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13	CHRISTOPHER L. NELSON, on behalf themselves and all others similarly situate	of ed
14	UNITED STATES	DISTRICT COURT
15	FOR THE CENTRAL DIS	STRICT OF CALIFORNIA
16	WESTER	N DIVISION
16 17	THOMAS FLOWERS, an individual,	N DIVISION  Case No. CV13-8174
	THOMAS FLOWERS, an individual, CHRISTOPHER L. NELSON, an individual, on behalf of themselves and	
17	THOMAS FLOWERS, an individual, CHRISTOPHER L. NELSON, an individual, on behalf of themselves and all others similarly situated,	Case No. CV13-8174  FIRST AMENDED CLASS ACTION
17 18	THOMAS FLOWERS, an individual, CHRISTOPHER L. NELSON, an individual, on behalf of themselves and all others similarly situated,  Plaintiffs,	Case No. CV13-8174
17 18 19	THOMAS FLOWERS, an individual, CHRISTOPHER L. NELSON, an individual, on behalf of themselves and all others similarly situated,  Plaintiffs,  v.	Case No. CV13-8174  FIRST AMENDED CLASS ACTION
17 18 19 20	THOMAS FLOWERS, an individual, CHRISTOPHER L. NELSON, an individual, on behalf of themselves and all others similarly situated,  Plaintiffs,  v.  DOCTOR'S BEST, INC., a corporation,	Case No. CV13-8174  FIRST AMENDED CLASS ACTION COMPLAINT
17 18 19 20 21	THOMAS FLOWERS, an individual, CHRISTOPHER L. NELSON, an individual, on behalf of themselves and all others similarly situated,  Plaintiffs,  v.	Case No. CV13-8174  FIRST AMENDED CLASS ACTION COMPLAINT  JURY TRIAL DEMANDED
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FIRST AMENDED CLASS ACTION COMPLAINT

Santa Barbara, California 93101

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Doctor's Best, Inc. (collectively, "Doctor's Best" or "Defendant"), and state as follows:

#### INTRODUCTION AND NATURE OF ACTION

- Doctor's Best is a manufacturer and marketer of supplements for 1. humans and animals.
- Doctor's Best sells its products nationally through various online and 2. brick-and-mortar retailers. In addition to the substantial amount of the Supplements sold in California retail stores, online retailers ship significant quantities of its products to California residents who purchased those products on various websites.
- Doctor's Best markets, sells and distributes a line of joint health dietary 3. supplements under its brand name (collectively referred to as the "Supplements"). According to the labels on these products, the purported active ingredients are glucosamine sulfate, chondroitin sulfate, and methylfulfonylmethane.
- In its uniform, nationwide marketing of the Supplements, Doctor's Best 4. promises that its product will help protect cartilage, stimulate cartilage production, improve joint comfort, and improve joint function. Doctor's Best has promoted its products claiming that the Supplements are "science-based nutrition" that "maintains healthy joints and connective tissue" and will both protect and help stimulate the growth of cartilage in the body's joints.
- While Doctor's Best's claims regarding the improved joint function 5. associated with the Supplements are directed at anyone seeking to alleviate joint pain or stiffness, it is particularly directed at people suffering from osteoarthritis. Indeed, the most common symptoms of osteoarthritis include joint pain and stiffness—the very symptoms the Supplements claim to remedy.<sup>2</sup>

<sup>&</sup>lt;sup>1</sup> The Supplements include (but are not necessarily limited to): 1) Glucosamine Chondroitin MSM 120C; 2) Glucosamine Chondroitin MSM 240C; and 3) Glucosamine Chondroitin MSM + Hyaluronic Acid.

See http://www.webmd.com/osteoarthritis/guide/osteoarthritis-basics (noting that the symptoms of osteoarthritis include "joint aching and soreness," "pain," and "stiffness").

