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SHAWN WESTRICK (SBN 235313) KAWAHITO SHRAGA & WESTRICK LLP 1990 South Bundy Dr., Suite 280 Los Angeles, California 90025 Telephone: (310) 746-5300

Facsimile: (310) 593-2520

Superior Court of California County of Los Angeles

JUL 31 2015

Sherri R. Carter, Executive Officer/Clerk В٧

Attorneys for Plaintiffs Rachelle Erratchu and Class Members

SUPERIOR COURT OF THE STATE OF CALIFORNIA **COUNTY OF LOS ANGELES**

RACHELLE ERRATCHU, individually, and on behalf of other members of the general public similarly situated,

Plaintiffs,

VS.

FTD.COM INC., a Delaware corporation; and DOES 1 through 10, inclusive,

Defendants.

Case Number:

BC 5 8 9 6 8 7

CLASS ACTION COMPLAINT

- (1) Unjust Enrichment;
- (2) Negligent Misrepresentation;
- (3) Violation of California Business & Professions Code § 17200, et seq.;
- (4) Violation of California Business Professions Code § 17500, et seg and (5) Violation of California Dusing Band (5) Violation of California Civil Code § 17500, et seg and (5) Violation of California Civil Code § 17500 (5) Violation Civil C
- et seq.

CLASS ACTION COMPLAINT

Plaintiff Rachelle Erratchu ("Plaintiff"), by and through her attorneys, brings this class action on behalf of herself and other similarly situated persons ("Class"), and alleges as follows:

NATURE OF THE CASE

- 1) This is an action to recover damages and restitution and to force FTD.COM Inc. ("FTD") to disgorge all ill-obtained monies resulting from its deceptive business practices.
- 2) FTD, through its website www.ftd.com ("website"), markets and sells floral arrangements to consumers in California and throughout the United States.
- 3) California protects consumers from businesses who engage in unfair business practices by prohibiting certain conduct, as codified through statute in both the California Civil Code and California Business and Professions Code.
- 4) Through its website, FTDmarkets flowers and floral arrangments that customers can purchase.
- 5) FTD markets floral arrangments on its website under various categories such as "best sellers," "seasonal flower market," "mixed bouquets," "roses," etc. Each category has various floral arrangments advertised by a picture of the specific arrangement.
- 6) Consumers take great care in selecting specific flowers or floral arrangements based on the pictures. As such, the pictures of the flowers and/or floral arrangements are material to any purchase.
- 7) Once a customer clicks on a specific floral arrangement or flowers, FTD takes the consumer to a page that provides a larger picture of the item and a detailed description of the floral arrangement or flowers.
- 8) From this page, customers make the decision to purchase by clicking on a button that says "add to cart."
- 9) Notwithstanding the fact that FTD provides a picture and description of the specific floral arrangement and/or flowers that consumers select to purchase on it webpage, FTD maintains a hidden "substitution policy" whereby it can change the flowers themselves, the colors of the flowers, or the vase/container.

- 10) As a result of FTD's hidden substitution policy, the flowers and/or the floral arrangements sent to recipients contain subpar substitutions and are often very different from the pictures on FTD's website relied upon by the purchaser of the flower.
- In essence, FTD markets specific flowers and floral arrangments through its advertisements on its websites that consumers can purchase. However, it then uses a hidden disclaimer, which it relies upon to ship products significantly different from those purchased by the consumer. Because the vast majority of these purchases are sent directly to the recipient, who is usually different than the purchaser, the purchaser often will not learn that the recipient received flowers/floral arrangmenets different from those he/she specifically selected on FTD's webpage. By the same token, the recipient will not know what the purchaser selected and whether the purchaser purchased flowers different from those he/she received.
- 12) FTD fails to adequately disclose its substitution policy, which contradicts the representation that FTD will ship the floral arrangement in the picture/description specifically selected by the consumer.
- 13) As a direct result of FTD's advertising of its floral arrangements with the misleading pictures, Plaintiff reasonably believed and other putative Class members would reasonably believe that the floral arrangements they purchased would be the arrangements pictured on FTD's website.
- 14) Every floral arrangement containing substitutions purchased by a consumer that viewed the misleading pictures on FTD's website results in unlawfully gained profits for FTD, as it acquired the profits from the purchase of floral arrangements it would/may not have received, had it not used the misleading pictures and hidden its substitution policy on its website.
- 15) At all relevant times herein mentioned, FTD had an incentive to falsely advertise its floral arrangements with pictures and hide its substitution policy as it attracted Plaintiff and the Class members, enticed them into considering FTD as a florist, and led to sales based on the reasonable assumption that the floral arrangements they purchased would look like the arrangements pictured on FTD's website.

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JURISDICTION AND VENUE

- 16) This action is brought as a class action pursuant to California Code of Civil Procedure § 382. The monetary damages and restitution sought by Plaintiff exceeds the minimal jurisdictional limits of the Superior Court and will be established according to proof at trial.
- 17) This Court has jurisdiction over this action pursuant to California Constitution Article VI, § 10, which grants the Superior Court "original jurisdiction in all causes except those given by statute to other courts." The statutes under which this action is brought do not specify any other basis for jurisdiction.
- 18) This Court has jurisdiction over Defendants due to their sufficient minimum contacts in California as well as the fact that they have intentionally availed themselves of the California market so as to render the exercise of jurisdiction over them by the California courts consistent with traditional notions of fair play and substantial justice.
- 19) Venue is proper in this Court because, upon information and belief, the named Defendant transacts business in Los Angeles County and has received substantial compensation for the sale of floral arrangements in Los Angeles County. Furthermore, it is in Los Angeles County where a substantial number of those Class members reside.

THE PARTIES

- 20) Plaintiff Erratchu is a resident of the State of California.
- 21) Defendant FTD.COM Inc. was and is, upon information and belief, a Delaware corporation with its principal place of business in Downers Grove, Illinois.
- 22) FTD has been operating the www.ftd.com retail website for direct marketing to consumers of floral arrangements since 1995. FTD conducts business and is engaged in commerce throughout this county, the State of California, and the United States of America.
- 23) Plaintiff is unaware of the true names or capacities of the Defendants sued herein under the fictitious names DOES 1-10, but pray for leave to amend and serve such fictitiously named Defendants pursuant to California Code of Civil Procedure § 474, once their names and

capacities become known.

