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6	555 West Fifth Street, Suite 4000 Los Angeles, California 90013	
7	Telephone: (213) 896-6000 Facsimile: (213) 896-6600	
8	Attorneys for Defendant SAKS FIFTH AVENUE LLC	
10	UNITED STATES	DISTRICT COURT
11	CENTRAL DISTRIC	CT OF CALIFORNIA
12		
13	TOVA MALIK, on behalf of herself and)	Case No.
14	all others similarly situated,	
15	Plaintiffs,) vs.	DEFENDANT'S NOTICE OF REMOVAL; DECLARATION OF AMY P. LALLY
16 17	SAKS FIFTH AVENUE LLC, a Massachusetts Limited Liability Company and DOES 1.50 in alumina	State Action filed: August 19, 2014
18	Company, and DOES 1-50; inclusive, Defendants.	State Action served: September 1, 2014
19 20	Defendants.	[Filed concurrently with Declaration of John Quinn; Certification of Interested Parties; Notice of Related Cases and
20		Civil Cover Sheet]
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DEFENDANT SAKS FIFTH AVENUE LLC'S NOTICE OF REMOVAL

TO THE CLERK OF THE UNITED STATES DISTRICT COURT, CENTRAL DISTRICT OF CALIFORNIA:

Pursuant to 28 U.S.C. §§ 1332, 1441, 1446, and 1453, Defendant Saks Fifth Avenue LLC ("Saks") hereby removes to this Court the above-styled action, pending as Case No. BC555134 in the Superior Court of the State of California for the County of Los Angeles (the "State Court Action").

I. INTRODUCTION

1. This case is properly removed to this Court pursuant to 28 U.S.C. § 1441(a) and (b) because the State Court Action is pending in the Superior Court of California, County of Los Angeles, which is within the Central District of California, the Court has original jurisdiction over the State Court Action pursuant to 28 U.S.C. § 1332(d), and the procedural requirements for removal are satisfied. Specifically, this Court has jurisdiction pursuant to the Class Action Fairness Act ("CAFA") because there is minimal diversity between the parties, the alleged putative class numbers "at least in the thousands," and the amount in controversy exceeds the jurisdictional amount of \$5,000,000. *See* 28 U.S.C. §§ 1332(d), 1453.

II. BACKGROUND

- 2. On or about August 19, 2014, Plaintiff Tova Malik ("Plaintiff") filed the State Court Action against Saks and Does 1 through 50 in the Superior Court of California, County of Los Angeles.¹
- 3. Plaintiff seeks relief on behalf of a statewide class consisting of "all persons who purchased Saks Off 5th clothing in California . . . within the four years prior to the filing of the initial complaint." Compl. ¶ 24.

The unnamed Doe defendants need not join or consent to Saks' Notice of Removal, as they have not yet been served. *See Salveson v. W. States Bankcard Ass'n*, 731 F. 2d 1423, 1429 (9th Cir. 1984) (superseded by statute on other grounds) (stating that defendants not yet served in a state court action need not join in the notice of removal). Furthermore, CAFA permits any defendant to unilaterally remove the action where, as here, CAFA's requirements are met. *See* 28 U.S.C. § 1453(b).

- 4. The Complaint alleges violations of the California Unfair Competition Law, Cal. Bus. & Prof. Code § 17200, *et seq.*, the California False Advertising Law, Cal. Bus. & Prof. Code § 17500, *et seq.*, and the California Consumer Legal Remedies Act ("CLRA"), Cal. Civ. Code § 1750, *et seq.*, against Saks arising out of the sale of Saks Off 5th clothing. Compl. ¶¶ 32-53.
- 5. The Complaint seeks restitution and disgorgement, injunctive relief, statutory damages, general damages, special damages, exemplary damages, and attorneys' fees. *See* Prayer for Relief ¶¶ 1, 3, 5-9.
- 6. On August 22, 2014, process was served on Saks by certified mail. Service was deemed complete on September 1, 2014. *See* Cal. Civ. Proc. Code § 415.40. Saks has not filed an answer or responsive pleading to the Complaint.

III. JURISDICTION

- 7. Based on the allegations on the face of the Complaint, this Court has original jurisdiction over the State Court Action pursuant to CAFA. *See* 28 U.S.C. § 1332(d).
- 8. CAFA provides for federal jurisdiction of any "class action" composed of 100 or more putative class members, where any member of the proposed class is a citizen of a state different from any defendant, and the amount in controversy exceeds \$5,000,000 (exclusive of interest and costs). 28 U.S.C. § 1332(d).
- 9. Although Saks denies that it is liable to any individual or that class treatment is appropriate for this case, removal is proper pursuant to 28 U.S.C. §§ 1332(d) and 1453 because the State Court Action is an action between citizens of different states, on behalf of a putative class numbering "at least in the thousands," and involves an amount in controversy exceeding \$5,000,000.

A. There is Minimal Diversity

- 10. CAFA requires only minimal diversity, namely, that "any member of a class of plaintiffs is a citizen of a State different from any defendant" 28 U.S.C. § 1332(d)(2)(A).
- 11. Plaintiff alleges that she is a California citizen and resident. Compl. ¶ 1. As such, Saks is informed and believes that at the time Plaintiff filed the State Court Action, Plaintiff was a citizen of California.
- 12. For diversity purposes, a corporation is deemed to be a citizen of: (1) the state under whose laws it is organized; and (2) the state of its "principal place of business." 28 U.S.C. § 1332(c)(1); see also Davis v. HSBC Bank Nevada, N.A., 557 F. 3d 1026, 1028 (9th Cir. 2009). Saks is a limited liability company organized under the laws of Massachusetts. See Compl. ¶ 2; see also Declaration of John Quinn ("Quinn Decl.") ¶ 3. Saks has its principal place of business in New York, New York. Compl. ¶ 2; see also Quinn Decl. ¶ 3.
- 13. The minimal diversity requirement, therefore, is satisfied as Plaintiff is a citizen of California and Saks is a citizen of Massachusetts and New York.

B. The Alleged Class Involves At Least 100 Class Members

- 14. CAFA requires that "the number of members of all proposed plaintiff classes in the aggregate" be at least 100. 28 U.S.C. § 1332(d)(5)(B).
- 15. Plaintiff's Complaint was filed as a statewide class action, as defined in 28 U.S.C. § 1332(d)(1)(B), and alleges a putative class far in excess of 100 class members. Compl. ¶ 25 (alleging that putative class members number "at least in the thousands").

C. The Alleged Amount in Controversy Exceeds \$5,000,000

16. CAFA requires that the "aggregate[]" "matter in controversy exceed[] the sum or value of \$5,000,000, exclusive of interest and costs." 28 U.S.C. § 1332(d)(2) & (6). Removal is proper if it is demonstrated, "by a preponderance of evidence, that the aggregate amount in controversy exceeds"

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2013). Saks denies Plaintiff's substantive allegations, denies that Plaintiff is entitled to any of the relief sought in her Complaint, and does not waive any defense with respect to any of Plaintiff's claims. Nonetheless, the amount in controversy is determined by accepting Plaintiff's allegations as true. See, e.g., Sanchez v. Monumental Life Ins. Co., 102 F. 3d 398, 402 (9th Cir. 1996) ("[T]he amount in controversy is met by the express allegations of the plaintiff's complaint." (internal quotation marks omitted)); Cain v. Hartford Life & Accident Ins. Co., 890 F. Supp. 2d 1246, 1249 (C.D. Cal. 2012) ("In measuring the amount in controversy, a court must assume that the allegations of the complaint are true and assume that a jury will return a verdict for the plaintiff on all claims made in the complaint.").

17. In this case, the relief that the Complaint seeks related to restitution alone exceeds CAFA's \$5,000,000 amount-in-controversy requirement.

1. **Restitution**

- Plaintiff seeks to represent "all persons who purchased Saks Off 5th 18. clothing in California . . . within the four years prior to the filing of the initial complaint," Compl. ¶ 24, and seeks restitution and disgorgement of "all money or property wrongfully obtained by Defendant" as a result of Saks' alleged "unlawful, unfair, and fraudulent business practices," Prayer for Relief ¶ 3.
- 19. Since August 19, 2010, Saks' sales of Saks Off 5th clothing in California alone exceeds \$5 million. See Quinn Decl. \P 4.

Injunctive Relief 2.

Plaintiff also seeks injunctive relief. Costs of compliance with an 20. injunction are relevant in ascertaining whether the amount in controversy is satisfied. See 28 U.S.C. 1332(d) (excluding only interest and costs from the aggregated amount in controversy); see also Guglielmino v. McKee Food Corp., 506 F. 3d 696, 700 (9th Cir. 2007). Pursuant to the CLRA, Plaintiff individually

and on behalf of the purported class seeks an injunction barring Saks "from engaging in, and continuing to engage in, the unfair, unlawful and/or fraudulent business practices alleged (in the Complaint) and that may yet be discovered in the prosecution of this action." *See* Compl. ¶¶ 37, 48, 52, and Prayer for Relief ¶ 1.

- 21. An injunction would impose additional costs on Saks to the extent it would be required to re-ticket its merchandise, revise its promotional calendars, and redesign its sales receipts and other sales-related materials. *See* Quinn Decl. ¶ 5.
- 22. Additionally, if Saks is enjoined from selling Saks Off 5th clothing as currently sold in California, it would incur significant monetary losses during the period in which it was prohibited from selling its current merchandise and/or during the period needed to re-ticket merchandise. Such an injunction might also result in the loss of customer confidence, as well as a disruption of its relationships with designers and manufacturers, and create a competitive disadvantage with respect to other off-price retailers. *See* Quinn Decl. ¶ 5.

3. Exemplary Damages

23. Plaintiff also seeks exemplary damages under the CLRA. Punitive damages, if such damages are specifically authorized by statute, may be considered for purposes of calculating the amount in controversy. *See, e.g., Wang v. Asset Acceptance, LLC*, 680 F. Supp. 2d 1122, 1124-25 (N.D. Cal. 2010); *see also Gibson v. Chrysler Corp.*, 261 F. 3d 927, 945 (9th Cir. 2001) ("It is well established that punitive damages are part of the amount in controversy in a civil action."). Here, if Plaintiff and/or the putative class succeed on the CLRA claim, punitive damages may be statutorily authorized. *See* Cal. Civ. Code § 1780(e).

4. Attorneys' Fees

24. Finally, if the class action is successful, the class would be entitled to recover attorneys' fees. An award of attorneys' fees, if such fees are specifically

- authorized by statute, may be considered for purposes of calculating the amount in controversy. *See Kroske v. US Bank Corp.*, 432 F. 3d 976, 980 (9th Cir. 2005). Courts in the Ninth Circuit consider a reasonable and fair estimate of attorneys' fees to be twenty-five percent of the total recovery. *See Powers v. Eichen*, 229 F. 3d 1249, 1256 (9th Cir. 2000); *Lim v. Helio, LLC*, No. CV 11-9183 PSG, 2012 WL 359304, at *3 (C.D. Cal. Feb. 2, 2012). Here, if Plaintiff and/or the putative class succeed on the CLRA claim, recovery of attorneys' fees may be statutorily authorized. *See* Cal. Civ. Code § 1780(e).
- 25. As explained above, the estimated amount in controversy with regards to restitution alone exceeds \$5 million, without taking into account the cost of injunctive relief, exemplary damages, and attorneys' fees. This amount satisfies CAFA's \$5,000,000 amount-in-controversy requirement based on the allegations of Plaintiff's Complaint.

IV. THE PROCEDURAL REQUIREMENTS FOR REMOVAL ARE SATISFIED

- 26. This Court is the proper venue for this action under 28 U.S.C. § 1441(a), as the State Court Action is pending in the County of Los Angeles, California, and the United States District Court for the Central District of California is the "district and division embracing the place where such action is pending." 28 U.S.C. § 1441(a).
- 27. The Complaint was filed on August 19, 2014, and served by certified mail along with a summons on August 22, 2014. Service was deemed complete on September 1, 2014. *See* Cal. Civ. Proc. Code § 415.40. Therefore, this Notice of Removal has been timely filed within thirty days of the completed service of a copy of the summons and Complaint, pursuant to 28 U.S.C. §§ 1446(b) and 1453(b).

28. Pursuant to 28 U.S.C. § 1446(a), a copy of all process, pleadings, orders, and other papers received by Saks to date are attached as follows to the Declaration of Amy Lally:

Exhibit A: Summons, Complaint, Civil Case Cover Sheet, Civil Case Cover Sheet Addendum and Statement of Location, Notice of Case Assignment, Voluntary Efficient Litigation Stipulations, and Notice of Related Case

Exhibit B: Proof of Service: Notice of Court Order Re Related Cases

The documents attached to the Declaration of Amy Lally ("Lally Decl.") are the only documents served on Saks to date. Lally Decl. ¶¶ 2-3.

- 29. Pursuant to 28 U.S.C. § 1446(d), Saks will promptly file a removal notice with the Clerk of the Superior Court of the State of California for the County of Los Angeles and will serve written notice of same upon counsel of record for Plaintiff.
- 30. Saks reserves the right to amend or supplement this Notice of Removal.
- 31. By filing this Notice of Removal, Saks does not waive, either expressly or implicitly, its rights to assert any defense which it could have asserted in the Superior Court of the State of California for the County of Los Angeles. If any question arises regarding the propriety of the removal of this action, Saks respectfully requests an opportunity to present a brief, additional evidence, and oral argument on this issue.

Case 2:14-cv-07600-SVW-VBK Document 1 Filed 09/30/14 Page 9 of 10 Page ID #:9

1	WHEREFORE, Defendant	Saks resp	ectfully requests that the Court assume
2	jurisdiction over this action.		
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4	Dated: September 30, 2014	Resp	ectfully submitted,
5		SIDI	EY AUSTIN LLP
6		SIDL	ET AUSTIN EEF
7		By:	/s/ Amy P. Lally Amy P. Lally
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9			Attorneys for Defendant Saks Fifth Avenue LLC
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DECLARATION OF AMY P. LALLY

I, AMY P. LALLY, declare as follows:

- 1. I am an attorney at law licensed to practice in the State of California and before the United States District Court for the Central District of California. I am a partner in the law firm of Sidley Austin LLP and counsel for Defendant Saks Fifth Avenue LLC. The matters set forth below are within my personal knowledge, and if called upon as a witness I could and would testify competently as follows:
- 2. Attached as Exhibit A is a true and correct copy of the Summons, Complaint, Civil Case Cover Sheet, Civil Case Cover Sheet Addendum and Statement of Location, Notice of Case Assignment, Voluntary Efficient Litigation Stipulations, and Notice of Related Case served on Saks Fifth Avenue LLC in the action styled as *Malik v. Saks Fifth Avenue LLC*, Case No. BC555134, that was filed in the Superior Court of the State of California, County of Los Angeles.
- 3. Attached as Exhibit B is a true and correct copy of the Proof of Service: Notice of Court Order Re Related Cases in the action styled as *Malik v. Saks Fifth Avenue LLC*, Case No. BC555134, that was served on my office on September 24, 2014.

