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Weston Anson, and all other
7 *similarly situated Californians*

8
9 UNITED STATES DISTRICT COURT
10 SOUTHERN DISTRICT OF CALIFORNIA

11 WESTON ANSON, and all other
12 Similarly Situated Californians,
13 Plaintiffs,

14 v.

15 MARS, INC.; MARS CHOCOLATE
16 NORTH AMERICA, LLC,; SAFEWAY,
17 INC.; and THE VONS COMPANIES,
INC.,

18 Defendants.

Case No: 14-cv-02032-WQH-JLB

**FIRST AMENDED CLASS
ACTION AND REPRESENTATIVE
ACTION COMPLAINT FOR
DAMAGES EQUITABLE AND
INJUNCTIVE RELIEF**

JURY TRIAL DEMANDED

19
20 Plaintiff, Weston Anson, through his undersigned attorneys, brings this
21 Complaint against Defendants, Mars, Inc. and Mars Chocolate North America, Inc.,
22 Safeway, Inc. and the Vons Companies, Inc. as to his own acts and all other
23 California residents similarly situated based upon his actual knowledge, and as to all
24 other matters upon information and belief.

25 **DEFINITIONS**

- 26 1. "Class Period" is July 22, 2010 through the date of Class Certification.
27 2. "Purchased Products" are the chocolate candy products listed below
28 purchased by Plaintiff during the Class Period: (1) M&M Dark and Peanut Chocolate

1 Candy; (2) Dove Dark and Milk Chocolate Silky Smooth candy bars; (3) Snickers
2 Bars; and other similarly situated Mars chocolate candy bar products (the “Purchased
3 Products”).

4 3. Upon information and belief, each of the Purchased Products makes one
5 or more of the same label representations as the Purchased Products as described
6 herein. As described in more detail below, during the relevant time period, all the
7 Purchased Products have an unlawful and misleading calorie related nutrient content
8 claim. The Purchased Products marked with (F) contain an unlawful and misleading
9 flavanol nutrient content claim.

10 4. Plaintiff reserves the right to supplement the list of Substantially Similar
11 Products should evidence is adduced during discovery to show that other Mars
12 products had labels which violate the same provisions of the Sherman Law and have
13 the same label representations as the Purchased Products.

14 **SUMMARY OF THE CASE**

15 5. Plaintiff’s case has two distinct facets. First, the “UCL unlawful” part.
16 Plaintiff’s first cause of action is brought pursuant to the unlawful prong of
17 California’s Unfair Competition Law, Cal. Bus. & Prof. Code § 17200 (“UCL”).
18 Plaintiff alleges that Defendants package and label the Purchased Products in
19 violation of California’s Sherman Law which adopts, incorporates – and is identical
20 – to the federal Food Drug & Cosmetic Act, 21 U.S.C. §§ 301, *et seq.* (“FDCA”).
21 These violations (which do not require a finding that the labels are “misleading”)
22 render the Purchased Products “misbranded” which is no small thing. Under
23 California law, a food product that is misbranded cannot legally be manufactured,
24 advertised, distributed, held or sold. Misbranded products cannot be legally sold,
25 possessed, have no economic value, and are legally worthless. Indeed, the sale of
26 misbranded food is a criminal act in California and the FDA even threatens food
27 companies with seizure of misbranded products. This “misbranding” – standing
28 alone without any allegations of deception by Defendants or review of or reliance on

1 the labels by Plaintiff – give rise to Plaintiff’s first cause of action under the UCL.
2 To state a claim under the unlawful prong, Plaintiff need only allege that he would
3 not have purchased the product had he known it was unlawful, illegal and
4 misbranded, because buying such a product would result in owning and possessing a
5 product that was illegal to own or possess.

6 6. Second, the “fraudulent” part. Plaintiff alleges that the illegal statements
7 contained on the labels of the Purchased Products – aside from being unlawful under
8 the Sherman Law – are also misleading, deceptive, unfair and fraudulent. Plaintiff
9 describes these labels and how they are misleading. Plaintiff alleges that prior to
10 purchase he reviewed the illegal statements on the labels on the Purchased Products,
11 reasonably relied in substantial part on the labels, and was thereby deceived, in
12 deciding to purchase these products. Had Plaintiff known the truth about the products
13 he would not have purchased them.

14 7. Plaintiff did not know, and had no reason to know, that the Defendants’
15 Purchased Products were misbranded under the Sherman Law and bore food labeling
16 claims that failed to meet the requirements to make those food labeling claims.
17 Similarly, Plaintiff did not know, and had no reason to know, that Defendants’
18 Purchased Products were false and misleading.

19 **BACKGROUND**

20 8. Identical California and Federal laws require truthful, accurate
21 information on the labels of packaged foods. This case is about companies selling
22 misbranded food to consumers. The law, however, is clear: misbranded food cannot
23 legally be sold, possessed, has no economic value and is legally worthless.
24 Purchasers of misbranded food are entitled to a refund of their purchase price or
25 other relief or compensation as determined by the Court. Plaintiff and members of
26 the class that purchased these products paid an unwarranted premium for these
27 products.

28 9. Identical federal and California laws regulate the content of labels on

1 packaged food. The requirements of the federal FDCA were adopted by the
2 California legislature in the Sherman Law. Under FDCA section 403(a), food is
3 “misbranded” if “its labeling is false or misleading in any particular,” or if it does not
4 contain certain information on its label or in its labeling. 21 U.S.C. § 343(a).

5 10. Under the FDCA, the term “false” has its usual meaning of “untruthful,”
6 while the term “misleading” is a term of art. Misbranding reaches not only false
7 claims, but also those claims that might be technically true, but still misleading. If
8 any one representation in the labeling is misleading, then the entire food is
9 misbranded, nor can any other statement in the labeling cure a misleading statement.
10 “Misleading” is judged in reference to “the ignorant, the unthinking and the
11 credulous who, when making a purchase, do not stop to analyze.” *United States v.*
12 *El-O-Pathic Pharmacy*, 192 F.2d 62, 75 (9th Cir. 1951). Under the FDCA, it is not
13 necessary to prove that anyone was actually misled.

14 11. If a manufacturer is going to make a claim on a food label or on its
15 website, which can be an extension of the label, the label must meet certain legal
16 requirements that help consumers make informed choices and ensure that they are
17 not misled and that the labels are truthful, accurate, and backed by scientific
18 evidence. As described more fully below, Defendants have sold products that are
19 misbranded, illegal to possess and are worthless because (i) the labels violate the
20 Sherman Law and were sold by Defendants and (ii) Defendants made and continue
21 to make false, misleading and deceptive claims on the labels of their products.

22 12. Mars Chocolate North America, LLC is one of the leading producers of
23 chocolate candy and other types of confectionery. Mars, Inc. is the parent company
24 of Mars Chocolate North America, LLC. Defendants’ Purchased Products are sold to
25 consumers through grocery and other retail stores throughout California, including
26 Safeway and Vons stores.

27 13. Defendants recognize that health claims drive sales, and actively
28 promote the health benefits of their products. Defendants have promoted the health

1 and nutritional profiles of their products by trying to highlight various purported
2 attributes of their products such as to highlight health and nutritional claims of a
3 suspect nature. Defendants have run afoul of California and Federal regulations that
4 prohibit companies from touting supposedly positive nutritional aspects of their
5 products while concealing or failing to disclose that those products contain
6 disqualifying nutrients at levels the state and federal regulators have concluded raise
7 the risk of a diet-related disease or health-related condition.

8 14. In recent years, responding to consumer demand for healthy foods has
9 become a central part of Defendants' business models and marketing strategies, even
10 though Defendants' Purchased Products are various forms of candy and
11 confectionery that are not healthy or low-calorie as a matter of law.

12 15. Defendants have realized that, based on the public's concern about
13 health, obesity and interest in lower calorie and natural foods, there is a financial
14 benefit to be derived in selling products claiming to be healthy. Accordingly, the
15 Mars Defendants have labeled (and the Distribution Defendants) have advertise
16 many of the Mars candy and confectionery products to emphasize these qualities
17 even though such claims are in violation of California and Federal food labeling
18 laws.

19 16. Defendants have pursued a strategy based on their assessment that
20 nutritional awareness and the desire for improved health and wellness will
21 increasingly drive consumer choice. Pursuant to this strategy, Defendants decided
22 that they would renovate products for nutrition and health considerations and would
23 seek to inform consumers about available healthy and nutritious options in using
24 their products.

25 17. In pursuing such a strategy, Defendants (a) decided their success and
26 profitability was dependent on their ability to satisfy emerging consumer demand for
27 healthy, nutritious and lower calorie foods and (b) were prepared to make health and
28 nutrition arguments on behalf of "junk foods" like chocolate candy when in fact such

1 claims were not true and, in fact, were unlawful.

2 18. For example, according to Mars Inc., Defendants are one of the world's
3 leading providers of food for people and pets and, as such, they have a:

4 [R]esponsibility to help our consumers and the pets they love lead
5 healthy lives. We are committed to making sure the products we offer,
6 and the ingredients they contain, can fit into a balanced diet - whether
7 whole grain rice from UNCLE BEN'S® or a delicious Mars chocolate
8 bar....Each of our business segments focuses on three areas:
9 information, renovation and innovation.¹

10 19. Defendants' key to achieving the goals of their health and nutrition
11 strategy is to convince consumers that they can use Defendants' chocolate candy as
12 part of a healthy and enjoyable diet. Recognizing that the success of this strategy was
13 dependent on repositioning their chocolate candy as healthy, nutritious and lower
14 calorie, Defendants made and are making false and deceptive claims in violation of
15 Federal and state laws that govern the types of representations that can be made on
16 food labels.

17 20. Plaintiff brings this action under California law, which is identical to
18 Federal law, for a number of Defendants' food labeling practices which are both (i)
19 unlawful and (ii) deceptive and misleading to consumers. These unlawful practices
20 include:

- 21 A. Making unlawful nutrient content claims on the labels of food products
22 that are false and fail to meet the minimum nutritional requirements
23 legally required for the nutrient content claims being made; and
24 B. Making false calorie related nutrient content claims.

25 **PARTIES**

26 21. Plaintiff, Weston Anson, is and at all times was a resident of San Diego
27 County, California, over the age of 65, who purchased at least \$200.00 (but not more
28 than \$2,500.00) worth of Defendants' Purchased Products in California during the

¹ <http://www.mars.com/global/about-mars/mars-pia/health-and-nutrition/health-and-nutrition-introduction.aspx>

1 Class Period.

2 22. Defendant Mars Chocolate North America, LLC (“Mars LLC”) is a
3 Delaware LLC with its headquarters in Hackettstown, New Jersey. Mars Chocolate
4 North America, LLC is registered to do business and does business in California.
5 Defendant Mars, Inc. (“Mars, Inc.”) is a Delaware corporation with its headquarters
6 in McLean, Virginia. Mars, Inc. is registered to do business and does business in
7 California. (Hereinafter, Mars LLC and Mars, Inc. are jointly referred to as the
8 “Mars Defendants”).

9 23. Defendants Safeway Inc., a Delaware corporation headquartered in
10 Pleasanton, California, and The Vons Companies, Inc., a Michigan corporation also
11 headquartered in Pleasanton, California (the “Distribution Defendants”) have served
12 (and continue to serve) as major distributors of the Mars Defendant’s Purchased
13 Products in California during the Class Period.

14 24. The Mars Defendants are leading producers of retail food products,
15 including chocolate candy and other confectionery. Defendants sell their Purchased
16 Products to consumers through the Distribution Defendants and other grocery and
17 retail stores throughout California.

18 25. Through their website, print advertising and other marketing materials,
19 the Distribution Defendants repeat the Mars Defendants’ unlawful nutrient content
20 claims. For example, on both Vons’ and Safeway’s website, both of which allow
21 customers to browse products and shop online, the Distribution Defendants
22 include the amount of calories in each purchased product as a percentage of the
23 recommended daily value, despite it being unlawful to do so, as alleged below. By
24 doing so, the Distribution Defendants adopted and disseminated to the general public
25 the same misleading, unlawful and false statements made by the Mars Defendants, as
26 alleged herein, regarding the Purchased Products.

27 26. The Mars Defendants and Distribution Defendants have approved,
28 ratified, controlled, directed, had knowledge of, and/or otherwise been legally

1 responsible for all aspects of the wrongful acts about which Plaintiff complains. A
2 unity of interest exists between the Mars Defendants and Distribution Defendants
3 such that justice dictates that any liability created by the acts and/or omissions of one
4 be imposed upon the others who should be held legally and financially responsible
5 for all aspects of the wrongful acts and practices about which Plaintiff complains.

6 27. In accordance with California law, both the Mars Defendants and the
7 Distribution Defendants are liable to Plaintiff and the Class as a direct participant,
8 aider and abettor, co-conspirator, enabler or their otherwise jointly responsible for
9 the improper, unlawful, deceptive, misleading, unfair, and fraudulent acts and
10 practices that the Mars Defendants continues to conduct in this State to the detriment
11 of residents, consumers, competitors and members of the general public of
12 California.

13 28. Moreover, California law applies to all claims set forth in this Class
14 Action Complaint because Plaintiff lives in California and purchased the Purchased
15 Products in California. Accordingly, California has significant contacts and/or a
16 significant aggregation of contacts with the claims asserted by Plaintiff and all Class
17 members.

18 **JURISDICTION, VENUE AND EQUITABLE TOLLING**

19 29. On August 29, 2014, Defendant removed this case from the Superior
20 Court of San Diego, to the United States District Court for the Southern District of
21 California. Plaintiff asserts that this Court does not have jurisdiction to hear this
22 matter, and accordingly filed his Motion to Remand on September 26, 2014. Dkt. #
23 8. By submitting this Amended Complaint, Plaintiff does not waive any of his
24 arguments asserted in his Motion to Remand, but instead only files in lieu of a
25 response to Defendants' Motions to Dismiss which was filed in this Court. *See* Dkt. #
26 4.

