently sold or offered for sell at their advertised base prices. Rather, the items were always sold and offered for sale at a price at or near the purported "sale" price that Plaintiff paid.
- 58. As such, the items that Plaintiff purchased were not actually on sale or discounted at all when Plaintiff purchased them, as represented by Defendants, and they certainly were not discounted to the extent claimed by Defendants.
- 59. Moreover, the prices that Plaintiff paid for the items were not sale or discounted prices at all, as represented by Defendants, but rather were the everyday, regular prices for the items.
- 60. Defendants' misrepresentations about the purported discounted prices of the items were calculated and intended to, and did in fact, induce Plaintiff's purchase thereof.
 - 61. What happened to Plaintiff Munning was not an accident or an isolated incident.
- 62. Rather, it was part of a uniform policy in which Defendants engaged in a systematic scheme of false and misleading advertising, marketing, and sales practices with the purpose of persuading customers to purchase items from Defendants' online Gap Factory and Banana Republic Factory store websites.
 - 63. Defendants' specific unlawful practices include:
 - a. Setting and advertising an arbitrary base price for every item on their websites, which price purports to be the item's "original" or "regular" price despite the fact that the items are never sold or offered for sale at this price;
 - b. Advertising and purporting to offer items for sale at a discount off their "original" prices, when the "discounted" sale prices do not actually represent the advertised savings since the items were never offered for sale at the "original" prices; and
 - c. Representing that items are on sale and offered at discounted prices when in fact the items are being offered for sale at their everyday, regular prices.

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- These unlawful practices go well beyond the three items that Plaintiff purchased, 64. and are applied by Defendants to the vast majority - if not all - of the items on Defendants' websites.
- As described herein, the "sale" prices advertised by Defendants are not actually 65. discounted prices at all, but rather are the everyday, regular prices of the items.
- Indeed, Defendants' purported "discounts" advertised on their websites and 66. described herein did not exist. Rather, Defendants always sold their items at, or very close to, the "discounted" prices. As such, Defendants' allegedly reduced, "sale" prices were and are, in fact, Defendants' regular prices.
- 67. These deceptive advertising, marketing, and sales practices were kept secret, and were affirmatively and fraudulent concealed from customers by Defendants throughout the class period. As a result, Plaintiff and her fellow Gap Factory and Banana Republic Factory online store customers were unaware of Defendants' unlawful conduct alleged herein and did not know they were actually paying the everyday, regular prices for Defendants' products, rather than the advertised, purported discount prices
- 68. Plaintiff and the class members did not discover, nor could they have discovered through reasonable diligence, that Defendants were violating the law until shortly before this litigation; was initially commenced, because Defendants used methods to avoid detection and to conceal their violations of the law.
- Defendants did not tell or otherwise inform Plaintiff or the class members that 69. they were engaged in the deceptive advertising, marketing, and sales practices alleged herein. By their very nature, Defendants' unlawful practices were self-concealing.
- In sum. Defendants induced Plaintiff and the class members to purchase items 70. from Defendants' online websites, for Defendants' profit, with the promise of discounts that never existed. As a result of this unlawful, deceptive conduct, Plaintiff and the class members have suffered damages set forth herein.

CLASS ACTION ALLEGATIONS

71. Class Definition: Plaintiff brings this action as a class action pursuant to California Code of Civil Procedure Section 382, seeking damages and injunctive relief under state consumer protection statutes and common law on behalf of herself and all members of the All United States citizens who purchased any discounted item from Defendants' online Gap Factory store website between May 24, 2010 and the present. All United States citizens who purchased any discounted item from Defendants' online Banana Republic Factory store website between May 24, 2010 and the Sub-Class Definition: Plaintiff brings this action as a class action pursuant to California Code of Civil Procedure Section 382, seeking damages and injunctive relief under state consumer protection statutes and common law on behalf of herself and all members of the All New Jersey citizens who purchased any discounted item from Defendants' online Gap Factory store website between May 24, 2010 and the present. All New Jersey citizens who purchased any discounted item from Defendants' online Banana Republic Factory store website between May 24, 2010 and the The scope of the class definitions may be refined after discovery of Defendants' Each of the classes for whose benefit this action is brought is so numerous that The exact number and identities of the persons who fit within each proposed class are contained in Defendants' records and can be easily ascertained from those records. The proposed classes and subclasses are each composed of at least 10,000 Common questions of law and fact exist as to each class member.

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78.	All claims in this action arise exclusively from uniform policies and procedures of
Defendants a	es outlined herein.
79.	No violations alleged in this Complaint are a result of any individualized oral
communication	ons or individualized interaction of any kind between class members and
Defendants o	or anyone else.
80.	There are common questions of law and fact affecting the rights of the class
members, inc	cluding, inter alia, the following:
a.	whether the uniform advertising, marketing, and sales practices alleged herein
	exist;
b.	whether Defendants ever sold items or offered items for sale at their listed base
	prices;
C.	whether Defendants' "sale" prices actually reflected the advertised savings;
d.	whether Defendants deceptively advertised everyday, regular prices of their
	items as "discount" or "sale" prices;
e,	the length of time Defendants engaged in the practices alleged herein;
f	whether the alleged practices violated state consumer protection laws;
g	whether the alleged practices constituted a breach of contract;
h _i	whether the alleged practices constituted a breach of the implied covenant of
	good faith and fair dealing;
i.	whether the alleged practices constituted a breach of an express warranty;
j.	whether Defendants were unjustly enriched by the alleged practices;
k.	the nature and extent of the injury to the classes and the measure of class-wide
E 	damages; and
1.	whether each class is entitled to injunctive relief in the form of an order directing
!	Defendant to send a court-approved notice to all class members, advising of the
;	conduct alleged herein, as well as an order enjoining the conduct alleged herein
ļ	and establishing a court-administered program to provide refunds of the

overcharges to all such class members.

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R1	Plaintiff is a member of the classes she seeks to	represent

- The claims of Plaintiff are not only typical of all class members, they are 82. identical.
- All claims of Plaintiff and the classes arise from the same course of conduct, 83. policy and procedures as outlined herein.
 - All claims of Plaintiff and the classes are based on the exact same legal theories. 84.
 - Plaintiff seeks the same relief for herself as for every other class member. 85.
 - Plaintiff has no interest antagonistic to or in conflict with the classes. 86.
- Plaintiff will thoroughly and adequately protect the interests of the classes, having 87. retained qualified and competent legal counsel to represent herself and the classes.
- Defendant has acted and/or refused to act on grounds generally applicable to the 88. classes, thereby making appropriate injunctive and declaratory relief for each class as a whole.
- The prosecution of separate actions by individual class members would create a 89. risk of inconsistent or varying adjudications with respect to individual members of each class, which would confront Defendant with incompatible standards of conduct.
- Adjudications with respect to individual members of the classes would as a 90. practical matter be dispositive of the interests of other members not parties to the adjudications and would substantially impair or impede their ability to protect their interests.
- A class action is superior to other available methods for the fair and efficient 91. adjudication of the controversy since, inter alia, the damages suffered by each class member were not great enough to enable them to maintain separate suits against Defendants and in most, if not all, instances were less than \$5,000 per person.
- Common questions will predominate, and there will be no unusual manageability 92. issues.
- 9B. Without the proposed class action, Defendants will likely retain the benefit of their wrongdoing and will continue the complained-of practices, which will result in further damages to Plaintiff and class members.