- Plaintiff is informed and believes, and thereon alleges, that each and all of the acts and omissions alleged herein were performed by, or are attributable to, Defendants FTD.COM Inc., and DOES 1-10 (collectively, "Defendants"), each acting as the agent for the other, with legal authority to act on the other's behalf. The acts of any and all Defendants were in accordance with, and represent the official policies of Defendants FTD.
- 25) At all times herein mentioned, Defendants, and each of them, ratified each and every act or omission complained of herein. At all times herein mentioned, Defendants, and each of them, aided and abetted the acts and omissions of each and all the other Defendants in proximately causing the damages herein alleged.
- 26) Plaintiff is informed and believes, and thereon alleges, that each of said Defendants is in some manner intentionally, negligently, or otherwise responsible for the acts, omissions, occurrences, and transactions alleged herein.

CLASS ACTION ALLEGATIONS

- 27) Plaintiff brings this action on her own behalf, as well as on behalf of each and every other person similarly situated throughout the State of California ("Class"), for Defendants' violations of California law as set forth infra.
 - 28) All claims alleged herein arise under California law.
- 29) There are common questions of law and fact as to the Class members that predominate over questions affecting only individual members, including but not limited to:
- a. Whether Defendants uniformly used pictures on FTD's website to depict the floral arrangements marketed and sold by FTD in California;
- b. Whether the use of these pictures conveys to a reasonable person that the floral arrangement he or she specifically selected would look like the picture on FTD's website;
- c. Whether the pictures/descriptions used to depict the flowers and floral arrangments are a material part of the advertisements;
 - d. Whether FTD may contradict the representation that consumers would receive the

flowers depicted in the pictures of the advertisement through a hidden disclaimer.

- e. Whether the substitution policy that disclaims the representations in the initial advertisement are clear and conspicuous such as to put a reasonable consumer on notice that the flowers/floral arrangements contained in pictures and descriptions of the advertisements are not what recipients will receive.;
- d. Whether the use of misleading pictures to advertise the floral arrangements sold by Defendants constitutes false advertising and is in violation of Section 1770 et seq. of the California Civil Code as well as Section 17200 et seq. of the California Business and Professions Code and 17500 et seq. of the California Business and Professions Code.
- e. Whether Defendants negligently hid their substitution policy in order to lead the purchaser to believe that the floral arrangement shipped to the recipient would look like the picture of the arrangement that the purchaser specifically selected;
- f. Whether Defendants have been unjustly enriched by leading Plaintiff and the other Class members to believe that FTD will ship the floral arrangement in the picture specifically selected by the consumer; and
- g. The appropriate amount of damages, restitution, or monetary penalties resulting from Defendants' conduct.
 - 30) The proposed Class members consists of and is defined as:
 All persons in the State of California who have purchased a floral arrangement from FTD that contained substitutions.
- 31) The Class members seeks certification for claims of: 1) negligent misrepresentation, 2) unjust enrichment, 3) Section 17200, et seq. of the California Business and Professions Code, 4) Sections 17500, et seq. of the California Business and Professions Code; and 5) Section 1770, et seq. of the California Civil Code.
- 32) There is a well-defined community of interest in the litigation and the class is easily ascertainable:
 - a. <u>Numerosity</u>: The members of the Class (and each subclass, if any) are so

numerous that joinder of all members would be unfeasible and impractical. The membership of the entire Class is unknown to Plaintiff at this time, however, the Class is estimated to be at least 1,000 individuals and the identity of such membership is reasonably ascertainable by inspection of Defendants' business records and through Class discovery.

- b. <u>Typicality</u>: Plaintiff is qualified to, and will, fairly and adequately protect the interests of each Class member with whom she has a well-defined community of interest, and Plaintiff's claims (or defenses, if any) are typical of all Class members' as demonstrated herein.
- c. Adequacy: Plaintiff is qualified to, and will, fairly and adequately, protect the interests of each Class member with whom she has a well-defined community of interest and typicality of claims, as alleged herein. Plaintiff acknowledges that she has an obligation to make known to the Court any relationship, conflicts, or differences with any Class member. Plaintiff's attorneys and the proposed Class counsel are versed in the rules governing class action discovery, certification, and settlement. Plaintiff has incurred, and throughout the duration of this action will continue to incur costs and attorneys' fees that have been, are, and will be necessarily expended for the prosecution of this action for the substantial benefit of each Class member.
- d. <u>Superiority</u>: The nature of this action makes the use of class action adjudication superior to other methods. Class action will achieve economies of time, effort and expense as compared with separate lawsuits, and will avoid inconsistent outcomes because the same issues can be adjudicated in the same manner and at the same time for the entire class.
- e. <u>Public Policy Considerations</u>: Companies have an incentive to engage in unfair, deceptive, untrue, and misleading advertising. Advertising a product deceptively, or falsely, entices the consumer to engage in a transaction for a product that they would/may not have had otherwise had the seller advertised truthfully. Recognizing that these types of business practices harm the consumer and threaten the public's confidence in the "marketplace," the California state legislature has enacted laws prohibiting companies from advertising goods or services with intent not to sell them as advertised and by falsely representing a product in order to create a sale for a profit. The price paid for a floral arrangement, including all shipping/service and

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same day delivery fees, is often of a small monetary value. Therefore, absent a class action lawsuit, individuals are unlikely to enforce their rights in court. Finally, companies employing deceptive and unfair business practices, such as Defendants, are unlikely to alter their conduct unless faced with the prospect of an aggregate judgment under a class action lawsuit.