I declare under penalty of perjury under the laws of the United States of America and the State of California that the foregoing is true and correct.

Executed this 30th day of September, 2014.

/s/ Amy P. Lally Amy P. Lally

EXHIBIT A



MARTI F. CLARK, LEGAL ASSISTANT mfc@KirtlandPackard.com

August 22, 2014

Sent Via Certified Return Receipt Saks Fifth Avenue LLC c/o Corporation Service Company 84 State St., 6th Floor Boston, MA 02109

Re:

Tova Malik v. Saks Fifth Avenue LLC, et al.

Case No.: BC555134 Our File No.: 2479-1

Dear Sir/Madam:

Pursuant to California Civil Code of Procedure § 415.40, SAKS FIFTH AVENUE LLC, a Massachusetts Limited Liability Company, is hereby served with the following documents: Summons, Complaint, Civil Case Cover Sheet, Addendum, Notice of Case Assignment ADR Information Pack and Notice of Related Case.

Please refer this matter to your attorneys.

Very truly yours,

Marti F. Clark, Assistant to MICHAEL LOUIS KELLY

/mfc Enclosures

02479-00001 164523.01

SUMMONS (CITACION JUDICIAL)

NOTICE TO DEFENDANT: SAKS FIFTH AVENUE LLC, a (AVISO AL DEMANDADO): Massachusetts Limited Liability

Company, and DOES 1-50, inclusive,

FOR COURT USE ONLY (SOLO PARA USO DE LA CORTE)

CONFORMED COPY ORIGINAL FILED County Of Los Angeler

AUG 19 2014

Sherri R. Carter, Executive Officer/Clerk By: Judi Lara, Deputy

YOU ARE BEING SUED BY PLAINTIFF: TOVA MALIK, on behalf (LO ESTÁ DEMANDANDO EL DEMANDANTE): of herself and all others similarly situated,

NOTICE! You have been sued. The court may decide against you without your being heard unless you respond within 30 days. Read the information

You have 30 CALENDAR DAYS after this summons and legal papers are served on you to file a written response at this court and have a copy served on the plaintiff. A letter or phone call will not protect you. Your written response must be in proper legal form if you want the court to hear your case. There may be a court form that you can use for your response. You can find these court forms and more information at the California Courts Online Self-Help Center (www.courtinfo.ca.gov/selfhelp), your county law library, or the courthouse nearest you. If you cannot pay the filing fee, ask the court clerk for a fee waiver form. If you do not file your response on time, you may lose the case by default, and your wages, money, and property may be taken without further warning from the court.

There are other legal requirements. You may want to call an attorney right away. If you do not know an attorney, you may want to call an attorney referral service. If you cannot afford an attorney, you may be eligible for free legal services from a nonprofit legal services program. You can locate these nonprofit groups at the California Legal Services Web site (www.lawhelpcalifornia.org), the California Courts Online Self-Help Center (www.courtinfo.ca.gov/selfhelp), or by contacting your local court or county bar association. NOTE: The court has a statutory lien for waived fees and costs on any settlement or arbitration award of \$10,000 or more in a civil case. The court's lien must be paid before the court will dismiss the case. IAVISO! Lo han demandado. Si no responde dentro de 30 días, la corte puede decidir en su contra sin escuchar su versión. Lea la información a

Tiene 30 DÍAS DE CALENDARIO después de que le entreguen esta citación y papeles legales para presentar una respuesta por escrito en esta corte y hacer que se entregue una copia al demandante. Una carta o una llamada telefónica no lo protegen. Su respuesta por escrito tiene que estar en formato legal correcto si desea que procesen su caso en la corte. Es posible que haya un formulario que usted pueda usar para su respuesta. Puede encontrar estos formularios de la corte y más información en el Centro de Ayuda de las Cortes de California (www.sucorte.ca.gov), en la biblioteca de leyes de su condado o en la corte que le quede más cerca. Si no puede pagar la cuota de presentación, pida al secretario de la corte que le dé un formulario de exención de pago de cuotas. Si no presenta su respuesta a tiempo, puede perder el caso por incumplimiento y la corte le podrá quitar su sueldo, dinero y bienes sin más advertencia.

Hay otros requisitos legales. Es recomendable que llame a un abogado inmediatamente. Si no conoce a un abogado, puede llamar a un servicio de remisión a abogados. Si no puede pagar a un abogado, es posible que cumpla con los requisitos para obtener servicios legales gratuitos de un programa de servicios legales sin fines de lucro. Puede encontrar estos grupos sin fines de lucro en el sitio web de California Legal Services, (www.lawhelpcalifornia.org), en el Centro de Ayuda de las Cortes de California, (www.sucorte.ca.gov) o poniéndose en contacto con la corte o el colegio de abogados locales. AVISO: Por ley, la corte tiene derecho a reclamar las cuotas y los costos exentos por imponer un gravamen sobre cualquier recuperación de \$10,000 ó más de valor recibida mediante un acuerdo o una concesión de arbitraje en un caso de derecho civil. Tiene que pagar el gravamen de la corte antes de que la corte pueda desechar el caso.

The name and address of the court is: (El nombre y dirección de la corte es): SUPERIOR COURT OF CALIFORNIA 111 N. Hill Street

CR 00010

CASE NUMBER:

BC 5 5 5

Los Angeles, CA 90					
The name, address, and tele	phone number of plaintiff's attorney,	or plaintiff without an atte	orney, is:		
(El nombre, la dirección y el i	número de teléfono del abogado del				es):
Michael Louis Kell		(31)	0) 536-1		36-1001
KIRTLAND & PACKARI				Judi Lara	
2041 Rosecrans Ave				indi La	
El Segundo, CA 902	245		•	J	• •
DATE:	SHERRI R. CARTER	Clerk, by		. 1	, Deputy
(Fecha)		(Secretario)			(Adjunto
(For proof of service of this su	ummons, use Proof of Service of Sur	nmons (form POS-010).			
(Para prueba de entrega de e	esta citatión use el formulario Proof o	f Service of Summons, (POS-010)).		
	NOTICE TO THE PERSON SER				
(SEAL)	1. as an individual defenda	int.			
•	2. as the person sued und		(anaaifid)	,	
	as the person succ und	er the fictitious frame of	specify).		
	3. x on behalf of (specify):	Colea Fifth Arrons	o TTC		
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	4. by personal delivery on	(date):			Page 1 of
Form Adopted for Mandatory Use		MONS	Lenal	Code of Civil Person	·

CLASS AGTION COMPLAINT

KIRTLAND & PACKARD LLP

Plaintiff Tova Malik (also referred to as the "Plaintiff"), on behalf of herself and all others similarly situated, alleges as follows. Plaintiff's allegations are based on the investigation of counsel, and thus on information and belief, except as to the individual actions of Plaintiff, as to which Plaintiff has personal knowledge.

THE PARTIES

- 1. Plaintiff Tova Malik is a citizen and resident of Los Angeles County, California who purchased clothing from the Saks Fifth Avenue Off 5th Store (also referred to as the "Saks Off 5th") in Camarillo, California that was purportedly sold for markedly lower than the "Market Price" labeled on the price tag, which a consumer would normally pay at the traditional Saks Fifth Avenue retail stores.
- 2. Plaintiff is informed and believes, and upon such information and belief alleges, that Saks Fifth Avenue LLC (also referred to as "Defendant") is a Massachusetts limited liability company, with its principle place of business in New York, New York, that markets, distributes, and/or sells men's and women's clothing and accessories. Defendant sells its clothing and accessories to consumers in California and throughout the nation.
- 3. Plaintiff does not know the true names or capacities of the persons or entities sued herein as DOES 1-50, inclusive, and therefore sues such Defendants by such fictitious names. Plaintiff is informed and believes, and upon such information and belief alleges, that each of the DOE Defendants is in some manner legally responsible for the damages suffered by Plaintiff and the members of the Class as alleged herein. Plaintiff will amend this Complaint to set forth the true names and capacities of these Defendants when they have been ascertained, along with appropriate charging allegations, as may be necessary.
- 4. At all times herein mentioned, Defendants, and each of them, were the agents, principals, servants, employees, and subsidiaries of each of the remaining Defendants, and were at all times acting within the purpose and scope of such agency, service, and employment, and directed, consented, ratified, permitted, encouraged, and approved the acts of each remaining Defendant.

[/.

JURISDICTION AND VENUE

- 5. This Court has jurisdiction over all causes of action asserted herein under the California Constitution.
- 6. Venue is proper in this County pursuant to California Civil Code § 1780(d) because Defendant does business here.
- Venue is proper in this District pursuant to Los Angeles County Superior Court Rule
 2.3(a)(1)(A) because this is a class action.
 - 8. Out-of-state participants can be brought before this Court pursuant to California's "long-arm" jurisdictional statute.

FACTUAL ALLEGATIONS

- 9. Saks Fifth Avenue offers upscale assortments of designer apparel, shoes, handbags, jewelry, accessories, beauty and home products to the affluent consumer. Saks Fifth Avenue operates 42 stores across the United States. Saks Fifth Avenue had estimated \$3.1 billion in sale revenues in 2013.
- 10. Defendant also operates sixty six Saks Off 5th clearance stores. These Saks Off 5th Stores are an alternative way for large retail companies to capture a larger pool of consumers because they offer clothing and accessories at discounted prices from in-demand retail stores.
- 11. Outlet stores are a popular avenue for sale-seeking consumers because in-demand retail stores, such as Saks Fifth Avenue, will often sell clothes that are "after season" or clothing that had little popularity and as a result, did not sell. To mitigate any more monetary losses on the clothing, the retail stores will sell this clothing at various outlet malls for a discount.
- 12. Contagion among large retail stores operating outlet stores have spread throughout the nation as evidenced by the numerous outlet stores that now exist and outlet-specific malls. Shoppers have become accustomed to seeing products that once were sold at the traditional retail store at these outlet stores. This popularity has been noted, for example, apparel sales at factory outlets rose 17.8% in 2011, according to estimates by market research firm NPD

- Group. Meanwhile, apparel sales industry-wide rose a meager 1.4%.1
- 13. Furthermore, the chief industry analyst at NPD Group states, "What outlets have been able to do is touch the core of the American consumer. There's no question that what we're witnessing is the transformation of how and where consumers are shopping. The recession really kicked it into high gear for outlet centers."
- 14. It is, therefore, no surprise that Defendant has immersed themselves into this lucrative industry to continue to grow their robust billion dollar business. Plaintiff and other Outlet Store shoppers (also referred to as the "Class") were also looking to obtain benefits from Defendant's discounted stores, which included buying the alleged same exact clothing after season and/or excess clothing that Defendant's traditional stores once carried, but for a discounted price.
- 15. Defendant labels its Saks Off 5th clothing with a tag that shows a markedly lower price from the "Market Price," which corresponds to the price that appears to be used in traditional Saks Fifth Avenue retail stores. Plaintiff was lured in by this large price difference and as a result purchased items of clothing and accessories from Defendant's Saks Off 5th Store in July of 2014.
- 16. Defendant's marketing techniques purposely suggests that the "Market Price" corresponds to the exact same article of clothing when sold at the traditional Saks Fifth Avenue retail store, but at a substantial discount, when in fact it is not.
- 17. Defendant's Saks Off 5th clothing is actually not intended for the sale at the traditional Saks Fifth Avenue stores as the "Market Price" suggests, but rather strictly for the Saks Off 5th Store. Therefore, Defendant's price tags on the Saks Off 5th clothing are labeled with an arbitrary inflated "Market Price" that is purely imaginative because it was never sold at the traditional Saks Fifth Avenue store and therefore can't be compared to the "Market Price" that a consumer would see. Thus the insinuated discount is false and misleading.
- 18. The Federal Trade Commission has also heard complaints by many members of Congress

¹http://articles.latimes.com/2011/aug/07/business/la-fi-0807-cover-outlet-malls-20110807

that see this practice occurring throughout large retail stores. Specifically, the Congressional members state, "it is a common practice at outlet stores to advertise a retail price alongside the outlet store price - even on made-for-outlet merchandise that does not sell at regular retail locations. Since the item was never sold in the regular retail store or at the retail price, the retail price is impossible to substantiate. We believe this practice may be a violation of the FTC's Guides Against Deceptive Pricing (16 CFR 233)."²

- 19. The FTC guidelines are as follows:
 - i. Many members of the purchasing public believe that a manufacturer's list price, or suggested retail price, is the price at which an article is generally sold. Therefore, if a reduction from this price is advertised, many people will believe that they are being offered a genuine bargain. To the extent that list or suggested retail prices do not in fact correspond to prices at which a substantial number of sales of the article in question are made, the advertisement of a reduction may mislead the consumer. A former price is not necessarily fictitious merely because no sales at the advertised price were made. The advertiser should be especially careful, however, in such a case, that the price is one at which the product was openly and actively offered for sale, for a reasonably substantial period of time, in recent, regular course of her business, honestly and in good faith and, of course, not for the purpose of establishing a fictitious higher price on which a deceptive comparison might be based. (Emphasis added).
 - ii. It bears repeating that the manufacturer, distributor or retailer must in every case act honestly and in good faith in advertising a list price, and not with the intention of establishing a basis, or creating an instrumentality, for a deceptive comparison in any local or other trade area. For instance, a manufacturer may not affix price tickets containing inflated prices as an

²http://www.whitehouse.senate.gov/news/release/sens-and-rep-to-ftc-outlet-stores-may-be-misleading-consumers

accommodation to particular retailers who intend to use such prices as the basis for advertising fictitious price reductions.