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VIOLATION OF STATE CONSUMER PROTECTION STATUTES

(On Behalf of the Nationwide Classes)

- Plaintiff realleges and incorporates by reference all previous paragraphs of this 94. Complaint as if set forth fully herein.
- The state consumer protection statutes and deceptive trade practices acts were 95. enacted by the various states following the passage of the Federal Trade Commission Act ("FTC Act"), which prohibits deceptive acts and practices in the sale of products to consumers. The state laws in this area are modeled on the FTC Act and are therefore very similar in content and effect.
- Defendants' advertising, marketing, and sales practices, as set out more fully 96 above, were unfair and deceptive, and violated the consumer protection statutes and deceptive trade practices acts of the various states, in that they:
 - Set and advertised an arbitrary base price for numerous items on their websites, which price was represented to be the item's "original" or "regular" price despite the fact that such items were never sold or offered for sale at that price;
 - Continuously advertised and offered items for sale at a discount off their purported base prices, when the "discounted" sale prices did not actually represent the advertised savings since the items were never offered for sale at their base prices;
 - Represented that items were on sale and offered at discounted prices when in fact C. the items were being offered for sale at their everyday, regular prices; and
 - Charged their customers the full, regular price for the items on their websites đ. rather than the advertised sale or discounted price.
- 97. Defendants' deceptive representations of discounted sale prices impacted the consumer transactions between Defendants and Plaintiff and the class members, in that the deceptive representations: (a) deceived Plaintiffs and the class members into believing that they were receiving the advertised discounts when they purchased items from Defendants' websites; and (b) caused Plaintiff and the class members to purchase items from Defendants' websites with

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the reasonable understanding that they would be receiving the advertised disc

- 98. Plaintiff and every class member suffered an actual injury and monetary damages because they did not receive the advertised discounts on their purchases.
- Defendants' deceptive advertising, marketing, and sales practices described herein 99. violated the following consumer protection statutes and deceptive trade practices acts, as well as their related administrative regulations:
 - a. Alabama Deceptive Trade Practices Act, Ala. Code §§ 8-19-1, at seq.;
 - b, Alaska Unfair Trade Practices and Consumer Protection Act, Alaska Stat. §§ 45.50.471, et seq.;
 - c Arizona Consumer Fraud Act, A.R.S. §§ 44-1522, et seq;
 - di Arkansas Deceptive Trade Practices Act, Ark. Code Ann. §§ 4-88-101, et seq;
 - e. California Consumers Legal Remedy Act, Cal. Civ. Code §§ 1750, et seq., California Unfair Competition Law, Cal. Bus. & Prof Code §§ 17200, et seq., and California False Advertising Law, Cal. Bus. & Prof. Code §§ 17500, et seq.;
 - Colorado Consumer Protection Act, Col. Rev. Stat. §§ 6-1-101, et seq.; f.
 - Connecticut Unfair Trade Practices Act, Conn. Gen. Stat. §§ 42-110a, et seq.;
 - Delaware Consumer Fraud Act, 6 Del. Code Ann. Tit. 6, §§ 2511, et seq.;
 - Florida Deceptive and Unfair Trade Practices Act, Fla. Stat. §§ 501.201, et seq., Florida Misleading Advertising Statute, Fla. Stat. § 817.41, et seq;
 - j. Georgia Uniform Deceptive Trade Practices Act, Ga. Code Ann. §§ 10-1-370, et seq., Fair Business Practices Act, Ga. Code Ann. §§ 10-1-390, et seq., and False Advertising Statute, Ga. Code Ann. §§ 10-1-420, et seq.;
 - k. Hawaii Federal Trade Commission Act, Haw Rev. Stat. §§ 480, et seq. and Uniform Deceptive Trade Practice Act, Hawaii Rev. Stat. §§ 481A, et seq.;
 - Idaho Consumer Protection Act, Idaho Code §§ 48-601, et seq..
 - Illinois Consumer Fraud and Deceptive Practices Act, 815 ILCS 505/1, et seq.;
 - Indiana Deceptive Consumer Sales Act, Ind. Code §§ 24-5-0.5-1, et seq.;
 - Private Right of Action for Consumer Frauds Act, Iowa Code §§ 714H, et seq. and

Iowa Consumer Fraud Act, Iowa Code §§ 714.16 et seq.;

Example 1. Kansas Consumer Protection Act, Kan. Stat. Ann. §§ 50-623, et seq.;

- q. Kentucky Consumer Protection Act, K.R.S. §§ 367.110, et seq. .
- r. Louisiana Unfair Trade Practices and Consumer Protection Law, La. Rev. Stat. Ann. § 51:1401;
- s. Maine Unfair Trade Practices Act, 5 M.R.S.A. §§ 205-A-214, et seq., Uniform

 Deceptive Trade Practices Act, 10 M.R.S.A. §§ 1211, et seq.;
- t. Maryland Consumer Protection Act, Md. Code Ann. Com. Law §§ 13-101, et seq.;
- Massachusetts Regulation of Business Practice and Consumer Protection Act, Mass. Gen. L. Ch. 93A, §§ 9, et seq.;
- v. Michigan Consumer Protection Act, M.C.L. §§ 445.901, et seq.;
- w. Minnesota Uniform Deceptive Trade Practices Act, Minn. Stat. §§ 325 D. 44, et seq.,

 Consumer Fraud Act, Minn. Stat. § 325 F. 69, False Statement in Advertisement

 Statute, Minn. Stat. §325 F. 67, and Unlawful Trade Practices Act, Minn. Stat. § 325

 D. 13;
- x Missouri Merchandising Practices Act, Mo. Rev. Stat. §§ 407-(10, et seq.;
- y. Montana Unfair Trade Practices and Consumer Protection Act, Mont. Code Ann. §§ 30-14-101, et seq. and Statutory Deceit Statute, Mont. Code Ann. § 27-1-712;
- z. Nebraska Consumer Protection Act, Neb. Rev. Stat. §§ 59-1601, et seq. and Uniform Deceptive Trade Practices Act, Neb. Rev. Stat. §§ 87-301, et seq.;
- aa. Nevada Deceptive Trade Statutes, Nev. Rev. Stat. §§598.0903, et seq., §§ 41.600, et seq.;
- bb. New Hampshire Regulation of Business Practices for Consumer Protection Act, N.H. Rev. Stat. Ann. §§ 358-A:1, et seq.;
- cc. New Jersey Consumer Fraud Act, N.J.S.A. §§ 56:8-1, et seq.;
- dt. New Mexico Unfair Trade Practices Act, N.M. Stat. §§ 57-12-1, et seg.;
- ee. New York General Business Law §§ 349 and 350;
- ff. North Carolina Unfair and Deceptive Trade Practices Act, N.C. Gen. Stat. §§ 75-1.1, et seq.;