FACTUAL ALLEGATIONS

- 33) FTD has been operating the www.ftd.com retail website for direct marketing to consumers of floral arrangements since 1995.
- 34) Consumers take great care in selecting a floral arrangement based on the holiday or event for which the arrangement is purchased and on the special meaning of the colors/types of flowers in the arrangement.
- 35) FTD acknowledges this by displaying pictures of each of its floral arrangement on www.ftd.com and by allowing consumers to search for arrangements by occasion and type of flower.
- The web page for each floral arrangement displays the name of the arrangement and 36) beneath it, a picture of the arrangement. To the right of the picture is a list of prices, which correspond to the number of "stems" in, or the lushness of, the arrangement. When the consumer selects a price, the picture on the left changes to show what the arrangement will look like with the number of stems/lushness selected.
- 37) Beneath the picture is a product description, which includes the types and colors of flowers contained in the floral arrangement.
- 38) Also to the right of the picture and product description are options for the consumer to enter the delivery zip code and date of delivery, an "ADD TO CART" button, and a box with two tabs. The first tab, which is initially displayed, is entitled "Delivery Method." The second tab is entitled "Delivery/Substitution Policy."
- 39) When the "Delivery/Substitution Policy" tab is selected, the box beneath it displays the delivery policy as well as the following text:

All items featured on this Web site represent the types of products FTD.COM offers

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and may vary depending upon availability in certain regions. Substitution Policy

- 40) Although the phrase "Substitution Policy" is a hyperlink, it is the same font, size, and typeface as the un-hyperlinked text that precedes it. The "Substitution Policy" hyperlink only becomes underlined if the cursor is intentionally hovered over it.
- 41) Clicking the hyperlink text takes the user to a separate page that describes FTD's substitution policy.
- 42) The policy states that substitutions may be necessary to ensure that the consumer's arrangement is delivered in a timely manner, but "[t]he utmost care and attention is given to your order to ensure that it is as similar as possible to the requested item."
- 43) The policy also states that: (1) "[i]n arrangements of assorted flowers, the colors shown online will be used if at all possible, even if this means substituting other kinds of flowers of equal or greater value; (2) "[f]or one-of-a-kind flower arrangements, such as all roses or all lilies, we will make every attempt to match the flower type, but may substitute with another color; and (3) "[i]f the floral container shown online is not available, a similar container will be used."
- 44) On or around January 14, 2014, Plaintiff Erratchu purchased two "Thinking Of You Bouquet" floral arrangements through www.ftd.com for two sisters who had just lost their uncle.
- 45) The picture and description of the floral arrangement on FTD's website of the "Thinking of You Bouquet" were material representations that Plaintiff relied upon in selecting this particular arrangement.
- 46) Plaintiff intended for the floral arrangements to be identical and to arrive on the same date and time so that the recipients felt like they were being equally respected in their loss.
- Even though the floral arrangements were ordered in a single transaction and were to 47) be delivered to the same address on the same date, the arrangements arrived hours apart and did not look remotely alike. Moreover, each of the arrangements contained subpar substitutions, and neither looked like the "Thinking Of You Bouquet" pictured on www.FTD.com.
 - 48) FTD's substitution policy was not adequately disclosed to Plaintiff at the time she

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purchased the floral arrangements, and had she been aware of such a policy, she never would have purchased the arrangements from FTD.

- 49) Each of the floral arrangements purchased by Plaintiff Erratchu and the Class members contained substitutions and did not look like the arrangement pictured on FTD's website.
- 50) Plaintiff is informed and believes, and thereon alleges, that the Class members suffered similar damages as a result of their reasonable belief that the floral arrangements they specifically selected would look like the pictures on www.ftd.com.
- As a direct result of Defendants' improper and unlawful advertising of their floral arrangements, Plaintiff Erratchu and other Class members who purchased floral arrangements containing substitutions have suffered damages in that they have lost their benefit of the bargain due to the fact that they purchased floral arrangements with the reasonable expectation that the arrangements they specifically selected would like the pictures on www.ftd.com.
- 52) On information and belief, Defendants' advertised and marketed the floral arrangements with pictures, and hid their substitution policy, to induce consumers to purchase their floral arrangements.
- 53) Each time a floral arrangement containing substitutions is purchased from FTD, Defendants obtain a windfall profit in that they retain the proceeds from a sale they would/may not have received otherwise, had they advertised the product truthfully.
- 54) Defendants have an incentive to deceptively advertise their floral arrangements as looking like the pictures on their website and to hide their substitution policy.
- 55) Plaintiff is informed and believes that Defendants knew or should have known that purchasers of their floral arrangements would reasonably believe that the arrangements they specifically selected would like those pictured on www.ftd.com.
- 56) Plaintiff is informed and believes that Defendants intended these pictures to improperly and unlawfully deceive Plaintiff and other Class members into believing that the arrangements they specifically selected would like the pictures on their website and would not

contain substitutions.

- Plaintiff is informed and believes that Defendants have wrongfully retained significant revenue from the sale of floral arrangements containing subpar substitutions, through Plaintiffs' and the other Class members' belief that the arrangements they specifically selected would like the pictures on their website.
- 58) Plaintiff is informed and believes, and thereon alleges, that Defendants were advised by skilled lawyers and other professionals, employees, and advisors knowledgeable about California and other state laws regarding consumer protection.
- 59) Plaintiff is informed and believes, and thereon alleges, that Defendants knew or should have known that the floral arrangements sold and marketed by them in California are prohibited from advertising goods or services with intent not to sell them as advertised and by falsely representing a product in order to create a sale for a profit.
- Plaintiff is informed and believes, and thereon alleges, that at all times herein mentioned, Defendants knew or should have known they had a legal obligation to adequately disclose that the floral arrangement shipped to the recipient may contain substitutions and look different from the picture of the arrangement specifically selected by the consumer on www.ftd.com. Nonetheless, Defendants willfully, knowingly, and intentionally failed to do so in order to increase Defendants' profits.