27 30. Plaintiff asserts that the Superior Court of San Diego has original
28 jurisdiction over this action pursuant to Article 6, § 10 of the California Constitution,

1 California Business & Professions Code § 17203, California Civil Code §1751, *et*
2 *seq.*, and California Code of Civil Procedure §§ 382 and 410.10 and for the reasons
3 set out in Plaintiff’s Motion to Remand.

4 31. The Superior Court of San Diego also has jurisdiction over all
5 Defendants because they are registered to conduct, and do conduct, substantial
6 business within California and San Diego including the marketing and sale of their
7 Purchased Products to Plaintiff and members of the California Class.

8 32. Venue is proper in the Superior Court of San Diego pursuant to
9 California Code of Civil Procedure § 395 because Plaintiff reviewed and justifiably
10 relied upon Defendants’ product labeling and advertisements displayed within this
11 County and, in reliance thereon, bought the Purchased Products in this County.

12 33. The Superior Court of San Diego has personal jurisdiction over
13 Defendants because a substantial portion of the wrongdoing alleged in this Class
14 Action Complaint occurred in San Diego County, California, Defendants are
15 authorized to do business in California, have sufficient minimum contacts with
16 California (and in San Diego County), and otherwise intentionally avail themselves
17 of the markets in California through the promotion, marketing and sale of
18 merchandise, sufficient to render the exercise of jurisdiction by the Superior Court of
19 San Diego permissible under traditional notions of fair play and substantial justice.

20 **FACTUAL ALLEGATIONS**

21 **A. Identical California and Federal Laws Regulate Food Labeling**

22 34. Food manufacturers are required to comply with Federal and California
23 state laws and regulations that govern the labeling of food products. First and
24 foremost among these is the FDCA and its labeling regulations, including those set
25 forth in 21 C.F.R. § 101.

26 35. Pursuant to the Sherman Law, California has expressly adopted the
27 federal labeling requirements as its own and indicated that “[a]ll food labeling
28 regulations and any amendments to those regulations adopted pursuant to the federal

1 act, in effect on January 1, 1993, or adopted on or after that date shall be the food
2 regulations of this state.” California Health & Safety Code § 110100.

3 36. In addition to its blanket adoption of federal labeling requirements,
4 California has also enacted a number of laws and regulations that adopt and
5 incorporate specific enumerated federal food laws and regulations. For example,
6 food products are misbranded under California Health & Safety Code § 110660 if
7 their labeling is false and misleading in one or more particulars; are misbranded
8 under California Health & Safety Code § 110665 if their labeling fails to conform to
9 the requirements for nutrient labeling set forth in 21 U.S.C. § 343(q) and regulations
10 adopted thereto; are misbranded under California Health & Safety Code § 110670 if
11 their labeling fails to conform with the requirements for nutrient content and claims
12 set forth in 21 U.S.C. § 343(r) and regulations adopted thereto; are misbranded under
13 California Health & Safety Code § 110705 if words, statements and other
14 information required by the Sherman Law to appear on their labeling are either
15 missing or not sufficiently conspicuous; and are misbranded under California Health
16 & Safety Code § 110735 if they are represented as having special dietary uses but
17 fail to bear labeling that adequately informs consumers of their value for that use.

18 **B. FDA Enforcement History**

19 37. In recent years, the FDA has become increasingly concerned that food
20 manufacturers have been disregarding food labeling regulations. To address this
21 concern, the FDA elected to take steps to inform the food industry of its concerns
22 and to place the industry on notice that food labeling compliance was an area of
23 enforcement priority.

24 38. In October 2009, the FDA issued a *Guidance for Industry: Letter*
25 *Regarding Point of Purchase Food Labeling*, (“FOP Guidance”) to address its
26 concerns about front of package labels. The 2009 FOP Guidance advised the food
27 industry:

28 FDA’s research has found that with FOP labeling, people are less likely

1 to check the Nutrition Facts label on the information panel of foods
2 (usually, the back or side of the package). It is thus essential that both
3 the criteria and symbols used in front-of-package and shelf-labeling
4 systems be nutritionally sound, well-designed to help consumers make
5 informed and healthy food choices, and not be false or misleading. The
6 agency is currently analyzing FOP labels that appear to be misleading.
7 The agency is also looking for symbols that either expressly or by
8 implication are nutrient content claims. We are assessing the criteria
9 established by food manufacturers for such symbols and comparing
10 them to our regulatory criteria. It is important to note that nutrition-
11 related FOP and shelf labeling, while currently voluntary, is subject to
12 the provisions of the Federal Food, Drug, and Cosmetic Act that
13 prohibit false or misleading claims and restrict nutrient content claims to
14 those defined in FDA regulations. Therefore, FOP and shelf labeling
15 that is used in a manner that is false or misleading misbrands the
16 products it accompanies. Similarly, a food that bears FOP or shelf
17 labeling with a nutrient content claim that does not comply with the
18 regulatory criteria for the claim as defined in Title 21 Code of Federal
19 Regulations (C.F.R.) 101.13 and Subpart D of Part 101 is misbranded.
20 We will consider enforcement actions against clear violations of these
21 established labeling requirements...

22 ... Accurate food labeling information can assist consumers in making
23 healthy nutritional choices. FDA intends to monitor and evaluate the
24 various FOP labeling systems and their effect on consumers' food
25 choices and perceptions. FDA recommends that manufacturers and
26 distributors of food products that include FOP labeling ensure that the
27 label statements are consistent with FDA laws and regulations. FDA
28 will proceed with enforcement action against products that bear FOP
labeling that are explicit or implied nutrient content claims and that are
not consistent with current nutrient content claim requirements. FDA
will also proceed with enforcement action where such FOP labeling or
labeling systems are used in a manner that is false or misleading.

39. The 2009 FOP Guidance recommended that “manufacturers and
distributors of food products that include FOP labeling ensure that the label
statements are consistent with FDA law and regulations” and specifically advised the
food industry that it would “proceed with enforcement action where such FOP
labeling or labeling systems are used in a manner that is false or misleading.”

40. Despite the issuance of the 2009 FOP Guidance, the Mars Defendants
did not remove the unlawful and misleading food labeling claims from their
Purchased Products, nor did the Distribution Defendants (or Does Nos. 1-50)
exercise their independent duty to refrain from the marketing, distribution and sale of
Purchase Products as required under California law.

41. On March 3, 2010, the FDA issued an “*Open Letter to Industry from*

1 [FDA Commissioner] Dr. Hamburg” (“Open Letter”). The Open Letter reiterated the
2 FDA’s concern regarding false and misleading labeling by food manufacturers. In
3 pertinent part the letter stated:

4 In the early 1990s, the Food and Drug Administration (FDA) and the
5 food industry worked together to create a uniform national system of
6 nutrition labeling, which includes the now-iconic Nutrition Facts panel
7 on most food packages. Our citizens appreciate that effort, and many
8 use this nutrition information to make food choices. Today, ready access
9 to reliable information about the calorie and nutrient content of food is
10 even more important, given the prevalence of obesity and diet-related
11 diseases in the United States. This need is highlighted by the
12 announcement recently by the First Lady of a coordinated national
13 campaign to reduce the incidence of obesity among our citizens,
14 particularly our children.

15 With that in mind, I have made improving the scientific accuracy and
16 usefulness of food labeling one of my priorities as Commissioner of
17 Food and Drugs. The latest focus in this area, of course, is on
18 information provided on the principal display panel of food packages
19 and commonly referred to as “front-of-pack” labeling. The use of front-
20 of-pack nutrition symbols and other claims has grown tremendously in
21 recent years, and it is clear to me as a working mother that such
22 information can be helpful to busy shoppers who are often pressed for
23 time in making their food selections

24 As we move forward in those areas, I must note, however, that there is
25 one area in which more progress is needed. As you will recall, we
26 recently expressed concern, in a “Dear Industry” letter, about the
27 number and variety of label claims that may not help consumers
28 distinguish healthy food choices from less healthy ones and, indeed,
may be false or misleading.

At that time, we urged food manufacturers to examine their product
labels in the context of the provisions of the Federal Food, Drug, and
Cosmetic Act that prohibit false or misleading claims and restrict
nutrient content claims to those defined in FDA regulations. As a result,
some manufacturers have revised their labels to bring them into line
with the goals of the Nutrition Labeling and Education Act of 1990.
Unfortunately, however, we continue to see products marketed with
labeling that violates established labeling standards.

To address these concerns, FDA is notifying a number of manufacturers
that their labels are in violation of the law and subject to legal
proceedings to remove misbranded products from the marketplace.
While the warning letters that convey our regulatory intentions do not
attempt to cover all products with violative labels, they do cover a range
of concerns about how false or misleading labels can undermine the
intention of Congress to provide consumers with labeling information
that enables consumers to make informed and healthy food choices . .
For example:

- Nutrient content claims that FDA has authorized for use on foods for

1 adults are not permitted on foods for children under two. Such claims
2 are highly inappropriate when they appear on food for infants and
3 toddlers because it is well known that the nutritional needs of the
4 very young are different than those of adults.

- 5 • Claims that a product is free of trans fats, which imply that the
6 product is a better choice than products without the claim, can be
7 misleading when a product is high in saturated fat, and especially so
8 when the claim is not accompanied by the required statement
9 referring consumers to the more complete information on the
10 Nutrition Facts panel.
- 11 • Products that claim to treat or mitigate disease are considered to be
12 drugs and must meet the regulatory requirements for drugs, including
13 the requirement to prove that the product is safe and effective for its
14 intended use.
- 15 • Misleading “healthy” claims continue to appear on foods that do not
16 meet the long- and well-established definition for use of that term.
- 17 • Juice products that mislead consumers into believing they consist
18 entirely of a single juice are still on the market. Despite numerous
19 admonitions from FDA over the years, we continue to see juice
20 blends being inaccurately labeled as single-juice products.

21 These examples and others that are cited in our warning letters are not
22 indicative of the labeling practices of the food industry as a whole. In
23 my conversations with industry leaders, I sense a strong desire within
24 the industry for a level playing field and a commitment to producing
25 safe, healthy products. That reinforces my belief that FDA should
26 provide as clear and consistent guidance as possible about food labeling
27 claims and nutrition information in general, and specifically about how
28 the growing use of front-of-pack calorie and nutrient information can
best help consumers construct healthy diets.

I will close with the hope that these warning letters will give food
manufacturers further clarification about what is expected of them as
they review their current labeling. I am confident that our past
cooperative efforts on nutrition information and claims in food labeling
will continue as we jointly develop a practical, science-based front-of-
pack regime that we can all use to help consumers choose healthier
foods and healthier diets.

42. Notwithstanding the Open Letter, Mars Defendants (with the complicity
of the Distribution Defendants) have continued to utilize unlawful food labeling and
advertisement claims despite the express guidance of the FDA in the Open Letter.

43. In addition to its guidance to industry, the FDA has sent warning letters
to the industry, including many of Defendants’ peer food manufacturers, for the
same types of unlawful nutrient content claims described above.

1 44. In these letters dealing with unlawful nutrient content claims, the FDA
2 indicated that, as a result of the same type of claims utilized by the Mars Defendants,
3 products were in “violation of the Federal Food, Drug, and Cosmetic Act ... and the
4 applicable regulations in Title 21, Code of Federal Regulations, Part 101 (21 C.F.R.
5 § 101)” and “misbranded within the meaning of section 403(r)(1)(A) because the
6 product label bears a nutrient content claim but does not meet the requirements to
7 make the claim.” Such violations of federal law simultaneously constitute a
8 violation of California’s FAL/UCL [Cal. Bus. & Prof. Code §§17200 and 17500, *et*
9 *seq.*]. Further, the FDA’s warning letters were not isolated as the FDA has issued
10 numerous warning letters to other companies for the same type of food labeling
11 claims at issue in this case; the same being released as public records discoverable
12 and downloadable from the Internet.

13 45. The FDA stated that the agency not only expected companies that
14 received warning letters to correct their labeling practices but also anticipated that
15 other firms would examine their food labels to ensure that they are in full compliance
16 with food labeling requirements and make changes where necessary. The Mars
17 Defendants did not change the labels on their Purchased Products despite that they
18 (and the Distribution Defendants) knew or should have known of these warning
19 letters to other companies for the same type of violations that the Mars Defendants
20 committed with their labels on the Purchased Products subject to this litigation.

21 46. All Defendants have turned a blind eye to the FDA’s Guidance for
22 Industry, A Food Labeling Guide, which details the FDA’s guidance on how to make
23 food labeling claims. Defendants continue to utilize unlawful claims on the labels
24 and advertisements for its Purchased Products. Indeed, despite all of the available
25 warnings and detailed instructions, the Mars Defendants’ Purchased Products
26 continue to be distributed and sold in California by Defendants in violation of FDA
27 guidance as well as Federal and California law.

28 47. Despite the FDA’s numerous warnings to industry, Defendants have

1 continued to sell products bearing unlawful food labeling claims without meeting the
2 requirements to make them.

3 48. Plaintiff did not know, and had no reason to know, that Defendants'
4 Purchased Products were misbranded and bore unlawful food labeling claims that
5 failed to meet the requirements to make such claims. Similarly, Plaintiff did not, and
6 had no reason to know, that Defendants' Purchased Products were misbranded
7 because the package labeling on the products purchased by Plaintiff were misleading
8 and false.

9 **OVERVIEW OF APPLICABLE SHERMAN LAW VIOLATIONS**

10 **A. California and Federal Law Regulate Unlawful Nutrient Content Claims**

11 49. Pursuant to Section 403 of the FDCA, a claim that characterizes the
12 level of a nutrient in a food is a "nutrient content claim" that must be made in
13 accordance with the regulations that authorize the use of such claims. 21 U.S.C. §
14 343(r)(1)(A). California expressly adopted the requirements of 21 U.S.C. § 343(r) in
15 § 110670 of the Sherman Law.

16 50. Nutrient content claims are claims about specific nutrients contained in
17 a product. They are typically made on the front of packaging in a font large enough
18 to be read by the average consumer. Because consumers including the Plaintiff rely
19 upon these claims when making purchasing decisions, the regulations govern what
20 claims can be made in order to prevent misleading claims.

21 51. Section 403(r)(1)(A) of the FDCA governs the use of expressed and
22 implied nutrient content claims on labels of food products that are intended for sale
23 for human consumption. 21 C.F.R. § 101.13.