1	gg. North Dakota Unfair Trade Practices Law, N.D. Cent. Code §§ 51-15-01, et seq.;
2	hh. Ohio Consumer Sales Practices Act, ORC §§ 1345.01, et seq.;
3	ii. Oklahoma Consumer Protection Act, Okla. Stat. Tit. 15, §§ 751, et seq. and
4	Deceptive Trade Practices Act, Okla. Stat. Tit. 78, § 51, et seq;
5	jj.: Oregon Unlawful Trade Practices Act, Or. Rev. Stat. §§ 646.605, et seq. and Food
6	and Other Commodities Act, Or. Rev. Stat. §§ 616.005, et seq.;
7	kk. Pennsylvania Unfair Trade Practices and Consumer Protection Law, 73 Pa. Stat. Ann.
8	§§ 201-1, et seq.;
9	ll. Rhode Island Unfair Trade Practices and Consumer Protection Act, R.I. Gen. Law §§
10	6-13.1-1, et seq.;
11	mm South Carolina Unfair Trade Practices Act, S.C. Code Ann. §§ 39-5-10, et seq.;
12	nn. South Dakota Deceptive Trade Practices and Consumer Protection Act, S.D. Codified
13	: Laws §§ 37-24-1, et seq.;
14	oo. Texas Deceptive Trade Practices Consumer Protection Act, Tex. Bus. & Com. Code
15	§§ 17.41, et seq.;
16	pp. Tennessee Consumer Protection Act, Tenn. Code Ann. §§ 47-18-101, et seq.;
17	qq. Utah Consumer Sales Practices Act, Utah Code Ann. §§ 13-11-1, et seq and Truth in
18	Advertising Act, Utah Code Ann. §§ 13-11a-1, et seq.;
19	rr. Vermont Consumer Fraud Act, 9 V.S.A. §§ 2451, et seq.;
20	ss. Virginia Consumer Protection Act, Va. Code §§ 59.1-196, et seq.;
21	tt. Washington Consumer Protection Act, Wash. Rev. Code Ann. §§ 19.86.010, et seq.;
22	uu. West Virginia Consumer Credit and Protection Act, W.Va. Code §§ 46A-6-101, et
23	seq.;
24	vv. Wisconsin Deceptive Trade Practices Act, Wis. Stat. §§ 100.18(1), et seq.;
25	ww. Wyoming Consumer Protection Law, Wyo. Stat. §§ 40-12-101, et seq.; and
26	xx. District of Columbia's Consumer Protection Act, D.C. Code § 28-3901, et seq.
27	100. At all relevant times hereto, including at all times during the transactions between
28	Defendants and Plaintiff and the class members, Defendants' advertising, marketing, and sales
	CLASS ACTION COMPLAINT PAGE 19 OF 36

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practices w	ere subject to these statutes.		
101			
	ages to Plaintiffs and the nationwide classes in amounts yet to be determined.		
102			
1 '	efendants' unlawful advertising, marketing, and sales practices, in that they were		
l .	nd induced into paying full price for products that Defendants represented were on		
sale or disc	ounted. These injuries are precisely the type that the above-cited laws were designed		
to prevent.			
103	Moreover, because Defendant's conduct described herein is α violation of 16		
C.F.R. § 23	3.1, as set forth above, such conduct constitutes a per se violation of the above-cited		
laws.			
104	Plaintiff and the class members reasonably and justifiably expected Defendants to		
comply with applicable law, but Defendants failed to do so.			
195.	In addition, Defendants have profited significantly from their illicit advertising,		
marketing,	marketing, and sales practices identified herein. Defendants' profits derived from these practices		
come at the	come at the expense and to the detriment of Plaintiff and the class members.		
106.	As a direct and proximate result of Defendants' violations, I laintiff and the class		
members ha	we been injured and have suffered actual damages for which Defendants are liable, in		
an amount t	o be established at trial.		
107.	Accordingly, Plaintiff and the class members in each of the above jurisdictions		
seek damag	es (including statutory damages where applicable), to be trebled or otherwise		
increased as	permitted by the respective jurisdiction's applicable law, and costs of suit, including		
reasonable a	attorney's fees and costs, to the extent permitted by the respective state laws.		
	COUNT II		
VIOLA	TION OF THE CALIFORNIA CONSUMERS LEGAL REMEDIES ACT,		
	CAL, CIV. CODE § 1750, et seq.		

(On Behalf of the Nationwide Classes)

Plaintiff realleges and incorporates by reference all previous paragraphs of this

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Complaint as if set forth fully herein.

- Plaintiff brings this claim individually and on behalf of all other nationwide class members who purchased items from Defendants' website pursuant to the California Consumers Legal Remedies Act, Cal. Civ. Code § 1750, et seq. (the "CCLRA"), because the actions of Defendants, and their conduct described herein, constitute transactions that have resulted in the sale of goods to consumers.
- California law applies to the claims of Plaintiff and the nationwide classes because Defendants are citizens of California and performed the acts complained of herein in California, including advertising the fictitious price discounts and selling products based thereupon. Moreover, the "Terms of Use" set forth on Defendants' Gap Factory and Banana Republic Factory online websites, which purport to give rise to a binding agreement between Defendants and users of the sites, which include Plaintiff and the nationwide class members, purport to apply California law to any claims brought against Defendants regarding purchases made through Defendants' websites.
- 111. Plaintiff and each class member are consumers as defined by California Civil Code § 1761(d).
- The items offered for sale on Defendants' websites are goods within the meaning 112. of California Civil Code § 1761(a). Defendants intended to, and did in fact, sell these items to Plaintiff and the classes.
 - Defendants violated the CCLRA in at least the following respects: 113.
 - in violation of § 1770(a)(5), Defendants represented that the items on their websites have characteristics which they do not have (i.e., that the items have an "briginal" price when they do not, and are being offered for sale at a discounted price when they are not);
 - in violation of § 1770(a)(9), Defendants advertised the items on their websites bĺ with intent not to sell them as advertised (i e., the items were advertised as being on sale when Defendants intended to, and did in fact, sell them at their regular prices);

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	c.	in violation of § 1770(a)(13), Defendants have made false and misleading
	staten	nents of fact concerning the existence and amounts of price reductions (i.e., by
	advert	tising discounts and offering sale prices that did not exist); and
	d.	in violation of § 1770(a)(16), Defendants represented that the items on their
	websi	tes have been supplied in accordance with previous representations (i.e., that they
	were s	sold at a discounted price) when they were not.
	114.	By the acts alleged herein, Defendants have violated the CCLRA. Specifically,
Defend	dants:	
	a.	Set and advertised an arbitrary base price for numerous items on their websites,
	which	price was represented to be the item's "original" or "regular" price despite the fact
	that su	ach items were never sold or offered for sale at that price;
	b.	Continuously advertised and offered items for sale at a discount off their
	purpor	rted base prices, when the "discounted" sale prices did not actually represent the
	advert	ised savings since the items were never offered for sale at their base prices;
	c.	Represented that items were on sale and offered at discounted prices when in fact
	the ite	ms were being offered for sale at their everyday, regular prices; and
	d.	Charged their customers the full, regular price for the items on their websites
	rather	than the advertised sale or discounted price.

- 115. Defendants knew, or should have known, that their representations, advertisements, and actions were false and misleading.
- 116. These acts and omissions constitute unfair, deceptive, and misleading business practices in violation of California Civil Code § 1770(a).
- 117. On March 28, 2016, Plaintiff sent notice to Defendants in writing, by certified mail, of the violations alleged herein and demanded that Defendants remedy those violations with respect to herself and the classes.
 - 118. To date, Defendants have not remedied their practices complained of herein.
- 27 I 119. Defendants' conduct was malicious, fraudulent, and wanton in that Defendants 28 intentionally and knowingly provided misleading information to the public.

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120.	Plaintiff and each nationwide class member were injured in fact and lost money
as a result of D	efendants' deceptive conduct.