FIRST CAUSE OF ACTION

Unjust Enrichment

(By Plaintiff Erratchu And Similarly Situated Class Members)

- 61) Plaintiff incorporates by reference and re-alleges as if fully stated herein the material allegations set out in paragraphs 1 through 60.
- 62) The following statutes enacted in California, prevent companies from engaging in deceptive advertising that misrepresents their product to the consumer: Cal. Civ. Code § 1770, et seq. and Cal. Bus. & Prof. Code § 17200, et seq. and § 17500, et seq.
 - 63) Defendants marketed their floral arrangements on their website with pictures of the

arrangements.

- 64) The floral arrangements which were advertised with pictures were in fact subject to a "substitution policy," under which FTD shipped arrangements to consumers containing subpar substitutions and that looked different from the pictures on www.ftd.com.
- 65) Plaintiff Erratchu and the other similarly situated Class members have conferred a benefit or enrichment upon Defendants by purchasing floral arrangement from FTD that contained subpar substitutions.
- By advertising the floral arrangements with pictures and hiding their substitution policy, Defendants have improperly and unlawfully led the Class members into not only engaging in business under a false pretence, but also purchasing floral arrangements that they would/may not have purchased had Defendants not used the misleading pictures and hid their substitution policy. This was done despite the fact that such false and misleading advertising is prohibited by the above-noted statutes.
- 67) Defendants have retained the funds from these purchases and have failed to return to the Class members the monies paid for floral arrangements containing subpar substitutions.
- 68) Under such circumstances, it would be inequitable and unjust to permit Defendants to retain such monies.
- 69) Plaintiff and the Class members request that Defendants disgorge all monies paid for floral arrangements which were advertised on www.ftd.com with pictures when in fact, the arrangements shipped to recipients contained subpar substitutions.

SECOND CAUSE OF ACTION

Negligent Misrepresentation

(By Plaintiff Erratchu And Similarly Situated Class Members)

- 70) Plaintiff incorporates by reference and re-alleges as if fully stated herein the material allegations set out in paragraphs 1 through 69.
- 71) At all times herein set forth, Defendants knew or should have known that floral arrangements sold in the state of California must not be misrepresented and advertised falsely, as

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stated in Cal. Civ. Code § 1770, et seq. and Cal. Bus. & Prof. Code § 17200, et seq. and § 17500, et seq.

- 72) Nonetheless, Defendants marketed and sold floral arrangements as looking like the pictures advertised on www.ftd.com when they in fact shipped arrangements to recipients that contained subpar substitutions and were therefore in violation of the relevant statutes.
- 73) Accordingly, Defendants made a single, material misrepresentation to all the members of the California Class.
- Plaintiff relied on this misrepresentation and did in fact believe that the arrangements she ordered would look like the picture of the "Thinking of You Bouquet" on www.ftd.com and would not contain substitutions without her consent. But for the picture of the "Thinking of You Bouquet" on FTD's website, Plaintiff would not purchased the floral arrangement.
- 75) As a result, the floral arrangements were purchased under a misconception that they would like the pictures on FTD's website and would not contain unauthorized substitutions.
- 76) The floral arrangements falsely advertised with pictures on www.ftd.com constitute a uniform misrepresentation to all members of the Class, and such misrepresentation is material to any person purchasing a floral arrangement from FTD to permit an inference of common reliance among the class.
- 77) Based on Defendants' misrepresentation, Plaintiff Erratchu and similarly situated Class members lost the monies paid for floral arrangements containing subpar substitutions, including all shipping/service and same day delivery fees.
- 78) Defendants' knew or should have known that by advertising their floral arrangements with pictures, the Class Members would believe that the floral arrangements shipped to recipients would like the pictures. Nonetheless, Defendants' negligently advertised their floral arrangements with pictures and hid their substitution policy when in fact, the arrangements shipped to recipients contained subpar substitutions. Accordingly, Defendants' actions were malicious and oppressive thereby entitling the Class Members to punitive damages in an amount to be determined at trial.

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THIRD CAUSE OF ACTION

Violation of California Business & Professions Code § 17200, et seq.

(By Plaintiff Erratchu And Similarly Situated Class Members)

- 79) Plaintiff incorporates by reference and re-alleges as if fully stated herein the material allegations set out in paragraphs 1 through 78.
- 80) Defendants' conduct, as alleged herein, has been, and continues to be, unfair, unlawful, and harmful to Plaintiff, the other Class members, and to the general public. Plaintiff seeks to enforce important rights affecting the public interest within the meaning of Code of Civil Procedure § 1021.5.
- 81) Defendants' activities as alleged herein in are violations of California law, and constitute unfair, deceptive, untrue or misleading advertising in violation of California Business & Professions Code § 17200, et seq. as well as Section 5 of the Federal Trade Commission Act (15 U.S.C. § 45).
- 82) Defendants' acts also fall within the "unlawful" business practice prong of California Business & Professions Code § 17200, et seq.
- 83) Plaintiff and the putative Class members have been personally aggrieved by Defendants' unfair advertising and unlawful business practices as alleged herein, including but not limited to the loss of money or property.
- Pursuant to California Business & Professions Code § 17200, et seq., Plaintiff and the putative Class members are entitled to restitution of the monies paid for floral arrangements containing subpar substitutions, including all shipping/service and same day delivery fees, as well as disgorgement of any profits illegally obtained by Defendants during a period that commences four years prior to the filing of this complaint; a permanent injunction requiring Defendants to (1) on the FTD.com product page on which a customer has the option of placing an item into his/her virtual cart, FTD should include a "Delivery/Substitution Policy" tab in close proximity to the "Continue" button (or whatever similar link customers use to begin the order process). When a customer clicks on the tab, it includes the statement that "substitutions may be necessary" (or

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words to that effect) and should include a hyperlink (in a color different than the regular text color) to FTD's full substitution policy; (2) after the consumer adds an item to his/her cart, he/she should be taken to a secondary page on FTD.com where the customer can choose to continue shopping or checkout. FTD should include on that page a hyperlink titled "Substitution Policy" that links to the substitution policy; and (3) on the final billing and review page that a customer visits on FTD.com to finalize and place an order, FTD should expressly note that by placing an order the customer agrees to FTD's "Terms of Use." The customer will be able to click on a hyperlink to read those terms, which will include a disclosure about the potential for substitutions.