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- In its advertising and promotion of the Supplements, Doctor's Best 6. makes numerous references to scientific studies that, it claims, demonstrate the efficacy of the Supplements. In fact, its website has a section entitled "Scientific References" that cite to the allegedly supportive science.
- Defendant's appeal to science, however, is misleading at best and, at 7. worst, a total fiction. Most damning to Doctor's Best's science-based appeal is a large scale study sponsored and conducted by the National Institute of Health ("NIH") called the Glucosamine/chondroitin Arthritis Intervention Trial ("GAIT"), which concluded, in a report published in the New England Journal of Medicine, that "[glucosamine and chondroitin], alone or in combination, was not efficacious. . ..." Clegg, D., et al., Glucosamine, Chondroitin Sulfate, and the Two in Combination for Painful Knee Osteoarthritis, 354 New England J. of Med. 795, 806  $(2006)^3$
- 8. Thus, in addition to affirmatively misrepresenting the joint health benefits of the Supplements, Doctor's Best's failure to disclose facts regarding this and other similar studies also constitutes deception by omission or concealment. As a result, Defendant's joint health benefit representations and omissions are false, misleading and reasonably likely to deceive the public.
- The misleading representations and omissions by Doctor's Best are 9. conveyed to the consuming public uniformly and through a variety of media including its website and online promotional materials, and also at the point of purchase. In short, Defendant's uniform labeling and marketing virtually ensure that the only reason a consumer would purchase the Supplements is to obtain the

<sup>&</sup>lt;sup>3</sup> The GAIT Study was conducted by the National Center for Complementary and Alternative Medicine, which is, according to its website "is the Federal Government's lead agency for scientific research on the diverse medical and health care systems, practices, and products that are not generally considered part of conventional medicine."

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advertised joint health benefits—benefits that Doctor's Best knows the Supplements fail to provide.

- As a result of Defendant's deceptive joint health benefit 10. representations, consumers - including Plaintiffs and members of the proposed Class – have purchased products that do not perform as advertised.
- Plaintiffs bring this action on behalf of themselves and all other 11. similarly situated consumers to halt the dissemination of this false and misleading advertising message, correct the false and misleading perception it has created in the minds of consumers, and obtain redress for those who have purchased the Supplements based on violations of California's false advertising and unfair competition laws and breach of express warranties. Plaintiffs seek injunctive and monetary relief for all consumers who purchased the Supplements.

#### JURISDICTION AND VENUE

- This Court has original jurisdiction pursuant to 28 U.S.C. § 1332(d)(2). 12. The matter in controversy, exclusive of interest and costs, exceeds the sum or value of \$5,000,000 and is a class action in which there are in excess of 100 class members and many members of the Class are citizens of a state different from Defendant.
- This Court has jurisdiction because Plaintiff Thomas Flowers is a 13. resident of California, and Plaintiff Christopher L. Nelson is a resident of Pennsylvania, and Defendant does business in California.
- Venue is proper in this Court pursuant to 28 U.S.C. §§ 1391(a) and (b) 14. because a substantial part of the events or omissions giving rise to Plaintiffs' claims occurred in this judicial district.

### **PARTIES**

Plaintiff Thomas Flowers resides in Goleta, California. Plaintiff 15. Flowers suffers from joint issues. Plaintiff Flowers' ailments exist on a daily basis and have progressively worsened over time. In an effort to remediate such pain and

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discomfort and to improve his joint health and rebuild cartilage, Plaintiff Flowers purchased Doctor's Best brand Supplements on several occasions. In particular, during the Class Period Plaintiff Flowers repeatedly purchased Doctor's Best brand Supplements at stores located in California in reliance on Doctor's Best's claims that the products would rebuild cartilage and provide joint health benefits. Plaintiff Flowers purchased Doctor's Best brand Supplements to combat and prevent further cartilage damage and joint pain. Plaintiff Flowers paid approximately \$20 per 120 tablet bottle and \$40 per 240 table bottle for his purchases. If Plaintiff Flowers was aware that Doctor's Best had both misrepresented the benefits of the Supplements he would not have purchased Doctor's Best brand Supplements. Plaintiff Flowers used Doctor's Best brand Supplements as directed and did not receive any of the promised benefits. As a result, Plaintiff Flowers suffered an injury in fact and lost the money associated with his purchase.

16. Plaintiff Christopher L. Nelson resides in Landenberg, Pennsylvania. Plaintiff Nelson suffers from joint issues. Plaintiff Nelson's ailments exist on a daily basis and have progressively worsened over time. In an effort to remediate such pain and discomfort and to improve his joint health and rebuild cartilage, Plaintiff Nelson purchased Doctor's Best brand Supplements on several occasions. In particular, during the Class Period Plaintiff Nelson repeatedly purchased Doctor's Best brand Supplements at stores located in Pennsylvania in reliance on Doctor's Best's claims that the products would rebuild cartilage and provide joint health benefits. Plaintiff Nelson purchased Doctor's Best brand Supplements to combat and prevent further cartilage damage and joint pain. Plaintiff Nelson paid approximately \$20 per 120 tablet bottle and \$40 per 240 table bottle for his purchases. If Plaintiff Nelson was aware that Doctor's Best had both misrepresented the benefits of the Supplements he would not have purchased Doctor's Best brand Supplements. Plaintiff Nelson used Doctor's Best brand Supplements as directed and did not receive any of the

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promised benefits. As a result, Plaintiff Nelson suffered an injury in fact and lost the money associated with his purchase.

