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6			
7	IN THE UNITED STATES DISTRICT COURT		
8	FOR THE NORTHERN DISTRICT OF CALIFORNIA		
9	SAN JOSE DIVISION		
10			
11	PHYLLIS GUSTAVSON, individually and on behalf of all others similarly situated,	Case No. 5:13-CV-4537	
12	Plaintiff,	CLASS ACTION AND	
13	V.	REPRESENTATIVE ACTION COMPLAINT FOR DAMAGES,	
14	MARS, INC. and MARS CHOCOLATE	EQUITABLE AND INJUNCTIVE RELIEF	
15	NORTH AMERICA, LLC,	JURY TRIAL DEMANDED	
16	Defendants.		
17			
18	Plaintiff, Phyllis Gustavson, through her undersigned attorneys, brings this her Complaint		
19	against Defendants, Mars, Inc. and Mars Chocolate North America, Inc. (hereinafter "Mars" or		
20	"Defendants") as to her own acts upon actual know	vledge, and as to all other matters upon	
21	information and belief.		
22	DEFINIT	ΓIONS	
23	1. "Class Period" is April 13, 2008 to	the present.	
24	2. "Purchased Products" are the five (5) chocolate candy products listed below	
25	purchased by Plaintiff during the Class Period: (1)) M&M Chocolate Candy, 1.69 oz., (2) Twix	
26	Cookie Bar, 1.79 oz., (3) Dove Bar - Dark Chocolate, 3.3 oz., (4) Dove Bar - Milk Chocolate, 3.3		
27	oz., and (5) Snickers Bar, 11.8 oz. Pictures of the Purchased Products are attached as exhibits		
28	hereto and specific descriptions of the relevant lab	el representations are included below.	
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1	3. "Substantially Similar Products" are the Defendants' products listed below. Each	
2	of these products: (a) are chocolate candy products packaged the same way, if not identically, to	
3	the Purchased Products of the same type, only differing in flavor; (b) make the same label	
4	representations as described herein that were made on the Purchased Products, and (c) violate the	
5	same regulations of the Sherman Food & Drug Cosmetic Law, California Health & Safety Code §	
6	109875, et seq. (hereinafter "Sherman Law") in the exact same manner as the Purchased Products	
7	as described herein.	
8	3 Musketeers Bar	
9	Mars Bar Milky Way Bar	
10	Milky Way Bar – Caramel	
11	Milky Way Bar – Midnight Milky Way Bar – Unwrapped	
12	Snickers Bar – Almond Snickers Bar – Peanut Butter	
13	Snickers Bar – Dark Chocolate Twix Cookie Bar – Caramel (PGPR)	
14	Twix Cookie Bar – Peanut Butter	
15	M&M Chocolate Candy – Peanut M&M Chocolate Candy – Peanut Butter	
16	M&M Chocolate Candy – Pretzel M&M Chocolate Candy – Dark Mint	
17	M&M Chocolate Candy – Raspberry	
18	M&M Chocolate Candy – Dark Chocolate M&M Chocolate Candy – Dark Chocolate w/ Peanuts	
19	M&M Bar (PGPR) Dove Bar - Silky Smooth Milk Chocolate	
20	Dove Bar - Silky Smooth Almond Dark Chocolate (F) Dove Bar - Silky Smooth Almond Milk Chocolate	
21	Dove Bar - Silky Smooth Cookies and Crème (PGPR)	
22	Dove Bar - Silky Smooth Mint and Dark Chocolate Swirl (PGPR) Dove Bar - Silky Smooth White & Milk Chocolate Swirl (PGPR)	
23	Dove Bar - Silky Smooth Raspberry & Dark Chocolate Swirl (PGPR) Dove Bar - Silky Smooth Peanut Butter (PGPR)	
24	Dove Bar - Sugar Free Silky Smooth Peanut Butter Crème Chocolate (PGPR)	
25	Dove Bar - Sugar Free Silky Smooth Chocolate Crème Dark Chocolate (PGPR) Dove Bar - Sugar Free Silky Smooth Raspberry Crème Dark Chocolates (PGPR)	
26	Dove Bar - Dark Chocolate, Roasted Almond (PGPR) Dove Bar - Dark Chocolate, Raspberry & Dark Chocolate Swirl (PGPR)	
27	Dove Promise Bar - Silky Smooth Milk Chocolate Dove Promise Bar - Silky Smooth Dark Chocolate (F)	
28	Dove Promise Bar - Silky Smooth Almond Dark Chocolate (F)	
	Dove Promise Bar - Silky Smooth Almond Milk Chocolate	

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1 Dove Promise Bar - Silky Smooth Cookies and Crème Dove Promise Bar - Silky Smooth Mint and Dark Chocolate Swirl 2 Dove Promise Bar - Silky Smooth Peanut Butter Milk Chocolate Dove Promise Bar - Silky Smooth Caramel 3 Dove Promise Bar - Silky Smooth Raspberry & Dark Chocolate Swirl Dove Specialties - Roasted Almonds covered in Silky Smooth Milk Chocolate 4 Dove Specialties - Roasted Almonds covered in Silky Smooth Dark Chocolate (F) 5 Dove Specialties - Raisons and Peanuts covered in Silky Smooth Milk Chocolate 4. Upon information and belief, each of the forty-four (44) Substantially Similar 6 7 Products make one or more of the same label representations as the Purchased Products as 8 described herein. As described in more detail below, all the Substantially Similar Products have 9 an unlawful and misleading calorie related nutrient content claim. The Substantially Similar 10 Products marked with (F) contain an unlawful and misleading flavanol nutrient content claim and 11 the Substantially Similar Products marked with (PGPR) have an unlawful and misleading 12 common name label. 13 5. Plaintiff reserves the right to supplement the list of Substantially Similar Products 14 should evidence is adduced during discovery to show that other Mars products had labels which 15 violate the same provisions of the Sherman Law and have the same label representations as the 16 Purchased Products. 17 SUMMARY OF THE CASE 18 6. Plaintiff's case has two distinct facets. First, the "UCL unlawful" part. Plaintiff's 19 first cause of action is brought pursuant to the unlawful prong of California's Unfair Competition 20 Law, Cal. Bus. & Prof. Code § 17200 ("UCL"). Plaintiff alleges that Defendants package and 21 label the Purchased Products in violation of California's Sherman Law which adopts, incorporates 22 - and is identical - to the federal Food Drug & Cosmetic Act, 21 U.S.C. § 301 et seq. ("FDCA"). 23 These violations (which do not require a finding that the labels are "misleading") render the 24 Purchased Products "misbranded" which is no small thing. Under California law, a food product 25 that is misbranded cannot legally be manufactured, advertised, distributed, held or sold. 26 Misbranded products cannot be legally sold, possessed, have no economic value, and are legally 27 worthless. Indeed, the sale of misbranded food is a criminal act in California and the FDA even 28 threatens food companies with seizure of misbranded products. This "misbranding" - standing

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1 alone without any allegations of deception by Defendants or review of or reliance on the labels by 2 Plaintiff – give rise to Plaintiff's first cause of action under the UCL. To state a claim under the 3 unlawful prong, Plaintiff need only allege that she would not have purchased the product had she 4 known it was unlawful, illegal and misbranded, because buying such a product would result in 5 owning and possessing a product that was illegal to own or possess.

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7. Second, the "fraudulent" part. Plaintiff alleges that the illegal statements contained 7 on the labels of the Purchased Products – aside from being unlawful under the Sherman Law – are 8 also misleading, deceptive, unfair and fraudulent. Plaintiff describes these labels and how they 9 are misleading. Plaintiff alleges that prior to purchase she reviewed the illegal statements on the 10 labels on the Purchased Products, reasonably relied in substantial part on the labels, and was 11 thereby deceived, in deciding to purchase these products. Had Plaintiff known the truth about the 12 products she would not have purchased them.

13 8. Plaintiff did not know, and had no reason to know, that the Defendants' Purchased 14 Products were misbranded under the Sherman Law and bore food labeling claims that failed to 15 meet the requirements to make those food labeling claims. Similarly, Plaintiff did not know, and 16 had no reason to know, that Defendants' Purchased Products were false and misleading.

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BACKGROUND

18 9. Identical California and federal laws require truthful, accurate information on the 19 labels of packaged foods. This case is about companies selling misbranded food to consumers. 20 The law, however, is clear: misbranded food cannot legally be sold, possessed, has no economic 21 value and is legally worthless. Purchasers of misbranded food are entitled to a refund of their 22 purchase price or other relief or compensation as determined by the Court. Plaintiff and members 23 of the class that purchased these products paid an unwarranted premium for these products.

24 10. Identical federal and California laws regulate the content of labels on packaged 25 food. The requirements of the federal Food Drug & Cosmetic Act ("FDCA") were adopted by 26 the California legislature in the Sherman Law. Under FDCA section 403(a), food is 27 "misbranded" if "its labeling is false or misleading in any particular," or if it does not contain 28 certain information on its label or in its labeling. 21 U.S.C. § 343(a).

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1 11. Under the FDCA, the term "false" has its usual meaning of "untruthful," while the 2 term "misleading" is a term of art. Misbranding reaches not only false claims, but also those 3 claims that might be technically true, but still misleading. If any one representation in the 4 labeling is misleading, then the entire food is misbranded, nor can any other statement in the labeling cure a misleading statement. "Misleading" is judged in reference to "the ignorant, the 5 6 unthinking and the credulous who, when making a purchase, do not stop to analyze." United States v. El-O-Pathic Pharmacy, 192 F.2d 62, 75 (9th Cir. 1951). Under the FDCA, it is not 7 8 necessary to prove that anyone was actually misled.

9 12. If a manufacturer is going to make a claim on a food label or on its website, which
10 can be an extension of the label, the label must meet certain legal requirements that help
11 consumers make informed choices and ensure that they are not misled and that the labels are
12 truthful, accurate, and backed by scientific evidence. As described more fully below, Defendants
13 have sold products that are misbranded, illegal to possess and are worthless because (i) the labels
14 violate the Sherman Law and were sold by Defendants and (ii) Defendants made and continue to
15 make false, misleading and deceptive claims on the labels of their products.

16 13. Mars Chocolate North America, LLC is one of the leading producers of chocolate
17 candy and other types of confectionery. Mars, Inc. is the parent company of Mars Chocolate
18 North America, LLC. Defendants' Purchased Products are sold to consumers through grocery and
19 other retail stores throughout California and throughout the U.S.

20 14. Defendants recognize that health claims drive sales, and actively promote the 21 health benefits of their products. Defendants have promoted the health and nutritional profiles of 22 their products by trying to highlight various purported attributes of their products such as to 23 highlight health and nutritional claims of a suspect nature. Defendants have run afoul of 24 California and federal regulations that prohibit companies from touting supposedly positive 25 nutritional aspects of their products while concealing or failing to disclose that those products 26 contain disqualifying nutrients at levels the state and federal regulators have concluded raise the 27 risk of a diet-related disease or health-related condition.

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15. In recent years, responding to consumer demand for healthy foods has become a

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1 central part of Defendants' business models and marketing strategies, even though Defendants' 2 Purchased Products are various forms of candy and confectionery that are not healthy or low-3 calorie as a matter of law. 4 16. Defendants have realized that, based on the public's concern about health, obesity 5 and interest in lower calorie and natural foods, there is a financial benefit to be derived in selling 6 products claiming to be healthy. Accordingly, Defendants have labeled many of their candy and 7 confectionery products to emphasize these qualities even though such claims are in violation of 8 California and federal food labeling laws.

9 17. Defendants have pursued a strategy based on their assessment that nutritional
awareness and the desire for improved health and wellness will increasingly drive consumer
choice. Pursuant to this strategy, Defendants decided that they would renovate products for
nutrition and health considerations and would seek to inform consumers about available healthy
and nutritious options in using their products.

- 14 18. In pursuing such a strategy, Defendants (a) decided their success and profitability
 15 was dependent on their ability to satisfy emerging consumer demand for healthy, nutritious and
 16 lower calorie foods and (b) were prepared to make health and nutrition arguments on behalf of
 17 "junk foods" like chocolate candy when in fact such claims were not true and, in fact, were
 18 unlawful.
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19. For example, according to Mars Incorporated, Mars is one of the world's leading providers of food for people and pets and, as such, it has a:

responsibility to help our consumers and the pets they love lead healthy lives. We are committed to making sure the products we offer, and the ingredients they contain, can fit into a balanced diet - whether whole grain rice from UNCLE BEN'S® or a delicious Mars chocolate bar....Each of our business segments focuses on three areas: information, renovation and innovation.¹

- 20. Defendants' key to achieving the goals of their health and nutrition strategy is to
- 25 convince consumers that they can use Defendants' chocolate candy as part of a healthy and
- 26 enjoyable diet. Recognizing that the success of this strategy was dependent on repositioning their
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 ¹ http://www.mars.com/global/about-mars/mars-pia/health-and-nutrition/health-and-nutrition introduction.aspx

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1	chocolate candy as healthy, nutritious and lower calorie, Defendants made and are making false		
2	and deceptive claims in violation of federal and state laws that govern the types of representations		
3	that can be made on food labels.		
4	21. Plaintiff brings this action under California law, which is identical to federal law,		
5	for a number of Defendants' food labeling practices which are both (i) unlawful and (ii) deceptive		
6	and misleading to consumers. These unlawful practices include:		
7	A. Making unlawful nutrient content claims on the labels of food products that are false and fail to meet the minimum nutritional		
8 9	requirements legally required for the nutrient content claims being made;		
10	B. Making false calorie related nutrient content claims; and		
11	C. Failing to utilize the common or usual names of ingredients on their product labels.		
12	PARTIES		
13	22. Plaintiff, Phyllis Gustavson, is a resident of Campbell, California who purchased		
14	more than \$25 worth of Defendants' Purchased Products in California during the Class Period.		
15	23. Defendant Mars Chocolate North America, LLC is a Delaware LLC with its		
16	headquarters in Hackettstown, New Jersey. Mars Chocolate North America, LLC is registered to		
17	do business and does business in California.		
18	24. Defendant Mars, Inc. is a Delaware corporation with its headquarters in McLean,		
19	Virginia. Mars, Inc. is registered to do business and does business in California.		
20	25. Defendants are leading producers of retail food products, including chocolate		
21	candy and other confectionery. Defendants sell their Purchased Products to consumers through		
22	grocery and other retail stores throughout California. They also promote their products throughout		
23	California through their websites.		
24 25	26. California law applies to all claims set forth in this Class Action Complaint		
25 26	because Plaintiff lives in California and purchased the Purchased Products in California.		
26 27	Accordingly, California has significant contacts and/or a significant aggregation of contacts with		
27 28	the claims asserted by Plaintiff and all Class members.		
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JURISDICTION, VENUE AND EQUITABLE TOLLING

2 27. This Court has original jurisdiction over this action under 28 U.S.C. § 1332(d)
3 because this is a class action in which: (1) there are over 100 members in the proposed class;
4 (2) members of the proposed class have a different citizenship from Defendants; and (3) the
5 claims of the proposed class members exceed \$5,000,000 in the aggregate.

6 28. The Court has jurisdiction over the California claims alleged herein pursuant to 28
7 U.S.C. § 1367, because they form part of the same case or controversy under Article III of the
8 United States Constitution.

9 29. Alternatively, the Court has jurisdiction over all claims alleged herein pursuant to
10 28 U.S.C. § 1332, because the matter in controversy exceeds the sum or value of \$75,000, and is
11 between citizens of different states.