FOURTH CAUSE OF ACTION

Violation of California Business & Professions Code § 17500, et seq. (By Plaintiff Erratchu And Similarly Situated Class Members)

- 85) Plaintiff incorporates by reference and re-alleges as if fully stated herein the material allegations set out in paragraphs 1 through 84.
- 86) Defendants' conduct, as alleged herein, has been, and continues to be, unfair, unlawful, and harmful to Plaintiff, the other Class members, and to the general public. Plaintiff seeks to enforce important rights affecting the public interest within the meaning of Code of Civil Procedure § 1021.5.
- 87) At all relevant times herein alleged, Defendants have violated California Business & Professions Code § 17500, et. seq. by selling floral arrangements through false and deceptive advertising. In particular, Defendants enticed customers into purchasing floral arrangements by advertising them on FTD's website with pictures, when in fact the arrangements shipped to recipients contained subpar substitutions and did not look like the pictures.
- At all relevant times herein alleged, Defendants knew or reasonably should have known that advertising in a false or misleading manner is not permitted by law. Therefore, Defendants knew or reasonably should have known that the representation of their floral arrangements as looking like the arrangements in the pictures on www.ftd.com, when in fact the arrangements shipped to recipients contained subpar substitutions was, and is, untrue and

misleading.

FIFTH CAUSE OF ACTION

Violation of California Civil Code § 1770, et seq. (Consumer Legal Remedies Act)

(By Plaintiff Erratchu And Similarly Situated California Class Members)

- 89) Plaintiff incorporates by reference and re-alleges as if fully stated herein the material allegations set out in paragraphs 1 through 88.
- 90) Defendants' conduct, as alleged herein, has been, and continues to be, unfair, unlawful, and harmful to Plaintiff, the other Class members, and to the general public. Plaintiff seeks to enforce important rights affecting the public interest within the meaning of Code of Civil Procedure § 1021.5.
- 91) At all relevant times herein alleged, Defendants have violated California Civil Code § 1770, et. seq. by advertising goods or services with intent not to sell them as advertised and by falsely representing a product by hiding FTD's substitution policy in order to create a sale for a profit. In particular, Defendants represented that their floral arrangement looked like the pictures of the arrangements advertised on www.ftd.com when they in fact shipped arrangements to recipients that contained subpar substitutions and did not look like the pictures.
- 92) At all relevant times herein alleged, Defendants have violated California Civil Code § 1770(a)(4) by using deceptive representations.
- 93) At all relevant times herein alleged, Defendants have violated California Civil Code § 1770(a)(9) by advertising goods or services with intent not to sell them as advertised.
- 94) At all relevant times herein alleged, Defendants have violated California Civil Code § 1770(a)(14) by representing that a transaction confers or involves rights, remedies, or obligations which it does not have or involve, or which are prohibited by law.
- 95) Pursuant to California Civil Code § 1782, Plaintiff, on February 27, 2014, thirty days or more prior to filing this claim for damages, notified Defendants via their registered agent of the particular alleged violations of Section 1770 and demanded that they correct or otherwise rectify the services alleged to be in violation of Section 1770. The demand letter was sent via certified

mail, return receipt requested.

At all relevant times herein alleged, Defendants knew or reasonably should have known that misrepresentations of a product for sale are prohibited by law. Therefore, Defendants knew or reasonably should have known that the representation that their floral arrangements looked like the pictures of the arrangements advertised on www.ftd.com, when they in fact shipped arrangements to recipients that contained subpar substitutions, was and is untrue and misleading.

REQUEST FOR JURY TRIAL

Plaintiff requests a trial by jury.

PRAYER FOR RELIEF

Plaintiffs, and on behalf of themselves and all others similarly situated, pray for relief and judgment against Defendants, jointly and severally, as follows:

Class Certification

- 1. That this action be certified as a class action;
- 2. That Plaintiff be appointed as the representatives of the Class; and
- 3. That counsel for Plaintiff be appointed as Class counsel.

As to the First Cause of Action

- 1. For restitution in the form of disgorgement of Plaintiffs' ill-gotten profits and restitution to those Class members who purchased floral arrangements from FTD that contained subpar substitutions;
 - 2. For pre-judgment interest from the date that such amounts were due;
 - 3. For costs of suit incurred herein; and
 - 4. For recission of the purchase.
- 5. For such other and further relief as the Court may deem equitable and appropriate.

As to the Second Cause of Action

1. For compensatory damages including but not limited to the amounts paid for all

floral arrangements containing subpar substitutions including all shipping/service and same day delivery fees;

- 2. For punitive and exemplary damages in an amount to be determined at trial;
- 3. For costs of suit incurred herein; and
- 4. For such other and further relief as the Court may deem equitable and appropriate.

As to the Third Cause of Action

- 1. For disgorgement of any and all monies earned from the sale of floral arrangements containing subpar substitutions that were represented as looking like the pictures of the arrangements on FTD's website;
- 2. For restitution of any and all monies earned from the sale of floral arrangements containing subpar substitutions that were represented as looking like the pictures of the arrangements on FTD's website;
- 3. For the appointment of a receiver to receive, manage and distribute any and all funds disgorged from Defendants and determined to have been wrongfully acquired by Defendants as a result of violations of California Civil Code § 17200, et seq.;
- 4. For reasonable attorney's fees that Plaintiff and other Class members are entitled to recover under California Code of Civil Procedure § 1021.5;
 - 5. For costs of suit incurred herein; and
- 6. For such other and further relief as the Court may deem equitable and appropriate including injunctive relief.

As to the Fourth Cause of Action

- 1. For disgorgement of any and all monies earned from the sale of floral arrangements containing subpar substitutions that were represented as looking like the pictures of the arrangements on FTD's website;
- 2. For restitution of any and all monies earned from the sale of floral arrangements containing subpar substitutions that were represented as looking like the

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pictures of the arrangements on FTD's website;

- 3. For the appointment of a receiver to receive, manage and distribute any and all funds disgorged from Defendants and determined to have been wrongfully acquired by Defendants as a result of violations of California Business & Professions Code § 17500, et seq.;
- 4. For reasonable attorney's fees that Plaintiff and other Class Members are entitled to recover under California Code of Civil Procedure § 1021.5;
 - 5. For costs of suit incurred herein; and
- 6. For such other and further relief as the Court may deem equitable and appropriate including injunctive relief.