17. Defendant Doctor's Best is a Delaware corporation. At all relevant times, Doctor's Best has advertised, marketed, provided, offered, distributed, and/or sold the Supplements throughout the United States including to individuals in California and Pennsylvania such as Plaintiffs and the Class.

#### **ALLEGATIONS**

### The False and Misleading Marketing Claims

- This lawsuit concerns the products marketed and sold by Doctor's Best 18. including, but not limited to: (1) Glucosamine Chondroitin MSM 120C; (2) Glucosamine Chondroitin MSM 240C, and; (3) Glucosamine Chondroitin MSM + Hyaluronic Acid (all listed and unlisted products referred to herein, collectively, as the "Supplements").4 These products frequently come in a variety of dosages and sizes, so the total number of relevant products sold by Doctor's Best may exceed those listed above.
- 19. Marketed as joint health dietary supplements, the Supplements purportedly relieve joint pain through the combination of their ingredients.
  - According to Defendant's website, the Supplements works as follows: 20.

Glucosamine is a fundamental building block for proteoglycans and glycosaminoglycans. Glucosamine sulfate (GS) helps to maintain joint health through its ability to both act as a component of and stimulate formation of cartilage glycosaminoglycans and the hyaluronic acid backbone essential for the formation of cartilage proteoglycans.

See http://www.drbvitamins.com/products/Glucosamine Chondroitin MSM 240C.html (last accessed October 13, 2013)

21. As their product packaging demonstrates, Doctor's Best lures consumers with promises that Defendant's "Science-Based Nutrition" will assist in

<sup>&</sup>lt;sup>4</sup> Plaintiffs reserve the right to include other products upon completion of discovery.

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"Maintin[ing] Healthy Joints & Connective Tissue."

22. In short, Doctor's Best engages in a pervasive and widespread marketing campaign to drive sales of its product, luring consumers into purchasing the Supplements by making not only claims as to product efficacy but scientific substantiation as well.

#### **Doctor's Best Claims Scientific Support For The Supplements**

- 23. In a document on its official website entitled "Benefits," Doctor's Best cites to several studies which purportedly demonstrate the "abundant evidence behind Glucosamine and Chondroitin Sulfate."
- 24. Specifically, Doctor's Best claims that the scientific community has concluded that the efficacy of glucosamine and chondroitin sulfate is beyond question:

Extensive joint health research over the past few decades has investigated the effects of glucosamine sulfate, chondroitin sulfate, or a combination of the two. A 2009 meta-analysis summarized results from 6 well-designed studies involving a total of 1,502 research participants. The authors of this meta-analysis were able to make some conclusions about the apparent effectiveness of long-term oral supplementation with CS or GS. Glucosamine sulfate at 1,500 mg daily over a period of at least 3 years and chondroitin sulfate at 800 mg daily over a period of at least 2 years both helped subjects maintain healthy knee cartilage structure.3 In a 2008 review of GS & CS used for joint support, the London physician who wrote it concludes that, "Glucosamine, chondroitin, and the combination of these two agents have stood the test of time.

25. In truth, however, scientific support for the efficacy of the Supplements is utterly lacking. Study after study has shown that the "active" ingredients in the Supplements are ineffective at treating the symptoms of osteoarthritis, whether taken alone or in combination with the other ingredients in the Supplements.<sup>5</sup>

<sup>&</sup>lt;sup>5</sup> While most of the clinical studies finding a lack of efficacy were conducted on arthritic patients, others were not. Nonetheless, experts in the field deem the arthritis clinical studies as proxies for efficacy for all patients.