24 52. 21 C.F.R. § 101.13 provides the general requirements for nutrient
25 content claims, which California has expressly adopted in California Health & Safety
26 Code § 110100. Among other requirements, 21 C.F.R. § 101.13 requires that
27 manufacturers include certain disclosures when a nutrient claim is made and, at the
28 same time, the product contains certain levels of unhealthy ingredients, such as fat

1 and sodium. It also sets forth the manner in which that disclosure must be made, as
2 follows:

3 (4)(i) The disclosure statement “See nutrition information for _____
4 content” shall be in easily legible boldface print or type, in distinct
5 contrast to other printed or graphic matter, and in a size no less than that
6 required by §101.105(i) for the net quantity of contents statement,
7 except where the size of the claim is less than two times the required
8 size of the net quantity of contents statement, in which case the
disclosure statement shall be no less than one-half the size of the claim
but no smaller than one-sixteenth of an inch, unless the package
complies with §101.2(c)(2), in which case the disclosure statement may
be in type of not less than one thirty-second of an inch.

9 (ii) The disclosure statement shall be immediately adjacent to the
10 nutrient content claim and may have no intervening material other than,
11 if applicable, other information in the statement of identity or any other
12 information that is required to be presented with the claim under this
13 section (e.g., see paragraph (j)(2) of this section) or under a regulation
in subpart D of this part (e.g., see §§101.54 and 101.62). If the nutrient
content claim appears on more than one panel of the label, the
disclosure statement shall be adjacent to the claim on each panel except
for the panel that bears the nutrition information where it may be
omitted.

14 53. An “expressed nutrient content claim” is defined as any direct statement
15 about the level (or range) of a nutrient in the food (e.g., “low sodium” or “contains
16 100 calories”). See 21 C.F.R. § 101.13(b)(1).

17 54. An “implied nutrient content claim” is defined as any claim that: (i)
18 describes the food or an ingredient therein in a manner that suggests that a nutrient is
19 absent or present in a certain amount (e.g., “high in oat bran”); or (ii) suggests that
20 the food, because of its nutrient content, may be useful in maintaining healthy dietary
21 practices and is made in association with an explicit claim or statement about a
22 nutrient (e.g., “healthy, contains 3 grams (gm.) of fat”). 21 C.F.R. § 101.13(b)(2)(i-
23 ii).

24 55. The California and Federal nutrient content claims regulations authorize
25 the use of a limited number of defined nutrient content claims. In addition to
26 authorizing the use of only a limited set of defined nutrient content terms on food
27 labels, these regulations authorize the use of only certain synonyms for these defined
28

1 terms. If a nutrient content claim or its synonym is not included in the food labeling
2 regulations it cannot be used on a label. Only those claims, or their synonyms, that
3 are specifically defined in the regulations may be used. All other claims are
4 prohibited. 21 C.F.R. § 101.13(b).

5 56. Only approved nutrient content claims will be permitted on the food
6 label, and all other nutrient content claims will misbrand a food. It is thus clear
7 which types of claims are prohibited and which are permitted. Manufacturers are on
8 notice that the use of an unapproved nutrient content claim is prohibited conduct. 58
9 FR 2302. In addition, 21 U.S.C. § 343(r)(2) prohibits using unauthorized undefined
10 terms and declares foods that do so to be misbranded.

11 57. Similarly, the regulations specify absolute and comparative levels at
12 which foods qualify to make these claims for particular nutrients (*e.g.*, low fat . . .
13 more vitamin C) and list synonyms that may be used in lieu of the defined terms.
14 Certain implied nutrient content claims (*e.g.*, healthy) also are defined. The daily
15 values (“DVs”) for nutrients that the FDA has established for nutrition labeling
16 purposes have application for nutrient content claims, as well. Claims are defined
17 under current regulations for use with nutrients having established DVs; moreover,
18 relative claims are defined in terms of a difference in the percent DV of a nutrient
19 provided by one food as compared to another. *See e.g.*, 21 C.F.R. §§ 101.13 and
20 101.54.

21 **B. The Defendants Make Unlawful and Misleading Flavanol Nutrient**
22 **Content Claims**

23 58. The Purchased Products have unlawful flavanol nutrient content claims
24 on the packages.

25 59. In order to appeal to consumer preferences, Defendants have repeatedly
26 made false and unlawful nutrient content claims for flavanols that fail to utilize one
27 of the limited defined terms. These nutrient content claims are unlawful because they
28 fail to comply with the nutrient content claim provisions in violation of 21 C.F.R. §§

1 101.13 and 101.54, which have been incorporated in California’s Sherman Law. To
2 the extent that the terms used by the Defendants to describe nutrients like flavanols
3 are deemed to be a synonym for a defined term like “contain” the claim would still
4 be unlawful because, as these flavanols do not have established daily values, they
5 cannot serve as the basis for a term that has a minimum daily value threshold as the
6 defined terms at issue here do.

7 60. Defendants’ claims concerning unnamed flavanol nutrients are false are
8 unlawful because they fail to comply with the nutrient content claim provisions in
9 violation of 21 C.F.R. §§ 101.13 and 101.54, which have been incorporated in
10 California’s Sherman Law. They are false because Defendants’ use of a defined term
11 is in effect a claim that met the minimum nutritional requirements for the use of a
12 product that it did not possess.

13 61. Claims that products like Defendants Dove Bar - Dark Chocolate are “*a*
14 *natural source of cocoa flavanols*” are unlawful. They are also false because the
15 terms have defined minimum nutritional thresholds so that, for example, a claim that
16 a product “contains” a nutrient is a claim that the product has at least 10% of the
17 daily value of that nutrient.

18 62. By using defined terms improperly, Defendants were, in effect, falsely
19 asserting that the products met the minimum nutritional thresholds for the claims in
20 question which its products failed to qualify for. By using undefined terms such as
21 “source” and “found” Defendants were, in effect, falsely asserting that its products
22 met at least the lowest minimum threshold for any nutrient content claim which
23 would have been 10% of the daily value of the nutrient at issue. Such a threshold
24 represents the lowest level that a nutrient can be present in a food before it becomes
25 deceptive and misleading to highlight its presence in a nutrient content claim.

26 63. FDA enforcement actions targeting identical or similar claims to those
27 made by Defendants have made clear the unlawfulness of such claims. For example,
28 on March 24, 2011, the FDA sent Jonathan Sprouts, Inc. a warning letter where it

1 specifically targeted a “source” type claim like the one used on the Defendants’
2 chocolate products. In that letter the FDA stated:

3 Your Organic Clover Sprouts product label bears the claim
4 “Phytoestrogen Source [.]” Your webpage entitled “Sprouts, The
5 Miracle Food! - Rich in Vitamins, Minerals and Phytochemicals” bears
6 the claim “Alfalfa sprouts are one of our finest food sources of . . .
7 saponin.” These claims are nutrient content claims subject to section
8 403(r)(1)(A) of the Act because they characterize the level of nutrients
9 of a type required to be in nutrition labeling (phytoestrogen and
10 saponin) in your products by use of the term “source.” Under section
11 403(r)(2)(A) of the Act, nutrient content claims may be made only if the
12 characterization of the level made in the claim uses terms which are
13 defined by regulation. However, FDA has not defined the
14 characterization “source” by regulation. Therefore, this characterization
15 may not be used in nutrient content claims.

16 64. It is thus clear that a “source” claim like the one utilized on the label
17 Defendants’ Dove Bar - Dark Chocolate is unlawful because the “FDA has not
18 defined the characterization ‘source’ by regulation” and thus such a “characterization
19 may not be used in nutrient content claims.” Such a claim characterizes the fact that
20 cocoa or chocolate contain unnamed flavanols at some undefined level. This type of
21 claims is false because it falsely implies that the levels of nutrients in the food are
22 capable of satisfying the minimum nutritional threshold established by regulation.

23 65. Similarly, a claim that a nutrient is “found” in cocoa or chocolate is
24 improper because it is either an undefined characterization that a nutrient is found in
25 a food at some undefined level or because it is a synonym for a defined term like
26 “contains” as there is no difference in meaning between the statement “chocolate
27 contains flavanols” and the statement “flavanols are found in chocolate.” Both
28 characterize the fact the chocolate contains flavanols at some undefined level. The
types of misrepresentations made above would be considered by a reasonable
consumer like the Plaintiff when deciding to purchase the products.

66. Claims that certain of Defendants’ chocolate products are a source of
“*cocoa flavanols*” or that the Mars Defendants’ cocoa processing “*helps retain much
of the naturally occurring cocoa flavanols*” (as stated on the labels of Dove Bar –

1 Dark Chocolate and other chocolate bars) are unlawful and false because flavanols
2 do not have a recommended daily intake (“RDI”) and, *therefore, the Mars*
3 *Defendants’ chocolate products do not meet the minimum nutrient level threshold*
4 *to make such a claim which is 10 percent or more of the RDI or the DV per*
5 *reference amount customarily consumed.*

6 67. Claims that certain of Defendants’ chocolate products contain or are
7 made with an ingredient that is known to contain a particular nutrient, or is prepared
8 in a way that affects the content of a particular nutrient in the food, can only be made
9 if it is a “good source” of the nutrient that is associated with the ingredient or type of
10 preparation. Thus, Defendants’ statements on chocolate products that the products
11 are a “source” of “flavanols” trigger a “good source” (10 percent or more of the RDI
12 or the DV per reference amount customarily consumed) which Defendants *cannot*
13 demonstrate for flavanols. Similarly, Defendants’ label claim that its cocoa products
14 are a “[n]atural source of cocoa flavanols” trigger a “good source” requirement (10
15 percent or more of the RDI or the DV per reference amount customarily consumed)
16 for “flavanols” which cannot be established since there is no RDA or DV for
17 flavanols.

18 68. The nutrient content claims regulations discussed above are intended to
19 ensure that consumers are not misled as to the actual or relative levels of nutrients in
20 food products.

21 69. Plaintiff relied on Defendants’ nutrient content claims when making his
22 purchase decisions and was misled because he erroneously believed the implicit
23 misrepresentation that the Dove Bar - Dark Chocolate he was purchasing met the
24 minimum nutritional threshold to make such claims. Plaintiff would not have
25 purchased this product had he known that this product did not in fact satisfy such
26 minimum nutritional requirements with regard to flavanols and consequently that the
27 product was not as healthy as Defendants advertised.

28 70. For these reasons, Defendants’ nutrient content claims at issue in this

1 Class Action Complaint are false and misleading and in violation of 21 C.F.R. §
2 101.13 and California law, and the products at issue are misbranded as a matter of
3 law. Defendants have violated these referenced regulations. Therefore, Defendants'
4 Dove Bar - Dark Chocolate and the products listed herein that are substantially
5 similar were misbranded as a matter of Federal and California law.

6 71. Plaintiff was thus misled by the Defendants' unlawful labeling practices
7 and actions into purchasing products he would not have otherwise purchased had he
8 known the truth about those products.

9 72. Defendants' claims in this respect are false and misleading and the
10 products are in this respect misbranded under identical Federal and California laws,
11 misbranded products cannot be legally sold in this State. Plaintiff and members of
12 the Class who purchased these products paid an unwarranted premium for these
13 products.

14 **C. Defendants Make Unlawful and Misleading Calorie Related Nutrient**
15 **Content Claims**

16 73. All of the Purchased Products have an unlawful calorie related nutrient
17 content claim on the Purchased Products' labels which was reviewed and relied upon
18 by Plaintiff.

19 74. To appeal to consumer preferences, the Mars Defendants have
20 repeatedly made unlawful calorie nutrient content claims on the packages of the
21 Purchased Products as described above. These claims are unlawful because they are
22 false and misleading and fail to conform to the mandated requirements for nutrient
23 content claims.

24 75. In addition, the Defendants make these claims on products (and/or
25 product advertisement) containing disqualifying nutrient levels that preclude the
26 making of even truthful and accurate nutrient claims without the required disclaimer
27 or warning.

28 76. In particular, Defendants have placed an unlawful calorie related

1 nutrition content claim on the front of the packages of these products and/or in store
2 advertisements relating to the same. This calorie nutrient content claim purports to
3 utilize the form of one of the four “Basic Icons” from the Nutrition Keys (Facts Up
4 Front) voluntary labeling program developed by the Grocery Manufacturers
5 Association (“GMA”) and Food Marketing Institute (“FMI”). However, as detailed
6 below, the icon used by Defendants does not comply with (1) California and federal
7 labeling requirements; (2) guidance from the FDA about the proper use of the four
8 “Basic Icons” from the Nutrition Keys (Facts Up Front) voluntary labeling program;
9 or (3) the provisions of the Nutrition Keys (Facts Up Front) voluntary labeling
10 program.

11 77. The Nutrition Keys (Facts Up Front) voluntary labeling program
12 developed by the GMA and FMI utilizes four “Basic Icons” that are designed to be
13 presented together (along with several possible optional icons) to give consumers a
14 clear picture of the nutritional value of a serving of the particular foods in question.
15 The Nutrition Keys (Facts Up Front) voluntary labeling program is designed so that
16 shoppers can quickly compare the relative nutritional value of food items that are all
17 using the same yardsticks to determine nutritional value.

18 78. Any utility of the four “Basic Icons” from the Nutrition Keys (Facts Up
19 Front) voluntary labeling program evaporates when a food manufacturer fails to
20 follow the same rules as everyone else in the program and games the system making
21 its products appear healthier and preferable to competing products when in fact they
22 are not. The four “Basic Icons” from the Nutrition Keys (Facts Up Front) voluntary
23 labeling program are designed so that consumers can make quick purchasing
24 decision without studying packaging and thus it is particularly inappropriate and
25 misleading for a manufacturer to use tricks to take advantage of consumers who seek
26 to avail themselves of the information that the Nutrition Keys (Facts Up Front)
27 voluntary labeling program is supposed to supply.