As to the Fifth Cause of Action

- 1. For actual and statutory damages pursuant to Civil Code § 1780(a)(1).
- 2. For an order enjoining Defendants' unlawful methods, acts, and/or practices pursuant to Civil Code § 1780(a)(2).
- 3. For restitution of any and all monies earned from the sale of floral arrangements containing subpar substitutions that were represented as looking like the pictures of the arrangements on FTD's website;
- 4. For the appointment of a receiver to receive, manage and distribute any and all funds disgorged from Defendants and determined to have been wrongfully acquired by Defendants as a result of violations of California Business & Professions Code § 1770 et seq.;
 - 5. For punitive damages pursuant to Civil Code § 1780(a)(4);
- 6. For reasonable attorneys' fees that Plaintiff and other Class Members are entitled to recover pursuant to Civil Code § 1780(d) and/or California Code of Civil Procedure § 1021.5;
 - 7. For costs of suit incurred herein; and

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ال ال 8. For such other and further relief as the Court may deem equitable and appropriate including injunctive relief.

Dated: July 30, 2015

Respectfully Submitted,

By: SHAWN WESTRICK

KAWAHITO SHRAGA & WESTRICK LLP

Attorneys for Plaintiffs/Class Members

ATTORNEY OR PARTY WITHOUT ATTORNEY (Name, State Bar I	FOR COURT USE ONLY		
Shawn Westrick (SBN 235313) Kawahito Shraga & Westrick LLP			
1990 South Bundy Dr., Suite 280		1	
Los Angeles, CA 90025			
TELEPHONE NO.: (310) 746-5300	FAX NO.: (310) 593-2520		
ATTORNEY FOR (Name): Plaintiff Rachelle Err	· · · · · · · · · · · · · · · · · · ·	FILED	
SUPERIOR COURT OF CALIFORNIA, COUNTY OF LO	s Angeles	Superior Court of California	
STREET ADDRESS: 111 North Hill Street		County of Los Angeles	
MAILING ADDRESS:	10	JUL 3 1 2015	
city and zip code: Los Angeles, CA 900 Branch name: Stanley Mosk	12	JOE 91 5013	
CASE NAME: Statiley WOSK		Sherri R. Carter, executive Officer/Clerk	
	•	By Deputy	
Rachelle Erratchu v. FTD.COM INC		CASE NUMBER: Deputy	
CIVIL CASE COVER SHEET	Complex Case Designation		
Unlimited	Counter Joinder	BC 5 8 9 6 8 7	
(Amount (Amount demanded is	Filed with first appearance by defendar	L upor.	
exceeds \$25,000) \$25,000 or less)	(Cal. Rules of Court, rule 3.402)	DEPT:	
	ow must be completed (see instructions on		
Check one box below for the case type that		k-20 -/.	
Auto Tort		ovisionally Complex Civil Litigation	
Auto (22)		al. Rules of Court, rules 3.400–3.403)	
Uninsured motorist (46)	Rule 3.740 collections (09)	Antitrust/Trade regulation (03)	
Other PI/PD/WD (Personal Injury/Property	Other collections (09)	Construction defect (10)	
Damage/Wrongful Death) Tort	Insurance coverage (18)	Mass tort (40)	
Asbestos (04)	Other contract (37)	Securities litigation (28)	
Product liability (24)	Real Property	Environmental/Toxic tort (30)	
Medical malpractice (45)	Eminent domain/Inverse	¬ ' '	
Other PI/PD/WD (23)	condemnation (14)	Insurance coverage claims arising from the above listed provisionally complex case	
Non-PI/PD/WD (Other) Tort	Wrongful eviction (33)	types (41)	
Business tort/unfair business practice (07	Other real property (26)	forcement of Judgment	
Civil rights (08)	Unlawful Detainer	Enforcement of judgment (20)	
Defamation (13)	Commercial (31) Mi	scellaneous Civil Complaint	
Fraud (16)	Residential (32)	RICO (27)	
Intellectual property (19)	Drugs (38)	Other complaint (not specified above) (42)	
Professional negligence (25)	Judicial Review Mi	scellaneous Civil Petition	
Other non-PI/PD/WD tort (35)	Asset forfeiture (05)	Partnership and corporate governance (21)	
Employment	Petition re: arbitration award (11)	Other petition (not specified above) (43)	
Wrongful termination (36)	Writ of mandate (02)		
Other employment (15)	Other judicial review (39)		
2. This case is is not com	olex under rule 3.400 of the California Rule	s of Court. If the case is complex, mark the	
factors requiring exceptional judicial mana		e	
a. Large number of separately repre			
b. Extensive motion practice raising		th related actions pending in one or more courts	
issues that will be time-consuming	·	s, states, or countries, or in a federal court	
c. Substantial amount of documentary evidence f. Substantial postjudgment judicial supervision			
3. Remedies sought (check all that apply): a.	monetary b. nonmonetary; dec	claratory or injunctive relief c. punitive	
4. Number of causes of action (specify): 5		$\overline{}$	
5. This case is is not a class action suit.			
6. If there are any known related cases, file a	and serve a notice of related case. (Y ϕu ma	y ase form CM-015.)	
Date: 7/31/15			
Shawn Westrick			
(TYPE OR PRINT NAME)	(SIGI	NATURE OF PARTY OR ATTORNEY FOR PARTY)	
W	NOTICE		
Plaintiff must file this cover sheet with the first paper filed in the action or proceeding (except small claims cases or cases filed			
under the Probate Code, Family Code, or Welfare and Institutions Code). (Cal. Rules of Court, rule 3.220.) Failure to file may result in sanctions.			
• File this cover sheet in addition to any cover sheet required by local court rule.			
If this case is complex under rule 3.400 et seq. of the California Rules of Court, you must serve a copy of this cover sheet on all			
cother parties to the action or proceeding.			
• Unless this is a collections case under rule 3.740 or a complex case, this cover sheet will be used for statistical purposes only.			