16 C.F.R. § 233.3.

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- 20. Furthermore, due to Plaintiff's reasonable belief that the Saks Off 5th Store was an "outlet" store she believed the clothing was authentic and once sold at a traditional Saks Fifth Avenue retail store since this is how outlet stores market themselves. She subsequently was under the impression that Saks Off 5th clothing was made with the same quality as all Saks Fifth Avenue clothing, which is not true. The Saks Off 5th clothing does not have the same qualities as the traditional Saks Fifth Avenue clothing.
- 21. Defendant's misleading pricing techniques led Plaintiff and the Class to believe the Saks Off 5th clothing was authentic Saks Fifth Avenue clothing, and in reliance thereon, decided to purchase the clothing from Defendant's Saks Off 5th Store. As a result, Plaintiff was damaged in purchasing the Saks Off 5th clothing because she paid for clothing based on Defendant's unsubstantiated "Market Price" and the ensuing arbitrary discount, but she did not experience any of Defendant's promised benefits shopping at the Saks Off 5th Store.
- 22. Defendant's misrepresentations regarding the Saks Off 5th clothing and the purported origin of the clothing were designed to, and did, lead Plaintiff and the putative Class to believe that the Saks Off 5th clothing was of equal quality and sold at the traditional Saks Fifth Avenue retail store before it became an item for sale at the Saks Off 5th Store. Further, Plaintiff and members of the Class relied on Defendant's misrepresentations and would not have paid as much, if at all, for the clothing but for Defendant's misleading advertising and representations.
- 23. Plaintiff brings this lawsuit to enjoin the ongoing deception of thousands of California consumers by Defendant, and to recover the monetary gains taken by this unlawful practice.

CLASS DEFINITIONS AND CLASS ALLEGATIONS

24. Plaintiff brings this action on behalf of herself and on behalf of all others similarly situated and, as members of the Class or subclasses (collectively referred to hereafter as the

"Class") defined as follows:

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(1) California Class: The Class that Plaintiff seeks to represent ("the California Class") consists of all persons who purchased Saks Off 5th clothing in California labeled to persuade consumers to believe the clothing was originally sold at the traditional Saks Fifth Avenue store but in reality the clothing was intended only for the sale at the Saks Off 5th Store at a lesser quality, within the four years prior to the filing of the initial complaint. Excluded from the Class are Defendant, any parent, subsidiary, affiliate or controlled person of Defendant, as well as the officers and directors of Defendant, and the immediate family member of any such person.

Also excluded is any judge who may preside over this case.

- 25. Numerosity: The proposed Class is so numerous that individual joinder of all its members is impracticable. Due to the nature of the trade and commerce involved, Plaintiff believes that the total number of Class members is at least in the thousands and that members of the Class are numerous and geographically dispersed across California and the United States. While the exact number and identities of the Class members are unknown at this time, such information can be ascertained through appropriate investigation and discovery. The disposition of the claims of the Class members in a single class action will provide substantial benefits to all parties and to the Court.
- 26. Common Questions of Law and Fact Predominate: There are many questions of law and fact common to the representative Plaintiff and the Class, and those questions substantially predominate over any questions that may affect individual Class members. The common questions of fact and law include, but are not limited to, the following:
 - i. Whether Defendant's advertising was and is misleading;
 - Whether Defendant's representations were likely to mislead and did in fact ii. mislead Plaintiff and Class members;
 - iii. Whether Defendant was willful, deceptive, and oppressive in its conduct; and
 - Whether Defendant engaged in unlawful, unfair, or fraudulent business iv. practices;

- v. Whether Defendant misrepresented and/or failed to disclose material facts about its product pricing and discounts; and
- vi. Whether Defendant has made false or misleading statements of fact concerning the reasons for, existence of, or amounts of its price reductions.
- 27. These common questions of law and fact predominate over questions that may affect individual Class members in that the claims of all Class members for each of the claims herein can be established with common proof. Additionally, a class action would be "superior to other available methods for the fair and efficient adjudication of the controversy" because: (1) Class members have little interest in individually controlling the prosecution of separate actions because the individual damages claims of each Class member are not substantial enough to warrant individual filings; (2) Plaintiff is not aware of other lawsuits against Defendant commenced by or on behalf of members of the Class; and (3) because the disputed advertisements are common to all Class members and because resolution of the claims of Plaintiff will resolve the claims of the remaining Class, certification does not pose any manageability problems.
- 28. **Typicality:** Plaintiff's claims are typical of the claims of the members of the Class.

 Plaintiff and all members of the Class have been similarly affected by Defendant's conduct since they all relied on Defendant's representations concerning the true authentically and purported discounts of the clothing and purchased the clothing based on those representations.
- 29. Adequacy of Representation: Plaintiff will fairly and adequately represent and protect the interests of the Class. Plaintiff has retained counsel with substantial experience in handling complex class action litigation. Plaintiff and her counsel are committed to prosecuting this action vigorously on behalf of the Class and have the financial resources to do so.
- 30. Superiority of Class Action: Plaintiff and the members of the Class suffered and will continue to suffer harm as a result of Defendant's unlawful and wrongful conduct. A class action is superior to other available methods for the fair and efficient adjudication of the present controversy. Class members have little interest in individually controlling the

prosecution of separate actions because the individual damages claims of each Class member are not substantial enough to warrant individual filings. In sum, for many, if not most, Class members, a class action is the only feasible mechanism that will allow them an opportunity for legal redress and justice.

31. Adjudication of individual Class members' claims with respect to Defendant would, as a practical matter, be dispositive of the interests of other members not parties to the adjudication, and could substantially impair or impede the ability of other Class members to protect their interests.

FIRST CAUSE OF ACTION

Business and Professions Code § 17500

(Violation of the False Advertising Law)

(By Plaintiff and the Class Against Defendant)

- 32. Plaintiff hereby incorporates paragraphs 1-31 above as if set forth in full.
- 33. California Business and Professions Code § 17500 provides that "[i]t is unlawful for any ... corporation ... with intent ... to dispose of ... personal property ... to induce the public to enter into any obligation relating thereto, to make or disseminate or cause to be made or disseminated ... from this state before the public in any state, in any newspaper or other publication, or any advertising device, or by public outcry or proclamation, or in any other manner or means whatever, including over the Internet, any statement ... which is untrue or misleading, and which is known, or which by the exercise of reasonable care should be known, to be untrue or misleading...."
- 34. Similarly, this section provides, "[N]o price shall be advertised as a former price of any advertised thing, unless the alleged former price was the prevailing market price as above defined within three months next immediately preceding the publication of the advertisement or unless the date when the alleged former price did prevail is clearly, exactly and conspicuously stated in the advertisement."
- 35. Defendant misled consumers by making untrue statements and failing to disclose what is required as stated in the Code, as alleged above.

- 36. As a direct and proximate result of Defendant's misleading and false advertising, Plaintiff and the members of the Class have suffered injury in fact and have lost money.
- 37. The misleading and false advertising described herein presents a continuing threat to Plaintiff and the Class in that Defendant persists and continues to engage in these practices, and will not cease doing so unless and until forced to do so by this Court. Defendant's conduct will continue to cause irreparable injury to consumers unless enjoined or restrained.

SECOND CAUSE OF ACTION

Business and Professions Code § 17200 et seq.

(Violation of the Unfair Competition Law)

(By Plaintiff and the Class Against Defendant)

- 38. Plaintiff hereby incorporates paragraphs 1-37 above as if set forth in full.
- 39. California Business and Professions Code § 17200 et seq. (hereafter referred to as the "Unfair Competition Law" or "UCL") authorizes private lawsuits to enjoin acts of "unfair competition," which include any unlawful, unfair, or fraudulent business practice.
- 40. The UCL imposes strict liability. Plaintiff need not prove that Defendant intentionally or negligently engaged in unlawful, unfair, or fraudulent business practices—but only that such practices occurred.
- 41. The material misrepresentations, concealment, and non-disclosures by Defendant as part of its marketing and advertising of the Saks Off 5th Store clothing are unlawful, unfair, and fraudulent business practices prohibited by the UCL.
- 42. In carrying out such marketing, Defendant has violated the Consumer Legal Remedies Act, the False Advertising Law, and various other laws, regulations, statutes, and/or common law duties. Defendant's business practices alleged herein, therefore, are unlawful within the meaning of the UCL.
- 43. The harm to Plaintiff and members of the public outweighs the utility of Defendant's practices and, consequently, Defendant's practices, as set forth fully above, constitute an unfair business act or practice within the meaning of the UCL.

- 44. Defendant's practices are additionally unfair because they have caused Plaintiff and the Class substantial injury, which is not outweighed by any countervailing benefits to consumers or to competition, and which is not an injury the consumers themselves could have reasonably avoided.
- 45. Defendant's practices, as set forth above, have misled the general public in the past and will mislead the general public in the future. Consequently, Defendant's practices constitute an unlawful and unfair business practice within the meaning of the UCL.
- 46. Pursuant to Business and Professions Code § 17204, an action for unfair competition may be brought by any "person . . . who has suffered injury in fact and has lost money or property as a result of such unfair competition." Defendant's wrongful misrepresentations and omissions have directly and seriously injured Plaintiff and the putative Class by causing them to purchase the discounted clothing based upon false and misleading labeling.
- 47. The unlawful, unfair, and fraudulent business practices of Defendant are ongoing and present a continuing threat that members of the public will be misled into purchasing the clothing from the Saks Off 5th Store and that upon learning that the Saks Off 5th Store clothing was never sold at the traditional Saks Fifth Avenue stores and that the "Market" price is arbitrary and inflated to entice consumers, like Plaintiff, they will be damaged financially.
- 48. Pursuant to the UCL, Plaintiff is entitled to preliminary and permanent injunctive relief ordering Defendant to cease this unfair competition, as well as disgorgement and restitution to Plaintiff and the Class of all of Defendant's revenues associated with its unfair competition, or such portion of those revenues as the Court may find equitable.

THIRD CAUSE OF ACTION

Civil Code § 1750 et seq.

(Violation of the Consumer Legal Remedies Act)

(By Plaintiff and the Class Against Defendant)

49. Plaintiff hereby incorporates paragraphs 1-48 above as if set forth in full.

- 50. The Consumer Legal Remedies Act (hereafter referred to as the "CLRA") creates a non-exclusive statutory remedy for unfair methods of competition and unfair or deceptive acts or business practices. See Reveles v. Toyota by the Bay, 57 Cal. App. 4th 1139, 1164 (1997). Its self-declared purpose is to protect consumers against these unfair and deceptive business practices, and to provide efficient and economical procedures to secure such protection. Cal. Civ. Code § 1760. The CLRA was designed to be liberally construed and applied in favor of consumers to promote its underlying purposes. Id.
- 51. More specifically, Plaintiff alleges that Defendant has violated paragraphs 5, 7, 9 and 13 of Civil Code Section 1770(a) by engaging in the unfair and/or deceptive acts and practices set forth herein. Defendant's unfair and deceptive business practices in carrying out the marketing program described herein were and are intended to and did and do result in the purchase of Defendant's Saks Off 5th Store clothing by consumers, including Plaintiff, in violation of the CLRA. Cal. Civ. Code § 1770 et seq.
- 52. As a result of Defendant's unfair and/or deceptive business practices, Plaintiff and all purchasers of the Saks Off 5th Store clothing have suffered damage and lost money in that they paid for goods that does not have the qualities as represented. Plaintiff seeks and is entitled to an order enjoining Defendant from continuing to engage in the unfair and deceptive business practices alleged herein.
- 53. Pursuant to Section 1782 of the CLRA, Plaintiff intends to notify Defendant in writing of the particular violations of Section 1770 of the CLRA (the "Notice Letter"). If Defendant fails to comply with Plaintiff's demands within thirty days of receipt of the Notice Letter, pursuant to Section 1782 of the CLRA, Plaintiff will amend this Complaint to further request damages under the CLRA.

//

PRAYER FOR RELIEF

WHEREFORE, Plaintiff, individually and on behalf of the Class, prays for relief and judgment as follows:

- 1. For preliminary and permanent injunctive relief enjoining Defendant, its agents, servants and employees, and all persons acting in concert with it, from engaging in, and continuing to engage in, the unfair, unlawful and/or fraudulent business practices alleged above and that may yet be discovered in the prosecution of this action;
- 2. For certification of the putative class;
- For restitution and disgorgement of all money or property wrongfully obtained by Defendant by means of its herein-alleged unlawful, unfair, and fraudulent business practices;
- 4. For an accounting by Defendant for any and all profits derived by Defendant from its herein-alleged unlawful, unfair and/or fraudulent conduct and business practices;
- 5. An award of statutory damages according to proof, except that no damages are currently sought on Plaintiff's Cause of Action regarding the Consumer Legal Remedies Act at this time;
- 6. An award of general damages according to proof, except that no damages are currently sought on Plaintiff's Cause of Action regarding the Consumer Legal Remedies Act at this time;
- 7. An award of special damages according to proof, except that no damages are currently sought on Plaintiff's Cause of Action regarding the Consumer Legal Remedies Act at this time;
- 8. Exemplary damages, except that no damages are currently sought on Plaintiff's Cause of Action regarding the Consumer Legal Remedies Act at this time;
- 9. For attorneys' fees and expenses pursuant to all applicable laws, including, without limitation, the CLRA and the common law private attorney general doctrine;
- 10. For costs of suit; and

Cas	e 2:14-cv-07600-SVW-VBK Document 1-1	Filed 09/30/14 Page 17 of 38 Page ID #:27
1	11. For such other and further relief as the C	Court deems just and proper.
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3	DATED: August 19, 2014	KIRTLAND & PACKARD LLP
4		11. 00 6
5		By: MICHAEL LOUIS KELLY
6		BEHRAM V. PAREKH HEATHER M. BAKER
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8		Counsel for Plaintiff and all others similarly situated
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LAW OFFICES
KIRTLAND & PACKARD LLP

JURY TRIAL DEMANDED

Plaintiff demands a jury trial on all issues so triable.