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## Multiple Clinical Studies Demonstrate That the Supplements Are Ineffective

- Doctor's Best's representations about the efficacy of the ingredients in 26. the Supplements products are totally contradicted by all credible scientific evidence. Indeed, since 2004, multiple clinical studies have found that glucosamine and chondroitin, alone or in combination, are not effective in providing the represented joint health benefits.
- In 2004, one study concluded that glucosamine was no more effective 27. than a placebo in treating the symptoms of knee osteoarthritis. McAlindon et al., Effectiveness of Glucosamine for Symptoms of Knee Osteoarthritis: Results From an Internet-Based Randomized Double-Blind Controlled Trial, 117(9) Am. J. Med. 649 (Nov. 2004).
- Indeed, as early as 2004, other clinical studies indicated a significant 28. "placebo" effect when patients consumed products they were told had the potential to cure joint aches and pains. For example, one 2004 study involved a six-month study of the effects of glucosamine compared with placebo and concluded that there was no difference in primary or secondary outcomes between the two. Cibere et al., Randomized, Double-Blind, Placebo-Controlled Glucosamine Discontinuation Trial In Knee Osteoarthritis, 51(5) Arthritis Care & Research 738-45 (Oct. 15, 2004). The authors concluded that the study provided no evidence of symptomatic benefit from continued use of glucosamine and that perceived benefits were, in fact, due to the placebo effect and not any real benefit provided by glucosamine. Id.
- In 2006, the first GAIT study concluded that "[t]he analysis of the 29. primary outcome measure did not show that either supplement, alone or in combination, was efficacious." 2006 GAIT Study at 806. Subsequent GAIT studies in 2008 and 2010 reported that glucosamine and chondroitin did not rebuild cartilage<sup>6</sup> and were otherwise ineffective – even in patients with moderate to severe

<sup>&</sup>lt;sup>6</sup> To a similar effect, a study by Kwok, et al., entitled *The Joints On Glucosamine (JOG)* 

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knee pain for which the 2006 GAIT study reported results were inconclusive. See
Sawitzke, A.D., et al., the Effect of Glucosamine and/or Chondroitin Sulfate on the
Progression of Knee Osteoarthritis: A GAIT Report, 58(10) J. Arthritis Rheum.
3183-91 (Oct. 2008); Sawitzke, A.D., Clinical Efficacy And Safety Of
Glucosamine, Chondroitin Sulphate, Their Combination, Celecoxib Or Placebo
Taken To Treat Osteoarthritis Of The Knee: 2-Year Results From GAIT, 69(8) Ann
Rhem Dis 1459-64 (Aug. 2010)

- 30. The GAIT studies are consistent with the reported results of other studies that have demonstrated the ineffectiveness of both glucosamine and chondroitin.
- 31. In 2008, a study concluded that glucosamine was no better than a placebo in reducing either the symptoms or progression of hip osteoarthritis. Rozendaal et al., Effect of Glucosamine Sulfate on Hip Osteoarthritis, 148 Ann. of Intern. Med. 268-77 (2008).
- 32. A 2010 meta-analysis examined prior studies involving glucosamine and chondroitin, alone or in combination, and reported that the collection of studies supported a conclusion that those compounds neither reduced joint pain nor had an impact on the narrowing of joint space. Wandel et al., Effects of Glucosamine, Chondroitin, Or Placebo In Patients With Osteoarthritis Or Hip Or Knee: Network Meta-Analysis, BMJ 341:c4675 (2010).
- Another 2010 study concluded that there was no difference between 33. placebo and glucosamine for the treatment of low back pain and lumbar osteoarthritis and that there was no data recommending the use of glucosamine. Wilkens et al., Effect of Glucosamine on Pain-Related Disability in Patients With Chronic Low Back Pain and Degenerative Lumbar Osteoarthritis, 304(1) JAMA 45-

Study: A Randomized, Double-Blind, Placebo-Controlled Trial To Assess The Structural Benefit Of Glucosamine In Knee Osteoarthritis Based On 3T MRI, 60 Arthritis Rheum 725 (2009), concluded that glucosamine was not effective in preventing the worsening of cartilage damage.

52 (July 7, 2010).