CIVIL CASE COVER SHEET ADDENDUM AND STATEMENT OF LOCATION (CERTIFICATE OF GROUNDS FOR ASSIGNMENT TO COURTHOUSE LOCATION)

This form is required pursuant to Local Rule 2.3 in all new civil case filings in the Los Angeles Superior Court.

Item I. Check the types of hearing and fill in the estimated length of hearing expected for this case:

JURY TRIAL? YES CLASS ACTION VES LIMITED CASE? YES TIME ESTIMATED FOR TRIAL 4

Item II. Indicate the correct district and courthouse location (4 steps - If you checked "Limited Case", skip to Item III, Pg. 4):

Step 1: After first completing the Civil Case Cover Sheet form, find the main Civil Case Cover Sheet heading for your case in the left margin below, and, to the right in Column A, the Civil Case Cover Sheet case type you selected.

Step 2: Check one Superior Court type of action in Column B below which best describes the nature of this case.

Step 3: In Column C, circle the reason for the court location choice that applies to the type of action you have checked. For any exception to the court location, see Local Rule 2.3.

Applicable Reasons for Choosing Courthouse Location (see Column C below)

- Class actions must be filed in the Stanley Mosk Courthouse, central district. May be filed in central (other county, or no bodily injury/property damage). Location where cause of action arose.

- Location where bodily injury, death or damage occurred.
 Location where performance required or defendant resides.
- 6. Location of property or permanently garaged vehicle.
 7. Location where petitioner resides.
 8. Location wherein defendant/respondent functions wholly.
 9. Location where one or more of the parties reside.
 10. Location of Labor Commissioner Office

- 11. Mandatory Filing Location (Hub Case)

Step 4: Fill in the information requested on page 4 in Item III; complete Item IV. Sign the declaration.

	A Civil Case Cover Sheet Category No.	B Type of Action (Check only one)	C Applicable Reasons - See Step 3 Above
Auto Tort	Auto (22)	□ A7100 Motor Vehicle - Personal Injury/Property Damage/Wrongful Death	1., 2., 4.
	Uninsured Motorist (46)	☐ A7110 Personal Injury/Property Damage/Wrongful Death – Uninsured Motorist	1., 2., 4.
ি ट OtherPersonal Injúry/Property Damage/ Wrongful Death Tort	Asbestos (04)	□ A6070 Asbestos Property Damage □ A7221 Asbestos - Personal Injury/Wrongful Death	2. 2.
	Product Liability (24)	☐ A7260 Product Liability (not asbestos or toxic/environmental)	1., 2., 3., 4., 8.
	Medical Malpractice (45)	□ A7210 Medical Malpractice - Physicians & Surgeons □ A7240 Other Professional Health Care Malpractice	1., 4. 1., 4.
	Other Personal Injury Property Damage Wrongful Death (23)	□ A7250 Premises Liability (e.g., slip and fall) □ A7230 Intentional Bodily Injury/Property Damage/Wrongful Death (e.g., assault, vandalism, etc.) □ A7270 Intentional Infliction of Emotional Distress □ A7220 Other Personal Injury/Property Damage/Wrongful Death	1., 4. 1., 4. 1., 3. 1., 4.

Non-Personal Injury/ Property Damage/ Wrongful Death Tort Employment Contract Real Property ₹Unfawful Detainer ∠ 🕒

Civil Case Cover Sheet Category No.	B Type of Action (Check only one)	C Applicable Reasons - See Step 3 Above
Business Tort (07)	☑ A6029 Other Commercial/Business Tort (not fraud/breach of contract)	①3.
Civil Rights (08)	☐ A6005 Civil Rights/Discrimination	1., 2., 3.
Defamation (13)	☐ A6010 Defamation (slander/libel)	1., 2., 3.
Fraud (16)	☐ A6013 Fraud (no contract)	1., 2., 3.
Professional Negligence (25)	□ A6017 Legal Malpractice	1., 2., 3.
	A6050 Other Professional Malpractice (not medical or legal)	1., 2., 3.
Other (35)	☐ A6025 Other Non-Personal Injury/Property Damage tort	2.,3.
Wrongful Termination (36)	☐ A6037 Wrongful Termination	1., 2., 3.
Other Employment (15)	☐ A6024 Other Employment Complaint Case	1., 2., 3.
Other Employment (10)	☐ A6109 Labor Commissioner Appeals	10.
	☐ A6004 Breach of Rental/Lease Contract (not unlawful detainer or wrongful eviction)	2., 5.
Breach of Contract/ Warranty (06)	☐ A6008 Contract/Warranty Breach -Seller Plaintiff (no fraud/negligence)	2., 5.
(not insurance)	☐ A6019 Negligent Breach of Contract/Warranty (no fraud)	1., 2., 5.
	☐ A6028 Other Breach of Contract/Warranty (not fraud or negligence)	1., 2., 5.
Collections (09)	□ A6002 Collections Case-Seller Plaintiff	2., 5., 6, 11
, ,	☐ A6012 Other Promissory Note/Collections Case	2., 5, 11
	☐ A6034 Collections Case-Purchased Debt (Charged Off Consumer Debt Purchased on or after January 1, 2014)	5, 6, 11
Insurance Coverage (18)	☐ A6015 Insurance Coverage (not complex)	1., 2., 5., 8.
	☐ A6009 Contractual Fraud	1., 2., 3., 5.
Other Contract (37)	□ A6031 Tortious Interference	1., 2., 3., 5.
	□ A6027 Other Contract Dispute(not breach/insurance/fraud/negligence)	1., 2., 3., 8.
Eminent Domain/Inverse Condemnation (14)	☐ A7300 Eminent Domain/Condemnation Number of parcels	2.
Wrongful Eviction (33)	☐ A6023 Wrongful Eviction Case	2., 6.
-	□ A6018 Mortgage Foreclosure	2., 6.
Other Real Property (26)	☐ A6032 Quiet Title	2., 6.
	☐ A6060 Other Real Property (not eminent domain, landlord/tenant, foreclosure)	2., 6.
Unlawful Detainer-Commercial (31)	☐ A6021 Unlawful Detainer-Commercial (not drugs or wrongful eviction)	2., 6.
Unlawful Detainer-Residential (32)	☐ A6020 Unlawful Detainer-Residential (not drugs or wrongful eviction)	2., 6.
Unlawful Detainer- Post-Foreclosure (34)	☐ A6020F Unlawful Detainer-Post-Foreclosure	2., 6.
Unlawful Detainer-Drugs (38)	☐ A6022 Unlawful Detainer-Drugs	2., 6.