Plaintiff now seeks actual, punitive, and statutory damages pursuant to the CCLRA for herself and the nationwide classes.

COUNT III

VIOLATION OF THE CALIFORNIA UNFAIR COMPETITION LAW, CAL. BUS. & PROF. CODE § 17200, et seq.

(On Behalf of the Nationwide Classes)

- 122. Plaintiff realleges and incorporates by reference all previous paragraphs of this Complaint as if set forth fully herein.
 - 123. Plaintiff brings this claim individually and on behalf of the nationwide classes.
- The California Unfair Competition Law, California Business & Professions Code § 17200, et seq. (the "CUCL"), prohibits acts of "unfair competition," which is defined as including "any unlawful, unfair or fraudulent business act or practice"
- 125. By the acts alleged herein, Defendants have engaged in unfair competition and unfair, unlawful, or fraudulent business practices in violation of the CUCL. Specifically, Defendants:
 - a. Set and advertised an arbitrary base price for numerous items on their websites, which price was represented to be the item's "original" or "regular" price despite the fact that such items were never sold or offered for sale at that price;
 - b. Continuously advertised and offered items for sale at a discount off their purported base prices, when the "discounted" sale prices did not actually represent the advertised savings since the items were never offered for sale at their base prices;
 - c. Represented that items were on sale and offered at discounted prices when in fact the items were being offered for sale at their everyday, regular prices; and
 - d. Charged their customers the full, regular price for the items on their websites rather than the advertised sale or discounted price.
 - 126. Defendants intentionally and purposefully concealed these actions from Plaintiff

and the class members.

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CLASS ACTION COMPLAINT

- Defendants' conduct was unlawful in that it violates, without limitation, the CCLRA, and California's False Advertising Law, California Business & Professions Code § 17500, et seq. (the "CFAL"). Defendants' conduct was unfair in that it offends established public policy and/or is immoral, unethical, oppressive, unscrupulous, and substantially injurious to Plaintiff and the class members. The harm to Plaintiff and the class members arising from Defendants' conduct outweighs any legitimate benefit Defendants derived from the conduct. Defendants' conduct undermines and violates the stated spirit and policies underlying the CCLRA and the CFAL as alleged herein. Defendants' actions and practices constitute fraudulent business practices in violation of the CUCL because, among other things, they are likely to deceive reasonable consumers. Plaintiff and the class members justifiably relied on Defendants' representations and omissions.
- These acts and practices have deceived Plaintiff and the class members and are likely to deceive persons targeted by such statements and omissions. In fai ing to disclose their unlawful sales and marketing practices, Defendants breached their duties to disclose these facts, violated the CUCL, and caused injuries to Plaintiff and the class members. The omissions and acts of concealment by Defendants pertained to information that was mater al to Plaintiff and the class members, as it would have been to all reasonable consumers.
- Due to the deceptive nature of Defendants' actions, the injuries suffered by 129. Plaintiff and the class members were not reasonably avoidable.
- Plaintiff seeks to enjoin further unlawful, unfair, and/or fraudulent acts or practices by Defendants, to obtain restitutionary disgorgement of all monies and revenues generated as a result of such practices, and all other relief allowed under the CUCL.

COUNT IV

VIOLATION OF THE CALIFORNIA FALSE ADVERTISING LAW, CAL. BUS. & PROF. CODE § 17500, et seq.

(On Behalf of the Nationwide Classes)

Plaintiff realleges and incorporates by reference all previous paragraphs of this 131.

Complaint as if set forth fully herein.
132. Plaintiff brings this claim individually and on behalf of the nationwide classes.
133. By the acts alleged herein, Defendants have publicly disseminated untrue or
misleading advertising and have intended not to sell the items on their websites as advertised, in
violation of the CFAL. Specifically, Defendants:
a. Set and advertised an arbitrary base price for numerous items on their websites,
which price was represented to be the item's "original" or "regular" price despite the fact
that such items were never sold or offered for sale at that price;
b. Continuously advertised and offered items for sale at a discount off their
purported base prices, when the "discounted" sale prices did not actually represent the
advertised savings since the items were never offered for sale at their base prices;
c. Represented that items were on sale and offered at discounted prices when in fact
the items were being offered for sale at their everyday, regular prices; and
d. Charged their customers the full, regular price for the items on their websites
rather than the advertised sale or discounted price.
134. Defendants committed such violations of the CFAL with actual knowledge that
their advertising was untrue or misleading, or in the exercise of reasonable care should have
known that their advertising was untrue or misleading.
135. Plaintiff and the class members reasonably relied on Defendants' representations
and/or omissions made in violation of the CFAL.
136. As a direct and proximate result of these violations, Plaintiff and the class
members suffered injury and fact and lost money.
137. Plaintiff, individually and on behalf of the class members, seeks equitable relief in
the form of an order requiring Defendants to refund Plaintiff and all class members all monies
they paid for the items they purchased via Defendants' websites, and injunctive relief in the form
of an order prohibiting Defendants from engaging in the alleged misconduct and performing a

corrective advertising campaign.

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VIOLATION OF THE NEW JERSEY CONSUMER FRAUD ACT

N.J.S.A. 56:8-1, et seq.

(On Behalf of the New Jersey Subclasses)

- Plaintiff realleges and incorporates by reference all previous paragraphs of this Complaint as if fully set forth herein.
- Plaintiff brings this claim individually and on behalf of all other New Jersey subclass members who were customers of Defendants' online Gap Factory and Banana Republic Factory store websites.
- The New Jersey Consumer Fraud Act, N.J.S.A. 56:8-1, et seq. (the "NJCFA"), applies to all sales made by Defendants to New Jersey consumers from Defendants' Gap Factory and Banana Republic Factory store websites.
- 141. The NJCFA was enacted to protect consumers against sharp and unconscionable commercial practices by persons engaged in the sale of goods or services. See Marascio v. Campanella, 689 A.2d 852, 857 (N.J. Ct. App. 1997).
- 142. The NJCFA is a remedial statute which the New Jersey Supreme Court has repeatedly held must be construed liberally in favor of the consumer to accomplish its deterrent and protective purposes. See Furst v. Einstein Moomjy, Inc., 860 A.2d 435, 441 (N.J. 2004) ("The [NICFA] is remedial legislation that we construe liberally to accomplish its broad purpose of safeguarding the public.").
- "The available legislative history demonstrates that the [NJCFA] was intended to be one of the strongest consumer protection laws in the nation." New Mea Const. Corp. v. Harper, 497 A.2d 534, 543 (N.J. Ct. App. 1985).
- 144. For this reason, the "history of the [NJCFA] is one of constant expansion of consumer protection." Kavky v. Herbalife Int'l of Am., 820 A.2d 677, 681-82 (N.J. Ct. App. 2003).