30. The Court has personal jurisdiction over Defendants because a substantial portion
of the wrongdoing alleged in this Class Action Complaint occurred in California, Defendants are
authorized to do business in California, have sufficient minimum contacts with California, and
otherwise intentionally avail themselves of the markets in California through the promotion,
marketing and sale of merchandise, sufficient to render the exercise of jurisdiction by this Court
permissible under traditional notions of fair play and substantial justice.

18 31. Because a substantial part of the events or omissions giving rise to these claims
19 occurred in this District and because the Court has personal jurisdiction over Defendants, venue is
20 proper in this Court pursuant to 28 U.S.C. § 1391(a) and (b).

32. Plaintiff originally filed this case against Defendants on April 13, 2012. All claims
alleged herein have been tolled due to the original filing and the claims in this case relate back to
the filing of the original complaint on April 13, 2012.

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FACTUAL ALLEGATIONS

A. <u>Identical California and Federal Laws Regulate Food Labeling</u> 33. Food manufacturers are required to comply with federal and state laws and

33. Food manufacturers are required to comply with federal and state laws and
regulations that govern the labeling of food products. First and foremost among these is the
FDCA and its labeling regulations, including those set forth in 21 C.F.R. § 101.

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1 34. Pursuant to the Sherman Law, California has expressly adopted the federal 2 labeling requirements as its own and indicated that "[a]ll food labeling regulations and any 3 amendments to those regulations adopted pursuant to the federal act, in effect on January 1, 1993, 4 or adopted on or after that date shall be the food regulations of this state." California Health & 5 Safety Code § 110100.

35. In addition to its blanket adoption of federal labeling requirements, California has 6 7 also enacted a number of laws and regulations that adopt and incorporate specific enumerated 8 federal food laws and regulations. For example, food products are misbranded under California 9 Health & Safety Code § 110660 if their labeling is false and misleading in one or more 10 particulars; are misbranded under California Health & Safety Code § 110665 if their labeling fails 11 to conform to the requirements for nutrient labeling set forth in 21 U.S.C. § 343(q) and 12 regulations adopted thereto; are misbranded under California Health & Safety Code § 110670 if their labeling fails to conform with the requirements for nutrient content and claims set forth in 21 13 14 U.S.C. § 343(r) and regulations adopted thereto; are misbranded under California Health & Safety 15 Code § 110705 if words, statements and other information required by the Sherman Law to 16 appear on their labeling are either missing or not sufficiently conspicuous; and are misbranded 17 under California Health & Safety Code § 110735 if they are represented as having special dietary 18 uses but fail to bear labeling that adequately informs consumers of their value for that use.

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FDA Enforcement History

20 36. In recent years, the FDA has become increasingly concerned that food 21 manufacturers have been disregarding food labeling regulations. To address this concern, the 22 FDA elected to take steps to inform the food industry of its concerns and to place the industry on 23 notice that food labeling compliance was an area of enforcement priority.

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37. In October 2009, the FDA issued a Guidance for Industry: Letter Regarding Point 25 of Purchase Food Labeling, ("FOP Guidance") to address its concerns about front of package labels. The 2009 FOP Guidance advised the food industry: 26

FDA's research has found that with FOP labeling, people are less likely to check the Nutrition Facts label on the information panel of foods (usually, the back or side of the package). It is thus essential that both the criteria and symbols used in

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front-of-package and shelf-labeling systems be nutritionally sound, well-designed to help consumers make informed and healthy food choices, and not be false or misleading. The agency is currently analyzing FOP labels that appear to be misleading. The agency is also looking for symbols that either expressly or by implication are nutrient content claims. We are assessing the criteria established by food manufacturers for such symbols and comparing them to our regulatory criteria.

It is important to note that nutrition-related FOP and shelf labeling, while currently voluntary, is subject to the provisions of the Federal Food, Drug, and Cosmetic Act that prohibit false or misleading claims and restrict nutrient content claims to those defined in FDA regulations. Therefore, FOP and shelf labeling that is used in a manner that is false or misleading misbrands the products it accompanies. Similarly, a food that bears FOP or shelf labeling with a nutrient content claim that does not comply with the regulatory criteria for the claim as defined in Title 21 Code of Federal Regulations (C.F.R.) 101.13 and Subpart D of Part 101 is misbranded. We will consider enforcement actions against clear violations of these established labeling requirements. . .

 Accurate food labeling information can assist consumers in making healthy nutritional choices. FDA intends to monitor and evaluate the various FOP labeling systems and their effect on consumers' food choices and perceptions. FDA
 recommends that manufacturers and distributors of food products that include FOP labeling ensure that the label statements are consistent with FDA laws and regulations. FDA will proceed with enforcement action against products that bear FOP labeling that are explicit or implied nutrient content claims and that are not consistent with current nutrient content claim requirements. FDA will also proceed with enforcement action where such FOP labeling or labeling systems are used in a manner that is false or misleading.

- 38. The 2009 FOP Guidance recommended that "manufacturers and distributors of
- 17 food products that include FOP labeling ensure that the label statements are consistent with FDA
- 18 | law and regulations" and specifically advised the food industry that it would "proceed with
- ¹⁹ enforcement action where such FOP labeling or labeling systems are used in a manner that is
- 20 false or misleading."
- 21 39. Despite the issuance of the 2009 FOP Guidance, Defendants did not remove the
- ²² unlawful and misleading food labeling claims from their Purchased Products.
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- 40. On March 3, 2010, the FDA issued an "Open Letter to Industry from [FDA
- 24 *Commissioner] Dr. Hamburg*" ("Open Letter"). The Open Letter reiterated the FDA's concern
- 25 regarding false and misleading labeling by food manufacturers. In pertinent part the letter stated:
- 26 27

28

which

In the early 1990s, the Food and Drug Administration (FDA) and the food industry worked together to create a uniform national system of nutrition labeling, which includes the now-iconic Nutrition Facts panel on most food packages. Our citizens appreciate that effort, and many use this nutrition information to make food choices. Today, ready access to reliable information about the calorie and nutrient content of food is even more important, given the prevalence of obesity and diet-related diseases in the United States. This need is highlighted by the announcement recently by the First Lady of a coordinated national campaign to reduce the incidence of obesity among our citizens, particularly our children.

With that in mind, I have made improving the scientific accuracy and usefulness of food labeling one of my priorities as Commissioner of Food and Drugs. The latest focus in this area, of course, is on information provided on the principal display panel of food packages and commonly referred to as "front-of-pack" labeling. The use of front-of-pack nutrition symbols and other claims has grown tremendously in recent years, and it is clear to me as a working mother that such information can be helpful to busy shoppers who are often pressed for time in making their food selections

As we move forward in those areas, I must note, however, that there is one area in which more progress is needed. As you will recall, we recently expressed concern, in a "Dear Industry" letter, about the number and variety of label claims that may not help consumers distinguish healthy food choices from less healthy ones and, indeed, may be false or misleading.

At that time, we urged food manufacturers to examine their product labels in the context of the provisions of the Federal Food, Drug, and Cosmetic Act that prohibit false or misleading claims and restrict nutrient content claims to those defined in FDA regulations. As a result, some manufacturers have revised their labels to bring them into line with the goals of the Nutrition Labeling and Education Act of 1990. Unfortunately, however, we continue to see products marketed with labeling that violates established labeling standards.

To address these concerns, FDA is notifying a number of manufacturers that their labels are in violation of the law and subject to legal proceedings to remove misbranded products from the marketplace. While the warning letters that convey our regulatory intentions do not attempt to cover all products with violative labels, they do cover a range of concerns about how false or misleading labels can undermine the intention of Congress to provide consumers with labeling information that enables consumers to make informed and healthy food choices . . For example:

• Nutrient content claims that FDA has authorized for use on foods for adults are not permitted on foods for children under two. Such claims are highly inappropriate when they appear on food for infants and toddlers because it is well known that the nutritional needs of the very young are different than those of adults.

- Claims that a product is free of trans fats, which imply that the product is a better choice than products without the claim, can be misleading when a product is high in saturated fat, and especially so when the claim is not accompanied by the required statement referring consumers to the more complete information on the Nutrition Facts panel.
 - Products that claim to treat or mitigate disease are considered to be drugs and must meet the regulatory requirements for drugs, including the requirement to prove that the product is safe and effective for its intended use.

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1 2 3 4 5	 Misleading "healthy" claims continue to appear on foods that do not meet the long- and well-established definition for use of that term. Juice products that mislead consumers into believing they consist entirely of a single juice are still on the market. Despite numerous admonitions from FDA over the years, we continue to see juice blends being inaccurately labeled as single-juice products. These examples and others that are cited in our warning letters are not indicative of the labeling practices of the food industry as a whole. In my conversations 		
6 7	with industry leaders, I sense a strong desire within the industry for a level playing field and a commitment to producing safe, healthy products. That		
8	reinforces my belief that FDA should provide as clear and consistent guidance as possible about food labeling claims and nutrition information in general, and		
9	specifically about how the growing use of front-of-pack calorie and nutrient information can best help consumers construct healthy diets.		
10	I will close with the hope that these warning letters will give food manufacturers further clarification about what is expected of them as they review their current		
11	labeling. I am confident that our past cooperative efforts on nutrition information and claims in food labeling will continue as we jointly develop a practical,		
12	science-based front-of-pack regime that we can all use to help consumers choose healthier foods and healthier diets.		
13	41. Notwithstanding the Open Letter, Defendants have continued to utilize unlawful		
14	food labeling claims despite the express guidance of the FDA in the Open Letter.		
15	42. In addition to its guidance to industry, the FDA has sent warning letters to the		
16	industry, including many of Defendants' peer food manufacturers, for the same types of unlawful		
17	nutrient content claims described above.		
18	43. In these letters dealing with unlawful nutrient content claims, the FDA indicated		
19	that, as a result of the same type of claims utilized by the Defendants, products were in "violation		
20	of the Federal Food, Drug, and Cosmetic Act and the applicable regulations in Title 21, Code		
21	of Federal Regulations, Part 101 (21 C.F.R. § 101)" and "misbranded within the meaning of		
22	section 403(r)(1)(A) because the product label bears a nutrient content claim but does not meet		
23	the requirements to make the claim." These warning letters were not isolated as the FDA has		
24	issued numerous warning letters to other companies for the same type of food labeling claims at		
25	issue in this case; the same being released as public records discoverable and downloadable from		
26	the Internet.		
27	44. The FDA stated that the agency not only expected companies that received		
28	warning letters to correct their labeling practices but also anticipated that other firms would		
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1 examine their food labels to ensure that they are in full compliance with food labeling requirements and make changes where necessary. Defendants did not change the labels on their 2 3 Purchased Products despite that Defendants knew or should have known of these warning letters 4 to other companies for the same type of violations that Defendants commit with their labels on 5 the products subject to this litigation. 6 45. Defendants have turned a blind eye to the FDA's Guidance for Industry, A Food 7 Labeling Guide, which details the FDA's guidance on how to make food labeling claims. 8 Defendants continue to utilize unlawful claims on the labels of its Purchased Products. Despite 9 all of the available warnings and detailed instructions, Defendants' Purchased Products continue 10 to run afoul of FDA guidance as well as federal and California law. 11 46. Despite the FDA's numerous warnings to industry, Defendants have continued to 12 sell products bearing unlawful food labeling claims without meeting the requirements to make 13 them. 14 47. Plaintiff did not know, and had no reason to know, that Defendants' Purchased 15 Products were misbranded and bore unlawful food labeling claims that failed to meet the 16 requirements to make such claims. Similarly, Plaintiff did not, and had no reason to know, that 17 Defendants' Purchased Products were misbranded because the package labeling on the products 18 purchased by Plaintiff were misleading and false. 19 **OVERVIEW OF APPLICABLE SHERMAN LAW VIOLATIONS** 20 Α. California and Federal Law Regulate Unlawful Nutrient Content Claims 21 48. Pursuant to Section 403 of the FDCA, a claim that characterizes the level of a 22 nutrient in a food is a "nutrient content claim" that must be made in accordance with the 23 regulations that authorize the use of such claims. 21 U.S.C. § 343(r)(1)(A). California expressly 24 adopted the requirements of 21 U.S.C. § 343(r) in § 110670 of the Sherman Law. 25 49. Nutrient content claims are claims about specific nutrients contained in a product. 26 They are typically made on the front of packaging in a font large enough to be read by the 27 average consumer. Because consumers including the Plaintiff rely upon these claims when 28 making purchasing decisions, the regulations govern what claims can be made in order to prevent

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1	misleading claims.		
2	50. Section 403(r)(1)(A) of the FDCA governs the use of expressed and implied		
3	nutrient content claims on labels of food products that are intended for sale for human		
4	consumption. 21 C.F.R. § 101.13.		
5	51. 21 C.F.R. § 101.13 provides the general requirements for nutrient content claims,		
6	which California has expressly adopted in California Health & Safety Code § 110100. Among		
7	other requirements, 21 C.F.R. § 101.13 requires that manufacturers include certain disclosures		
8	when a nutrient claim is made and, at the same time, the product contains certain levels of		
9	unhealthy ingredients, such as fat and sodium. It also sets forth the manner in which that		
10	disclosure must be made, as follows:		
11	(4)(i) The disclosure statement "See nutrition information for content" shall		
12	be in easily legible boldface print or type, in distinct contrast to other printed or graphic matter, and in a size no less than that required by §101.105(i) for the net		
13	quantity of contents statement, except where the size of the claim is less than two times the required size of the net quantity of contents statement, in which case the		
14	disclosure statement shall be no less than one-half the size of the claim but no smaller than one-sixteenth of an inch, unless the package complies with $(101.2(a)(2))$ in which area the disclosure statement may be in time of not less		
15	101.2(c)(2), in which case the disclosure statement may be in type of not less than one thirty-second of an inch.		
16	(ii) The disclosure statement shall be immediately adjacent to the nutrient content claim and may have no intervaring material other than if applicable, other		
17	claim and may have no intervening material other than, if applicable, other information in the statement of identity or any other information that is required to be presented with the claim under this section (e.g., see paragraph (i)(2) of this		
18	to be presented with the claim under this section (e.g., see paragraph (j)(2) of this section) or under a regulation in subpart D of this part (e.g., see $\$\101.54 and 101.62). If the nutrient content claim appears on more than one panel of the label,		
19	the disclosure statement shall be adjacent to the claim on each panel except for the panel that bears the nutrition information where it may be omitted.		
20	52. An "expressed nutrient content claim" is defined as any direct statement about the		
21	level (or range) of a nutrient in the food (e.g., "low sodium" or "contains 100 calories"). See 21		
22	C.F.R. § 101.13(b)(1).		
23	53. An "implied nutrient content claim" is defined as any claim that: (i) describes the		
24	food or an ingredient therein in a manner that suggests that a nutrient is absent or present in a		
25	certain amount (e.g., "high in oat bran"); or (ii) suggests that the food, because of its nutrient		
26	content, may be useful in maintaining healthy dietary practices and is made in association with an		
27	explicit claim or statement about a nutrient (e.g., "healthy, contains 3 grams (g) of fat"). 21		
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C.F.R. § 101.13(b)(2)(i-ii).

54. The California and federal nutrient content claims regulations authorize the use of a limited number of defined nutrient content claims. In addition to authorizing the use of only a limited set of defined nutrient content terms on food labels, these regulations authorize the use of only certain synonyms for these defined terms. If a nutrient content claim or its synonym is not included in the food labeling regulations it cannot be used on a label. Only those claims, or their synonyms, that are specifically defined in the regulations may be used. All other claims are prohibited. 21 C.F.R. § 101.13(b).