28 79. Defendants failed to adhere to the guidelines of the Nutrition Keys

1 (Facts Up Front) voluntary labeling program by utilizing smaller reference sizes for
2 their icons than the serving size mandated by the FDA that the guidelines required.
3 This understated the calories (and any other referenced nutrients) in Defendants'
4 products listed herein. In addition, while the Nutrition Keys (Facts Up Front)
5 voluntary labeling program made clear that there was no DV for calories or sugars
6 and thus none should be used in the Basic Icons, Defendants utilized an unauthorized
7 DV for calories that would overstate caloric requirements for much of the population
8 including women and children and other consumers with lower caloric
9 requirements.² This is made clear by the nutritional calculator included supplied by
10 the Nutrition Keys (Facts Up Front) voluntary labeling program. It is also confirmed
11 by FDA materials that calculate caloric requirements.

12 80. At the request of the GMA and the FMI, the FDA provided guidance
13 about the Nutrition Keys (Facts Up Front) voluntary labeling program and the icons
14 that it utilized. In its guidance the FDA rejected the view that the icons were not
15 nutrient content claims and expressly stated that the:

16 FDA views the Nutrition Keys Basic Icons (calories, saturated fat,
17 sodium and total sugar content) and Optional Icons as nutrient content
18 claims subject to all the requirements of the FDCA and the Agency's
19 regulations.

20 *Id.* As such, when a manufacturer utilizes such icons on the product labels of
21 products containing a disqualifying nutrient level, it must comply with the
22 requirements of 21 C.F.R. § 101.13(h) and include a disclosure statement designed to
23 inform consumers that the product contains a nutrient at level the FDA believes
24 poses a risk of a diet related disease or health condition. Such disclosure is designed
25 to prohibit manufacturers from falsely implying their products are healthier than they
26 actually are by only highlighting positive attributes while concealing negative
27 aspects.

28 ² See <http://www.gmaonline.org/news-events/newsroom/food-and-beverage-industry-launches-nutrition-keys-front-of-pack-nutrition/>

1 81. The FDA made clear that:

2 [S]tandardized, non-selective presentation of the four Basic Icons on a
3 company's product line would alleviate some of FDA's concern
4 regarding the potential for product labeling to mislead consumers by
5 presenting only "good news" about nutrient content on the front of the
6 package, which is the concern that the regulations governing nutrient
7 content claims were intended to address. We also recognize that the
8 standardized, non-selective presentation of the four Basic Icons on a
9 company's entire product line, if widely adopted by the food industry in
10 a uniform manner, may contribute to FDA's public health goals by
11 fostering awareness of the nutrient content of foods in the marketplace
12 and assisting consumers in making quick, informed, and healthy food
13 choices.

14 *Id.*, 21 C.F.R. § 101.13(h).

15 Notwithstanding this position, all Defendants resorted to selective non-
16 standard presentation of "good news" about nutrient content on the front of the
17 package and/or its accompanying advertisement, which is the concern that the
18 regulations governing nutrient content claims were intended to address. Moreover,
19 none of the Defendants utilized the four Basic Icons but rather a bastardized version
20 of the calorie icon (that used smaller reference sizes than the required serving size
21 and an unauthorized DV for calories) that hindered awareness of the nutrient content
22 of foods in the marketplace and interfered with consumers being able to make quick,
23 informed, and healthy food choices. In so doing, Defendants failed to follow the
24 FDA's guidance that while it would not enforce the regulations quoted above and
25 require the disclosure of disqualifying nutrient if ALL FOUR of the nutrients
26 covered by the Basic Icons were presented together on the front of the package
27 (and/or advertisement), it would continue to require such disclosures if less than all
28 four were repeated on the front. In doing so, the FDA stated:

As of the date of this letter, FDA intends to exercise enforcement
discretion as outlined in the numbered points above with respect to
firms that participate in and comply with the terms of the Nutrition Keys
program, including use of the four Basic Icons on virtually all eligible
products. We believe that this will facilitate participation in a positive
effort to provide consumers more ready access to information about the
nutrient content of packaged foods, without compromising consumer
protection. A key consideration in our decision is that the disclosure
statement referring consumers to the Nutrition Facts panel of the food

1 label will continue to be required on products that bear Optional Icons
2 and that exceed the disclosure trigger levels of total fat, saturated fat,
3 cholesterol, or sodium established in 21 C.F.R. 101.13(h). In addition,
4 all other nutrient content claims used on the food label or in other
5 labeling will be expected to comply with the relevant regulations on the
6 use of such claims.

7 *Id.* The FDA made clear however that when a manufacturer like Defendants acts
8 improperly the “FDA does not intend to exercise enforcement discretion with respect
9 to companies that misuse the Nutrition Keys labeling system in a manner that
10 misleads consumers or otherwise violates the FDCA.” *Id.*

11 82. As stated above, the nutrient content claims are unlawful because
12 among other reasons, they have failed to include disclosure statements for nutrient
13 content claims required by law that are designed to inform consumers of the
14 inherently unhealthy nature of those products in violation of 21 C.F.R. § 101.13(h),
15 which has been incorporated in California’s Sherman Law.

16 83. 21 C.F.R. § 101.13 (h)(l) provides that:

17 If a food ... contains more than 13.0 g of fat, 4.0 g of saturated fat, 60
18 milligrams (mg) of cholesterol, or 480 mg of sodium per reference
19 amount customarily consumed, per labeled serving, or, for a food with a
20 reference amount customarily consumed of 30 g or less ... per 50 g ...
21 then that food must bear a statement disclosing that the nutrient
22 exceeding the specified level is present in the food as follows: “See
23 nutrition information for content” with the blank filled in with the
24 identity of the nutrient exceeding the specified level, e.g., “See nutrition
25 information for fat content.”

26 84. It should be noted that the disclosure required by 21 C.F.R. § 101.13 (h)
27 that is at issue in this case is completely separate and different from the disclaimer
28 discussed in 21 C.F.R. § 101.13 (i). The disclosure required by 21 C.F.R. § 101.13
(h) is designed to ensure consumers are given completely nutritional information and
that manufacturers do not tout positive nutritional aspects while concealing negative
aspects like disqualifying nutrient levels. In contrast, the disclaimer described in 21
C.F.R. § 101.13(i) is designed to ensure that there is adequate disclosure when
claims implicitly characterize the level of the nutrient in the food but are not
consistent with such a definition. 21 C.F.R. § 101.13(h) mandates the disclosure of

1 other disqualifying nutrients while 21 C.F.R. § 101.13(i) mandates that particular
2 nutrient claims that implicitly characterize levels of nutrients either be consistent
3 with regulatory definitions for those nutrients or disclose that fact. There are entirely
4 separate provisions with entirely different requirements.

5 85. Defendants repeatedly violated 21 C.F.R. § 101.13(h). Defendants'
6 Purchased Products' packaging prominently makes claims about the products
7 percentage of the Daily Value for calories despite disqualifying levels of total fat and
8 saturated that exceed the disclosure threshold stated in 21 C.F.R. § 101.13(h).³ For
9 example, the principal display panel of Defendants' M&M Chocolate Candy
10 packages unlawfully makes such a nutrient content claim despite containing more
11 than 4 grams of saturated fat per serving size. This level of saturated fat bars is the
12 making of a nutrient content claim without a disclosure statement.

13 86. Pursuant to 21 C.F.R. § 101.13(h), Defendants are prohibited from
14 making the unqualified nutrient claims of on these food products as if the products
15 contain disqualifying levels of fat, saturated fat, cholesterol, or sodium, unless the
16 product(s) also displayed a disclosure statement that informs consumers of the
17 product's fat, saturated fat and sodium levels.

18 87. The FDA made clear in its regulations that (a) repeating on the front of
19 a package the levels of any of the four (4) nutrients required in the nutritional
20 information box on the back of the package is a nutrient content claim; and (b) such
21 nutrient content claims must comply with all requirements of such claims, including
22 disclaimers for high levels of saturated fat, fat or sodium or other disqualifying
23

24 ³ For a food, except a meal product as defined in §101.13(l) or a main dish product as defined in
25 §101.13(m), these levels are more than 13.0 gm. of fat, 4.0 gm. of saturated fat, 60 mg. of
26 cholesterol, or 480 mg. of sodium per reference amount customarily consumed, per labeled
27 serving, or, for a food with a reference amount customarily consumed of 30 gm. or less or 2
28 tablespoons or less, per 50 gm. If a food is a meal product as defined in §101.13(l), these levels are
more than 26 gm. of fat, 8.0 gm. of saturated fat, 120 mg. of cholesterol, or 960 mg. of sodium per
labeled serving. If a food is a main dish product as defined in §101.13(m), these levels are more
than 19.5 gm. of fat, 6.0 gm. of saturated fat, 90 mg. of cholesterol, or 720 mg. of sodium per
labeled serving.

1 nutrients.

2 88. These regulations are intended to ensure that consumers are not misled
3 to believe that a product that claims, for instance, to have certain nutritional benefits,
4 but actually has other unhealthy fat, saturated fat, cholesterol or sodium levels, is a
5 healthy choice.

6 89. Nevertheless, Defendants' labels and ancillary store advertisements
7 relating to the Purchased Products make calorie related nutrient content claims
8 without such a disclosure even though these products contain fat, saturated fat,
9 cholesterol, or sodium in excess of the levels that the FDA has concluded increases
10 the risk of a diet-related disease or health related condition.

11 90. For example, the Dove Bar - Dark Chocolate Dove bar had
12 disqualifying amounts of fat and saturated fat as did the M&M Chocolate Candy, yet
13 both bore the calorie related nutrient content claim without the mandated disclosure.
14 Moreover, Defendants compound this problem by often making their front of the
15 packaging and/or on in-store advertisements nutrient claims not based on the actual
16 serving size but rather on a per piece or bar or pack basis that represents only a
17 fraction of the levels present in the actual serving size. This is misleading to
18 consumers like Plaintiff. This was true on all Purchased Products.

19 91. Based on the fat and saturated fat content of the Purchased Products,
20 pursuant to Federal and California law, Defendants must include a warning statement
21 adjacent to any calorie or other nutrient claim that informs consumers of the high
22 levels of fat, saturated fat, cholesterol or sodium.

23 92. No such disclosure statement currently exists on Mars Defendants'
24 Purchased Products. Therefore, they are misbranded as a matter of Federal and
25 California law and cannot be sold because they violate this State's product labeling
26 laws.

27 93. In the FDA Guidance to Industry the FDA states (emphasis added):

28 **Are nutrition designations permitted on food package labels?**

1 **Answer: FDA considers information that is required or permitted**
2 **in the Nutrition Facts label that is on the front label or elsewhere on**
3 **the package outside the Nutrition Facts label to be a Nutrient**
4 **Content Claim (NCC).** In such cases, the package label must comply
5 with the regulations for nutrient content claims. See the NCC section
6 and Appendices A and B of this document for more information. 21
7 C.F.R. 101.13(c).⁴

8 94. In addition to its guidance to industry, the FDA has sent warning letters
9 to the industry, including many of Mars Defendants' peer food manufacturers, for
10 the same types of unlawful nutrient content claims described above. In these letters
11 the FDA indicated that as a result of the same types of claims utilized by Defendants,
12 products were in "violation of the Federal Food, Drug, and Cosmetic Act ... and the
13 applicable regulations in Title 21, Code of Federal Regulations, Part 101 (21 C.F.R.
14 101)" and "misbranded within the meaning of section 403 because the product label
15 bears a nutrient content claim but does not meet the requirements to make the claim."

16 95. The warning letters were not isolated, as the FDA has issued a number
17 of other warning letters to other companies for the same type of unlawful nutrient
18 content claims at issue in this case.

19 96. Despite the FDA's numerous warnings to industry, Defendants have
20 continued to sell its Purchased Products bearing unlawful calorie related nutrient
21 content claims without meeting the requirements to make them. These claims also
22 failed to adhere to the guidelines established by the FDA, the GMA and the FMI for
23 Nutrition Keys (Facts Up Front) voluntary labeling program.

24 97. Plaintiff saw and relied on Defendants' false calorie related daily value
25 nutrient content claims and based his purchasing decisions in part on such claims.
26 Had Plaintiff been aware that Defendants' calorie related daily value nutrient content
27 claims were false he would not have purchased Defendants' products.

28 ⁴ Guidance to Industry, A food labeling Guide, Nutrition Labeling, October, 2009,
<http://www.fda.gov/food/guidanceregulation/guidancedocumentsregulatoryinformation/labelingnutrition/ucm064894.htm>.

1 98. Plaintiff did not know, and had no reason to know, that Defendant’s
2 Purchased Products were misbranded, and bore nutrient claims despite failing to
3 meet the requirements to make those nutrient claims. Plaintiff was equally unaware
4 that Defendant’s Purchased Products contained one or more nutrients like total fat or
5 saturated fat at levels in the food that, according to the FDA, “may increase the risk
6 of disease or health related condition that is diet related.” Plaintiff was equally
7 unaware that Defendants DV claim for calories was not authorized by the FDA or
8 the GMA or the FMI and was not compliant with the guidelines established by the
9 FDA, the GMA and the FMI for Nutrition Keys (Facts Up Front) voluntary labeling
10 program. Plaintiff was also unaware that Defendants were utilizing an icon for
11 calories that improperly understated calories compared to competing products.

12 99. Had Plaintiff known these facts, Plaintiff would not have purchased the
13 Purchased Products. Plaintiff and members of the Class who purchased the
14 Purchased Products paid an unwarranted premium for these products.

15 100. Defendants’ unlawful statements on products of front of package calorie
16 nutrient content claims result in two separate and independent unlawful violations,
17 bringing into effect four separate law violations: one a specific labeling violation and
18 one a violation for the sale of a misbranded product.

19 101. When a manufacturer such as the Mars Defendants make an unlawful
20 calorie nutrient content claim and/or the Distribution Defendants knowingly
21 advertise it to promote retailer sales at their stores, it violates Sherman Law §§
22 110100, § 110670 and 110705 and various state consumer protection laws. Thus, it
23 violates the unlawful prong. Such products are misbranded under the Sherman Law.
24 Defendants’ act of selling a misbranded product violates Sherman Law § 110760.

25 102. The sale of a misbranded product results in an independent violation of
26 the unlawful prong that is separate from the labeling violation. The only necessary
27 element of that claim is Defendants’ unlawful label, and injury arises from the
28 unlawful sale of an illegal product that is unlawful to sell and unlawful to possess.