DATED: August 19, 2014

KIRTLAND & PACKARD LLP

By:

MICHAEL LOUIS KELLY BEHRAM V. PAREKH HEATHER M. BAKER

Counsel for Plaintiff and all others similarly situated

Case 2:14-cv-07600-SVW-VBK Document 1-1 Filed 09/30/14 Page 19 of 38 FOR COURT USE ONLY ATTORNEY OR PARTY WITHOUT ATTORNEY (Name, State Bar number, and address): Michael Louis Kelly - SBN 82063 CONFORMED COPY KIRTLAND & PACKARD LLP ORIGINAL FILED
Superior Court Of California
County Of Los Angel 2041 Rosecrans Avenue Third Floor El Segundo, CA 90245 AUG 19 2014 TELEPHONE NO.: (310) 536-1000 FAX NO.: (310) 536-1001 ATTORNEY FOR (Name): Plaintiff and all others similarly sit Sherri R. Carter, Executive Officer/Clerk SUPERIOR COURT OF CALIFORNIA, COUNTY OF LOS ANGELES By: Judi Lara, Deputy STREET ADDRESS: 111 N. Hill Street MAILING ADDRESS: CITY AND ZIP CODE: Los Angeles, CA 90012 BRANCH NAME Central District TOVA MALIK v. SAKS FIFTH AVENUE LLC, CASE NAME: CASE NUMBER: BC 5 5 5 1 3 4 **Complex Case Designation CIVIL CASE COVER SHEET** Counter X Unlimited Limited (Amount (Amount JUDGE Filed with first appearance by defendant demanded is demanded (Cal. Rules of Court, rule 3.402) exceeds \$25,000) DEPT: \$25,000 or less) Items 1-6 below must be completed (see instructions on page 2) 1. Check one box below for the case type that best describes this case: Provisionally Complex Civil Litigation **Auto Tort** (Cal. Rules of Court, rules 3.400-3.403) Breach of contract/warranty (06) Auto (22) Antitrust/Trade regulation (03) Uninsured motorist (46) Rule 3.740 collections (09) Other PI/PD/WD (Personal Injury/Property Construction defect (10) Other collections (09) Damage/Wrongful Death) Tort Mass tort (40) Insurance coverage (18) Asbestos (04) Securities litigation (28) Other contract (37) Environmental/Toxic tort (30) Product liability (24) Real Property Insurance coverage claims arising from the Medical malpractice (45) Eminent domain/Inverse condemnation (14) above listed provisionally complex case Other PI/PD/WD (23) types (41) Wrongful eviction (33) Non-PI/PD/WD (Other) Tort Other real property (26) **Enforcement of Judgment** X Business tort/unfair business practice (07) Enforcement of judgment (20) Civil rights (08) Unlawful Detainer Miscellaneous Civil Complaint Defamation (13) Commercial (31) **RICO (27)** Fraud (16) Residential (32) Other complaint (not specified above) (42) Intellectual property (19) Drugs (38) Miscellaneous Civil Petition Judicial Review Professional negligence (25) Other non-PI/PD/WD tort (35) Partnership and corporate governance (21) Asset forfeiture (05) Petition re: arbitration award (11) Other petition (not specified above) (43) **Employment** Wrongful termination (36) Writ of mandate (02) Other judicial review (39) Other employment (15) x is not complex under rule 3.400 of the California Rules of Court. If the case is complex, mark the is This case factors requiring exceptional judicial management: Large number of separately represented parties Large number of witnesses Extensive motion practice raising difficult or novel e. Coordination with related actions pending in one or more courts in other counties, states, or countries, or in a federal court issues that will be time-consuming to resolve Substantial postjudgment judicial supervision Substantial amount of documentary evidence f. [3. Remedies sought (check all that apply): a. X monetary b. X nonmonetary; declaratory or injunctive relief c. X punitive 4. Number of causes of action (specify): Three 5. This case X is is not a class action suit. 6. If there are any known related cases, file and serve a notice of related case. (You may use form CM-015.) Date: August 19, 2014 Michael Louis Kelly / Heather M. Baker
(TYPE OR PRINT NAME) NOTICE · Plaintiff must file this cover sheet with the first paper filed in the action or proceeding (except small claims cases or cases filed under the Probate Code, Family Code, or Welfare and Institutions Code). (Cal. Rules of Court, rule 3.220.) Failure to file may result • File this cover sheet in addition to any cover sheet required by local court rule.

If this case is complex under rule 3.400 et seq. of the California Rules of Court, you must serve a copy of this cover sheet on all
other parties to the action or proceeding.

• Unless this is a collections case under rule 3.740 or a complex case, this cover sheet will be used for statistical purposes only.

Case 2:14-cv-07600-SVW-VBK Document 1-1 Filed 09/30/14 Page 20 of 38 Page ID INSTRUCTIONS ON HOW TO COMPLETE THE COVER SHEET

To Plaintiffs and Others Filing First Papers. If you are filing a first paper (for example, a complaint) in a civil case, you must complete and file, along with your first paper, the Civil Case Cover Sheet contained on page 1. This information will be used to compile statistics about the types and numbers of cases filed. You must complete items 1 through 6 on the sheet. In item 1, you must check one box for the case type that best describes the case. If the case fits both a general and a more specific type of case listed in item 1. check the more specific one. If the case has multiple causes of action, check the box that best indicates the primary cause of action. To assist you in completing the sheet, examples of the cases that belong under each case type in item 1 are provided below. A cover sheet must be filed only with your initial paper. Failure to file a cover sheet with the first paper filed in a civil case may subject a party, its counsel, or both to sanctions under rules 2.30 and 3.220 of the California Rules of Court.

To Parties in Rule 3.740 Collections Cases. A "collections case" under rule 3.740 is defined as an action for recovery of money owed in a sum stated to be certain that is not more than \$25,000, exclusive of interest and attorney's fees, arising from a transaction in which property, services, or money was acquired on credit. A collections case does not include an action seeking the following: (1) tort damages, (2) punitive damages, (3) recovery of real property, (4) recovery of personal property, or (5) a prejudgment writ of attachment. The identification of a case as a rule 3.740 collections case on this form means that it will be exempt from the general time-for-service requirements and case management rules, unless a defendant files a responsive pleading. A rule 3.740 collections case will be subject to the requirements for service and obtaining a judgment in rule 3.740.

To Parties in Complex Cases. In complex cases only, parties must also use the Civil Case Cover Sheet to designate whether the case is complex. If a plaintiff believes the case is complex under rule 3.400 of the California Rules of Court, this must be indicated by completing the appropriate boxes in items 1 and 2. If a plaintiff designates a case as complex, the cover sheet must be served with the complaint on all parties to the action. A defendant may file and serve no later than the time of its first appearance a joinder in the plaintiff's designation, a counter-designation that the case is not complex, or, if the plaintiff has made no designation, a designation that the case is complex. CASE TYPES AND EXAMPLES

Auto Tort

Auto (22)—Personal Injury/Property Damage/Wrongful Death Uninsured Motorist (46) (if the case involves an uninsured motorist claim subject to arbitration, check this item instead of Auto)

Other PI/PD/WD (Personal Injury/ Property Damage/Wrongful Death) Tort

Asbestos (04)

Asbestos Property Damage Asbestos Personal Injury/ Wrongful Death

Product Liability (not asbestos or toxic/environmental) (24)

Medical Malpractice (45)

Medical Malpractice-

Physicians & Surgeons

Other Professional Health Care

Malpractice

Other PI/PD/WD (23)

Premises Liability (e.g., slip

and fall)

Intentional Bodily Injury/PD/WD

(e.g., assault, vandalism)

Intentional Infliction of

Emotional Distress

Negligent Infliction of

Emotional Distress

Other PI/PD/WD

Non-PI/PD/WD (Other) Tort

Business Tort/Unfair Business

Practice (07)

Civil Rights (e.g., discrimination,

false arrest) (not civil

harassment) (08)

Defamation (e.g., slander, libel)

(13)

Fraud (16)

Intellectual Property (19)

Professional Negligence (25)

Legal Malpractice

Other Professional Malpractice

(not medical or legal) Other Non-PI/PD/WD Tort (35)

Employment

Wrongful Termination (36)

Other Employment (15)

Contract

Breach of Contract/Warranty (06)

Breach of Rental/Lease

Contract (not unlawful detainer

or wrongful eviction) Contract/Warranty Breach-Seller

Plaintiff (not fraud or negligence)

Negligent Breach of Contract/

Warranty

Other Breach of Contract/Warranty

Collections (e.g., money owed, open

book accounts) (09)

Collection Case—Seller Plaintiff

Other Promissory Note/Collections

Case

Insurance Coverage (not provisionally

complex) (18)

Auto Subrogation

Other Coverage Other Contract (37)

Contractual Fraud

Other Contract Dispute

Real Property

Eminent Domain/Inverse

Condemnation (14)

Wrongful Eviction (33)

Other Real Property (e.g., quiet title) (26)

Writ of Possession of Real Property

Mortgage Foreclosure

Quiet Title

Other Real Property (not eminent

domain, landlord/tenant, or

foreclosure)

Unlawful Detainer

Commercial (31)

Residential (32)

Drugs (38) (if the case involves illegal drugs, check this item; otherwise.

report as Commercial or Residential)

Judicial Review

Asset Forfeiture (05)

Petition Re: Arbitration Award (11)

Writ of Mandate (02)

Writ-Administrative Mandamus

Writ-Mandamus on Limited Court

Case Matter

Writ-Other Limited Court Case

Review

Other Judicial Review (39)

Review of Health Officer Order

Notice of Appeal-Labor

Commissioner Appeals

Provisionally Complex Civil Litigation (Cal. Rules of Court Rules 3.400-3.403)

Antitrust/Trade Regulation (03)

Construction Defect (10)

Claims Involving Mass Tort (40)

Securities Litigation (28)

Environmental/Toxic Tort (30)

Insurance Coverage Claims

(arising from provisionally complex

case type listed above) (41)

Enforcement of Judgment

Enforcement of Judgment (20)

Abstract of Judgment (Out of

County)

Confession of Judgment (non-

domestic relations)

Sister State Judgment

Administrative Agency Award

(not unpaid taxes)

Petition/Certification of Entry of

Judgment on Unpaid Taxes

Other Enforcement of Judgment

Case

Miscellaneous Civil Complaint

RICO (27)

Other Complaint (not specified above) (42)

Declaratory Relief Only

Injunctive Relief Only (non-

harassment)

Mechanics Lien

Other Commercial Complaint

Case (non-tort/non-complex)

Other Civil Complaint

(non-tort/non-complex)

Miscellaneous Civil Petition

Partnership and Corporate

Governance (21)

Other Petition (not specified

above) (43)

Civil Harassment

Workplace Violence

Elder/Dependent Adult

Abuse

Election Contest

Petition for Name Change

Petition for Relief from Late

Claim

Other Civil Petition

SHORTTHILE: TOVA MALIK v. SAKS FIFTH AVENUE LLC, et al.

CASE NUMBER

BC 5 5 5 1 3 4

CIVIL CASE COVER SHEET ADDENDUM AND STATEMENT OF LOCATION (CERTIFICATE OF GROUNDS FOR ASSIGNMENT TO COURTHOUSE LOCATION)

This form is required pursuant to Local Rule 2.0 in all new civil case filings in the Los Angeles Su	uperior Court.
Item I. Check the types of hearing and fill in the estimated length of hearing expected for this case: JURY TRIAL? X YES CLASS ACTION? X YES LIMITED CASE? YES TIME ESTIMATED FOR TRIAL [HOURS/ X DAYS
Item II. Indicate the correct district and courthouse location (4 steps – If you checked "Limited Case", sl	kip to Item III, Pg. 4):
Step 1: After first completing the Civil Case Cover Sheet form, find the main Civil Case Cover Sheet case in the left margin below, and, to the right in Column A , the Civil Case Cover Sheet case type yo	
Step 2: Check one Superior Court type of action in Column B below which best describes the nature	re of this case.
Step 3: In Column C , circle the reason for the court location choice that applies to the type of action checked. For any exception to the court location, see Local Rule 2.0.	າ you have
Applicable Reasons for Choosing Courthouse Location (see Column C below).
 Class actions must be filed in the Stanley Mosk Courthouse, central district. May be filed in central (other county, or no bodily injury/property damage). Location where cause of action arose. Location where bodily injury, death or damage occurred. Location where performance required or defendant resides. Location where bodily injury death or defendant resides. Location of property or permanently. Location where petitioner resides. Location where one or more of the Location of Labor Commissioner Ones. 	parties reside.

- Step 4: Fill in the information requested on page 4 in Item III; complete Item IV. Sign the declaration.
 - C В Civil Case Cover Sheet Type of Action Applicable Reasons Category No. See Step 3 Above Auto (22) A7100 Motor Vehicle - Personal Injury/Property Damage/Wrongful Death 1., 2., 4. Uninsured Motorist (46) A7110 Personal Injury/Property Damage/Wrongful Death - Uninsured Motorist 1., 2., 4. 2. A6070 Asbestos Property Damage Asbestos (04) 2. A7221 Asbestos - Personal Injury/Wrongful Death Product Liability (24) A7260 Product Liability (not asbestos or toxic/environmental) 1., 2., 3., 4., 8. 1., 4. A7210 Medical Malpractice - Physicians & Surgeons Medical Malpractice (45) A7240 Other Professional Health Care Malpractice 1., 4. A7250 Premises Liability (e.g., slip and fall) 1., 4. Other A7230 Intentional Bodily Injury/Property Damage/Wrongful Death (e.g., Personal Injury assault, vandalism, etc.) 1., 4. **Property Damage** Wrongful Death A7270 Intentional Infliction of Emotional Distress 1., 3. (23)A7220 Other Personal Injury/Property Damage/Wrongful Death 1., 4.