CLASS ACTION COMPLAINT

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CLASS ACTION COMPLAINT

145. The NJCFA was intended to protect consumers "by eliminating sharp practices
and dealings in the marketing of merchandise and real estate." Lemelledo v. Beneficial Mgmt.
Corp., 696 A.2d 546, 550 (N.J. 1997).
146. Specifically, N.J.S.A. 56:8-2 prohibits "unlawful practices," which are defined
as:
The act, use or employment of any unconscionable commercial practice,
deception, fraud, false pretense, misrepresentation, or the knowing,
concealment, suppression, or omission of any material fact with intent that
others rely upon such concealment, suppression or omission whether or not
any person has in fact been misled, deceived or damaged thereby.
147. The catch-all term "unconscionable commercial practice" was added to the
NJCFA by amendment in 1971 to ensure that the Act covered, inter alia, "incomplete
disclosures." Skeer v. EMK Motors, Inc., 455 A.2d 508, 512 (N.J. Ct. App. 1982).
148. In describing what constitutes an "unconscionable commercial practice," the New
Jersey Supreme Court has noted that it is an amorphous concept designed to establish a broad
business ethic. See Cox v. Sears Roebuck & Co., 647 A.2d 454, 462 (N.J. 1994).
149. In order to state a cause of action under the NJCFA, a plaintiff does not need to
show reliance by the consumer. See Varacallo v. Massachusetts Mut. Life Ins. Co., 752 A.2d
807 (N.J. App. Div. 2000); Gennari v. Weichert Co. Realtors, 691 A.2d 350 (N.J. 1997) (holding
that reliance is not required in suits under the NJCFA because liability results from
"misrepresentations whether 'any person has in fact been misled, deceived cr damaged thereby")
150. Rather, the NJCFA requires merely a causal nexus between the false statement
and the purchase, not actual reliance. See Lee, supra, 4 A.3d at 579 ("causation under the
[NJCFA] is not the equivalent of reliance").
151. As stated by the New Jersey Supreme Court in Lee, supra, 4 A.3d at 580, "It bears
repeating that the [NJCFA] does not require proof of reliance, but only a causal connection
between the unlawful practice and ascertainable loss."

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1	152. By the acts alleged herein, Defendants have violated the
2	Defendants:
3	a. Set and advertised an arbitrary base price for numerous
4	which price was represented to be the item's "original" or "regu
5	that such items were never sold or offered for sale at that price;
6	b. Continuously advertised and offered items for sale at a c
7	purported base prices, when the "discounted" sale prices did no
8	advertised savings since the items were never offered for sale at
9	c. Represented that items were on sale and offered at disco
10	the items were being offered for sale at their everyday, regular p
11	d. Charged their customers the full, regular price for the ite
12	rather than the advertised sale or discounted price.
13	153. These uniform practices by Defendants constitute sharp
14	commercial practices relating to the sale of goods in violation of the N.
15	et seq.
16	154. As alleged herein, Defendant has engaged in deceptive
17	likelihood of confusion or misunderstanding.
18	155. These actions also constitute "omission[s] of any materi
19	others rely upon such concealment," as Defendants did not inform Plai
20	members that the items offered for sale on their websites were not actu
21	rather were being sold at their everyday, regular prices. Defendants pu
22	information so that their customers would believe that they were gettin
23	the items they purchased from Defendants, when in fact they were not.
24	156. As such, Defendants have acted with knowledge that its
25	and with intent that such conduct deceive purchasers.
26	157. Moreover, because Defendant's conduct described here
27	C.F.R. § 233.1, such conduct constitutes a per se violation of the CFA,
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1	52.	By the acts alleged herein, Defendants have violated the NJCFA. Specifically,
fenda	nts:	
а	l.	Set and advertised an arbitrary base price for numerous items on their websites,
v	i vhich	price was represented to be the item's "original" or "regular" price despite the fact

- advertised and offered items for sale at a discount off their when the "discounted" sale prices did not actually represent the ce the items were never offered for sale at their base prices;
- nat items were on sale and offered at discounted prices when in fact offered for sale at their everyday, regular prices; and
- customers the full, regular price for the items on their websites sed sale or discounted price.
- practices by Defendants constitute sharp and unconscionable to the sale of goods in violation of the NJCFA., N.J.S.A. § 56:8-1,
- ein, Defendant has engaged in deceptive conduct which creates a sunderstanding.
- also constitute "omission[s] of any material fact with intent that ment," as Defendants did not inform Plaintiff and the class ed for sale on their websites were not actually discounted at all, but r everyday, regular prices. Defendants purposefully omitted this omers would believe that they were getting a discounted price on n Defendants, when in fact they were not.
- ndants have acted with knowledge that its conduct was deceptive duct deceive purchasers.
- ause Defendant's conduct described herein is a violation of 16 constitutes a per se violation of the CFA, N.J.S.A. § 56:8-1, et seq.

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158.	Plaintiff and the class members reasonably and justifiably expected Defendants to
comply with a	oplicable law, but Defendants failed to do so.

159. As a direct and proximate result of these unlawful actions by Defendants, Plaintiff and the New Jersey subclasses have been injured and have suffered an ascertainable loss of money.

COUNT VI

VIOLATION OF THE NEW JERSEY TRUTH IN CONSUMER CONTRACT, WARRANTY AND NOTICE ACT, N.J.S.A. § 56:12-14, ct seq.

(On Behalf of the New Jersey Subclasses)

- 160. Plaintiff realleges and incorporates by reference all previous paragraphs of this Complaint as if fully set forth herein.
- 161. Plaintiff brings this claim individually and on behalf of all other New Jersey subclass members who were customers of Defendants' online Gap Factory and Banana Republic Factory stores.
- 162. Plaintiff and the New Jersey subclass members are "consumers" within the meaning of N.J.S.A. §§ 56:12-15 and 16.
 - 163. Defendants are "sellers" within the meaning of N.J.S.A. §§ 56:12-15 and 16.
- 164. The advertisements and representations on Defendants' websites, stating, e.g., that the items on the websites are being offered for sale at a discounted price, is both a consumer "notice" and "warranty" within the meaning of N.J.S.A. §§ 56:12-15 and 16.
- 165. By the acts alleged herein, Defendants have violated N.J.S.A. § 56:12-16 because, in the course of Defendants' business, Defendants have offered written consumer notices and warranties to Plaintiff and the New Jersey subclass members which contained provisions that violated their clearly established legal rights under state law and federal regulations, within the meaning of N.J.S.A. § 56:12-15.
- 166. Specifically, the clearly established rights of Plaintiff and the New Jersey subclasses under state law include the right not to be subjected to unconscionable commercial

practices and false written affirmative statements of fact in the sale of goods, as described herein, which acts are prohibited by the NJCFA, N.J.S.A. § 56:8-2.

- 167. Further, the clearly established rights of Plaintiff and the New Jersey subclasses under federal law include the right not to be subjected to false advertising in violation of 16 C.F.R. § 233.1.
- 168. Pursuant to N.J.S.A. § 56:12-17, Plaintiff seeks a statutory penalty of \$100 for each New Jersey subclass member, as well as actual damages and attorneys' fees and costs.

COUNT VII

BREACH OF CONTRACT

(On Behalf of the Nationwide Classes and New Jersey Subclasses)

- Plaintiff realleges and incorporates by reference all previous paragraphs of this Complaint as if fully set forth herein.
 - 170. Plaintiff and the class members entered into contracts with Defendants.
- 171. The contracts provided that Plaintiff and the class members would pay Defendants for their products.
- The contracts further provided that Defendants would provide Plaintiff and the class members a specific discount on the price of their purchases. This specified discount was a specific and material term of each contract.
- 173. Plaintiff and the class members paid Defendants for the products they purchased, and satisfied all other conditions of the contracts.
- 174. Defendants breached the contracts with Plaintiff and the class members by failing to comply with the material term of providing the promised discount, and instead charged Plaintiff and the class members the full price of the products they purchased.
- 175. As a direct and proximate result of Defendants' breach, Plaintiff and the class members have been injured and have suffered actual damages in an amount to be established at trial.