1 Plaintiff and other Class Members have been deprived of money in an illegal sale
2 and given a nonconforming product in return. In addition, due to the law's
3 prohibition of possession of such a product, Plaintiff has been unwittingly placed by
4 Defendants' conduct in a legal position that no reasonable consumer would agree to
5 be placed.

6 103. 21 C.F.R. § 101.13 (h)(1) provides that:

7 If a food ... contains more than 13.0 g of fat, 4.0 g of saturated fat, 60
8 milligrams (mg) of cholesterol, or 480 mg of sodium per reference
9 amount customarily consumed, per labeled serving, or, for a food with a
10 reference amount customarily consumed of 30 g or less ... per 50 g ...
11 then that food must bear a statement disclosing that the nutrient
12 exceeding the specified level is present in the food as follows: "See
13 nutrition information for ___ content" with the blank filled in with the
14 identity of the nutrient exceeding the specified level, e.g., "See nutrition
15 information for fat content."

13 104. 21 C.F.R. § 1.21 establishes that failure to disclose material facts is a
14 violation of the disclosure rules and is *per se* "misleading." The fact which
15 Defendants failed to disclose is material.

16 105. Defendants repeatedly violated these provisions when they prominently
17 stated front of package calorie nutrient content claims claim on their labels of the
18 Purchased Products without the mandatory disclosure statement.

19 106. This Court has found this exact kind of label representation to be
20 misleading.

21 107. "A disqualifying level of, say, saturated fat is four grams per 'reference
22 amount customarily consumed.'" 21 C.F.R. § 101.13(h)(1); *Chacanaca v. Quaker*
23 *Oats Co.*, 752 F. Supp. 2d 1111 (N.D. Cal. 2010). If this level is exceeded, a food
24 purveyor is prohibited from making an unqualified claim touting the health benefits
25 of another nutrient in the food. *Id.* This is because the Agency has reasoned that the
26 beneficent claim, standing alone, would be misleading." *Id.*

27 108. This Court has already held that an improper nutrient claim such as
28 Defendants' calorie claim even if accurate, may be unlawful and misleading. *Wilson*

1 *v. Frito-Lay North America, Inc.*, 2013 WL 1320468 (N.D. Cal., April 1, 2013)
2 (Plaintiffs sufficiently alleged claim that the “0 Grams Trans Fat” statement on bags
3 of potato chips was deceptive because, accompanied by a disclosure of at least one of
4 the ingredients that 21 C.F.R. § 101.13(h)(1) requires to be disclosed, they and other
5 reasonable consumers would think that the statements on the labels make accurate
6 claims about the labeled products’ nutritional content when, in fact, they do not;
7 nutrient claim such as; “0 grams Trans Fat,” even if accurate, may be unlawful and
8 misleading).

9 109. In *Chacanaca*, U.S. Dist. Court Judge Seeborg explained:

10 The federal regulatory statute provides for this precise scenario: that is,
11 it categorizes as misleading and therefore prohibited even true nutrient
12 content claims if the presence of another “disqualifying” nutrient
13 exceeds and amount established by regulation. The Agency has by
14 regulation imposed “disqualifying” levels for only four nutrients: total
15 fat, saturated fat, cholesterol, and sodium. 21C.F.R. §§ 101.13(h)(1),
16 101.14(a)(4). It is important to note how disqualifying claims work. A
disqualifying level of say, saturated fat is four grams per “reference
amount customarily consumed.” 21C.F.R. § 101.13 (h)(1). If this level
is exceeded, a food purveyor is prohibited from making an unqualified
claim touting the health benefits of another nutrient in the food. This is
because the Agency has reasoned that the beneficent claim, standing
alone, would be misleading.

17 *Chacanaca*, 752 F. Supp. 2d at 1122 (emphasis in original).

18 110. Despite the FDA’s numerous warnings to industry, Defendants
19 continued to sell Purchased Products in California bearing improper front of package
20 calorie nutrient content claims and advertisements without meeting the requirements
21 to make these advertised claims.

22 111. Due to Defendants misbranding/misadvertising of the Purchased
23 Products, Plaintiff and other Californians lost money by purchasing unlawful
24 products.

25 112. Thus, in this case, where Defendants unlawfully sold products
26 containing an calorie related nutrient content statement and omitting the mandatory
27 disclosure statement there is (1) a violation of specific labeling/advertisement laws
28 and regulations; (2) a plaintiff who relied on that labeling/advertising statement(s);

1 (3) a violation of both the unlawful and misleading prongs due to Plaintiff's reliance;
2 and (4) an independent violation of the unlawful prong due to Defendants' sale of an
3 illegal product that is unlawful to possess.

4 113. Further, the inclusion of a DV for calories on the label of Defendants'
5 Purchased Products is completely false and misleading for the following reason.
6 According to the 2010 U.S. dietary guidelines only a small amount of calories should
7 be derived from fats or sugars even if a midrange 2000 calorie diet is used as the
8 reference point. The guidelines actually list 5 lower caloric diets as reference points
9 (1000, 1200, 1400, 1600 and 1800 calorie diets) recognizing as the FDA and USDA
10 both do that different people have different caloric requirements and thus there is no
11 single DV for calories. Indeed, the dietary guidelines recommend eliminating
12 sources of added sugar such as candy from the diet entirely. According to these
13 guidelines, "the maximum limit" of calories in a midrange 2000 calorie diet that
14 should be derived from fats and added sugars is 258. Defendants' Purchased
15 Products contain between 142 and 212 calories from fats and added sugars (using
16 stated calories from fat and 4 calories for each stated gram of sugar). This represents
17 between 55% and 82.2% of the maximum caloric limit that should comprise a 2000
18 calorie diet. Thus, Defendants fabricated DV for calories grossly overstates the
19 amount of calories from a 2000 calorie diet that should come from candy such as
20 Defendants.' This is true for each of Defendants' Purchased Products.

21 114. Thus, Defendants' M&M Chocolate Candy (80 calories from fat, 31
22 gm. sugars) has 204 calories from fat and sugars and provides 79.1% of the
23 maximum daily caloric limit and not the 12% DV fabricated by Defendants;
24 Defendants' Dove Bar - Dark Chocolate Dove Bar (120 calories from fat, 19 gm.
25 sugars) and provides 76% of the maximum daily caloric limit and not the 11% DV
26 fabricated by Defendants; Defendants' Dove Bar - Milk Chocolate (120 calories
27 from fat, 23 gm. sugars) has 212 calories from fat and sugars and provides 82.2% of
28 the maximum daily caloric limit and not the 12% DV fabricated by Defendants; and

1 Defendants' Snickers Bar (110 calories from fat), 27 gm. sugars, has 142 calories
2 from fat and sugars and provides 55% of the maximum daily caloric limit and not the
3 4% DV per piece or 8% per serving fabricated by Defendants.

4 115. By placing a fabricated DV for calories that grossly misrepresented and
5 overstated the maximum amount of calories that should come, Defendants
6 misrepresented the healthiness of their candy and made them seem like more a part
7 of a healthy diet than they actually were. Even if a person was to depend on just the
8 amounts of fat and saturated fat that the FDA uses to calculate the daily
9 recommended value percentages for fat and saturated fat to calculate a DV for
10 calories (the FDA has no daily recommended value for sugar or calories),
11 Defendants' fabricated DV for calories would still overstate the amount of calories
12 that should be derived from a product such as Defendants' candy as on each
13 purchased product the percentages for each of these two components both far exceed
14 the percentage represented to be the DV for calories in some cases by more than 3
15 times the percentage stated as the purported DV for calories.

16 116. Thus, Defendants' M&M Chocolate Candy (fabricated 12% DV
17 calories; has 14% of the recommended fat and 30% of the recommended saturated
18 fat); Defendants' Dove Bar - Dark Chocolate (fabricated 11% DV calories; has 22%
19 of the recommended fat and 40% of the recommended saturated fat); Defendants'
20 Dove Bar - Milk Chocolate (fabricated 12% DV calories; has 20% of the
21 recommended fat and 40% of the recommended saturated fat); and Defendants'
22 Snickers Bar (fabricated 4% DV calories per piece and 8% per serving; has 12% of
23 the recommended fat and 15% of the recommended saturated fat) all overstate the
24 actual amount of calories these products should be allowed to contribute to a
25 person's diet even if a midrange 2000 calorie diet is utilized as the reference point.
26 Defendants' fabricated DV for calories overstates the relative portion of a 2000
27 calorie diet that should come from Defendants' candy and makes it falsely appear
28 that pursuant to official guidelines Defendants' candy can feature in a larger portion

1 of a person's diet than it actually should according to government guidelines.
2 Defendants' fabricated DV for calories was misleading to consumer like the Plaintiff
3 who relied on Defendants' fabricated DV for calories. Moreover, any reasonable
4 consumer would have been misled by Defendants' fabricated DV for calories.

5 117. The FDA has repeatedly issued warning letters to companies who made
6 such unauthorized DV claims.

7 **D. THE PURCHASED PRODUCTS ARE MISBRANDED UNDER THE**
8 **SHERMAN LAW AND ARE MISLEADING AND DECEPTIVE**

9 118. Plaintiff purchased the Purchased Products in California during the
10 Class Period and read and relied in substantial part on the claims on the labels and
11 associated advertisements of the products, including the nutrient content claims and
12 other misleading and unlawful information thereon as specified above in making his
13 purchasing decisions.

14 119. Each Purchased Product has a label and/or was advertised in a manner
15 that violated the Sherman Law and is therefore misbranded and may not be marketed
16 or offered for sale in California.

17 120. Each Purchased Product has a label or accompanying product
18 advertisement that is false, misleading and deceptive.

19 **A. M&M Chocolate Candy**

20 121. Plaintiff purchased at least one Mars M&M Chocolate Candy in the
21 Class Period. The label (front and back) of the package purchased by Plaintiff is
22 attached as **Exhibit A**.

23 122. The following unlawful and misleading language appears on the front
24 label:

25 **“Calories 230” / “12% DV” (front and back)**

26 123. This product is unlawful, misleading, misbranded and violates the
27 Sherman Law (through incorporation of 21 C.F.R. § 101.60(c) because the label
28 touts 230 calories when there is no DV or RDI for calories and despite the fact the

1 product is high in fat it does not have the required disclosure adjacent to the nutrient
2 claim that informs consumers of the high levels of fat, saturated fat, cholesterol or
3 sodium. It is also misleading because it understates the amount of calories which
4 should be derived from fats or sugars. The product is also unlawful, misleading and
5 misbranded for violations of other provisions of California and Federal law as set out
6 below.

7 124. Plaintiff read and reasonably relied on the label representation as set out
8 above and based and justified the decision to purchase the product, in substantial
9 part, on the label representation. Also, Plaintiff reasonably relied and believed that
10 this product was not misbranded under the Sherman Law but would not have
11 purchased it had he known it was illegally misbranded.

12 125. Plaintiff was misled by Defendants' unlawful and misleading label on
13 this product. Plaintiff would not have otherwise purchased this product had he
14 known the truth about this product, *i.e.*, not as healthy as labeled and contains high
15 levels of fat and/or saturated fat. In addition, Plaintiff paid on unwarranted premium
16 for this product. Plaintiff had other food alternatives and Plaintiff also had cheaper
17 alternatives. Reasonable consumers would be misled by these label representations in
18 the same way(s) as Plaintiff.

19 **B. Dove Bar - Dark Chocolate**

20 126. Plaintiff purchased at least one Mars Dark Chocolate Dove Bar in the
21 Class Period. The label (front and back) of the package purchased by Plaintiff is
22 attached as **Exhibit B**.

23 127. The following unlawful and misleading language appears on the front
24 label:

25 **“Calories 220” / “11% DV”**

26 128. The following unlawful and misleading language appears on the back
27 label:

28 **“Calories 220” / “11% DV”**

1 **a “natural source of cocoa flavanols”**

2 129. This product is unlawful, misleading, misbranded and violates the
3 Sherman Law (through incorporation of 21 C.F.R. § 101.60(c) because (i) the label
4 touts 220 calories when there is no DV or RDI for calories and despite the fact the
5 product is high in fat it does not have the required disclosure adjacent to the nutrient
6 claim that informs consumers of the high levels of fat, saturated fat, cholesterol or
7 sodium and (ii) the back label of the product is also unlawful, misleading and
8 misbranded for violations the nutrient content rules regarding antioxidants. Flavanols
9 do not have an RDI. It is also misleading because it understates the amount of
10 calories which should be derived from fats or sugars. The product is also unlawful,
11 misleading and misbranded for violations of other provisions of California and
12 Federal law as set out below.

13 130. Plaintiff read and reasonably relied on the label representations as set
14 out above and based and justified the decision to purchase the product, in substantial
15 part, on the label representations. Also, Plaintiff reasonably relied and believed that
16 this product was not misbranded under the Sherman Law and was therefore legal to
17 buy and possess and would not have purchased it had he known it was illegally
18 misbranded.

19 131. Plaintiff was misled by Defendants’ unlawful and misleading label on
20 this product. Plaintiff would not have otherwise purchased this product had he
21 known the truth about this product, *i.e.*, not as healthy as labeled and contains high
22 levels of fat and/or saturated fat and In addition, Plaintiff paid on unwarranted
23 premium for this product. Plaintiff had other food alternatives and Plaintiff also had
24 cheaper alternatives. Reasonable consumers would be misled by these label
25 representations in the same way(s) as Plaintiff.

26 **C. Dove Bar - Milk Chocolate**

27 132. Plaintiff purchased at least one Mars Chocolate Dove Bar in the Class
28 Period. The label (front and back) of the package purchased by Plaintiff is attached

1 as **Exhibit C**. (*Compare* with Ex. B).

2 133. The following unlawful and misleading language appears on the front
3 label:

4 **“Calories 230” / “12% DV”**

5 134. This product is unlawful, misleading, misbranded and violates the
6 Sherman Law (through incorporation of 21 C.F.R. § 101.60(c) because the label
7 touts 230 calories when there is no DV or RDI for calories and despite the fact the
8 product is high in fat it does not have the required disclosure adjacent to the nutrient
9 claim that informs consumers of the high levels of fat, saturated fat, cholesterol or
10 sodium. It is also misleading because it understates the amount of calories which
11 should be derived from fats or sugars. The product is also unlawful, misleading and
12 misbranded for violations of other provisions of California and Federal law as set out
13 below.