Other Personal Injury/ Property Damage/ Wrongful Death Tort

Auto Tort

LACIV 109 (Rev. 03/11) LASC Approved 03-04 CIVIL CASE COVER SHEET ADDENDUM AND STATEMENT OF LOCATION

Local Rule 2.0

Page 1 of 4

SHORT TITLE: TOVA MALIK v. SAKS FIFTH AVENUE LLC, et CASE NUMBER

	A Civil Case Cover Sheet Category No	B Type of Action (Check only one)	C Applicable Reasons See Step 3 Above	
₹ë	Business Tort (07)	X A6029 Other Commercial/Business Tort (not fraud/breach of contract)	1., 3.	
Properath To	Civil Rights (08)	A6005 Civil Rights/Discrimination	1., 2., 3.	
jury/ Jful De	Defamation (13)	A6010 Defamation (slander/libel)	1., 2., 3.	
onal Ir Wrong	Fraud (16)	A6013 Fraud (no contract)	1., 2., 3.	
Non-Personal Injury/ Property Damage/ Wrongful Death Tort	Professional Negligence (25)	A6017 Legal Malpractice A6050 Other Professional Malpractice (not medical or legal)	1., 2., 3. 1., 2., 3.	
20	Other (35)	A6025 Other Non-Personal Injury/Property Damage tort	2.,3.	
ment	Wrongful Termination (36)	A6037 Wrongful Termination	1., 2., 3.	
Employment	Other Employment (15)	oloyment (15) A6024 Other Employment Complaint Case A6109 Labor Commissioner Appeals		
	Breach of Contract/ Warranty (06) (not insurance)	(06) A6008 Contract/Warranty Breach -Seller Plaintiff (no fraud/negligence)		
Contract	Collections (09)	A6002 Collections Case-Seller Plaintiff A6012 Other Promissory Note/Collections Case	2., 5., 6. 2., 5.	
	Insurance Coverage (18)	A6015 Insurance Coverage (not complex)	1., 2., 5., 8.	
	Other Contract (37)	A6009 Contractual Fraud A6031 Tortious Interference A6027 Other Contract Dispute(not breach/insurance/fraud/negligence)	1., 2., 3., 5. 1., 2., 3., 5. 1., 2., 3., 8.	
>	Eminent Domain/Inverse Condemnation (14)	A7300 Eminent Domain/Condemnation Number of parcels	2.	
opert	Wrongful Eviction (33)	A6023 Wrongful Eviction Case	2., 6.	
Real Property	Other Real Property (26)	A6018 Mortgage Foreclosure A6032 Quiet Title A6060 Other Real Property (not eminent domain, landlord/tenant, foreclosure)	2., 6. 2., 6. 2., 6.	
Ē	Unlawful Detainer-Commercial (31)	A6021 Unlawful Detainer-Commercial (not drugs or wrongful eviction)	2., 6.	
Detain	Unlawful Detainer-Residential (32)	A6020 Unlawful Detainer-Residential (not drugs or wrongful eviction)	2., 6.	
Unlawful Detalner	Unlawful Detainer- Post-Foreclosure (34)	A6020F Unlawful Detainer-Post-Foreclosure	2., 6.	
Unis	Unlawful Detainer-Drugs (38)	A6022 Unlawful Detainer-Drugs	2., 6.	

LACIV 109 (Rev. 03/11) LASC Approved 03-04

CIVIL CASE COVER SHEET ADDENDUM AND STATEMENT OF LOCATION

SHORT TITLE: TOVA MALIK v. SAKS FIFTH AVENUE LLC, et CASE NUMBER

	A Civil Case Cover Sheet Category No	B Type of Action : (Check only one)	C Applicable Reasons : See Step 3 Above
	Asset Forfeiture (05)	A6108 Asset Forfeiture Case	2., 6.
view	Petition re Arbitration (11)	A6115 Petition to Compel/Confirm/Vacate Arbitration	2., 5.
Judicial Review	Writ of Mandate (02)	A6151 Writ - Administrative Mandamus A6152 Writ - Mandamus on Limited Court Case Matter A6153 Writ - Other Limited Court Case Review	2., 8. 2. 2.
	Other Judicial Review (39)	A6150 Other Writ /Judicial Review	2., 8.
yation	Antitrust/Trade Regulation (03)	A6003 Antitrust/Trade Regulation	1., 2., 8.
× Litiç	Construction Defect (10)	A6007 Construction Defect	1., 2., 3.
omple	Claims Involving Mass Tort (40)	A6006 Claims Involving Mass Tort	1., 2., 8.
ally C	Securities Litigation (28)	A6035 Securities Litigation Case	1., 2., 8.
Provisionally Complex Litigation	Toxic Tort Environmental (30)	A6036 Toxic Tort/Environmental	1., 2., 3., 8.
Pro	Insurance Coverage Claims from Complex Case (41)	A6014 Insurance Coverage/Subrogation (complex case only)	1., 2., 5., 8.
Enforcement of Judgment	Enforcement of Judgment (20)	A6141 Sister State Judgment A6160 Abstract of Judgment A6107 Confession of Judgment (non-domestic relations) A6140 Administrative Agency Award (not unpaid taxes) A6114 Petition/Certificate for Entry of Judgment on Unpaid Tax A6112 Other Enforcement of Judgment Case	2., 9. 2., 6. 2., 9. 2., 8. 2., 8. 2., 8., 9.
40	RICO (27)	A6033 Racketeering (RICO) Case	1., 2., 8.
Miscellaneous Civil Complaints	Other Complaints (Not Specified Above) (42)	A6030 Declaratory Relief Only A6040 Injunctive Relief Only (not domestic/harassment) A6011 Other Commercial Complaint Case (non-tort/non-complex) A6000 Other Civil Complaint (non-tort/non-complex)	1., 2., 8. 2., 8. 1., 2., 8. 1., 2., 8.
	Partnership Corporation Governance (21)	A6113 Partnership and Corporate Governance Case	2., 8.
Miscellaneous Civil Petitions	Other Petitions (Not Specified Above) (43)	A6121 Civil Harassment A6123 Workplace Harassment A6124 Elder/Dependent Adult Abuse Case A6190 Election Contest A6110 Petition for Change of Name A6170 Petition for Relief from Late Claim Law A6100 Other Civil Petition	2., 3., 9. 2., 3., 9. 2., 3., 9. 2. 2., 7. 2., 3., 4., 8. 2., 9.
			<u> </u>

3	HORE HILE TOVA PAULK V. SAKS FIFTH AVENUE E	inc, cc	а	CASE NOWE	
Item III. Statement of Location: Enter the address of the accident, party's residence or place of business, perform circumstance indicated in Item II., Step 3 on Page 1, as the proper reason for filing in the court location you					place of business, performance, or other in the court location you selected.
	REASON: Check the appropriate boxes for the numbers shown under Column C for the type of action that you have selected for this case.	ADDRESS:	5445	Ethel	Avenue

Item IV. Declaration of Assignment: I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that the above-entitled matter is properly filed for assignment to the Los Angeles courthouse in the Central District of the Superior Court of California, County of Los Angeles [Code Civ. Proc., § 392 et seq., and Local Rule 2.0, subds. (b), (c) and (d)].

ZIP CODE:

91401

Dated: Aug 19, 2014

CITY:

Sherman Oaks

(SIGNATURE OF ATTORNEY/FILING PARTY)
Michael Louis Kelly /
Heather M. Baker

PLEASE HAVE THE FOLLOWING ITEMS COMPLETED AND READY TO BE FILED IN ORDER TO PROPERLY COMMENCE YOUR NEW COURT CASE:

- 1. Original Complaint or Petition.
- 2. If filing a Complaint, a completed Summons form for issuance by the Clerk.
- 3. Civil Case Cover Sheet, Judicial Council form CM-010.

X 1. \square 2. \square 3. \square 4. \square 5. \square 6. \square 7. \square 8. \square 9. \square 10.

CA

- 4. Civil Case Cover Sheet Addendum and Statement of Location form, LACIV 109, LASC Approved 03-04 (Rev. 03/11).
- 5. Payment in full of the filing fee, unless fees have been waived.
- A signed order appointing the Guardian ad Litem, Judicial Council form CIV-010, if the plaintiff or petitioner is a minor under 18 years of age will be required by Court in order to issue a summons.
- 7. Additional copies of documents to be conformed by the Clerk. Copies of the cover sheet and this addendum must be served along with the summons and complaint, or other initiating pleading in the case.

Case 2:14-cv-07600-SVW-VBK Document 1-1 Filed 09/30/14 Page 25 of 38 Page ID #:35

SUPERIOR COURT OF CALIFORNIA, COUNTY OF LOS ANGELES NOTICE OF CASE ASSIGNMENT – CLASS ACTION CASES

Case Number

THIS FORM IS TO BE SERVED WITH THE SUMMONS AND COMPLAINT

Your case is assigned for all purposes to the judicial officer indicated below (Local Rule 3.3(c)).					
	ASSIGNED JUDGE	DEPT	ROOM		
Judge 1	Elihu M. Berle	323	1707		
Judge L	ee Smalley Edmon	322	1702		
Judge J	ohn Shepard Wiley, Jr.	311	1408		
Judge K	Kenneth Freeman	310	1412		
Judge J	ane Johnson	308	1415		
Judge V	Villliam F. Highberger	307	1402		
ОТНЕ	?				

BC 5 5 5 1 3 4

Instructions for handling Class Action Civil Cases

The following critical provisions of the Chapter Three Rules, as applicable in the Central District, are summarized for your assistance.

APPLICATION

The Chapter Three Rules were effective January 1, 1994. They apply to all general civil cases.

PRIORITY OVER OTHER RULES

The Chapter Three Rules shall have priority over all other Local Rules to the extent the others are inconsistent.

CHALLENGE TO ASSIGNED JUDGE

A challenge under Code of Civil Procedure section 170.6 must be made within 15 days after notice of assignment for all purposes to a judge, or if a party has not yet appeared, within 15 days of the first appearance.

TIME STANDARDS

Cases assigned to the Individual Calendaring Court will be subject to processing under the following time standards:

COMPLAINTS: All complaints shall be served within 60 days of filing and proof of service shall be filed within 90 days of filing.

CROSS-COMPLAINTS: Without leave of court first being obtained, no cross-complaint may be filed by any party after their answer is filed. Cross-complaints shall be served within 30 days of the filing date and a proof of service filed within 60 days of the filing date.

A Status Conference will be scheduled by the assigned Independent Calendar Judge no later than 270 days after the filing of the complaint. Counsel must be fully prepared to discuss the following issues: alternative dispute resolution, bifurcation, settlement, trial date, and expert witnesses.

FINAL STATUS CONFERENCE

The Court will require the parties at a status conference not more than 10 days before the trial to have timely filed and served all motions in limine, bifurcation motions, statements of major evidentiary issues, dispositive motions, requested jury instructions, and special jury instructions and special jury verdicts. These matters may be heard and resolved at this conference. At least 5 days before this conference, counsel must also have exchanged lists of exhibits and witnesses and have submitted to the court a brief statement of the case to be read to the jury panel as required by Chapter Eight of the Los Angeles Superior Court Rules.

SANCTIONS

The court will impose appropriate sanctions for the failure or refusal to comply with Chapter Three Rules, orders made by the Court, and time standards or deadlines established by the Court or by the Chapter Three Rules. Such sanctions may be on a party or if appropriate on counsel for the party.

This is not a complete delineation of the Chapter Three Rules, and adherence only to the above provisions is therefore not a guarantee against the imposition of sanctions under Trial Court Delay Reduction. Careful reading and compliance with the actual Chapter Rules is absolutely imperative.

Given to the Plaintiff/Cross-Complainant/Attorney of Record on AUG 192014 SHERRI R. CARTER, Executive Officer/Clerk

LACIV CCW 190 (Rev09/13) LASC Approved 05-06 For Optical Use By ______, Deputy Clerk

VOLUNTARY EFFICIENT LITIGATION STIPULATIONS



Superior Court of California County of Los Angeles



Los Angeles County Bar Association Litigation Section

Los Angeles County Bar Association Labor and Employment Law Section





Southern California Defense Counsel





California Employment Lawyers Association

The Early Organizational Meeting Stipulation, Discovery Resolution Stipulation, and Motions in Limine Stipulation are voluntary stipulations entered into by the parties. The parties may enter into one, two, or all three of the stipulations; however, they may not alter the stipulations as written, because the Court wants to ensure uniformity of application. These stipulations are meant to encourage cooperation between the parties and to assist in resolving issues in a manner that promotes economic case resolution and judicial efficiency.

The following organizations endorse the goal of promoting efficiency in litigation and ask that counsel consider using these stipulations as a voluntary way to promote communications and procedures among counsel and with the court to fairly resolve issues in their cases.

- ◆Los Angeles County Bar Association Litigation Section◆
 - **♦** Los Angeles County Bar Association Labor and Employment Law Section**♦**
 - **♦**Consumer Attorneys Association of Los Angeles**♦**
 - ◆Southern California Defense Counsel◆
 - ◆Association of Business Trial Lawyers◆
 - **♦**California Employment Lawyers Association **♦**

HAME AND ADDRESS OF ATTORNEY OR PARTY WITH	HOUT ATTORNEY:	STATE BAR NUMBER	Reserved for Clerk's File Stamp
•	•		
			
TELEPHONE NO.: E-MAIL ADDRESS (Optional): ATTORNEY FOR (Name):	FAX NO. (Op	stional):	
SUPERIOR COURT O	F CALIFORNIA, COU	NTY OF LOS ANGELES	
COURTHOUSE ADDRESS:			
PLAINTIFF:			
DEFENDANT:			
STIPULATION -	- EARLY ORGANIZAT	FIONAL MEETING	CASE NUMBER:

This stipulation is intended to encourage cooperation among the parties at an early stage in the litigation and to assist the parties in efficient case resolution.