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SHORT TITLE: Erratchu v. FTD.COM INC.

			, ,
	A Civil Case Cover Sheet Category No.	B Type of Action (Check only one)	C Applicable Reasons - See Step 3 Above
	Asset Forfeiture (05)	□ A6108 Asset Forfeiture Case	2., 6.
Judicial Review	Petition re Arbitration (11)	□ A6115 Petition to Compel/Confirm/Vacate Arbitration	2., 5.
	Writ of Mandate (02)	□ A6151 Writ - Administrative Mandamus □ A6152 Writ - Mandamus on Limited Court Case Matter	2., 8.
		☐ A6153 Writ - Other Limited Court Case Review	2.
·	Other Judicial Review (39)	□ A6150 Other Writ /Judicial Review	2., 8.
ç	Antitrust/Trade Regulation (03)	□ A6003 Antitrust/Trade Regulation	1., 2., 8.
tigatic	Construction Defect (10)	□ A6007 Construction Defect	1., 2., 3.
ıplex Li	Claims Involving Mass Tort (40)	□ A6006 Claims Involving Mass Tort	1., 2., 8.
у Соп	Securities Litigation (28)	□ A6035 Securities Litigation Case	1., 2., 8.
Provisionally Complex Litigation	Toxic Tort Environmental (30)	□ A6036 Toxic Tort/Environmental	1., 2., 3., 8.
	Insurance Coverage Claims from Complex Case (41)	□ A6014 Insurance Coverage/Subrogation (complex case only)	1., 2., 5., 8.
		□ A6141 Sister State Judgment	2., 9.
させ		□ A6160 Abstract of Judgment	2., 6.
Enforcement of Judgment	Enforcement	ment A6107 Confession of Judgment (non-domestic relations)	
orc Judg	of Judgment (20)	☐ A6140 Administrative Agency Award (not unpaid taxes)	2., 8.
of J		☐ A6114 Petition/Certificate for Entry of Judgment on Unpaid Tax	2., 8.
		□ A6112 Other Enforcement of Judgment Case	2., 8., 9.
40	RICO (27)	☐ A6033 Racketeering (RICO) Case	1., 2., 8.
Miscellaneous Civil Complaints	Other Complaints (Not Specified Above) (42)	□ A6030 Declaratory Relief Only	1., 2., 8.
		☐ A6040 Injunctive Relief Only (not domestic/harassment)	2., 8.
Miscel Civil Co		☐ A6011 Other Commercial Complaint Case (non-tort/non-complex)	1., 2., 8.
S S		☐ A6000 Other Civil Complaint (non-tort/non-complex)	1., 2., 8.
	Partnership Corporation Governance (21)	□ A6113 Partnership and Corporate Governance Case	2., 8.
Sus		□ A6121 Civil Harassment	2., 3., 9.
		☐ A6123 Workplace Harassment	2., 3., 9.
ane	Other Detitions (Net	☐ A6124 Elder/Dependent Adult Abuse Case	2., 3., 9.
Miscellaneous Civil Petitions	Other Petitions (Not Specified Above) (43)	☐ A6190 Election Contest	2.
		☐ A6110 Petition for Change of Name	2., 7.
 }		☐ A6170 Petition for Relief from Late Claim Law	2., 3., 4., 8.
**		☐ A6100 Other Civil Petition	2., 9.
N			

(<u>:</u>)

Erratchu v. FTD.COM INC.	CASE NUMBER

Item III. Statement of Location: Enter the address of the accident, party's residence or place of business, performance, or other circumstance indicated in Item II., Step 3 on Page 1, as the proper reason for filing in the court location you selected.

REASON: Check the appropriate boxes for the numbers shown under Column C for the type of action that you have selected for this case.			ADDRESS: 408 North Doheny Dr., Apt. 2
☑ 1. □ 2. □ 3. □ 4. □ 5. □ 6. □ 7. □ 8. □ 9. □ 10. □ 11.		11.	
CITY:	STATE:	ZIP CODE:	
West Hollywood	CA	90048	
Item IV. Declaration of Assignment. I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that the above-entitled matter is properly filed for assignment to the Stanley Mosk courthouse in the Central District of the Superior Court of California, County of Los Angeles [Code Civ. Proc., § 392 et seq., and Local Rule 2.3, subd.(a).			

PLEASE HAVE THE FOLLOWING ITEMS COMPLETED AND READY TO BE FILED IN ORDER TO PROPERLY COMMENCE YOUR NEW COURT CASE:

SIGNATURE OF ATTORNEY/FILING PARTY)

1. Original Complaint or Petition.

Dated: 7/31/15

- 2. If filing a Complaint, a completed Summons form for issuance by the Clerk.
- 3. Civil Case Cover Sheet, Judicial Council form CM-010.
- Civil Case Cover Sheet Addendum and Statement of Location form, LACIV 109, LASC Approved 03-04 (Rev. 03/15).
- 5. Payment in full of the filing fee, unless fees have been waived.
- 6. A signed order appointing the Guardian ad Litem, Judicial Council form CIV-010, if the plaintiff or petitioner is a minor under 18 years of age will be required by Court in order to issue a summons.
- 7. Additional copies of documents to be conformed by the Clerk. Copies of the cover sheet and this addendum must be served along with the summons and complaint, or other initiating pleading in the case.