9 55. Only approved nutrient content claims will be permitted on the food label, and all
10 other nutrient content claims will misbrand a food. It is thus clear which types of claims are
11 prohibited and which are permitted. Manufacturers are on notice that the use of an unapproved
12 nutrient content claim is prohibited conduct. 58 FR 2302. In addition, 21 U.S.C. § 343(r)(2)
13 prohibits using unauthorized undefined terms and declares foods that do so to be misbranded.

14 Similarly, the regulations specify absolute and comparative levels at which foods 56. 15 qualify to make these claims for particular nutrients (*e.g.*, low fat . . . more vitamin C) and list 16 synonyms that may be used in lieu of the defined terms. Certain implied nutrient content claims 17 (e.g., healthy) also are defined. The daily values ("DVs") for nutrients that the FDA has 18 established for nutrition labeling purposes have application for nutrient content claims, as well. 19 Claims are defined under current regulations for use with nutrients having established DVs; 20 moreover, relative claims are defined in terms of a difference in the percent DV of a nutrient 21 provided by one food as compared to another. See e.g., 21 C.F.R. §§ 101.13 and 101.54.

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B. <u>The Defendants Make Unlawful and Misleading Flavanol Nutrient Content</u> <u>Claims</u>

57. The following Purchased Products have unlawful flavanol nutrient content claims on the packages: Dove Bar – Dark Chocolate, 3.3 oz.

58. In order to appeal to consumer preferences, Defendants have repeatedly made false
and unlawful nutrient content claims for flavanols that fail to utilize one of the limited defined
terms. These nutrient content claims are unlawful because they fail to comply with the nutrient

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content claim provisions in violation of 21 C.F.R. §§ 101.13 and 101.54, which have been
incorporated in California's Sherman Law. To the extent that the terms used by the Defendants to
describe nutrients like flavanols are deemed to be a synonym for a defined term like "contain" the
claim would still be unlawful because, as these flavanols do not have established daily values,
they cannot serve as the basis for a term that has a minimum daily value threshold as the defined
terms at issue here do.

59. Defendants' claims concerning unnamed flavanol nutrients are false are unlawful
because they fail to comply with the nutrient content claim provisions in violation of 21 C.F.R. §§
101.13 and 101.54, which have been incorporated in California's Sherman Law. They are false
because Defendants' use of a defined term is in effect a claim met the minimum nutritional
requirements for the use of that term when they have not.

12 60. Claims that products like Defendants Dove Bar - Dark Chocolate, 3.3 oz. are "*a*13 *natural source of cocoa flavanols*" are unlawful. They are also false because the terms have
14 defined minimum nutritional thresholds so that, for example, a claim that a product "contains" a
15 nutrient is a claim that the product has at least 10% of the daily value of that nutrient.

61. By using defined terms improperly, Defendants were, in effect, falsely asserting
that the products met the minimum nutritional thresholds for the claims in question which its
products failed to qualify for. By using undefined terms such as "source" and "found" Defendants
were, in effect, falsely asserting that its products met at least the lowest minimum threshold for
any nutrient content claim which would have been 10% of the daily value of the nutrient at issue.
Such a threshold represents the lowest level that a nutrient can be present in a food before it
becomes deceptive and misleading to highlight its presence in a nutrient content claim.

- 62. FDA enforcement actions targeting identical or similar claims to those made by
 Defendants have made clear the unlawfulness of such claims. For example, on March 24, 2011,
 the FDA sent Jonathan Sprouts, Inc. a warning letter where it specifically targeted a "source" type
 claim like the one used on the Defendants' chocolate products. In that letter the FDA stated:
 Your Organic Clover Sprouts product label bears the claim "Phytoestrogen
 - Your Organic Clover Sprouts product label bears the claim "Phytoestrogen Source [.]" Your webpage entitled "Sprouts, The Miracle Food! - Rich in Vitamins, Minerals and Phytochemicals" bears the claim "Alfalfa sprouts are one

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of our finest food sources of . . . saponin." These claims are nutrient content claims subject to section 403(r)(1)(A) of the Act because they characterize the level of nutrients of a type required to be in nutrition labeling (phytoestrogen and saponin) in your products by use of the term "source." Under section 403(r)(2)(A) of the Act, nutrient content claims may be made only if the characterization of the level made in the claim uses terms which are defined by regulation. However, FDA has not defined the characterization "source" by regulation. Therefore, this characterization may not be used in nutrient content claims.

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63. It is thus clear that a "source" claim like the one utilized on the label Defendants' Dove Bar - Dark Chocolate, 3.3 oz. is unlawful because the "FDA has not defined the characterization 'source' by regulation" and thus such a "characterization may not be used in nutrient content claims." Such a claim characterizes the fact the cocoa or chocolate contain unnamed flavanols at some undefined level. This type of claims is false because it falsely implies that the levels of nutrients in the food are capable of satisfying the minimum nutritional threshold established by regulation.

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64. Similarly, a claim that a nutrient is "found" in cocoa or chocolate is improper because it is either an undefined characterization that a nutrient is found in a food at some undefined level or because it is a synonym for a defined term like "contains" as there is no difference in meaning between the statement "chocolate contains flavanols" and the statement "flavanols are found in chocolate." Both characterize the fact the chocolate contains flavanols at some undefined level. The types of misrepresentations made above would be considered by a reasonable consumer like the Plaintiff when deciding to purchase the products.

65. Claims that certain of Defendants' chocolate products are a source of "*cocoa flavanols*" or that the Defendants COOAPRO process "*helps retain much of the naturally occurring cocoa flavanols*" (as stated on the labels of Dove Bar – Dark Chocolate) are unlawful and false because flavanols do not have an RDI and therefore these Defendants' chocolate products do not meet the minimum nutrient level threshold to make such a claim which is 10 percent or more of the RDI or the DRV per reference amount customarily consumed.

66. Claims that certain of Defendants' chocolate products contain or are made with an ingredient that is known to contain a particular nutrient, or is prepared in a way that affects the content of a particular nutrient in the food, can only be made if it is a "good source" of the

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nutrient that is associated with the ingredient or type of preparation. Thus, Defendants'
statements on chocolate products that the products are a "source" of "flavanols" trigger a "good
source" (10 percent or more of the RDI or the DRV per reference amount customarily consumed)
which Defendants cannot demonstrate for flavanols. Similarly, Defendants' label claim that its
cocoa products are a" [n]atural source of cocoa flavanols" trigger a "good source" requirement
(10 percent or more of the RDI or the DRV per reference amount customarily consumed) for
"flavanols" which cannot be established since there is no RDA or DRV for flavanols.

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67. The nutrient content claims regulations discussed above are intended to ensure that consumers are not misled as to the actual or relative levels of nutrients in food products.

10 68. Plaintiff relied on Defendants' nutrient content claims when making her purchase
11 decisions and was misled because she erroneously believed the implicit misrepresentation that the
12 Dove Bar - Dark Chocolate, 3.3 oz. she was purchasing met the minimum nutritional threshold to
13 make such claims. Plaintiff would not have purchased this product had she known that this
14 product did not in fact satisfy such minimum nutritional requirements with regard to flavanols
15 and consequently that the product was not as healthy as Defendants advertised.

69. For these reasons, Defendants' nutrient content claims at issue in this Class Action
Complaint are false and misleading and in violation of 21 C.F.R. § 101.13 and California law, and
the products at issue are misbranded as a matter of law. Defendants have violated these
referenced regulations. Therefore, Defendants' Dove Bar - Dark Chocolate, 3.3 oz. and the
products listed herein that are substantially similar are misbranded as a matter of federal and
California law and cannot be sold or held because they are legally worthless.

22 70. Plaintiff was thus misled by the Defendants' unlawful labeling practices and
23 actions into purchasing products she would not have otherwise purchased had she known the truth
24 about those products.

71. Defendants' claims in this respect are false and misleading and the products are in
this respect misbranded under identical federal and California laws, misbranded products cannot
be legally sold and are legally worthless. Plaintiff and members of the Class who purchased these
products paid an unwarranted premium for these products.

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C.

<u>Defendants Make Unlawful and Misleading Calorie Related Nutrient Content</u> <u>Claims</u>

72. All five of the Purchased Products have an unlawful calorie related nutrient content claim on their labels which was reviewed and relied upon by Plaintiff. Similarly, all the Substantially Similar Products also have an unlawful calorie related nutrient content claim on the labels of the products.

73. To appeal to consumer preferences, Defendants have repeatedly made unlawful calorie nutrient content claims on the packages of both the Purchased Products and Substantially Similar Products as described above. These claims are unlawful because they are false and misleading and fail to conform to the mandated requirements for nutrient content claims.

10 74. In addition, the Defendants make these claims on products containing
 11 disqualifying nutrient levels that preclude the making of even truthful and accurate nutrient
 12 claims without the required disclaimer or warning.

13 75. In particular, Defendants have placed an unlawful calorie related nutrition content 14 claim on the front of the packages of these products. This calorie nutrient content claim purports 15 to utilize the form of one of the four "Basic Icons" from the Nutrition Keys (Facts Up Front) 16 voluntary labeling program developed by the Grocery Manufacturers Association ("GMA") and 17 Food Marketing Institute ("FMI"). However, as detailed below, the icon used by Defendants does 18 not comply with (1) California and federal labeling requirements; (2) guidance from the FDA 19 about the proper use of the four "Basic Icons" from the Nutrition Keys (Facts Up Front) voluntary 20 labeling program; or (3) the provisions of the Nutrition Keys (Facts Up Front) voluntary labeling 21 program.

76. The Nutrition Keys (Facts Up Front) voluntary labeling program developed by the GMA and FMI utilizes four "Basic Icons" that are designed to be presented together (along with several possible optional icons) to give consumers a clear picture of the nutritional value of a serving of the particular foods in question. The Nutrition Keys (Facts Up Front) voluntary labeling program is designed so that shoppers can quickly compare the relative nutritional value of food items that are all using the same yardsticks to determine nutritional value.

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1 77. Any utility of the four "Basic Icons" from the Nutrition Keys (Facts Up Front) 2 voluntary labeling program evaporates when a food manufacturer fails to follow the same rules as 3 everyone else in the program and games the system making its products appear healthier and 4 preferable to competing products when in fact they are not. The four "Basic Icons" from the 5 Nutrition Keys (Facts Up Front) voluntary labeling program are designed so that consumers can 6 make quick purchasing decision without studying packaging and thus it is particularly 7 inappropriate and misleading for a manufacturer to use tricks to take advantage of consumers who 8 seek to avail themselves of the information that the Nutrition Keys (Facts Up Front) voluntary 9 labeling program is supposed to supply.

10 78. Defendants failed to adhere to the guidelines of the Nutrition Keys (Facts Up 11 Front) voluntary labeling program by utilizing smaller reference sizes for their icons than the 12 serving size mandated by the FDA that the guidelines required. This understated the calories (and 13 any other referenced nutrients) in Defendants' products listed herein. In addition, while the 14 Nutrition Keys (Facts Up Front) voluntary labeling program made clear that there was no DV for 15 calories or sugars and thus none should be used in the Basic Icons, Defendants utilized an 16 unauthorized DV for calories that would overstate calorific requirements for much of the 17 population including women and children and other consumers with lower calorific requirements.² This is made clear by the nutritional calculator included supplied by the Nutrition 18 19 Keys (Facts Up Front) voluntary labeling program. It is also confirmed by FDA materials that 20 calculate caloric requirements.

79. At the request of the GMA and the FMI the FDA provided guidance about the
Nutrition Keys (Facts Up Front) voluntary labeling program and the icons that it utilized. In its
guidance the FDA rejected the view that the icons were not nutrient content claims and expressly
stated that the:

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FDA views the Nutrition Keys Basic Icons (calories, saturated fat, sodium and total sugar content) and Optional Icons as nutrient content claims subject to all the requirements of the FDCA and the Agency's regulations.

^{28 &}lt;sup>2</sup> See http://www.gmaonline.org/news-events/newsroom/food-and-beverage-industry-launchesnutrition-keys-front-of-pack-nutrition-/

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<i>Id.</i> As such, when a manufacturer utilizes such icons on the product labels of products conta a disqualifying nutrient level, it must comply with the requirements of 21 C.F.R. § 101.13(h include a disclosure statement designed to inform consumers that the product contains a nut at level the FDA believes poses a risk of a diet related disease or health condition. Such disclosure is designed to prohibit manufacturers from falsely implying their products are healthier than they actually are by only highlighting positive attributes while concealing neg aspects.
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 disclosure is designed to prohibit manufacturers from falsely implying their products are healthier than they actually are by only highlighting positive attributes while concealing neg
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7 aspects.
8 80. The FDA made clear that:
9standardized, non-selective presentation of the four Basic Icons on a company's product labeling to mislead consumers by presenting only "good news" about nutrient content on the front of the package, which is the concern that the regulations governing nutrient content claims were intended to address. We also recognize that the standardized, non-selective presentation of the four Basic Icons on a company's entire product line, if widely adopted by the food industry in a uniform manner, may contribute to FDA's public health goals by fostering awareness of the nutrient content of foods in the marketplace and assisting consumers in making quick, informed, and healthy food choices.14Notwithstanding this position, Defendants resorted to selective non-standard presentation "good news" about nutrient content claims were intended to address. Moreover, Defendat did not utilize the four Basic Icons but rather a bastardized version of the calorie icon (that the smaller reference sizes than the required serving size and an unauthorized DV for calories) to hindered awareness of the nutrient content of foods in the marketplace and interfered with consumers being able to make quick, informed, and healthy food choices. In doing so Defendants failed to follow the FDA's guidance that while it would not enforce the regulation guoted above and require the disclosure of disqualifying nutrient if ALL FOUR of the nutried covered by the Basic Icons were presented together on the front of the package, it would continue to require such disclosures if less than all four were repeated on the front. In doing the FDA stated:27As of the date of this letter, FDA intends to exercise enforcement discretion as

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1	participation in a positive effort to provide consumers more ready access to		
2	information about the nutrient content of packaged foods, without compromising consumer protection. A key consideration in our decision is that the disclosure		
3	statement referring consumers to the Nutrition Facts panel of the food label will continue to be required on products that bear Optional Icons and that exceed the		
4	disclosure trigger levels of total fat, saturated fat, cholesterol, or sodium established in 21 C.F.R. 101.13(h). In addition, all other nutrient content claims		
5	used on the food label or in other labeling will be expected to comply with the relevant regulations on the use of such claims.		
6	Id. The FDA made clear however that when a manufacturer like Defendants acts improperly the		
7	"FDA does not intend to exercise enforcement discretion with respect to companies that misuse		
8	the Nutrition Keys labeling system in a manner that misleads consumers or otherwise violates the		
9	FDCA." Id.		
10	81. As stated above, the nutrient content claims are unlawful because among other		
11	reasons, they have failed to include disclosure statements for nutrient content claims required by		
12	law that are designed to inform consumers of the inherently unhealthy nature of those products in		
13	violation of 21 C.F.R. § 101.13(h), which has been incorporated in California's Sherman Law.		
14	82. 21 C.F.R. § 101.13 (h)(l) provides that:		
15	If a food contains more than 13.0 g of fat, 4.0 g of saturated fat, 60 milligrams (mg) of cholesterol, or 480 mg of sodium per reference amount customarily		
16	consumed, per labeled serving, or, for a food with a reference amount customarily consumed of 30 g or less per 50 g then that food must bear a statement		
17	disclosing that the nutrient exceeding the specified level is present in the food as follows: "See nutrition information for content" with the blank filled in with the		
18	identity of the nutrient exceeding the specified level, e.g., "See nutrition information for fat content."		
19	83. It should be noted that the disclosure required by 21 C.F.R. § 101.13 (h) that is at		
20	issue in this case is completely separate and different from the disclaimer discussed in 21 C.F.R. §		
21	101.13 (i). The disclosure required by 21 C.F.R. § 101.13 (h) is designed to ensure consumers are		
22	given completely nutritional information and that manufacturers do not tout positive nutritional		
23	aspects while concealing negative aspects like disqualifying nutrient levels. In contrast, the		
24	disclaimer described in 21 C.F.R. § 101.13(i) is designed to ensure that there is adequate		
25	disclosure when claims implicitly characterize the level of the nutrient in the food but are not		
26	consistent with such a definition. 21 C.F.R. § 101.13(h) mandates the disclosure of other		
27	disqualifying nutrients while 21 C.F.R. § 101.13(i) mandates that particular nutrient claims that		
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implicitly characterize levels of nutrients either be consistent with regulatory definitions for those
 nutrients or disclose that fact. There are entirely separate provisions with entirely different
 requirements.