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- In 2011, a summary article reviewed the available literature and concluded that "[t]he cost-effectiveness of these dietary supplements alone or in combination in the treatment of OA has not been demonstrated in North America." Miller, K. and Clegg, D., Glucosamine and Chondroitin Sulfate, Rheum. Dis. Clin. *N. Am.* 37 (2011) 103-118.
- Most recently, a meta-analysis synthesized all available studies 35. evaluating the efficacy of glucosamine for treating osteoarthritis and concluded that glucosamine showed no pain reduction benefits for osteoarthritis. Wu D. et al., Efficacies of different preparations of glucosamine for the treatment of osteoarthritis: a meta-analysis of randomised, double-blind, placebo-controlled trials, 67(6) Int. J. Clin. Pract. 585-94 (June 2013).
- Scientific studies have also shown that the other ingredients in the 36. Supplements are similarly ineffective. See, e.g., S. Brien, et. al., Systematic Review Of The Nutritional Supplements (DMSO) And Methylsulfonylmethane (MSM) In The Treatment Of Osteoarthritis, 16 Osteoarthritis and Cartilage, 1277 (Nov. 2008); Usha PR and Naidu MU, Randomised, Double-Blind, Parallel, Placebo-Controlled Study of Oral Glucosamine, Methylsulfonylmethane and their Combination in Osteoarthritis, 24 Clinical Drug Investigation 353-63 (2004); see also Biegert C et al., Efficacy and Safety of Willow Bark Extract in the Treatment of Osteoarthritis and Rheumatoid Arthritis: Results of 2 Randomized Double-Blind Controlled Trials, Journal of Rheumatology 31.11 (2004): 2121-30 (no efficacy for willow bark as compared with placebo and willow bark less effective than low dosages of non-steroidal anti-inflammatory); see also Abdel-Tawb, M., et al., Boswellia Serrata: An Overall Assessment Of In Vitro, Preclinical, Pharmacokinetic And Clinical Data, 50 Clin Pharmacokinet. 349-69 (2011).
- 37. Doctor's Best's claims that the Supplements Products "stimulate" cartilage are also totally belied by the available scientific evidence:

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- In October 2008, the GAIT Study also concluded that glucosamine 38. and/or chondroitin, alone or in combination, did not demonstrate a clinically important difference in joint space loss, indicating that they were ineffective in rebuilding or regenerating cartilage. Sawitzke et al., The Effect of Glucosamine and/or Chondroitin Sulfate on the Progression of Knee Osteoarthrits, A Report from the Glucosamine/Chondroitin Arthritis Intervention Trial, 58 Arthritis Rheum. 3183-3191 (2008).
- 39. In April 2009, the Journal of Orthopaedic Surgery published an article that concluded that there was scant evidence to support a clam that glucosamine was superior to placebo in even arresting the deterioration of cartilage, to say nothing of arresting that process and promoting regeneration or rebuilding. Kirkham, et al., Review Article: Glucosamine, 17(1) Journal of Orthopaedic Surgery 72-6 (2009).

# **Doctor's Best Harms Consumers By Continuing To Market And Sell the Supplements**

- Undeterred by the weight of scientific evidence demonstrating that the 40. ingredients in the Supplements are wholly ineffective, Doctor's Best conveyed and continues to convey one uniform message: the Supplements have a "science-based" claim to maintain joints and promote growth of cartilage.
- As the manufacturer and/or distributor of the Supplements, Doctor's 41. Best possesses specialized knowledge regarding the efficacy of the ingredients contained in its Products and, moreover, is in a superior position to, and has, learned of the lack of efficacy for all of the key ingredients in the Supplements.
- 42. Specifically, Doctor's Best knew, but failed to disclose, that the Supplements do not provide the joint health benefits represented and that wellconducted, clinical studies have found the ingredients in the Supplements to be ineffective in providing the joint health benefits represented by Doctor's Best.
- Plaintiffs and Class members have been and will continue to be 43. deceived or misled by Defendant's deceptive joint health benefit representations.

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Plaintiffs purchased and consumed one of the Supplements during the Class period and in doing so, read and considered the advertising and marketing by Doctor's Best and based his decision to purchase the Products on the joint health benefit representations on the packaging and on Defendant's website. Doctor's Best's joint health benefit representations and omissions were a material factor in influencing Plaintiffs' decision to purchase and consume the product he purchased.

- 44. Other than obtaining the benefits that the Supplements promise but do not deliver, there is no other reason for Plaintiffs and the Class to have purchased the Products as the Products are not represented to provide any other benefits and Plaintiffs and the Class would not have purchased the Products had they known Doctor's Best's joint health benefit statements were false and misleading and that clinical cause and effect studies have found the ingredients to be ineffective for the represented joint health benefits.
- 45. As a result, Plaintiffs and the Class members have been injured in fact in their purchases of the Supplements in that they were deceived into purchasing Products that do not perform as advertised.
- 46. Doctor's Best, by contrast, reaped enormous profit from its false marketing and sale of the Supplements.