14 135. Plaintiff read and reasonably relied on the label representation as set out
15 above and based and justified the decision to purchase the product, in substantial
16 part, on the label representation. Also, Plaintiff reasonably relied and believed that
17 this product was not misbranded under the Sherman Law and was therefore legal to
18 buy and possess and would not have purchased it had he had known it was illegally
19 misbranded.

20 136. Plaintiff was misled by Defendants’ unlawful and misleading label on
21 this product. Plaintiff would not have otherwise purchased this product had he
22 known the truth about this product, *i.e.*, not as healthy as labeled and contains high
23 levels of fat and/or saturated fat. In addition, Plaintiff paid an unwarranted premium
24 for this product. Plaintiff had other food alternatives and Plaintiff also had cheaper
25 alternatives. Reasonable consumers would be misled by these label representations in
26 the same way(s) as Plaintiff.

27 **E. Snickers Bar**

28 137. Plaintiff purchased at least one Snickers Bar in the Class Period. The

1 label (front and back) of the package purchased by Plaintiff is attached as **Exhibit D**.

2 138. The following unlawful and misleading language appears on the front
3 label:

4 **“Calories 250” / “13% DV”**

5 139. This product is unlawful, misleading, misbranded and violates the
6 Sherman Law (through incorporation of 21 C.F.R. § 101.60(c) because the label
7 touts 250 calories when there is no DV or RDI for calories and despite the fact the
8 product is high in fat it does not have the required disclosure adjacent to the nutrient
9 claim that informs consumers of the high levels of fat, saturated fat, cholesterol or
10 sodium. It is also misleading because it understates the amount of calories which
11 should be derived from fats or sugars. The product is also unlawful, misleading and
12 misbranded for violations of other provisions of California and Federal law as set out
13 below.

14 140. Plaintiff read and reasonably relied on the label representation as set out
15 above and based and justified the decision to purchase the product, in substantial
16 part, on the label representation. Also, Plaintiff reasonably relied and believed that
17 this product was not misbranded under the Sherman Law and was therefore legal to
18 buy and possess and would not have purchased it had he had known it was illegally
19 misbranded.

20 141. Plaintiff was misled by Defendants’ unlawful and misleading label on
21 this product. Plaintiff would not have otherwise purchased this product had he
22 known the truth about this product, *i.e.*, not as healthy as labeled and contains high
23 levels of fat and/or saturated fat. In addition, Plaintiff paid on unwarranted premium
24 for this product. Plaintiff had other food alternatives and Plaintiff also had cheaper
25 alternatives. Reasonable consumers would be misled by these label representations in
26 the same way(s) as Plaintiff.

27 **DEFENDANTS HAVE VIOLATED CALIFORNIA LAW BY**
28 **MANUFACTURING, ADVERTISING DISTRIBUTING AND SELLING**
MISBRANDED FOOD PRODUCTS

1
2 142. Defendants have manufactured, advertised, distributed and sold
3 products that are misbranded under California law. Misbranded products cannot be
4 legally manufactured, advertised, distributed, sold or held.

5 143. Defendants have violated California Health & Safety Code §§ 109885
6 and 110390 which make it unlawful to disseminate false or misleading food
7 advertisements that include statements on products and product packaging or
8 labeling or any other medium used to directly or indirectly induce the purchase of a
9 food product.

10 144. Defendants have violated California Health & Safety Code § 110395
11 which makes it unlawful to manufacture, sell, deliver, hold or offer to sell any
12 misbranded food.

13 145. Defendants have violated California Health & Safety Code § 110398
14 which makes it unlawful to deliver or proffer for delivery any food that has been
15 falsely advertised.

16 146. Defendants have violated California Health & Safety Code § 110660
17 because their labeling is false and misleading in one or more ways.

18 147. Defendants' Purchased Products are misbranded under California
19 Health & Safety Code § 110665 because their labeling fails to conform to the
20 requirements for nutrient labeling set forth in 21 U.S.C. § 343(q) and the regulations
21 adopted thereto.

22 148. Defendants' Purchased Products are misbranded under California
23 Health & Safety Code § 110670 because their labeling fails to conform with the
24 requirements for nutrient content and health claims set forth in 21 U.S.C. § 343(r)
25 and the regulations adopted thereto.

26 149. Defendants' Purchased Products are misbranded under California
27 Health & Safety Code § 110705 because words, statements and other information
28 required by the Sherman Law to appear on their labeling either are missing or not

1 sufficiently conspicuous.

2 150. Defendants have violated California Health & Safety Code § 110760
3 which makes it unlawful for any person to manufacture, sell, deliver, hold, or offer
4 for sale any food that is misbranded.

5 151. Defendants have violated California Health & Safety Code § 110765
6 which makes it unlawful for any person to misbrand any food.

7 152. Defendants have violated California Health & Safety Code § 110770
8 which makes it unlawful for any person to receive in commerce any food that is
9 misbranded or to deliver or proffer for delivery any such food.

10 153. Defendants have violated the standard set by 21 C.F.R. §§ 101.2, 101.3,
11 101.4; 101.9, 101.12, 101.22, 102.5, and 105.66 all of which have been incorporated
12 by reference in the Sherman Law, by failing to include on their product labels the
13 nutritional information required by law.

14 154. Defendants have violated and continue to violate the standards set by 21
15 C.F.R. §§ 101.13, 101.54, 101.60 and 105.66, which have been adopted by reference
16 in the Sherman Law, by including unauthorized nutrient content claims on their
17 products.

18 155. Defendants have violated and continue to violate the standard set by 21
19 C.F.R. § 101.18 which have been adopted by reference in the Sherman Law, by
20 misrepresenting their non-low-calorie food products as low-calorie alternatives to
21 other food products.

22 156. Defendants have violated and continue to violate the standard set by 21
23 C.F.R. § 101.60 which have been adopted by reference in the Sherman Law, by
24 representing either expressly or implicitly that their products are low-calorie and or
25 lack sugar when they fail to meet the requirements for making such claims.

26 157. Defendants have manufactured, distributed, advertised, marketed and
27 sold products misbranded in violation of the standards contained in 21 U.S.C. §
28 343(r), which has been incorporated in the Sherman Law, and continue to do so.

1 Pursuant to 21 U.S.C. § 343(r), food is misbranded if, as here, it bears a nutrient
2 content claim despite failing to meet the requirements for making that claim. *See*
3 California Health and Safety Code § 110670.

4 158. In addition to their violation of subsections (q) and (r) of 21 U.S.C. §
5 343, Defendants have manufactured, distributed, advertised, marketed and sold
6 products misbranded in violation of the standard set by subsections (a), (f), and (j) of
7 21 U.S.C. § 343 which has been adopted by reference in the Sherman Law, and
8 continue to do so. Pursuant to 21 U.S.C. § 343 food shall be deemed to be
9 misbranded if, as in the instant case:

10 (a) it bears a false or misleading label ...

11 (f) its label fails to conspicuously depict any word, statement, or other
12 information required to appear on the label or labeling and be
13 prominently placed thereon with such conspicuousness (as compared
14 with other words, statements, designs, or devices, in the labeling) and in
such terms as to render it likely to be read and understood by the
ordinary individual under customary conditions of purchase and use; ...

15 (j) it purports to be or is represented for special dietary uses, and its
16 label fails to bear such information concerning its vitamin, mineral, and
17 other dietary properties as the Secretary determines to be, and by
regulations prescribes as, necessary in order fully to inform purchasers
as to its value for such uses.

18 159. Each of the federal requirements has been expressly adopted by
19 California and thus each of Defendants' violations of these federal standards
20 constitutes an independent violation of state law.

21 **PLAINTIFF PURCHASED DEFENDANTS' FALSELY ADVERTISED AND**
MARKETED "PURCHASED PRODUCTS"

22 160. Plaintiff at all time material has been a California resident and has a
23 personal interest in the nutritional content of food and seeks to maintain a healthy
24 diet.

25 161. Plaintiff purchased the Mars Defendants' Purchased Products at issue in
26 this Class Action Complaint throughout the Class Period through the Distribution
27 Defendants.
28

1 162. During the Class Period, Plaintiff spent, at least, more than two
2 hundred-fifty dollars (\$250.00) on the Mars Defendants' Purchased Products through
3 the Distribution Defendants.

4 163. Plaintiff read the labels on Defendants' products and the Distribution
5 Defendants' advertisements (including nutrient content claims and other unlawful
6 and misleading information described above on the labels before purchasing them).
7 All of the Defendants failed to disclose the presence of risk-increasing nutrients and
8 calories and their utilization of false and improper labeling claims and
9 advertisements were deceptive because it falsely conveyed to the Plaintiff the net
10 impression that the Purchased Products he bought made better contributions to a diet
11 than other non-misbranded similar products, and did not contain any nutrients or
12 calories at levels that raised the risk of diet-related disease or health-related
13 condition. Defendants' utilization of unlawful and unauthorized nutrient content
14 claims also misled the Plaintiff with respect to the nature of the products he was
15 purchasing.

16 164. Plaintiff relied on Defendants' package labeling nutrient content claims,
17 advertisements, and other unlawful and misleading information on the labels and
18 based and justified the decision to purchase Defendants' products in substantial part
19 on Defendants' package labeling. Plaintiff would have foregone purchasing
20 Defendants' products and bought other products readily available at a lower price.

21 165. At the point of sale, Plaintiff did not know, and had no reason to
22 believe, that Defendants' products were misbranded as alleged herein, and would not
23 have bought the products had he known the truth about them.

24 166. As a result of Defendants' misrepresentations, Plaintiff and thousands of
25 others in California and the United States purchased the misbranded products at
26 issue.

27 167. Defendants' labeling, advertising and marketing as alleged herein are
28 false and misleading and designed to increase sales of the products at issue.

1 Defendants' misrepresentations are part of an extensive labeling, advertising and
2 marketing campaign, and a reasonable person would attach importance to
3 Defendants' representations in determining whether to purchase the products at
4 issue.

5 168. A reasonable person would also attach importance to whether
6 Defendants' Purchased Products were legally saleable, and capable of legal
7 possession (and lawful resale), and to Defendants' representations about these issues
8 in determining whether to purchase the products at issue. Plaintiff would not have
9 purchased Defendants' Purchased Products had he known they were not capable of
10 being legally sold or held and did not possess the characteristics or nutritional
11 attributes they were falsely represented to have by the Defendants.

12 **CLASS ACTION ALLEGATIONS**

13 169. Plaintiff brings this action on behalf of themselves and all other
14 similarly situated persons/entities comprising the Class and residing in California as
15 of the date of the commencement of this action. The Class is defined as:

16 All persons residing in California who, within four (4) years of the filing of
17 the Original Complaint, purchased a food product manufactured and/or
18 distributed or sold by Defendants that: (1) bears a flavanol claim on its label,
or (2) a percentage of daily value claim for calories on its label.

19 170. The following persons are expressly excluded from the Class: (1)
20 Defendants and their subsidiaries and affiliates; (2) all persons who make a timely
21 election to be excluded from the proposed Class; (3) governmental entities; and (4)
22 the Court to which this case is assigned and its staff.

23 171. This action can be maintained as a class action because there is a well-
24 defined community of interest in the litigation and the proposed Class is easily
25 ascertainable.

26 172. Numerosity: Based upon Defendants' publicly available sales data with
27 respect to the misbranded products at issue, it is estimated that the Class number is in
28 the thousands, and that joinder of all Class members is impracticable.

1 173. Common Questions Predominate: This action involves common
2 questions of law and fact applicable to each Class member that predominate over
3 questions that affect only individual Class members. Thus, proof of a common set of
4 facts will establish the right of each Class member to recover. Questions of law and
5 fact common to each Class member include, for example:

- 6 a. Whether Defendants engaged in unlawful and misleading business
7 practices by failing to properly package and label their Purchased
8 Products sold to consumers;
- 9 b. Whether the food products at issue were misbranded or unlawfully
10 packaged and labeled as a matter of law;
- 11 c. Whether Defendants made unlawful and misleading nutrient content
12 flavanol claims with respect to their food products sold to consumers;
- 13 d. Whether Defendants violated California Bus. & Prof. Code § 17200,
14 California Bus. & Prof. Code § 17500, and the Sherman Law;
- 15 e. Whether Plaintiff and the Class is entitled to equitable and/or injunctive
16 relief; and,
- 17 f. Whether Defendants' unlawful, unfair and/or deceptive practices
18 harmed Plaintiff and the Class.

19 174. Typicality: Plaintiff's claims are typical of the claims of the Class
20 because Plaintiff bought Defendants' Purchased Products during the Class Period.
21 Defendants' unlawful, unfair and/or fraudulent actions concern the same business
22 practices described herein irrespective of where they occurred or were experienced.
23 Plaintiff and the Class sustained similar injuries arising out of Defendants' conduct
24 in violation of California law. The injuries of each member of the Class were caused
25 directly by Defendants' wrongful conduct. In addition, the factual underpinning of
26 Defendants' misconduct is common to all Class members and represents a common
27 thread of misconduct resulting in injury to all members of the Class. Plaintiff's
28 claims arise from the same practices and course of conduct that give rise to the
claims of the Class members and are based on the same legal theories.

175. Adequacy: Plaintiff will fairly and adequately protect the interests of the
Class. Neither Plaintiff nor Plaintiff's counsel have any interests that conflict with or

1 are antagonistic to the interests of the Class members. Plaintiff has retained highly
2 competent and experienced class action attorneys to represent their interests and
3 those of the members of the Class. Plaintiff and Plaintiff's counsel have the
4 necessary financial resources to adequately and vigorously litigate this class action,
5 and Plaintiff and his counsel are aware of their fiduciary responsibilities to the Class
6 members and will diligently discharge those duties by vigorously seeking the
7 maximum possible recovery for the Class.