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COUNT	V	Ί	I	
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BREACH OF CONTRACT UNDER THE IMPLIED COVENANT OF GOOD FAITH AND FAIR DEALING

(On Behalf of the Nationwide Classes and New Jersey Subclasses)

- Plaintiff realleges and incorporates by reference all previous paragraphs of this Complaint as if fully set forth herein.
- There was no written contract between Defendants and their customers, including Plaintiff and the class members.
- Rather, by operation of the law of each state, there existed an implied contract for the sale of goods between each customer who purchased items from Defendants' Gap Factory and Banana Republic Factory store websites.
- By operation of the law of each state, there also existed an implied duty of good faith and fair dealing in each such contract.
- By the acts alleged herein, Defendants have violated that duty of good faith and fair dealing, thereby breaching the implied contract between Defendant and each class member.
- Specifically, it was a violation of the duty of good faith and fair dealing for Defendants to represent that the items on their websites were discounted when in fact they were offered for sale at their regular prices, and to charge Plaintiff and class members the regular prices for such items instead of the advertised, discounted prices.
- As a direct and proximate result of Defendants' breach of the implied covenant of good faith and fair dealing, Plaintiff and the class members have been injured and have suffered actual damages in an amount to be established at trial.

COUNT IX

BREACH OF EXPRESS WARRANTY

(On Behalf of the Nationwide Classes and New Jersey Subclasses)

- Plaintiff realleges and incorporates by reference all previous paragraphs of this Complaint as if fully set forth herein.
 - Plaintiff and the class members formed contracts with Defendants at the time they 184.

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purchased items from Defendants' websites. The terms of such contracts included the promises and affirmations of fact made by Defendants through their marketing campaign, as alleged herein, including, but not limited to, representing that the items for sale on Defendants' Gap Factory and Banana Republic Factory websites were being discounted.

- This product advertising constitutes express warranties, became part of the basis 185. of the bargain, and is part of the contracts between Defendants and Plaintiff and the class members.
- The affirmations of fact made by Defendants were made to induce Plaintiff and 186. the class members to purchase items from Defendants' websites.
- 187. Defendants intended that Plaintiff and the class members would rely on those representations in making their purchases, and Plaintiff and the class members did so.
- All conditions precedent to Defendants' liability under these express warranties have been fulfilled by Plaintiff and the class members in terms of paying for the goods at issue, or have been waived. Defendants had actual and/or constructive notice of their own false advertising, marketing, and sales practices but to date have taken no action to remedy their breaches of express warranty.
- 189. Defendants breached the terms of the express warranty because the items purchased by Plaintiff and the class members did not conform to the description provided by Defendants - that they were being sold at a discounted price. In fact, they were not.
- As a direct and proximate result of Defendants' breach of express warranty, Plaintiff and the class members have been injured and have suffered actual damages in an amount to be established at trial.

COUNT X

UNJUST ENRICHMENT

(On Behalf of the Nationwide Classes and New Jersey Subclasses)

- Plaintiff realleges and incorporates by reference all previous paragraphs of this Complaint as if fully set forth herein.
 - This claim is asserted in the alternative to a finding of breach of contract. This

claim asserts that it is u	njust to allow Defendants to retain profits from their deceptive,
misleading, and unlawf	ul conduct alleged herein.
193. Plaintiff	and the class members were charged by - and paid - Defendants for the
items they purchased fr	om Defendants' websites. Consequently, Plaintiffs and the classes have
conferred substantial be	enefits on Defendants by purchasing the items, and Defendants have
knowingly and willingl	y accepted and enjoyed these benefits.
194. Defenda	nts represented that these items were discounted, with the specific intent
that such representation	would induce customers to purchase said items.
195. As detai	led herein, the items purchased by Plaintiff and the class members were
not discounted.	
196. Because	the items were advertised as being discounted when they actually were
not, Defendants collecte	ed more money than they would have if the items were discounted as
promised.	
197. As a rest	ult of these complained-of actions by Defendants, Defendants received
benefits under circumst	ances where it would be unjust for them to retain those benefits.
198. Defenda	nts have knowledge or an appreciation of the benefit conferred upon them
by Plaintiff and the class	s members.
199. Equity d	emands disgorgement of Defendants' ill-gotten gains. Defendants will be
unjustly enriched unless	s Defendants are ordered to disgorge those profits for the benefit of
Plaintiff and the class n	nembers.
200. Plaintiff	and the class members are entitled to restitution and/or disgorgement of
all profits, benefits, and	other compensation obtained and retained by the Defendants from their
deceptive, misleading,	and unlawful conduct described herein.
	COUNT XI
	NEGLIGENT MISREPRESENTATION
(On Behalf	of the Nationwide Classes and the New Jersey Subclasses)
20 Plaintiff	realleges and incorporates by reference all previous paragraphs of this

Complaint as if fully set forth herein.

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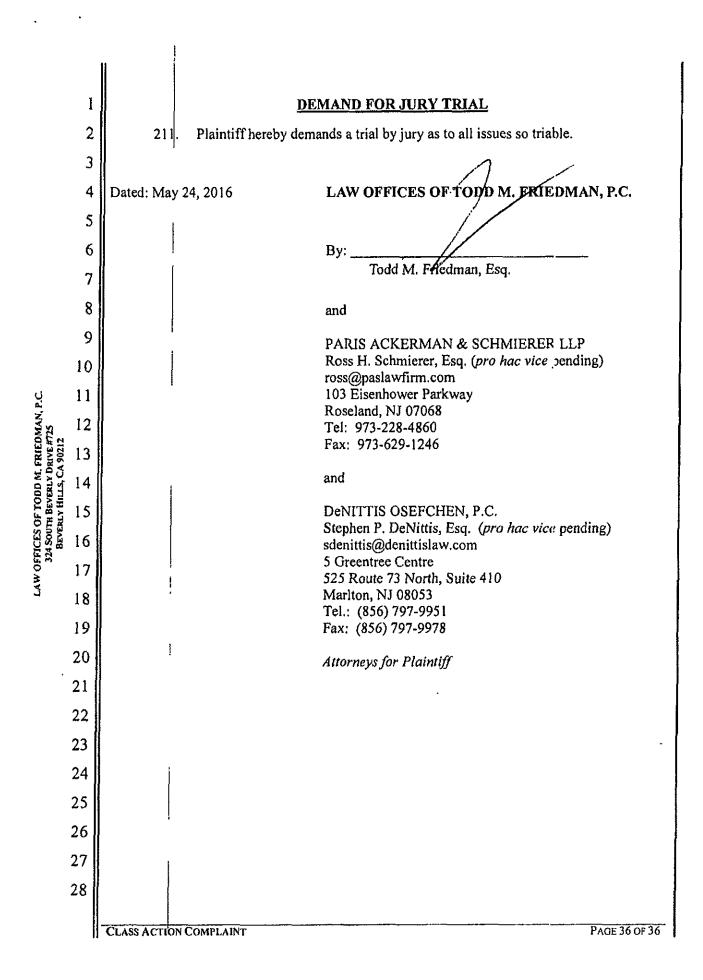
- 202. Defendants have negligently represented that the items offered for sale on their Gap Factory and Banana Republic Factory store websites are discounted, when in fact they are not.
- This is a material fact that Defendants have misrepresented to the public, 203. including Plaintiff and the class members.
- Defendants know that the prices of the items offered for sale on their websites -204. and specifically whether such prices are discounted or sale prices - are material to the reasonable consumer, and Defendants intend for consumers to rely upon such misstatements when choosing to purchase items from their websites.
- Defendants knew or should have known that these misstatements or omissions would materially affect Plaintiff's and the class members' decisions to purchase items from their websites.
- 206. Plaintiff and other reasonable consumers, including the class members, reasonably relied on Defendants' representations set forth herein, and, in reliance thereon, purchased items from Defendants' websites.
- The reliance by Plaintiff and the class members was reasonable and justified in that Defendants appeared to be, and represented themselves to be, a reputab e business.
- Plaintiff and the class members would not have been willing to pay for the items they purchased, or would not have paid what they paid for the items they purchased, if they knew that such items were not in fact discounted from their everyday, regular prices.
- As a direct and proximate result of Defendants' misrepresentations, Plaintiff and the class members were induced to purchase items from Defendants' websites, and have suffered damages to be determined at trial, in that, among other things, they have been deprived of the benefit of their bargain in that they bought a items that were purported to be discounted, when in fact they were not.
- Plaintiffs seek all available remedies, damages, and awards as a result of Defendants' negligent misrepresentations.

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PRAYER FOR RELIEF

WHEREFORE, Plaintiffs pray that this case be certified and maintained as a class action and for judgment to be entered in favor of Plaintiff and the classes against Defendants as follows:

- A. Enter an order certifying the proposed classes, designating Plaintiff as the representative for each class, and designating the undersigned as class counsel;
- B. Declare that Defendants are financially responsible for notifying all class members of their deceptive advertising, sales, and marketing practices alleged herein;
- C. Declare that Defendants must disgorge, for the benefit of the classes, all or part of the ill-gotten profits they received from their deceptive advertising, sales, and marketing practices alleged herein, or order Defendants to make full restitution to Plaintiffs and the members of the classes;
- D. Find that Defendants' conduct alleged herein be adjudged and decreed in violation of the state laws cited above;
- E. Grant economic and compensatory damages on behalf of Plaintiff and all members of the classes, to the maximum extent permitted by applicable aw;
 - F. Grant punitive or exemplary damages as permitted by law;
 - G Grant the requested injunctive and declaratory relief;
 - H. Award interest as permitted by law;
- I. Grant reasonable attorneys' fees and reimbursement all costs incurred in the prosecution of this action; and
 - J. Grant such other relief as this Court deems just and proper.



CLASS ACTION COMPLAINT

Factory multi-stripe swim trunks | Gap Factory



We've redirected you to this page to help you find 8870110010002.



Factory multi-stripe swim trunks \$24.99 32% off

Factory multi-stripe swim trunks | Gap Factory

Now \$16.99

Color: multi 1cc

Size:

XS

S

M L XL

XXL

Fit & Sizing

SIZE GUIDE

Quantity:

1

ADD TO BAG

fabric & care

- 100% Polyester.
- Machine wash
- Imported.

product details

shipping & returns

STORE LOCATOR

CUSTOMER SERVICE

ORDERS & RETURNS

GIFT CARDS

GAP CREDIT CARD

EMAIL SIGN UP

Factory multi-stripe swim trunks | Gap Factory

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Americans with Disabilities Act

Gap Factory Banana Republic Factory

Factory Dolman Pontielle Sweater | Banana Republic Factory



You have been redirected to this page as a result of your search for "1818810110002".



Factory Dolman Pontielle Sweater

\$54.99 16% off

Factory Dolman Pontielle Sweater | Banana Republic Factory

Now \$45.98

Color: Blue fairy

clearance

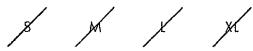




Size:

XS







FIT & SIZING

- Hits at the hip.

SIZE GUIDE

Quantity:

1

ADD TO BAG

FABRIC & CARE

- 50% Acrylic, 50% Viscose.
- Machine wash.
- Imported.

PRODUCT DETAILS

SHIPPING & RETURNS

BANANA REPUBLIC FACTORY EXCLUSIVE PRODUCTS, EXCEPTIONAL SAVINGS

Love what you see? Find even more great styles in store.

Factory Dolman Pontrelle Sweater | Banana Republic Factory

Deals straight to your phone!

TEXT DEAL TO 28500

Receive a coupon & future offers to your phone!
DETAILS

STORE LOCATOR

CUSTOMER SERVICE

ORDERS & RETURNS

BANANA REPUBLIC CREDIT CARD

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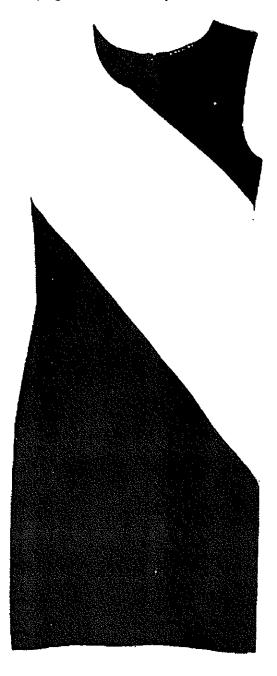
Americans with Disabilities Act

Gap Factory Banana Republic Factory

Factory Colorblock Ponte Sheath | Banana Republic Factory



You have been redirected to this page as a result of your search for "1824830010010".



Factory Colorblock Ponte Sheath

\$89.99 50% off

Factory Colorblock Ponte Sheath | Banana Republic Factory

Now \$44.98

Color: Maroon



Size:

0 2 4 6 8 10 12 14

FIT & SIZING SIZE GUIDE

- Hits at the knee

Quantity:

1

ADD TO BAG

FABRIC & CARE

- 66% Rayon, 29% Nylon, 5% Spandex.
- Dry clean.
- Imported.

PRODUCT DETAILS

SHIPPING & RETURNS

BANANA REPUBLIC FACTORY EXCLUSIVE PRODUCTS, EXCEPTIONAL SAVINGS

Love what you see? Find even more great styles in store.

Factory Colorblock Ponte Sheath | Banana Republic Factory

Deals straight to your phone!

TEXT DEAL TO 28500

Receive a coupon & future offers to your phone!

DETAILS

STORE LOCATOR

CUSTOMER SERVICE

ORDERS & RETURNS

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Americans with Disabilities Act

Gap Factory Banana Republic Factory

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3/15/2016

Order Details | Gap Factory

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Order #TQVB4B6

Ordered on: March 15, 2016 10.46 PM (EDT) from gapfactory.com

Status: In Process

Returns Order history Order status help

Order details

ORDERED BY

Laurie Munning

REDACTED

8

Payment method:

REDACTED

SHIPPED TO

Laurie Munning

REDACTED

:8

Shipping method:

SUMMARY OF CHARGES

Merchandise \$107.95

Shipping & handling FREE

Tax \$0 00

Total: \$107.95

In stock: Available to ship

3/15/2016

Order Details | Gap Factory



Factory multi-stripe swim trunks #8870110010002

Color multi 1cc

Size XS

Unit price \$24.99 \$16.99

Qty 1

Cost \$16.99



Factory Colorblock Ponte Sheath #1824830010010

Color Maroon

Size 10

Unit price \$89.99 \$44.98

Qty 1

Cost \$44.98



Factory Dolman Pontielle Sweater #1818810110002

Color Blue fairy

Size M

Unit price \$54.99 \$45.98

Qty 1

Cost \$45.98

STORE LOCATOR

CUSTOMER SERVICE

ORDERS & RETURNS

GIFT CARDS

GAP CREDIT CARD

EMAIL SIGN UP

SHOP BANANA REPUBLIC FACTORY

3/15/2016

Order Details | Gap Factory

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Americans with Disabilities Act

CASE NUMBER: CGC-16-552215 LAURIE MUNNING VS. THE GAP, INC. ET AL

NOTICE TO PLAINTIFF

A Case Management Conference is set for:

DATE:

OCT-26-2016

TIME:

10:30AM

PLACE:

Department 610

400 McAllister Street

San Francisco, CA 94102-3680

All parties must appear and comply with Local Rule 3.

CRC 3.725 requires the filing and service of a case management statement form CM-110 no later than 15 days before the case management conference. However, it would facilitate the issuance of a case management order without an appearance at the case management conference if the case management statement is filed, served and lodged in Department 610 twenty-five (25) days before the case management conference.

Plaintiff must serve a copy of this notice upon each party to this action with the summons and complaint. Proof of service subsequently filed with this court shall so state. This case is eligible for electronic filing and service per Local Rule 2.11. For more information, please visit the Court's website at www.sfsuperiorcourt.org under Online Services.

ALTERNATIVE DISPUTE RESOLUTION POLICY REQUIREMENTS

IT IS THE POLICY OF THE SUPERIOR COURT THAT EVERY CIVIL CASE PARTICIPATE IN EITHER MEDIATION, JUDICIAL OR NON-JUDICIAL ARBITRATION, THE EARLY SETTLEMENT PROGRAM OR SOME SUITABLE FORM OF ALTERNATIVE DISPUTE RESOLUTION PRIOR TO A TRIAL.

(SEE LOCAL RULE 4)

Plaintiff must serve a copy of the Alternative Dispute Resolution Information Package on each defendant along with the complaint. All counsel must discuss ADR with clients and opposing counsel and provide clients with a copy of the Alternative Dispute Resolution Information Package prior to filing the Case Management Statement.

[DEFENDANTS: Attending the Case Management Conference does not take the place of filing a written response to the complaint. You must file a written response with the court within the time limit required by law. See Summons.]

Superior Court Alternative Dispute Resolution Coordinator 400 McAllister Street, Room 103 San Francisco, CA 94102 (415) 551-3869

See Local Rules 3.3, 6.0 C and 10 B re stipulation to judge pro tem.

$_{\text{JS 44}} \ \ _{\text{(Rev. 12/12) cand rev (1/15/13)}} \text{Case 3:16-cv-03804-TEH} \quad \text{Document 1-3-Filed 07/07/16} \quad \text{Page 1 of 2}$

The JS 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. (SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)

purpose of initiating the civil do	ocket sheet. (SEE INSTRUC	TIONS ON NEXT PAGE O	F THIS FO	PRM.)					
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INSTRUCTIONS FOR ATTORNEYS COMPLETING CIVIL COVER SHEET FORM JS 44

Authority For Civil Cover Sheet

The JS 44 civil cover sheet and the information contained herein neither replaces nor supplements the filings and service of pleading or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. Consequently, a civil cover sheet is submitted to the Clerk of Court for each civil complaint filed. The attorney filing a case should complete the form as follows:

- Plaintiffs-Defendants. Enter names (last, first, middle initial) of plaintiff and defendant. If the plaintiff or defendant is a government agency, use only the full name or standard abbreviations. If the plaintiff or defendant is an official within a government agency, identify first the agency and then the official, giving both name and title.
- County of Residence. For each civil case filed, except U.S. plaintiff cases, enter the name of the county where the first listed plaintiff resides at the time of filing. In U.S. plaintiff cases, enter the name of the county in which the first listed defendant resides at the time of filing. (NOTE: In land condemnation cases, the county of residence of the "defendant" is the location of the tract of land involved.)
- Attorneys. Enter the firm name, address, telephone number, and attorney of record. If there are several attorneys, list them on an attachment, noting in this section "(see attachment)".
- Jurisdiction. The basis of jurisdiction is set forth under Rule 8(a), F.R.Cv.P., which requires that jurisdictions be shown in pleadings. Place an "X" II. in one of the boxes. If there is more than one basis of jurisdiction, precedence is given in the order shown below. United States plaintiff. (1) Jurisdiction based on 28 U.S.C. 1345 and 1348. Suits by agencies and officers of the United States are included here.

United States defendant. (2) When the plaintiff is suing the United States, its officers or agencies, place an "X" in this box.

Federal question. (3) This refers to suits under 28 U.S.C. 1331, where jurisdiction arises under the Constitution of the United States, an amendment to the Constitution, an act of Congress or a treaty of the United States. In cases where the U.S. is a party, the U.S. plaintiff or defendant code takes precedence, and box 1 or 2 should be marked.

Diversity of citizenship. (4) This refers to suits under 28 U.S.C. 1332, where parties are citizens of different states. When Box 4 is checked, the citizenship of the different parties must be checked. (See Section III below; NOTE: federal question actions take precedence over diversity cases.)

- III. Residence (citizenship) of Principal Parties. This section of the JS 44 is to be completed if diversity of citizenship was indicated above. Mark this section for each principal party.
- Nature of Suit. Place an "X" in the appropriate box. If the nature of suit cannot be determined, be sure the cause of action, in Section VI below, is IV. sufficient to enable the deputy clerk or the statistical clerk(s) in the Administrative Office to determine the nature of suit. If the cause fits more than one nature of suit, select the most definitive.
- **Origin.** Place an "X" in one of the six boxes. V.

Original Proceedings. (1) Cases which originate in the United States district courts.

Removed from State Court. (2) Proceedings initiated in state courts may be removed to the district courts under Title 28 U.S.C., Section 1441. When the petition for removal is granted, check this box.

Remanded from Appellate Court. (3) Check this box for cases remanded to the district court for further action. Use the date of remand as the filing

Reinstated or Reopened. (4) Check this box for cases reinstated or reopened in the district court. Use the reopening date as the filing date. Transferred from Another District. (5) For cases transferred under Title 28 U.S.C. Section 1404(a). Do not use this for within district transfers or multidistrict litigation transfers.

Multidistrict Litigation. (6) Check this box when a multidistrict case is transferred into the district under authority of Title 28 U.S.C. Section 1407. When this box is checked, do not check (5) above.

- VI. Cause of Action. Report the civil statute directly related to the cause of action and give a brief description of the cause. Do not cite jurisdictional statutes unless diversity. Example: U.S. Civil Statute: 47 USC 553 Brief Description: Unauthorized reception of cable service
- Requested in Complaint. Class Action. Place an "X" in this box if you are filing a class action under Rule 23, F.R.Cv.P. Demand. In this space enter the actual dollar amount being demanded or indicate other demand, such as a preliminary injunction. Jury Demand. Check the appropriate box to indicate whether or not a jury is being demanded.
- VIII. Related Cases. This section of the JS 44 is used to reference related pending cases, if any. If there are related pending cases, insert the docket numbers and the corresponding judge names for such cases.

Date and Attorney Signature. Date and sign the civil cover sheet.