### **CLASS DEFINITION AND ALLEGATIONS**

47. Plaintiffs bring this action on behalf of themselves and all other similarly situated persons pursuant to Rule 23(a), (b)(2), and (b)(3) of the Federal Rules of Civil Procedure and seeks certification of the following Class:

All consumers who, within the applicable statute of limitations period, purchased the Supplements.

Excluded from the Class are Doctor's Best, its parents, subsidiaries, affiliates, officers and directors, and those who purchased the Supplements for resale.

48. The members of the Class are so numerous that joinder of all members of the Class is impracticable. Plaintiffs are informed and believe that the proposed

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Class contains thousands of purchasers of the Supplements who have been damaged by Doctor's Best's conduct as alleged herein. The precise number of Class members is unknown to Plaintiffs.

- 49. This action involves common questions of law and fact, which predominate over any questions affecting individual Class members. These common legal and factual questions include, but are not limited to, the following:
  - whether the claims discussed above are true, or are misleading, (1) or objectively reasonably likely to deceive;
  - (2) whether Doctor's Best's alleged conduct violates public policy;
  - whether the alleged conduct constitutes violations of the laws (3) asserted:
  - (4) whether Doctor's Best engaged in false or misleading advertising;
  - whether Plaintiffs and Class members have sustained monetary loss and the proper measure of that loss; and (5)
  - whether Plaintiffs and Class members are entitled to other (6) appropriate remedies, including corrective advertising and injunctive relief.
- 50. Plaintiffs' claims are typical of the claims of the members of the Class because, inter alia, all Class members were injured through the uniform misconduct described above having been exposed to Doctor's Best's false representations regarding the efficacy of the Supplements. Plaintiffs are advancing the same claims and legal theories on behalf of himself and all members of the Class.
- Plaintiffs will fairly and adequately protect the interests of the members 51. of the Class, have retained counsel experienced in complex consumer class action litigation, and intend to prosecute this action vigorously. Plaintiffs have no adverse or antagonistic interests to those of the Class.
- A class action is superior to all other available means for the fair and efficient adjudication of this controversy. The damages or other financial detriment suffered by individual Class members is relatively small compared to the burden and expense that would be entailed by individual litigation of their claims against

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Doctor's Best. It would thus be virtually impossible for the Class, on an individual
basis, to obtain effective redress for the wrongs done to them. Individualized
litigation would create the danger of inconsistent or contradictory judgments arising
from the same set of facts and would also increase the delay and expense to all
parties and the courts. By contrast, the class action device provides the benefits of
adjudication of these issues in a single proceeding, ensures economies of scale and
comprehensive supervision by a single court, and presents no unusual management
difficulties under the circumstances here.

- Plaintiffs seek preliminary and permanent injunctive and equitable 53. relief on behalf of the entire Class, preventing Doctor's Best from further engaging in the acts described and requiring Doctor's Best to provide full restitution to Plaintiffs and Class members.
- Unless a Class is certified, Doctor's Best will retain monies received as 54. a result of its conduct that were taken from Plaintiffs and Class members. Unless a Class-wide injunction is issued, Doctor's Best will continue to commit the violations alleged, and the members of the Class and the general public will continue to be deceived.
- 55. Doctor's Best has acted and refused to act on grounds generally applicable to the Class, making appropriate final injunctive relief with respect to the Class as a whole.

## FIRST CAUSE OF ACTION

## (California False Advertising Law –

## Cal. Bus. & Prof. Code § 17500, et seq.)

- Plaintiffs incorporate by reference and reassert all previous paragraphs. 56.
- Defendant engaged in unlawful conduct under California Business & 57. Professions Code § 17500, et seq., by marketing the Supplements in a manner suggesting that there was a scientific basis upon which its claims regarding efficacy were based when, in fact, there was no scientific basis for any of Defendant's

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claims. Plaintiffs and the Class reasonably relied upon Defendant's representations and/or omissions made in violation of California Business & Professions Code § 17500, et seq.

- 58. As a direct and proximate result of Defendant's violations, Plaintiffs and the Class would not have otherwise purchased the Supplements and, therefore, suffered injury in fact and lost money.
- 59. Plaintiffs' are informed and believes, and on that basis alleges, that as a further direct and proximate result of the marketing described above, Defendant has received from members of the general public, including the Class, money Defendant obtained through its violation of California Business & Professions Code § 17500, et seq., which Defendant continues to hold for its sole benefit.
- 60. Accordingly, Plaintiffs, on behalf of themselves and all others similarly situated, seek equitable relief in the form of an order requiring Defendant to refund to Plaintiffs and the Class members all monies they paid for the Supplements and, in addition, an order requiring Defendant to both inform the consuming public that there is no scientific basis for its claims regarding the efficacy of the Supplements.