8 176. Superiority: There is no plain, speedy or adequate remedy other than by
9 maintenance of this class action. The prosecution of individual remedies by members
10 of the Class will tend to establish inconsistent standards of conduct for Defendants
11 and result in the impairment of Class members' rights and the disposition of their
12 interests through actions to which they were not parties. Class action treatment will
13 permit a large number of similarly situated persons to prosecute their common
14 claims in a single forum simultaneously, efficiently and without the unnecessary
15 duplication of effort and expense that numerous individual actions would engender.
16 Further, as the damages suffered by individual members of the Class may be
17 relatively small, the expense and burden of individual litigation would make it
18 difficult or impossible for individual members of the Class to redress the wrongs
19 done to them, while an important public interest will be served by addressing the
20 matter as a class action. Class treatment of common questions of law and fact would
21 also be superior to multiple individual actions or piecemeal litigation in that class
22 treatment will conserve the resources of the Court and the litigants, and will promote
23 consistency and efficiency of adjudication.

24 177. The prerequisites to maintaining a class action for injunctive or
25 equitable relief pursuant to Federal Rule of Civil Procedure 23(b)(2) are met as
26 Defendants have acted or refused to act on grounds generally applicable to the Class,
27 thereby making appropriate final injunctive or equitable relief with respect to the
28 Class as a whole.

1 178. The prerequisites to maintaining a class action pursuant to Federal Rule
2 of Civil Procedure 23(b)(3) are met as questions of law or fact common to class
3 members predominate over any questions affecting only individual members, and a
4 class action is superior to other available methods for fairly and efficiently
5 adjudicating the controversy.

6 179. Plaintiff and Plaintiff’s counsel are unaware of any difficulties that are
7 likely to be encountered in the management of this action that would preclude its
8 maintenance as a class action.

9 **FIRST COUNT**

10 **Business and Professions Code § 17200, *et seq.***

11 **Unlawful Business Acts and Practices**

12 180. Plaintiff incorporates by reference each allegation set forth above.

13 181. Defendants’ conduct constitutes unlawful business acts and practices.

14 182. Defendants marketed and sold Purchased Products in California.

15 183. Defendants are corporations and, therefore are “persons” within the
16 meaning of the Sherman Law.

17 184. Defendants’ business practices are unlawful under § 17200, *et seq.* by
18 virtue of Defendants’ violations of the advertising provisions of the Sherman Law
19 (Article 3) and the misbranded food provisions of the Sherman Law (Article 6).

20 185. Defendants’ business practices are unlawful under § 17200, *et seq.* by
21 virtue of Defendants’ violations of § 17500, *et seq.*, which forbids untrue and
22 misleading advertising. Defendants’ business practices are unlawful under § 17200,
23 *et seq.* by virtue of Defendants’ violations of § the Consumer Legal Remedies Act,
24 Cal Civ. Code § 17500, *et seq.*

25 186. Defendants marketed and sold Plaintiff and the Class Purchased
26 Products that were misbranded and thus not capable of being legally sold in
27 California. Plaintiff and the Class paid a premium price for theses unlawful
28 Purchased Products.

1 187. As a result of Defendants' illegal business practices, Plaintiff and the
2 Class, pursuant to Business and Professions Code § 17203, are entitled to an order
3 enjoining such future conduct and such other orders and judgments which may be
4 necessary to disgorge Defendants' ill-gotten gains and to restore to any Class
5 Member any money paid for the Purchased Products.

6 188. Defendants' unlawful business acts present a threat and reasonable
7 continued likelihood of deception to Plaintiff and the Class.

8 189. As a result of Defendants' conduct, Plaintiff and the Class, pursuant to
9 Business and Professions Code § 17203, are entitled to an order enjoining such
10 future conduct by Defendant, and such other orders and judgments which may be
11 necessary to disgorge Defendants' ill-gotten gains and restore any money paid for
12 Defendants' Purchased Products by Plaintiff and the Class.

13 **SECOND COUNT**

14 **Business and Professions Code § 17200, et seq.**

15 **Unfair Business Acts and Practices**

16 190. Plaintiff incorporates by reference each allegation set forth above.

17 191. Defendants' conduct as set forth herein constitutes unfair business acts
18 and practices.

19 192. Defendants sold Purchased Products in and throughout California
20 during the Class Period.

21 193. Defendants' deceptive marketing, advertising, packaging and labeling
22 of their Purchased Products was of no benefit to consumers, and the harm and injury
23 to consumers and competition is substantial. Plaintiff and members of the Class
24 suffered a substantial injury by virtue of buying Defendants' Purchased Products that
25 they would not have purchased absent the Defendants' illegal conduct as set forth
26 herein.

27 194. Defendants' sold Plaintiff (and the Class) Purchased Products that were
28 misbranded in violation of California law. Plaintiff and the Class paid a premium

1 price for the Purchased Products. Plaintiff and the Class who purchased Defendants'
2 Purchased Products had no way of reasonably knowing that the products were
3 misbranded and were not properly marketed, advertised, packaged and labeled, and
4 thus could not have reasonably avoided the injury each of them suffered.

5 195. The consequences of Defendants' conduct as set forth herein outweighs
6 any justification, motive or reason therefor. Defendants' conduct is and continues to
7 be immoral, unethical, unscrupulous, contrary to public policy, and is substantially
8 injurious to Plaintiff and the Class.

9 196. As a result of Defendants' conduct, Plaintiff and the Class, pursuant to
10 Business and Professions Code § 17203, are entitled to an order enjoining such
11 future conduct by Defendant, and such other orders and judgments which may be
12 necessary to disgorge Defendants' ill-gotten gains and restore any money paid for
13 Defendants' Purchased Products by Plaintiff and the Class.

14 **THIRD COUNT**

15 **Business and Professions Code § 17200, *et seq.***

16 **Fraudulent Business Acts and Practices**

17 197. Plaintiff incorporates by reference each allegation set forth above.

18 198. Defendants' conduct as set forth herein constitutes fraudulent business
19 practices under California Business and Professions Code sections § 17200, *et seq.*

20 199. Defendants sold Purchased Products in and throughout California
21 during the Class Period.

22 200. Defendants' misleading marketing, advertising, packaging and labeling
23 of the Purchased Products and its misrepresentations that the products at issue were
24 saleable, capable of legal possession and not misbranded were likely to deceive
25 reasonable consumers, and in fact, Plaintiff and members of the Class were deceived.
26 Defendants have engaged in fraudulent business acts and practices in this State.

27 201. Defendants' fraud and deception caused Plaintiff and the Class to
28 purchase Defendants' Purchased Products that they would otherwise not have

1 purchased had they known the true nature of those products.

2 202. Defendants marketed and sold Plaintiff and the Class Purchased
3 Products that were not capable of being lawfully sold in this State. Plaintiff and the
4 Class paid a premium price for the Purchased Products.

5 203. As a result of Defendants' conduct as set forth herein, Plaintiff and the
6 Class, pursuant to Business and Professions Code § 17203, are entitled to an order
7 enjoining such future conduct by Defendants, and such other orders and judgments
8 which may be necessary to disgorge Defendants' ill-gotten gains and restore any
9 money paid for Defendants' Purchased Products by Plaintiff and the Class.

10 **FOURTH COUNT**

11 **Business and Professions Code § 17500, *et seq.***

12 **Misleading and Deceptive Advertising**

13 204. Plaintiff incorporates by reference each allegation set forth above.

14 205. Plaintiff asserts this cause of action for violations of California Business
15 and Professions Code § 17500, *et seq.*, for misleading and deceptive advertising
16 against Defendants.

17 206. Defendants marketed and sold Purchased Products in California to
18 residents of this State during the Class Period.

19 207. Defendants engaged in a scheme of advertising and offering
20 Defendants' Purchased Products for sale to Plaintiff and members of the Class by
21 way of, *inter alia*, product packaging and labeling, and other promotional materials.
22 These materials misrepresented and/or omitted the true contents and nature of
23 Defendants' Purchased Products. Defendants' advertisements and inducements were
24 made within California and come within the definition of advertising as contained in
25 Business and Professions Code §17500, *et seq.*, in that such product packaging and
26 labeling, and promotional materials were intended as inducements to purchase
27 Defendants' Purchased Products and are statements disseminated by Defendants to
28 Plaintiff and the Class that were intended to reach members of the Class. Defendants

1 knew, or in the exercise of reasonable care should have known, that these statements
2 were misleading and deceptive as set forth herein.

3 208. In furtherance of their plan and scheme, Defendants prepared and
4 distributed within California via product packaging and labeling, print media, and
5 other promotional materials, statements that misleadingly and deceptively
6 represented the ingredients contained in and the nature of Defendants' Purchased
7 Products. Plaintiff and the Class necessarily and reasonably relied on Defendants'
8 materials, and were the intended targets of such representations.

9 209. Defendants' conduct in disseminating misleading and deceptive
10 statements in California to Plaintiff and the Class was and is likely to deceive
11 reasonable consumers by obfuscating the true ingredients and nature of the
12 Defendants' Purchased Products in violation of the "misleading prong" of California
13 Business and Professions Code § 17500, *et seq.*

14 210. As a result of Defendants' violations of the "misleading prong" of
15 California Business and Professions Code § 17500, *et seq.*, Defendants have been
16 unjustly enriched at the expense of Plaintiff and the Class. These misbranded
17 products cannot be legally sold in California. Plaintiff and the Class paid a premium
18 price for these Purchased Products.

19 211. Plaintiff and the Class, pursuant to Business and Professions Code §
20 17535, are entitled to an order enjoining such future conduct by Defendants, and
21 such other orders and judgments which may be necessary to disgorge Defendants'
22 ill-gotten gains and restore any money paid for Defendants' Purchased Products by
23 Plaintiff and the Class.

24 **FIFTH COUNT**

25 **Business and Professions Code § 17500, *et seq.***

26 **Untrue Advertising**

27 212. Plaintiff incorporates by reference each allegation set forth above.

28 213. Plaintiff asserts this cause of action against Defendants for violations of

1 California Business and Professions Code § 17500, *et seq.*, regarding untrue
2 advertising.

3 214. Defendants sold mislabeled and Purchased Products in California during
4 the Class Period.

5 215. Defendants engaged in a scheme of offering the Defendants' Purchased
6 Products for sale to Plaintiff and the Class by way of product packaging and labeling,
7 advertisements, and other promotional materials. These materials misrepresented
8 and/or omitted the true contents and nature of the Mars Defendants' Purchased
9 Products. Defendants' advertisements and inducements were made in California and
10 come within the definition of advertising as contained in Business and Professions
11 Code §17500, *et seq.* in that the product packaging and labeling, and promotional
12 materials were intended as inducements to purchase the Mars Defendants' Purchased
13 Products, and are statements disseminated by all Defendants to Plaintiff and the
14 Class. All Defendants knew, or in the exercise of reasonable care should have
15 known, that these statements were untrue and/or deceptive.

16 216. In furtherance of their plan and scheme, Defendants prepared and
17 distributed in California and nationwide via product packaging and labeling, and
18 other promotional materials, statements that falsely advertise the ingredients
19 contained in the Defendants' Purchased Products, and falsely misrepresented the
20 nature of those products. Plaintiff and the Class were the intended targets of such
21 representations and would reasonably be deceived by Defendants' materials.

22 217. Defendants' conduct in disseminating untrue advertising throughout
23 California and nationwide deceived Plaintiff and members of the Class by
24 obfuscating the contents, nature and quality of the Defendants' Purchased Products
25 in violation of the "untrue prong" of California Business and Professions Code §
26 17500.

27 218. As a result of Defendants' violations of the "untrue prong" of California
28 Business and Professions Code § 17500, *et seq.*, Defendants have been unjustly

1 enriched at the expense of Plaintiff and the Class. Misbranded products cannot be
2 legally sold and are legally worthless. Plaintiff and the Class paid a premium price
3 for the Purchased Products.

4 219. Plaintiff and the Class, pursuant to Business and Professions Code §
5 17535, are entitled to an order enjoining such future conduct by Defendants, and
6 such other orders and judgments which may be necessary to disgorge Defendants'
7 ill-gotten gains and restore any money paid for Defendants' Purchased Products by
8 Plaintiff and the Class.

9 **SIXTH COUNT**

10 **Consumers Legal Remedies Act, Cal. Civ. Code §1750, et seq.**

11 220. Plaintiff incorporates by reference each allegation set forth above.

12 221. This cause of action is brought pursuant to the CLRA. Defendants'
13 violations of the CLRA were and are willful, oppressive and fraudulent, thus
14 supporting an award of punitive damages.

15 222. Plaintiff and the Class are entitled to actual and punitive damages
16 against Defendants for its violations of the CLRA. In addition, pursuant to Cal. Civ.
17 Code § 1782(a)(2), Plaintiff and the Class are entitled to an order enjoining the
18 above-described acts and practices, providing restitution to Plaintiff and the Class,
19 ordering payment of costs and attorneys' fees, and any other relief deemed
20 appropriate and proper by the Court pursuant to Cal. Civ. Code § 1780.

21 223. Defendants' actions, representations and conduct have violated, and
22 continue to violate the CLRA, because they extend to transactions that are intended
23 to result, or which have resulted, in the sale of goods or services to consumers.

24 224. Defendants sold Purchased Products in California during the Class
25 Period.

26 225. Plaintiff and members of the Class are "consumers" as that term is
27 defined by the CLRA in Cal. Civ. Code §1761(d).

28 226. Defendants' Purchased Products were and are "goods" within the

1 meaning of Cal. Civ. Code §1761(a).

2 227. By engaging in the conduct set forth herein, Defendants violated and
3 continue to violate Section 1770(a)(5), of the CLRA, because Defendants' conduct
4 constitutes unfair methods of competition and unfair or fraudulent acts or practices,
5 in that they misrepresented the particular ingredients, characteristics, uses, benefits
6 and quantities of the goods.

7 228. By engaging in the conduct set forth herein, Defendants violated and
8 continue to violate Section 1770(a)(7) of the CLRA, because Defendants' conduct
9 constitutes unfair methods of competition and unfair or fraudulent acts or practices,
10 in that they misrepresented the particular standard, quality or grade of the goods.

11 229. By engaging in the conduct set forth herein, Defendants violated and
12 continue to violate Section 1770(a)(9) of the CLRA, because Defendants' conduct
13 constitutes unfair methods of competition and unfair or fraudulent acts or practices,
14 in that they advertised goods with the intent not to sell the goods as advertised.

15 230. By engaging in the conduct set forth herein, Defendants have violated
16 and continue to violate Section 1770(a)(16) of the CLRA, because Defendants'
17 conduct constitutes unfair methods of competition and unfair or fraudulent acts or
18 practices, in that they represented that a subject of a transaction has been supplied in
19 accordance with a previous representation when they have not.

20 231. Plaintiff requests that the Court enjoin Defendants from continuing to
21 employ the unlawful methods, acts and practices alleged herein pursuant to Cal. Civ.
22 Code § 1780(a)(2). If Defendants are not restrained from engaging in these practices
23 in the future, Plaintiff and the Class will continue to suffer harm.

24 232. On July 22, 2014, Plaintiff served on Defendants (pursuant to Section
25 1782(a) of the CLRA) notice of Defendant's violations of the CLRA and offered
26 Defendant 30 days for each to take appropriate corrective action. However,
27 Defendants fail to provide an appropriate remedy or relief for its violations of the
28 CLRA within 30 days of its receipt of the CLRA demand notice, Plaintiff Amended

1 Complaint now seeks monetary and punitive damages, attorneys' fees and costs, and
2 any other relief the Court deems proper from all Defendants.

3 233. Plaintiff will demonstrate that the violations of the CLRA by
4 Defendants were willful, oppressive and fraudulent, thus supporting an award of
5 actual and punitive damages. Consequently, Plaintiff and the Class are entitled to
6 actual and punitive damages against Defendants for its violations of the CLRA. In
7 addition, pursuant to Cal. Civ. Code § 1782(a)(2), Plaintiff and the Class will be
8 entitled to an order enjoining the above-described acts and practices, providing
9 restitution to Plaintiff and the Class, ordering payment of costs and attorneys' fees,
10 and any other relief deemed appropriate (including treble damages for Plaintiff and
11 all other Class members over the age of 65 pursuant to Cal. Civ. Code §§ 1761(f)
12 and 1780(b)(1)).

13 **PRAYER FOR RELIEF**

14 WHEREFORE, Plaintiff, individually and on behalf of all others similarly
15 situated, and on behalf of the general public, prays for judgment against Defendants
16 as follows:

17 A. For an order certifying this case as a class action and appointing
18 Plaintiff and his counsel to represent the Class;

19 B. For an order awarding, as appropriate, damages, restitution or
20 disgorgement to Plaintiff and the Class for all causes of action;

21 C. For an order requiring Defendants to immediately cease and desist from
22 selling their Purchased Products in violation of law; enjoining Defendants from
23 continuing to market, advertise, distribute, and sell these products in the unlawful
24 manner described herein; and ordering Defendants to engage in corrective action;

25 E. For an order awarding attorneys' fees and costs;

26 F. For an order awarding punitive damages;

27 G. For an order awarding pre-and post-judgment interest; and

28 H. For an order providing such further relief as this Court deems proper.

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JURY DEMAND

Plaintiff hereby demands a trial by jury.

Respectfully submitted,

FINKELSTEIN & KRINSK LLP

Dated: September 29, 2014

By: /s/ Mark L. Knutson
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Attorneys for Plaintiff

EXHIBIT A





EXHIBIT B



We value your questions or comments. Call 1-800-551-0704.



www.mars.com/rainforest-alliance www.cocapro.com

1245196 MP 8
Patent Pending

We buy cocoa from Rainforest Alliance Certified™ farms, traceable from the farms into our factory.

PER PACK

| | | | | |
|----------|-----------|----------|--------|--------|
| 11% DV | 20% DV | 40% DV | * | 0% DV |
| 220 | 13g | 8g | 19g | 0mg |
| CALORIES | TOTAL FAT | SAT. FAT | SUGARS | SODIUM |

what's inside...
GDA'S ARE BASED ON A 2,000 CALORIE DIET
To learn more visit www.marshhealthyliving.com
*No DV defined

©/TM trademarks
Mars, Incorporated
Natural source of
Cocoa flavonols

BEST BEFORE
4/28/2015
4128E EL203

what's inside
CALORIES
220
11% DV
PER PACK
NET WT
1.44 OZ 40.8g

silky smooth
dark chocolate
Dove®



Distributed by Mars Chocolate North America, LLC, Hackettstown, NJ 07840-1503 USA
SEMISWEET CHOCOLATE (SUGAR, CHOCOLATE PROCESSED WITH ALKALI, COCOA BUTTER, MILKFAT, SOY LECITHIN, NATURAL AND ARTIFICIAL FLAVORS).
Percent 2g, Vitamin A (0% DV), Vitamin C (0% DV), Calcium (0% DV), Iron (0% DV), Percent Daily Values (DV) are based on a 2,000 calorie diet.

EXHIBIT C

Nutrition Facts Serv size: 1 bar, Amount per serving: **Calories 220**, Fat Cal. 120, **Total Fat 13g** (20%DV), **Sat. Fat 8g** (40%DV), **Trans Fat 0g**, **Cholest. 15mg** (5%DV), **Sodium 25mg** (1%DV), **Total Carb. 24g** (8%DV), **Fiber 1g** (4%DV), **Sugars 22g**, **Protein 2g**, **Vitamin A (2%DV)**, **Vitamin C (0%DV)**, **Calcium (6%DV)**, **Iron (2%DV)**. Percent Daily Values (DV) are based on a 2,000 calorie diet.

MILK CHOCOLATE (SUGAR, COCOA BUTTER, CHOCOLATE, SKIM MILK, MILKFAT, LACTOSE, CHOCOLATE PROCESSED WITH ALKALI, SOY LECITHIN, NATURAL AND ARTIFICIAL FLAVORS)

Distributed by Mars Chocolate North America LLC Hackettstown, NJ 07840-1503 USA

NET WT 1.44 OZ 40.8g

PER PACK
11% DV
220
CALORIES
what's inside



©/TM Trademarks
©Mars, Incorporated

| what's inside... | | | | PER PACK | |
|----------------------------------|-----------------------------------|---------------------------------|---------------------------|--------------------------------|--|
| CALORIES 220 11% DV | TOTAL FAT 13g 20% DV | SAT. FAT 8g 40% DV | SUGARS 22g * | SODIUM 25mg 1% DV | |

GDA's ARE BASED ON A 2,000 CALORIE DIET
To learn more visit www.marshealthyliving.com
*No DV defined

1245197 MP 8
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05/2015
42188 ELZ03



We value your
questions or comments.
Call 1-800-551-0704.

Also available in a DOVE® Brand PROMISES®
Silky Smooth Milk Chocolate bag

EXHIBIT D

Nutrition Facts Serv Size: 1 bar, Amount per serving: Calories 250, Fat Cal. 110, Total Fat 12g (18% DV), Sat. Fat 4.5g (23% DV), Trans Fat 0g, Cholest. 5mg (2% DV), Sodium 120mg (5% DV), Total Carb. 33g (14% DV), Fiber 1g (4% DV), Sugars 27g, Protein 4g, Vitamin A (0% DV), Vitamin C (0% DV), Calcium (4% DV), Iron (2% DV). Percent Daily Values (DV) are based on a 2,000 calorie diet.

What's Inside:

| | | | | | |
|----------|-----------|----------|--------|--------|-------|
| PER PACK | 250 | 12g | 4.5g | 27g | 120mg |
| CALORIES | TOTAL FAT | SAT. FAT | SUGARS | SODIUM | |
| 13% DV | 18% DV | 23% DV | 6% DV | | |

GOALS ARE BASED ON A 2,000 CALORIE DIET
To learn more visit www.marshesteetdriving.com
No DV defined.

MILK CHOCOLATE (SUGAR, COCOA BUTTER, CHOCOLATE, SKIM MILK, LACTOSE, MILKFAT, SOY LECITHIN, ARTIFICIAL FLAVOR), PEANUTS, CORN SYRUP, SUGAR, MILKFAT, SKIM MILK, PARTIALLY HYDROGENATED SOYBEAN OIL, LACTOSE, SALT, EGG WHITES, CHOCOLATE, ARTIFICIAL FLAVOR.
ALLERGY INFORMATION: CONTAINS PEANUTS, MILK, EGG AND SOY. MAY CONTAIN ALMONDS.
Distributed by Mars Chocolate North America, LLC
Hackensack, NJ 07840-1503 USA
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what's inside
CALORIES 250
13% DV
PER PACK

SNICKERS

REFUEL & WIN
Cash for Gas!*

NET WT 1.86 OZ 52.7g MILK CHOCOLATE • PEANUTS • CARAMEL • NOUGAT



BEST BEFORE: 414DWWAC02 28
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SNICKERS® BRAND 2014 FUEL GAME. NO PURCHASE NECESSARY. PURCHASE WON'T INCREASE CHANCES OF WINNING. Game begins at Noon ET on 3/31/14 and ends at 11:59:59 AM ET on 4/13/15. Entry codes available in specially-marked packages of SNICKERS® Brand products. To play, text your code to 78767 (3 Sent Text Messages Required Per Play, Message & data rates apply) OR to play without purchase, send your name, mailing address (no P.O. Boxes), email address, telephone number and date of birth to: SNICKERS® Brand Fuel Entries, Department K, P.O. Box 5765, Blair, NE 68009-5765. Game has 2 phases, each with separate weekly prize structure and odds. See Official Rules for details. Text plays for phase 1 must be received by 11:59:59 AM ET on 8/18/14; mail-in plays must be postmarked by 8/18/14 and received by 8/25/14. Text plays for phase 2 must be received by 11:59:59 AM ET on 4/13/15; mail-in plays must be postmarked by 4/13/15 and received by 4/20/15. Limit: 1 mail-in play/outer envelope. Open to individual legal residents of US (including Puerto Rico and US territories/possessions), age 13 or older as of 3/31/14. Additional terms apply. Participation is subject to Official Rules at www.snickersfuel.mars.com. Void outside US and where prohibited. All applicable federal, state & local law, rules & regulations apply. ©/TM trademarks © Mars, Incorporated 2013.

We value your questions or comments. Call 1-800-551-0702 or visit us at www.snickers.com

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7 Attorneys for Plaintiff
8 *Weston Anson, and all other*
similarly situated Californians

10 UNITED STATES DISTRICT COURT
11 SOUTHERN DISTRICT OF CALIFORNIA

13 WESTON ANSON, and all other
14 similarly situated Californians,
15 Plaintiff,

16 v.

17 MARS, INC.; MARS CHOCOLATE
18 NORTH AMERICA, LLC.; SAFEWAY
19 INC.; and THE VONS COMPANIES,
20 INC., and Does 1 through 50, inclusive,

21 Defendants.

Case No: 14cv2032-WQH-JLB

PROOF OF SERVICE

Dept: Courtroom 14B
Judge: Hon. William Q. Hayes

NO ORAL ARGUMENT UNLESS
REQUESTED BY THE COURT

23 I, the undersigned, declare that I am over the age of eighteen (18) years and
24 not a party to the within action. I am employed in the County of San Diego, State of
25 California. My business address is 501 West Broadway, Suite 1250, San Diego,
26 California 92101-3593.

27 I served the following document(s) on September 29, 2014:
28

1 **FIRST AMENDED CLASS ACTION AND REPRESENTATIVE ACTION**
2 **COMPLAINT FOR DAMAGES EQUITABLE AND INJUNCTIVE RELIEF**

3 On the person(s) listed below:

4 Stephen D. Raber (State Bar No. 121958)
5 WILLIAMS & CONNOLLY LLP
6 725 Twelfth Street, N.W.
7 Washington, DC 20005
8 Telephone: (202) 434-5000
9 Fax: (202) 434-5029
10 E-mail: sraber@wc.com

11 By the following means:

12 **VIA U.S. MAIL:** I enclosed the documents in a sealed envelope or package
13 addressed to the person(s) at the address(es) listed above. I placed the
14 envelope for collection and mailing, following our ordinary business practices.
15 I am readily familiar with this business's practice for collecting and processing
16 correspondence for mailing. On the same day that correspondence is place for
17 collection and mailing, it is deposited in the ordinary course of business with
18 the United States Postal Service, in a sealed envelope with postage fully
19 prepaid.

20 **VIA OVERNIGHT DELIVERY:** I enclosed the documents in an envelope
21 or package provided by an overnight delivery carrier and addressed to the
22 person(s) at the address listed above. I placed the envelope or package for
23 collection and overnight delivery to an office or a regularly utilized drop box
24 of the overnight delivery carrier.

25 **VIA FACSIMILE TRANSMISSION:** Based on an agreement of the parties
26 to accept service by fax transmission, I faxed the documents to the person(s) at
27 the fax number(s) listed above. No error was reported by the fax machine that
28 I used. A copy of the record of the fax transmission, which I printed out, is
attached.

VIA ELECTRONIC TRANSMISSION: Based on a court order or
agreement of the parties to accept electronic service, I caused the documents to
be sent to the person(s) at the electronic service address(es) listed above.

21 **XX VIA NOTICE OF ELECTRONIC FILING (ECF):** Electronic Services via
22 the Court's CM/ECF system pursuant to CivLR 5.4(c).

23 **VIA PERSONAL SERVICE:** I personally delivered the documents to the
24 person(s) at the address(es) listed above. (1) For a party represented by an
25 attorney, delivery was made to the attorney or at the attorney's office by
26 leaving the documents, in an envelope or package clearly labeled to identify
27 the attorney being served, with a receptionist or an individual in charge of the
28 office, between the hours of nine in the morning and five in the evening. (2)
For a party, delivery was made to the party or by leaving the documents at
the party's residence with some person not younger than 18 years of age
between the hours of eight in the morning and six in the evening.

1 I declare under penalty of perjury under the laws of the United State of
2 America, that the foregoing is true and correct and that I am employed in the office,
3 at whose direction the within service was made.
4

5 Executed: September 29, 2014, at San Diego, California.

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8 Rebecka A. Garcia
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