84. Defendants repeatedly violated 21 C.F.R. § 101.13(h). Defendants' Purchased
Products' packaging prominently makes claims about the products percentage of the Daily Value
for calories despite disqualifying levels of total fat and saturated that exceed the disclosure
threshold stated in 21 C.F.R. § 101.13(h).³ For example, the principal display panel of
Defendants' M&M Chocolate Candy packages unlawfully makes such a nutrient content claim
despite containing more than 4 grams of saturated fat per serving size. This level of saturated fat
bars the making of a nutrient content claim without a disclosure statement.

85. Pursuant to 21 C.F.R. § 101.13(h), Defendants are prohibited from making the
unqualified nutrient claims of on its food products if its products contain disqualifying levels of
fat, saturated fat, cholesterol, or sodium, unless the product also displays a disclosure statement
that informs consumers of the product's fat, saturated fat and sodium levels.

15 86. The FDA made clear in its regulations that (a) repeating on the front of a package
16 the levels of any of the four (4) nutrients required in the nutritional information box on the back
17 of the package is a nutrient content claim; and (b) such nutrient content claims must comply with
18 all requirements of such claims, including disclaimers for high levels of saturated fat, fat or
19 sodium or other disqualifying nutrients.

20 87. These regulations are intended to ensure that consumers are not misled to believe
21 that a product that claims, for instance, to have certain nutritional benefits, but actually has other
22 unhealthy fat, saturated fat, cholesterol or sodium levels, is a healthy choice.

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³ For a food, except a meal product as defined in §101.13(1) or a main dish product as defined in §101.13(m), these levels are more than 13.0 g of fat, 4.0 g of saturated fat, 60 mg of cholesterol, or 480 mg of sodium per reference amount customarily consumed, per labeled serving, or, for a food with a reference amount customarily consumed of 30 g or less or 2 tablespoons or less, per 50 g. If a food is a meal product as defined in §101.13(1), these levels are more than 26 g of fat, 8.0 g of saturated fat, 120 mg of cholesterol, or 960 mg of sodium per labeled serving. If a food is a main dish product as defined in

^{28 §101.13(}m), these levels are more than 19.5 g of fat, 6.0 g of saturated fat, 90 mg of cholesterol, or 720 mg of sodium per labeled serving.

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1	88. Nevertheless, Defendants' labels on its Purchased Products make calorie related		
2	nutrient content claims without such a disclosure even though these products contain fat,		
3	saturated fat, cholesterol, or sodium in excess of the levels that the FDA has concluded increases		
4	the risk of a diet-related disease or health related condition.		
5	89. For example, the (i) Dove Bar - Dark Chocolate Dove bar had disqualifying		
6	amounts of fat and saturated fat, (ii) the M&M Chocolate Candy and Twix Cookie Bar had		
7	disqualifying amounts of saturated fat, yet all bore the calorie related nutrient content claim		
8	without the mandated disclosure. Moreover, Defendants compound this problem by often making		
9	their front of package nutrient claims not based on the actual serving size but rather on a per piece		
10	or bar or pack basis that represents only a fraction of the levels present in the actual serving size.		
11	This is misleading to consumers like Plaintiff. This was true on all Purchased Products.		
12	90. Based on the fat and saturated fat content of Defendants' Purchased Products,		
13	pursuant to federal and California law, Defendants must include a warning statement adjacent to		
14	any calorie or other nutrient claim that informs consumers of the high levels of fat, saturated fat,		
15	cholesterol or sodium.		
16	91. No such disclosure statement currently exists on Defendants' Purchased Products.		
17	Therefore, they are misbranded as a matter of federal and California law and cannot be sold		
18	because they are legally worthless.		
19	92. In the FDA Guidance to Industry the FDA states (emphasis added):		
20	Are nutrition designations permitted on food package labels?		
21	Answer: FDA considers information that is required or permitted in the		
22	Nutrition Facts label that is on the front label or elsewhere on the package outside the Nutrition Facts label to be a Nutrient Content Claim (NCC). In		
23	such cases, the package label must comply with the regulations for nutrient content claims. See the NCC section and Appendices A and B of this document		
24	for more information. 21 C.F.R. 101.13(c). ⁴		
25	93. In addition to its guidance to industry, the FDA has sent warning letters to the		
26	industry, including many of Defendants' peer food manufacturers, for the same types of unlawful		
27	⁴ Guidance to Industry, A food labeling Guide, Nutrition Labeling, October, 2009, http://www.fda.gov/food/guidanceregulation/guidancedocumentsregulatoryinformation/labelingnu		
28	trition/ucm064894.htm		

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nutrient content claims described above. In these letters the FDA indicated that as a result of the
same types of claims utilized by Defendants, products were in "violation of the Federal Food,
Drug, and Cosmetic Act ... and the applicable regulations in Title 21, Code of Federal
Regulations, Part 101 (21 C.F.R. 101)" and "misbranded within the meaning of section 403
because the product label bears a nutrient content claim but does not meet the requirements to
make the claim."

7 94. The warning letters were not isolated, as the FDA has issued a number of other
8 warning letters to other companies for the same type of unlawful nutrient content claims at issue
9 in this case.

95. Despite the FDA's numerous warnings to industry, Defendants have continued to
sell its Purchased Products bearing unlawful calorie related nutrient content claims without
meeting the requirements to make them. These claims also failed to adhere to the guidelines
established by the FDA, the GMA and the FMI for Nutrition Keys (Facts Up Front) voluntary
labeling program.

96. Plaintiff saw and relied on Defendants' false calorie related daily value nutrient
content claims and based her purchasing decisions in part on such claims. Had Plaintiff been
aware that Defendants' calorie related daily value nutrient content claims were false she would
not have purchased Defendants' products.

19 97. Plaintiff did not know, and had no reason to know, that Defendant's Purchased 20 Products were misbranded, and bore nutrient claims despite failing to meet the requirements to 21 make those nutrient claims. Plaintiff was equally unaware that Defendant's Purchased Products 22 contained one or more nutrients like total fat or saturated fat at levels in the food that, according 23 to the FDA, "may increase the risk of disease or health related condition that is diet related." 24 Plaintiff was equally unaware that Defendants DV claim for calories was not authorized by the 25 FDA or the GMA or the FMI and was not compliant with the guidelines established by the FDA, 26 the GMA and the FMI for Nutrition Keys (Facts Up Front) voluntary labeling program. Plaintiff 27 was also unaware that Defendants were utilizing an icon for calories that improperly understated 28 calories compared to competing products.

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- 98. Had Plaintiff known these facts, Plaintiff would not have purchased the Purchased
 Products. Plaintiff and members of the Class who purchased the Purchased Products paid an
 unwarranted premium for these products.
- 99. Defendants' unlawful statements on products of front of package calorie nutrient
 content claims result in two separate and independent unlawful violations, bringing into effect
 four separate law violations: one a specific labeling violation and one a violation for the sale of a
 misbranded product.
- 8 100. When a manufacturer such as Defendants make an unlawful calorie nutrient
 9 content claim it violates 21 C.F.R. § 101.13 (and Sherman Law § 110100), Sherman Law §
 10 110670 and Sherman Law § 110705. Thus, it violates the unlawful prong. Such products are
 11 misbranded under Sherman Law § 110660, Sherman Law § 110670 and Sherman Law § 110705.
 12 Defendants' act of selling a misbranded product violates Sherman Law § 110760.
- 13 101. The sale of a misbranded product results in an independent violation of the 14 unlawful prong that is separate from the labeling violation. The only necessary element of that 15 claim is Defendants' unlawful label, and injury arises from the unlawful sale of an illegal product that is unlawful to sell and unlawful to possess. Although, in this case Plaintiff did rely on the 16 17 calorie related nutrient content claim, no reliance by the consumer is necessary beyond reliance 18 on the legality of the product. Plaintiff has been deprived of money in an illegal sale and given a 19 worthless illegal product in return. In addition, due to the law's prohibition of possession of such 20 a product, Plaintiff has been unwittingly placed by Defendants' conduct in a legal position that no 21 reasonable consumer would agree to be placed.
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- 102. 21 C.F.R. § 101.13 (h)(l) provides that:
- If a food ... contains more than 13.0 g of fat, 4.0 g of saturated fat, 60 milligrams (mg) of cholesterol, or 480 mg of sodium per reference amount customarily consumed, per labeled serving, or, for a food with a reference amount customarily consumed of 30 g or less ... per 50 g ... then that food must bear a statement disclosing that the nutrient exceeding the specified level is present in the food as follows: "See nutrition information for __ content" with the blank filled in with the identity of the nutrient exceeding the specified level, e.g., "See nutrition information for fat content."
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1	103. 21 C.F.R. § 1.21 establishes that failure to disclose material facts is a violation of		
2	the disclosure rules and is per se "misleading." The fat which Defendants failed to disclose is		
3	material.		
4	104. Defendants repeatedly violated these provisions when they prominently stated		
5	front of package calorie nutrient content claims claim on their labels of the Purchased Products		
6	without the mandatory disclosure statement.		
7	105. This Court has found this exact kind of label representation to be misleading.		
8	106. "A disqualifying level of, say, saturated fat is four grams per 'reference amount		
9	customarily consumed." 21 C.F.R. § 101.13(h)(1); Chacanaca v. Quaker Oats Co., 752 F. Supp.		
10	2d 1111 (N.D. Cal. 2010). If this level is exceeded, a food purveyor is prohibited from making an		
11	unqualified claim touting the health benefits of another nutrient in the food. Id. This is because		
12	the Agency has reasoned that the beneficent claim, standing alone, would be misleading." Id.		
13	107. This Court has already held that an improper nutrient claim such as Defendants'		
14	calorie claim even if accurate, may be unlawful and misleading. Wilson v. Frito-Lay North		
15	America, Inc., 2013 WL 1320468 (N.D. April 1, 2013)(Plaintiffs sufficiently alleged claim that		
16	the "0 Grams Trans Fat" statement on bags of potato chips was deceptive because, accompanied		
17	by a disclosure of at least one of the ingredients that 21 C.F.R. § 101.13(h)(1) requires to be		
18	disclosed, they and other reasonable consumers would think that the statements on the labels		
19	make accurate claims about the labeled products' nutritional content when, in fact, they do not;		
20	nutrient claim such as; "0 grams Trans Fat," even if accurate, may be unlawful and misleading).		
21	108. In <i>Chacanaca</i> , Judge Seeborg explained:		
22	The federal regulatory statute provides for this precise scenario: that is, it		
23	categorizes as misleading and therefore prohibited even true nutrient content claims if the presence of another "disqualifying" nutrient exceeds and amount		
24	established by regulation. The Agency has by regulation imposed "disqualifying" levels for only four nutrients: total fat, saturated fat, cholesterol, and sodium.		
25	21C.F.R. §§ 101.13(h)(1), 101.14(a)(4). It is important to note how disqualifying claims work. A disqualifying level of say, saturated fat is four grams per "reference amount sustamerily consumed" 21C F B § 101.13 (b)(1). If this level		
26	"reference amount customarily consumed." 21C.F.R. § 101.13 (h)(1). If this level is exceeded, a food purveyor is prohibited from making an unqualified claim touting the health benefits of another nutrient in the food. This is because the		
27	touting the health benefits of another nutrient in the food. This is because the Agency has reasoned that the beneficent claim, standing alone, would be misloading		
28	misleading.		

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1 Chacanaca, 752 F. Supp. 2d at 1122 (emphasis in original).

2 109. Despite the FDA's numerous warnings to industry, Defendants continued to sell its
3 Purchased Products bearing improper front of package calorie nutrient content claims without
4 meeting the requirements to make these claims.

5 110. Due to Defendants misbranding of their Purchased Products, Plaintiff lost money
6 by purchasing unlawful products.

7 111. Thus, in this case, where Defendants unlawfully sold products containing an
8 calorie related nutrient content statement and omitting the mandatory disclosure statement there
9 is (1) a violation of specific labeling regulations; (2) a plaintiff who relied on that labeling
10 statement; (3) a violation of both the unlawful and misleading prongs due to Plaintiff's reliance;
11 and (4) an independent violation of the unlawful prong due to Defendants' sale of an illegal
12 product that is unlawful to possess.

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112. As to their misleading claim, Plaintiff alleges pursuant to Federal Rule of CivilProcedure 9(b) as follows:

113. Plaintiff did not know, and had no reason to know, that Defendants' Purchased 15 Products were misbranded, by the front of package calorie nutrient content claims despite failing 16 to meet the requirements to make those nutrient claims. Plaintiff read and relied upon Defendants' 17 front of package front of package calorie nutrient content claims statement, and Plaintiff was thus 18 deceived. Plaintiff was further unaware that Defendants' food products contained saturated fat 19 and total fat at levels in the food that, according to the FDA, "may increase the risk of disease or 20 health related condition that is diet related." Because of Defendants' unlawful and misleading 21 front of package calorie nutrient content claims and omitted disclosure statement, Plaintiff was 22 misled to believe that the product was better for her diet by containing no appreciable levels of 23 deleterious nutrients present at actionable levels by the FDA. Plaintiff was misled to believe the 24 products did not contain saturated fat, fat, cholesterol, sodium, and other negative food attributes 25 at levels that may increase the risk of disease or health related conditions. Defendants' front of 26 package calorie nutrient content claims label claim and omitted disclosure statement led Plaintiff 27

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to believe that Defendants' food products were a better and healthier choice than other competing
 snack products.

3 114. Defendants' conduct misled Plaintiff because, with Defendants failing to disclose 4 the high saturated fat and other deleterious attributes of its food, Plaintiff was misled into 5 believing Defendants' product to be a healthier choice. Plaintiff is conscious of the healthiness of 6 the products they purchase, and Defendants' unlawful statements and omitted mandatory 7 disclosures deprived Plaintiff of her ability to take into account those foods' contributions, or not, 8 to Plaintiff's total dietary composition. Defendants' concealed the deleterious attributes of their 9 food, and Plaintiff was misled and deceived, both by Defendants' statements of the healthy 10 attribute (front of package calorie nutrient content claims) and failure to disclose the deleterious 11 food attributes (fat content over 13g). The health conscious Plaintiff was misled by Defendants' 12 unlawfully prominent display of the ostensible good traits of its product, and unlawful failure to 13 disclose the bad.

14 115. Plaintiff reasonably relied on this label representation when making her purchase decision and were misled by the front of package calorie nutrient content claims representation at 15 16 issue here. Plaintiff would not have purchased Defendants food products had she known the 17 truth about these products, *i.e.* that the products failed to make better contributions to Plaintiff's 18 diet and that the products contain one or more nutrients like saturated fat at levels in the food that 19 increased the risk of disease and/or dietary health related conditions. Plaintiff had other food 20 alternatives that satisfied such standards and Plaintiff also had cheaper alternatives. Reasonable 21 consumers would have been misled in the same identical manner as Plaintiff.

116. Defendants' unlawful failure to use the mandatory disclosure is actionable.
Plaintiff was unlawfully misled to believe that the products were low in saturated fat, by the front
of package calorie nutrient content claims statement, and, as a result, they purchased these
products. Plaintiff was misled and deceived through the very means and methods the FDA sought
to regulate.

27 117. Plaintiff and the Class would not have purchased Defendants' Purchased Products
28 had they not been misled by Defendants' unlawful calorie related claim and been properly

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informed by Defendants' of the deleterious attributes of those products, and had they otherwise
 not have been improperly misled and deceived as stated herein.

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118. In addition to concealing the disqualifying nutrient levels present in their products, Defendants have engaged in other unlawful and misleading labeling practices.

5 119. In particular, Defendants have utilized a front of package calorie related nutrient 6 claim that indicates that the products in question supply a certain percentage of the Daily Value 7 ("DV") of calories. The Purchased Products all bore such a claim oftentimes in a "logo" listing 8 the calories by smaller piece or packages as opposed to by the larger FDA mandated serving size, 9 This claim is false because just like for sugars and trans fat there is no established DV for calories 10 and food manufacturers are precluded from making such claims unless a DV actually exists. In 11 fact, the exact amount of caloric intake that is appropriate is individualized and on average 12 women such as Plaintiff require less calories per day than men do to either lose or maintain their 13 weight. So that the DV used by Defendants likely understates the actual percentage for 14 individuals like Plaintiff. It is also misleading because, even if it could be given, it is given on a 15 quantity of the product less than the FDA mandated serving size thus understating the true 16 amount of calories. For example, the front panel of the package of the Snickers Bar purchased by 17 Plaintiff states "80 Calories per piece" and bears a "logo" or "box" stating "Calories 80, 4% DV, 18 per piece." This information is repeated on the back of the package in a brightly colored box that 19 also has the "per piece" amount of total fat, saturated fat, sugars and sodium. As is indicated in 20 the Nutrition Facts the FDA mandated serving size is two (2) pieces, so even if the calorie claim 21 on the front were lawful it would understate the nutrients by 50%. Moreover, the claim is 22 unlawful because the claim on the front of the package does not include the required disclosure of 23 high levels of fat and other unhealthy nutrients.

120. The inclusion of a DV for calories on the label of Defendants Purchased Products
is completely false and misleading for the following reason. According to the 2010 U.S. dietary
guidelines only a small amount of calories should be derived from fats or sugars even if a
midrange 2000 calorie diet is used as the reference point. The guidelines actually list 5 lower
caloric diets as reference points (1000, 1200, 1400, 1600 and 1800 calorie diets) recognizing as

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1 the FDA and USDA both do that different people have different caloric requirements and thus 2 there is no single DV for calories. Moreover, the dietary guidelines recommend eliminating 3 sources of added sugar such as candy from the diet entirely. According to these guidelines, "the 4 maximum limit" of calories in a midrange 2000 calorie diet that should be derived from fats and 5 added sugars is 258. Defendants' Purchased Products contain between 142 and 212 calories from 6 fats and added sugars (using stated calories from fat and 4 calories for each stated gram of sugar. 7 This represents between 55% and 82.2% of the maximum caloric limit that should comprise a 8 2000 calorie diet. Thus, Defendants fabricated DV for calories grossly overstates the amount of 9 calories from a 2000 calorie diet that should come from candy such as Defendants.' This is true 10 for each of Defendants' Purchased Products and the Substantially Similar Products.

11 121. Thus, Defendants' M&M Chocolate Candy, 1.69 oz. (80 calories from fat, 31 g 12 sugars) has 204 calories from fat and sugars and provides 79.1% of the maximum daily caloric 13 limit and not the 12% DV fabricated by Defendants; Defendants' Twix Cookie Bar, 1.79 oz. (110 14 calories from fat, 24 g sugars) has 206 calories from fat and sugars and provides 79.8% of the 15 maximum daily caloric limit and not the 13% DV fabricated by Defendants; Defendants' Dove 16 Bar - Dark Chocolate Dove Bar, 3.3 oz. (120 calories from fat, 19 g sugars) has 196 calories 17 from fat and sugars and provides 76% of the maximum daily caloric limit and not the 11% DV 18 fabricated by Defendants; Defendants' Dove Bar - Milk Chocolate, 3.3 oz. (120 calories from fat, 19 23 g sugars) has 212 calories from fat and sugars and provides 82.2% of the maximum daily 20 caloric limit and not the 12% DV fabricated by Defendants; and Defendants' Snickers Bar, 11.8 21 oz. (70 calories from fat, 9 g sugars) has 142 calories from fat and sugars and provides 55% of 22 the maximum daily caloric limit and not the 4% DV per piece or 8% per serving fabricated by 23 Defendants.

By placing a fabricated DV for calories that grossly misrepresented and
overstated the maximum amount of calories that should come, Defendants misrepresented the
healthiness of their candy and made them seem like more a part of a healthy diet than they
actually were. Even if a person was to depend on just the amounts of fat and saturated fat that the
FDA uses to calculate the daily recommended value percentages for fat and saturated fat to

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calculate a DV for calories (the FDA has no daily recommended value for sugar or calories),
Defendants' fabricated DV for calories would still overstate the amount of calories that should be
derived from a product such as Defendants' candy as on each purchased product the percentages
for each of these two components both far exceed the percentage represented to be the DV for
calories in some cases by more than 3 times the percentage stated as the purported DV for
calories.

7 123. Thus, Defendants' M&M Chocolate Candy, 1.69 oz. (fabricated 12% DV calories; 8 has 14% of the recommended fat and 30% of the recommended saturated fat); Defendants' Twix 9 Cookie Bar, 1.79 oz. (fabricated 13% DV calories; has 18% of the recommended fat and 35% of 10 the recommended saturated fat); Defendants' Dove Bar - Dark Chocolate, 3.3 oz. (fabricated 11%) 11 DV calories; has 22% of the recommended fat and 40% of the recommended saturated fat); 12 Defendants' Dove Bar - Milk Chocolate, 3.3 oz. (fabricated 12% DV calories; has 20% of the 13 recommended fat and 40% of the recommended saturated fat); and Defendants' Snickers Bar, 14 11.8 oz. (fabricated 4% DV calories per piece and 8% per serving; has 12% of the recommended 15 fat and 15% of the recommended saturated fat) all overstate the actual amount of calories these 16 products should be allowed to contribute to a person's diet even if a midrange 2000 calorie diet is 17 utilized as the reference point. Defendants' fabricated DV for calories overstates the relative 18 portion of a 2000 calorie diet that should come from Defendants' candy and makes it falsely 19 appear that pursuant to official guidelines Defendants' candy can feature in a larger portion of a 20 person's diet than it actually should according to government guidelines. Defendants' fabricated 21 DV for calories was misleading to consumer like the Plaintiff who relied on Defendants' 22 fabricated DV for calories. Moreover, any reasonable consumer would have been misled by 23 Defendants' fabricated DV for calories.

- 24 124. The FDA has repeatedly issued warning letters to companies who made such
 25 unauthorized DV claims.
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1	D.	<u>Defendants Violate California Law By Failing To Label Their Product Ingredients By Their Common Names</u>	
2	125.	The following Purchased Products unlawfully fail to label ingredients by their	
3	common name: Twix Cookie Bar, 1.79 oz.		
4	126.	In violation of identical California and federal law, Defendants misrepresented the	
5	ingredients in	its chocolate products. The Defendants did this by failing to list these ingredients	
6	in the ingredi	ent statements by their common and usual name.	
7	127.	Under California law "[a]ny food fabricated from two or more ingredients is	
8	misbranded u	nless it bears a label clearly stating the common or usual name of each ingredient"	
9	(California H	ealth & Safety Code § 110725). California's law is identical to federal law on this	
10	point.		
11	128.	Moreover, California has expressly adopted the federal regulations as it own. Thus	
12	California ha	s adopted the requirements of 21 C.F.R. § 101.4 which mandate that the ingredient	
13	names listed on product labels be the common or usual name of those ingredients.		
14	129.	In its guidance for industry and warning letters to manufacturers, the FDA has	
15	repeatedly sta	ated its policy of restricting the ingredient names listed on product labels to their	
16	common or u	sual name, as provided in 21 C.F.R. § 101.4(a)(1).	
17	130.	An ingredient's common or usual name is the name established by common usage	
18	or regulation,	as provided in 21 C.F.R. § 102.5(d) which has been adopted by the State of	
19	California.		
20	131.	The common or usual name must accurately describe the basic nature of the food	
21	or its characte	erizing properties or ingredients, as provided in 21 C.F.R. § 102.5(a).	
22	132.	The purpose of these laws and regulations is to ensure that consumers are provided	
23	with accurate	information about products and their ingredients so they can make informed	
24		ecisions. Consumers can avoid chemicals and ingredients they wish to avoid in	
25		ducts and can select products that contain the ingredients consumers' desire.	
26	133.	Absent such disclosures and labeling practices, consumers cannot, except by luck	
27		nce, avoid chemicals like the ones at issue here.	
28	11		

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1 134. Ignoring California law and its incorporated federal regulations and guidance,
 2 Defendants mislabeled its Twix Cookie Bar and its Substantially Similar Products so that
 3 consumers were deprived of accurate information and, in fact, the Plaintiff and the members of
 4 the class were misled by the Defendants' concealment of a chemical they wished to avoid in their
 5 food.

135. Defendants failed to list the ingredient polyglycerol polyricinoleic acid by its 6 7 common or usual name in some of the Defendants' chocolate products like Twix Cookie Bar. 8 Instead, Defendants listed it by a non-common or usual name PGPR. Moreover, when they list it 9 they do not describe its function. Polyglycerol polyricinoleic acid is used to reduce the amount of 10 high cost cocoa butter that is used in the chocolate. This form of economic adulteration saves the 11 Defendants considerable amounts of money. Hiding the presence of the polyglycerol 12 polyricinoleic acid allows them to pass off their chocolate products as higher value items. As the 13 Defendants themselves note consumers should try and search out products that contain 100% 14 cocoa butter. Defendants make this harder to do by their deceptive labeling practices.

15 136. In listing PGPR as an ingredient, and failing to list the actual ingredient 16 polyglycerol polyricinoleic acid by its common and usual name, Defendants not only misled the 17 Plaintiff and the Class by concealing the presence of this chemical in Defendants' Twix Cookie 18 Bar, Defendants also violated California Health & Safety Code § 110725 and the federal 19 regulations (21 C.F.R. §§ 101.4 and 102.5) that have been adopted as law by the State of 20 California. Specifically, Defendants have failed to disclose the presence of the polyglycerol 21 polyricinoleic acid by its common or usual name, as required by California Health & Safety Code 22 § 110725 and 21 C.F.R. §§ 101.4 and 102.5. They also have failed to reveal its function.

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137. A reasonable consumer would expect that when a manufacturer lists the ingredients on its products, the product's ingredients are given their common or usual name as required by law.

26 138. Plaintiff did not know, and had no reason to know, that Defendants' Twix Cookie
27 Bar was misbranded because they failed to list an ingredient by the ingredient's common or usual

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name, despite identical California and federal regulations requiring that that the chemicals be
 listed as ingredients by their common and usual names.

139. Plaintiff and reasonable consumers are thus misled into purchasing Defendants'
products with false and misleading ingredient names, which do not describe the basic nature of
the food or its characterizing properties or ingredients, as provided in California Health & Safety
Code § 110725 and 21 C.F.R. §§ 101.4 and 102.5(a) both of which have been adopted as law by
California.

8 140. Plaintiff who relied on the Defendants' labeling and ingredient lists was mislead
9 by the Defendants' failure to use the common or usual name of the ingredient polyglycerol
10 polyricinoleic acid and Defendants' utilization of a misleading ingredient name, which does not
11 describe the basic nature of the food or its characterizing properties or ingredients

12 141. Had Plaintiff been aware that the Defendants' Twix Cookie Bar she purchased
13 contained polyglycerol polyricinoleic acid she would not have purchased the products or
14 knowingly used them as food. Plaintiff had other alternatives that lacked such ingredients and
15 Plaintiff also had cheaper alternatives.

16 142. Defendants' claims in this respect are false and misleading and the products are in
this respect misbranded under identical federal and California law, including California Health &
Safety Code § 110725. Misbranded products cannot be legally sold and are legally worthless.
Plaintiff and members of the Class who purchased these products paid an unwarranted premium
for these products.

THE PURCHASED PRODUCTS ARE MISBRANDED UNDER THE SHERMAN LAW AND ARE MISLEADING AND DECEPTIVE

Plaintiff purchased the Purchased Products in California during the Class Period

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25 26 and read and relied in substantial part on the claims on the labels of the products, including the nutrient content claims and other misleading and unlawful information thereon as specified above in making her purchasing decisions.

27 28 144. Each Purchased Product has a label that violates the Sherman Law and is therefore misbranded and may not be sold or purchased.

143.

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1	145.	Each Purchased Product has a label that is false, misleading and deceptive.	
2	А.	<u>M&M Chocolate Candy, 1.69 oz</u>	
3	146.	Plaintiff purchased Mars M&M Chocolate Candy, 1.69 oz in the Class Period. The	
4	label (front an	nd back) of the package purchased by Plaintiff is attached as Exhibit A .	
5 6	147.	The following unlawful and misleading language appears on the front label:	
7		"Calories 230" / "12% DV" (front and back)	
8	148.	This product is unlawful, misleading, misbranded and violates the Sherman Law	
9	(through inco	rporation of 21 C.F.R. § 101.60(c) because the label touts 230 calories when there is	
10	no DV or RD	I for calories and despite the fact the product is high in fat it does not have the	
11	required disclosure adjacent to the nutrient claim that informs consumers of the high levels of fat,		
12	saturated fat,	cholesterol or sodium. It is also misleading because it understates the amount of	
13	calories which should be derived from fats or sugars. The product is also unlawful, misleading		
14	and misbrand	ed for violations of other provisions of California and Federal law as set out below.	
15	149.	Plaintiff read and reasonably relied on the label representation as set out above and	
16	based and just	tified the decision to purchase the product, in substantial part, on the label	
17	representation. Also, Plaintiff reasonably relied and believed that this product was not		
18	misbranded u	nder the Sherman Law and was therefore legal to buy and possess and would not	
19	-	ed it had she known it was misbranded and illegal to buy or possess.	
20	150.	Plaintiff was misled by Defendants' unlawful and misleading label on this product.	
21		d not have otherwise purchased this product had she known the truth about this	
22	-	not as healthy as labeled and contains high levels of fat and/or saturated fat. In	
23		ntiff paid on unwarranted premium for this product. Plaintiff had other food	
24		nd Plaintiff also had cheaper alternatives. Reasonable consumers would be misled	
25	-	representations in the same way(s) as Plaintiff.	
26	B. 151.	<u>Twix Chocolate Candy, 1.79 oz</u> Plaintiff purchased Twix Chocolate Candy, 1.79 oz. in the Class Period. The label	
27		(k) of the package purchased by Plaintiff is attached as Exhibit B .	
28	(ITOIL and Dat	or the pueries purchased by Franchin is attached as Exhibit B .	
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152. The following unlawful and misleading language appears on the front label:"Calories 250" / "13% DV"

The following unlawful and misleading language appears on the back label:

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153.

"PGPR" (as an ingredient) "Calories 250" / "13% DV"

154. This product is unlawful, misleading, misbranded and violates the Sherman Law (through incorporation of 21 C.F.R. § 101.60(c) because (i) the label touts 250 calories when there is no DV or RDI for calories and despite the fact the product is high in fat it does not have the required disclosure adjacent to the nutrient claim that informs consumers of the high levels of fat, saturated fat, cholesterol or sodium and (ii) the label conceals the use of polyglycerol polyricinoleic acid. It is also misleading because it understates the amount of calories which should be derived from fats or sugars. The product is also unlawful, misleading and misbranded for violations of other provisions of California and Federal law as set out below.

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155. Plaintiff read and reasonably relied on the label representations as set out above and based and justified the decision to purchase the product, in substantial part, on the label representations. Also, Plaintiff reasonably relied and believed that this product was not misbranded under the Sherman Law and was therefore legal to buy and possess and would not have purchased it had she known it was misbranded and illegal to buy or possess.

Plaintiff would not have otherwise purchased this product had she known the truth about this

product, *i.e.*, not as healthy as labeled and contains high levels of fat and/or saturated fat and

actually contained polyglycerol polyricinoleic acid. In addition, Plaintiff paid on unwarranted

premium for this product. Plaintiff had other food alternatives and Plaintiff also had cheaper

alternatives. Reasonable consumers would be misled by these label representations in the same

Plaintiff was misled by Defendants' unlawful and misleading label on this product.

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C. Dove Bar - Dark Chocolate, 3.3 oz.

157. Plaintiff purchased Mars Dark Chocolate Dove Bar in the Class Period. The label (front and back) of the package purchased by Plaintiff is attached as **Exhibit C**.

156.

way(s) as Plaintiff.

1 158. The following unlawful and misleading language appears on the front label: "Calories 220" / "11% DV" 2 159. The following unlawful and misleading language appears on the back label: 3 "Calories 220" / "11% DV" 4 "naturally occurring cocoa flavanols" 5 "a natural source of cocoa flavanols" 6 160. This product is unlawful, misleading, misbranded and violates the Sherman Law 7 (through incorporation of 21 C.F.R. § 101.60(c) because (i) the label touts 220 calories when 8 there is no DV or RDI for calories and despite the fact the product is high in fat it does not have 9 the required disclosure adjacent to the nutrient claim that informs consumers of the high levels of 10 fat, saturated fat, cholesterol or sodium and (ii) the back label of the product is also unlawful, 11 misleading and misbranded for violations the nutrient content rules regarding antioxidants. 12 Flavanols do not have an RDI. It is also misleading because it understates the amount of calories 13 which should be derived from fats or sugars. The product is also unlawful, misleading and 14 misbranded for violations of other provisions of California and Federal law as set out below. 15 161. Plaintiff read and reasonably relied on the label representations as set out above 16 and based and justified the decision to purchase the product, in substantial part, on the label 17 representations. Also, Plaintiff reasonably relied and believed that this product was not 18 misbranded under the Sherman Law and was therefore legal to buy and possess and would not 19 have purchased it had she known it was misbranded and illegal to buy or possess. 20

162. Plaintiff was misled by Defendants' unlawful and misleading label on this product.
Plaintiff would not have otherwise purchased this product had she known the truth about this
product, *i.e.*, not as healthy as labeled and contains high levels of fat and/or saturated fat and In
addition, Plaintiff paid on unwarranted premium for this product. Plaintiff had other food
alternatives and Plaintiff also had cheaper alternatives. Reasonable consumers would be misled
by these label representations in the same way(s) as Plaintiff.

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D. Dove Bar - Milk Chocolate, 3.3 oz

163. Plaintiff purchased Mars Chocolate Dove Bar in the Class Period. The label (front

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and back) of the package purchased by Plaintiff is attached as **Exhibit D**.

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164. The following unlawful and misleading language appears on the front label:

"Calories 230" / "12% DV"

165. This product is unlawful, misleading, misbranded and violates the Sherman Law
(through incorporation of 21 C.F.R. § 101.60(c) because the label touts 230 calories when there is
no DV or RDI for calories and despite the fact the product is high in fat it does not have the
required disclosure adjacent to the nutrient claim that informs consumers of the high levels of fat,
saturated fat, cholesterol or sodium. It is also misleading because it understates the amount of
calories which should be derived from fats or sugars. The product is also unlawful, misleading
and misbranded for violations of other provisions of California and Federal law as set out below.

11 166. Plaintiff read and reasonably relied on the label representation as set out above and
12 based and justified the decision to purchase the product, in substantial part, on the label
13 representation. Also, Plaintiff reasonably relied and believed that this product was not
14 misbranded under the Sherman Law and was therefore legal to buy and possess and would not
15 have purchased it had she known it was misbranded and illegal to buy or possess.

16 167. Plaintiff was misled by Defendants' unlawful and misleading label on this product.
17 Plaintiff would not have otherwise purchased this product had she known the truth about this
18 product, *i.e.*, not as healthy as labeled and contains high levels of fat and/or saturated fat. In
19 addition, Plaintiff paid on unwarranted premium for this product. Plaintiff had other food
20 alternatives and Plaintiff also had cheaper alternatives. Reasonable consumers would be misled
21 by these label representations in the same way(s) as Plaintiff.

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E. <u>Snickers Bar - 11.8 oz.</u>

23 168. Plaintiff purchased Snickers Bar, 11.8 oz in the Class Period. The label (front and
24 back) of the package purchased by Plaintiff is attached as Exhibit E.

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169. The following unlawful and misleading language appears on the front label:

"Calories 230" / "12% DV"

27 170. This product is unlawful, misleading, misbranded and violates the Sherman Law
28 (through incorporation of 21 C.F.R. § 101.60(c) because the label touts 230 calories when there is

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1	no DV or RDI for calories and despite the fact the product is high in fat it does not have the
2	required disclosure adjacent to the nutrient claim that informs consumers of the high levels of fat,
3	saturated fat, cholesterol or sodium. It is also misleading because it understates the amount of
4	calories which should be derived from fats or sugars. The product is also unlawful, misleading
5	and misbranded for violations of other provisions of California and Federal law as set out below.
6	171. Plaintiff read and reasonably relied on the label representation as set out above and
7	based and justified the decision to purchase the product, in substantial part, on the label
8	representation. Also, Plaintiff reasonably relied and believed that this product was not
9	misbranded under the Sherman Law and was therefore legal to buy and possess and would not
10	have purchased it had she known it was misbranded and illegal to buy or possess.
11	172. Plaintiff was misled by Defendants' unlawful and misleading label on this product.
12	Plaintiff would not have otherwise purchased this product had she known the truth about this
13	product, <i>i.e.</i> , not as healthy as labeled and contains high levels of fat and/or saturated fat. In
14	addition, Plaintiff paid on unwarranted premium for this product. Plaintiff had other food
15	alternatives and Plaintiff also had cheaper alternatives. Reasonable consumers would be misled
16	by these label representations in the same way(s) as Plaintiff.
17 18	DEFENDANTS HAVE VIOLATED CALIFORNIA LAW BY MANUFACTURING, ADVERTISING DISTRIBUTING AND SELLING MISBRANDED FOOD PRODUCTS
10	173. Defendants have manufactured, advertised, distributed and sold products that are
20	misbranded under California law. Misbranded products cannot be legally manufactured,
20 21	advertised, distributed, sold or held and are legally worthless as a matter of law.
21	174. Defendants have violated California Health & Safety Code §§ 109885 and 110390
22	which make it unlawful to disseminate false or misleading food advertisements that include
23 24	statements on products and product packaging or labeling or any other medium used to directly or
25	indirectly induce the purchase of a food product.
25 26	175. Defendants have violated California Health & Safety Code § 110395 which makes
20 27	it unlawful to manufacture, sell, deliver, hold or offer to sell any misbranded food.
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1	176. Defendants have violated California Health & Safety Code § 110398 which makes							
2	it unlawful to deliver or proffer for delivery any food that has been falsely advertised.							
3	177. Defendants have violated California Health & Safety Code § 110660 because their							
4	labeling is false and misleading in one or more ways.							
5	178. Defendants' Purchased Products are misbranded under California Health & Safety							
6	Code § 110665 because their labeling fails to conform to the requirements for nutrient labeling set							
7	forth in 21 U.S.C. § 343(q) and the regulations adopted thereto.							
8	179. Defendants' Purchased Products are misbranded under California Health & Safety							
9	Code § 110670 because their labeling fails to conform with the requirements for nutrient content							
10	and health claims set forth in 21 U.S.C. § 343(r) and the regulations adopted thereto.							
11	180. Defendants' Purchased Products are misbranded under California Health & Safety							
12	Code § 110705 because words, statements and other information required by the Sherman Law to							
13	appear on their labeling either are missing or not sufficiently conspicuous.							
14	181. Defendants have violated California Health & Safety Code § 110760 which makes							
15	it unlawful for any person to manufacture, sell, deliver, hold, or offer for sale any food that is							
16	misbranded.							
17	182. Defendants have violated California Health & Safety Code § 110765 which makes							
18	it unlawful for any person to misbrand any food.							
19	183. Defendants have violated California Health & Safety Code § 110770 which makes							
20	it unlawful for any person to receive in commerce any food that is misbranded or to deliver or							
21	proffer for delivery any such food.							
22	184. Defendants have violated the standard set by 21 C.F.R. § 101.2, 101.3, 101.4;							
23	101.9, 101.12, 101.22, 102.5, and 105.66 all of which have been incorporated by reference in the							
24	Sherman Law, by failing to include on their product labels the nutritional information required by							
25	law.							
26	185. Defendants have violated and continue to violate the standards set by 21 C.F.R. §§							
27	101.13, 101.54, 101.60 and 105.66, which have been adopted by reference in the Sherman Law,							
28	by including unauthorized nutrient content claims on their products.							

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1	186. Defendants have violated and continue to violate the standard set by 21 C.F.R. §
2	101.18 which have been adopted by reference in the Sherman Law, by misrepresenting their non-
3	low-calorie food products as low-calorie alternatives to other food products.
4	187. Defendants have violated and continue to violate the standard set by 21 C.F.R. §
5	101.60 which have been adopted by reference in the Sherman Law, by representing either
6	expressly or implicitly that their products are low-calorie and or lack sugar when they fail to meet
7	the requirements for making such claims.
8	188. Defendants have manufactured, distributed, advertised, marketed and sold
9	products misbranded in violation of the standards contained in 21 U.S.C. § 343(r), which has been
10	incorporated in the Sherman Law, and continue to do so. Pursuant to 21 U.S.C. § 343(r), food is
11	misbranded if, as here, it bears a nutrient content claim despite failing to meet the requirements
12	for making that claim. See California Health and Safety Code § 110670.
13	189. In addition to their violation of sections (q) and (r) of 21 U.S.C. § 343, Defendants
14	have manufactured, distributed, advertised, marketed and sold products misbranded in violation
15	of the standard set by sections a, f, and j of 21 U.S.C. § 343 which has been adopted by reference
16	in the Sherman Law, and continue to do so. Pursuant to 21 U.S.C. § 343 food shall be deemed to
17	be misbranded if, as in the instant case:
18	(a) it bears a false or misleading label
19	(f) its label fails to conspicuously depict any word, statement, or other information required to appear on the label or labeling and be prominently placed
20	thereon with such conspicuousness (as compared with other words, statements, designs, or devices, in the labeling) and in such terms as to render it likely to be read and understood by the ordinary individual under customary conditions of
21	purchase and use; (j) it purports to be or is represented for special dietary uses, and its label fails to
22	bear such information concerning its vitamin, mineral, and other dietary properties as the Secretary determines to be, and by regulations prescribes as,
23	necessary in order fully to inform purchasers as to its value for such uses.
24	190. Each of the federal requirements has been expressly adopted by the State of
25	California and thus each of Defendants' violations of these federal standards constitutes an
26	independent violation of state law.
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PLAINTIFF PURCHASED DEFENDANTS' PURCHASED PRODUCTS

191. Plaintiff cares about the nutritional content of food and seeks to maintain a healthy diet.

- 4 192. Plaintiff purchased Defendants' Purchased Products at issue in this Class Action
 5 Complaint since 2008 and throughout the Class Period.
- 6 193. During the Class Period, Plaintiff spent more than twenty-five dollars (\$25.00) on
 7 Defendants' Purchased Products.
- 8 194. Plaintiff read the labels on Defendants' products, including nutrient content claims 9 and other unlawful and misleading information described above on the labels before purchasing 10 them. Defendants' failure to disclose the presence of risk-increasing nutrients and calories and 11 their utilization of false and improper labeling claims was deceptive because it falsely conveyed 12 to the Plaintiff the net impression that the Purchased Products she bought made better 13 contributions to a diet than other non-misbranded similar products, and did not contain any 14 nutrients or calories at levels that raised the risk of diet-related disease or health related condition. 15 Defendants' utilization of unlawful and unauthorized nutrient content claims also misled the 16 Plaintiff with respect to the nature of the products she was purchasing.
- 17 195. Plaintiff relied on Defendants' package labeling nutrient content claims and other
 18 unlawful and misleading information on the labels and based and justified the decision to
 19 purchase Defendants' products in substantial part on Defendants' package labeling. Plaintiff
 20 would have foregone purchasing Defendants' products and bought other products readily
 21 available at a lower price.
- 22 196. At point of sale, Plaintiff did not know, and had no reason to know, that
 23 Defendants' products were misbranded as set forth herein, and would not have bought the
 24 products had she known the truth about them.
- 25 197. As a result of Defendants' misrepresentations, Plaintiff and thousands of others in
 26 California and the United States purchased the products at issue.
- 27 198. Defendants' labeling, advertising and marketing as alleged herein are false and
 28 misleading and designed to increase sales of the products at issue. Defendants' misrepresentations

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1	are part of an extensive labeling, advertising and marketing campaign, and a reasonable person							
2	would attach importance to Defendants' representations in determining whether to purchase the							
3	products at issue.							
4	199. A reasonable person would also attach importance to whether Defendants'							
5	Purchased Products were legally salable, and capable of legal possession, and to Defendants'							
6	representations about these issues in determining whether to purchase the products at issue.							
7	Plaintiff would not have purchased Defendants' Purchased Products had she known they were not							
8	capable of being legally sold or held and did not possess the characteristics or nutritional							
9	attributes they were falsely represented to have by the Defendants.							
10	CLASS ACTION ALLEGATIONS							
11	200. Plaintiff brings this action as a class action pursuant to Federal Rule of Procedure							
12	23(b)(2) and 23(b)(3) on behalf of the following Class:							
13	 All persons in California who purchased a food product manufactured or distributed by Defendants that (1) bears a flavanol claim on its label; or (2) a percentage daily value claim for calories on its label; or (3) lists PGPR as an ingredient on its label since April 11, 2008. 201. The following persons are expressly excluded from the Class: (1) Defendants and 							
14								
15	201. The following persons are expressly excluded from the Class: (1) Defendants and							
16 17	their subsidiaries and affiliates; (2) all persons who make a timely election to be excluded from							
17 18	the proposed Class; (3) governmental entities; and (4) the Court to which this case is assigned and							
10	its staff.							
20	202. This action can be maintained as a class action because there is a well-defined							
20 21	community of interest in the litigation and the proposed Class is easily ascertainable.							
21	203. Numerosity: Based upon Defendants' publicly available sales data with respect to							
22	the misbranded products at issue, it is estimated that the Class number in the thousands, and that							
23 24	joinder of all Class members is impracticable.							
25	204. Common Questions Predominate: This action involves common questions of law							
26	and fact applicable to each Class member that predominate over questions that affect only							
20 27	individual Class members. Thus, proof of a common set of facts will establish the right of each							
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	CLASS ACTION COMPLAINT 44							

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1	Class member to recover. Questions of law and fact common to each Class member include, for				
2	example:				
3	a. Whether Defendants engaged in unlawful and misleading business practices by failing to properly package and label their Purchased				
4	Products sold to consumers;				
5 6	b. Whether the food products at issue were misbranded or unlawfully packaged and labeled as a matter of law;				
0 7	c. Whether Defendants made unlawful and misleading nutrient content flavanol claims with respect to their food products sold to				
8	consumers;				
9	 d. Whether Defendants violated California Bus. & Prof. Code § 17200, California Bus. & Prof. Code § 17500, and the Sherman Law; 				
10	e. Whether Plaintiff and the Class is entitled to equitable and/or				
11	injunctive relief;				
12	f. Whether Defendants' unlawful, unfair and/or deceptive practices harmed Plaintiff and the Class.				
13	205. <u>Typicality</u> : Plaintiff's claims are typical of the claims of the Class because				
14	Plaintiff bought Defendants' Purchased Products during the Class Period. Defendants' unlawful,				
15	unfair and/or fraudulent actions concern the same business practices described herein irrespective				
16	of where they occurred or were experienced. Plaintiff and the Class sustained similar injuries				
17 18	arising out of Defendants' conduct in violation of California law. The injuries of each member of				
18 19	the Class were caused directly by Defendants' wrongful conduct. In addition, the factual				
20	underpinning of Defendants' misconduct is common to all Class members and represents a				
20 21	common thread of misconduct resulting in injury to all members of the Class. Plaintiff's claims				
21	arise from the same practices and course of conduct that give rise to the claims of the Class				
22	members and are based on the same legal theories.				
23 24	206. <u>Adequacy</u> : Plaintiff will fairly and adequately protect the interests of the Class.				
	Neither Plaintiff nor Plaintiff's counsel have any interests that conflict with or are antagonistic to				
25 26	the interests of the Class members. Plaintiff has retained highly competent and experienced class				
26 27	action attorneys to represent their interests and those of the members of the Class. Plaintiff and				
27 28	Plaintiff's counsel have the necessary financial resources to adequately and vigorously litigate				
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this class action, and Plaintiff and her counsel are aware of their fiduciary responsibilities to the
 Class members and will diligently discharge those duties by vigorously seeking the maximum
 possible recovery for the Class.

4 207. Superiority: There is no plain, speedy or adequate remedy other than by 5 maintenance of this class action. The prosecution of individual remedies by members of the 6 Class will tend to establish inconsistent standards of conduct for Defendants and result in the 7 impairment of Class members' rights and the disposition of their interests through actions to 8 which they were not parties. Class action treatment will permit a large number of similarly 9 situated persons to prosecute their common claims in a single forum simultaneously, efficiently 10 and without the unnecessary duplication of effort and expense that numerous individual actions 11 would engender. Further, as the damages suffered by individual members of the Class may be 12 relatively small, the expense and burden of individual litigation would make it difficult or 13 impossible for individual members of the Class to redress the wrongs done to them, while an 14 important public interest will be served by addressing the matter as a class action. Class 15 treatment of common questions of law and fact would also be superior to multiple individual 16 actions or piecemeal litigation in that class treatment will conserve the resources of the Court and 17 the litigants, and will promote consistency and efficiency of adjudication.

208. The prerequisites to maintaining a class action for injunctive or equitable relief
pursuant to Fed. R. Civ. P. 23(b)(2) are met as Defendants have acted or refused to act on grounds
generally applicable to the Class, thereby making appropriate final injunctive or equitable relief
with respect to the Class as a whole.

22 209. The prerequisites to maintaining a class action pursuant to Fed. R. Civ. P. 23(b)(3)
23 are met as questions of law or fact common to class members predominate over any questions
24 affecting only individual members, and a class action is superior to other available methods for
25 fairly and efficiently adjudicating the controversy.

26 210. Plaintiff and Plaintiff's counsel are unaware of any difficulties that are likely to be
27 encountered in the management of this action that would preclude its maintenance as a class
28 action.

1	FIRST CAUSE OF ACTION							
2	Business and Professions Code § 17200, et seq. Unlawful Business Acts and Practices							
3	211. Plaintiff incorporates by reference each allegation set forth above.							
4	212. Defendants' conduct constitutes unlawful business acts and practices.							
5	213. Defendants sold Purchased Products nationwide and in California.							
6	214. Defendants are corporations and, therefore are "persons" within the meaning of the							
7	Sherman Law.							
8	215. Defendants' business practices are unlawful under § 17200, et seq. by virtue of							
9	Defendants' violations of the advertising provisions of the Sherman Law (Article 3) and the							
10	misbranded food provisions of the Sherman Law (Article 6).							
11	216. Defendants' business practices are unlawful under § 17200, et seq. by virtue of							
12	Defendants' violations of § 17500, et seq., which forbids untrue and misleading advertising.							
13	Defendants' business practices are unlawful under § 17200, et seq. by virtue of Defendants'							
14	violations of § the Consumer Legal Remedies Act, Cal Civ. Code § 17500, et seq.							
15	217. Defendants sold Plaintiff and the Class Purchased Products that were not capable							
16	of being sold legally and which were legally worthless. Plaintiff and the Class paid a premium							
17	price for the Purchased Products.							
18	218. As a result of Defendants' illegal business practices, Plaintiff and the Class,							
19	pursuant to Business and Professions Code § 17203, are entitled to an order enjoining such future							
20	conduct and such other orders and judgments which may be necessary to disgorge Defendants'							
21	ill-gotten gains and to restore to any Class Member any money paid for the Purchased Products.							
22	219. Defendants' unlawful business acts present a threat and reasonable continued							
23	likelihood of deception to Plaintiff and the Class.							
24	220. As a result of Defendants' conduct, Plaintiff and the Class, pursuant to Business							
25	and Professions Code § 17203, are entitled to an order enjoining such future conduct by							
26	Defendant, and such other orders and judgments which may be necessary to disgorge Defendants'							
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1 ill-gotten gains and restore any money paid for Defendants' Purchased Products by Plaintiff and 2 the Class. **SECOND CAUSE OF ACTION** 3 Business and Professions Code § 17200, et seq. 4 **Unfair Business Acts and Practices** 5 221. Plaintiff incorporates by reference each allegation set forth above. 222. Defendants' conduct as set forth herein constitutes unfair business acts and 6 7 practices. 8 223. Defendants sold Purchased Products nationwide and in California during the Class 9 Period. 10 224. Defendants' deceptive marketing, advertising, packaging and labeling of their 11 Purchased Products was of no benefit to consumers, and the harm and injury to consumers and 12 competition is substantial. Plaintiff and members of the Class suffered a substantial injury by 13 virtue of buying Defendants' Purchased Products that they would not have purchased absent the 14 Defendants' illegal conduct as set forth herein. 15 225. Defendants' sold Plaintiff and the Class Purchased Products that were not capable 16 of being legally sold and that were legally worthless. Plaintiff and the Class paid a premium price 17 for the Purchased Products. Plaintiff and the Class who purchased Defendants' Purchased 18 Products had no way of reasonably knowing that the products were misbranded and were not 19 properly marketed, advertised, packaged and labeled, and thus could not have reasonably avoided 20 the injury each of them suffered. 21 226. The consequences of Defendants' conduct as set forth herein outweighs any 22 justification, motive or reason therefor. Defendants' conduct is and continues to be immoral, 23 unethical, unscrupulous, contrary to public policy, and is substantially injurious to Plaintiff and 24 the Class. As a result of Defendants' conduct, Plaintiff and the Class, pursuant to Business 25 227. 26 and Professions Code § 17203, are entitled to an order enjoining such future conduct by 27 Defendant, and such other orders and judgments which may be necessary to disgorge Defendants' 28

1 ill-gotten gains and restore any money paid for Defendants' Purchased Products by Plaintiff and 2 the Class. THIRD CAUSE OF ACTION 3 Business and Professions Code § 17200, et seq. 4 **Fraudulent Business Acts and Practices** 5 228. Plaintiff incorporates by reference each allegation set forth above. 6 229. Defendants' conduct as set forth herein constitutes fraudulent business practices 7 under California Business and Professions Code sections § 17200, et seq. 8 230. Defendants sold Purchased Products nationwide and in California during the Class 9 Period. 10 231. Defendants' misleading marketing, advertising, packaging and labeling of the 11 Purchased Products and its misrepresentations that the products at issue were salable, capable of 12 legal possession and not misbranded were likely to deceive reasonable consumers, and in fact, 13 Plaintiff and members of the Class were deceived. Defendants have engaged in fraudulent 14 business acts and practices. 15 Defendants' fraud and deception caused Plaintiff and the Class to purchase 232. 16 Defendants' Purchased Products that they would otherwise not have purchased had they known 17 the true nature of those products. 18 233. Defendants sold Plaintiff and the Class Purchased Products that were not capable 19 of being sold or held legally and that were legally worthless. Plaintiff and the Class paid a 20 premium price for the Purchased Products. 21 234. As a result of Defendants' conduct as set forth herein, Plaintiff and the Class, 22 pursuant to Business and Professions Code § 17203, are entitled to an order enjoining such future 23 conduct by Defendants, and such other orders and judgments which may be necessary to disgorge 24 Defendants' ill-gotten gains and restore any money paid for Defendants' Purchased Products by 25 Plaintiff and the Class. 26 27 28

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FOURTH CAUSE OF ACTION

Business and Professions Code § 17500, et seq. Misleading and Deceptive Advertising

235. Plaintiff incorporates by reference each allegation set forth above.
236. Plaintiff asserts this cause of action for violations of California Business and
Professions Code § 17500, *et seq.* for misleading and deceptive advertising against Defendants.
237. Defendants sold Purchased Products nationwide and in California during the Class

Period.

9 238. Defendants engaged in a scheme of offering Defendants' Purchased Products for 10 sale to Plaintiff and members of the Class by way of, *inter alia*, product packaging and labeling, 11 and other promotional materials. These materials misrepresented and/or omitted the true contents 12 and nature of Defendants' Purchased Products. Defendants' advertisements and inducements 13 were made within California and come within the definition of advertising as contained in 14 Business and Professions Code §17500, et seq. in that such product packaging and labeling, and 15 promotional materials were intended as inducements to purchase Defendants' Purchased Products 16 and are statements disseminated by Defendants to Plaintiff and the Class that were intended to 17 reach members of the Class. Defendants knew, or in the exercise of reasonable care should have 18 known, that these statements were misleading and deceptive as set forth herein.

19 239. In furtherance of their plan and scheme, Defendants prepared and distributed
 20 within California and nationwide via product packaging and labeling, and other promotional
 21 materials, statements that misleadingly and deceptively represented the ingredients contained in
 22 and the nature of Defendants' Purchased Products. Plaintiff and the Class necessarily and
 23 reasonably relied on Defendants' materials, and were the intended targets of such representations.

24 240. Defendants' conduct in disseminating misleading and deceptive statements in
25 California and nationwide to Plaintiff and the Class was and is likely to deceive reasonable
26 consumers by obfuscating the true ingredients and nature of the Defendants' Purchased Products
27 in violation of the "misleading prong" of California Business and Professions Code § 17500, *et seq.*

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1	241. As a result of Defendants' violations of the "misleading prong" of California						
2	Business and Professions Code § 17500, et seq., Defendants have been unjustly enriched at the						
3	expense of Plaintiff and the Class. Misbranded products cannot be legally sold and are legally						
4	worthless. Plaintiff and the Class paid a premium price for the Purchased Products.						
5	242. Plaintiff and the Class, pursuant to Business and Professions Code § 17535, are						
6	entitled to an order enjoining such future conduct by Defendants, and such other orders and						
7	judgments which may be necessary to disgorge Defendants' ill-gotten gains and restore any						
8	money paid for Defendants' Purchased Products by Plaintiff and the Class.						
9	FIFTH CAUSE OF ACTION						
10	Business and Professions Code § 17500, et seq.						
11	Untrue Advertising						
12	243. Plaintiff incorporates by reference each allegation set forth above.						
13	244. Plaintiff asserts this cause of action against Defendants for violations of California						
14	Business and Professions Code § 17500, et seq., regarding untrue advertising.						
15	245. Defendants sold mislabeled and Purchased Products nationwide and in California						
16	during the Class Period.						
17	246. Defendants engaged in a scheme of offering the Defendants' Purchased Products						
18	for sale to Plaintiff and the Class by way of product packaging and labeling, and other						
19	promotional materials. These materials misrepresented and/or omitted the true contents and						
20	nature of the Defendants' Purchased Products. Defendants' advertisements and inducements						
21	were made in California and come within the definition of advertising as contained in Business						
22	and Professions Code §17500, et seq. in that the product packaging and labeling, and promotional						
23	materials were intended as inducements to purchase the Defendants' Purchased Products, and are						
24	statements disseminated by Defendants to Plaintiff and the Class. Defendants knew, or in the						
25	exercise of reasonable care should have known, that these statements were untrue.						
26	247. In furtherance of their plan and scheme, Defendants prepared and distributed in						
27	California and nationwide via product packaging and labeling, and other promotional materials,						
28	statements that falsely advertise the ingredients contained in the Defendants' Purchased Products,						

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1	and falsely misrepresented the nature of those products. Plaintiff and the Class were the intended							
2	targets of such representations and would reasonably be deceived by Defendants' materials.							
3	248. Defendants' conduct in disseminating untrue advertising throughout California and							
4	nationwide deceived Plaintiff and members of the Class by obfuscating the contents, nature and							
5	quality of the Defendants' Purchased Products in violation of the "untrue prong" of California							
6	Business and Professions Code § 17500.							
7	249. As a result of Defendants' violations of the "untrue prong" of California Business							
8	and Professions Code § 17500, et seq., Defendants have been unjustly enriched at the expense of							
9	Plaintiff and the Class. Misbranded products cannot be legally sold and are legally worthless.							
10	Plaintiff and the Class paid a premium price for the Purchased Products.							
11	250. Plaintiff and the Class, pursuant to Business and Professions Code § 17535, are							
12	entitled to an order enjoining such future conduct by Defendants, and such other orders and							
13	judgments which may be necessary to disgorge Defendants' ill-gotten gains and restore any							
14	money paid for Defendants' Purchased Products by Plaintiff and the Class.							
	SIXTH CAUSE OF ACTION							
15	SIXTH CAUSE OF ACTION							
	SIXTH CAUSE OF ACTION <u>Consumers Legal Remedies Act, Cal. Civ. Code §1750, <i>et seq.</i></u>							
16								
16 17	Consumers Legal Remedies Act, Cal. Civ. Code §1750, et seq.							
16 17 18	 <u>Consumers Legal Remedies Act, Cal. Civ. Code §1750, et seq.</u> 251. Plaintiff incorporates by reference each allegation set forth above. 							
16 17 18 19	 <u>Consumers Legal Remedies Act, Cal. Civ. Code §1750, et seq.</u> 251. Plaintiff incorporates by reference each allegation set forth above. 252. This cause of action is brought pursuant to the CLRA. Defendants' violations of 							
16 17 18 19 20	Consumers Legal Remedies Act, Cal. Civ. Code §1750, et seq.251.Plaintiff incorporates by reference each allegation set forth above.252.This cause of action is brought pursuant to the CLRA. Defendants' violations ofthe CLRA were and are willful, oppressive and fraudulent, thus supporting an award of punitive							
16 17 18 19 20 21	 <u>Consumers Legal Remedies Act, Cal. Civ. Code §1750, et seq.</u> 251. Plaintiff incorporates by reference each allegation set forth above. 252. This cause of action is brought pursuant to the CLRA. Defendants' violations of the CLRA were and are willful, oppressive and fraudulent, thus supporting an award of punitive damages. 							
 15 16 17 18 19 20 21 22 23 	 <u>Consumers Legal Remedies Act, Cal. Civ. Code §1750, et seq.</u> 251. Plaintiff incorporates by reference each allegation set forth above. 252. This cause of action is brought pursuant to the CLRA. Defendants' violations of the CLRA were and are willful, oppressive and fraudulent, thus supporting an award of punitive damages. 253. Plaintiff and the Class are entitled to actual and punitive damages against 							
16 17 18 19 20 21 22	 <u>Consumers Legal Remedies Act, Cal. Civ. Code §1750, et seq.</u> 251. Plaintiff incorporates by reference each allegation set forth above. 252. This cause of action is brought pursuant to the CLRA. Defendants' violations of the CLRA were and are willful, oppressive and fraudulent, thus supporting an award of punitive damages. 253. Plaintiff and the Class are entitled to actual and punitive damages against Defendants for its violations of the CLRA. In addition, pursuant to Cal. Civ. Code § 1782(a)(2), 							
 16 17 18 19 20 21 22 23 	Consumers Legal Remedies Act, Cal. Civ. Code §1750, et seq.251.Plaintiff incorporates by reference each allegation set forth above.252.This cause of action is brought pursuant to the CLRA. Defendants' violations ofthe CLRA were and are willful, oppressive and fraudulent, thus supporting an award of punitivedamages.253.Plaintiff and the Class are entitled to actual and punitive damages againstDefendants for its violations of the CLRA. In addition, pursuant to Cal. Civ. Code § 1782(a)(2),Plaintiff and the Class are entitled to an order enjoining the above-described acts and practices,							
 16 17 18 19 20 21 22 23 24 	 <u>Consumers Legal Remedies Act, Cal. Civ. Code §1750, et seq.</u> 251. Plaintiff incorporates by reference each allegation set forth above. 252. This cause of action is brought pursuant to the CLRA. Defendants' violations of the CLRA were and are willful, oppressive and fraudulent, thus supporting an award of punitive damages. 253. Plaintiff and the Class are entitled to actual and punitive damages against Defendants for its violations of the CLRA. In addition, pursuant to Cal. Civ. Code § 1782(a)(2), Plaintiff and the Class are entitled to an order enjoining the above-described acts and practices, providing restitution to Plaintiff and the Class, ordering payment of costs and attorneys' fees, and 							
 16 17 18 19 20 21 22 23 24 25 	 <u>Consumers Legal Remedies Act, Cal. Civ. Code §1750, et seq.</u> 251. Plaintiff incorporates by reference each allegation set forth above. 252. This cause of action is brought pursuant to the CLRA. Defendants' violations of the CLRA were and are willful, oppressive and fraudulent, thus supporting an award of punitive damages. 253. Plaintiff and the Class are entitled to actual and punitive damages against Defendants for its violations of the CLRA. In addition, pursuant to Cal. Civ. Code § 1782(a)(2), Plaintiff and the Class are entitled to an order enjoining the above-described acts and practices, providing restitution to Plaintiff and the Class, ordering payment of costs and attorneys' fees, and any other relief deemed appropriate and proper by the Court pursuant to Cal. Civ. Code § 1780. 							
 16 17 18 19 20 21 22 23 24 25 26 	Consumers Legal Remedies Act, Cal. Civ. Code §1750, et seq.251.Plaintiff incorporates by reference each allegation set forth above.252.This cause of action is brought pursuant to the CLRA. Defendants' violations ofthe CLRA were and are willful, oppressive and fraudulent, thus supporting an award of punitivedamages.253.Plaintiff and the Class are entitled to actual and punitive damages againstDefendants for its violations of the CLRA. In addition, pursuant to Cal. Civ. Code § 1782(a)(2),Plaintiff and the Class are entitled to an order enjoining the above-described acts and practices,providing restitution to Plaintiff and the Class, ordering payment of costs and attorneys' fees, andany other relief deemed appropriate and proper by the Court pursuant to Cal. Civ. Code § 1780.254.Defendants' actions, representations and conduct have violated, and continue to							

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1 255. Defendants sold Purchased Products in California during the Class Period. 2 256. Plaintiff and members of the Class are "consumers" as that term is defined by the 3 CLRA in Cal. Civ. Code §1761(d). Defendants' Purchased Products were and are "goods" within the meaning of Cal. 4 257. 5 Civ. Code §1761(a). 6 258. By engaging in the conduct set forth herein, Defendants violated and continue to 7 violate Section 1770(a)(5), of the CLRA, because Defendants' conduct constitutes unfair methods 8 of competition and unfair or fraudulent acts or practices, in that it misrepresents the particular 9 ingredients, characteristics, uses, benefits and quantities of the goods. 10 259. By engaging in the conduct set forth herein, Defendants violated and continue to 11 violate Section 1770(a)(7) of the CLRA, because Defendants' conduct constitutes unfair methods 12 of competition and unfair or fraudulent acts or practices, in that it misrepresents the particular 13 standard, quality or grade of the goods. 14 260. By engaging in the conduct set forth herein, Defendants violated and continue to 15 violate Section 1770(a)(9) of the CLRA, because Defendants' conduct constitutes unfair methods 16 of competition and unfair or fraudulent acts or practices, in that it advertises goods with the intent 17 not to sell the goods as advertised. 18 261. By engaging in the conduct set forth herein, Defendants have violated and 19 continue to violate Section 1770(a)(16) of the CLRA, because Defendants' conduct constitutes 20 unfair methods of competition and unfair or fraudulent acts or practices, in that it represents that a 21 subject of a transaction has been supplied in accordance with a previous representation when they 22 have not. 23 262. Plaintiff requests that the Court enjoin Defendants from continuing to employ the 24 unlawful methods, acts and practices alleged herein pursuant to Cal. Civ. Code § 1780(a)(2). If 25 Defendants are not restrained from engaging in these practices in the future, Plaintiff and the 26 Class will continue to suffer harm. 27 Pursuant to Section 1782(a) of the CLRA, on May 18, 2012, Plaintiff's counsel 263. 28 served Defendants with notice of Defendants' violations of the CLRA. As authorized by Mars'

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1	counsel, Plaintiff's counsel served Mars by certified mail, return receipt requested. Mars has not							
2	responded.							
3	264. Mars has failed to provide appropriate relief for its violations of the CLRA within							
4	30 days of its receipt of the CLRA demand notice. Accordingly, pursuant to Sections 1780 and							
5	1782(b) of the CLRA, Plaintiff is entitled to recover actual damages, punitive damages, attorneys'							
6	fees and costs, and any other relief the Court deems proper.							
7	265. Plaintiff makes certain claims in the Class Action Complaint that were not							
8	included in the original Complaint filed on April 13, 2012, and were not included in Plaintiff's							
9	CLRA demand notice.							
10	266. Plaintiff will demonstrate that the violations of the CLRA by Defendants were							
11	willful, oppressive and fraudulent, thus supporting an award of actual and punitive damages.							
12	267. Consequently, Plaintiff and the Class are entitled to actual and punitive damages							
13	against Defendants for its violations of the CLRA. In addition, pursuant to Cal. Civ. Code §							
14	1782(a)(2), Plaintiff and the Class will be entitled to an order enjoining the above-described acts							
15	and practices, providing restitution to Plaintiff and the Class, ordering payment of costs and							
16	attorneys' fees, and any other relief deemed appropriate and proper by the Court pursuant to Cal.							
17	Civ. Code § 1780.							
18	JURY DEMAND							
19	Plaintiff hereby demands a trial by jury of her claims.							
20	PRAYER FOR RELIEF							
21	WHEREFORE, Plaintiff, individually and on behalf of all others similarly situated, and on							
22	behalf of the general public, prays for judgment against Defendants as follows:							
23	A. For an order certifying this case as a class action and appointing Plaintiff and her							
24	counsel to represent the Class;							
25	B. For an order awarding, as appropriate, damages, restitution or disgorgement to							
26	Plaintiff and the Class for all causes of action;							
27	C. For an order requiring Defendants to immediately cease and desist from selling							
28	their Purchased Products in violation of law; enjoining Defendants from continuing to market,							
	CLASS ACTION COMPLAINT 54							

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1	advertise, distribute, and sell these products in the unlawful manner described herein; and							
2	ordering Defendants to engage in corrective action;							
3	D. For all remedies available pursuant to Cal. Civ. Code § 1780;							
4	E. For an order awarding attorneys' fees and costs;							
5	F. For an order awarding punitive damages;							
6	G.	For an order awarding pre-and	l post-judgment interest; and					
7	H.	For an order providing such fu	urther relief as this Court deems proper.					
8	Dated:	October 1, 2013	Respectfully submitted,					
9			// Day E. Diana Cana					
10			/s/ Ben F. Pierce Gore Ben F. Pierce Gore (SBN 128515)					
11			PRATT & ASSOCIATES 1871 The Alameda, Suite 425 San Jose CA 05126					
12			San Jose, CA 95126 Telephone: (408) 429-6506 Fax: (408) 369-0752					
13			pgore@prattattorneys.com					
14			J. Price Coleman (<i>pro hac vice</i>) COLEMAN LAW FIRM					
15			1100 Tyler Avenue, Suite 102 Oxford, MS 38655					
16	Oxford, MS 38655 Telephone: (662) 236-0047 Fax: (662) 513-0072							
17	Fax: (662) 513-0072 colemanlawfirmpa@bellsouth.net							
18	Attorneys for Plaintiff							
19		<u>CERTIFIC</u>	ATE OF SERVICE					
20	via the Court's		correct copy of the forgoing was filed and served of October, 2013 on all counsel of record.					
21			s/Pierce Gore					
22			Ben F. Pierce Gore					
23								
24								
25 26								
26 27								
27 28								
20								
	1							

Exhibit A





Exhibit B







Exhibit C













Exhibit D











Exhibit E





JS 44 (Rev 12/12) cand rev (1/15/13)

CIVIL COVER SHEET

The JS 44 civil cover sheet and the information contained herein neither replace nor supplement the filing and service of pleadings or other papers as required by law, except as provided by local rules of court. This form, approved by the Judicial Conference of the United States in September 1974, is required for the use of the Clerk of Court for the purpose of initiating the civil docket sheet. *(SEE INSTRUCTIONS ON NEXT PAGE OF THIS FORM.)*

I. (a) PLAINTIFFS PHYLLIS GUSTAVSON, situated,	individually and on behalf o	f all others simila	DEFENDANTS MARS, INC, and MARS CHOCOLATE NORTH AMERICA, LLC		
(b) County of Residence of <i>(Ex</i>)	First Listed Plaintiff Santa (CEPT IN U.S. PLAINTIFF CASES)	C <u>lara</u>	County of Residence of First Listed Defendant		
(c) Attorneys (Firm Name, A Ben F. Pierce Gore, Pratt San Jose, CA 95126 (408	& Associates, 1871 The Al	ameda, Suite 425	Attorneys <i>(If Known)</i> 5,		
II. BASIS OF JURISDI	CTION (Place an "X" in One Box (Only) III.	. CITIZENSHIP OF PI	RINCIPAL PARTIES ((Place an "X" in One Box for Plaintiff
I U.S. Government Plaintiff	3 Federal Question (U.S. Government Not a Pa	arty)	(For Diversity Cases Only) PT Citizen of This State		
2 U.S Government Defendant	4 Diversity (Indicate Citizenship of Pa.)	rties in Item III)	Citizen of Another State	of Business In A	Another State
			Citizen or Subject of a Foreign Country	3 🗇 3 Foreign Nation	
IV. NATURE OF SUIT					
CONTRACT 110 Insurance 120 Marine 130 Miller Act 130 Miller Act 140 Negotiable Instrument 150 Recovery of Overpayment & Enforcement of Judgment 151 Medicare Act 152 Recovery of Defaulted Student Loans (Excludes Veterans) 153 Recovery of Overpayment of Veteran's Benefits 160 Stockholders' Suits 190 Other Contract 195 Contract Product Liability 196 Franchise REAL PROPERTY 210 Land Condennation 220 Foreclosure 230 Rent Lease & Ejectment 240 Torts to Land 245 Tort Product Liability 290 All Other Real Property	□ 310 Airplane □ 365 □ 315 Airplane Product □ 367 □ 130 Airplane Product □ 367 □ 320 Assault, Libel & □ 367 □ 330 Federal Employers' □ 368 □ 340 Marine □ 367 □ 345 Marine Product □ 377 □ 355 Motor Vehicle □ 377 □ 355 Motor Vehicle □ 377 □ 355 Motor Vehicle □ 377 □ 755 Motor Vehicle □ 377 □ 760 Other Personal □ 380 □ 100 Other Personal □ 383 □ 360 Other Personal □ 383 □ 360 Other Personal □ 383 □ 360 Other Civil Rights ■ 441 □ 440 Other Civil Rights ■ 442 □ 442 Employment □ 511 □ 443 Housing/ □ 512 □ 445 Amer. w/Disabilities - □ 533 □ Employment □ 513 □ 446 Amer w/Disabilities - □ 533 □ 448 Education □ 555	RSONAL INJURY 5 Personal Injury - Product Liability 7 Health Care/ Pharmaceutical Personal Injury Product Liability 8 Asbestos Personal Injury Product Liability SONAL PROPERTY 0 Other Fraud 1 Truth in Lending 0 Other Personal Property Damage Product Liability SONER PETITIONS beas Corpus: 3 Alien Detainee 0 Motions to Vacate Sentence 0 General 5 Death Penalty her:	 FORFEITURE/PENALTY → 625 Drug Related Seizure of Property 21 USC 881 690 Other 690 Other 710 Fair Labor Standards Act 720 Labor/Management Relations 740 Railway Labor Act 751 Family and Medical Leave Act 790 Other Labor Litigation 791 Employee Retirement Income Security Act 101 Employee Retirement Income Security Act 110 MIGRATION- 465 Other Immigration Actions 	Image: Constraint of the second state of the second sta	 COTHER STATUTES are in the image of the imag
	moved from 🗖 3 Remai		Reinstated or 5 Transfe Reopened Anothe		
VI. CAUSE OF ACTIO	Cite the U.S Civil Statute un 28 U.S.C. § 1332(d)	-	Reopened Anothe (specify) ling, (Do not cite jurisdictional stat	utes unless diversity):	
VII. REQUESTED IN COMPLAINT:	CHECK IF THIS IS A CUNDER RULE 23, F.R		DEMAND \$	CHECK YES only JURY DEMAND:	if demanded in complaint: : XI Yes □ No
VIII. RELATED CASI IF ANY	10 to - to - to - to - to	GE Lucy H. Koh		DOCKET NUMBER 5:	12-CV-01861 LHK
DATE 10/01/2013	/Ве	GNATURE OF ATTOR ON F. Pierce Go			
IX. DIVISIONAL ASSIGNMEN (Place an "X" in One Box Only)		I FRANCISCO/OAKLA	ND SAN JOSE E	UREKA	