## **SECOND CAUSE OF ACTION**

## (California Unfair Competition Law -

## Cal. Bus. & Prof. Code§ 17200, et seq.)

- 61. Plaintiffs incorporate by reference and reassert all previous paragraphs.
- 62. Defendant engaged in unlawful conduct under California Business & Professions Code § 17200, et seq., by marketing the Supplements in a manner suggesting that there was a scientific basis upon which its claims regarding efficacy were based when, in fact, there was no scientific basis for any of Defendant's claims
- 63. Defendant's conduct is unlawful in that it violates the False Advertising Law, California Business & Professions Code § 17500, et seq.
- Defendant's conduct is unfair in that it offends established public 64. policy or is immoral, unethical, oppressive, unscrupulous, unconscionable or

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substantially injurious to Plaintiffs and the Class members. The harm to Plaintiffs and the Class members arising from Defendant's conduct outweighs any legitimate benefit Defendant has derived from the conduct.

- 65. Defendant's misrepresentations and omissions are likely to mislead a reasonable consumer.
  - 66. Plaintiffs relied on Defendant's misrepresentations and omissions.
- As a direct and proximate result of Defendant's violations, Plaintiffs 67. would not have otherwise purchased the Supplements and, therefore, suffered injury in fact and lost money.
- 68. Plaintiffs, on behalf of themselves and the Class members, seek restitution of monies they paid for the Supplements. Additionally, Plaintiffs seek equitable and injunctive relief on behalf of themselves and the Class members pursuant to Cal. Business & Professions Code § 17203.

#### THIRD CAUSE OF ACTION

## (Violation of California Consumer Legal Remedies Act, California Civil Code § 1750, et seq.)

- Plaintiffs incorporate by reference and reassert all previous paragraphs. 69.
- Plaintiffs bring this cause of action on behalf of themselves and on 70. behalf of all members of the Class.
  - 71. Defendant is a "person" as defined by California Civil Code § 1761(c).
- 72. Plaintiffs and members of the Class are "consumers" within the meaning of California Civil Code § 1761(d).
- 73. Plaintiffs have complied with the notice provisions of the California Legal Remedies Action ("CLRA") and are therefore entitled to seek damages. Defendant failed to provide appropriate relief for its violations of the CLRA. Therefore, Plaintiffs now seek monetary, compensatory and punitive damages, in addition to the injunctive and equitable relief they previously sought.
  - 74. Defendant's conduct with respect to the promotion and marketing of its

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glucosamine and chondroitin product and affirmatively misrepresenting the joint
health benefits of the supplements, Doctor's Best's failure to disclose facts
regarding this and other similar studies also constitutes deception by omission or
concealment. As a result, Doctor's Best's joint health benefit representations and
omissions are false, misleading and reasonably likely to deceive the public in
violation of California Civil Code §§ 1770(a)(5) and 1770(a)(7).

- Defendant's unfair and deceptive acts occurred repeatedly and were 75. capable of deceiving a substantial portion of the purchasing public.
- 76. Defendant's misrepresentations and omissions are material and likely to mislead a reasonable consumer.
  - Plaintiffs relied on Defendant's misrepresentations and omissions. 77.
- As a direct and proximate result of Defendant's unfair or deceptive acts 78. or practices, Plaintiffs and members of the Class have suffered and will continue to suffer actual damages.
- Plaintiffs and members of the Class are entitled to equitable relief. 79. Plaintiffs seek an order requiring Defendant to (a) pay damages according to proof' (b) immediately cease to conduct the alleged herein; (c) make full restitution of all monies wrongfully obtained; and (d) disgorge all ill-gotten venues and/or profits.

## PRAYER FOR RELIEF

Wherefore, Plaintiffs pray for a judgment:

- Certifying the Class as requested herein; 1.
- Awarding Plaintiffs and the proposed Class members damages; 2.
- Awarding restitution and disgorgement of Doctor's Best's revenues to 3. Plaintiffs and the proposed Class members;
- Awarding injunctive relief as permitted by law or equity, including 4. enjoining;
  - Doctor's Best from continuing the unlawful practices as set forth a.

herein, and directing Doctor's Best to identify, with Court supervision, victims of its conduct and pay them all money it is required to pay;

- Ordering Doctor's Best to engage in a corrective advertising b. campaign;
- Awarding statutory and punitive damages, as appropriate; 5.
- Awarding attorneys' fees and costs; and 6.
- Providing such further relief as may be just and proper. 7.