The parties agree that:

- 1. The parties commit to conduct an initial conference (in-person or via teleconference or via videoconference) within 15 days from the date this stipulation is signed, to discuss and consider whether there can be agreement on the following:
 - a. Are motions to challenge the pleadings necessary? If the Issue can be resolved by amendment as of right, or if the Court would allow leave to amend, could an amended complaint resolve most or all of the Issues a demurrer might otherwise raise? If so, the parties agree to work through pleading Issues so that a demurrer need only raise Issues they cannot resolve. Is the Issue that the defendant seeks to raise amenable to resolution on demurrer, or would some other type of motion be preferable? Could a voluntary targeted exchange of documents or Information by any party cure an uncertainty in the pleadings?
 - Initial mutual exchanges of documents at the "core" of the litigation. (For example, in an
 employment case, the employment records, personnel file and documents relating to the
 conduct in question could be considered "core." In a personal injury case, an incident or
 police report, medical records, and repair or maintenance records could be considered
 "core.");
 - Exchange of names and contact Information of witnesses:
 - d. Any insurance agreement that may be available to satisfy part or all of a judgment, or to indemnify or reimburse for payments made to satisfy a judgment;
 - e. Exchange of any other information that might be helpful to facilitate understanding, handling, or resolution of the case in a manner that preserves objections or privileges by agreement;
 - f. Controlling issues of law that, if resolved early, will promote efficiency and economy in other phases of the case. Also, when and how such issues can be presented to the Court;
 - g. Whether or when the case should be scheduled with a settlement officer, what discovery or court ruling on legal Issues is reasonably required to make settlement discussions meaningful, and whether the parties wish to use a sitting judge or a private mediator or other options as

HORT TITLE:		The same and the s	
		CASE MANGER	
	discussed in the "Alternative Dispute I complaint;	Resolution (ADR) Information Package* served wit	h the
h.	Computation of damages, including do which such computation is based;	cuments not privileged or protected from disclosur	re, on
i.		Expedited Jury Trial procedures (see informati and then under "General Information").	on at
2.	to for the concentrate complaint, which is comprised of the 3 and the 30 days permitted by Code	ond to a complaint or cross-complaint will be extemplaint, and for the complaint, and for the complaint provided the complaint will be extended to the complaint will be	ross- 16(b), naving
3 .	and Early Organizational Meeting St results of their meet and confer and efficient conduct or resolution of the	titled "Joint Status Report Pursuant to Initial Confe pulation, and if desired, a proposed order summa advising the Court of any way it may assist the p ase. The parties shall attach the Joint Status Re statement, and file the documents when the	arizing parties' port to
4.	any act pursuant to this stipulation fal for performing that act shall be extend	days, unless otherwise noted. If the date for perforts on a Saturday, Sunday or Court holiday, then the ed to the next Court day	
٠.	any act pursuant to this stipulation fal	s on a Saturday, Sunday or Court holiday, then the	
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The fo	any act pursuant to this stipulation fal for performing that act shall be extend	s on a Saturday, Sunday or Court holiday, then the	e time
The fo	any act pursuant to this stipulation fall for performing that act shall be extend collowing parties stipulate: (TYPE OR PRINT NAME)	s on a Saturday, Sunday or Court holiday, then the ed to the next Court day (ATTORNEY FOR PLAINTIFF) (ATTORNEY FOR DEFENDANT	e time
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The for Date: Date: Date: Date: Date:	any act pursuant to this stipulation fall for performing that act shall be extend ollowing parties stipulate: (TYPE OR PRINT NAME) (TYPE OR PRINT NAME) (TYPE OR PRINT NAME) (TYPE OR PRINT NAME)	s on a Saturday, Sunday or Court holiday, then the ed to the next Court day (ATTORNEY FOR PLAINTIFF) (ATTORNEY FOR DEFENDANT) (ATTORNEY FOR DEFENDANT) (ATTORNEY FOR DEFENDANT) (ATTORNEY FOR DEFENDANT)	r)

LACIV 229 (new) LASC Approved 04/11

NAME AND ADDRESS OF ATTORNEY OR PARTY WITHOUT ATTORNEY:	STATE BAR HUMBER	Reserved for Clerk's File Stamp
		. *
		No.
TELEPHONE NO.: E-MAIL ADDRESS (Optional):	FAX NO. (Optional):	
	NIA, COUNTY OF LOS ANGELES	
COURTHOUSE ADDRESS:		
PLAINTIFF:		,
DEFENDANT:		
STIPULATION - DISC	COVERY RESOLUTION	CASE NUMBER:

This stipulation is intended to provide a fast and informal resolution of discovery issues through limited paperwork and an informal conference with the Court to aid in the resolution of the issues.

The parties agree that:

- 1. Prior to the discovery cut-off in this action, no discovery motion shall be filed or heard unless the moving party first makes a written request for an Informal Discovery Conference pursuant to the terms of this stipulation.
- At the Informal Discovery Conference the Court will consider the dispute presented by parties and determine whether it can be resolved informally. Nothing set forth herein will preclude a party from making a record at the conclusion of an informal Discovery Conference, either orally or in writing.
- 3. Following a reasonable and good faith attempt at an informal resolution of each issue to be presented, a party may request an Informal Discovery Conference pursuant to the following procedures:
 - a. The party requesting the Informal Discovery Conference will:
 - i. File a Request for Informal Discovery Conference with the clerk's office on the approved form (copy attached) and deliver a courtesy, conformed copy to the assigned department;
 - ii. Include a brief summary of the dispute and specify the relief requested; and
 - iii. Serve the opposing party pursuant to any authorized or agreed method of service that ensures that the opposing party receives the Request for Informal Discovery Conference no later than the next court day following the filing.
 - b. Any Answer to a Request for Informal Discovery Conference must:
 - i. Also be filed on the approved form (copy attached);
 - ii. Include a brief summary of why the requested relief should be denied;

LACIV 036 (new)

SHORT TRLE:		N 4. 3 1 2				 5. F.	 	7.5	 CASE NUMBER	 		
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- iii. Be filed within two (2) court days of receipt of the Request; and
- iv. Be served on the opposing party pursuant to any authorized or agreed upon method of service that ensures that the opposing party receives the Answer no later than the next court day following the filing.
- c. No other pleadings, including but not limited to exhibits, declarations, or attachments, will be accepted.
- d. If the Court has not granted or denied the Request for Informal Discovery Conference within ten (10) days following the filing of the Request, then it shall be deemed to have been denied. If the Court acts on the Request, the parties will be notified whether the Request for Informal Discovery Conference has been granted or denied and, if granted, the date and time of the Informal Discovery Conference, which must be within twenty (20) days of the filing of the Request for Informal Discovery Conference.
- e. If the conference is not held within twenty (20) days of the filing of the Request for Informal Discovery Conference, unless extended by agreement of the parties and the Court, then the Request for the Informal Discovery Conference shall be deemed to have been denied at that time.
- 4. If (a) the Court has denied a conference or (b) one of the time deadlines above has expired without the Court having acted or (c) the Informal Discovery Conference is concluded without resolving the dispute, then a party may file a discovery motion to address unresolved issues.
- 5. The parties hereby further agree that the time for making a motion to compel or other discovery motion is tolled from the date of filing of the Request for Informal Discovery Conference until (a) the request is denied or deemed denied or (b) twenty (20) days after the filing of the Request for Informal Discovery Conference, whichever is earlier, unless extended by Order of the Court.
 - It is the understanding and intent of the parties that this stipulation shall, for each discovery dispute to which it applies, constitute a writing memorializing a "specific later date to which the propounding [or demanding or requesting] party and the responding party have agreed in writing," within the meaning of Code Civil Procedure sections 2030.300(c), 2031.320(c), and 2033.290(c).
- 6. Nothing herein will preclude any party from applying ex parte for appropriate relief, including an order shortening time for a motion to be heard concerning discovery.
- 7. Any party may terminate this stipulation by giving twenty-one (21) days notice of intent to terminate the stipulation.
- 8. References to "days" mean calendar days, unless otherwise noted. If the date for performing any act pursuant to this stipulation falls on a Saturday, Sunday or Court holiday, then the time for performing that act shall be extended to the next Court day.

Case 2:14-cv-07600-SVW-VBK Document 1-1 Filed 09/30/14 Page 31 of 38 Page ID #:41

SHORT TITLE:				CASE MAKBER
•			:	
The follo	wing parties stipulate:			
Date:			> .	
Date:	(TYPE OR PRINT NAME)			(ATTORNEY FOR PLAINTIFF)
Date:	(TYPE OR PRINT NAME)		`~	(ATTORNEY FOR DEFENDANT)
Date:	(TYPE OR PRINT NAME)	•		(ATTORNEY FOR DEFENDANT)
Date:	(TYPE OR PRINT NAME)		>	(ATTORNEY FOR DEFENDANT)
Date:	(TYPE OR PRINT NAME)		<u> </u>	(ATTORNEY FOR
Date:	(TYPE OR PRINT NAME)		` b	(ATTORNEY FOR)
	(TYPE OR PRINT NAME)		٣_	(ATTORNEY FOR)

NAME AND ADDRESS OF ATTORNEY OR PARTY WITHOUT ATTORNEY.	STATE BAR NUMBER	Reserved for Clark's File Stamp
•		
TELEPHONE NO.: FAX NO. (O E-MAIL ADDRESS (Optional):	puonal):	
ATTORNEY FOR (Name):		•
SUPERIOR COURT OF CALIFORNIA, COU	NTY OF LOS ANGELES	•
COURTHOUSE ADDRESS:		
PLAINTIFF:		1
	÷	
DEFENDANT:		1
INFORMAL DISCOVERY COM	IFERENCE	CASE NUMBER
(pursuant to the Discovery Resolution Stipu		1
1. This document relates to:		<u> </u>
Request for Informal Discover	ar Conformen	
Answer to Request for Inform		•
2. Deadline for Court to decide on Request	i: (insert d	ate 10 calendar days following filing of
the Request).		
 Deadline for Court to hold Informal Disco days following filling of the Request). 	overy Conference:	(insert date 20 calendar
4. For a Request for Informal Discover		
discovery dispute, including the fact		
Request for Informal Discovery Conf	ierence, <u>briefly</u> describe w	thy the Court should deny
the requested discovery, including the		

NAME AND ADDRESS OF ATTORNEY OR PARTY WITHOUT ATTORNEY:	STATE BAR MARKER	Reserved for Cleric's File Stamp
	L	
TELEPHONE NO.: FAX NO. (Op E-MAIL ADDRESS (Optional): ATTORNEY FOR (Name):	rtional):	
SUPERIOR COURT OF CALIFORNIA, COU	NTY OF LOS ANGELES	
COURTHOUSE ADDRESS:		
PLAINTIFF:		
DEFENDANT:		
STIPULATION AND ORDER - MOT	CASE MUMBER:	

This stipulation is intended to provide fast and informal resolution of evidentiary issues through diligent efforts to define and discuss such issues and limit paperwork.

The parties agree that:

- 1. At least _____ days before the final status conference, each party will provide all other parties with a list containing a one paragraph explanation of each proposed motion in limine. Each one paragraph explanation must identify the substance of a single proposed motion in limine and the grounds for the proposed motion.
- The parties thereafter will meet and confer, either in person or via teleconference or videoconference, concerning all proposed motions in limine. In that meet and confer, the parties will determine:
 - a. Whether the parties can stipulate to any of the proposed motions. If the parties so stipulate, they may file a stipulation and proposed order with the Court.
 - b. Whether any of the proposed motions can be briefed and submitted by means of a short joint statement of issues. For each motion which can be addressed by a short joint statement of issues, a short joint statement of issues must be filed with the Court 10 days prior to the final status conference. Each side's portion of the short joint statement of issues may not exceed three pages. The parties will meet and confer to agree on a date and manner for exchanging the parties' respective portions of the short joint statement of issues and the process for filing the short joint statement of issues.
- 3. All proposed motions in limine that are not either the subject of a stipulation or briefed via a short joint statement of issues will be briefed and filed in accordance with the California Rules of Court and the Los Angeles Superior Court Rules.

Case 2:14-cv-07600-SVW-VBK Document 1-1 Filed 09/30/14 Page 34 of 38 Page ID #:44

SHORT TITLE:		· · · · · · · · · · · · · · · · · · ·		· ·		CASE NUMBER:	•	
·					· .		·	
The folio	owing parties st	ipulate:			•		* *	
Date:				>		: ·		
Date:	(TYPE OR PRINT N	AME)	*		(AT	TORNEY FOR P	LAINTIFF)	
Date:	(TYPE OR PRINT N	AME)		`	(ATT	ORNEY FOR DE	FENDANT)	
Date:	(TYPE OR PRINT N	AME)		>	(ATT	ORNEY FOR DI	FENDANT)	
Date:	(TYPE OR PRINT N	IAME)			(AT	ORNEY FOR D	EFENDANT)	
Date:	(TYPE OR PRINT N	IAME)	•	~	(ATTORN	EY FOR		
Date:	(TYPE OR PRINT I	IAME)			(ATTORN	EY FOR		
	(TYPE OR PRINT I	VAME)		_	(ATTORN	EY FOR		
THE CO	OURT SO ORDE	RS.		:				
Date:			·	_			•	
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	CM-01
ATTORNEY OR PARTY WITHOUT ATTORNEY (Name, State Bar number, and address): Michael Louis Kelly - SBN 82063	FOR COURT USE ONLY
KIRTLAND & PACKARD LLP	
2041 Rosecrans Avenue	
Third Floor	
El Segundo, CA 90245	
TELEPHONE NO.: (310) 536-1000 FAX NO. (Optional): (310) 536-1001	
E-MAIL ADDRESS (Optional):	
ATTORNEY FOR (Name): Plaintiff and all others similarly situated	
SUPERIOR COURT OF CALIFORNIA, COUNTY OF LOS ANGELES	
street Address: 600 S. Commonwealth Avenue	•
MAILING ADDRESS:	
CITY AND ZIP CODE: Los Angeles, CA 90005	
BRANCH NAME: Central Civil West	
PLAINTIFF/PETITIONER: TOVA MALIK, on behalf of herself and	CASE NUMBER:
all others similarly situated,	BC555134
DEFENDANT/RESPONDENT: SAKS FIFTH AVENUE LLC, a	JUDICIAL OFFICER:
Massachusetts Limited Liability Company, and DOES 1-	
50, inclusive	Hon. William F. Highberger
NOTICE OF DELATED CACE	DEPT.:
NOTICE OF RELATED CASE	307
Identify, in chronological order according to date of filing, all cases related to the case refere	anad above
1. a. Title: Linda Rubenstein v The Neiman Marcus Group LLC,	et al.
b. Case number: BC554133	•
c. Court: x same as above	
other state or federal court (name and address):	
outside of tourist count (marrie unit dual cook).	
d. Department: 308	
	story (analysis)
e. Case type: limited civil unlimited civil probate family	law other (specify):
f. Filing date: August 7, 2014	· •
g. Has this case been designated or determined as "complex?" Yes x	No
h. Relationship of this case to the case referenced above (check all that apply).	
involves the same parties and is based on the same or similar claims.	
x arises from the same or substantially identical transactions, incidents, or ever	ato requiring the determination of
	nts requiring the determination of
the same or substantially identical questions of law or fact.	
involves claims against, title to, possession of, or damages to the same proper	erty.
x is likely for other reasons to require substantial duplication of judicial resource	es if heard by different judges.
Additional explanation is attached in attachment 1h	
i. Status of case:	
	•
x pending	
dismissed with without prejudice	
disposed of by judgment	
2 a Title Linda Duhangtain - mb - garage	
2. a. Title:Linda Rubenstein v The Gap, Inc., et al.	
b. Case number: BC555010	
c. Court: x same as above	
other state or federal court (name and address):	
` '	
d. Department: 310	

Legal Solutions & Plus

Case 2:14-cv-07600-SVW-VBK Document 1-1 Filed 09/30/14 Page 36 of 38 Page ID PLAINTIFF/PETITIONER: TOVA MALIK, on behalf of herself CASE NUMBER: and all others similarly situated, BC555134 DEFENDANT/RESPONDENT: SAKS FIFTH AVENUE LLC, a Massachusetts Limited Liability Company, and DOES 2. (continued) limited civil x unlimited civil e. Case type: probate family law other (specify): Filing date: August 18, 2014 g. Has this case been designated or determined as "complex?" No h. Relationship of this case to the case referenced above (check all that apply): involves the same parties and is based on the same or similar claims. arises from the same or substantially identical transactions, incidents, or events requiring the determination of x the same or substantially identical questions of law or fact. involves claims against, title to, possession of, or damages to the same property. is likely for other reasons to require substantial duplication of judicial resources if heard by different judges. Additional explanation is attached in attachment 2h Status of case: pending x dismissed with without prejudice disposed of by judgment a. Title: 3. b. Case number: Court: C. same as above other state or federal court (name and address): Department: Case type: limited civil unlimited civil probate family law Filing date: Has this case been designated or determined as "complex?" No Relationship of this case to the case referenced above (check all that apply): involves the same parties and is based on the same or similar claims. arises from the same or substantially identical transactions, incidents, or events requiring the determination of the same or substantially identical questions of law or fact. involves claims against, title to, possession of, or damages to the same property. is likely for other reasons to require substantial duplication of judicial resources if heard by different judges. Additional explanation is attached in attachment 3h

disposed of by judgment

4. Additional related cases are described in Attachment 4. Number of pages attached:

Date: August 21, 2014

Behram V. Parekh

(TYPE OR PRINT NAME OF PARTY OR ATTORNEY)

without prejudice

CM-015 [Rev. July 1, 2007]

Status of case:

pending
dismissed

with

NOTICE OF RELATED CASE

Page 2 of 3

CM-015

PLAINTIFF/PETITIONER: TOVA MALIK, on behalf of herself and CASE NUMBER: all others similarly situated, BC555134 DEFENDANT/RESPONDENT: SAKS FIFTH AVENUE LLC, a Massachusetts Limited Liability Company, and DOES 1-50

PROOF OF SERVICE BY FIRST-CLASS MAIL **NOTICE OF RELATED CASE**

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KIRTLAND & PACKARD LLP

Attorneys at Law

2041 ROSECRANS AVENUE, 3RD FLOOR EL SEGUNDO, CALIFORNIA 90245

TO

Saks Fifth Avenue LLC c/o Corporation Service Company 84 State St., 6th Floor Boston, MA 02109

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EXHIBIT B

PROOF OF SERVICE: NO HOE OF COURT ORDER RE RELATED CASES

KIRTLAND & PACKARD LLP

02479-00001 164830.01

Case 2:14-cv-07600-SVW-VBK Document 1-2 Filed 09/30/14 Page 2 of 5 Page ID #:50

SUPERIOR COURT OF CALIFORNIA, COUNTY OF LOS ANGELES

DATE: 09/17/14

DEPT. 308

HONORABLE JANE L. JOHNSON

B. DELBARRIO JUDGE

DEPUTY CLERK

HONORABLE

JUDGE PRO TEM

ELECTRONIC RECORDING MONITOR

#11

C. CONCEPCION, C.A.

Deputy Sheriff

NOT REPORTED

Reporter

3:30 pm BC555134

Plaintiff Counsel

TOVA MALIK

VS

SAKS FIFTH AVENUE LLC

Defendant

Counsel

NO APPEARANCES

NATURE OF PROCEEDINGS:

COURT ORDER RE RELATED CASES

The Court has reviewed the Notice of Related Case filed by the Plaintiff re Cases BC555134, and:

BC555010 Rubenstein v. The Gap, Inc. BC554133 Rubenstein v. The Neiman Marcus Group, LLC

The Court orders not to relate the cases for the following reason:

The cases are deemed not related because they involve different additional parties and, while based on similar claims, concern different companies and transactions. CRC 3.300(a)(1), and (2).

Counsel for the Plaintiff is to give notice.

CLERK'S CERTIFICATE OF MAILING

I, the below-named Executive Officer/Clerk of the above-entitled court, do hereby certify that I am not a party to the cause herein, and that on this date I served the Minute Order of September 17, 2014 upon each party or counsel named below by placing the document for collection and mailing so as to

> Page 1 of 2 **DEPT. 308**

MINUTES ENTERED 09/17/14 COUNTY CLERK

SUPERIOR COURT OF CALIFORNIA, COUNTY OF LOS ANGELES

DATE: 09/17/14

HONORABLE JANE L. JOHNSON

JUDGE B. DELBARRIO

DEPUTY CLERK

DEPT. 308

HONORABLE

JUDGE PRO TEM

ELECTRONIC RECORDING MONITOR

#11

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Deputy Sheriff

NOT REPORTED

Reporter

3:30 pm BC555134

DCEEE134

Plaintiff

Counsel

TOVA MALIK

VS

SAKS FIFTH AVENUE LLC

Defendant Counsel

NO APPEARANCES

NATURE OF PROCEEDINGS:

cause it to be deposited in the United States mail at the courthouse in Los Angeles, California, one copy of the original filed/entered herein in a separate sealed envelope to each address as shown below with the postage thereon fully prepaid, in accordance with standard court practices.

Dated: September 17, 2014

Sherri R. Carter, Executive Officer/Clerk

By: B. DelBarrio, Deputy Clerk

Michael Louis Kelly KIRTLAND & PACKARD LLP 2041 Rosecrans Avenue, Third Floor El Segundo, California 90245

Page 2 of 2 DEPT. 308

MINUTES ENTERED 09/17/14 COUNTY CLERK

PROOF OF SERVICE [CCP §§1010.6, 1011, 1013, 1013a, 2015.3; CRC 2.260, 2.306] STATE OF CALIFORNIA, COUNTY OF LOS ANGELES

I, the undersigned, am employed in the County of Los Angeles, State of California. I am over the age of 18 and not a party to the within action. My business address is 2041 Rosecrans Avenue, 3rd Floor, El Segundo, California 90245. I am "readily familiar" with my employer's practice of collection and processing of correspondence and documents for mailing with the United States Postal Service, mailing via overnight delivery, transmission by facsimile machine, and delivery by hand.

On September 24, 2014, I served a copy of each of the documents listed below by placing said copies for processing as indicated herein: COURT ORDER RE RELATED CASES (DATED 9/17/14)

✓ U.S. MAIL: The correspondence or documents were placed in sealed, labeled envelopes with postage thereon fully prepaid on the above date and placed for collection and mailing at my place of business to be deposited with the U.S. Postal Service at El Segundo, California on this same date in the ordinary course of business.

HAND DELIVERY: The correspondence or documents were placed in sealed, labeled envelopes and served by personal delivery to the party or attorney indicated herein or, if upon attorney, by leaving the labeled envelopes with a receptionist or other person having charge of the attorney's office.

OVERNIGHT DELIVERY: The correspondence or documents were placed in sealed, labeled packaging for overnight delivery with all charges to be paid by my employer on the above date for collection and mailing at my place of business to be deposited in a facility regularly maintained by the overnight delivery carrier, or delivered to a courier or driver authorized by the overnight delivery carrier to receive such packages, on this date in the ordinary course of business.

PERSONS OR PARTIES SERVED:

Counsel for Defendant, SAKS FIFTH AVENUE LLC	Sidley Austin LLP	213-896-6642 D 213-896-6000 T 213-896-6600 F
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✓ State) I certify (or declare) under penalty of perjury that the foregoing is true and correct and that this declaration was executed on September 24, 2014.

(Federal) I declare that I am employed in the office of a member of the bar of this court at whose direction the service was made.

Marti F. Clark

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Plaintiffs.

v.

SAKS FIFTH AVENUE LLC, a Massachusetts Limited Liability Company, and DOES 1-50, inclusive,

Defendants.

CLASS ACTION COMPLAINT FOR:

- 1. Violation of California's False Advertising Laws ("FAL"); Bus. & Prof. Code § 17500 et seq.;
- 2. Violation of California's Unfair Competition Laws ("UCL"); Bus. & Prof. Code § 17200 et seq.;
- 3. Violation of California's Consumer Legal Remedies Act ("CLRA"); Civ. Code § 1750 et seq.

JURY TRIAL DEMANDED

Plaintiff Tova Malik (also referred to as the "Plaintiff"), on behalf of herself and all others similarly situated, alleges as follows. Plaintiff's allegations are based on the investigation of counsel, and thus on information and belief, except as to the individual actions of Plaintiff, as to which Plaintiff has personal knowledge.

THE PARTIES

- 1. Plaintiff Tova Malik is a citizen and resident of Los Angeles County, California who purchased clothing from the Saks Fifth Avenue Off 5th Store (also referred to as the "Saks Off 5th") in Camarillo, California that was purportedly sold for markedly lower than the "Market Price" labeled on the price tag, which a consumer would normally pay at the traditional Saks Fifth Avenue retail stores.
- 2. Plaintiff is informed and believes, and upon such information and belief alleges, that Saks Fifth Avenue LLC (also referred to as "Defendant") is a Massachusetts limited liability company, with its principle place of business in New York, New York, that markets, distributes, and/or sells men's and women's clothing and accessories. Defendant sells its clothing and accessories to consumers in California and throughout the nation.
- 3. Plaintiff does not know the true names or capacities of the persons or entities sued herein as DOES 1-50, inclusive, and therefore sues such Defendants by such fictitious names. Plaintiff is informed and believes, and upon such information and belief alleges, that each of the DOE Defendants is in some manner legally responsible for the damages suffered by Plaintiff and the members of the Class as alleged herein. Plaintiff will amend this Complaint to set forth the true names and capacities of these Defendants when they have been ascertained, along with appropriate charging allegations, as may be necessary.
- 4. At all times herein mentioned, Defendants, and each of them, were the agents, principals, servants, employees, and subsidiaries of each of the remaining Defendants, and were at all times acting within the purpose and scope of such agency, service, and employment, and directed, consented, ratified, permitted, encouraged, and approved the acts of each remaining Defendant.

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JURISDICTION AND VENUE

- 5. This Court has jurisdiction over all causes of action asserted herein under the California Constitution.
- 6. Venue is proper in this County pursuant to California Civil Code § 1780(d) because Defendant does business here.
- 7. Venue is proper in this District pursuant to Los Angeles County Superior Court Rule 2.3(a)(1)(A) because this is a class action.
 - 8. Out-of-state participants can be brought before this Court pursuant to California's "long-arm" jurisdictional statute.

FACTUAL ALLEGATIONS

- 9. Saks Fifth Avenue offers upscale assortments of designer apparel, shoes, handbags, jewelry, accessories, beauty and home products to the affluent consumer. Saks Fifth Avenue operates 42 stores across the United States. Saks Fifth Avenue had estimated \$3.1 billion in sale revenues in 2013.
- 10. Defendant also operates sixty six Saks Off 5th clearance stores. These Saks Off 5th Stores are an alternative way for large retail companies to capture a larger pool of consumers because they offer clothing and accessories at discounted prices from in-demand retail stores.
- 11. Outlet stores are a popular avenue for sale-seeking consumers because in-demand retail stores, such as Saks Fifth Avenue, will often sell clothes that are "after season" or clothing that had little popularity and as a result, did not sell. To mitigate any more monetary losses on the clothing, the retail stores will sell this clothing at various outlet malls for a discount.
- 12. Contagion among large retail stores operating outlet stores have spread throughout the nation as evidenced by the numerous outlet stores that now exist and outlet-specific malls. Shoppers have become accustomed to seeing products that once were sold at the traditional retail store at these outlet stores. This popularity has been noted, for example, apparel sales at factory outlets rose 17.8% in 2011, according to estimates by market research firm NPD

- Group. Meanwhile, apparel sales industry-wide rose a meager 1.4%.1
- 13. Furthermore, the chief industry analyst at NPD Group states, "What outlets have been able to do is touch the core of the American consumer. There's no question that what we're witnessing is the transformation of how and where consumers are shopping. The recession really kicked it into high gear for outlet centers."
- 14. It is, therefore, no surprise that Defendant has immersed themselves into this lucrative industry to continue to grow their robust billion dollar business. Plaintiff and other Outlet Store shoppers (also referred to as the "Class") were also looking to obtain benefits from Defendant's discounted stores, which included buying the alleged same exact clothing after season and/or excess clothing that Defendant's traditional stores once carried, but for a discounted price.
- 15. Defendant labels its Saks Off 5th clothing with a tag that shows a markedly lower price from the "Market Price," which corresponds to the price that appears to be used in traditional Saks Fifth Avenue retail stores. Plaintiff was lured in by this large price difference and as a result purchased items of clothing and accessories from Defendant's Saks Off 5th Store in July of 2014.
- 16. Defendant's marketing techniques purposely suggests that the "Market Price" corresponds to the exact same article of clothing when sold at the traditional Saks Fifth Avenue retail store, but at a substantial discount, when in fact it is not.
- 17. Defendant's Saks Off 5th clothing is actually not intended for the sale at the traditional Saks Fifth Avenue stores as the "Market Price" suggests, but rather strictly for the Saks Off 5th Store. Therefore, Defendant's price tags on the Saks Off 5th clothing are labeled with an arbitrary inflated "Market Price" that is purely imaginative because it was never sold at the traditional Saks Fifth Avenue store and therefore can't be compared to the "Market Price" that a consumer would see. Thus the insinuated discount is false and misleading.
- 18. The Federal Trade Commission has also heard complaints by many members of Congress

http://articles.latimes.com/2011/aug/07/business/la-fi-0807-cover-outlet-malls-20110807

that see this practice occurring throughout large retail stores. Specifically, the Congressional members state, "it is a common practice at outlet stores to advertise a retail price alongside the outlet store price - even on made-for-outlet merchandise that does not sell at regular retail locations. Since the item was never sold in the regular retail store or at the retail price, the retail price is impossible to substantiate. We believe this practice may be a violation of the FTC's Guides Against Deceptive Pricing (16 CFR 233)."²

19. The FTC guidelines are as follows:

- Many members of the purchasing public believe that a manufacturer's list price, or suggested retail price, is the price at which an article is generally sold. Therefore, if a reduction from this price is advertised, many people will believe that they are being offered a genuine bargain. To the extent that list or suggested retail prices do not in fact correspond to prices at which a substantial number of sales of the article in question are made, the advertisement of a reduction may mislead the consumer. A former price is not necessarily fictitious merely because no sales at the advertised price were made. The advertiser should be especially careful, however, in such a case, that the price is one at which the product was openly and actively offered for sale, for a reasonably substantial period of time, in recent, regular course of her business, honestly and in good faith and, of course, not for the purpose of establishing a fictitious higher price on which a deceptive comparison might be based. (Emphasis added).
- ii. It bears repeating that the manufacturer, distributor or retailer must in every case act honestly and in good faith in advertising a list price, and not with the intention of establishing a basis, or creating an instrumentality, for a deceptive comparison in any local or other trade area. For instance, a manufacturer may not affix price tickets containing inflated prices as an

²http://www.whitehouse.senate.gov/news/release/sens-and-rep-to-ftc-outlet-stores-may-be-misleading-consumers

accommodation to particular retailers who intend to use such prices as the basis for advertising fictitious price reductions.

16 C.F.R. § 233.3.

- 20. Furthermore, due to Plaintiff's reasonable belief that the Saks Off 5th Store was an "outlet" store she believed the clothing was authentic and once sold at a traditional Saks Fifth Avenue retail store since this is how outlet stores market themselves. She subsequently was under the impression that Saks Off 5th clothing was made with the same quality as all Saks Fifth Avenue clothing, which is not true. The Saks Off 5th clothing does not have the same qualities as the traditional Saks Fifth Avenue clothing.
- 21. Defendant's misleading pricing techniques led Plaintiff and the Class to believe the Saks
 Off 5th clothing was authentic Saks Fifth Avenue clothing, and in reliance thereon, decided
 to purchase the clothing from Defendant's Saks Off 5th Store. As a result, Plaintiff was
 damaged in purchasing the Saks Off 5th clothing because she paid for clothing based on
 Defendant's unsubstantiated "Market Price" and the ensuing arbitrary discount, but she did
 not experience any of Defendant's promised benefits shopping at the Saks Off 5th Store.
- 22. Defendant's misrepresentations regarding the Saks Off 5th clothing and the purported origin of the clothing were designed to, and did, lead Plaintiff and the putative Class to believe that the Saks Off 5th clothing was of equal quality and sold at the traditional Saks Fifth Avenue retail store before it became an item for sale at the Saks Off 5th Store. Further, Plaintiff and members of the Class relied on Defendant's misrepresentations and would not have paid as much, if at all, for the clothing but for Defendant's misleading advertising and representations.
- 23. Plaintiff brings this lawsuit to enjoin the ongoing deception of thousands of California consumers by Defendant, and to recover the monetary gains taken by this unlawful practice.

CLASS DEFINITIONS AND CLASS ALLEGATIONS

24. Plaintiff brings this action on behalf of herself and on behalf of all others similarly situated and, as members of the Class or subclasses (collectively referred to hereafter as the

"Class") defined as follows:

(1) <u>California Class</u>: The Class that Plaintiff seeks to represent ("the California Class") consists of all persons who purchased Saks Off 5th clothing in California labeled to persuade consumers to believe the clothing was originally sold at the traditional Saks Fifth Avenue store but in reality the clothing was intended only for the sale at the Saks Off 5th Store at a lesser quality, within the four years prior to the filing of the initial complaint. Excluded from the Class are Defendant, any parent, subsidiary, affiliate or controlled person of Defendant, as well as the officers and directors of Defendant, and the immediate family member of any such person.

Also excluded is any judge who may preside over this case.

- 25. Numerosity: The proposed Class is so numerous that individual joinder of all its members is impracticable. Due to the nature of the trade and commerce involved, Plaintiff believes that the total number of Class members is at least in the thousands and that members of the Class are numerous and geographically dispersed across California and the United States. While the exact number and identities of the Class members are unknown at this time, such information can be ascertained through appropriate investigation and discovery. The disposition of the claims of the Class members in a single class action will provide substantial benefits to all parties and to the Court.
- 26. Common Questions of Law and Fact Predominate: There are many questions of law and fact common to the representative Plaintiff and the Class, and those questions substantially predominate over any questions that may affect individual Class members.

 The common questions of fact and law include, but are not limited to, the following:
 - i. Whether Defendant's advertising was and is misleading;
 - ii. Whether Defendant's representations were likely to mislead and did in fact mislead Plaintiff and Class members;
 - iii. Whether Defendant was willful, deceptive, and oppressive in its conduct; and
 - iv. Whether Defendant engaged in unlawful, unfair, or fraudulent business practices;

- v. Whether Defendant misrepresented and/or failed to disclose material facts about its product pricing and discounts; and
- vi. Whether Defendant has made false or misleading statements of fact concerning the reasons for, existence of, or amounts of its price reductions.
- 27. These common questions of law and fact predominate over questions that may affect individual Class members in that the claims of all Class members for each of the claims herein can be established with common proof. Additionally, a class action would be "superior to other available methods for the fair and efficient adjudication of the controversy" because: (1) Class members have little interest in individually controlling the prosecution of separate actions because the individual damages claims of each Class member are not substantial enough to warrant individual filings; (2) Plaintiff is not aware of other lawsuits against Defendant commenced by or on behalf of members of the Class; and (3) because the disputed advertisements are common to all Class members and because resolution of the claims of Plaintiff will resolve the claims of the remaining Class, certification does not pose any manageability problems.
- 28. **Typicality:** Plaintiff's claims are typical of the claims of the members of the Class.

 Plaintiff and all members of the Class have been similarly affected by Defendant's conduct since they all relied on Defendant's representations concerning the true authentically and purported discounts of the clothing and purchased the clothing based on those representations.
- 29. Adequacy of Representation: Plaintiff will fairly and adequately represent and protect the interests of the Class. Plaintiff has retained counsel with substantial experience in handling complex class action litigation. Plaintiff and her counsel are committed to prosecuting this action vigorously on behalf of the Class and have the financial resources to do so.
- 30. Superiority of Class Action: Plaintiff and the members of the Class suffered and will continue to suffer harm as a result of Defendant's unlawful and wrongful conduct. A class action is superior to other available methods for the fair and efficient adjudication of the present controversy. Class members have little interest in individually controlling the

prosecution of separate actions because the individual damages claims of each Class
member are not substantial enough to warrant individual filings. In sum, for many, if not
most, Class members, a class action is the only feasible mechanism that will allow them an
opportunity for legal redress and justice.

31. Adjudication of individual Class members' claims with respect to Defendant would, as a practical matter, be dispositive of the interests of other members not parties to the adjudication, and could substantially impair or impede the ability of other Class members to protect their interests.

FIRST CAUSE OF ACTION

Business and Professions Code § 17500

(Violation of the False Advertising Law)

(By Plaintiff and the Class Against Defendant)

- 32. Plaintiff hereby incorporates paragraphs 1-31 above as if set forth in full.
- California Business and Professions Code § 17500 provides that "[i]t is unlawful for any ... corporation ... with intent ... to dispose of ... personal property ... to induce the public to enter into any obligation relating thereto, to make or disseminate or cause to be made or disseminated ... from this state before the public in any state, in any newspaper or other publication, or any advertising device, or by public outcry or proclamation, or in any other manner or means whatever, including over the Internet, any statement ... which is untrue or misleading, and which is known, or which by the exercise of reasonable care should be known, to be untrue or misleading...."
- 34. Similarly, this section provides, "[N]o price shall be advertised as a former price of any advertised thing, unless the alleged former price was the prevailing market price as above defined within three months next immediately preceding the publication of the advertisement or unless the date when the alleged former price did prevail is clearly, exactly and conspicuously stated in the advertisement."
- 35. Defendant misled consumers by making untrue statements and failing to disclose what is required as stated in the Code, as alleged above.

- 36. As a direct and proximate result of Defendant's misleading and false advertising, Plaintiff and the members of the Class have suffered injury in fact and have lost money.
- 37. The misleading and false advertising described herein presents a continuing threat to Plaintiff and the Class in that Defendant persists and continues to engage in these practices, and will not cease doing so unless and until forced to do so by this Court. Defendant's conduct will continue to cause irreparable injury to consumers unless enjoined or restrained.

SECOND CAUSE OF ACTION

Business and Professions Code § 17200 et seq.

(Violation of the Unfair Competition Law)

(By Plaintiff and the Class Against Defendant)

- 38. Plaintiff hereby incorporates paragraphs 1-37 above as if set forth in full.
- 39. California Business and Professions Code § 17200 et seq. (hereafter referred to as the "Unfair Competition Law" or "UCL") authorizes private lawsuits to enjoin acts of "unfair competition," which include any unlawful, unfair, or fraudulent business practice.
- 40. The UCL imposes strict liability. Plaintiff need not prove that Defendant intentionally or negligently engaged in unlawful, unfair, or fraudulent business practices—but only that such practices occurred.
- 41. The material misrepresentations, concealment, and non-disclosures by Defendant as part of its marketing and advertising of the Saks Off 5th Store clothing are unlawful, unfair, and fraudulent business practices prohibited by the UCL.
- 42. In carrying out such marketing, Defendant has violated the Consumer Legal Remedies Act, the False Advertising Law, and various other laws, regulations, statutes, and/or common law duties. Defendant's business practices alleged herein, therefore, are unlawful within the meaning of the UCL.
- 43. The harm to Plaintiff and members of the public outweighs the utility of Defendant's practices and, consequently, Defendant's practices, as set forth fully above, constitute an unfair business act or practice within the meaning of the UCL.

- 44. Defendant's practices are additionally unfair because they have caused Plaintiff and the Class substantial injury, which is not outweighed by any countervailing benefits to consumers or to competition, and which is not an injury the consumers themselves could have reasonably avoided.
- 45. Defendant's practices, as set forth above, have misled the general public in the past and will mislead the general public in the future. Consequently, Defendant's practices constitute an unlawful and unfair business practice within the meaning of the UCL.
- 46. Pursuant to Business and Professions Code § 17204, an action for unfair competition may be brought by any "person . . . who has suffered injury in fact and has lost money or property as a result of such unfair competition." Defendant's wrongful misrepresentations and omissions have directly and seriously injured Plaintiff and the putative Class by causing them to purchase the discounted clothing based upon false and misleading labeling.
- 47. The unlawful, unfair, and fraudulent business practices of Defendant are ongoing and present a continuing threat that members of the public will be misled into purchasing the clothing from the Saks Off 5th Store and that upon learning that the Saks Off 5th Store clothing was never sold at the traditional Saks Fifth Avenue stores and that the "Market" price is arbitrary and inflated to entice consumers, like Plaintiff, they will be damaged financially.
- 48. Pursuant to the UCL, Plaintiff is entitled to preliminary and permanent injunctive relief ordering Defendant to cease this unfair competition, as well as disgorgement and restitution to Plaintiff and the Class of all of Defendant's revenues associated with its unfair competition, or such portion of those revenues as the Court may find equitable.

THIRD CAUSE OF ACTION

Civil Code § 1750 et seq.

(Violation of the Consumer Legal Remedies Act)

(By Plaintiff and the Class Against Defendant)

49. Plaintiff hereby incorporates paragraphs 1-48 above as if set forth in full.

- 50. The Consumer Legal Remedies Act (hereafter referred to as the "CLRA") creates a non-exclusive statutory remedy for unfair methods of competition and unfair or deceptive acts or business practices. See Reveles v. Toyota by the Bay, 57 Cal. App. 4th 1139, 1164 (1997). Its self-declared purpose is to protect consumers against these unfair and deceptive business practices, and to provide efficient and economical procedures to secure such protection. Cal. Civ. Code § 1760. The CLRA was designed to be liberally construed and applied in favor of consumers to promote its underlying purposes. Id.
- 51. More specifically, Plaintiff alleges that Defendant has violated paragraphs 5, 7, 9 and 13 of Civil Code Section 1770(a) by engaging in the unfair and/or deceptive acts and practices set forth herein. Defendant's unfair and deceptive business practices in carrying out the marketing program described herein were and are intended to and did and do result in the purchase of Defendant's Saks Off 5th Store clothing by consumers, including Plaintiff, in violation of the CLRA. Cal. Civ. Code § 1770 et seq.
- 52. As a result of Defendant's unfair and/or deceptive business practices, Plaintiff and all purchasers of the Saks Off 5th Store clothing have suffered damage and lost money in that they paid for goods that does not have the qualities as represented. Plaintiff seeks and is entitled to an order enjoining Defendant from continuing to engage in the unfair and deceptive business practices alleged herein.
- 53. Pursuant to Section 1782 of the CLRA, Plaintiff intends to notify Defendant in writing of the particular violations of Section 1770 of the CLRA (the "Notice Letter"). If Defendant fails to comply with Plaintiff's demands within thirty days of receipt of the Notice Letter, pursuant to Section 1782 of the CLRA, Plaintiff will amend this Complaint to further request damages under the CLRA.

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PRAYER FOR RELIEF

WHEREFORE, Plaintiff, individually and on behalf of the Class, prays for relief and judgment as follows:

- 1. For preliminary and permanent injunctive relief enjoining Defendant, its agents, servants and employees, and all persons acting in concert with it, from engaging in, and continuing to engage in, the unfair, unlawful and/or fraudulent business practices alleged above and that may yet be discovered in the prosecution of this action;
- 2. For certification of the putative class;
- For restitution and disgorgement of all money or property wrongfully obtained by Defendant by means of its herein-alleged unlawful, unfair, and fraudulent business practices;
- 4. For an accounting by Defendant for any and all profits derived by Defendant from its herein-alleged unlawful, unfair and/or fraudulent conduct and business practices;
- 5. An award of statutory damages according to proof, except that no damages are currently sought on Plaintiff's Cause of Action regarding the Consumer Legal Remedies Act at this time;
- 6. An award of general damages according to proof, except that no damages are currently sought on Plaintiff's Cause of Action regarding the Consumer Legal Remedies Act at this time;
- 7. An award of special damages according to proof, except that no damages are currently sought on Plaintiff's Cause of Action regarding the Consumer Legal Remedies Act at this time;
- 8. Exemplary damages, except that no damages are currently sought on Plaintiff's Cause of Action regarding the Consumer Legal Remedies Act at this time;
- 9. For attorneys' fees and expenses pursuant to all applicable laws, including, without limitation, the CLRA and the common law private attorney general doctrine;
- 10. For costs of suit; and

For such other and further relief as the Court deems just and proper. 11. **DATED:** August 19, 2014 KIRTLAND & PACKARD LLP By: BEHRAM V. PAREKH HEATHER M. BAKER Counsel for Plaintiff and all others similarly situated

99003-00001 164475.01

-14-

JURY TRIAL DEMANDED

Plaintiff demands a jury trial on all issues so triable.

DATED: August 19, 2014

KIRTLAND & PACKARD LLP

By:

MICHAEL LOUIS KELLY BEHRAM V. PAREKH HEATHER M. BAKER

Counsel for Plaintiff and all others similarly situated