DATED: February 12, 2013.

Respectfully submitted,

By: Jonathan D. Miller Jennifer M. Miller

NYE, PEABODY, STIRLING, HALE, & MILLER, LLP

By: Benjamin J. Sweet (Pro Hac Pending) Edwin J. Kilpela, Jr (Pro Hac Pending) DEL SOLE CAVANAUGH STROYD LLC

**Proposed Lead Counsel** 

Attorneys for Plaintiffs THOMAS FLOWERS and CHRISTOPHER L. NELSON, on behalf of themselves and all others similarly situated.

#### **DEMAND FOR JURY TRIAL**

Plaintiffs her	eby demand a tr	ial of their	claims by	jury to the	e extent
authorized by law.					

DATED: February 12, 2013.

Respectfully submitted,

Jonathan D. Miller
Jennifer M. Miller
NYE, PEABODY, STIRLING, HALE, &
MILLER, LLP

By:\_\_\_\_\_/s/\_\_\_\_

Benjamin J. Sweet (*Pro Hac Pending*) Edwin J. Kilpela, Jr (*Pro Hac Pending*) **DEL SOLE CAVANAUGH STROYD LLC** 

#### **Proposed Lead Counsel**

Attorneys for Plaintiffs THOMAS FLOWERS and CHRISTOPHER L. NELSON, on behalf of themselves and all others similarly situated.

# UNITED STATES DISTRICT COURT

for the

Central Di	strict of California
THOMAS FLOWERS, an individual, CHRISTOPHER L. NELSON, an individual, on behalf of themselves and all others similarly situated,	) ) )
Plaintiff(s)	
ν.	Civil Action No. CV13-8174
DOCTOR'S BEST, INC.	)
	) )
Defendant(s)	)
	N A CIVIL ACTION ended Complaint)
To: (Defendant's name and address) Doctor's Best Headquarte 100 Federal Street, 21st Boston, MA 02110	ers
c/o KEN HALVORSRUDE 97 AVENIDA LA PATA, S SAN CLEMENTE CA 926	SUIITE A
A lawsuit has been filed against you.	
are the United States or a United States agency, or an office	& Miller, LLP. Suite 201
If you fail to respond, judgment by default will be You also must file your answer or motion with the court.	e entered against you for the relief demanded in the complaint.
	CLERK OF COURT
Date:	
	Signature of Clerk or Deputy Clerk

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Civil Action No. CV13-8174

#### PROOF OF SERVICE

(This section should not be filed with the court unless required by Fed. R. Civ. P. 4 (1))

☐ I personally served the summons on the individual at a ☐ I left the summons at the individual's residence or usu, a person on (date), and mailed a copy to the ☐ I served the summons on (name of individual) designated by law to accept service of process on behalf	on (date)  ual place of abode with (name)  of suitable age and discretion who res e individual's last known address; or	; or sides there,	
, a person of on (date), and mailed a copy to the  I served the summons on (name of individual)	ual place of abode with (name) of suitable age and discretion who rese individual's last known address; or	sides there,	
, a person of on (date), and mailed a copy to the  I served the summons on (name of individual)	of suitable age and discretion who rese individual's last known address; or for (name of organization)	v	
on (date), and mailed a copy to the  I served the summons on (name of individual)	e individual's last known address; or  f of (name of organization)	v	
☐ I served the summons on (name of individual)	of (name of organization)	, v	
☐ I served the summons on (name of individual)	of (name of organization)	, v	
	of (name of organization)	,	vho
	011 (00000)	; or	
☐ I returned the summons unexecuted because		-	; (
			- '
☐ Other (specify):			
My fees are \$ for travel and \$	for services, for a total of \$	0.00	
Tor traver and \$	101 301 v1003, 101 a total 01 ¢	0.00	
I declare under penalty of perjury that this information is	s true.		
1 decide under penalty of porjary that the information is	, 4, 4, 4, 4		
	Server's signature		
	Printed name and title		
And an included and an included an included an included an included and an included an included an included and included an included an included an included an included an included an included and included an i	Server's address		

Additional information regarding attempted service, etc: